

Ricoh Company, Ltd.

FLASH REPORT -Appendix- (Year ended March 31, 2001)

1. Performance Outline (Consolidated)

	Year ended March 31, '01	Year ended March 31, '02 (Forecast)	Half year ended September 30 '01 (Forecast)
Net sales (billions of yen).....	1,538.2	1,705.0	830.0
<i>(% change from the previous corresponding period)...</i>	.	10.8	12.9
Gross profit (billions of yen).....	613.3	686.0	334.0
<i>(% change from the previous corresponding period)...</i>		11.8	13.6
Operating income (billions of yen).....	105.1	130.0	61.0
<i>(% change from the previous corresponding period)...</i>		23.7	19.3
Income before income taxes (billions of yen).....	97.7	117.0	54.5
<i>(% change from the previous corresponding period)...</i>		19.7	18.0
Net income (billions of yen).....	53.2	64.0	29.5
<i>(% change from the previous corresponding period)...</i>		20.2	14.3
Net income per share-basic(yen).....	76.85	92.38	42.58
Expenditure for plant and equipment (billions of yen).....	73.3	76.0	39.0
Depreciation for tangible fixed assets (billions of yen).....	62.1	64.0	30.0
R&D Expenditure (billions of yen).....	78.2	79.5	39.0
Financial income (expenses) net (billions of yen).....	0.2	-2.0	-0.7
Exchange rate (US\$).....	110.60	115.00	115.00
Exchange rate (EURO).....	100.41	105.00	105.00

2. Sales by Product Line

(Consolidated)

(Billions of yen)

	Year ended Mar. 31, '01	Year ended Mar. 31, '02	Year ended Mar. 31, '02 (Forecast)	Half year ended Sept. 30, '01 (Forecast)	Half year ended Sept. 30, '01 (Forecast)
Copiers and related supplies:					
Domestic	467.9	481.0	481.0	235.0	235.0
(% change)		2.8	2.8	3.7	3.7
Overseas	447.3	534.0	513.0	262.0	245.0
(% change)		19.4	14.7	26.9	18.7
Total	915.3	1,015.0	994.0	497.0	480.0
(% change)		10.9	8.6	14.8	10.8
Communications and Information Systems :					
Domestic	300.6	324.0	324.0	155.0	155.0
(% change)		7.8	7.8	7.5	7.5
Overseas	122.3	147.0	141.0	67.0	62.7
(% change)		20.1	15.3	23.7	15.8
Total	423.0	471.0	465.0	222.0	217.7
(% change)		11.3	9.9	12.0	9.8
Other Businesses:					
Domestic	161.7	175.0	175.0	90.0	90.0
(% change)		8.2	8.2	5.5	5.5
Overseas	38.0	44.0	42.3	21.0	19.6
(% change)		15.5	11.2	13.1	5.6
Total	199.8	219.0	217.3	111.0	109.6
(% change)		9.6	8.7	6.8	5.5
Total:					
Domestic	930.4	980.0	980.0	480.0	480.0
(% change)		5.3	5.3	5.2	5.2
Overseas	607.8	725.0	696.4	350.0	327.3
(% change)		19.3	14.6	25.4	17.2
The Americas	252.6	328.0	315.7	160.0	149.2
(% change)		29.8	24.9	42.2	32.6
Europe	247.4	276.0	264.2	133.0	125.0
(% change)		11.5	6.8	13.5	6.7
Other	107.6	121.0	116.5	57.0	53.1
(% change)		12.4	8.2	15.1	7.3
Total	1,538.2	1,705.0	1,676.4	830.0	807.3
(% change)		10.8	9.0	12.9	9.8

Reference:

Exchange rate

	Half year ended Sept. 30, '00	Year ended Mar. 31, '01	Half Year ended Sept. 30, '01	Year ended Mar. 31, '02
US\$ 1.....	¥107.23	¥110.60	¥115.00	¥115.00
EURO 1.....	¥98.63	¥100.41	¥105.00	¥105.00

