

QUARTERLY REPORT

Nine months ended December 31, 2011

Results for the Period from April 1, 2011 to December 31, 2011

Three months ended December 31, 2011

Results for the Period from October 1, 2011 to December 31, 2011

Performance Outline (Consolidated)

(1) Third Quarter ended December 31, 2010, 2011 and Year ending March 31, 2012 (Forecast)

(Billions of yen)

	Third Quarter ended	Third Quarter ended	Change	Year ending	
	December 31, 2010	December 31, 2011		March 31, 2012	Change
	Results	Results		Forecast	
Domestic sales	649.4	644.8	-0.7%	885.0	1.0%
Overseas sales	789.6	751.6	-4.8%	1,015.0	-4.8%
Net sales	1,439.0	1,396.5	-3.0%	1,900.0	-2.2%
Gross profit	599.4	569.0	-5.1%	759.0	-3.9%
Operating income (loss)	53.9	-36.6	-	-18.0	-
Income (loss) before income taxes	41.3	-47.9	-	-33.0	-
Net income (loss) attributable to Ricoh Company, Ltd.	20.3	-52.1	-	-46.0	-
Exchange rate (Yen/US\$)	86.90	79.00	-7.90	78.01	-7.76
Exchange rate (Yen/EURO)	113.53	110.71	-2.82	109.29	-3.99
Net income (loss) attributable to Ricoh Company, Ltd shareholders per share-basic (yen)	28.03	-71.86	-99.89	-63.40	-90.48
Net income (loss) attributable to Ricoh Company, Ltd shareholders per share-diluted (yen)	27.30	-71.86	-99.16	-63.40	-89.93
Cash flows from operating activities	74.3	-26.6	-100.9	-	-
Cash flows from investing activities	-64.1	-88.5	-24.3	-	-
Cash flows from financing activities	-92.6	101.4	194.1	-	-
Cash and cash equivalents at end of period	147.8	156.6	8.8	-	-
Capital expenditures	48.6	53.8	5.1	70.0	3.0
Depreciation for tangible fixed assets	50.1	46.8	-3.3	63.0	-4.2
R&D expenditures	81.3	89.3	7.9	115.0	4.1
	March 31, 2011	December 31, 2011	Change		
Total assets	2,262.3	2,193.2	-69.1		
Ricoh Company, Ltd. shareholders' equity	929.8	804.9	-124.8		
Interest-bearing debt	630.4	752.1	121.7		
Ricoh Company, Ltd. shareholders' equity ratio (%)	41.1	36.7	-4.4		
Ricoh Company, Ltd. shareholders' equity per share (yen)	1,281.70	1,109.55	-172.15		

(2) Three months ended December 31, 2010 and 2011

	Three months ended	Three months ended	Change
	December 31, 2010	December 31, 2011	
	Results	Results	
Domestic sales	210.3	210.3	0.0%
Overseas sales	257.8	247.2	-4.1%
Net sales	468.1	457.6	-2.3%
Gross profit	196.5	182.7	-7.0%
Operating income (loss)	15.9	-34.8	-
Income (loss) before income taxes	13.2	-40.1	-
Net income (loss) attributable to Ricoh Company, Ltd.	7.8	-44.7	-
Exchange rate (Yen/US\$)	82.66	77.39	-5.27
Exchange rate (Yen/EURO)	112.30	104.29	-8.01
Net income (loss) attributable to Ricoh Company, Ltd shareholders per share-basic (yen)	10.79	-61.71	-72.50
Net income (loss) attributable to Ricoh Company, Ltd shareholders per share-diluted (yen)	10.54	-61.71	-72.25
Capital expenditures	9.1	17.1	8.0
Depreciation for tangible fixed assets	16.7	15.9	-0.7
R&D expenditures	27.3	29.8	2.4

Ricoh Company, Ltd.

* The Company bases the forecast estimates for the fiscal year ending March 31, 2012 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

Ricoh Company, Ltd. and Consolidated Subsidiaries

Financial Highlights for the Third Quarter Ended December 31, 2011 (U.S. GAAP Financial Information)

1. Results for the Period from April 1, 2011 to December 31, 2011

(1) Operating Results	(Millions of yen)	
	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011
Net sales	1,439,051	1,396,541
<i>(% change from the previous corresponding period)</i>	-2.4	-3.0
Operating income (loss)	53,989	-36,617
<i>(% change from the previous corresponding period)</i>	43.1	-
Income (loss) before income taxes	41,344	-47,938
<i>(% change from the previous corresponding period)</i>	34.1	-
Net income (loss) attributable to Ricoh Company, Ltd.	20,340	-52,135
<i>(% change from the previous corresponding period)</i>	41.1	-
Net income (loss) attributable to Ricoh Company, Ltd. shareholder: per share-basic (yen)	28.03	-71.86
Net income (loss) attributable to Ricoh Company, Ltd. shareholder: per share-diluted (yen)	27.30	-71.86

(2) Financial Position	(Millions of yen)	
	March 31, 2011	December 31, 2011
Total assets	2,262,396	2,193,255
Total equity	982,764	860,276
Ricoh Company, Ltd. shareholders' equity	929,877	804,981
Ricoh Company, Ltd. shareholders' equity ratio (%)	41.1	36.7
Ricoh Company, Ltd. shareholders' equity per share (yen)	1,281.70	1,109.55

Notes:

i. Comprehensive income: ¥ -97,743 million (- %) (¥ -38,204 million (- %) in income in previous fiscal year)

2. Dividend information

	Year ended March 31, 2011	Year ending March 31, 2012
	(Results)	(Forecast)
Cash dividends, applicable to the year (yen)	33.00	25.00
Interim (yen)	16.50	16.50
Year-end (yen)	16.50	8.50

Notes: Revision of expected dividends during this period: No

3. Forecast of Operating Results from April 1, 2011 to March 31, 2012

	(Millions of yen)
	Year ending March 31, 2012
Net sales	1,900,000
Operating loss	-18,000
Loss before income taxes	-33,000
Net loss attributable to Ricoh Company, Ltd.	-46,000
Net loss attributable to Ricoh Company, Ltd. shareholders per share (yen)	-63.40

Notes: Revision of forecast of consolidated operating results during this period: Yes

4. Others

(1) Changes in significant subsidiaries: No

(2) Adoption of concise quarterly accounting method or procedure: No

(3) Changes in accounting method: No

(4) Number of common stock outstanding (including treasury stock):

As of December 31, 2011 744,912,078 shares As of March 31, 2011 744,912,078 shares

(5) Number of treasury stock:

As of December 31, 2011 19,412,124 shares As of March 31, 2011 19,409,410 shares

(6) Average number of common stock:

As of December 31, 2011 725,500,788 shares As of March 31, 2011 725,570,022 shares

Consolidated Performance

1. Operating results

*Overview

Consolidated net sales of Ricoh Group for the third quarter of fiscal year 2011 (the nine months period from April 1, 2011 to December 31, 2011) decreased by 3.0% as compared to the previous corresponding period, to ¥1,396.5 billion. During this period, the average yen exchange rates were ¥79.00 against the U.S. dollar (up ¥7.90) and ¥110.71 against the Euro (up ¥2.82). Net sales would have increased by 0.3% excluding impact of such foreign currency exchange fluctuation.

