ESG_Governance

Striving to Enhance Corporate and Shareholder Value

The Ricoh Group is working to enhance its governance system in accordance with social awareness and various stakeholders aimed at strengthening competitiveness and continuously improving the system while ensuring transparency based on corporate ethics and legal compliance. In this way, the Ricoh Group will achieve continuous growth, and improve corporate and shareholder value.

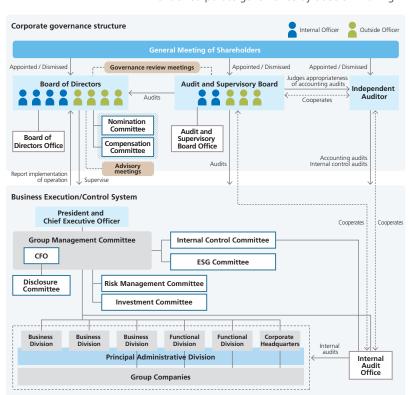
The Ricoh Group established The Ricoh Way as a set of guiding principles and values that serve as the foundation for all our business activities. The Ricoh Way, which comprises our founding principles and Management Philosophy (Mission Statement, Vision Statement and Values Statement), is the foundation of Ricoh's management policy and strategy, and is also the basis of its corporate governance.

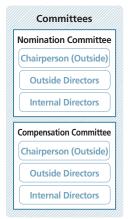
The Ricoh Group endeavors to reinforce corporate governance to underpin its efforts to generate value and grow sustainably. Our overall approach to strengthening our position comprises three elements. The first is to improve corporate and shareholder value by taking prudent risks and managing them. The second is to reinforce supervisor and auditing independence. The third is to engage in disclosure and dialogue with stakeholders. Moves in fiscal 2019 included tightening evaluations of the CEO and Internal Directors, solidifying succession planning, and reviewing the election process for Audit and Supervisory Board Members.

Corporate governance structure >1

The Ricoh Group has introduced a corporate audit system. In addition, the Group is making efforts toward enhancing oversight of executive management by the Board of Directors and enhancing execution of operations by the executive officer system. Furthermore, by appointing Outside Directors, the Group is making efforts toward further enhancement of corporate governance by decision-making

and oversight of executive management through discussion from their independent perspectives. The nomination of Directors and Executive Officers and their compensation are deliberated by the Nomination Committee and the Compensation Committee, advisory bodies which comprise a majority of Outside Directors. The results are reported to the Board of Directors.





Non-executive Directors account for a majority of the members of each Committee, and more than half of them are Outside Directors.

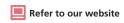
As of June 29, 2020



Governance review meetings These gatherings comprehensively discuss Ricoh's governance direction and issues, with governance reports and other tools disclosing summaries of meeting deliberations.

Advisory meetings

These afford ample opportunities to deliberate in leadups to resolutions on key corporate matters, one example being mid-term management plans

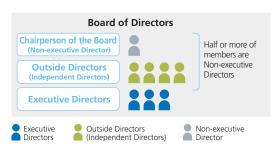


Corporate governance www.ricoh.com/sustainability/governance/governance.html

Board of Directors

The Board of Directors is responsible for management oversight and important decision-making concerning Group management. By appointing highly independent Outside Directors, the Group ensures greater transparency in its management and decisionmaking. By leveraging the expertise and experience of each Outside Director, Non-executive Director, and Executive Director in holding profound discussions on important issues, the Company encourages challenges in new areas of growth, creating a structure that allows for management oversight from the viewpoints of various stakeholders, including shareholders. The Company's policy is for at least one-third of the members of the Company's Board of Directors to be Outside Directors (Independent Directors). Four of the Board's eight Directors are Outside Directors

(Independent Directors)—part of an effort to incorporate various views and opinions and to eliminate arbitrary decision-making in management. Directors are required to attend at least 80% of meetings of the Board of Directors, and are required to provide an effective supervisory function for corporate management.



Board of Directors structure

Maximum number of Directors: 15 Current number of 8 (including 4 Outside Directors) Term:

As of June 29, 2020

Audit and Supervisory Board structure

Maximum number of Audit and Supervisory Board Members:

Current number of Audit and Supervisory Board Member: (including 3 Outside Audit and Supervisory Board Members)

Term: 4 years

As of June 29, 2020

Audit and Supervisory Board

Audit and Supervisory Board Members hold discussions to determine audit and supervising policies and the assignment of duties, and monitor corporate management. Audit and Supervisory Board Members attend important meetings, including but not limited to the Board of Directors meetings, and exchange information regularly with the representative director.

