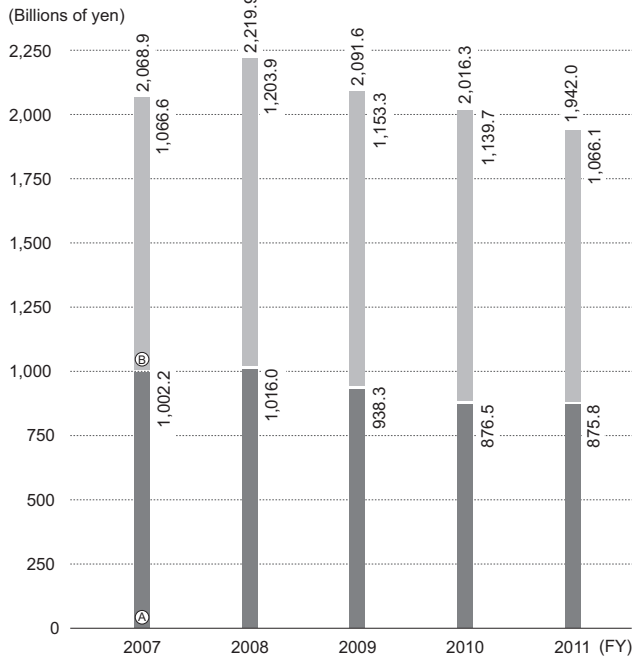


Fiscal 2011 Results

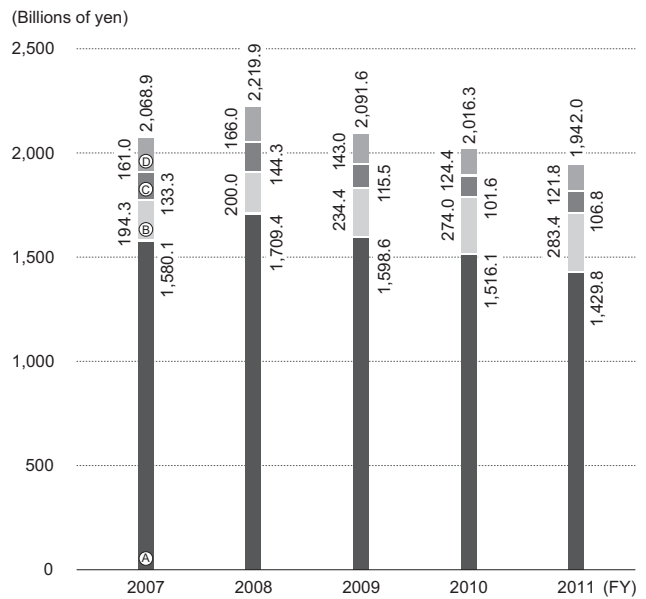
Net sales

Ⓐ Japan Ⓑ Overseas

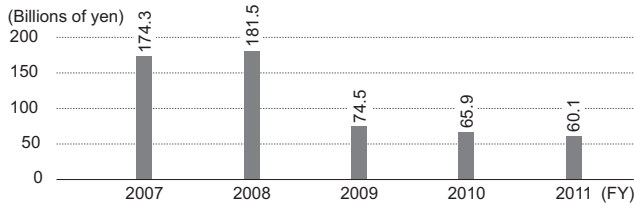


Consolidated Sales Product Category

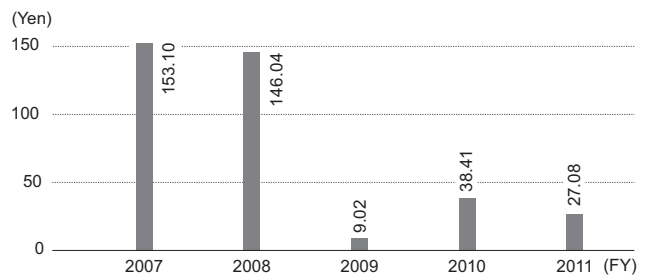
Ⓐ Imaging Solutions Ⓑ Network System Solutions
Ⓒ Industrial Products Ⓓ Other



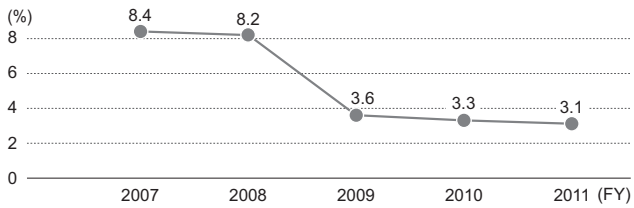
Operating income



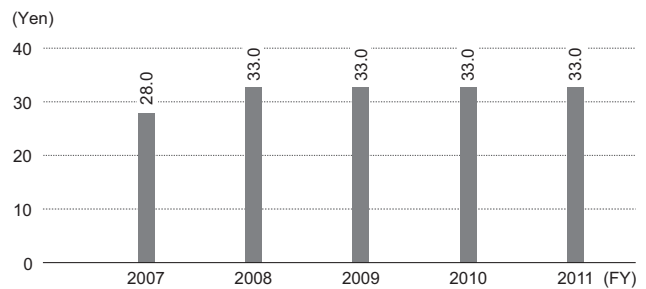
Net income per share



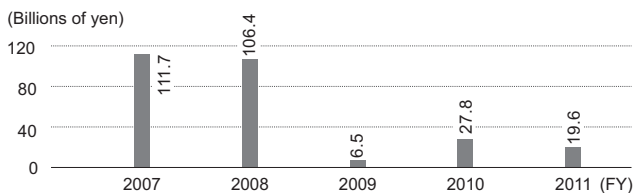
Operating margin



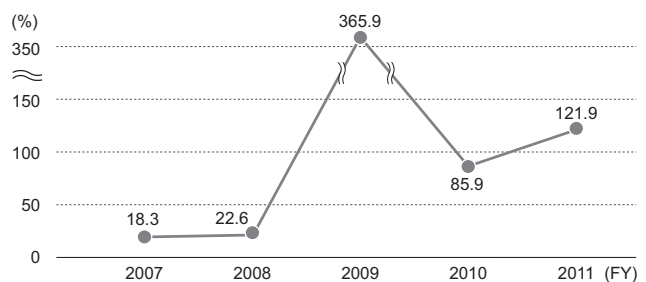
Dividend per share (declared)



Net income



Consolidated dividend payout ratio



Return on equity (ROE)

