

Key Financial Figures(Consolidated)

1.Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'99	Mar.'00	Mar.'01	Mar.'02	Mar.'03 (Forecast)	Sep.'00	Sep.'01	Sep.'02 (Forecast)
Net sales	1,425.9	1,447.1	1,538.2	1,672.3	1,748.0	735.3	820.0	855.0
(change from the previous corresponding period)	1.6%	1.5%	6.3%	8.7%	4.5%	2.5%	11.5%	4.3%
Domestic sales	820.9	873.1	930.4	902.6	917.0	456.1	452.7	451.0
(change from the previous corresponding period)	-1.2%	6.4%	6.6%	-3.0%	1.6%	8.1%	-0.7%	-0.4%
Overseas sales	605.0	573.9	607.8	769.6	831.0	279.1	367.3	404.0
(change from the previous corresponding period)	5.8%	-5.1%	5.9%	26.6%	8.0%	-5.6%	31.6%	10.0%
Overseas sales ratio	42.4%	39.7%	39.5%	46.0%	47.5%	38.0%	44.8%	47.3%
Gross profit	568.5	580.0	613.3	699.9	741.8	294.0	341.8	365.8
(change from the previous corresponding period)	0.6%	2.0%	5.8%	14.1%	6.0%	0.1%	16.3%	7.0%
Percentage of net sales	39.9%	40.1%	39.9%	41.9%	42.4%	40.0%	41.7%	42.8%
Operating income	73.5	88.9	105.1	129.6	140.0	51.1	59.9	66.0
(change from the previous corresponding period)	-18.0%	20.9%	18.2%	23.4%	7.9%	16.1%	17.1%	10.2%
Percentage of net sales	5.2%	6.1%	6.8%	7.8%	8.0%	7.0%	7.3%	7.7%
Income before income taxes	53.0	70.3	97.7	113.9	126.5	46.1	52.5	59.5
(change from the previous corresponding period)	-22.5%	32.7%	38.9%	16.6%	11.0%	36.4%	13.8%	13.3%
Percentage of net sales	3.7%	4.9%	6.4%	6.8%	7.2%	6.3%	6.4%	7.0%
Net income	30.6	41.9	53.2	61.6	72.5	25.8	28.4	35.0
(change from the previous corresponding period)	1.7%	36.8%	27.0%	15.8%	17.7%	26.3%	10.1%	23.2%
Percentage of net sales	2.1%	2.9%	3.5%	3.7%	4.1%	3.5%	3.5%	4.1%
Net income per share-basic [yen]	44.33	60.61	76.85	88.27	99.72	37.27	40.97	48.14
(change from the previous corresponding period)	-1.4%	36.7%	26.8%	14.9%	13.0%	26.1%	9.9%	17.5%
Exchange rate [yen/US\$]	127.98	111.52	110.60	125.10	118.00	107.23	122.16	121.01
[yen/EURO]	143.73	115.35	100.41	110.60	115.39	98.63	107.79	115.78
2.Sales by Category	Mar.'99	Mar.'00	Mar.'01	Mar.'02	Mar.'03 (Forecast)	Sep.'00	Sep.'01	Sep.'02 (Forecast)
Imaging Solutions	954.3	898.0	867.0	934.1	876.5	422.2	458.3	430.2
Network input/output systems	128.3	173.1	261.8	344.2	455.5	108.6	168.3	220.5
Network system solutions	168.2	181.9	209.5	206.9	207.0	100.4	102.9	100.3
Other Businesses	175.0	194.0	199.8	186.9	209.0	103.8	90.5	104.0
3.Sales by Geographic Area	Mar.'99	Mar.'00	Mar.'01	Mar.'02	Mar.'03 (Forecast)	Sep.'00	Sep.'01	Sep.'02 (Forecast)
Japan	820.9	873.1	930.4	902.6	917.0	456.1	452.7	451.0
The Americas	239.6	231.1	252.6	341.7	338.0	112.4	162.6	167.0
Europe	283.3	258.5	247.4	311.3	351.0	117.1	148.1	168.0
Other	82.0	84.2	107.6	116.6	142.0	49.5	56.5	69.0
4.Other ratios	Mar.'99	Mar.'00	Mar.'01	Mar.'02	Mar.'03 (Forecast)	Sep.'00	Sep.'01	Sep.'02 (Forecast)
R&D Expenditure	66.7	66.5	78.2	80.7	83.0	38.2	39.9	41.0
R&D Expenditure / net sales	4.7%	4.6%	5.1%	4.8%	4.7%	5.2%	4.9%	4.8%
Interest and dividend income	5.9	5.9	8.0	4.7	4.6	4.8	2.8	2.6
Interest expense	11.6	10.1	7.7	8.2	7.9	2.8	4.5	4.0
Financial income(expenses)net	-5.7	-4.1	0.2	-3.4	-3.3	2.0	-1.6	-1.4
Interest coverage ratio( ) [times]	6.8	9.3	14.5	16.3	18.3	19.8	13.8	17.2
Depreciation for tangible fixed assets	67.4	61.9	62.1	73.7	75.0	28.9	33.1	34.0
Expenditure for plant and equipment	70.4	58.3	73.3	75.6	82.0	37.3	39.8	40.0
Liquidity at hand	245.3	257.6	137.8	205.5		205.0	155.0	
Liquidity at hand/Averaged sales [months]	2.1	2.1	1.1	1.5		1.7	1.1	
Inventories	162.2	143.1	176.3	162.1		153.1	163.7	
Inventories/Averaged cost of sales [months]	2.3	2.0	2.3	2.0		2.1	2.1	
Debt	653.2	515.1	538.9	561.4		517.1	548.6	
Debt on total assets	40.1%	33.4%	31.6%	30.6%		33.0%	32.0%	
Total assets	1,628.0	1,543.3	1,704.7	1,832.9		1,566.3	1,713.0	
Income before income taxes on total assets	3.2%	4.4%	6.0%	6.4%		3.0%	3.1%	
Shareholders' equity	487.4	541.5	556.7	633.0		554.8	581.3	
Equity ratio	29.9%	35.1%	32.7%	34.5%		35.4%	33.9%	
Return on equity	6.4%	8.1%	9.7%	10.4%		4.7%	5.0%	
Number of employees(Japan)(thousand of people)	41.7	41.3	40.5	40.0		41.1	40.0	
Number of employees(Overseas)(thousand of people)	23.7	26.0	33.8	34.2		25.9	34.4	
Number of employees (Total)(thousand of people)	65.4	67.3	74.2	74.2		67.0	74.4	
Interest coverage ratio( ) = (Interest and dividend income + Operating income) ÷ Interest expense								

