

FLASH REPORT

Year ended March 31, 2008

(Results for the Period from April 1, 2007 to March 31, 2008)

Three months ended March 31, 2008

(Results for the Period from January 1, 2008 to March 31, 2008)

Performance Outline (Consolidated)

(1) Year ended March 31, 2007, 2008 and Year ending March 31, 2009 (Forecast)

	Year ended		Change	(Billions of yen)	
	March 31, 2007 (Results)	March 31, 2008 (Results)		Year ending March 31, 2009 (Forecast)	Change
Domestic sales	1,002.2	1,016.0	1.4%	1,038.0	2.2%
Overseas sales	1,066.6	1,203.9	12.9%	1,222.0	1.5%
Net sales	2,068.9	2,219.9	7.3%	2,260.0	1.8%
Gross profit	862.4	927.7	7.6%	932.0	0.5%
Operating income	174.3	181.5	4.1%	180.0	-0.8%
Income from continuing operations before income taxes	174.5	174.6	0.1%	176.0	0.8%
Net income	111.7	106.4	-4.7%	108.0	1.4%
Exchange rate (Yen/US\$)	117.02	114.40	-2.62	100.00	-14.40
Exchange rate (Yen/EURO)	150.08	161.69	11.61	160.00	-1.69
Net income per share-basic (yen)	153.10	146.04	-7.06	148.15	2.11
Net income per share-diluted (yen)	151.89	142.15	-9.74	144.21	2.06
Return on equity (%)	11.0	9.9	-1.1	-	-
Income from continuing operations before income taxes on total assets (%)	8.1	7.8	-0.3	-	-
Operating income on net sales (%)	8.4	8.2	-0.2	8.0	-0.2
Total assets	2,243.4	2,214.3	-29.0	-	-
Shareholders' investment	1,070.9	1,080.1	9.2	-	-
Interest-bearing debt	415.6	384.3	-31.2	-	-
Equity ratio (%)	47.7	48.8	1.1	-	-
Shareholders' investment per share (yen)	1,467.03	1,498.29	31.26	-	-
Cash flows from operating activities	167.2	194.3	27.0	-	-
Cash flows from investing activities	-115.4	-198.3	-82.9	-	-
Cash flows from financing activities	9.2	-72.1	-81.4	-	-
Cash and cash equivalents at end of period	255.7	170.6	-85.1	-	-
Capital expenditures	85.8	85.2	-0.5	90.0	4.7
Depreciation for tangible fixed assets	72.4	72.7	0.3	75.0	2.2
R&D expenditures	114.9	126.0	11.0	130.0	3.9
Number of employees (Japan) (thousand people)	40.3	40.4	0.1	-	-
Number of employees (Overseas) (thousand people)	41.6	43.1	1.5	-	-

Ricoh Company, Ltd.

* Ricoh bases the forecast estimates for March 31, 2009 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

(2) Three months ended March 31, 2007 and 2008

	(Billions of yen)		
	Three months ended March 31, 2007	Three months ended March 31, 2008	Change
Domestic sales	272.9	266.9	-2.2%
Overseas sales	303.3	312.6	3.1%
Net sales	576.2	579.5	0.6%
Gross profit	235.1	239.0	1.7%
Operating income	52.5	47.4	-9.7%
Income before income taxes	51.4	40.5	-21.1%
Net income	28.4	21.1	-25.5%
Exchange rate (Yen/US\$)	119.48	105.60	-13.88
Exchange rate (Yen/EURO)	156.52	158.06	1.54
Net income per share-basic (yen)	38.92	29.20	-9.72
Net income per share-diluted (yen)	37.88	28.41	-9.47
Return on equity (%)	2.7	2.0	-0.7
Income before income taxes on total assets (%)	2.3	1.8	-0.5
Operating income on net sales (%)	8.9	8.2	-0.7
Capital expenditures	28.9	27.3	-1.6
Depreciation for tangible fixed assets	20.4	18.6	-1.7
R&D expenditures	30.5	32.4	1.8

(3) Three months ended June 30, 2007 and Three months ending June 30, 2008 (Forecast)

	(Billions of yen)		
	Three months ended June 30, 2007 (Results)	Three months ending June 30, 2008 (Forecast)	Change
Domestic sales	244.7	248.0	1.3%
Overseas sales	285.3	288.0	0.9%
Net sales	530.1	536.0	1.1%
Gross profit	228.7	226.0	-1.2%
Operating income	46.6	39.0	-16.3%
Income before income taxes	53.2	37.7	-29.2%
Net income	33.8	23.0	-32.1%
Exchange rate (Yen/US\$)	120.77	100.00	-20.77
Exchange rate (Yen/EURO)	162.72	160.00	-2.72
Capital expenditures	17.1	18.5	1.3
Depreciation for tangible fixed assets	16.8	16.0	-0.8
R&D expenditures	27.2	28.0	0.7

(4) Half year ended September 30, 2007 and Half year ending September 30, 2008 (Forecast)

	(Billions of yen)		
	Half year ended September 30, 2007 (Results)	Half year ending September 30, 2008 (Forecast)	Change
Domestic sales	504.4	513.0	1.7%
Overseas sales	583.9	587.0	0.5%
Net sales	1,088.3	1,100.0	1.1%
Gross profit	451.2	447.0	-0.9%
Operating income	84.5	72.5	-14.3%
Income before income taxes	85.0	70.3	-17.3%
Net income	53.1	42.8	-19.5%
Exchange rate (Yen/US\$)	119.37	100.00	-19.37
Exchange rate (Yen/EURO)	162.36	160.00	-2.36
Capital expenditures	39.6	45.5	5.8
Depreciation for tangible fixed assets	35.6	34.0	-1.6
R&D expenditures	61.5	63.0	1.4

Ricoh Company, Ltd. and Consolidated Subsidiaries

FLASH REPORT (Consolidated Results for the Year Ended March 31, 2008)

1. Results for the period from April 1, 2007 to March 31, 2008

(1) Operating Results	(Millions of yen)	
	Year ended March 31, 2007	Year ended March 31, 2008
Net sales	2,068,925	2,219,989
<i>(% change from the previous fiscal year)</i>	<i>8.4</i>	<i>7.3</i>
Operating income	174,380	181,506
<i>(% change from the previous fiscal year)</i>	<i>17.4</i>	<i>4.1</i>
Income from continuing operations before income taxes	174,519	174,669
<i>(% change from the previous fiscal year)</i>	<i>14.2</i>	<i>0.1</i>
Net income	111,724	106,463
<i>(% change from the previous fiscal year)</i>	<i>15.1</i>	<i>-4.7</i>
Net income per share-basic (yen)	153.10	146.04
Net income per share-diluted (yen)	151.89	142.15
Return on equity (%)	11.0	9.9
Income from continuing operations before income taxes on total assets (%)	8.1	7.8
Operating income on net sales (%)	8.4	8.2

Notes:

i. Equity in income of affiliates: ¥1,247 million (¥1,539 million in previous fiscal year)

(2) Financial Position	(Millions of yen)	
	March 31, 2007	March 31, 2008
Total assets	2,243,406	2,214,368
Shareholders' investment	1,070,913	1,080,196
Equity ratio (%)	47.7	48.8
Equity per share (yen)	1,467.03	1,498.29

(3) Cash Flows	(Millions of yen)	
	Year ended March 31, 2007	Year ended March 31, 2008
Cash flows from operating activities	167,297	194,363
Cash flows from investing activities	-115,432	-198,350
Cash flows from financing activities	9,282	-72,185
Cash and cash equivalents at end of period	255,737	170,607

2. Dividend information	(Millions of yen)		
	Year ended March 31, 2007	Year ended March 31, 2008	Year ending March 31, 2009
Cash dividends, applicable to the year (yen)	28.00	33.00	37.00
Half year (yen)	13.00	16.00	18.00
Year-end (yen)	15.00	17.00	19.00
Total annual dividends (millions of yen)	20,442	23,933	-
Payout Ratio (%)	18.3	22.6	25.0
Dividends on shareholders' equity (%)	2.0	2.2	-

3. Forecast of operating results from April 1, 2008 to March 31, 2009	(Millions of yen)	
	Half year ending September 30, 2008	Year ending March 31, 2009
Net sales	1,100,000	2,260,000
Operating income	72,500	180,000
Income before income taxes	70,300	176,000
Net income	42,800	108,000
Net income per share-basic (yen)	58.71	148.15

* In accordance with Japanese regulations, Ricoh has issued forecast for its financial results for the fiscal year ending March 31, 2009. These forecast are forward-looking statements based on a number of assumptions and beliefs in light of the information currently available to management and subject to significant risks and uncertainties.

4. Others

(1) Significant changes to consolidated subsidiaries:

Consolidated subsidiaries: 1 removal (Lanier Worldwide, Inc.)

(2) Change in accounting method has been made.

(3) Number of common stock outstanding (including treasury stock):

As of March 31, 2008 744,912,078 shares As of March 31, 2007 744,912,078 shares

(4) Number of treasury stock:

As of March 31, 2008 23,960,828 shares As of March 31, 2007 14,924,405 shares

(Reference) Non-consolidated information

1. Results for the period from April 1, 2007 to March 31, 2008

(1) Operating Results

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008
Net sales	1,033,302	1,036,228
<i>(% change from the previous fiscal year)</i>	<i>10.6</i>	<i>0.3</i>
Operating income	86,974	70,500
<i>(% change from the previous fiscal year)</i>	<i>24.8</i>	<i>-18.9</i>
Ordinary income	105,231	79,585
<i>(% change from the previous fiscal year)</i>	<i>27.6</i>	<i>-24.4</i>
Net income	71,908	54,669
<i>(% change from the previous fiscal year)</i>	<i>30.5</i>	<i>-24.0</i>
Net income per share-basic (yen)	98.48	74.99
Net income per share-diluted (yen)	97.69	72.97

(2) Financial Position

(Millions of yen)

	March 31, 2007	March 31, 2008
Total assets	1,076,290	1,067,876
Net assets	744,815	761,216
Equity ratio (%)	69.2	71.3
Net assets per share (yen)	1,020.29	1,055.85

1. Performance

(1) Operating results

*Overview

Consolidated net sales of Ricoh Group for fiscal year 2008 (April 1, 2007 to March 31, 2008) increased by 7.3% to ¥2,219.9 billion from the previous corresponding period. This marks the fourteenth consecutive year-on-year revenue increase. During this period, the average yen exchange rates were ¥114.40 against the U.S. dollar (up ¥2.62) and ¥161.69 against the euro (down ¥11.61). Sales would have increased by 5.4% excluding the effects of foreign currency exchange fluctuations.