Framework for the Audit and Supervisory Board Office to assist the execution by Audit and Supervisory Board Members



Staff members with various career backgrounds such as sales, human resources

Audit and Supervisory Board Office

accounting and QA, provide assistance to the duties of the Audit and Supervisory Board Members

Committees

Nomination Committee/Compensation Committee

As part of strengthening the management oversight functions by the Board of Directors, the "Nomination Committee," which is chaired by a Non-executive Director, and the "Compensation Committee," which is chaired by an Outside Director, with the majority of members on both committees being Non-executive Directors and at least half of the members being Outside Directors, were established to ensure transparency and objectivity of nomination, dismissal, and compensation of Directors and Executive Officers, etc.

Group Management Committee

The Group Management Committee (GMC), chaired by the President and Chief Executive Officer and consisting of Executive Officers who fulfill certain conditions, has been established as a decision-making body empowered by the Board of Directors.

Disclosure Committee

The Disclosure Committee is composed of representatives from the disclosure management division, accounting division, legal division, information-generating and acknowledging departments, the principal administrative divisions managing affiliates, the internal control division, and the CFO.

Internal Control Committee

The Internal Control Committee deliberates and makes decisions on the internal control system of the whole Ricoh Group. The committee is composed of Executive Officers who fulfill certain requirements. As a rule, it meets once every quarter, but extraordinary or emergency meetings may be held at other times.

Investment Committee

The Investment Committee verifies investment plans based on the validity of financial aspects including capital costs, and strategic aspects such as profitability and growth risks, etc. The committee endeavors to accelerate decision making and precision for diverse investment projects.



ESG Committee

The ESG Committee is chaired by the CEO, and is composed of the main GMC members, an Audit and Supervisory Board Member, and the General Manager of the Sustainability Management Division. The committee aims to respond promptly and appropriately to the expectations and needs of stakeholders by continuously discussing medium- to long- term environmental, social, and governance issues faced by the Ricoh Group at a management-level and leading the discussions to the quality enhancement of the Group.

Risk Management Committee

The Risk Management Committee was established as an advisory body to the GMC, for the purpose of strengthening risk management processes across the entire Ricoh Group. The committee is chaired by the corporate officer in charge of risk management, and is composed of the managers of each headquarters and cross-functional division (business planning, human resources, accounting, legal, sustainability promotion, IT, sales, production, etc.), in order to ensure comprehensive coverage of risks and substantial discussions, and proposes to the GMC specific risks requiring response or focus in terms of the management of the Ricoh Group. Furthermore, the Company will review and restructure the entire risk management system in the figure below as necessary, in order to strengthen the effectiveness of risk management across the Ricoh Group. In fiscal 2019, the Risk Management Committee held meetings twice in November and engaged in intense debate to determine possible managerial risks. Committee members also use Microsoft Teams and other methods to maintain an information sharing

network throughout the year, and exchange opinions and information on incidents that have occurred in the Ricoh Group and significant changes in the external environment, as well as feedback received from the GMC. Management coordinates with each business section, selecting a person responsible for risk management from each division (as a rule the General Manager), as well as a person responsible for the promotion of risk management (in a position to communicate with the General Manager on a daily basis), in order to further enhance the effectiveness and comprehensiveness of risk management systems. A meeting to strengthen coordination is held with this team of divisional representatives biannually, to share good examples of risk management activities at each division and disseminate information on managerial risks, as well as hold workshops aimed at strengthening risk management.

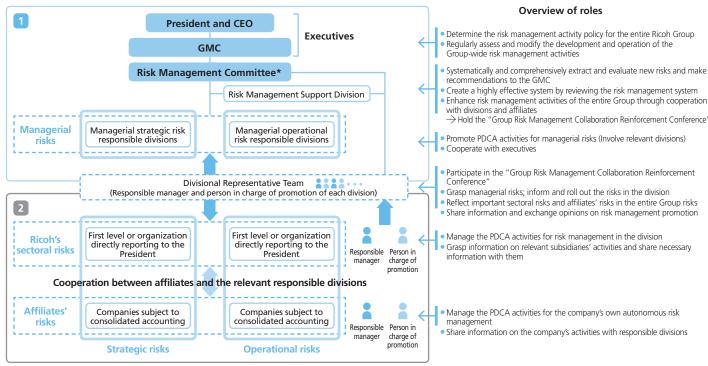
The Ricoh Group's Risk Management Systems

The Ricoh Group's risk management systems can be divided into two main levels, as shown in the figure below.

- 1 Managerial risks, which are selected and managed autonomously by the GMC for management items of particular importance, within the management of the Ricoh Group
- 2 Divisional or company-specific risks managed by each organization, under the responsibility of each business section

These two levels exist for the purpose of clarifying bodies responsible for risk management so as to facilitate agile decision-making and swift action in response to each level of risk, and together form an integrated risk management system. The management of some risks may be transferred from one level to the other, due to changes in the level of impact caused by environmental changes. The role of each risk management body is shown on the right-hand side of the risk management structure.