Japanese economy had shown recovery from the impact of the Great East Japan Earthquake. However, unpredictable situation remained because of the sharp appreciation of the Yen against Euro since last year end as well as decline of the stock market. Under the severe situation, while domestic sales in the Imaging & Solutions and the Other increased, domestic sales in the Industrial Products decreased from the previous corresponding period. Consequently, overall sales in Japan decreased by 0.7% as compared to the previous corresponding period.

As for the overseas economy, in the Americas, signs of improvement had been shown and in China, high growth is ongoing. However, it remained uncertain due to the European debt crisis. Ricoh continued to face the severe business environment in the Americas and Europe due to the appreciation of the Yen.

As for overseas sales by region, as compared to the previous corresponding period, sales in the Americas decreased by 11.0% due to foreign currency exchange fluctuation (1.9%, excluding foreign currency exchange fluctuation), sales in Europe, due to the Yen against Euro appreciated, decreased by 0.3% (increased by 2.5%, excluding foreign currency exchange fluctuation), and sales in Other region, which includes China, South East Asia and Oceania, increased by 6.0% (9.4%, excluding foreign currency exchange fluctuation).

As a result, sales in the overseas market decreased by 4.8% as compared to the previous corresponding period. Excluding effects of foreign currency fluctuations, net sales in overseas would have increased by 1.2% as compared to the previous corresponding period.

Gross profit decreased by 5.1% as compared to the previous corresponding period, to ¥569.0 billion due primarily to decrease in sales and the appreciation of the Yen, despite ongoing cost reduction.

Selling, general and administrative expenses increased by 11.0% as compared to the previous corresponding period, to ¥605.6 billion due primarily to impairment loss of 36.9 billion on goodwill and long-lived assets for the period of three months ended December 31, 2011 as well as restructuring cost of ¥24.2 billion.

As a result, operating income sharply decreased as compared to the previous corresponding period, to ¥36.6 billion loss (operating income ¥53.9 billion for the previous corresponding period).

Other (income) expenses includes impairment loss of 4.9 billion on securities for the three months ended December 31, 2011 due to the decline of the stock market, however, improved overall due primarily to decrease of foreign exchange loss as compared to the previous corresponding period.

Consequently, income before income taxes decreased as compared to the previous corresponding period, to ¥47.9 billion loss (income before income taxes ¥41.3 billion for the previous corresponding period).

In addition, taking recalculation of deferred tax assets and liabilities in line with reduction of income tax rate by Japanese tax system revision, net income (loss) attributable to Ricoh Company, Ltd. amounted to ¥52.1 billion loss (net income ¥20.3 billion for the previous corresponding period). As for comprehensive income, comprehensive loss increased due primarily to decrease of cumulative translation adjustments.

***Conditions by Product Line**

Conditions by Product Line for nine months ended December 31, 2011 are as follows;

Imaging & Solutions (Sales down 3.1% to ¥1,225.3 billion)

Imaging Solutions (Sales down 4.1% to ¥1,082.0 billion)

Sales in this category decreased by 4.1% as compared to the previous corresponding period, to ¥1,082.0 billion. The sales would have decreased by 0.1% excluding the effects of foreign currency fluctuations.

As for sales of PPCs and MFPs, while the sales of color products remained steady, the sales of monochrome products decreased as compared to the previous corresponding period.

Network System Solutions (Sales up 5.5% to ¥143.3 billion)

Sales in this category increased by 5.5% as compared to the previous corresponding period, to ¥143.3 billion due primarily to increase in domestic sales of enterprise system software and expanding IT service around the world.

As a result, sales in the Imaging & Solutions segment decreased by 3.1% as compared to the previous corresponding period, to ¥1,225.3 billion. Operating income decreased by 80.9% as compared to the previous corresponding period, to ¥20.6 billion due primarily to impairment loss on goodwill and long-lived assets as well as restructuring cost and the appreciation of Japanese Yen, despite ongoing cost reduction.

Industrial Products (Sales down 9.8% to ¥74.0 billion)

Sales in the Industrial Products segment decreased by 9.8% as compared to the previous corresponding period, to ¥74.0 billion. Sales of semiconductor devices, optical equipment and electronic components decreased as compared to the previous corresponding period.

As a result, operating loss in the Industrial Products segment amounted to ¥2.6 billion (operating income ¥0.7 billion for the previous corresponding period).

Other (Sales up 4.9% to ¥97.0 billion)

Net sales in the Other segment increased by 4.9% as compared to the previous corresponding period, to ¥97.0 billion due primarily to acquisition of PENTAX Imaging Corporation.

As a result, operating loss in the Other segment amounted to ¥3.5 billion (operating loss ¥1.5 billion for the previous corresponding period).

2. Financial Position

***Assets, Liabilities and Equity**

For Assets, from the end of the previous fiscal year, cash and time deposits and trade receivables decreased and inventories increased due partly to initial stock for market demand at the fiscal year end. In addition, the yen equivalent of foreign-currency-denominated assets decreased due to the appreciation of the Yen developed from the previous fiscal year as well as goodwill and long-lived assets decreased due to impairment. As a result, total assets decreased by ¥69.1 billion, to ¥2,193.2 billion.

For Liabilities, the interest-bearing debt increased due primarily to payment for costs in global restructuring program. Consequently, total liabilities increased by ¥53.3 billion, to ¥1,332.9 billion.