Sales in all the segments such as the Office Solutions, Industrial Products and Other increased. As for the Office Solutions, sales of its digital plain paper copiers (PPCs), multifunctional printers (MFPs) and laser printers, mainly for color products, continuously increased and Information Technology services also increased its sales resulting from the expansion of solutions business. As for Industrial Products, sales of its thermal media, semiconductor and electronic component products increased. As for Other, digital camera increased its sales.

As a result, domestic sales increased by 1.4% from the previous corresponding period, to ¥1,016.0 billion. Overseas sales also increased by 12.9% from the previous corresponding period, to ¥1,203.9 billion.

Gross profit increased by 7.6% from the previous corresponding period, to ¥927.7 billion. This increase was primarily due to the increased sales of value-added high-margin products such as color MFPs in addition to ongoing cost management controls. Foreign currency fluctuations also served as a factor behind the profit increase.

Selling, general and administrative expenses increased by 8.5% from the previous corresponding period, to ¥746.2 billion. R&D expenses remain high level due to its focus on developing new products. Additionally due to our accelerated efforts in implementing measures for enhancing our capabilities to provide solutions and expanding business spheres, expenses increased. R&D expenses increased by ¥11.0 billion from the previous corresponding period, to ¥126.0 billion (5.7% of total sales).

As a result, operating income increased by 4.1% from the previous corresponding period, to ¥181.5 billion.

In the other (income) expense, the decrease in other income was due to the appreciation of the Yen in the second half of this year. As a result, income from continuing operations before income taxes increased by 0.1% from the previous corresponding period, to ¥174.6 billion.

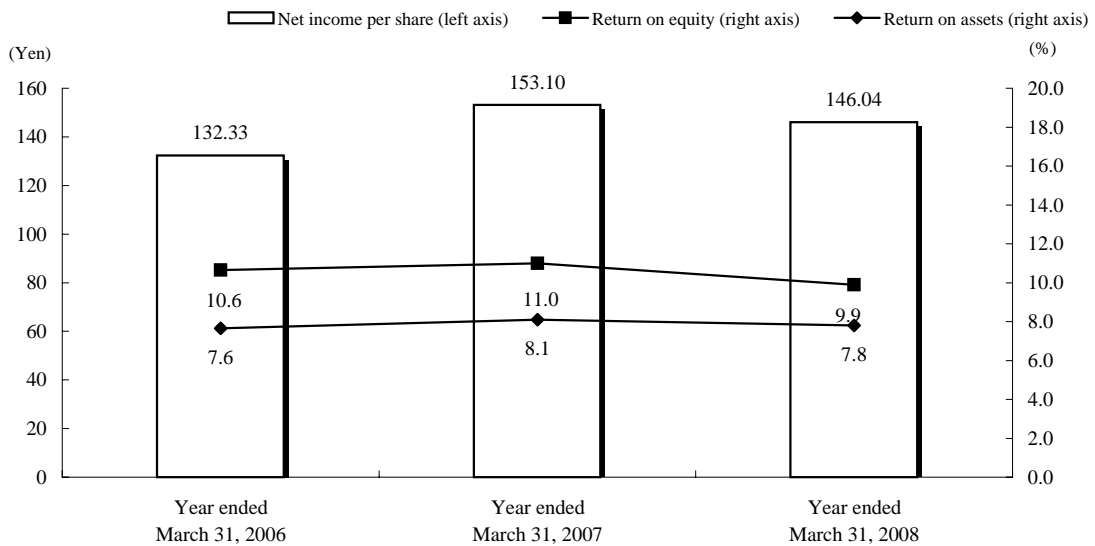
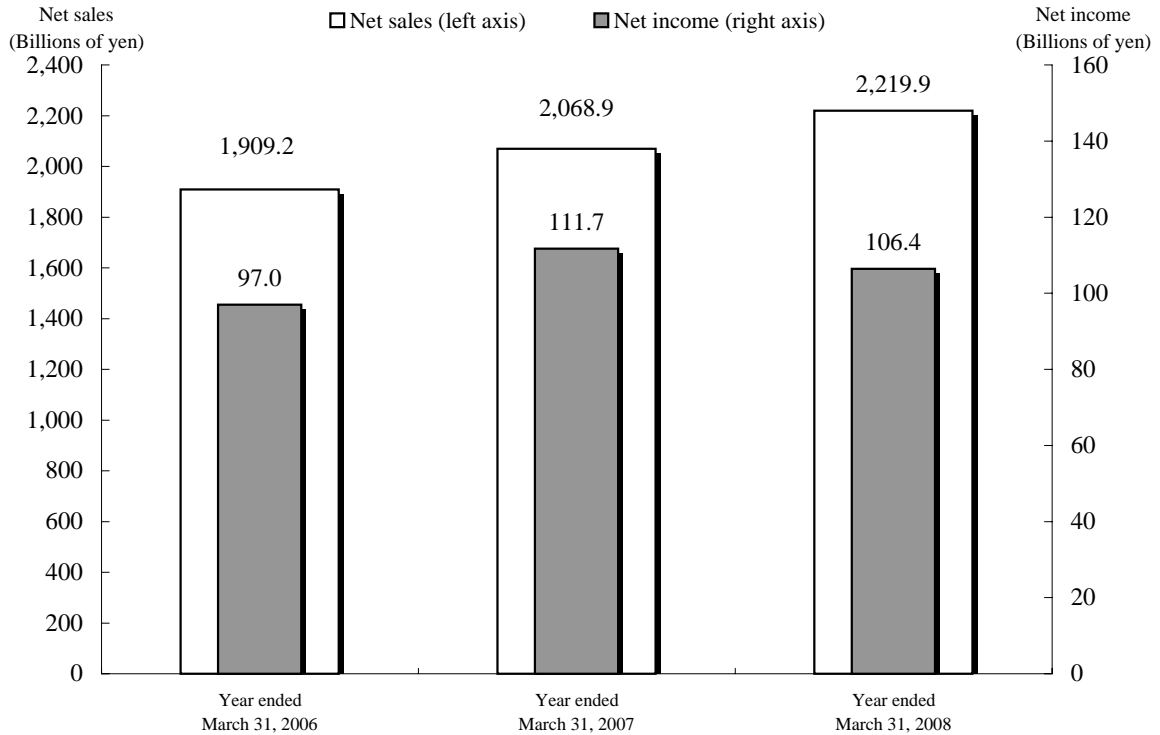
The effective tax rate was 36.3%.

As a result, net income from continuing operations increased by 0.2% from the previous corresponding period, to ¥106.4 billion. Net income decreased by 4.7% from net income including gain from the sale of the discontinued operations of ¥5.5 billion for the previous corresponding period.

For assets, cash and cash equivalents decreased and other investments including goodwill increased due primarily to the formation of a joint venture company, InfoPrint Solutions Company, LLC, with IBM Corporation. As a result, total assets increased by ¥29.0 billion to ¥2,214.3 billion. Interest-bearing debt decreased by ¥31.2 billion from the end of the previous corresponding period, to ¥384.3 billion due to the enhancement of cash management in Japan, the Americas and Europe. The shareholders' equity increased by ¥9.2 billion from the end of the previous corresponding period, to ¥1,080.1 billion, and the equity ratio improved by 1.1 percentage point from the previous corresponding period, to 48.8%.

A year-end cash dividend of ¥17.00 per share is proposed. Combined with the interim dividend of ¥16.00 per share, the total dividend for the fiscal year ended March 31, 2008 will be ¥33.00 per share.

Consolidated performance



*Consolidated Sales by Product Line

Office Solutions (Sales up 7.6% to ¥1,909.5 billion)

Net sales in the Office Solutions segment which consists of Imaging Solutions and Network System Solutions increased by 7.6% from the previous corresponding period, to ¥1,909.5 billion despite the stiff competition against other manufacturers regarding the color equipment and solution business.

The breakdown of sales for Imaging Solutions and Network System Solutions is as shown below.

The sales would have increased by 5.5% excluding the effects of foreign currency fluctuations.

Imaging Solutions (Sales up 8.2% to ¥1,709.4 billion)

Sales of PPCs, MFPs and printers, mainly color equipment, increased both in Japan and overseas due to its expanding product lines and enhanced solution sales structures. The new color MFP products launched as a standard new-generation color model played a large role in this sales increase. Overall sales increased by 8.2% from the previous corresponding period, to ¥1,709.4 billion.

The sales would have increased by 5.9% excluding the effects of foreign currency fluctuations.

Network System Solutions (Sales up 3.0% to ¥200.0 billion)

The increase in sales of IT services was due to the expansion of solution business. The sales of personal computers and PC servers increased slightly in Japan. As a result, sales in this category increased by 3.0% from the previous corresponding period, to ¥200.0 billion.

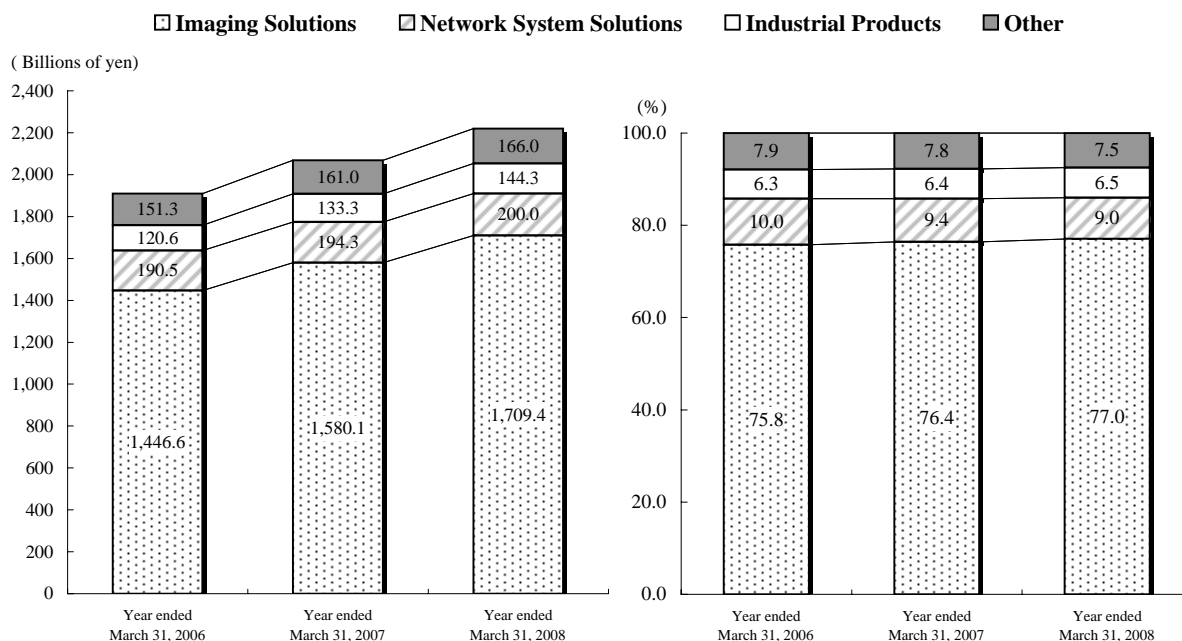
Industrial Products (Sales up 8.2% to ¥144.3 billion)

Net sales in the Industrial Products segment increased by 8.2% from the previous corresponding period, to ¥144.3 billion.