Ricoh Group's risk management structure



^{*} Chaired by Executive Officer, Fellow, or a person in a similar role

Board of Directors



Yoshinori Yamashita Representative Director. CEO CHRO Nomination Committee Member Compensation Committee Member Date of birth: August 22, 1957 1980: Joined the Company



President, Ricoh Electronics, Inc.; General Manager, Corporate Planning Division,



Nobuo Inaba Director, Chairperson of the Board Nomination Committee Member Compensation Committee Member Date of birth: November 11, 1950 2008: Joined the Company

Currently Director, Ricoh Co., Ltd.





Hidetaka Matsuishi Director, CFO

Date of birth: February 22, 1957 1981: Joined the Company

Currently Corporate Executive Vice President and General Manager, Business Planning Division, Ricoh Co., Ltd.

General Manager, Japan Marketing Group, Ricoh Co., Ltd.; Representative Director, President and CEO, Ricoh Japan Corporation



Seiji Sakata Director, CTO

Date of birth: September 12, 1958 1981: Joined the Company

Currently Corporate Executive Vice President, Ricoh Co., Ltd.

General Manager, Human Resources Division, General Manager, Japan Management Division, and General Manager, Imaging Systems Development Division, Ricoh Co., Ltd.



Masami lijima Outside Director Chairperson of the Nomination Committee Compensation Committee Member

Date of birth September 23, 1950 June 2016: Appointed as

Representative Director, Chairperson of the Board of Directors, MITSUI & CO., LTD.; Outside Director, SoftBank Group Corp.: Counsellor, the Bank of Japan; Outside Director, Isetan Mitsukoshi Holdings Ltd.



Mutsuko Hatano Chairperson of the Compensation Committee

Date of birth October 1, 1960 June 2016: Appointed as Director

Professor at the Department of Electrical and Electronic Engineering, School of Engineering, Tokyo Institute of Technology; Council Member, Science Council of Japan



Trustee, Toyo University

October 7, 1946 June 2018: Appointed as

Kazuhiro Mori Outside Director Nomination Committee Compensation Committee Member Date of birth

Nomination Committee Compensation Committee Member Date of birth November 26, 1951 June 2020: Appointed as

Keisuke Yokoo

Outside Director

Outside Director, The Dai-ichi Life Insurance Company, Limited; Chairnerson Sonar Advisers Inc. President, Member of the Board & Chief Executive Officer, Japan Investment Corporation; Outside Director, Takashimaya Company, Limited

Audit and Supervisory Board



Hiroshi Osawa Audit and Supervisory Board Member

Date of birth: February 28, 1964 1988: Joined the Company June 2017: Assumed the position of Audit and Supervisory Board Member



Kazuhiro Tsuji Audit and Supervisory Board Member

Date of birth: Date of birth: January 25, 1961 1984: Joined the Company June 2020: Assumed the position of Audit and Supervisory Board Member

General Manager, Human Resources Division and Corporate Vice President, Ricoh Co., Ltd.





Date of birth: October 3, 1967 June 2017: Appointed as Audit and Supervisory Board Member

Partner, Nishimura & Asahi: Outside Director, Denki Kogyo Co., Ltd.; Director, the Japan Association of Corporate Directors; Councilor, LOTTE Foundation: Vice Chairman, Corporate Governance Committee,

the Japan Association of Corporate Directors; Outside Director, Nippon Kayaku Co., Ltd.



SAIWAI TRADING CO., LTD.

Shoii Kobavashi Outside Audit and Supervisory Board

Member

Date of birth: December 29, 1953 June 2020: Appointed as Audit and Supervisory Board Member

Member, Contract Surveillance Committee of National Institute of Technology and Evaluation Director in charge of Control Group (Part-time),



Yasunobu Furukawa Outside Audit and Supervisory Board Member

Date of birth: October 11, 1953 June 2020: Appointed as Audit and Supervisory Board Member

Outside Director, Keisei Electric Railway Co., Ltd.; Outside Director (Audit and Supervisory Committee Member), Saitama Resona Bank, Limited

Approach to election of Directors

Election Criteria for Directors

<Management capabilities>

Superior insight and judgment necessary for management functions

- 1. Knowledge of a wide range of businesses and functions, and the ability to think and make decisions appropriately from a company-wide and long-term perspective
- 2. Insight into the essence of issues
- 3. Vision to make best decisions on a global level
- 4. Judgment and insight based on extensive experience, as well as excellent track record leading to significant improvements in corporate value and competitive strength
- 5. Ability to think and make decisions appropriately from the perspective of various stakeholders including shareholders and customers based on a firm awareness of corporate governance

<Character and personality>

Positive trust relationships between Directors and management team for smooth performance of the oversight function

- 1. Integrity (honesty, moral values and ethics); exemplifies fair and honest decisions and actions based on a high sense of morality and ethics in addition to the strict observance of laws, regulations, and internal rules
- 2. Ability to interact with others with deference and trust based on a spirit of respect for humanity and set an example for decisions and actions that respect the personality and individuality of others based on a deep understanding and acceptance of diverse values and ideas.

