

Key Financial Figures(Consolidated)

1.Operating Results	(Fiscal year ,end of)				(1st half,end of)		(1st Quarter,end of)	
	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01	June 00	June 01
Net sales	1,425.9	1,447.1	1,538.2	1,670.0	735.3	820.0	367.2	411.9
(change from the previous period)	1.6%	1.5%	6.3%	8.6%	2.5%	11.5%	-	12.2%
Domestic sales	820.9	873.1	930.4	925.0	456.1	452.7	226.1	228.7
(change from the previous period)	-1.2%	6.4%	6.6%	-0.6%	8.1%	-0.7%	-	1.1%
Overseas sales	605.0	573.9	607.8	745.0	279.1	367.3	141.0	183.2
(change from the previous period)	5.8%	-5.1%	5.9%	22.6%	-5.6%	31.6%	-	29.9%
Overseas sales ratio	42.4%	39.7%	39.5%	44.6%	38.0%	44.8%	38.4%	44.5%
Gross profit	568.5	580.0	613.3	685.0	294.0	341.8	148.3	174.0
(change from the previous period)	0.6%	2.0%	5.8%	11.7%	0.1%	16.3%	-	17.3%
Percentage of net sales	39.9%	40.1%	39.9%	41.0%	40.0%	41.7%	40.4%	42.2%
Operating income	73.5	88.9	105.1	120.0	51.1	59.9	26.2	31.6
(change from the previous period)	-18.0%	20.9%	18.2%	14.2%	16.1%	17.1%	-	20.6%
Percentage of net sales	5.2%	6.1%	6.8%	7.2%	7.0%	7.3%	7.1%	7.7%
Income before income taxes	53.0	70.3	97.7	108.0	46.1	52.5	23.1	27.1
(change from the previous period)	-22.5%	32.7%	38.9%	10.5%	36.4%	13.8%	-	17.3%
Percentage of net sales	3.7%	4.9%	6.4%	6.5%	6.3%	6.4%	6.3%	6.6%
Net income	30.6	41.9	53.2	59.0	25.8	28.4	12.6	14.8
(change from the previous period)	1.7%	36.8%	27.0%	10.8%	26.3%	10.1%	-	17.9%
Percentage of net sales	2.1%	2.9%	3.5%	3.5%	3.5%	3.5%	3.4%	3.6%
Net income per share-basic [yen]	44.33	60.61	76.85	85.03	37.27	40.97	18.23	21.47
(change from the previous period)	-1.4%	36.7%	26.8%	10.6%	26.1%	9.9%	-	17.8%
Exchange rate [yen/US\$]	127.98	111.52	110.60	118.58	107.23	122.16	106.82	122.60
[yen/EURO]	143.73	115.35	100.41	106.40	98.63	107.79	99.72	107.25

2 . Sales by Product Line	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01	June 00	June 01
Imaging Solutions	954.3	898.0	867.0	918.0	422.2	458.3	216.4	231.6
Network input/output systems	128.3	173.1	261.8	355.0	108.6	168.3	55.7	87.6
Network system solutions	168.2	181.9	209.5	212.0	100.4	102.9	47.3	48.7
Other Businesses	175.0	194.0	199.8	185.0	103.8	90.5	47.7	43.9

3 . Sales by Geographic Area	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01	June 00	June 01
Japan	820.9	873.1	930.4	925.0	456.1	452.7	226.1	228.7
The Americas	239.6	231.1	252.6	328.0	112.4	162.6	55.4	79.8
Europe	283.3	258.5	247.4	298.0	117.1	148.1	60.8	76.1
Other	82.0	84.2	107.6	119.0	49.5	56.5	24.7	27.1

4 . Other ratios	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01	June 00	June 01
R&D Expenditure	66.7	66.5	78.2	79.5	38.2	39.9	16.5	17.8
R&D Expenditure / net sales	4.7%	4.6%	5.1%	4.8%	5.2%	4.9%	4.5%	4.3%
Interest and dividend income	5.9	5.9	8.0	6.0	4.8	2.8	1.7	1.1
Interest expence	11.6	10.1	7.7	9.0	2.8	4.5	1.2	2.4
Financial income(expences)net	-5.7	-4.1	0.2	-3.0	2.0	-1.6	0.5	-1.2
Interest coverage ratio() [times]	6.8	9.3	14.5	14.0	19.8	13.8	22.0	13.6
Depreciation for tangible fixed assets	67.4	61.9	62.1	68.0	28.9	33.1	13.9	15.1
Expenditure for plant and equipment	70.4	58.3	73.3	80.0	37.3	39.8	15.2	17.9
Liquidity at hand	245.3	257.6	137.8		205.0	155.0		141.6
Liquidity at hand/Averaged sales [months]	2.1	2.1	1.1		1.7	1.1		1.0
Inventories	162.2	143.1	176.3		153.1	163.7		175.4
Inventories/Averaged cost of sales [months]	2.3	2.0	2.3		2.1	2.1		2.2
Debt	653.2	515.1	538.9		517.1	548.6		538.8
Debt on total assets	40.1%	33.4%	31.6%		33.0%	32.0%		31.2%
Total assets	1,628.0	1,543.3	1,704.7		1,566.3	1,713.0		1,728.5
Income before income taxes on total assets	3.2%	4.4%	6.0%		3.0%	3.1%		1.6%
Shareholders' equity	487.4	541.5	556.7		554.8	581.3		570.3
Equity ratio	29.9%	35.1%	32.7%		35.4%	33.9%		33.0%
Return on equity	6.4%	8.1%	9.7%		4.7%	5.0%		2.6%
Number of employees(Japan)(thousand of people)	41.7	41.3	40.5		41.1	40.0		
Number of employees(Overseas)(thousand of people)	23.7	26.0	33.8		25.9	34.4		
Number of employees (Total)(thousand of people)	65.4	67.3	74.2		67.0	74.4		

Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expence

Key Financial Figures(Non-consolidated)

(Billions of yen)

1. Operating Results	(Fiscal year ,end of)				(1st half,end of)	
	Mar.99	Mar.00	Mar.01	Mar.02 (Forcast)	Sep.00	Sep.01
Net sales	720.5	777.5	855.4	860.0	413.8	424.6
(change from the previous period)	-4.3%	7.9%	10.0%	0.5%	8.6%	2.6%
Domestic sales	475.7	509.3	555.7	545.0	264.6	261.4
(change from the previous period)	-3.1%	7.1%	9.1%	-1.9%	9.5%	-1.2%
Export sales	244.7	268.1	299.7	315.0	149.2	163.1
(change from the previous period)	-6.5%	9.6%	11.8%	5.1%	7.2%	9.4%
Export Ratio	34.0%	34.5%	35.0%	36.6%	36.1%	38.4%
Gross profit	205.4	228.2	247.1	262.0	120.7	131.4
(change from the previous period)	-7.4%	11.1%	8.3%	6.0%	6.7%	8.9%
Percentage of net sales	28.5%	29.4%	28.9%	30.5%	29.2%	30.9%
Operating income	42.8	58.2	60.6	66.0	30.2	32.5
(change from the previous period)	-8.2%	35.9%	4.2%	8.8%	0.7%	7.7%
Percentage of net sales	5.9%	7.5%	7.1%	7.7%	7.3%	7.7%
Ordinary income	36.0	50.1	65.9	65.0	27.9	32.3
(change from the previous period)	-16.1%	39.1%	31.6%	-1.5%	16.0%	15.8%
Percentage of net sales	5.0%	6.4%	7.7%	7.6%	6.8%	7.6%
Net income	18.9	22.6	34.4	38.0	12.1	18.8
(change from the previous period)	-15.7%	19.2%	52.1%	10.5%	-13.6%	55.3%
Percentage of net sales	2.6%	2.9%	4.0%	4.4%	2.9%	4.4%
Net income per share-basic [yen]	27.44	32.69	49.67	54.76	17.56	27.24
(change from the previous period)	-18.3%	19.1%	51.9%	10.2%	-13.7%	55.1%
Exchange rate [yen/US\$]	126.95	112.00	110.55	118.50	107.27	122.25
[yen/EURO]	140.08	113.86	100.67	106.50	98.68	107.74

2 . Sales by Product Line	Mar.99	Mar.00	Mar.01	Mar.02 (Forcast)	Sep.00	Sep.01
Imaging Solutions	545.6	560.4	548.8	522.0	284.5	267.4
Network input/output systems	67.9	90.4	136.4	178.4	53.2	81.6
Network system solutions	70.1	82.9	108.2	108.1	47.4	49.9
Other Businesses	36.6	43.6	61.9	51.5	28.6	25.6

3 . Sales by Geographic Area	Mar.99	Mar.00	Mar.01	Mar.02 (Forcast)	Sep.00	Sep.01
Japan	475.7	509.3	555.7	545.0	264.6	261.4
The Americas	101.2	115.3	128.3	129.5	65.0	67.2
Europe	112.8	115.4	121.8	128.0	61.8	66.0
Other	30.6	37.2	49.5	57.5	22.3	29.8

4 . Other ratios	Mar.99	Mar.00	Mar.01	Mar.02 (Forcast)	Sep.00	Sep.01
R&D Expenditure	64.0	64.3	72.5	75.0	35.8	37.1
R&D Expenditure / net sales	8.9%	8.3%	8.5%	8.7%	8.7%	8.7%
Interest and dividend income	7.4	6.5	9.3	8.8	5.2	5.6
Interest expence	3.3	1.6	1.4	1.4	0.7	0.7
Financial income(expences)net	4.0	4.8	7.9	7.4	4.4	4.9
Interest coverage ratio() [times]	14.9	38.6	47.8	53.4	48.5	53.3
Depreciation for tangible fixed assets	24.7	21.9	21.7	22.5	9.4	10.7
Expenditure for plant and equipment	21.6	17.8	26.6	23.5	14.4	11.3
Liquidity at hand	168.4	165.7	84.3		106.9	106.2
Liquidity at hand/Averaged sales [months]	2.8	2.6	1.2		1.6	1.5
Inventories	55.8	42.6	47.7		46.8	46.4
Inventories/Averaged cost of sales [months]	1.3	0.9	0.9		1.0	1.0
Debt	120.1	104.5	103.9		103.9	102.9
Debt on total assets	15.9%	13.7%	12.6%		13.3%	12.7%
Total assets	755.0	763.0	824.1		7,842	8,088
Ordinary income on total assets	4.8%	6.6%	8.3%		3.6%	4.0%
Shareholders' equity	427.5	457.9	489.1		471.6	502.9
Equity ratio	56.6%	60.0%	59.4%		60.1%	62.2%
Return on equity	4.5%	5.1%	7.3%		2.6%	3.8%
Number of employees(thousand of people)	12.6	12.4	12.2		12.2	12.0
Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expence						

Shareholders' Equity

(thousand shares)

	Mar.99	Mar.00	Mar.01	Mar.02 (Forcast)	Sep.00	Sep.01
Number of shares issued	691,598	692,082	692,755		692,710	693,874
Effect of dilutive securities	60,427	59,943	59,271		59,316	58,152
Diluted common shares	752,025	752,025	752,026		752,026	752,026
Foreigner's holdings	20.9%	20.7%	18.9%		18.5%	19.6%