Sales in semiconductors, thermal media as well as electric components increased.

Other (Sales up 3.1% to ¥166.0 billion)

Net sales in this category increased by 3.1% from the previous corresponding period, to ¥166.0 billion. Sales of digital cameras increased both in Japan and overseas in addition to good performance of the financing services in Japan.



* Consolidated Sales by Geographic Area

Japan (Sales up 1.4% to ¥1,016.0 billion)

The Japanese economy was slowing in the second half of this year due to the increase in price of crude oil, the decline in stock market prices, the appreciation of the Yen, the flagging building investment and so on. Ricoh launched its new products and offered a wide range of solutions in an effort to cultivate a growing customers' needs for solutions and color products in the office solutions market. This effort resulted in a significant sales increase in color MFPs and printers and sales of IT services also increased as compared to the previous corresponding period. In the Industrial Products, sales in thermal media and electronic components increased. Sales in the Other increased due to the favorable performance in financing business as well as digital cameras. Overall sales in Japan increased by 1.4% from the previous corresponding period.

The Americas (Sales up 2.0% to ¥434.7 billion)

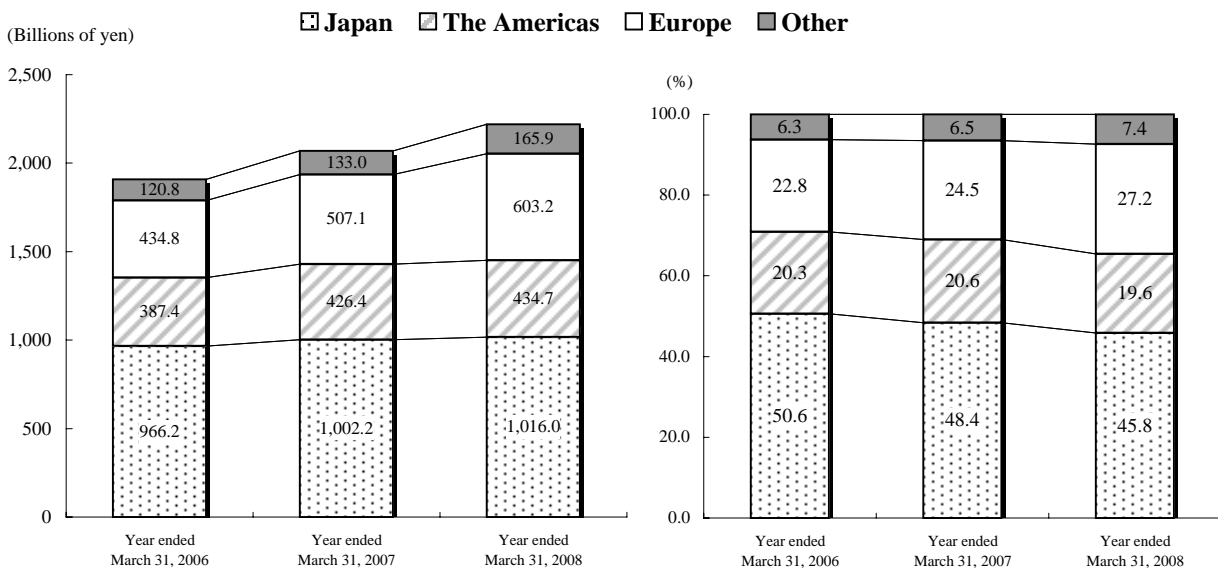
In the U.S., a competition in our market become more intensified while the subprime loan arises has precipitated a decline in the economy. The Office Solutions segment focused on strengthening sales structures and expanding product lines in order to provide the best solutions to meet the diverse range of customer needs for color, networking and high-speed products. As a result sales of color MFPs and printers exceeded the last fiscal year's level. These factors combined resulted in a 2.0% increase in the sales in the Americas. The increase in sales in this area would have increased by 4.3% excluding the effects of foreign currency fluctuations.

Europe (Sales up 18.9% to ¥603.2 billion)

As the European economy remaining on a steady footing, the Office Solutions segment proceeded with further strengthening sales structures and expanding product lines in order to provide the best solutions to meet a diverse range of customer needs through the acquisition of Infotec Europe B.V. As a result, sales of PPCs, MFPs and printers exceeded last year's level mainly in color product categories, bringing overall sales in the Office Solutions segment up 19.1% over the previous corresponding period. Sales in the Industrial Products also increased due to the favorable performance of the thermal media and semiconductor business. These factors all resulted in an 18.9% increase in sales in Europe. The increase in sales in this area would have increased by 10.8% excluding the effects of foreign currency fluctuations.

Other (Sales up 24.7% to ¥165.9 billion)

The Other segment including China, other Asian countries and Oceania generally experienced economic evolution, with the Chinese economic continuous rapid growth despite a slight slowdown in some areas. Against this backdrop, the Office Solutions segment achieved higher sales of PPCs, MFPs and printers, largely for color products, in comparison with the previous corresponding period due to the increasing demand for both color and monochrome products. These factors all resulted in a 24.7% increase in overall sales in this area. The sales increase in this area would have increased by 19.3% excluding the effects of foreign currency fluctuations.



*Segment Information

Business Segment

Office Solutions

Ricoh expanded product lines in the office equipment market as well as in the production printing and low-end markets. Ricoh also strengthened sales structures for solutions business. This resulted in increased sales of PPCs, MFPs and printers, mainly for color products, both in Japan and overseas in addition to increased sales in service and support including IT services. Consequently, overall sales in this segment increased by 7.6% from the previous corresponding period, to ¥1,909.5 billion.

In terms of operating expenses, R&D expenses remain high level due to its focus on developing new products. Additionally due to its accelerated efforts in implementing measures for enhancing our capabilities to provide solutions and expanding business spheres, expenses increased. Ricoh has started to see the positive effect of its structural reform initiatives such as enhancing the efficiency of the core operations. As a result, operating income increased by 4.1% to ¥234.6 billion from the previous corresponding period.

Capital investments increased as compared to the previous corresponding period due to mainly the purchase of molds for new products.

Total assets increased as compared to the previous corresponding period due to increases goodwill resulted from the formation of a joint venture company with IBM Corporation.

Industrial Products

Sales in semiconductors, thermal media and electronic components remained steady. Sales in measuring instruments decreased slightly and sales in optical components decreased as compared to the previous corresponding period. As a result, overall sales in the Industrial Products segment increased by 7.8% to ¥148.8 billion.

Operating income increased from the previous corresponding period due to an increase in its sales volume.

Other

The sales in the digital camera businesses increased. As a result, sales in the Other segment increased by 3.1%, operating income increased from the previous corresponding period.

	(Billions of yen)		
	Year ended March 31, 2007	Year ended March 31, 2008	Change (%)
Office Solutions:			
Net sales	1,774.4	1,909.5	7.6
Operating income	225.3	234.6	4.1
<i>Operating income on sales(%)</i>	<i>12.7</i>	<i>12.3</i>	<i>-0.4point</i>
Identifiable assets	1,570.7	1,643.5	4.6
Capital expenditures	72.4	74.7	3.2
Depreciation	62.8	63.1	0.5
Industrial Products:			
Net sales	138.1	148.8	7.8
Operating income	2.9	4.1	41.6
<i>Operating income on sales(%)</i>	<i>2.1</i>	<i>2.8</i>	<i>0.7point</i>
Identifiable assets	93.3	91.6	-1.8
Capital expenditures	8.5	6.5	-24.2
Depreciation	6.0	5.8	-4.6
Other:			
Net sales	161.0	166.0	3.1
Operating income	2.2	2.5	15.6
<i>Operating income on sales(%)</i>	<i>1.4</i>	<i>1.5</i>	<i>0.1point</i>
Identifiable assets	112.2	106.2	-5.4
Capital expenditures	2.6	2.1	-18.6
Depreciation	2.0	2.1	2.7

Geographic Segment

Japan

Sales in Japan increased in the Office Solutions, Industrial Products and Other segments. As a result, overall sales in Japan increased by 0.9% from the previous corresponding period, to ¥1,535.5 billion. Operating expenses increased by 1.1% due to an increase in the net sales as well as increases in R&D expenses. Consequently, operating income decreased by 2.2% to ¥107.9 billion and operating income on net sales decreased by 0.2 percentage point to 7.0%.