• Election Criteria for Outside Directors

In addition to the same election criteria as for Internal Directors stated above, the election criteria for Outside Directors include expertise in different fields, problem discovery and solving capabilities, insight, strategic thinking capabilities, risk management capabilities, and leadership qualities.

Diversity

We believe that the Board of Directors of the Company should be composed of Directors with management ability and rich sense of humanity in addition to various viewpoints and backgrounds, on top of multilateral sophisticated skills. When considering diversity, the Company policy is to appoint appropriate persons based on their personality and insight irrespective of race, ethnicity, gender, country of origin, nationality, etc. This approach ensures diversity, with respect not only to these attributes, but also with regards to expertise and experience in each field related to corporate management.

• Election and Evaluation Processes for **Directors**

<Nomination Committee>

To secure objectivity, transparency, and timeliness for procedures to appoint, dismiss, and evaluate Directors, the CEO, and other members of the management team, the Board of Directors has in place the Nomination Committee. To increase objectivity and independence, the Nomination Committee comprises a majority of Non-executive Directors with at least half of the members being Outside Directors, and is chaired by a Non-executive Director. In fiscal 2020, the committee consists of three Outside Directors, one Internal Non-executive Director, one Internal Executive Director, with a majority of Outside Directors, and is chaired by an Outside Director.

<Election process>

In order to maintain a Board of Directors structure that enables appropriate and effective management decision-making and supervision of business execution, the Nomination Committee undertakes ongoing deliberation on the composition of the Board and the specializations, experience (skills and career matrix), etc. required of Directors. Candidate nominations for Director are deliberated by the Nomination Committee over two sessions, and undergo a strict screening process. Based on the reporting from the Nomination Committee, the Board of Directors deliberates from a shareholder perspective, and then determines which candidates for Director are to be submitted to the General Meeting of Shareholders.

<Evaluation process>

Directors are evaluated annually by the Nomination Committee. From fiscal 2018, the former one-step evaluation was modified to a two-step evaluation. In the first evaluation, careful and appropriate deliberations are made on the soundness of Directors to continue in their duties, ensuring timeliness of appointment and dismissal. In the second evaluation, Directors' achievements are evaluated with a multifaceted approach, and their issues are clarified through feedback in an effort to improve the quality of management.

Furthermore, evaluations are based on such standards as "Management oversight status as a Director," "Financial aspects including key management indicators regarding business results, return on capital, etc.;" and "Contribution to shareholders and evaluation by capital markets."

Evaluation of CEO and CEO succession plan

The CEO succession plan is an important initiative for improving shareholder value and corporate value of the Ricoh Group in a continuous manner over the mediumto long-term and continuously fulfilling the social responsibilities of the Group as a member of society.

From the viewpoint of strengthening corporate governance, the Group works to establish a CEO succession plan with procedures that are objective, timely, and transparent.

CEO Evaluation

The CEO is evaluated annually by the Nomination Committee. From fiscal 2018, a two-step evaluation has been adopted. In the first evaluation, careful and appropriate deliberations are made on the soundness of the CEO to continue in his/her duties, ensuring timeliness of appointment and dismissal. In the second evaluation, the CEO's achievements are evaluated with a multifaceted approach, and his/her issues are clarified through feedback in an effort to improve the quality of management. The Nomination Committee's deliberations and conclusions on the evaluation of the CEO are reported to the Board of Directors to effectively oversee the CEO.

Key items for the CEO evaluation	
(1) Financial viewpoint	Progress of the Mid-Term Management Plan and busi- ness plans, return on capital and other key performance indicators, etc.
(2) Shareholder and capital market viewpoint	Stock-related indicators including TSR, analyst evaluations, etc.
(3) Non-financial viewpoint	ESG measures, customer and employee satisfaction, safety and product quality, etc.

Selection, Development and Evaluation of CEO Candidates

Once a year (around September), the CEO prepares a list of future CEO candidates together with their development plan and elaborates on the proposals at the Nomination Committee in early November. The Nomination Committee deliberates on the validity of the CEO candidate list and development plans, provides advice to the CEO on candidate development, and reports the findings to the Board of Directors. The Board of Directors confirms the validity of the candidate selection and development plans upon reporting from the Nomination Committee and is actively involved in the selection and development of CEO candidates.

