



Ricoh Group Consolidated Financial Results for Fiscal 2013

(Year ended March 31, 2013)

(1) Operating Results

Consolidated net sales of Ricoh Group for the fiscal year 2013 (April 1, 2012 to March 31, 2013) increased by 1.1% as compared to the previous corresponding period, to ¥1,924.4 billion. Net sales would be at the same level compared to the previous corresponding period when excluding the impact of such foreign currency exchange fluctuation.

The Japanese economy has shown signs of gradual recovery with the increase in demand relating to the recovery and restoration of the areas affected by the Great East Japan Earthquake. However, with the strong Yen against the U.S. dollar and the Euro during most of the year, along with the continued worry of a global slowdown, the economic environment remained fairly stagnant throughout the fiscal year. The higher expectations arising from the economic recovery plans introduced by the new cabinet has helped to weaken the Yen and increase the stock prices during the end of 2012, but the overall economic outlook still remains unpredictable.

Under such conditions, domestic sales in the Other segment increased compared to the previous corresponding period due to the additional sales contribution from Pentax Ricoh Imaging Co., Ltd. but sales in the Imaging & Solutions segment and the Industrial Products segment decreased from the previous corresponding period. Overall, domestic sales decreased by 1.8% compared to the previous corresponding period.

Outside of the domestic market, the U.S. economy is showing signs of a modest recovery, but the European economy remains stagnant under the prolonged European debt crisis, along with the slowdown in growth occurring in China and the rest of the emerging markets. These economic conditions have affected the overseas sales of Ricoh.

As for overseas sales by region, sales in the Americas increased by 5.9% compared to the previous corresponding period (an increase of 0.9% excluding foreign currency exchange fluctuation) due to the weakening trend of the Yen against the dollar that began during the end of the year. Sales in Europe, Middle East and Africa increased by a mere 0.1% due to the continued economic uncertainties in the region along with the strong Yen against the Euro (an increase of 1.9% excluding foreign currency exchange fluctuation). Sales in Other region (which includes China, South East Asia and Oceania) increased by 6.9% (an increase of 3.2% excluding foreign currency exchange fluctuation). As a result, total overseas sales increased by 3.6% compared to the previous corresponding period (an increase of 1.6% excluding foreign currency exchange fluctuation).

Gross profit increased by 2.1% as compared to the previous corresponding period, to ¥768.6 billion due to increase in sales and the continued cost reduction activities implemented by the company.

The group-wide activities to streamline costs have contributed significantly in reducing selling, general and administrative expenses. The decrease in impairment costs of long-lived assets

and corporate restructuring costs, as well as decrease in goodwill impairment costs which were not incurred this fiscal year, contributed to a decrease of 8.5% in selling, general and administrative expenses as compared to the previous corresponding period; to ¥705.1 billion.

As a result, operating income increased significantly to ¥63.4 billion.

Other income and expenses have improved compared to the previous corresponding period due to significant reduction in losses from securities revaluation and the decrease in foreign exchange loss. As a result, income before income taxes increased as compared to the previous corresponding period; to ¥58.1 billion.

Consequently, net income attributable to Ricoh Company, Ltd. increased by ¥77.0 billion as compared to the previous corresponding period; to ¥32.4 billion.

Comprehensive income increased significantly, primarily by the increase in consolidated net income and the increase in cumulative translation adjustments.

(2) Financial Position

A) Assets, Liabilities, and Equity at Year-End

For Assets, cash and time deposits have decreased from the end of the previous fiscal year. In addition, the weakening of the Yen against foreign currencies during the end of the fiscal year has contributed to the increase in our assets held in foreign currencies. As a result, total assets increased by ¥71.3 billion; to ¥2,360.6 billion.

For Liabilities, repayments of debt have contributed to the decrease in the total amount of interest-bearing debt. As a result, total liabilities decreased by ¥8.3 billion; to ¥1,402.0 billion.