The Americas

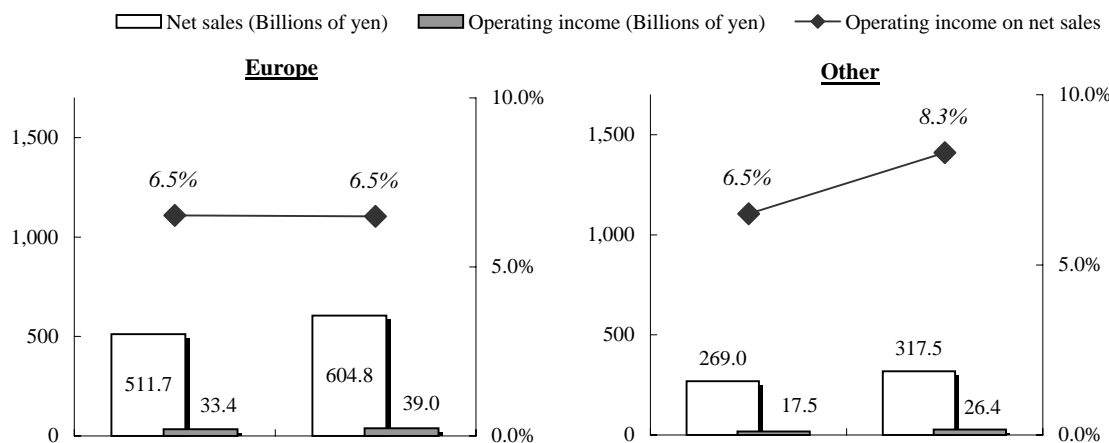
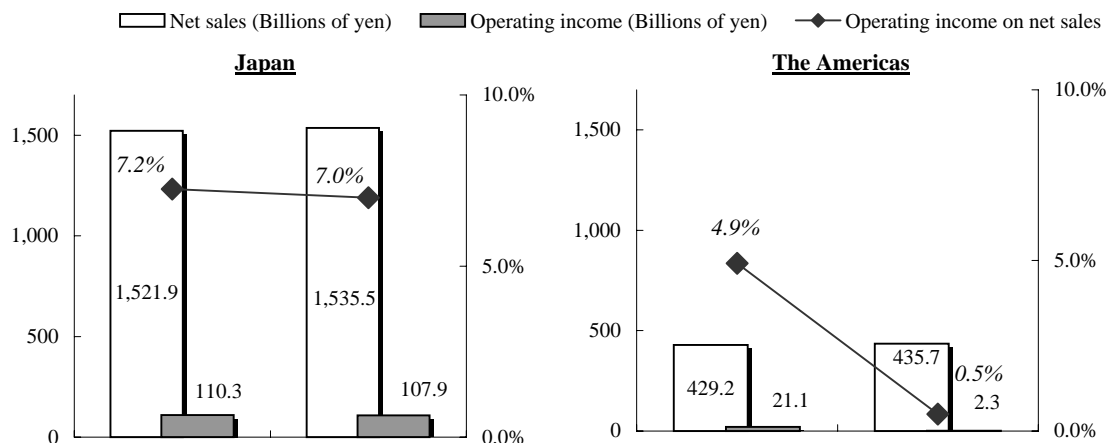
While sales increased by 1.5% to ¥435.7 billion due to expanding business spheres, operating income decreased by 88.8% to ¥2.3 billion due to a decline in the economy and a stiff competition in our market. Operating income as a percentage of net sales decreased by 4.4 percentage points to 0.5%.

Europe

Sales significantly increased for mainly color PPCs and MFPs compared with the previous corresponding period. As a result, net sales in Europe increased by 18.2% to ¥604.8 billion. Operating income increased by 16.9% from the previous corresponding period, to ¥39.0 billion. Operating income as a percentage of net sales remained same as the previous corresponding period, to 6.5%.

Other

Sales in the Chinese, Asian and Oceania markets increased from the previous corresponding period, mainly for color PPCs, MFPs and printers. A large number of products primarily including color MFPs manufactured in its Chinese production base were supplied on a global basis, significantly boosting the value of exports in China. Consequently, net sales in these areas were up 18.0% to ¥317.5 billion on a year-on-year basis. Operating income rose 50.7% to ¥26.4 billion due to increased production volume in these markets. The ratio of operating income to net sales also increased by 1.8 percentage points compared with the previous corresponding period, to 8.3%.



*Forecast for the entire fiscal year

Economic projections and Ricoh Group's strategies for fiscal year 2009

The global economy is expected to continue growing at a sluggish pace due to the subprime loan, a price of crude oil and so on. The US economy is likely to remain highly stagnant, and the economy in Asian countries will slow down. The Japanese economy is expected to remain highly uncertain expanding due to the decline in stock market prices and appreciation of the Yen although the economy is continued expanding at a gradual pace.

Customer needs will become increasingly diversified in the Ricoh Group's markets. Competition is expected to heat up in the area of office solutions, especially the area of color products and solution business. Competition is expected to be fierce in both the Industrial Products and Other segments as companies try to respond to ever-diversifying customer needs.

Working against this backdrop, the Ricoh Group aims to enhance its competitive edge by "Creation of customer value" and "High efficiency management" that will promote the continuous growth and further development in the future. Ricoh will launch new products and services throughout fiscal year 2009 with an aim to "Creation of customer value". Ricoh will also step up our efforts to implement structural reforms and strengthening our business foundation in order to further enhance "High efficiency management".

Our performance forecast for fiscal year 2008 is as follows:

Exchange Rate Assumptions for the full year ended March 31, 2009

US\$ 1 = ¥100.00 (¥114.40 in previous fiscal year)

EURO 1 = ¥160.00 (¥161.69 in previous fiscal year)

(Billions of yen)

	Year ended March 31, 2008 (Results)	Year ending March 31, 2009 (Forecast)	Change
Domestic sales	1,016.0	1,038.0	2.2%
Overseas sales	1,203.9	1,222.0	1.5%
Net sales	2,219.9	2,260.0	1.8% (*1)
Gross profit	927.7	932.0	0.5%
Operating income	181.5	180.0	-0.8%
Income before income taxes	174.6	176.0	0.8%
Net income	106.4	108.0	1.4%

Notes:

*1...It will be fifteenth consecutive years of sales growth.

* Ricoh bases the forecast estimates for the year ending March 31, 2009 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

(2) Financial Position

A) Assets, Liabilities, and Shareholders' investment at Year-End	(Billions of yen)		
	March 31, 2007	March 31, 2008	Change
Total Assets	2,243.4	2,214.3	-29.0
Shareholders' investment	1,070.9	1,080.1	9.2
Equity Ratio	47.7%	48.8%	1.1 points

For Assets, cash and cash equivalents decreased and other investments including goodwill increased due primarily to the formation of a joint venture company, InfoPrint Solutions Company, LLC, with IBM Corporation. As a result, total assets decreased by ¥29.0 billion to ¥2,214.3 billion.

For Liabilities, interest-bearing debt decreased from the end of the previous period through the enhancement of cash management system in Japan, the Americas and Europe. As a result, total liabilities decreased by ¥39.7 billion to ¥1,075.8 billion.

In Shareholders' investment, there was no major change in common stock or additional paid-in capital, but Accumulated other comprehensive income decreased due to the decrease in cumulative translation adjustments. Common stock for treasury increased by ¥15.5 billion. As a result, total Shareholders' Investment increased by ¥9.2 billion to ¥1,080.1 billion due to the increase in retained earnings resulting from earning profit.

B) Cash Flows	(Billions of yen)		
	Year ended March 31, 2007	Year ended March 31, 2008	Change
Cash flows from operating activities	167.2	194.3	27.0
Cash flows from investing activities	-115.4	-198.3	-82.9
Cash flows from financing activities	9.2	-72.1	-81.4
Cash and Cash Equivalents at end of period	255.7	170.6	-85.1

Net cash provided by operating activities increased by ¥27.0 billion from the previous corresponding period, to ¥194.3 billion. While net income and depreciation increased, trade receivables and financial receivables increased due to the business expansion.

Net cash used in investing activities increased by ¥82.9 billion from the previous corresponding period, to ¥198.3 billion, due primarily to a payment for the formation of a joint venture company with IBM Corporation.

As a result, free cash flow generated by operating activities and investment activities decreased by ¥55.8 billion from the previous corresponding period, to ¥3.9 billion.

Net cash used in financing activities amounted to ¥72.1 billion due primarily to a decrease in interest-bearing debt and purchase of common stock for treasury, while net cash used in financing activities was ¥9.2 billion in the previous corresponding period due mainly to the proceeds from the issuance of convertible bonds.

As a result of the above, cash and cash equivalents as of the end of this fiscal year decreased by ¥85.1 billion from the end of the previous corresponding period, to ¥170.6 billion.

C) Cash Flow Indices	Year ended	Year ended	Year ended	Year ended	Year ended
	March 31, 2004	March 31, 2005	March 31, 2006	March 31, 2007	March 31, 2008
Shareholders' investment / Total assets	42.9%	44.2%	47.0%	47.7%	48.8%
Market capitalization / Total assets	85.3%	69.1%	82.2%	86.4%	53.3%
Interest bearing debt / Operating cash flow	2.8	3.1	2.2	2.5	2.0
Operating cash flow / Interest expense	29.3	28.3	33.7	22.8	40.2

Notes:

i. All indices are calculated based on consolidated data.

ii. Market capitalization equals the stock price at the end of fiscal year multiples by the number of shares outstanding at the end of fiscal year.

iii. Operating cash flows is shown in consolidated statement of cash flow. Interest bearing debt equals all debt in consolidated balance sheets.

(3) Dividend Policy

Ricoh endeavors to ensure that policies are regularly updated to take the dividend payout ratio into consideration in the payment of dividends, while at the same time increasing retained earnings for the enhancement of corporate structure and the new business generation. Furthermore, these retained earnings will be used both in the reinforcement of core businesses and for investment in new fields with both medium-term and long-term perspectives.

The total dividend per share for the fiscal year ended March 31, 2008 and March 31, 2009 will be ¥33.00 (increased by ¥5.00 compared with the dividend for fiscal year ended March 31, 2007) and ¥37.00, respectively.

(4) Risk Factors

Ricoh is exposed to various risks which include the risks listed below. Although certain risks that may affect Ricoh's businesses are listed in this section, this list is not exhaustive. Ricoh's business may in the future also be affected by other risks that are currently unknown or that are not currently considered significant or material.

- Ability to respond to rapid technological changes in the document imaging and management industry
- Highly competitive markets
- The risks of international operations and the risks of overseas expansion
- Economic trends in Ricoh's major markets
- Foreign exchange fluctuations
- Crude oil price fluctuations
- Government regulation that can limit its activities or increase its cost of operations
- Internal control evaluations and attestation over financial reporting under section 404 of the Sarbanes-Oxley Act of 2002
- Dependence on protecting its intellectual property rights
- Dependence on securing and retaining specially skilled personnel
- Adverse affection by its employee benefit obligations
- Environmental laws and regulations
- Risks associated with Ricoh's equipment financing business
- Product liability claims that could significantly affect its financial condition
- Alliances with other entities
- Catastrophic disaster, information technology problems or infectious diseases

2. Group Position

The Ricoh Group comprises 306 subsidiaries and 11 affiliates as of March 31, 2008.

Their development, manufacturing, sales, and service activities center on Office Solutions, Industrial Products, and Other.

Ricoh Company, Ltd., a parent company, heads development. The parent company and subsidiaries or affiliates maintain an integrated domestic and international manufacturing structure. Below, we have listed our main product areas and the positions of key subsidiaries and affiliates.

<Office Solutions>

In this business category, Ricoh provides products and systems that support the enhancement of the office productivity of customers. Major products include:

Digital/analog copiers, MFPs (multifunctional printers), laser printers, facsimile machines, and digital duplicators. Ricoh also provides solution systems including personal computers and servers, utilizing its information technology. Another business Ricoh also provides are support, service, and related supplies, as well as support and service including IT environment setup and network administration.