<Selection of candidates>

CEO candidates are selected by terms according to the timing of the change. The backup candidate in case of accident is determined via resolution of the Board of Directors at the same time the CEO is selected.

Terms	Number of persons selected
Backup candidate in case of accident	One
First candidate in line	Several
Second candidate in line	Several

<Development of candidates>

The Nomination Committee deliberates on the development plan for future CEO candidates and gives guidance to the CEO, who, in the next fiscal year, provides growth opportunities suited to each candidate according to their individual targets, allowing the candidates to accumulate experience. The CEO also gives direct guidance to promote the candidate's development based on individual assessment.

<Evaluation of candidates>

CEO candidates are evaluated annually, and the CEO reports on the achievements and growth of each candidate during the development period (April to March) to the Nomination Committee in early November (the evaluation period is from April to October, which is the month before the Nomination Committee meeting is held). The Nomination Committee reviews the selection of CEO candidates, and reports the results to the Board of Directors. Upon reporting from the Nomination Committee, the Board of Directors evaluates the CEO candidates and confirms the validity of deliberations on which candidates are to remain, and is actively involved in the process.

Policy of compensation for Directors

Director compensation is used as an effective incentive to achieve sustainable increases in corporate earnings for the medium- to long-term, in the pursuit of increased shareholder value. In addition, from the viewpoint of strengthening corporate governance, measures to secure objectivity, transparency, and validity are taken in setting up compensation levels and determining individual compensation. The Company determines executive compensation based on the following basic policies:

1. Compensation is composed of three elements: i) basic compensation that reflects roles and performance of Directors, ii)

- bonuses that reflect business results (performance-linked compensation), and iii) compensation that reflects medium- to long-term increase in shareholder value.
- 2. When compensation levels are set up and individual compensation are determined, objectivity, transparency and validity must be secured through proper external benchmarks and deliberation by the Compensation Committee.

Outside Directors with positions that are independent from business execution are only paid basic compensation, and they do not receive contingent compensation such as performance-linked compensation. The retirement benefit plan was abolished as of the date of the 107th Ordinary

> General Meeting of Shareholders held on June 27, 2007. Total compensation amount for Directors paid in fiscal 2019 was ¥324,620,000.

Executive compensation for fiscal 2019

Category	Total compensation, etc. (Millions of Yen)	Total amount of each type (Millions of Yen)			Number of Persons		
		Fixed Short-term Medium to long-term			rm		
		Basic compensation	Bonuses	Compensation for acquiring stock	stock price-linked compensation	Stock-based compensation with stock price conditions	
Directors (excluding Outside Directors)	267	193	54	9	3	5	4
Audit and Supervisory Board Members (excluding Outside Audit and Supervisory Board Members)	57	57	_	_	_	_	2
Outside Directors and Audit and Supervisory Board Members	86	86	_	_	_	_	7
Outside Directors	57	57	_	_	_		4
Outside Audit and Supervisory Board Members	28	28	_	_	_		3
Total	411	337	54	9	3	5	13

Breakdown and ratio of Director compensation





Basic compensation consists of compensation pertaining to management oversight and compensation reflecting the importance of individual roles and management responsibilities. In addition, compensation based on positions is additionally provided for the Representative Director, Chairperson of the Board, Chairperson of the Nomination Committee and the Compensation Committee, etc. A total of ¥251,520,000 was paid in fiscal 2019.



The amount of bonuses paid to Directors is determined based on operating income. By setting operating income as the key performance indicator, which is strongly correlated with market capitalization, it further clarifies responsibilities of Directors for the business results of the entire Ricoh Group and the improvement of shareholder value. In addition, regardless of the results calculated through this framework, whether or not a bonus will be paid reflecting the status of governance and non-financial factors will be discussed by the Compensation Committee and decided by the Board of Directors.

(Reference)

The amount of bonuses is calculated by the following formula, which has been judged as appropriate and determined through deliberation by the Compensation Committee.

Directors' bonuses = Base compensation for calculation (Basic monthly compensation) × Profit factor (Number of months determined in accordance with consolidated operating income*5)

*5 Number of months = consolidated operating income (millions of yen) / 20,000

The indicator targets for performance-linked compensation for fiscal 2019 were consolidated operating income of ¥100.0 billion, while the actual result was ¥79.0 billion.



Among compensation that reflects the stock price, compensation for acquiring stock is allocated in full for the acquisition of stock in the Ricoh Executive Stock Ownerships Plan as an incentive for increasing shareholder value over the medium to long term. Stock price-linked compensation (monetary compensation) was abolished and stockbased incentive with stock price conditions was introduced during fiscal 2019. Both compensation for acquiring stock and the stock price-linked compensation abolished in fiscal 2019 were paid to Directors by the Company in cash. As for fiscal 2019, a total of ¥12.99 million was paid. The amount of expense recorded pertaining to points granted under the stock-based compensation with stock price conditions, introduced during fiscal 2019, was ¥5.75 million.