(Billions of yen)

## Key Financial Figures(Consolidated)

1.Operating Results	(Three months ended)				(Three months ended)				(Three months ended)	
	'00_Q1	'00_Q2	'00_Q3	'00_Q4	'01_Q1	'01_Q2	'01_Q3	'01_Q4	'02_Q1	'02_Q2 (Forecast)
Net sales	367.2	368.0	373.9	428.9	411.9	408.1	401.3	450.9	428.2	426.7
(change from the previous corresponding period)	-	-	-	-	12.2%	10.9%	7.3%	5.1%	4.0%	4.6%
Domestic sales	226.1	229.9	225.6	248.6	228.7	223.9	211.7	238.1	224.8	226.2
(change from the previous corresponding period)	-	-	-	-	1.1%	-2.6%	-6.1%	-4.2%	-1.7%	1.0%
Overseas sales	141.0	138.0	148.3	180.3	183.2	184.1	189.5	212.7	203.4	200.5
(change from the previous corresponding period)	-	-	-	-	29.9%	33.3%	27.8%	18.0%	11.0%	8.9%
Overseas sales ratio	38.4%	37.5%	39.7%	42.0%	44.5%	45.1%	47.2%	47.2%	47.5%	47.0%
Gross profit	148.3	145.6	149.6	169.6	174.0	167.8	173.6	184.4	186.4	179.3
(change from the previous corresponding period)	-	-	-	-	17.3%	15.3%	16.0%	8.7%	7.2%	6.8%
Percentage of net sales	40.4%	39.6%	40.0%	39.6%	42.2%	41.1%	43.3%	40.9%	43.5%	42.0%
Operating income	26.2	24.9	25.8	28.1	31.6	28.2	29.7	40.0	35.9	30.1
(change from the previous corresponding period)	-	-	-	-	20.6%	13.5%	15.0%	42.5%	13.6%	6.3%
Percentage of net sales	7.1%	6.8%	6.9%	6.6%	7.7%	6.9%	7.4%	8.9%	8.4%	7.1%
Income before income taxes	23.1	22.9	22.9	28.6	27.1	25.3	25.8	35.5	32.2	27.2
(change from the previous corresponding period)	-	-	-	-	17.3%	10.2%	12.9%	24.0%	18.7%	7.4%
Percentage of net sales	6.3%	6.2%	6.1%	6.7%	6.6%	6.2%	6.4%	7.9%	7.5%	6.4%
Net income	12.6	13.1	12.4	14.9	14.8	13.5	14.8	18.3	19.5	15.5
(change from the previous corresponding period)	-	-	-	-	17.9%	2.6%	19.4%	22.5%	31.2%	14.4%
Percentage of net sales	3.4%	3.6%	3.3%	3.5%	3.6%	3.3%	3.7%	4.1%	4.6%	3.6%
Net income per share-basic [yen]	18.23	19.04	18.01	21.57	21.47	19.50	21.41	25.89	26.85	21.29
(change from the previous corresponding period)	-	-	-	-	17.8%	2.4%	18.9%	20.0%	25.1%	9.2%
Exchange rate [yen/US\$]	106.82	107.64	109.88	118.06	122.60	121.72	123.70	132.50	127.01	115.00
[yen/EURO]	99.72	97.54	95.55	108.83	107.25	108.32	110.74	116.21	116.56	115.00
2 .Sales by Category	'00_Q1	'00_Q2	'00_Q3	'00_Q4	'01_Q1	'01_Q2	'01_Q3	'01_Q4	'02_Q1	'02_Q2 (Forecast)
Imaging Solutions	216.4	205.8	210.3	234.4	231.6	226.6	229.2	246.6	219.9	210.2
Network input/output systems	55.7	52.9	70.0	83.1	87.6	80.6	83.2	92.7	110.5	109.9