For Total Equity, the change in retained earnings resulted from payment for dividends and net loss attributable to Ricoh Company, Ltd. Accumulated other comprehensive loss increased due primarily to the fluctuation of cumulative translation adjustments reflecting exchange fluctuation from the end of the previous period. As a result, Total Equity decreased by ¥122.4 billion from the end of the previous fiscal year, to ¥860.2 billion.

***Cash Flows (Nine months from April 1, 2011 to December 31, 2011)**

Net cash used in operating activities in this period decreased by ¥100.9 billion as compared to the previous corresponding period, to ¥26.6 billion outflows due primarily to net loss attributable to Ricoh Company, Ltd. as well as increase of inventory.

Net cash used in investing activities in this period increased by ¥24.3 billion as compared to the previous corresponding period, to ¥88.5 billion due primarily to acquisition of PENTAX Imaging Corporation.

As a result, free cash outflows generated by operating and investing activities amounted to ¥115.1 billion while free cash inflows amounted to ¥10.1 billion in the previous corresponding period.

Net cash provided by financing activities in this period amounted to ¥101.4 billion due primarily to increase of the interest-bearing debt.

As a result, cash and cash equivalents as of December 31, 2011 decreased by ¥22.4 billion as compared to the end of the previous fiscal year, to ¥156.6 billion.

3. Forecast for the entire fiscal year

As for the forecast of business results for the fiscal year ending March 31, 2012, Ricoh revises its forecast of sales, gross profit, operating income, income before income taxes and net income attributable to Ricoh Company, Ltd. downward, reflecting the recent business results and environment. Ricoh assumes exchange rates of ¥75.00 against the U.S. dollar and of ¥105.00 against the Euro in the fourth quarter, which were remained from the forecast that announced in October 2011.

Taking forecasted net loss attributable to Ricoh Company, Ltd. for the fiscal year ending March 31, 2012, Ricoh truly regrets to announce that it has decided to change forecasted dividend at the year end from ¥16.50, which were announced in October 2011, downward to ¥8.50. Consequently, total dividends for the fiscal year ending March, 2012 are revised to ¥25.00 includes ¥16.50 paid in December 2011.

Our performance forecast for fiscal year 2012 is as follows:

Exchange Rate Assumptions for the full year ending March 31, 2012

US\$ 1 = ¥78.01 (¥85.77 in previous fiscal year)

EURO 1 = ¥109.29 (¥113.28 in previous fiscal year)

	Year ended March 31, 2011 (Results)	Year ending March 31, 2012 (Forecast)	Change
Domestic sales	875.8	885.0	1.0%
Overseas sales	1,066.1	1,015.0	-4.8%
Net sales	1,942.0	1,900.0	-2.2%
Gross profit	790.0	759.0	-3.9%
Operating income (loss)	60.1	-18.0	-
Income (loss) before income taxes	45.4	-33.0	-
Net income (loss) attributable to Ricoh Company, Ltd.	19.6	-46.0	-

(Billions of yen)

* Ricoh bases the forecast estimates for the year ending March 31, 2012 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

4. Others

(1) Changes in significant subsidiaries:

Not applicable

(2) Adoption of concise quarterly accounting method or procedure:

Not applicable

(3) Changes in accounting method:

Not applicable

5. Consolidated Financial Statements

(1) Consolidated Balance Sheets

Assets	(Millions of yen)		
	March 31, 2011	December 31, 2011	Change
Current Assets			
Cash and time deposits	181,179	159,249	-21,930
Trade receivables	657,817	625,331	-32,486
Inventories	171,033	201,929	30,896
Other current assets	63,990	54,903	-9,087
Total Current Assets	1,074,019	1,041,412	-32,607
Fixed Assets			
Tangible fixed assets	264,740	264,942	202
Finance receivables	445,782	453,733	7,951
Other investments	477,855	433,168	-44,687
Total Fixed Assets	1,188,377	1,151,843	-36,534
Total Assets	2,262,396	2,193,255	-69,141

Note:

Contents of cash and time deposits;

Cash and cash equivalents	179,169	156,699
Time deposits	2,010	2,550

Liabilities and Equity	(Millions of yen)		
	March 31, 2011	December 31, 2011	Change
Current Liabilities			
Trade payables	250,483	234,007	-16,476
Short-term borrowings	151,023	215,082	64,059
Other current liabilities	213,194	172,149	-41,045
Total Current Liabilities	614,700	621,238	6,538
Fixed Liabilities			
Long-term indebtedness	479,422	537,065	57,643
Accrued pension and severance costs	140,975	137,646	-3,329
Other fixed liabilities	44,535	37,030	-7,505
Total Fixed Liabilities	664,932	711,741	46,809
Total Liabilities	1,279,632	1,332,979	53,347
Equity			
Common stock	135,364	135,364	-
Additional paid-in capital	186,083	186,083	-
Retained earnings	815,970	739,874	-76,096
Accumulated other comprehensive loss	-170,702	-219,519	-48,817
Treasury stock	-36,838	-36,821	17
Total Ricoh Company, Ltd. shareholders' equity	929,877	804,981	-124,896
Noncontrolling interests	52,887	55,295	2,408
Total Equity	982,764	860,276	-122,488
Total Liabilities and Equity	2,262,396	2,193,255	-69,141

Note:

Accumulated other comprehensive loss;

Net unrealized holding gains on available-for-sale securities	2,466	1,210	-1,256
Pension liability adjustments	-47,514	-48,322	-808
Net unrealized losses on derivative instruments	-1,168	-1,481	-313
Cumulative translation adjustments	-124,486	-170,926	-46,440