3. Consolidated Sales by Product Category(Office equipment; other businesses)

	Year ended Mar. 31, '01	Year ended Mar. 31, '02	Year ended Mar. 31, '02	Half year ended Sept. 30, '01	Half year ended Sept. 30, '01
		(Forecast)	(Forecast)	(Forecast)	(Forecast)
		(exc. Exchange rate effect)	(exc. Exchange rate effect)	(exc. Exchange rate effect)	(exc. Exchange rate effect)
<Office Equipment>					
Imaging Solutions:					
Digital Imaging Systems	574.1	655.0	641.9	326.0	315.6
(% change)		14.1	11.8	18.5	14.7
Domestic	313.8	324.0	324.0	166.0	166.0
(% change)		3.2	3.2	3.4	3.4
Overseas	260.3	331.0	317.9	160.0	149.6
(% change)		27.1	22.1	39.6	30.5
Other Imaging Systems	292.8	278.0	270.9	140.0	134.3
(% change)		-5.1	-7.5	-4.9	-8.7
Domestic	120.9	102.0	102.0	52.0	52.0
(% change)		-15.7	-15.7	-16.1	-16.1
Overseas	171.9	176.0	168.9	88.0	82.3
(% change)		2.4	-1.8	3.3	-3.4
Total Imaging Solutions	867.0	933.0	912.8	466.0	449.9
(% change)		7.6	5.3	10.4	6.5
Domestic	434.7	426.0	426.0	218.0	218.0
(% change)		-2.0	-2.0	-2.0	-2.0
Overseas	432.2	507.0	486.8	248.0	231.9
(% change)		17.3	12.6	24.1	16.1
Networking input/output systems:					
Printing Systems	217.3	272.5	267.4	122.0	118.0
(% change)		25.4	23.1	35.9	31.5
Domestic	109.8	140.0	140.0	60.0	60.0
(% change)		27.5	27.5	43.0	43.0
Overseas	107.4	132.5	127.4	62.0	58.0
(% change)		23.3	18.5	29.7	21.3
Other Input/Output Systems	44.5	49.0	48.0	22.0	21.2
(% change)		10.0	7.8	16.6	12.3
Domestic	19.3	22.0	22.0	10.0	10.0
(% change)		13.8	13.8	24.6	24.6
Overseas	25.1	27.0	26.0	12.0	11.2
(% change)		7.2	3.2	10.6	3.2
Total Networking Input/Output Systems.	261.8	321.5	315.4	144.0	139.2
(% change)		22.8	20.5	32.6	28.1
Domestic	129.1	162.0	162.0	70.0	70.0
(% change)		25.4	25.4	40.1	40.1
Overseas	132.6	159.5	153.4	74.0	69.2
(% change)		20.2	15.6	26.2	18.0
Network System Solutions	209.5	231.5	231.0	109.0	108.6
(% change)		10.5	10.3	8.5	8.1
Domestic	204.7	217.0	217.0	102.0	102.0
(% change)		6.0	6.0	3.7	3.7
Overseas	4.7	14.5	14.0	7.0	6.6
(% change)		202.5	192.1	226.6	208.0
Total Office Equipment	1,338.3	1,486.0	1,459.2	719.0	697.7
(% change)		11.0	9.0	13.9	10.5
Domestic	768.6	805.0	805.0	390.0	390.0
(% change)		4.7	4.7	5.2	5.2
Overseas	569.7	681.0	654.2	329.0	307.7
(% change)		19.5	14.8	26.2	18.1

3. Consolidated Sales by Product Category(Office equipment; Other Businesses)(continued)

	Year ended Mar. 31, '01	Year ended Mar. 31, '02	Year ended Mar. 31, '02 (Forecast)	Half year ended Sept. 30, '01 (Forecast)	Half year ended Sept. 30, '01 (Forecast)
<Other Businesses>					
Other Businesses	199.8	219.0	217.3	111.0	109.6
(% change)		9.6	8.7	6.8	5.5
Domestic	161.7	175.0	175.0	90.0	90.0
(% change)		8.2	8.2	5.5	5.5
Overseas	38.0	44.0	42.3	21.0	19.6
(% change)		15.5	11.2	13.1	5.6
Grand Total	1,538.2	1,705.0	1,676.4	830.0	807.3
(% change)		10.8	9.0	12.9	9.8
Domestic	930.4	980.0	980.0	480.0	480.0
(% change)		5.3	5.3	5.2	5.2
Overseas	607.8	725.0	696.4	350.0	327.3
(% change)		19.3	14.6	25.4	17.2
The Americas	252.6	328.0	315.7	160.0	149.2
(% change)		29.8	24.9	42.2	32.6
Europe	247.4	276.0	264.2	133.0	125.0
(% change)		11.5	6.8	13.5	6.7
Other	107.6	121.0	116.5	57.0	53.1
(% change)		12.4	8.2	15.1	7.3