For Total Equity, the accumulated other comprehensive income increased due primarily to the fluctuation of cumulative translation adjustments reflecting exchange fluctuation from the end of the previous period. As a result, Total Equity increased by ¥79.6 billion from the end of the previous fiscal year; to ¥958.6 billion.

B) Cash Flows

Net cash provided by operating activities increased by ¥113.3 billion from the previous corresponding period, to ¥124.5 billion due primarily to the increase in net income and decrease in inventory.

Even though purchases of fixed assets increased, the acquisition cost incurred in the previous fiscal year affected our overall net cash used in investing activities. The net cash used in investing activities decreased by ¥5.9 billion from the previous corresponding period; to ¥106.4 billion.

As a result, free cash inflows generated by operating and investing activities amounted to ¥18.0 billion while free cash flow was a negative ¥101.2 billion in the previous corresponding period.

Net cash used in financing activities in this period amounted to ¥64.3 billion due primarily to decrease in interest-bearing debt.

As a result of the above, cash and cash equivalents as of the end of this fiscal year decreased by ¥39.1 billion from the end of the previous corresponding period; to ¥117.0 billion.

Consolidated Statement of Income

Ricoh Company, Ltd. and Consolidated Subsidiaries For the Years Ended March 31, 2011, 2012 and 2013	Millions of Yen			Thousands of U.S. Dollars
	2011	2012	2013	2013
Net sales:				
Products	¥ 935,280	¥ 876,399	¥ 868,128	\$ 9,235,404
Post sales and rentals	901,402	920,827	941,564	10,016,638
Other revenue	104,654	106,251	114,805	1,221,330
Total	1,941,336	1,903,477	1,924,497	20,473,372
Cost of sales:				
Products	647,155	626,426	628,509	6,686,266
Post sales and rentals	427,796	448,478	446,302	4,747,894
Other revenue	77,444	75,951	81,085	862,606
Total	1,152,395	1,150,855	1,155,896	12,296,766
Gross profit	788,941	752,622	768,601	8,176,606
Selling, general and administrative expenses	730,870	770,690	705,167	7,501,776
Operating income (loss)	58,071	(18,068)	63,434	674,830
Other (income) expenses:				
Interest and dividend income	(2,985)	(3,129)	(3,048)	(32,426)
Interest expense	8,528	6,979	7,377	78,479
Foreign currency exchange loss, net	5,956	4,355	121	1,287
Loss on impairment of securities	1,844	5,012	332	3,532
Other, net	559	652	479	5,096
Total	13,902	13,869	5,261	55,968
Income (loss) before income taxes and equity in earnings of affiliates	44,169	(31,937)	58,173	618,862
Provision for income taxes:				
Current	21,501	32,309	21,079	224,245
Deferred	909	(24,086)	(241)	(2,564)
Total	22,410	8,223	20,838	221,681
Equity in earnings (losses) of affiliates	(22)	39	31	330
Net income (loss)	21,737	(40,121)	37,366	397,511
Net income attributable to noncontrolling interests	3,107	4,439	4,899	52,117
Net income (loss) attributable to Ricoh Company, Ltd.	¥ 18,630	¥ (44,560)	¥ 32,467	\$ 345,394

Per share of common stock:	Yen			U.S. Dollars
	2011	2012	2013	2013
Net income (loss) attributable to Ricoh Company, Ltd.:				
Basic	25.68	(61.42)	44.78	0.48
Diluted	25.15	(61.42)	—	—
Cash dividends, applicable to the year	¥ 33.00	¥ 33.00	¥ 21.00	\$ 0.22

Per American Depositary Share, each representing 5 shares of common stock:	Yen			U.S. Dollars
	2011	2012	2013	2013
Net income (loss) attributable to Ricoh Company, Ltd.:				
Basic	128.40	(307.10)	223.9	2.38
Diluted	125.75	(307.10)	—	—
Cash dividends, paid	¥165.00	¥165.00	¥105.00	\$ 1.12

We have restated the figures for fiscal 2011 due to changing the fiscal year-end calculations of our subsidiaries in fiscal 2012. To see Critical Accounting Policies and Notes to Consolidated Financial Statements, refer to the URL www.ricoh.com/IR/financial_data/sec_filings/