(Reference)

Compensation for acquiring stock is paid as a component of fixed salary. Stock price-linked compensation payable was determined through deliberation of the Compensation Committee, based on the results of a comparison between Ricoh's share price growth rate relative to that of TOPIX during the period from April to July 2019, before stock price-linked compensation was abolished. The final number of shares to be granted (amount of compensation paid) for stock-based compensation with stock price conditions is calculated by multiplying the points granted based on the Director's position, determined through deliberation of the Compensation Committee, by a factor (from 0% to 200%) based on the results of a comparison between Ricoh's share price growth rate relative to that of TOPIX during the period from the time when the system was adopted until the time of retirement.

Revision to the formula for calculating Directors' bonuses linked to key performance indicators

As described above, bonuses for the Company's Directors are determined based on key performance indicators related to increasing share price and reinforcing competitive strength. At the meeting of the Board of Directors held on March 31, 2020, it was determined to establish return on capital and ESG indicators as additional key performance indicators in the formula for calculating Directors' bonuses, starting from fiscal 2021. With this revision to the bonus formula, Directors' responsibility has been made clear with regard to achieving key performance indicator goals.

<Main points of the formula revision>

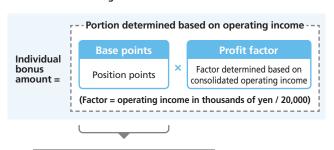
- 1. Establish a performance indicator using ROE results for each fiscal year, as an incentive to enhance return on capital
- 2. Establish the annual DJSI > 11 Rating, which the Company as a whole is pursuing, as a performance indicator, as an incentive to enhance ESG indicators
- * Indicators related to return on capital and ESG will also be added to the formula for Executive Officers.



1 Dow Jones Sustainability Index (DJSI)

A share index jointly developed by Dow Jones in the US and S&P Global, a company specializing in research on sustainable investment, the Dow Jones Sustainability Index measures the sustainability of major companies around the world from the three perspectives of economy, environment and society.

Formula for calculating Directors' bonuses



Director's position	Position points
President	6,000
Corporate Executive Vice President	3,040
None	1,680

Point 1 Additional return on capital indicator



Degree of achievement	Factor
110% or more	1.2
105 or more and less than 110%	1.1
100 or more and less than 105%	1.0
95 or more and less than 100%	0.9
Less than 95%	0.8

Point 2 Additional ESG indicator

ESG factor		
DJSI Rating		
Result is received in September each year Reflected in bonuses paid the Subsequent year		

Rating	Factor
World	1.05
Asia/Pacific	1.00
Not included	0.95

Assessing effectiveness of the Board of Directors

■ Overview of the Board of Directors' effectiveness assessments in fiscal 2019

1. Evaluation of the effectiveness of the Board of Directors held during fiscal 2019

A highly uncertain business environment for companies is expected to continue through fiscal 2020, as the spread of COVID-19 affects entire economies and societies on a global scale. In view of these conditions, the Company's Board of Directors has implemented its effectiveness evaluation for fiscal 2019 with a recognition of the execution of appropriate oversight and support under an assumed state of emergency as a top-priority issue, in addition to the medium- to long-term enhancement of corporate value in anticipation of a return to normal after COVID-19 is brought under control.

The evaluation continued to include the response of business executives to the Board of Directors, along with the effectiveness of the Board of Directors. In addition, a third-party evaluation was also implemented, in order to ensure objectivity.

Basic policies for fiscal 2019

- 1) Monitor and support the achievement of our mid-term goals as the final year of the 19th Mid-Term Management Plan (the "19th MTP").
- 2) Formulate the 20th Mid-Term Management Plan (the "20th MTP") with emphasis on discussion with a medium- to long-term perspective to enhance corporate value.

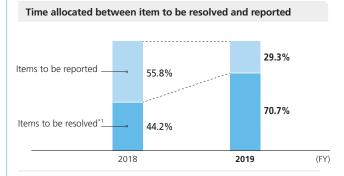
<Evaluation process>

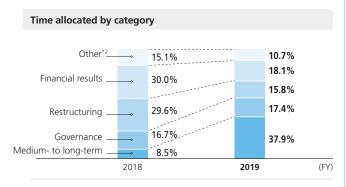
The evaluation was carried out at a discussion attended by all Directors and Audit and Supervisory Board Members, after sharing written evaluations by the Directors and the Audit and Supervisory Board Members, as well as the results of analysis of the anonymous third-party survey. Through the discussions, participants reviewed and evaluated the performance of the Board of Directors during fiscal 2019, in terms of the basic policies on the operation of the Board of Directors and the three improvement items outlined below, which were set forth by the Company's Board of Directors in the last evaluation of the effectiveness.