Each category includes the following products:

Digital Imaging Systems	Digital PPCs, color PPCs, digital duplicators, facsimile machines, related supplies and services
Other Imaging Systems	Analog PPCs, diazo copiers, and related supplies including thermal paper, and services
Printing Systems	Multifunctional printers(MFPs), laser printers, related supplies, services and software
Other Input/Output Systems	Optical discs and system scanners
Network System Solutions	Personal computers, PC servers, network systems, network related software, and service/support
Other Businesses	Digital cameras, analog cameras, semiconductors

Reference:

Exchange rate

	Half year ended Sept. 30, '00	Year ended Mar. 31, '01	Half Year ended Sept. 30, ' 01	Year ended Mar. 31, '02
US\$ 1.....	¥107.23	¥110.60	¥115.00	¥115.00
EURO 1.....	¥98.63	¥100.41	¥105.00	¥105.00

4. Performance Outline

(Nonconsolidated)

	Year ended March 31, '01	Year ended March 31, '02 (Forecast)	Half year ended September 30 '01 (Forecast)
Net sales (billions of yen).....	855.4	880.0	420.0
<i>(% change from the previous corresponding period)...</i>	<i>.</i>	<i>2.9</i>	<i>1.5</i>
Gross profit (billions of yen).....	247.1	260.0	126.0
<i>(% change from the previous corresponding period)...</i>	<i>.</i>	<i>5.2</i>	<i>4.4</i>
Operating income (billions of yen).....	60.6	68.0	32.0
<i>(% change from the previous corresponding period)...</i>		<i>12.1</i>	<i>5.8</i>
Income before income taxes (billions of yen).....	65.9	67.0	32.0
<i>(% change from the previous corresponding period)...</i>		<i>1.6</i>	<i>14.5</i>
Net income (billions of yen).....	34.4	39.0	18.5
<i>(% change from the previous corresponding period)...</i>		<i>13.4</i>	<i>52.1</i>
Net income per share-basic(yen).....	49.67	53.62	26.70
Expenditure for plant and equipment (billions of yen).....	26.6	28.7	15.0
Depreciation for tangible fixed assets (billions of yen).....	21.7	23.5	10.5
R&D Expenditure (billions of yen).....	72.5	73.0	36.0
Financial income (expenses) net (billions of yen).....	7.9	6.2	3.4
Exchange rate (US\$).....	110.55	115.00	115.00
Exchange rate (EURO).....	100.67	105.00	105.00

5. Sales by Product Line

(Nonconsolidated)

(Billions of yen)

	Year ended Mar. 31, '01	Year ended Mar. 31, '02	Year ended Mar. 31, '02	Half year ended Sept. 30, '01	Half year ended Sept. 30, '01
			(Forecast)	(Forecast)	(Forecast)
		(Forecast)	(Forecast)	(Forecast)	(Forecast)
Copiers and related supplies:					
Domestic	326.6	341.5	341.5	164.5	164.5
(% change)		4.6	4.6	2.5	2.5
Export	230.5	238.5	235.7	115.5	110.7
(% change)		3.5	2.3	0.9	-3.2
Total	557.1	580.0	577.2	280.0	275.2
(% change)		4.1	3.6	1.8	0.1
Communications and Information Systems:					
Domestic	183.3	187.0	187.0	85.5	85.5
(% change)		2.0	2.0	3.7	3.7
Export	53.0	57.0	56.2	28.5	27.3
(% change)		7.5	6.2	2.7	-1.6
Total	236.3	244.0	243.2	114.0	112.8
(% change)		3.2	2.9	3.4	2.3
Photographic equipment:					
Domestic	4.6	5.0	5.0	2.5	2.5
(% change)		8.6	8.6	5.7	5.7
Export	3.3	3.3	3.2	1.5	1.4
(% change)		-1.1	-2.0	-13.8	-17.4
Total	7.9	8.3	8.2	4.0	3.9
(% change)		4.5	4.1	-2.6	-4.1
Other Businesses:					
Domestic	41.1	36.5	36.5	17.5	17.5
(% change)		-11.3	-11.3	-9.1	-9.1
Export	12.8	11.2	11.1	4.5	4.3
(% change)		-13.2	-13.7	-15.0	-18.5
Total	54.0	47.7	47.6	22.0	21.8
(% change)		-11.8	-11.9	-10.4	-11.2
Total:					
Domestic	555.7	570.0	570.0	270.0	270.0
(% change)		2.6	2.6	2.0	2.0
Export	299.7	310.0	306.4	150.0	143.7
(% change)		3.4	2.2	0.5	-3.6
The Americas	128.3	132.0	132.2	65.0	63.0
(% change)		2.8	3.0	0.0	-3.0
Europe	121.8	126.5	122.6	62.0	58.5
(% change)		3.8	0.7	0.2	-5.4
Other	49.5	51.5	51.5	23.0	22.1
(% change)		3.9	4.1	2.9	-0.7
Total	855.4	880.0	876.4	420.0	413.7
(% change)		2.9	2.5	1.5	0.0