- ▶ WEB FORM 20-F Fiscal Year Ended March 31, 2013: www.ricoh.com/IR/financial_data/sec_filings/pdf/ricoh_20-F_1303.pdf
- ▶ WEB FY2013 Flash Report ended March 31, 2013: www.ricoh.com/IR/financial_data/financial_result/data/25/flash.pdf
- ▶ WEB Financial Statements: www.ricoh.com/IR/financial_statement/financial.html
- ▶ WEB Par Share Data: www.ricoh.com/IR/financial_data/financial_indicators/data6.html

Consolidated Balance Sheets

Ricoh Company, Ltd. and Consolidated Subsidiaries
March 31, 2012 and 2013

	Millions of Yen		Thousands of U.S. Dollars
Assets	2012	2013	2013
Current assets:			
Cash and cash equivalents	¥ 156,210	¥ 117,051	\$ 1,245,223
Time deposits	2,461	3,280	34,894
Securities			
Trade receivables:			
Notes	43,921	36,772	391,191
Accounts	439,673	488,233	5,193,968
Less - Allowance for doubtful receivables	(16,380)	(15,424)	(164,085)
Current maturities of long-term finance receivables, net	219,716	235,889	2,509,457
Inventories:			
Finished goods	101,165	101,568	1,080,510
Work in process and raw materials	93,844	93,799	997,862
Deferred income taxes and other	65,896	65,051	692,033
Total current assets	1,106,506	1,126,219	11,981,053
Property, plant and equipment, at cost:			
Land	45,893	45,809	487,330
Buildings	265,843	271,272	2,885,872
Machinery and equipment	659,503	701,590	7,463,723
Construction in progress	9,576	17,891	190,330
Total	980,815	1,036,562	11,027,255
Less - Accumulated depreciation and amortization	(712,288)	(745,687)	(7,932,840)
Net property, plant and equipment	268,527	290,875	3,094,415
Investments and other assets:			
Long-term financial receivables, net	468,004	466,608	4,963,915
Investment securities	45,470	54,102	575,553
Investment in and advances to affiliates	444	1,026	10,915
Goodwill	195,251	221,217	2,353,372
Other intangible assets	112,914	107,702	1,145,766
Lease deposits and other	92,242	92,948	988,809
Total investments and other assets	914,325	943,603	10,038,330
Total Assets	¥2,289,358	¥2,360,697	\$25,113,798

Consolidated Balance Sheets

Ricoh Company, Ltd. and Consolidated Subsidiaries March 31, 2012 and 2013	Millions of Yen		Thousands of U.S. Dollars
Liabilities and Equity	2012	2013	2013
Current liabilities:			
Short-term borrowings	¥ 111,272	¥ 65,219	\$ 693,819
Current maturities of long-term indebtedness	105,160	161,180	1,714,681
Trade payables:			
Notes	11,553	15,197	161,670
Accounts	240,656	241,341	2,567,458
Accrued income taxes	13,448	12,091	128,628
Accrued expenses and other	190,935	205,339	2,184,457
Total current liabilities	673,024	700,367	7,450,713
Long-term liabilities:			
Long-term indebtedness, less current maturities	525,435	476,381	5,067,883
Accrued pension and severance costs	164,757	164,289	1,747,755
Deferred income taxes and other	47,124	61,002	648,958
Total long-term liabilities	737,316	701,672	7,464,596
Total liabilities	1,410,340	1,402,039	14,915,309
Equity:			
Common stock	135,364	135,364	1,440,043
Authorized - 1,500,000,000 shares in 2012 and 2013			
Issued and outstanding - 744,912,078 shares and 725,081,018 shares in 2012 and 744,912,078 shares and 725,036,416 shares in 2013			
Additional paid-in capital	186,083	186,083	1,979,606
Retained earnings	742,549	759,783	8,082,798
Accumulated other comprehensive loss	(204,175)	(146,088)	(1,554,128)
Treasury stock at cost	(37,117)	(37,146)	(395,170)
19,831,060 shares in 2012 and 19,875,662 shares in 2013			
Total Ricoh Company, Ltd. shareholders' equity	822,704	897,996	9,553,149
Noncontrolling interests	56,314	60,662	645,340
Total equity	879,018	958,658	10,198,489
Total Liabilities and equity	¥2,289,358	¥2,360,697	\$ 25,113,798