[Main Subsidiaries and Affiliates]

Production

Japan...Tohoku Ricoh Co., Ltd., Ricoh Elemex Corporation, Ricoh Unitechno Co., Ltd., Hasama Ricoh Inc., Ricoh Microelectronics Co., Ltd., Ricoh Keiki Co., Ltd., and Ricoh Printing Systems, Ltd.

The Americas...Ricoh Electronics, Inc.

Europe...Ricoh UK Products Ltd., Ricoh Industrie France S.A.S.

Other regions...Ricoh Asia Industry (Shenzhen) Ltd., Shanghai Ricoh Digital Equipment Co., Ltd.

Sales and Service

Japan ...Hokkaido Ricoh Co., Ltd., Ricoh Tohoku Co., Ltd., Ricoh Sales Co., Ltd., Ricoh Chubu Co., Ltd., Ricoh Kansai Co., Ltd., Ricoh Chugoku Co., Ltd., Ricoh Kyushu Co., Ltd., and 26 other sales companies nationwide,

Ricoh Technosystems Co., Ltd., Ricoh Leasing Co., Ltd., and Ricoh Logistics System Co., Ltd.

The Americas...Ricoh Americas Corporation, InfoPrint Solutions Company

Europe...Ricoh Europe PLC, Ricoh Deutschland GmbH, Ricoh UK Ltd., Ricoh France S.A.S.,

Ricoh Espana S.A., Ricoh Italia S.p.A. and NRG Group PLC

Other regions...Ricoh China Co., Ltd., Ricoh Hong Kong Ltd., Ricoh Asia Pacific Operations Ltd.,

Ricoh Asia Pacific Pte. Ltd., Ricoh Australia Pty, Ltd., and Ricoh New Zealand Ltd.

<Industrial Products>

Manufacturing and marketing thermal media, optical equipments, semiconductors, electronic component and measuring equipments

[Main Subsidiaries and Affiliates]

Production and Sales

Japan...Ricoh Optical Industries Co., Ltd., Ricoh Elemex Corporation, and Ricoh Microelectronics Co., Ltd.

The Americas...Ricoh Electronics, Inc.

Europe...Ricoh Industrie France S.A.S.

<Other>

Supplying optical discs and digital camera, and providing leasing and logistics services

[Main Subsidiaries and Affiliates]

Sales

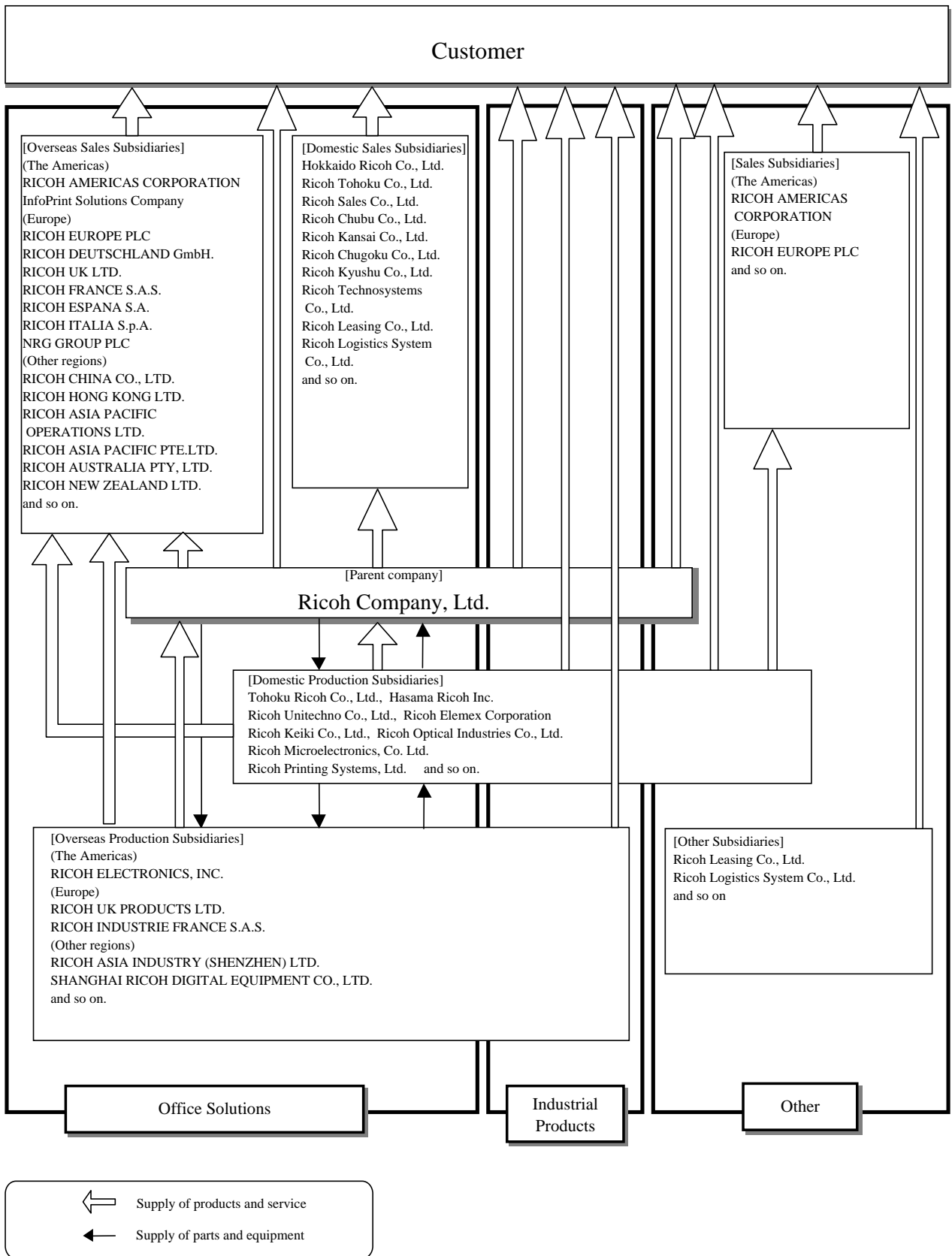
Ricoh Americas Corporation, Ricoh Europe PLC

Other

Ricoh Leasing Co., Ltd., Ricoh Logistics System Co., Ltd.

<Chart of Business System>

The following chart is showing the group positions.



Note: Following subsidiaries are listed on domestic stock exchange.

Ricoh Leasing Co., Ltd.: Tokyo Stock Exchange

Ricoh Elemex Corporation: Tokyo Stock Exchange, Nagoya Stock Exchange

3. Management policy

(1) Basic Management Policy

Ricoh Group announced a group vision "Winner in the 21st Century" (Build a strong global RICOH brand), and aims to gain the strong trust of customers by continually contributing to greater customer productivity and knowledge creation, thereby continuing to grow and develop. To these ends, Ricoh is promoting business activities in order to provide innovative products and services for all customers who handle information at work in offices and in their lives out of the office, based on the Ricoh values of "Harmonize with the environment", "Simplify your life and work", and "Support knowledge management".

In the 16th Mid-Term Management Plan for the period April 2008 to March 2011, the following 5 basic strategies are established for group management.

- . Become the top company in targeted business areas
- . Strengthen and accelerate environmental management
- . Promote Ricoh Quality
- . Create new business lines
- . Build a strong global RICOH brand

(2) Medium and Long Term Management Strategy

Up to now, in Ricoh Group's main business of office solutions, in addition to manufacturing and sales of simple copying machines and printers, Ricoh has provided document management systems through digital image equipment and networking, thereby improving customers' businesses. Ricoh also implemented reforms for a higher productivity business structure.

In the previous 15th Mid-Term Management Plan, in order to create a stronger earnings foundation in general office copying equipment and printers, Ricoh pushed forward from black & white to color, incorporated advanced digital technologies, and progressed to network capable equipment, providing solutions which meet the needs of customer business environments.

Ricoh also positioned the production printing market and low-end market as new growth areas, and is actively developing these businesses.

In its 16th Mid-Term Management Plan, Ricoh shall put even more emphasis on customer viewpoints, and continue providing products and services which exceed customer expectations, thereby earning even greater trust of customers. Especially in the office solutions area, Ricoh Group plans to utilize its strengths such as customer contact abilities, excellent product line, ability to propose solutions, global business development abilities, and image processing technologies, to respond to increasingly diverse needs of more customers, and strengthen its business foundations.

Specifically, "Work flow", "Security", "TCO (Total Cost of Ownership)", "Compliance", and "Environment" are important issues for customers. Ricoh will focus on these to provide greater customer value.

Ricoh will construct and apply document solutions with networked printing solutions by efficiently networking multiple copying machines and printers, and systems with centralized storage, search, and output by file servers, and thereby contribute to raising overall customer business productivity.

Furthermore, Ricoh is aiming at creating new service businesses (business process outsourcing).

Towards achieving these goals, Ricoh is working to develop solution platforms and enhance its solution sales organization. Ricoh is providing better color laser printer and GELJET printer products to boost growth of its low-end business and rapidly establish the production printing business, thus expanding its business areas in the printing market.

In the industrial market, allocation of business resources is focused on businesses where large growth is expected. Ricoh will put efforts into strengthening cooperation between technical fields and business areas in order to combine diverse fields and create new businesses.

Ricoh is also making further advances in business development in emerging markets, in both the office solutions market and the industrial market.

In order to increase or create customer value and boost earning power in each business, it is important to secure competitive superiority through technology. Ricoh will continue to actively work to strengthen its technical abilities.

Basic strategy achievements this period until today are as follows.

In the office solutions market, Ricoh continually creates new color multifunction machines and color laser printers, further enhancing the product line.

As a main color multifunction machine, Ricoh launched the imagio MP C7500/6000 (name outside Japan: Aficio C7500/C6000), which reduces its standard power consumption to 1/2 of existing machines, and produces higher quality images by adopting "New color P&P toner". We also launched the "imagio Neo 753RC/603RC", with a recycle parts mass ratio of 88%, and by incorporating Ricoh's unique energy conservation technologies "HYBRID QSU" and "QSU", is far below the recommended power consumption level determined in green purchasing criteria.

By achieving excellent environmental performance, higher image quality, and advanced security functions in these new product launches, Ricoh's stronger product line has led it to attain large market shares in color copier/multifunction equipment markets in Japan and overseas.

In the low-end printer market, Ricoh launched the IPSiO SP 220 (name outside Japan: Aficio SP C220N), a color laser printer priced similar to black & white printers, which adopts a compact and stylish design and achieves high productivity, printing black & white or color at 16 pages/minute. It can be utilized in a variety of situations, as a high performance color laser printer used at small offices and shop service desks, on an office desktop, or as a shared printer for small work groups.