2. Results of operation of the Board of Directors

The Board of Directors endeavored to engage in more substantial deliberations regarding medium- to long-term matters, while also strengthening oversight of key issues, through fuller explanation of agenda items prior to meetings, the designation of key agenda items, and greater efficiency in reporting, including the introduction of written reports and more substantial information sharing, in accordance with the "basic policies for fiscal 2019." The allocation of time to agenda items at meetings of the Company's Board of Directors in fiscal 2019 is disclosed as follows, for the purpose of ensuring the transparency of the status of deliberations of the Board of Directors.

Board of Directors—Time allocation by agenda item





- *1 Items to be resolved; in addition to agenda items for resolution by the Board of Directors, these include Directors' review meetings and governance review meetings held for deliberations in preparation for making a resolution.
 *2 Other: resolutions, etc. in accordance with the provisions of the Companies Act.

3. Action items and results of improvement in year under review

Action item 1

Monitor the progress of the priority measures in the 19th MTP, the achievement level of financial and non-financial targets as well as key management indicators, and conduct appropriate discussions and support according to circumstances.

Results of improvement

The Board of Directors recognized the success in monitoring the progress of the key indicators in the final year of the 19th MTP, and the earnest response of the CEO and other senior managers to strict remarks from the Outside Directors, made from the perspective of shareholders, which achieved results.

Action item 2

Continue discussions from a medium- to long-term perspective on important themes, such as growth, human resources and technological strategies, and reflect in the 20th MTP.

Results of improvement

The Board of Directors recognized that more substantial discussions were conducted from a medium- to long-term perspective with the aim of enhancing corporate value, including long-term vision, the 20th MTP, growth strategy, capital policy, group restructuring, etc., thanks to the appropriate setting of agendas, and that these were reflected in the management plan.

Action item 3

Monitor the continuous improvement of the management system targeted towards the 20th MTP, creating an environment for the full-scale development of growth strategies.

Results of improvement

The Board of Directors recognized, in line with the 20th MTP and growth strategies, the introductions of business management using ROIC, capital policy, greater rigor in the evaluation of the CEO, and stock pricelinked compensation, as well as discussions held with the aim of enhancing the management system and governance, reflecting the perspective of the 20th MTP.

■ Efforts to improve the effectiveness of the Board of Directors in fiscal 2020

In response to the above evaluation, and in view of the impact of the spread of COVID-19, the Company's Board of Directors is working to improve its effectiveness by operating in line with the basic policies indicated below, and has set three improvement items.

Basic policies for fiscal 2020

- 1) Engage in monitoring and support to ensure the renewal and execution of timely and appropriate response to the management environment, and strategy for the future.
- 2) Engage in appropriate monitoring and more thorough discussion from a medium- to long-term perspective, to accomplish both the enhancement of return on capital and the strengthening of the capital that composes the management base.

Improvement items for fiscal 2020

- 1) Encourage accurate response to the impact of the spread of COVID-19, from both an urgent perspective, and a medium- to long-term perspective.
- 2) Accelerate execution through appropriate deliberations and support, to renew strategy in line with the management environment.
- 3) Monitor business expansion from the perspective of return on capital, and engage in discussions and support aimed at strengthening the various forms of capital that compose the management base (human capital, technological capital, intellectual capital, liquidity base, etc.) to realize sustained growth.

Approach to election of Audit and Supervisory Board Members

Election Criteria for Audit and Supervisory Board Members

Candidates for Audit and Supervisory Board Member are selected for their appropriateness as personnel able to contribute, through the performance of duties as an Audit and Supervisory Board Member, to sound and sustained growth of the Company and the medium- to long-term enhancement of its corporate value, taking into consideration the balance of knowledge, experience and specialized abilities required of the Audit and Supervisory Board. The following criteria (requirement definitions) have been established by the Audit and Supervisory Board in order to select candidates for Audit and Supervisory Board Member based on objective assessment of their suitability.

<Audit ability>

- 1. Appropriate experience, ability, and the necessary knowledge regarding finance, accounting and law
- Professional skepticism and the ability to investigate facts properly, with an earnest attitude, and exercise objective judgement
- Sense of duty and courage founded on personal beliefs, and the ability to make active and forthright suggestions and proposals to Directors and employees
- 4. The ability to see matters from a shareholders' perspective, act on this perspective, and engage in audits based on an attitude of learning from actual front lines, actual things and actual facts

<Knowledge background and temperament>

- Healthy in mind and body, and able to serve for a full four-year tenure as Audit and Supervisory Board Member
- 2. Always aspires to improve him/herself, with a desire to learn new things
- 3. Able to manage local staff and communicate in English

Election Criteria for Outside Audit and Supervisory Board Members

In addition to the criteria above, Outside Audit and Supervisory Board Members are elected based on their high degree of specialist insight in the fields of corporate management, finance, accounting and law, and their extensive experience. The absence of any issues of independence regarding their relationships with the Company, its Representative Director, other Directors and important employees, with reference to the Company's Standards for Independence of Outside Directors and Outside Audit and Supervisory Board Members, is an additional criterion.