Reference: Exchange rate

US\$ 1	¥83.15	¥77.74
EURO 1	¥117.57	¥100.71

(2) Consolidated Statements of Income

Third Quarter ended December 31, 2010 and 2011

(Millions of yen)				
	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011	Change	%
Net sales	1,439,051	1,396,541	-42,510	-3.0
Cost of sales	839,572	827,519	-12,053	-1.4
<i>Percentage of net sales (%)</i>	58.3	59.3		
Gross Profit	599,479	569,022	-30,457	-5.1
<i>Percentage of net sales (%)</i>	41.7	40.7		
Selling, general and administrative expenses	545,490	605,639	60,149	11.0
<i>Percentage of net sales (%)</i>	37.9	43.3		
Operating income (loss)	53,989	-36,617	-90,606	-
<i>Percentage of net sales (%)</i>	3.8	-2.6		
Other (income) expenses				
Interest and dividend income	2,154	1,940	-214	-9.9
<i>Percentage of net sales (%)</i>	0.1	0.1		
Interest expense	5,816	4,883	-933	-16.0
<i>Percentage of net sales (%)</i>	0.4	0.3		
Other, net	8,983	8,378	-605	-6.7
<i>Percentage of net sales (%)</i>	0.6	0.6		
Income (Loss) before income taxes, equity income and minority interests	41,344	-47,938	-89,282	-
<i>Percentage of net sales (%)</i>	2.9	-3.4		
Provision for income taxes	18,150	844	-17,306	-95.3
<i>Percentage of net sales (%)</i>	1.3	0.1		
Equity in earnings of affiliates	-15	17	32	-
<i>Percentage of net sales (%)</i>	0.0	0.0		
Consolidated net income (loss)	23,179	-48,765	-71,944	-
<i>Percentage of net sales (%)</i>	1.6	-3.5		
Net income (loss) attributable to noncontrolling interests	2,839	3,370	531	18.7
<i>Percentage of net sales (%)</i>	0.2	0.2		
Net income (loss) attributable to Ricoh Company, Ltd.	20,340	-52,135	-72,475	-
<i>Percentage of net sales (%)</i>	1.4	-3.7		
Reference : Exchange rate				
US\$ 1	¥86.90	¥79.00		
EURO 1	¥113.53	¥110.71		

Three months ended December 31, 2010 and 2011

(Millions of yen)				
	Three months ended December 31, 2010	Three months ended December 31, 2011	Change	%
Net sales	468,195	457,656	-10,539	-2.3
Cost of sales	271,634	274,896	3,262	1.2
<i>Percentage of net sales (%)</i>	58.0	60.1		
Gross Profit	196,561	182,760	-13,801	-7.0
<i>Percentage of net sales (%)</i>	42.0	39.9		
Selling, general and administrative expenses	180,584	217,601	37,017	20.5
<i>Percentage of net sales (%)</i>	38.6	47.5		
Operating income (loss)	15,977	-34,841	-50,818	-
<i>Percentage of net sales (%)</i>	3.4	-7.6		
Other (income) expenses				
Interest and dividend income	779	438	-341	-43.8
<i>Percentage of net sales (%)</i>	0.2	0.1		
Interest expense	1,905	1,465	-440	-23.1
<i>Percentage of net sales (%)</i>	0.4	0.3		
Other, net	1,572	4,316	2,744	174.6
<i>Percentage of net sales (%)</i>	0.4	1.0		
Income (Loss) before income taxes, equity income and minority interests	13,279	-40,184	-53,463	-
<i>Percentage of net sales (%)</i>	2.8	-8.8		
Provision for income taxes	4,556	3,386	-1,170	-25.7
<i>Percentage of net sales (%)</i>	1.0	0.7		
Equity in earnings of affiliates	-8	18	26	-
<i>Percentage of net sales (%)</i>	0.0	0.0		
Consolidated net income (loss)	8,715	-43,552	-52,267	-
<i>Percentage of net sales (%)</i>	1.9	-9.5		
Net income (loss) attributable to noncontrolling interests	887	1,220	333	37.5
<i>Percentage of net sales (%)</i>	0.2	0.3		
Net income (loss) attributable to Ricoh Company, Ltd.	7,828	-44,772	-52,600	-
<i>Percentage of net sales (%)</i>	1.7	-9.8		
Reference : Exchange rate				
US\$ 1	¥82.66	¥77.39		
EURO 1	¥112.30	¥104.29		

Consolidated Sales by Product Category

Third Quarter ended December 31, 2010 and 2011

(Millions of yen)

	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011	Change	%
<Imaging & Solutions>				
Imaging Solutions	1,128,569	1,082,023	-46,546	-4.1
<i>Percentage of net sales (%)</i>	78.4	77.5		
Network System Solutions	135,838	143,361	7,523	5.5
<i>Percentage of net sales (%)</i>	9.5	10.2		
Imaging & Solutions Total	1,264,407	1,225,384	-39,023	-3.1
<i>Percentage of net sales (%)</i>	87.9	87.7		
<Industrial Products>				
Industrial Products	82,136	74,087	-8,049	-9.8
<i>Percentage of net sales (%)</i>	5.7	5.3		
<Other>				
Other	92,508	97,070	4,562	4.9
<i>Percentage of net sales (%)</i>	6.4	7.0		
Grand Total	1,439,051	1,396,541	-42,510	-3.0
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥86.90	¥79.00		
EURO 1	¥113.53	¥110.71		

Three months ended December 31, 2010 and 2011

(Millions of yen)

	Three months ended December 31, 2010	Three months ended December 31, 2011	Change	%
<Imaging & Solutions>				
Imaging Solutions	371,071	350,966	-20,105	-5.4
<i>Percentage of net sales (%)</i>	79.3	76.7		
Network System Solutions	42,353	45,313	2,960	7.0
<i>Percentage of net sales (%)</i>	9.0	9.9		
Imaging & Solutions Total	413,424	396,279	-17,145	-4.1
<i>Percentage of net sales (%)</i>	88.3	86.6		
<Industrial Products>				
Industrial Products	26,393	23,637	-2,756	-10.4
<i>Percentage of net sales (%)</i>	5.6	5.2		
<Other>				
Other	28,378	37,740	9,362	33.0
<i>Percentage of net sales (%)</i>	6.1	8.2		
Grand Total	468,195	457,656	-10,539	-2.3
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥82.66	¥77.39		
EURO 1	¥112.30	¥104.29		

*Each category includes the following product line:

Imaging Solutions	Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
Network System Solutions	Personal computers, servers, network systems and network related software
Industrial Products	Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment
Other	Digital cameras

*Product lines included in Product Category was changed in the first quarter of fiscal year 2011.

Service&Support, such as MDS(Managed Document Services) was changed from Network System Solutions to Imaging Solutions.

The reclassification was made to the prior year's figures to conform with the current year's presentation.

