

May 9, 2001

RICOH COMPANY, LTD.

(Billions of yen)

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ,end of)						(1st half,end of)	
	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
Net sales	1,316.0	1,403.3	1,425.9	1,447.1	1,538.2	1,705.0	735.3	830.0
(change from the previous period)	18.2%	6.6%	1.6%	1.5%	6.3%	10.8%	2.5%	12.9%
Domestic sales	821.0	831.3	820.9	873.1	930.4	980.0	456.1	480.0
(change from the previous period)	5.0%	1.3%	-1.2%	6.4%	6.6%	5.3%	8.1%	5.2%
Overseas sales	495.0	572.0	605.0	573.9	607.8	725.0	279.1	350.0
(change from the previous period)	49.6%	15.5%	5.8%	-5.1%	5.9%	19.3%	-5.6%	25.4%
Overseas sales ratio	37.6%	40.8%	42.4%	39.7%	39.5%	42.5%	38.0%	42.2%
Gross profit	543.8	564.9	568.5	580.0	613.3	686.0	294.0	334.0
(change from the previous period)	26.6%	3.9%	0.6%	2.0%	5.8%	11.8%	0.1%	13.6%
Percentage of net sales	41.3%	40.3%	39.9%	40.1%	39.9%	40.2%	40.0%	40.2%
Operating income	83.3	89.7	73.5	88.9	105.1	130.0	51.1	61.0
(change from the previous period)	50.5%	7.6%	-18.0%	20.9%	18.2%	23.7%	16.1%	19.3%
Percentage of net sales	6.3%	6.4%	5.2%	6.1%	6.8%	7.6%	7.0%	7.3%
Income before income taxes	66.9	68.4	53.0	70.3	97.7	117.0	46.1	54.5
(change from the previous period)	31.1%	2.3%	-22.5%	32.7%	38.9%	19.7%	36.4%	18.0%
Percentage of net sales	5.1%	4.9%	3.7%	4.9%	6.4%	6.9%	6.3%	6.6%
Net income	28.9	30.1	30.6	41.9	53.2	64.0	25.8	29.5
(change from the previous period)	32.3%	4.2%	1.7%	36.8%	27.0%	20.2%	26.3%	14.3%
Percentage of net sales	2.2%	2.1%	2.1%	2.9%	3.5%	3.8%	3.5%	3.6%
Net income per share-basic [yen]	44.16	44.97	44.33	60.61	76.85	92.38	37.27	42.58
(change from the previous period)	31.6%	1.8%	-1.4%	36.7%	26.8%	20.2%	26.1%	14.2%
Exchange rate [yen/US\$]	112.52	122.68	127.98	111.52	110.60	115.00	107.23	115.00
[yen/EURO]	141.97	135.36	143.73	115.35	100.41	105.00	98.63	105.00
2 . Sales by Product Line	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
Imaging Solutions	-	-	954.3	898.0	867.0	933.0	422.2	466.0
Network input/output systems	-	-	128.3	173.1	261.8	321.5	108.6	144.0
Network system solutions	-	-	168.2	181.9	209.5	231.5	100.4	109.0
Other Businesses	-	-	175.0	194.0	199.8	219.0	103.8	111.0
3 . Sales by Geographic Area	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
Japan	821.0	831.3	820.9	873.1	930.4	980.0	456.1	480.0
The Americas	204.1	230.3	239.6	231.1	252.6	328.0	112.4	160.0
Europe	209.5	252.0	283.3	258.5	247.4	276.0	117.1	133.0
Other	81.3	89.6	82.0	84.2	107.6	121.0	49.5	57.0
4 . Other ratios	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
R&D Expenditure	64.3	69.9	66.7	66.5	78.2	79.5	38.2	39.0
R&D Expenditure / net sales	4.9%	5.0%	4.7%	4.6%	5.1%	4.7%	5.2%	4.7%
Interest and dividend income	7.1	5.9	5.9	5.9	8.0	7.0	4.8	3.8
Interest expence	14.0	12.2	11.6	10.1	7.7	9.0	2.8	4.5
Financial income(expences)net	-6.9	-6.3	-5.7	-4.1	0.2	-2.0	2.0	-0.7
Interest coverage ratio() [times]	6.4	7.8	6.8	9.3	14.5	15.2	19.8	14.4
Depreciation for tangible fixed assets	51.0	61.9	67.4	61.9	62.1	64.0	28.9	30.0
Expenditure for plant and equipment	78.6	94.1	70.4	58.3	73.3	76.0	37.3	39.0
Liquidity at hand	276.7	245.5	245.3	257.6	137.8		205.0	
Liquidity at hand/Averaged sales [months]	2.5	2.1	2.1	2.1	1.1		1.7	
Inventories	166.1	184.1	162.2	143.1	176.3		153.1	
Inventories/Averaged cost of sales [months]	2.6	2.6	2.3	2.0	2.3		2.1	
Debt	721.5	674.9	653.2	515.1	538.9		517.1	
Debt on total assets	43.9%	40.6%	40.1%	33.4%	31.6%		33.0%	
Total assets	1,644.8	1,660.4	1,628.0	1,543.3	1,704.7		1,566.3	
Income before income taxes on total assets	4.2%	4.1%	3.2%	4.4%	6.0%		3.0%	
Shareholders' equity	422.9	475.0	487.4	541.5	556.7		554.8	
Equity ratio	25.7%	28.6%	29.9%	35.1%	32.7%		35.4%	
Return on equity	7.0%	6.7%	6.4%	8.1%	9.7%		4.7%	
Number of employees(Japan)(thousand of people)		40.1	41.7	41.3	40.5		41.1	
Number of employees(Overseas)(thousand of people)		23.5	23.7	26.0	33.8		25.9	
Number of employees (Total)(thousand of people)		61.2	63.6	65.4	67.3		67.0	
Interest coverage ratio()=(Interest and dividend income + Operating income) ÷ Interest expence								