Also, further progress has been made in the unique GELJET technology which combines the advantages of both ink jet and laser technologies. Ricoh launched the IPSiO GX 3000SF/GX3000S (name outside Japan: Aficio GX3000SF/GX3000S/3050sfn). This is a color multifunction machine for business users (maximum 4 functions per machine), which achieves higher quality images, higher speed printing, low cost, energy conservation, and saves space.

With these new products, Ricoh continues to create the new low-end business color market.

To expand business in the production printing market, Ricoh established a joint venture company with IBM, "InfoPrint Solutions Company" in June 2007 (the plan is to make it a wholly owned Ricoh subsidiary in 2010). The company will start operating with 1,200 employees worldwide, and the plan is to add about 1,000 printer maintenance staff in June 2008. The new company will combine Ricoh Group strengths in hardware and software development and production with InfoPrint's strengths in service and software and IT solutions, to provide all sizes of customers with output solutions for office printing, industrial printing, large printing systems, and commercial printing environments.

J.D. Power Asia Pacific, Inc. is an international institute specialized in customer satisfaction surveys. In its "2007 Japan Printer Satisfaction Study", Ricoh achieved 1st place in both color printers and black & white printers. Ricoh also achieved the highest evaluation in J.D. Power's "2007 Japan Copier/Multifunction Product Customer Satisfaction Study", for both color machines and black & white machines. Furthermore, Ricoh Technosystems Co., Ltd. received the highest evaluation for system planning and construction 2 years in a row, in its "2007 Japan Solution Provider Satisfaction Study".

Ricoh will further strengthen its highly evaluated products, sales handling, support, and services, and advance its efforts from the customer's standpoint.

In the industrial market, a new factory for the thermal media business began operating in China, enabling more stable product supply for the China market, in which large growth is expected. Also, in the semiconductor business, products such as Ricoh's power supply ICs for mobile phones have attained leading global market shares.

Finally, towards achievement of its growth strategy, Ricoh continued to strengthen its business foundations in this period. In sales and services, Ricoh combined companies in each region of the USA, Europe, and Japan, working to strengthen its sales organization, and to increase business efficiency.

In development, at the Ricoh Technology Center which combines the design and development functions, we are promoting design and development process innovation by a cross-functional organization, and rapidly achieving higher development efficiency.

(3) Issues to Face

Customer needs are increasingly diversifying. It is increasingly difficult to satisfy customers' needs by providing prices and functions of purchased products or specific services. There is also diverse and increasingly harsh competition in color equipment and solutions development.

In this rapidly changing market environment, in order for Ricoh Group to continually achieve growth and development and establish a global brand, we consider it most important to thoroughly execute "Creation of customer value" and "High efficiency management", and thereby enhance our competitive strength as a company to gain greater trust of customers.

In "Creation of customer value", Ricoh will increasingly practice active discovery of new value by "Customer Satisfaction Management", in addition to Ricoh's unique abilities to pursue the 3 customer values of "Harmonize with the environment", "Simplify your life & work", and "Support knowledge management". That is, Ricoh will strive further to provide products and services which help customers contribute to global environmental conservation, pursue ease of use which enables customers to thoroughly utilize products and services, support knowledge creation activities by customers, and create environments for knowledge creation.

In order to boost earnings strength of the overall group, Ricoh will continue working for "High efficiency management". By promoting structural innovations in development, production, sales, etc., selecting businesses for complete focus, and improved business processes, Ricoh will boost earnings power of the overall group and individual businesses. We recognize that another vital issue is ensuring that results of early investments towards growth lead to earnings.

Furthermore, by investing profits created in business areas and stronger technologies where large growth is expected, Ricoh will work to boost sales and profits, further growing its corporate value.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(March 31, 2007 and 2008)

Assets	(Millions of yen)		
	March 31, 2007	March 31, 2008	Change
Current Assets			
Cash and time deposits	257,154	172,138	-85,016
Trade receivables	693,237	699,043	5,806
Inventories	184,354	192,023	7,669
Other current assets	65,347	60,936	-4,411
Total Current Assets	1,200,092	1,124,140	-75,952
Fixed Assets			
Tangible fixed assets	264,668	254,633	-10,035
Finance receivables	435,874	445,436	9,562
Other investments	342,772	390,159	47,387
Total Fixed Assets	1,043,314	1,090,228	46,914
Total Assets	2,243,406	2,214,368	-29,038

Note:

Contents of cash and time deposits:

Cash and cash equivalents	255,737	170,607
Time deposits	1,417	1,531

Liabilities and Shareholders' Investment	(Millions of yen)		
	March 31, 2007	March 31, 2008	Change
Current Liabilities			
Trade payables	367,211	360,569	-6,642
Short-term borrowings	178,847	158,442	-20,405
Other current liabilities	189,554	194,745	5,191
Total Current Liabilities	735,612	713,756	-21,856
Fixed Liabilities			
Long-term indebtedness	236,801	225,930	-10,871
Accrued pension and severance costs	99,028	99,830	802
Other fixed liabilities	44,183	36,373	-7,810
Total Fixed Liabilities	380,012	362,133	-17,879
Total Liabilities	1,115,624	1,075,889	-39,735
Minority Interest	56,869	58,283	1,414
Shareholders' Investment			
Common stock	135,364	135,364	-
Additional paid-in capital	186,454	186,448	-6
Retained earnings	752,398	835,238	82,840
Accumulated other comprehensive income (loss)	26,998	-31,005	-58,003
Treasury stock	-30,301	-45,849	-15,548
Total Shareholders' Investment	1,070,913	1,080,196	9,283
Total Liabilities and Shareholders' Investment	2,243,406	2,214,368	-29,038

Note: Other comprehensive income;

Net unrealized holding gains on available-for-sale securities	9,001	1,316	-7,685
Pension liability adjustments (including adjustment to initially apply to SFAS No.158, net of tax)	-9,406	-20,788	-11,382
Net unrealized gains (losses) on derivative instruments	-28	-408	-380
Cumulative translation adjustments	27,431	-11,125	-38,556

Reference: Exchange rate	March 31, 2007	March 31, 2008
US\$ 1	¥118.05	¥100.19
EURO 1	¥157.33	¥158.19

(2) Consolidated Statements of Income

(Three months ended March 31, 2007 and 2008)

(Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
Net sales	576,291	579,577	3,286	0.6
Cost of sales	341,169	340,519	-650	-0.2
<i>Percentage of net sales (%)</i>	59.2	58.8		
Gross Profit	235,122	239,058	3,936	1.7
<i>Percentage of net sales (%)</i>	40.8	41.2		
Selling, general and administrative expenses	182,557	191,572	9,015	4.9
<i>Percentage of net sales (%)</i>	31.7	33.0		
Operating income	52,565	47,486	-5,079	-9.7
<i>Percentage of net sales (%)</i>	9.1	8.2		
Other (income) expense				
Interest and dividend income	2,055	1,787	-268	-13.0
<i>Percentage of net sales (%)</i>	0.4	0.3		
Interest expense	2,227	1,369	-858	-38.5
<i>Percentage of net sales (%)</i>	0.4	0.2		
Other, net	933	7,320	6,387	684.6
<i>Percentage of net sales (%)</i>	0.2	1.3		
Income before income taxes, equity income and minority interests	51,460	40,584	-10,876	-21.1
<i>Percentage of net sales (%)</i>	8.9	7.0		
Provision for income taxes	21,342	17,781	-3,561	-16.7
<i>Percentage of net sales (%)</i>	3.7	3.1		
Minority interests in earnings of subsidiaries	1,282	1,582	300	23.4
<i>Percentage of net sales (%)</i>	0.2	0.3		
Equity in earnings of affiliates	-409	-34	375	-
<i>Percentage of net sales (%)</i>	-0.1	0.0		
Net income	28,427	21,187	-7,240	-25.5
<i>Percentage of net sales (%)</i>	4.9	3.7		
Reference : Exchange rate				
US\$ 1	¥119.48	¥105.60		
EURO 1	¥156.52	¥158.06		

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
Net sales	2,068,925	2,219,989	151,064	7.3
Cost of sales	1,206,519	1,292,262	85,743	7.1
<i>Percentage of net sales (%)</i>	58.3	58.2		
Gross Profit	862,406	927,727	65,321	7.6
<i>Percentage of net sales (%)</i>	41.7	41.8		
Selling, general and administrative expenses	688,026	746,221	58,195	8.5
<i>Percentage of net sales (%)</i>	33.3	33.6		
Operating income	174,380	181,506	7,126	4.1
<i>Percentage of net sales (%)</i>	8.4	8.2		
Other (income) expense				
Interest and dividend income	5,501	6,341	840	15.3
<i>Percentage of net sales (%)</i>	0.3	0.3		
Interest expense	7,350	4,835	-2,515	-34.2
<i>Percentage of net sales (%)</i>	0.4	0.2		
Other, net	-1,988	8,343	10,331	-
<i>Percentage of net sales (%)</i>	-0.1	0.4		
Income from continuing operations before income taxes, equity income and minority interests	174,519	174,669	150	0.1
<i>Percentage of net sales (%)</i>	8.4	7.9		
Provision for income taxes	64,326	63,396	-930	-1.4
<i>Percentage of net sales (%)</i>	3.1	2.9		
Minority interests in earnings of subsidiaries	5,508	6,057	549	10.0
<i>Percentage of net sales (%)</i>	0.3	0.3		
Equity in earnings of affiliates	1,539	1,247	-292	-19.0
<i>Percentage of net sales (%)</i>	0.1	0.1		
Income from continuing operations	106,224	106,463	239	0.2
<i>Percentage of net sales (%)</i>	5.1	4.8		
Income from discontinued operations, net of tax	5,500	-	-5,500	-
<i>Percentage of net sales (%)</i>	0.3	-		
Net income	111,724	106,463	-5,261	-4.7
<i>Percentage of net sales (%)</i>	5.4	4.8		
Reference : Exchange rate				
US\$ 1	¥117.02	¥114.40		
EURO 1	¥150.08	¥161.69		

(3)-1. Consolidated Sales by Product Category

(Three months ended March 31, 2007 and 2008)

(Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
<Office Solutions>				
Imaging Solutions	442,138	447,786	5,648	1.3
<i>Percentage of net sales (%)</i>	76.7	77.3		
Network System Solutions	58,924	58,512	-412	-0.7
<i>Percentage of net sales (%)</i>	10.2	10.1		
Total Office Solutions	501,062	506,298	5,236	1.0
<i>Percentage of net sales (%)</i>	86.9	87.4		
<Industrial Products>				
Industrial Products	34,561	32,591	-1,970	-5.7
<i>Percentage of net sales (%)</i>	6.0	5.6		
<Other>				
Other	40,668	40,688	20	0.0
<i>Percentage of net sales (%)</i>	7.1	7.0		
Grand Total	576,291	579,577	3,286	0.6
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥119.48	¥105.60		
EURO 1	¥156.52	¥158.06		

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
<Office Solutions>				
Imaging Solutions	1,580,155	1,709,491	129,336	8.2
<i>Percentage of net sales (%)</i>	76.4	77.0		
Network System Solutions	194,312	200,082	5,770	3.0
<i>Percentage of net sales (%)</i>	9.4	9.0		
Total Office Solutions	1,774,467	1,909,573	135,106	7.6
<i>Percentage of net sales (%)</i>	85.8	86.0		
<Industrial Products>				
Industrial Products	133,387	144,340	10,953	8.2
<i>Percentage of net sales (%)</i>	6.4	6.5		
<Other>				
Other	161,071	166,076	5,005	3.1
<i>Percentage of net sales (%)</i>	7.8	7.5		
Grand Total	2,068,925	2,219,989	151,064	7.3
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥117.02	¥114.40		
EURO 1	¥150.08	¥161.69		

* Each category includes the following product line:

Imaging Solutions

Network System Solutions

Industrial Products

Other

Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
 Personal computers, PC servers, network systems and network related software
 Thermal media, optical equipments, semiconductors,
 electronic component and measuring equipments
 Optical discs and digital camera

(3)-2. Consolidated Sales by Geographic Area

(Three months ended March 31, 2007 and 2008)

(Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
<Domestic>	272,943	266,943	-6,000	-2.2
<i>Percentage of net sales (%)</i>	47.4	46.1		
<Overseas>	303,348	312,634	9,286	3.1
<i>Percentage of net sales (%)</i>	52.6	53.9		
The Americas	117,084	110,846	-6,238	-5.3
<i>Percentage of net sales (%)</i>	20.3	19.1		
Europe	150,856	159,574	8,718	5.8
<i>Percentage of net sales (%)</i>	26.2	27.5		
Other	35,408	42,214	6,806	19.2
<i>Percentage of net sales (%)</i>	6.1	7.3		
Grand Total	576,291	579,577	3,286	0.6
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥119.48	¥105.60		
EURO 1	¥156.52	¥158.06		

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
<Domestic>	1,002,251	1,016,034	13,783	1.4
<i>Percentage of net sales (%)</i>	48.4	45.8		
<Overseas>	1,066,674	1,203,955	137,281	12.9
<i>Percentage of net sales (%)</i>	51.6	54.2		
The Americas	426,453	434,799	8,346	2.0
<i>Percentage of net sales (%)</i>	20.6	19.6		
Europe	507,158	603,219	96,061	18.9
<i>Percentage of net sales (%)</i>	24.5	27.2		
Other	133,063	165,937	32,874	24.7
<i>Percentage of net sales (%)</i>	6.5	7.4		
Grand Total	2,068,925	2,219,989	151,064	7.3
<i>Percentage of net sales (%)</i>	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥117.02	¥114.40		
EURO 1	¥150.08	¥161.69		

(4) Consolidated Statements of Shareholders' Investment

Year ended March 31, 2007

(Millions of yen)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total Shareholders' Investment
Beginning balance	135,364	186,450	665,394	4,099	-31,062	960,245
Cumulative effect of adjustment resulted from applying SAB No.108	-	-	-6,464	-	-	-6,464
Beginning balance (after adjustment)	135,364	186,450	658,930	4,099	-31,062	953,781
Gain (Loss) on disposal of treasury stock		4				4
Dividends declared and approved			-18,256			-18,256
Comprehensive income						
Net income			111,724			111,724
Net unrealized holding gains on available-for-sale securities				73		73
Pension liability adjustment				970		970
Net unrealized losses on derivative instruments				-185		-185
Cumulative translation adjustments				24,774		24,774
Total comprehensive income						137,356
Adjustment to initially apply SFAS No.158				-2,733		-2,733
Net changes in treasury stock					761	761
Ending balance	135,364	186,454	752,398	26,998	-30,301	1,070,913

Year ended March 31, 2008

(Millions of yen)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total Shareholders' Investment
Beginning balance	135,364	186,454	752,398	26,998	-30,301	1,070,913
Cumulative effect of adjustment resulted from applying EITF No.06-2	-	-	-995	-	-	-995
Beginning balance (after adjustment)	135,364	186,454	751,403	26,998	-30,301	1,069,918
Gain (Loss) on disposal of treasury stock		-6				-6
Dividends declared and approved			-22,628			-22,628
Comprehensive income						
Net income			106,463			106,463
Net unrealized holding losses on available-for-sale securities				-7,685		-7,685
Pension liability adjustment				-11,382		-11,382
Net unrealized losses on derivative instruments				-380		-380
Cumulative translation adjustments				-38,556		-38,556
Total comprehensive income						48,460
Net changes in treasury stock					-15,548	-15,548
Ending balance	135,364	186,448	835,238	-31,005	-45,849	1,080,196

(5) Consolidated Statements of Cash Flows

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008
I. Cash Flows from Operating Activities:		
Net income	111,724	106,463
Income from discontinued operations, net of tax	-5,500	-
Income from continuing operations	106,224	106,463
Adjustments to reconcile net income to net cash provided by operating activities—		
Depreciation and amortization	89,632	95,788
Equity in earnings of affiliates, net of dividends received	-711	-622
Deferred income taxes	-2,197	4,970
Loss on disposal and sales of tangible fixed assets	3,722	2,174
Pension and severance costs, less payments	-773	-320
Changes in assets and liabilities—		
Increase in trade receivables	-15,919	-16,567
(Increase) Decrease in inventories	-1,494	129
Increase in finance receivables	-28,047	-17,183
(Decrease) Increase in trade payables	2,199	-7,491
Increase in accrued income taxes and accrued expenses and other	11,175	5,216
Other, net	3,486	21,806
Net cash provided by operating activities	167,297	194,363
II. Cash Flows from Investing Activities:		
Proceeds from sales of property, plant and equipment	463	1,194
Expenditures for tangible fixed assets	-85,747	-85,205
Payments for purchases of available-for-sale securities	-97,158	-97,958
Proceeds from sales of available-for-sale securities	96,087	100,025
(Increase) Decrease in time deposits, net	64	-240
Proceeds from sales of discontinued operation	12,000	-
Purchase of business, net of cash acquired	-23,200	-96,796
Other, net	-17,941	-19,370
Net cash used in investing activities	-115,432	-198,350
III. Cash Flows from Financing Activities:		
Proceeds from long-term indebtedness	60,157	67,166
Repayment of long-term indebtedness	-49,115	-75,716
Increase in short-term borrowings, net	8,362	-14,598
Proceeds from issuance of long-term debt securities	65,274	-
Repayment of long-term debt securities	-55,000	-10,000
Dividend paid	-18,240	-22,628
Payment for purchase of treasury stock	-799	-15,770
Other, net	-1,357	-639
Net cash provided by (used in) financing activities	9,282	-72,185
IV. Net Increase in Cash and Cash Equivalents from discontinued operations	825	-
V. Effect of Exchange Rate Changes on Cash and Cash Equivalents	6,710	-8,958
VI. Net Increase (Decrease) in Cash and Cash Equivalents	68,682	-85,130
VII. Cash and Cash Equivalents at Beginning of Year	187,055	255,737
VIII. Cash and Cash Equivalents at End of Year	255,737	170,607

(6) Significant Accounting Policies (Consolidated)

A) Changes in the scale of consolidation and the application of the equity method from April 1, 2007 to March 31, 2008.

Consolidated subsidiaries:

- 34 Additions
- 35 Removals

Companies accounted for by the equity method:

- 4 Removals

B) Consolidated Accounting Policies (Summary)

a. Principles of Consolidation

The consolidated financial statements include the accounts of Ricoh and its consolidated subsidiaries. Investments in 20% to 50% owned companies when the Company has the ability to exercise significant influence are accounted for on the equity basis. All significant inter-company balances and transactions have been eliminated in consolidation.

b. Securities

In conformity with SFAS No.115, securities are mainly classified as available-for-sale securities. Available-for-sale securities are reported at fair value with unrealized gains and losses, net of related taxes, excluded from earnings and reported in accumulated other comprehensive income (loss).

The cost of the securities sold is computed based on the average cost of each security held at the time of sale.

c. Inventories

Inventories are mainly stated at the lower of average cost or market. Inventory costs include raw materials, labor and manufacturing overheads.

d. Plant and Equipment

Depreciation of plant and equipment is computed principally by using the declining-balance method over the estimated useful lives. Most of the foreign subsidiaries have adopted the straight-line method for computing depreciation.

Certain leased buildings, machinery and equipment are accounted for as capital leases in conformity with SFAS No.13, "Accounting for Leases."

e. Goodwill and Other Intangible Assets

In conformity with SFAS No.142, Goodwill and intangible asset determined to have an indefinite useful life are not amortized. SFAS No.142 requires annual impairment testing thereof.

f. Pension and Retirement Allowances Plans

The measurement of pension costs and liabilities is determined in accordance with SFAS No.87, "Employers' Accounting for Pensions" and SFAS No.158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans."

g. Use of Estimates

Management of the Company has made a number of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, including impairment losses of long-lived assets and the disclosures of fair value of financial instruments and contingent assets and liabilities, to prepare these financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from those estimates.

(7) Changes in Significant Accounting Policies (Consolidated)

In June 2006, the FASB ratified the EITF consensus on EITF Issue No.06-2, "Accounting for sabbatical Leave and Other Similar Benefits Pursuant to FASB Statement No.43". Accordingly, Ricoh recorded an increase in accrued expenses of ¥ 1,680 million as of April 1, 2007, with a reduction of the beginning balance of retained earnings of ¥995 million.