Consolidated Sales by Geographic Area

Third Quarter ended December 31, 2010 and 2011

(Millions of yen)

	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011	Change	%
<Domestic>	649,422	644,880	-4,542	-0.7
<i>Percentage of net sales (%)</i>	45.1	46.2		
<Overseas>	789,629	751,661	-37,968	-4.8
<i>Percentage of net sales (%)</i>	54.9	53.8		
The Americas	389,424	346,588	-42,836	-11.0
<i>Percentage of net sales (%)</i>	27.1	24.8		
Europe	303,531	302,631	-900	-0.3
<i>Percentage of net sales (%)</i>	21.1	21.7		
Other	96,674	102,442	5,768	6.0
<i>Percentage of net sales (%)</i>	6.7	7.3		
Grand Total	1,439,051	1,396,541	-42,510	-3.0
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥86.90	¥79.00		
EURO 1	¥113.53	¥110.71		

Three months ended December 31, 2010 and 2011

(Millions of yen)

	Three months ended December 31, 2010	Three months ended December 31, 2011	Change	%
<Domestic>	210,357	210,379	22	0.0
<i>Percentage of net sales (%)</i>	44.9	46.0		
<Overseas>	257,838	247,277	-10,561	-4.1
<i>Percentage of net sales (%)</i>	55.1	54.0		
The Americas	124,567	112,348	-12,219	-9.8
<i>Percentage of net sales (%)</i>	26.6	24.5		
Europe	102,480	100,691	-1,789	-1.7
<i>Percentage of net sales (%)</i>	21.9	22.0		
Other	30,791	34,238	3,447	11.2
<i>Percentage of net sales (%)</i>	6.6	7.5		
Grand Total	468,195	457,656	-10,539	-2.3
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥82.66	¥77.39		
EURO 1	¥112.30	¥104.29		

(3) Consolidated Statements of Cash Flows

(Millions of yen)

	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011
I. Cash Flows from Operating Activities:		
Consolidated net income (loss)	23,179	-48,765
Adjustments to reconcile consolidated net income (loss) to net cash provided by operating activities-		
Depreciation and amortization	69,518	65,968
Equity in earnings of affiliates, net of dividends received	15	-17
Deferred income taxes	2,934	-15,217
Loss on disposals and sales of tangible fixed assets	813	506
Loss on impairment of long-lived assets	-	9,898
Loss on impairment of securities	205	5,024
Loss on impairment of goodwill	-	27,464
Pension and severance costs, less payments	889	-5,478
Changes in assets and liabilities-		
Decrease in trade receivables	9,820	16,723
Increase in inventories	-29,139	-33,766
(Increase) Decrease in finance receivables	11,903	-13,751
Decrease in trade payables	-20,183	-21,847
Decrease in accrued income taxes and accrued expenses and other	-6,111	-27,421
Other, net	10,513	14,062
Net cash used in (provided by) operating activities	74,356	-26,617
II. Cash Flows from Investing Activities:		
Proceeds from sales of property, plant and equipment	732	829
Expenditures for property, plant and equipment, including interest capitalized	-48,674	-53,871
Expenditures for intangible fixed asset including interest capitalized	-12,153	-10,421
Payments for purchases of available-for-sale securities	-230	-127
Proceeds from sales of available-for-sale securities	17	32
Increase in time deposits	-192	-631
Purchase of business, net of cash acquired	-477	-15,089
Other, net	-3,187	-9,278
Net cash used in investing activities	-64,164	-88,556
III. Cash Flows from Financing Activities:		
Proceeds from long-term indebtedness	43,691	81,396
Repayment of long-term indebtedness	-75,039	-59,102
Increase (Decrease) in short-term borrowings, net	-28,110	103,949
Proceeds from issuance of long-term debt securities	79,741	-
Repayment of long-term debt securities	-88,307	-226
Dividends paid	-23,943	-23,942
Payment for purchase of treasury stock	-138	-20
Other, net	-551	-585
Net cash provided by (used in) financing activities	-92,656	101,470
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	-11,885	-8,767
V. Net Decrease in Cash and Cash Equivalents	-94,349	-22,470
VI. Cash and Cash Equivalents at Beginning of Year	242,165	179,169
VII. Cash and Cash Equivalents at End of Period	147,816	156,699

(4) Notes on premise going concern

Not applicable

(5) Segment Information

(a) Operating Segments Information

Third Quarter ended December 31, 2010 and 2011

(Millions of yen)

	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011	Change	%
Imaging & Solutions:				
Net sales:				
Unaffiliated customers	1,264,407	1,225,384	-39,023	-3.1
Intersegment	-	-	-	-
Total	1,264,407	1,225,384	-39,023	-3.1
Operating expenses	1,156,303	1,204,760	48,457	4.2
Operating income	108,104	20,624	-87,480	-80.9
<i>Operating income on sales in Imaging & Solutions (%)</i>	8.5	1.7		
Industrial Products:				
Net sales:				
Unaffiliated customers	82,136	74,087	-8,049	-9.8
Intersegment	4,147	3,688	-459	-11.1
Total	86,283	77,775	-8,508	-9.9
Operating expenses	85,508	80,380	-5,128	-6.0
Operating income (loss)	775	-2,605	-3,380	-
<i>Operating income (loss) on sales in Industrial Products (%)</i>	0.9	-3.3		
Other:				
Net sales:				
Unaffiliated customers	92,508	97,070	4,562	4.9
Intersegment	-	-	-	-
Total	92,508	97,070	4,562	4.9
Operating expenses	94,041	100,667	6,626	7.0
Operating loss	-1,533	-3,597	-2,064	-
<i>Operating loss on sales in Other (%)</i>	-1.7	-3.7		
Corporate and Eliminations:				
Net sales:				
Intersegment	-4,147	-3,688	459	
Total	-4,147	-3,688	459	-
Operating expenses:				
Intersegment	-4,154	-3,688	466	
Corporate	53,364	51,039	-2,325	
Total	49,210	47,351	-1,859	-
Operating loss	-53,357	-51,039	2,318	-
Consolidated:				
Net sales:				
Unaffiliated customers	1,439,051	1,396,541	-42,510	-3.0
Intersegment	-	-	-	-
Total	1,439,051	1,396,541	-42,510	-3.0
Operating expenses	1,385,062	1,433,158	48,096	3.5
Operating income (loss)	53,989	-36,617	-90,606	-
<i>Operating income (loss) on consolidated net sales (%)</i>	3.8	-2.6		

Three months ended December 31, 2010 and 2011

(Millions of yen)