Network system solutions	47.3	53.1	48.7	60.2	48.7	54.1	45.0	58.9	46.9	53.3
Other Businesses	47.7	56.1	44.8	51.1	43.9	46.5	43.8	52.6	50.9	53.0
3 .Sales by Geographic Area	'00_Q1	'00_Q2	'00_Q3	'00_Q4	'01_Q1	'01_Q2	'01_Q3	'01_Q4	'02_Q1	'02_Q2 (Forecast)
Japan	226.1	229.9	225.6	248.6	228.7	223.9	211.7	238.1	224.8	226.1
The Americas	55.4	57.0	61.9	78.2	79.8	82.7	82.5	96.5	84.1	82.8
Europe	60.8	56.3	60.0	70.2	76.1	71.9	77.8	85.3	83.2	84.7
Other	24.7	24.7	26.3	31.7	27.1	29.3	29.1	30.9	35.9	33.0
4 .Other ratios	'00_Q1	'00_Q2	'00_Q3	'00_Q4	'01_Q1	'01_Q2	'01_Q3	'01_Q4	'02_Q1	'02_Q2 (Forecast)
R&D Expenditure	16.5	21.6	17.6	22.3	17.8	22.0	18.6	22.1	18.4	-
R&D Expenditure / net sales	4.5%	5.9%	4.7%	5.2%	4.3%	5.4%	4.7%	4.9%	4.3%	-
Interest and dividend income	1.7	3.0	1.0	2.1	1.1	1.7	1.1	0.6	0.9	-
Interest expense	1.2	1.5	1.8	3.0	2.4	2.1	2.0	1.6	1.7	-
Financial income(expenses)net	0.5	1.5	-0.7	-0.9	-1.2	-0.3	-0.8	-0.9	-0.7	-
Interest coverage ratio( ) [times]	22.0	18.0	14.5	9.8	13.6	14.0	15.4	24.4	21.2	-
Depreciation for tangible fixed assets	13.9	14.9	16.2	16.9	15.1	17.9	20.2	20.3	16.9	-
Expenditure for plant and equipment	15.2	22.1	13.3	22.6	17.9	21.8	16.8	19.0	17.6	-
Liquidity at hand	-	205.0	193.6	137.8	141.6	155.0	150.4	205.5	215.3	-
Liquidity at hand/Averaged sales [months]	-	1.7	1.6	1.0	1.0	1.1	1.1	1.4	1.5	-
Inventories	-	153.1	158.8	176.3	175.4	163.7	173.9	162.1	157.1	-
Inventories/Averaged cost of sales [months]	-	2.1	2.1	2.0	2.2	2.0	2.3	1.8	1.9	-
Debt	-	517.1	539.9	538.9	538.8	548.6	586.0	561.4	554.8	-
Debt on total assets	-	33.0%	34.0%	31.6%	31.2%	32.0%	33.3%	30.6%	30.5%	-
Total assets	-	1,566.3	1,586.7	1,704.7	1,728.5	1,713.0	1,760.3	1,832.9	1,821.9	-
Income before income taxes on total assets	-	1.5%	1.5%	1.7%	1.6%	1.5%	1.5%	2.0%	1.8%	-
Shareholders' equity	-	554.8	561.4	556.7	570.3	581.3	601.2	633.0	648.3	-
Equity ratio	-	35.4%	35.4%	32.7%	33.0%	33.9%	34.2%	34.5%	35.6%	-
Return on equity	-	2.4%	2.2%	2.7%	2.6%	2.3%	2.5%	3.0%	3.0%	-
Number of employees(Japan)(thousand of people)	-	41.1	-	40.5	-	40.0	39.9	40.0	39.9	-
Number of employees(Overseas)(thousand of people)	-	25.9	-	33.8	-	34.4	34.3	34.2	34.5	-
Number of employees (Total)(thousand of people)	-	67.0	-	74.2	-	74.4	74.2	74.2	74.4	-
Interest coverage ratio( ) = (Interest and dividend income + Operating income) ÷ Interest expense										