To see Critical Accounting Policies and Notes to Consolidated Financial Statements, refer to the URL www.ricoh.com/IR/financial_data/sec_filings/

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▶ WEB Financial Statements: www.ricoh.com/IR/financial_statement/financial.html

Consolidated Statements of Changes in Equity

Ricoh Company, Ltd. and Consolidated Subsidiaries
For the Years Ended March 31, 2011, 2012 and 2013

	Millions of Yen							
	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss	Treasury stock	Total Ricoh Company, Ltd. shareholders' equity	Noncontrolling interests	Total equity
Balance at April 1, 2010, as adjusted	¥ 135,364	¥ 186,083	¥ 816,423	¥ (132,166)	¥ (36,756)	¥ 968,948	¥ 50,141	¥ 1,019,089
Loss on disposal of treasury stock			(28)			(28)		(28)
Dividends declared and approved to Ricoh Company, Ltd. shareholders			(23,943)			(23,943)		(23,943)
Comprehensive income (loss):								
Net income			18,630			18,630	3,107	21,737
Net unrealized gains and losses on securities				94		94	(6)	88
Pension liability adjustments				(158)		(158)	(7)	(165)
Net unrealized gains and losses on derivatives				(11)		(11)	(22)	(33)
Foreign currency translation adjustments				(38,207)		(38,207)	269	(37,938)
Total comprehensive income (loss)						(19,652)	3,341	(16,311)
Net changes in treasury stock					(82)	(82)		(82)
Dividends to noncontrolling interests							(595)	(595)
Balance at March 31, 2011	¥ 135,364	¥ 186,083	¥ 811,082	¥ (170,448)	¥ (36,838)	¥ 925,243	¥ 52,887	¥ 978,130
Loss on disposal of treasury stock			(31)			(31)		(31)
Dividends declared and approved to Ricoh Company, Ltd. shareholders			(23,942)			(23,942)		(23,942)
Comprehensive income (loss):								
Net income (loss)			(44,560)			(44,560)	4,439	(40,121)
Net unrealized gains and losses on securities				1,215		1,215	(7)	1,208
Pension liability adjustments				(20,085)		(20,085)	(78)	(20,163)
Net unrealized gains and losses on derivatives				15		15	68	83
Foreign currency translation adjustments				(14,872)		(14,872)	(194)	(15,066)
Total comprehensive income (loss)						(78,287)	4,228	(74,059)
Net changes in treasury stock					(279)	(279)		(279)
Dividends to noncontrolling interests							(603)	(603)
Equity transactions with noncontrolling interests							(198)	(198)
Balance at March 31, 2012	¥ 135,364	¥ 186,083	¥ 742,549	¥ (204,175)	¥ (37,117)	¥ 822,704	¥ 56,314	¥ 879,018
Loss on disposal of treasury stock			(7)			(7)		(7)
Dividends declared and approved to Ricoh Company, Ltd. shareholders			(15,226)			(15,226)		(15,226)
Comprehensive income (loss):								
Net income			32,467			32,467	4,899	37,366
Net unrealized gains and losses on securities				4,984		4,984	49	5,033
Pension liability adjustments				3,312		3,312	95	3,407
Net unrealized gains and losses on derivatives				292		292	131	423
Foreign currency translation adjustments				49,499		49,499	(129)	49,370
Total comprehensive income (loss)						90,554	5,045	95,599
Net changes in treasury stock					(29)	(29)		(29)
Dividends to noncontrolling interests							(697)	(697)
Balance at March 31, 2013	¥ 135,364	¥ 186,083	¥ 759,783	¥ (146,088)	¥ (37,146)	¥ 897,996	¥ 60,662	¥ 958,658