Reference:

Exchange rate

	Half year ended Sept. 30, '00	Year ended Mar. 31, '01	Half Year ended Sept. 30, '01	Year ended Mar. 31, '02
US\$ 1.....	¥107.27	¥110.55	¥115.00	¥115.00
EURO 1.....	¥98.68	¥100.67	¥105.00	¥105.00

6. Nonconsolidated Sales by Product Category(Office equipment; other businesses)

	Year ended Mar. 31, '01	Year ended Mar. 31, '02	Year ended Mar. 31, '02 (Forecast)	Half year ended Sept. 30, '01 (Forecast)	Half year ended Sept. 30, '01 (Forecast)
<Office Equipment>					
Imaging Solutions:					
Digital Imaging Systems	422.2	439.4	436.7	217.0	212.4
(% change)		4.1	3.5	0.3	-1.8
Domestic	206.2	214.5	214.5	107.0	107.0
(% change)		4.0	4.0	-1.5	-1.5
Export	215.9	224.9	222.2	110.0	105.4
(% change)		4.2	2.9	2.0	-2.2
Other Imaging Systems	126.6	113.4	113.0	58.4	57.8
(% change)		-10.5	-10.7	-14.3	-15.0
Domestic	98.1	91.0	91.0	46.0	46.0
(% change)		-7.3	-7.3	-9.0	-9.0
Export	28.4	22.4	22.0	12.4	11.8
(% change)		-21.4	-22.6	-29.4	-32.4
Total Imaging Solutions	548.8	552.8	549.8	275.4	270.3
(% change)		0.7	0.2	-3.2	-5.0
Domestic	304.4	305.5	305.5	153.0	153.0
(% change)		0.3	0.3	-3.9	-3.9
Export	244.4	247.3	244.3	122.4	117.3
(% change)		1.2	0.0	-2.4	-6.4
Networking input/output systems:					
Printing Systems	97.2	116.0	115.8	48.0	47.5
(% change)		19.3	19.1	33.1	32.0
Domestic	76.6	92.5	92.5	38.0	38.0
(% change)		20.6	20.6	36.7	36.7
Export	20.5	23.5	23.3	10.0	9.5
(% change)		14.2	13.3	21.0	15.9
Other Input/Output Systems	39.1	46.0	45.7	21.0	20.5
(% change)		17.5	16.8	22.1	19.3
Domestic	20.7	21.5	21.5	9.5	9.5
(% change)		3.8	3.8	8.8	8.8
Export	18.4	24.5	24.2	11.5	11.0
(% change)		32.9	31.4	35.8	30.2
Total Networking Input/Output Systems.	136.4	162.0	161.5	69.0	68.1
(% change)		18.8	18.4	29.6	27.9
Domestic	97.3	114.0	114.0	47.5	47.5
(% change)		17.1	17.1	30.1	30.1
Export	39.0	48.0	47.5	21.5	20.6
(% change)		23.0	21.9	28.5	23.1
Network System Solutions	108.2	109.2	109.2	49.6	49.5
(% change)		0.9	0.9	4.5	4.5
Domestic	108.1	109.0	109.0	49.5	49.5
(% change)		0.8	0.8	4.5	4.5
Export	0	0.2	0.2	0.1	0
(% change)		111.9	111.7	2.1	-0.1
Total Office Equipment	793.5	824.0	820.5	394.0	388.0
(% change)		3.8	3.4	2.3	0.7
Domestic	509.9	528.5	528.5	250.0	250.0
(% change)		3.6	3.6	2.9	2.9
Export	283.5	295.5	292.0	144.0	138.0
(% change)		4.2	3.0	1.3	-2.9