	Three months ended December 31, 2010	Three months ended December 31, 2011	Change	%
Imaging & Solutions:				
Net sales:				
Unaffiliated customers	413,424	396,279	-17,145	-4.1
Intersegment	-	-	-	-
Total	413,424	396,279	-17,145	-4.1
Operating expenses	378,321	413,335	35,014	9.3
Operating income (loss)	35,103	-17,056	-52,159	-
<i>Operating income (loss) on sales in Imaging & Solutions (%)</i>	8.5	-4.3		
Industrial Products:				
Net sales:				
Unaffiliated customers	26,393	23,637	-2,756	-10.4
Intersegment	1,556	1,424	-132	-8.5
Total	27,949	25,061	-2,888	-10.3
Operating expenses	28,220	25,500	-2,720	-9.6
Operating loss	-271	-439	-168	-
<i>Operating loss on sales in Industrial Products (%)</i>	-1.0	-1.8		
Other:				
Net sales:				
Unaffiliated customers	28,378	37,740	9,362	33.0
Intersegment	-	-	-	-
Total	28,378	37,740	9,362	33.0
Operating expenses	29,447	38,493	9,046	30.7
Operating loss	-1,069	-753	316	-
<i>Operating loss on sales in Other (%)</i>	-3.8	-2.0		
Corporate and Eliminations:				
Net sales:				
Intersegment	-1,556	-1,424	132	
Total	-1,556	-1,424	132	-
Operating expenses:				
Intersegment	-1,556	-1,424	132	
Corporate	17,786	16,593	-1,193	
Total	16,230	15,169	-1,061	-
Operating loss	-17,786	-16,593	1,193	-
Consolidated:				
Net sales:				
Unaffiliated customers	468,195	457,656	-10,539	-2.3
Intersegment	-	-	-	-
Total	468,195	457,656	-10,539	-2.3
Operating expenses	452,218	492,497	40,279	8.9
Operating income (loss)	15,977	-34,841	-50,818	-
<i>Operating income (loss) on consolidated net sales (%)</i>	3.4	-7.6		

(b) Geographic Segments Information

Third Quarter ended December 31, 2010 and 2011

(Millions of yen)

	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011	Change	%
Japan:				
Net sales:				
External customers	660,643	652,935	-7,708	-1.2
Intersegment	311,561	286,780	-24,781	-8.0
Total	972,204	939,715	-32,489	-3.3
Operating expenses	943,523	970,028	26,505	2.8
Operating income (loss)	28,681	-30,313	-58,994	-
<i>Operating income (loss) on sales in Japan (%)</i>	3.0	-3.2		
The Americas:				
Net sales:				
External customers	389,203	348,962	-40,241	-10.3
Intersegment	2,462	2,643	181	7.4
Total	391,665	351,605	-40,060	-10.2
Operating expenses	395,343	378,564	-16,779	-4.2
Operating loss	-3,678	-26,959	-23,281	-
<i>Operating loss on sales in the Americas (%)</i>	-0.9	-7.7		
Europe:				
Net sales:				
External customers	304,670	304,606	-64	-0.0
Intersegment	1,775	1,323	-452	-25.5
Total	306,445	305,929	-516	-0.2
Operating expenses	286,754	292,745	5,991	2.1
Operating income	19,691	13,184	-6,507	-33.0
<i>Operating income on sales in Europe (%)</i>	6.4	4.3		
Other:				
Net sales:				
External customers	84,535	90,038	5,503	6.5
Intersegment	122,876	117,006	-5,870	-4.8
Total	207,411	207,044	-367	-0.2
Operating expenses	197,198	201,782	4,584	2.3
Operating income	10,213	5,262	-4,951	-48.5
<i>Operating income on sales in Other (%)</i>	4.9	2.5		
Corporate and Eliminations:				
Net sales:				
Intersegment	-438,674	-407,752	30,922	
Total	-438,674	-407,752	30,922	-
Operating expenses	-437,756	-409,961	27,795	-
Operating income (loss)	-918	2,209	3,127	-
Consolidated:				
Net sales:				
External customers	1,439,051	1,396,541	-42,510	-3.0
Intersegment	-	-	-	-
Total	1,439,051	1,396,541	-42,510	-3.0
Operating expenses	1,385,062	1,433,158	48,096	3.5
Operating income (loss)	53,989	-36,617	-90,606	-
<i>Operating income (loss) on consolidated net sales (%)</i>	3.8	-2.6		

Three months ended December 31, 2010 and 2011

(Millions of yen)

	Three months ended December 31, 2010	Three months ended December 31, 2011	Change	%
Japan:				
Net sales:				
External customers	213,026	210,957	-2,069	-1.0
Intersegment	99,521	97,293	-2,228	-2.2
Total	312,547	308,250	-4,297	-1.4
Operating expenses	308,920	322,932	14,012	4.5
Operating income (loss)	3,627	-14,682	-18,309	-
<i>Operating income (loss) on sales in Japan (%)</i>	1.2	-4.8		
The Americas:				
Net sales:				
External customers	124,502	114,936	-9,566	-7.7
Intersegment	857	800	-57	-6.7
Total	125,359	115,736	-9,623	-7.7
Operating expenses	126,957	136,770	9,813	7.7
Operating loss	-1,598	-21,034	-19,436	-
<i>Operating loss on sales in the Americas (%)</i>	-1.3	-18.2		
Europe:				
Net sales:				
External customers	102,930	101,945	-985	-1.0
Intersegment	641	213	-428	-66.8
Total	103,571	102,158	-1,413	-1.4
Operating expenses	96,410	101,405	4,995	5.2
Operating income	7,161	753	-6,408	-89.5
<i>Operating income on sales in Europe (%)</i>	6.9	0.7		
Other:				
Net sales:				
External customers	27,737	29,818	2,081	7.5
Intersegment	37,541	40,440	2,899	7.7
Total	65,278	70,258	4,980	7.6
Operating expenses	63,317	69,786	6,469	10.2
Operating income	1,961	472	-1,489	-75.9
<i>Operating income on sales in Other (%)</i>	3.0	0.7		
Corporate and Eliminations:				
Net sales:				
Intersegment	-138,560	-138,746	-186	-
Total	-138,560	-138,746	-186	-
Operating expenses	-143,386	-138,396	4,990	-
Operating income (loss)	4,826	-350	-5,176	-
Consolidated:				
Net sales:				
External customers	468,195	457,656	-10,539	-2.3
Intersegment	-	-	-	-
Total	468,195	457,656	-10,539	-2.3
Operating expenses	452,218	492,497	40,279	8.9
Operating income (loss)	15,977	-34,841	-50,818	-
<i>Operating income (loss) on consolidated net sales (%)</i>	3.4	-7.6		