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss	Treasury stock	Total Ricoh Company, Ltd. shareholders' equity	Noncontrolling interests	Total equity
Balance at March 31, 2012	\$1,440,043	\$1,979,606	\$7,899,457	\$(2,172,074)	\$(394,862)	\$8,752,170	\$599,085	\$9,351,255
Loss on disposal of treasury stock			(74)			(74)		(74)
Dividends declared and approved to Ricoh Company, Ltd. shareholders			(161,979)			(161,979)		(161,979)
Comprehensive income (loss):								
Net income			345,394			345,394	52,117	397,511
Net unrealized gains and losses on securities				53,021		53,021	522	53,543
Pension liability adjustments				35,234		35,234	1,011	36,245
Net unrealized gains and losses on derivatives				3,106		3,106	1,394	4,500
Foreign currency translation adjustments				526,585		526,585	(1,373)	525,212
Total comprehensive income (loss)						963,340	53,671	1,017,011
Net changes in treasury stock					(308)	(308)		(308)
Dividends to noncontrolling interests							(7,416)	(7,416)
Balance at March 31, 2013	\$1,440,043	\$1,979,606	\$8,082,798	\$(1,554,128)	\$(395,170)	\$9,553,149	\$645,340	\$10,198,489

We have restated the figures for fiscal 2011 due to changing the fiscal year-end calculations of our subsidiaries in fiscal 2012.

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Consolidated Statements of Cash Flows

Ricoh Company, Ltd. and Consolidated Subsidiaries For the Years Ended March 31, 2011, 2012 and 2013	Millions of Yen			Thousands of U.S. Dollars
	2011	2012	2013	2013
Cash Flows from Operating Activities:				
Net income (loss)	¥ 21,737	¥ (40,121)	¥ 37,366	\$ 397,511
Adjustments to reconcile consolidated net income (loss) to net cash provided by operating activities				
Depreciation and amortization	93,677	91,137	85,905	913,883
Equity in earnings of affiliates, net of dividends received	22	(39)	(31)	(330)
Deferred income taxes	909	(24,086)	(241)	(2,564)
Loss on impairment of long-lived assets	842	10,070	1,379	14,670
Loss on impairment of goodwill	—	27,491	—	—
Pension and severance costs, less payments	(1,106)	(5,386)	(5,973)	(63,543)
Changes in assets and liabilities, net of effects from acquisition:				
(Increase) decrease in trade receivables	1,072	(20,393)	(16,292)	(173,319)
(Increase) decrease in inventories	(12,515)	(17,126)	14,010	149,043
(Increase) decrease in lease receivables	13,917	(25,667)	4,725	50,266
Increase (decrease) in trade payables	(11,850)	(5,096)	781	8,309
Increase (decrease) in accrued income taxes and accrued expenses	13,868	(5,623)	(2,616)	(27,830)
Other, net	8,063	26,045	5,513	58,649
Net cash provided by operating activities	128,636	11,206	124,526	1,324,745
Cash Flows from Investing Activities:				
Proceeds from sales of property, plant and equipment	1,389	1,532	1,712	18,213
Expenditures for property, plant and equipment, including interest capitalized	(66,875)	(73,271)	(86,569)	(920,947)
Expenditures for intangible assets	(18,807)	(14,504)	(12,226)	(130,064)
Payments for purchases of available-for-sale securities	(235)	(93)	(93)	(989)
Proceeds from sales of available-for-sale securities	126	68	208	2,213
Increase in time deposits	(401)	(385)	(374)	(3,979)
Purchase of business, net of cash acquired	(1,415)	(14,816)	(2,774)	(29,511)
Others, net	(5,688)	(10,974)	(6,351)	(67,564)
Net cash used in investing activities	(91,906)	(112,443)	(106,467)	(1,132,628)
Cash Flows from Financing Activities:				
Net proceeds (repayments) of debt with original maturities of three months or less	(31,873)	68,948	(59,046)	(628,149)
Proceeds from debt with original maturities of more than three months	64,478	148,403	153,361	1,631,500
Repayments of debt with original maturities of more than three months	(92,714)	(82,533)	(162,677)	(1,730,606)
Proceeds from issuance of long-term debt securities	79,741	—	20,000	212,766
Repayment of long-term debt securities	(87,975)	(22,444)	—	—
Dividends paid	(23,943)	(23,942)	(15,226)	(161,979)
Payment for purchase of treasury stock	(157)	(23)	(39)	(415)
Others, net	(520)	(586)	(694)	(7,383)
Net cash provided by (used in) financing activities	(92,963)	87,823	(64,321)	(684,266)
Effect of Exchange Rate Change on Cash and Cash Equivalents	(8,647)	(2,597)	7,103	75,564
Net Decrease in Cash and Cash Equivalents	(64,880)	(16,011)	(39,159)	(416,585)
Cash and Cash Equivalents at Beginning of Year	237,101	172,221	156,210	1,661,808
Cash and Cash Equivalents at End of Year	¥ 172,221	¥ 156,210	¥ 117,051	\$ 1,245,223
Supplemental Disclosures of Cash Flow Information:				
Cash Paid During The Year for-				
Interest, excluding interest capitalized	¥ 9,683	¥ 8,419	¥ 8,579	\$ 91,266
Income taxes	18,878	17,051	19,625	208,777