6. Nonconsolidated Sales by Product Category(Office equipment; Other Businesses)(continued)

	Year ended Mar. 31, '01	Year ended Mar. 31, '02	Year ended Mar. 31, '02 (Forecast)	Half year ended Sept. 30, '01 (Forecast)	Half year ended Sept. 30, '01 (Forecast)
<Other Businesses>					
Other Businesses	61.9	56.0	55.8	26.0	25.7
(% change)		-9.7	-9.8	-9.3	-10.2
Domestic	45.7	41.5	41.5	20.0	20.0
(% change)		-9.3	-9.3	-7.5	-7.5
Export	16.2	14.5	14.3	6.0	5.7
(% change)		-10.7	-11.4	-14.7	-18.3
Grand Total	855.4	880.0	876.4	420.0	413.7
(% change)		2.9	2.5	1.5	0.0
Domestic	555.7	570.0	570.0	270.0	270.0
(% change)		2.6	2.6	2.0	2.0
Export	299.7	310.0	306.4	150.0	143.7
(% change)		3.4	2.2	0.5	-3.6
The Americas	128.3	132.0	132.2	65.0	63.0
(% change)		2.8	3.0	-0.0	-3.0
Europe	121.8	126.5	122.6	62.0	58.5
(% change)		3.8	0.7	0.2	-5.4
Other	49.5	51.5	51.5	23.0	22.1
(% change)		3.9	4.1	2.9	-0.7

Each category includes the following products:

Digital Imaging Systems	Digital PPCs, color PPCs, digital duplicators, facsimile machines, related supplies and services
Other Imaging Systems	Analog PPCs, diazo copiers, and related supplies including thermal paper, and services
Printing Systems	Multifunctional printers(MFPs), laser printers, related supplies, services and software
Other Input/Output Systems	Optical discs and system scanners
Network System Solutions	Personal computers, PC servers, network systems, network related software, and service/support
Other Businesses	Digital cameras, analog cameras, semiconductors

Reference:

Exchange rate

	Half year ended Sept. 30, '00	Year ended Mar. 31, '01	Half Year ended Sept. 30, ' 01	Year ended Mar. 31, '02
US\$ 1.....	¥107.27	¥110.55	¥115.00	¥115.00
EURO 1.....	¥98.68	¥100.67	¥105.00	¥105.00

7. Calculation Information Where the Equity Method Is Applied to Ricoh's Leasing Subsidiary

The statements of income and the balance sheets below reflect the application of the equity method where Ricoh Leasing Company, Ltd., is excluded from the consolidated accounts.

Statements of Income (Year ended March 31, 2001)

(Billions of yen)

	Consolidated	Equity Method
Net sales.....	1,538.2	1,429.7
Gross profit.....	613.3	602.9
Operating income.....	105.1	97.3
Income before income taxes.....	97.7	90.4
Net income.....	53.2	53.2

Balance Sheets (Year ended March 31, 2001)

(Billions of yen)

	Consolidated	Equity Method		Consolidated	Equity Method
Current assets	779.4	940.2	Short-term borrowings	321.1	153.1
Fixed assets	925.3	530.8	Other current liabilities	458.3	537.8
			Current liabilities	779.4	690.9
			Long-term indebtedness	217.7	93.3
			Other fixed liabilities	103.4	102.7
			Fixed liabilities	321.1	195.9
			Minority investment	47.4	27.5
			Shareholders' investment	556.7	556.7
Assets	1,704.7	1,471.1	Liabilities and shareholders' investment	1,704.7	1,471.1

Key Financial Ratios (Year ended March 31, 2001)

	Consolidated	Change from previous period	Equity Method	Change from previous period
Return on assets.....	6.0%	1.6% points	6.5%	1.5% points
Return on equity.....	9.7%	1.6% points	9.7%	1.6% points
Equity ratio.....	32.7%	-2.4% points	37.8%	-3.3% points
Debt/Total assets.....	31.6%	-1.8% points	16.7%	0.7% point
Debt/Equity.....	96.8%	1.7% points	44.3%	5.5% points
Total assets turnover.....	0.95	-	1.03	-