(6) Notes on significant changes in Equity

Not applicable

-APPENDIX-

1. Consolidated Sales by Product Category

Third Quarter ended December 31, 2010 and 2011

(Millions of yen)

	Third Quarter ended December 31, 2010	Third Quarter ended December 31, 2011	Change	%	Change excluding exchange impact	%
<Imaging & Solutions>						
Imaging Solutions	1,128,569	1,082,023	-46,546	-4.1	-1,586	-0.1
<i>Percentage of net sales (%)</i>	78.4	77.5				
Domestic	383,447	382,885	-562	-0.1	-562	-0.1
Overseas	745,122	699,138	-45,984	-6.2	-1,024	-0.1
Network System Solutions	135,838	143,361	7,523	5.5	8,069	5.9
<i>Percentage of net sales (%)</i>	9.5	10.2				
Domestic	125,429	130,873	5,444	4.3	5,444	4.3
Overseas	10,409	12,488	2,079	20.0	2,625	25.2
Imaging & Solutions Total	1,264,407	1,225,384	-39,023	-3.1	6,483	0.5
<i>Percentage of net sales (%)</i>	87.9	87.7				
Domestic	508,876	513,758	4,882	1.0	4,882	1.0
Overseas	755,531	711,626	-43,905	-5.8	1,601	0.2
The Americas	380,310	335,929	-44,381	-11.7	-9,912	-2.6
Europe	292,709	289,229	-3,480	-1.2	4,591	1.6
Other	82,512	86,468	3,956	4.8	6,922	8.4
<Industrial Products>						
Industrial Products	82,136	74,087	-8,049	-9.8	-6,697	-8.2
<i>Percentage of net sales (%)</i>	5.7	5.3				
Domestic	50,926	41,045	-9,881	-19.4	-9,881	-19.4
Overseas	31,210	33,042	1,832	5.9	3,184	10.2
The Americas	8,807	9,168	361	4.1	1,267	14.4
Europe	10,050	9,533	-517	-5.1	-312	-3.1
Other	12,353	14,341	1,988	16.1	2,229	18.0
<Other>						
Other	92,508	97,070	4,562	4.9	4,929	5.3
<i>Percentage of net sales (%)</i>	6.4	7.0				
Domestic	89,620	90,077	457	0.5	457	0.5
Overseas	2,888	6,993	4,105	142.1	4,472	154.8
The Americas	307	1,491	1,184	385.7	1,321	430.3
Europe	772	3,869	3,097	401.2	3,195	413.9
Other	1,809	1,633	-176	-9.7	-44	-2.4
Grand Total	1,439,051	1,396,541	-42,510	-3.0	4,715	0.3
<i>Percentage of net sales (%)</i>	100.0	100.0				
Domestic	649,422	644,880	-4,542	-0.7	-4,542	-0.7
<i>Percentage of net sales (%)</i>	45.1	46.2				
Overseas	789,629	751,661	-37,968	-4.8	9,257	1.2
<i>Percentage of net sales (%)</i>	54.9	53.8				
The Americas	389,424	346,588	-42,836	-11.0	-7,324	-1.9
<i>Percentage of net sales (%)</i>	27.1	24.8				
Europe	303,531	302,631	-900	-0.3	7,474	2.5
<i>Percentage of net sales (%)</i>	21.1	21.7				
Other	96,674	102,442	5,768	6.0	9,107	9.4
<i>Percentage of net sales (%)</i>	6.7	7.3				
Reference: Exchange rate						
US\$ 1	¥86.90	¥79.00		¥-7.90		
EURO 1	¥113.53	¥110.71		¥-2.82		

*Each category includes the following product line:

Imaging Solutions	Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
Network System Solutions	Personal computers, servers, network systems and network related software
Industrial Products	Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment
Other	Digital cameras

*Product lines included in Product Category was changed in the first quarter of fiscal year 2011.

Service&Support, such as MDS(Managed Document Services) was changed from Network System Solutions to Imaging Solutions.

The reclassification was made to the prior year's figures to conform with the current year's presentation.

Three months ended December 31, 2010 and 2011

(Millions of yen)

	Three months ended December 31, 2010	Three months ended December 31, 2011	Change	%	Change excluding exchange impact	%
<Imaging & Solutions>						
Imaging Solutions	371,071	350,966	-20,105	-5.4	-4,268	-1.2
<i>Percentage of net sales (%)</i>	79.3	76.7				
Domestic	127,579	124,197	-3,382	-2.7	-3,382	-2.7
Overseas	243,492	226,769	-16,723	-6.9	-886	-0.4
Network System Solutions	42,353	45,313	2,960	7.0	3,308	7.8
<i>Percentage of net sales (%)</i>	9.0	9.9				
Domestic	38,804	40,962	2,158	5.6	2,158	5.6
Overseas	3,549	4,351	802	22.6	1,150	32.4
Imaging & Solutions Total	413,424	396,279	-17,145	-4.1	-960	-0.2
<i>Percentage of net sales (%)</i>	88.3	86.6				
Domestic	166,383	165,159	-1,224	-0.7	-1,224	-0.7
Overseas	247,041	231,120	-15,921	-6.4	264	0.1
The Americas	121,650	107,992	-13,658	-11.2	-5,974	-4.9
Europe	98,828	94,668	-4,160	-4.2	2,707	2.7
Other	26,563	28,460	1,897	7.1	3,531	13.3
<Industrial Products>						
Industrial Products	26,393	23,637	-2,756	-10.4	-2,287	-8.7
<i>Percentage of net sales (%)</i>	5.6	5.2				
Domestic	16,307	12,872	-3,435	-21.1	-3,435	-21.1
Overseas	10,086	10,765	679	6.7	1,148	11.4
The Americas	2,845	3,088	243	8.5	456	16.0
Europe	3,380	2,816	-564	-16.7	-369	-10.9
Other	3,861	4,861	1,000	25.9	1,061	27.5
<Other>						
Other	28,378	37,740	9,362	33.0	9,621	33.9
<i>Percentage of net sales (%)</i>	6.1	8.2				
Domestic	27,667	32,348	4,681	16.9	4,681	16.9
Overseas	711	5,392	4,681	658.4	4,940	694.8
The Americas	72	1,268	1,196	-	1,307	-
Europe	272	3,207	2,935	-	3,032	-
Other	367	917	550	149.9	601	163.8
Grand Total	468,195	457,656	-10,539	-2.3	6,374	1.4
<i>Percentage of net sales (%)</i>	100.0	100.0				
Domestic	210,357	210,379	22	0.0	22	0.0
<i>Percentage of net sales (%)</i>	44.9	46.0				
Overseas	257,838	247,277	-10,561	-4.1	6,352	2.5
<i>Percentage of net sales (%)</i>	55.1	54.0				
The Americas	124,567	112,348	-12,219	-9.8	-4,211	-3.4
<i>Percentage of net sales (%)</i>	26.6	24.5				
Europe	102,480	100,691	-1,789	-1.7	5,370	5.2
<i>Percentage of net sales (%)</i>	21.9	22.0				
Other	30,791	34,238	3,447	11.2	5,193	16.9
<i>Percentage of net sales (%)</i>	6.6	7.5				
Reference: Exchange rate						
US\$ 1	¥82.66	¥77.39		¥-5.27		
EURO 1	¥112.30	¥104.29		¥-8.01		