We have restated the figures for fiscal 2011 due to changing the fiscal year-end calculations of our subsidiaries in fiscal 2012.

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Selected Financial Data

Related Consolidated Profit and Loss

Ricoch Company, Ltd. and Consolidated Subsidiaries For the Years Ended March 31		Millions of Yen		
		2004	2005	2006
Net Sales		¥ 1,773,306	¥ 1,807,406	¥ 1,909,238
Cost of sales		1,013,249	1,058,232	1,114,238
Gross profit		760,057	749,174	795,000
Selling, general and administrative expenses		614,652	618,065	646,416
Operating income		145,405	131,109	148,584
Income (loss) before income taxes		138,472	130,983	152,766
Provision for income taxes		54,768	48,840	56,165
Income (loss) from continuing operations		89,049	80,537	95,022
Income from discontinued operations, net of tax		2,717	2,606	2,035
Net income (loss) attributable to Ricoh Company, Ltd.		91,766	83,143	97,057
Net income (loss) attributable to Ricoh Company, Ltd. shareholders per share (in yen and dollars)				
Basic		123.63	112.64	132.33
Diluted		123.63	112.64	132.33
R&D expenditure		92,515	110,478	110,385
Depreciation for tangible fixed assets		67,684	66,796	67,468
Capital investments		75,507	84,701	102,054
Free cash flow		87,676	33,089	53,428
Debt (Short-term borrowings and Long-term indebtedness)		432,732	410,085	381,277
Total assets		1,852,793	1,953,669	2,041,183
Shareholders' equity		795,131	862,998	960,245
Exchange rate	[yen/US\$]	113.09	107.58	113.26
	[yen/EURO]	132.65	135.25	137.86

* As a result of the sale of a business, the operating results from the discontinued operations have been reclassified in accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" from fiscal year 2004 to 2006.

Sales by Category

		Millions of Yen		
Imaging & Solutions		—	¥ 1,531,428	¥ 1,637,228
Office Imaging		—	1,332,299	1,446,635
Production Printing				
Network System Solutions		—	199,129	190,593
Industrial Products		—	119,408	120,636
Other		—	156,570	151,374

* Figures for Sales by Category for FY 2004 are not available because Ricoh revised business segments prior to the start of FY 2005.