Diversity

When considering diversity in the appointment of Audit and Supervisory Board Members, no distinction is made on the basis of race, ethnicity, gender, nationality or similar attributes, and candidates are selected based on their character and knowledge, thus ensuring diversity in such attributes.

Election process for Audit and Supervisory Board Members

"Recommendation of candidates" and "nomination of candidates" for Audit and Supervisory Board Member is conducted primarily by the Audit and Supervisory Board, in accordance with the process shown below, with an emphasis on ensuring the independence of Audit and Supervisory Board Members.

The Audit and Supervisory Board recommends candidates based on the election criteria for Audit and Supervisory Board Members and after consultation with the CEO. These candidates are nominated and proposed after confirmation by the Nomination Committee. The Board of Directors respects the judgment of the Audit and Supervisory Board in resolving the nomination of candidates for Audit and Supervisory Board Member.



Audit and Supervisory Board activities and disclosure

Audit and Supervisory Board reviews risks and issues in the five areas, namely 1. Directors, 2. Business execution, 3. Subsidiaries, 4. Internal audit, and 5. Accounting audit, and formulates annual activity plans. Outline of audit activities in each of these areas are illustrated in the chart on the following page. Audit and Supervisory Board Members point out the issues and provide suggestions to Directors and business divisions, concerning the matters brought to our attention through these audit activities.

In light of a review of audits for the previous term and risk assessment findings, in fiscal 2019 the Audit and Supervisory Board conducted audits that focused on several areas. These were the "effective management of overseas subsidiaries," "actual state of governance of subsidiaries acquired through M&A," and "global monitoring of the comprehensive audit quality of the Independent Auditor."

Outline of audit activities by Audit and Supervisory Board Members

★ Meetings organized by Audit and Supervisory Board Members



Notes on the Audit Performance > 11

Audit and Supervisory Board Members, as independent agents, are charged by the Company's shareholders with responsibility for auditing the execution of duties by Directors, and ensuring the establishment of systems of good corporate governance to respond to the trust placed in the Company by society. Since fiscal 2017 the Audit and Supervisory

Board has voluntarily prepared these Notes as complementary material to the Audit and Supervisory Board's Report, in order to enhance the effectiveness of the dialogue with stakeholders including shareholders, based on the belief that more concrete explanation of the Audit and Supervisory Board's activities will lead to enhanced audit transparency.

Internal controls >2

The Ricoh Group aims for continuous improvement based on the values embodied in The Ricoh Way. This includes operating an internal control system designed to strengthen competitiveness while maintaining transparency based on principles of corporate ethics and legal compliance. Ricoh has established the Ricoh Group Corporate Management Principles as a set of guidelines for corporate activities, and follows the Internal Control Principles included therein.

Compliance >■

The Ricoh Group considers that "compliance" includes observance of not only laws and regulations, but also company rules and social ethics. Therefore, the Ricoh Group provides thorough instruction of each company's action principle, which provides the principles of Ricoh Group's corporate behaviors, and "Ricoh Group Code of Conduct," > Multiply which indicates behavioral principle of Directors and employees of the Ricoh Group. Every member of the Group is concerned to ensure all employees observe the principles in their daily activities.

Hotline system

The Ricoh Group has established "Ricoh Group Hotline," which is made available to all Directors, employees,



part-timers and temporary staff in Japan as a contact for whistle-blowing and consultation regarding violations of compliance. In addition to "Ricoh Group Hotline," major companies in Japan and in overseas have established their own contact for whistle-blowing and consultation according to their organizational and regional characteristics.

In addition, since November 2018, the Ricoh Group has established the "Ricoh Group Global Whistle-Blowing System," which is available to all Directors and employees at Ricoh Group companies in Japan and overseas. We have built a system in which workers can report directly to the full-time Audit and Supervisory Board Member of Ricoh by e-mail.

Refer to our website

- Notes on the Audit Performance www.ricoh.com/-/Media/Ricoh/Sites/com/IR/events/pdf/meeting120.pdf#page=135
- 2 Internal controls www.ricoh.com/sustainability/governance/system.html
- Compliance www.ricoh.com/governance/compliance.html
 Ricoh Group Code of Conduct www.ricoh.com/sustainability/society/vision/code_of_conduct.html