*Each category includes the following product line:

Imaging Solutions	Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
Network System Solutions	Personal computers, servers, network systems and network related software
Industrial Products	Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment
Other	Digital cameras

*Product lines included in Product Category was changed in the first quarter of fiscal year 2011.

Service&Support, such as MDS(Managed Document Services) was changed from Network System Solutions to Imaging Solutions.

The reclassification was made to the prior year's figures to conform with the current year's presentation.

2. Forecast of Consolidated Performance

(Billions of yen)

	Third Quarter ended		Fourth Quarter ending		Year ending	
	December 31, 2011	Change	March 31, 2012	Change	March 31, 2012	Change
	Results	%	Forecast	%	Forecast	%
Net sales	1,396.5	-3.0	503.5	0.1	1,900.0	-2.2
Gross profit	569.0	-5.1	189.9	-0.4	759.0	-3.9
Operating income (loss)	-36.6	-	18.6	199.7	-18.0	-
Income (loss) before income taxes	-47.9	-	14.9	267.4	-33.0	-
Net income (loss) attributable to Ricoh Company, Ltd.	-52.1	-	6.1	-	-46.0	-
Net income (loss) attributable to Ricoh Company, Ltd. shareholders per share-basic (yen)	-71.86	-	8.46	-	-63.40	-
Net income (loss) attributable to Ricoh Company, Ltd. shareholders per share-diluted (yen)	-71.86	-	8.46	-	-63.40	-
Capital expenditures	53.8		16.2		70.0	
Depreciation for tangible fixed assets	46.8		16.3		63.0	
R&D expenditures	89.3		25.7		115.0	
Exchange rate (Yen/US\$)	79.00		75.00		78.01	
Exchange rate (Yen/EURO)	110.71		105.00		109.29	

3. Forecast of Consolidated Sales by Product Category

(Billions of yen)

	Fourth Quarter ending March 31, 2012				Year ending March 31, 2012			
	Forecast	Change	Forecast(*)	Change	Forecast	Change	Forecast(*)	Change
		%		%		%		%
<Imaging & Solutions>								
Imaging Solutions	393.6	-2.4	414.8	2.8	1,475.6	-3.7	1,541.8	0.6
Domestic	148.1	4.5	148.1	4.5	531.0	1.1	531.0	1.1
Overseas	245.5	-6.1	266.7	2.0	944.6	-6.2	1,010.8	0.4
Network System Solutions	48.4	6.2	48.8	7.1	191.8	5.7	192.7	6.2
Domestic	44.4	7.0	44.4	7.0	175.3	5.0	175.3	5.0
Overseas	4.0	-1.2	4.4	8.7	16.5	14.0	17.4	20.6
Imaging & Solutions Total	442.0	-1.5	463.6	3.3	1,667.4	-2.7	1,734.5	1.2
Domestic	192.5	5.0	192.5	5.0	706.3	2.0	706.3	2.0
Overseas	249.5	-6.1	271.1	2.1	961.1	-5.9	1,028.2	0.7
The Americas	118.4	-8.7	129.9	0.2	454.3	-10.9	500.3	-1.9
Europe	101.2	-5.1	108.3	1.5	390.4	-2.2	405.6	1.6
Other	29.9	1.9	32.9	12.1	116.4	4.0	122.3	9.4
<Industrial Products>								
Industrial Products	22.9	-7.5	23.9	-3.4	96.9	-9.3	99.3	-7.0
Domestic	13.4	-7.9	13.4	-7.9	54.4	-16.9	54.4	-16.9
Overseas	9.5	-6.8	10.5	3.1	42.5	2.8	44.9	8.5
The Americas	2.6	-9.0	3.0	5.7	11.8	0.9	13.1	12.3
Europe	3.1	-11.0	3.3	-5.9	12.6	-6.7	13.0	-3.8
Other	3.8	-1.3	4.2	9.4	18.1	12.0	18.8	16.0
<Other>								
Other	38.6	31.5	39.0	32.6	135.7	11.3	136.4	11.9
Domestic	34.3	19.6	34.3	19.6	124.3	5.1	124.3	5.1
Overseas	4.4	498.8	4.7	545.6	11.4	213.9	12.1	233.5
The Americas	1.0	963.8	1.0	977.7	2.5	521.2	2.6	558.6
Europe	2.7	993.1	2.9	-	6.6	544.7	6.9	576.6
Other	0.7	70.3	0.8	96.1	2.3	4.4	2.5	14.9
Grand Total	503.5	0.1	526.4	4.7	1,900.0	-2.2	1,970.2	1.5
Domestic	240.1	6.0	240.1	6.0	885.0	1.0	885.0	1.0
Overseas	263.4	-4.8	286.3	3.5	1,015.0	-4.8	1,085.2	1.8
The Americas	122.0	-8.0	133.9	1.0	468.6	-10.2	516.0	-1.1
Europe	107.0	-3.1	114.5	3.7	409.6	-1.0	425.5	2.8
Other	34.4	2.4	37.9	12.9	136.8	5.0	143.7	10.3

* Excluding foreign exchange impact