Sales by Geographic Area

		Millions of Yen		
Japan		¥ 907,121	¥ 966,273	¥ 966,224
Overseas		866,185	841,133	943,014
The Americas		326,380	325,597	387,412
Europe		402,392	408,906	434,800
Other		137,413	106,630	120,802

Millions of Yen							Thousands of U.S. Dollars
2007	2008	2009	2010	2011	2012	2013	2013
¥ 2,068,925	¥ 2,219,989	¥ 2,091,696	¥ 2,015,811	¥ 1,941,336	¥ 1,903,477	¥ 1,924,497	\$ 20,473,372
1,206,519	1,292,262	1,237,310	1,194,272	1,152,395	1,150,855	1,155,896	12,296,766
862,406	927,727	854,386	821,539	788,941	752,622	768,601	8,176,606
688,026	746,221	779,850	755,638	730,870	770,690	705,167	7,501,776
174,380	181,506	74,536	65,901	58,071	(18,068)	63,434	674,830
174,519	174,669	30,939	57,082	44,169	(31,937)	58,173	618,862
64,326	63,396	22,158	28,065	22,410	8,223	20,838	221,681
106,224	106,463	6,530	27,044	18,630	(44,560)	32,467	397,511
5,500	–	–	–	–	–	–	–
111,724	106,463	6,530	27,044	18,630	(44,560)	32,467	345,394
153.10	146.04	9.02	37.27	25.68	(61.42)	44.78	0.48
151.89	142.15	8.75	36.25	25.15	(61.42)	–	–
114,985	126,033	124,406	109,346	110,553	119,027	112,006	1,191,553
72,432	72,762	74,886	70,394	67,231	64,984	60,471	643,309
85,800	85,215	96,958	66,886	66,875	73,271	86,569	920,947
51,865	(3,987)	(195,684)	97,765	36,730	(101,237)	18,059	192,117
415,648	384,372	779,195	684,454	629,624	741,867	702,780	7,476,383
2,243,406	2,214,368	2,513,495	2,377,983	2,255,564	2,289,358	2,360,697	25,113,798
1,070,913	1,080,196	975,373	969,358	925,243	822,704	897,996	9,553,149
117.02	114.40	100.55	92.91	85.77	79.08	83.06	–
150.08	161.69	143.74	131.21	113.28	109.05	107.08	–

Millions of Yen							Thousands of U.S. Dollars
¥ 1,774,467	¥ 1,909,573	¥ 1,833,098	¥ 1,789,717	¥ 1,712,630	¥ 1,671,100	¥ 1,685,391	\$ 17,929,691
1,580,155	1,709,491	1,598,614	1,614,347	1,381,175	1,323,263	1,329,608	14,144,766
				150,044	148,564	147,040	1,564,255
194,312	200,082	234,484	175,370	181,411	199,273	208,743	2,220,670
133,387	144,340	115,550	101,692	107,032	98,052	93,094	990,362
161,071	166,076	143,048	124,402	121,674	134,325	146,012	1,553,319

Millions of Yen							Thousands of U.S. Dollars
¥ 1,002,251	¥ 1,016,034	¥ 938,331	¥ 876,498	¥ 875,819	¥ 886,425	¥ 870,397	\$ 9,259,542
1,066,674	1,203,955	1,153,365	1,139,313	1,065,517	1,017,052	1,054,100	11,213,830
426,453	434,799	502,862	558,942	520,000	468,728	496,605	5,283,032
507,158	603,219	523,407	456,563	428,519	421,373	421,740	4,486,596
133,063	165,937	127,096	123,808	116,998	126,951	135,755	1,444,202

We have restated the consolidated financial statement due to changing the fiscal year-ends of our subsidiaries from 2012/3.

We also recalculated the figure of 2010/3 and 2011/3 for reference.

Product lines included in Product Category was changed from 2013/3. We also recalculated the figure of 2011/3 and 2012/3 for reference.

Middle East and Africa sales have shifted from Other to Europe as of 2013/3. We also recalculated the figure of 2011/3 and 2012/3 for reference.

► WEB Key Financial Figures: www.ricoh.com/IR/financial_data/financial_indicators/data5.html

► WEB Per Share Data: www.ricoh.com/IR/financial_data/financial_indicators/data6.html

► WEB Sales by Categories: www.ricoh.com/IR/financial_data/financial_indicators/data7.html