

## Corporate Profile

Ricoh Company, Ltd., is a global leader in sophisticated office solutions. Our products includes copiers, multifunctional and other printers, facsimiles, duplicators and related consumables and services, as well as digital cameras and advanced electronic devices. We are rapidly building a solid presence worldwide as a provider of comprehensive solutions that help customers enhance their office productivity and revolutionize their workflow.

The Ricoh Group includes Ricoh Company, Ltd. and 234 subsidiaries and affiliates—63 companies in Japan and 171 overseas, together employing 109,014 people.

### ● Forward-looking statements

The plans, prospects, strategies and other statements, except for the historical events, mentioned in this material are forward-looking statements with respect to future events and business results. Those statements were made based on the judge of RICOH's Directors from the information that is now obtainable. Actual results may differ materially from those projected or implied in such forward-looking statements and from any historical trends. Please refrain from judging only from these forward-looking statements with respect to future events and business results. The following important factors, without limiting the generality of the foregoing, could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements:

- General economic conditions and business trend
- Exchange rates and their fluctuations
- Rapid technological innovation
- Uncertainty as to RICOH's ability to continue to design, develop, produce and market products and services that achieve market acceptance in hot competitive market

No company's name and/or organization's name used, quoted and/or referenced in this material shall be interpreted as a recommendation and/or endorsement by RICOH.

This material is not an offer or a solicitation to make investments. Please do not rely on this material as your sole source of information for your actual investments, and be aware that decisions regarding investments are the responsibility of themselves.

\* For detailed risk information, please refer to the separate Annual Report 2011 Financial Section.

### ● Exchange rates referred to in this report

The translation of Japanese yen amounts into U.S. dollar equivalents as of and for the year ended March 31, 2011 is included solely for the convenience of readers outside Japan and has been made using the exchange rate of ¥83 to US\$1, the approximate rate of exchange prevailing at the Federal Reserve Board on March 31, 2011.

## Financial Highlights

Ricoh Company, Ltd., and consolidated subsidiaries for fiscal 2011 and fiscal 2010

	Millions of yen		Thousands of U.S. dollars	% change
	2010	2011	2011	
<b>For the year:</b>				
<b>Net sales</b>	¥2,016,337	¥1,942,013	\$23,397,747	-3.7%
<b>Japan</b>	¥876,578	¥875,859	\$10,552,518	-0.1%
<b>Overseas</b>	¥1,139,759	¥1,066,154	\$12,845,229	-6.5%
<b>Operating income</b>	¥65,997	¥60,196	\$725,253	-8.8%
<b>Net income attributable to Ricoh Company, Ltd.</b>	¥27,873	¥19,650	\$236,747	-29.5%
<b>At year-end:</b>				
<b>Total assets</b>	¥2,383,943	¥2,262,396	\$27,257,783	
<b>Shareholders' equity</b>	¥973,341	¥929,877	\$11,203,337	
<b>Per share data (in yen and dollars):</b>				
<b>Net income (Basic)</b>	¥38.41	¥27.08	\$0.33	
<b>Dividends declared</b>	¥33.00	¥33.00	\$0.40	
<b>Return on equity (ROE)</b>	2.9%	2.1%	2.1%	

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### ■ Composition of Ricoh Group Annual Report 2011

We have divided the annual report into two parts for the first time.

For Ricoh's corporate activities in general, please refer to this brochure (Annual Report 2011) and for detailed financial information, please refer to the Financial Section (in PDF format).



### Annual Report 2011 Financial Section (Only in PDF format)

\* For more details, please refer to Financial Results and SEC Filings (FORM 20-F).

◆ You can download the PDF versions of the reports from Ricoh's IR website:  
<http://www.ricoh.com/IR/>

◆ If you need a hardcopy version, please visit the following website and follow the instructions:  
<http://www.ricoh.com/about/request/>