(8) Notes to Consolidated Financial Statements

A) Segment Information

a. Operating Segment Information

(Three months ended March 31, 2007 and 2008)

(Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
Office Solutions:				
Net sales:				
Unaffiliated customers	501,062	506,298	5,236	1.0
Intersegment	-	-	-	-
Total	501,062	506,298	5,236	1.0
Operating expenses	436,247	445,872	9,625	2.2
Operating income	64,815	60,426	-4,389	-6.8
<i>Operating income on sales in Office Solutions (%)</i>	<i>12.9</i>	<i>11.9</i>		
Industrial Products:				
Net sales:				
Unaffiliated customers	34,561	32,591	-1,970	-5.7
Intersegment	1,087	1,095	8	0.7
Total	35,648	33,686	-1,962	-5.5
Operating expenses	34,215	33,569	-646	-1.9
Operating income	1,433	117	-1,316	-91.8
<i>Operating income on sales in Industrial Products (%)</i>	<i>4.0</i>	<i>0.3</i>		
Other:				
Net sales:				
Unaffiliated customers	40,668	40,688	20	0.0
Intersegment	-	-	-	-
Total	40,668	40,688	20	0.0
Operating expenses	40,620	39,604	-1,016	-2.5
Operating income	48	1,084	1,036	-
<i>Operating income on sales in Other (%)</i>	<i>0.1</i>	<i>2.7</i>		
Corporate and Eliminations:				
Net sales:				
Intersegment	-1,087	-1,095	-8	-
Total	-1,087	-1,095	-8	-
Operating expenses:				
Intersegment	-1,089	-1,096	-7	-
Corporate	13,733	14,142	409	-
Total	12,644	13,046	402	-
Operating income	-13,731	-14,141	-410	-
Consolidated:				
Net sales:				
Unaffiliated customers	576,291	579,577	3,286	0.6
Intersegment	-	-	-	-
Total	576,291	579,577	3,286	0.6
Operating expenses	523,726	532,091	8,365	1.6
Operating income	52,565	47,486	-5,079	-9.7
<i>Operating income on consolidated net sales (%)</i>	<i>9.1</i>	<i>8.2</i>		

Capital expenditures: (Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
Office Solutions	23,315	25,401	2,086	8.9
Industrial Products	3,842	682	-3,160	-82.2
Other	904	544	-360	-39.8
Corporate	927	738	-189	-20.4
Total	28,988	27,365	-1,623	-5.6

Depreciation: (Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
Office Solutions	17,502	16,897	-605	-3.5
Industrial Products	1,886	1,123	-763	-40.5
Other	585	344	-241	-41.2
Corporate	430	278	-152	-35.3
Total	20,403	18,642	-1,761	-8.6

Identifiable assets: (Millions of yen)

	March 31, 2007	March 31, 2008	Change	%
Office Solutions	1,570,757	1,643,500	72,743	4.6
Industrial Products	93,346	91,635	-1,711	-1.8
Other	112,255	106,233	-6,022	-5.4
Eliminations	-1,327	-1,063	264	-
Corporate assets	468,375	374,063	-94,312	-20.1
Total	2,243,406	2,214,368	-29,038	-1.3

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
Office Solutions:				
Net sales:				
Unaffiliated customers	1,774,467	1,909,573	135,106	7.6
Intersegment	-	-	-	-
Total	1,774,467	1,909,573	135,106	7.6
Operating expenses	1,549,156	1,674,940	125,784	8.1
Operating income	225,311	234,633	9,322	4.1
<i>Operating income on sales in Office Solutions (%)</i>	<i>12.7</i>	<i>12.3</i>		
Industrial Products:				
Net sales:				
Unaffiliated customers	133,387	144,340	10,953	8.2
Intersegment	4,725	4,543	-182	-3.9
Total	138,112	148,883	10,771	7.8
Operating expenses	135,164	144,708	9,544	7.1
Operating income	2,948	4,175	1,227	41.6
<i>Operating income on sales in Industrial Products (%)</i>	<i>2.1</i>	<i>2.8</i>		
Other:				
Net sales:				
Unaffiliated customers	161,071	166,076	5,005	3.1
Intersegment	-	-	-	-
Total	161,071	166,076	5,005	3.1
Operating expenses	158,868	163,529	4,661	2.9
Operating income	2,203	2,547	344	15.6
<i>Operating income on sales in Other (%)</i>	<i>1.4</i>	<i>1.5</i>		
Corporate and Eliminations:				
Net sales:				
Intersegment	-4,725	-4,543	182	-
Total	-4,725	-4,543	182	-
Operating expenses:				
Intersegment	-4,727	-4,545	182	-
Corporate	56,084	59,851	3,767	-
Total	51,357	55,306	3,949	-
Operating income	-56,082	-59,849	-3,767	-
Consolidated:				
Net sales:				
Unaffiliated customers	2,068,925	2,219,989	151,064	7.3
Intersegment	-	-	-	-
Total	2,068,925	2,219,989	151,064	7.3
Operating expenses	1,894,545	2,038,483	143,938	7.6
Operating income	174,380	181,506	7,126	4.1
<i>Operating income on consolidated net sales (%)</i>	<i>8.4</i>	<i>8.2</i>		

Capital expenditures:

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
Office Solutions	72,465	74,758	2,293	3.2
Industrial Products	8,580	6,503	-2,077	-24.2
Other	2,630	2,140	-490	-18.6
Corporate	2,125	1,814	-311	-14.6
Total	85,800	85,215	-585	-0.7

Depreciation:

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
Office Solutions	62,862	63,162	300	0.5
Industrial Products	6,099	5,820	-279	-4.6
Other	2,072	2,128	56	2.7
Corporate	1,399	1,652	253	18.1
Total	72,432	72,762	330	0.5

Identifiable assets:

(Millions of yen)

	March 31, 2007	March 31, 2008	Change	%
Office Solutions	1,570,757	1,643,500	72,743	4.6
Industrial Products	93,346	91,635	-1,711	-1.8
Other	112,255	106,233	-6,022	-5.4
Eliminations	-1,327	-1,063	264	-
Corporate assets	468,375	374,063	-94,312	-20.1
Total	2,243,406	2,214,368	-29,038	-1.3

b. Geographic Segment Information

(Three months ended March 31, 2007 and 2008)

(Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%
Japan:				
Net sales:				
External customers	278,995	275,769	-3,226	-1.2
Intersegment	116,642	108,475	-8,167	-7.0
Total	395,637	384,244	-11,393	-2.9
Operating expenses	369,936	360,563	-9,373	-2.5
Operating income	25,701	23,681	-2,020	-7.9
<i>Operating income on sales in Japan(%)</i>	6.5	6.2		
The Americas:				
Net sales:				
External customers	116,831	111,005	-5,826	-5.0
Intersegment	727	769	42	5.8
Total	117,558	111,774	-5,784	-4.9
Operating expenses	108,975	114,675	5,700	5.2
Operating income	8,583	-2,901	-11,484	-
<i>Operating income on sales in the Americas(%)</i>	7.3	-2.6		
Europe:				
Net sales:				
External customers	151,335	157,676	6,341	4.2
Intersegment	489	219	-270	-55.2
Total	151,824	157,895	6,071	4.0
Operating expenses	136,822	146,072	9,250	6.8
Operating income	15,002	11,823	-3,179	-21.2
<i>Operating income on sales in Europe(%)</i>	9.9	7.5		
Other:				
Net sales:				
External customers	29,130	35,127	5,997	20.6
Intersegment	45,745	48,855	3,110	6.8
Total	74,875	83,982	9,107	12.2
Operating expenses	71,099	76,829	5,730	8.1
Operating income	3,776	7,153	3,377	89.4
<i>Operating income on sales in Other(%)</i>	5.0	8.5		
Corporate and Eliminations:				
Net sales:				
Intersegment	-163,603	-158,318	5,285	-
Total	-163,603	-158,318	5,285	-
Operating expenses:	-163,106	-166,048	-2,942	-
Operating income	-497	7,730	8,227	-
Consolidated:				
Net sales:				
External customers	576,291	579,577	3,286	0.6
Intersegment	-	-	-	-
Total	576,291	579,577	3,286	0.6
Operating expenses	523,726	532,091	8,365	1.6
Operating income	52,565	47,486	-5,079	-9.7
<i>Operating income on consolidated net sales(%)</i>	9.1	8.2		

Identifiable assets:

(Millions of yen)

	March 31, 2007	March 31, 2008	Change	%
Japan	1,282,085	1,272,110	-9,975	-0.8
The Americas	256,049	310,028	53,979	21.1
Europe	314,815	326,824	12,009	3.8
Other	101,550	102,451	901	0.9
Eliminations	-179,468	-171,108	8,360	-
Corporate assets	468,375	374,063	-94,312	-20.1
Total	2,243,406	2,214,368	-29,038	-1.3

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%
Japan:				
Net sales:				
External customers	1,026,663	1,050,923	24,260	2.4
Intersegment	495,304	484,590	-10,714	-2.2
Total	1,521,967	1,535,513	13,546	0.9
Operating expenses	1,411,653	1,427,575	15,922	1.1
Operating income	110,314	107,938	-2,376	-2.2
<i>Operating income on sales in Japan(%)</i>	7.2	7.0		
The Americas:				
Net sales:				
External customers	426,009	432,287	6,278	1.5
Intersegment	3,253	3,496	243	7.5
Total	429,262	435,783	6,521	1.5
Operating expenses	408,150	433,429	25,279	6.2
Operating income	21,112	2,354	-18,758	-88.8
<i>Operating income on sales in the Americas(%)</i>	4.9	0.5		
Europe:				
Net sales:				
External customers	508,200	602,224	94,024	18.5
Intersegment	3,595	2,585	-1,010	-28.1
Total	511,795	604,809	93,014	18.2
Operating expenses	478,380	565,736	87,356	18.3
Operating income	33,415	39,073	5,658	16.9
<i>Operating income on sales in Europe(%)</i>	6.5	6.5		
Other:				
Net sales:				
External customers	108,053	134,555	26,502	24.5
Intersegment	160,990	183,043	22,053	13.7
Total	269,043	317,598	48,555	18.0
Operating expenses	251,486	291,141	39,655	15.8
Operating income	17,557	26,457	8,900	50.7
<i>Operating income on sales in Other(%)</i>	6.5	8.3		
Corporate and Eliminations:				
Net sales:				
Intersegment	-663,142	-673,714	-10,572	-
Total	-663,142	-673,714	-10,572	-
Operating expenses:	-655,124	-679,398	-24,274	-
Operating income	-8,018	5,684	13,702	-
Consolidated:				
Net sales:				
External customers	2,068,925	2,219,989	151,064	7.3
Intersegment	-	-	-	-
Total	2,068,925	2,219,989	151,064	7.3
Operating expenses	1,894,545	2,038,483	143,938	7.6
Operating income	174,380	181,506	7,126	4.1
<i>Operating income on consolidated net sales(%)</i>	8.4	8.2		

Identifiable assets:

(Millions of yen)

	March 31, 2007	March 31, 2008	Change	%
Japan	1,282,085	1,272,110	-9,975	-0.8
The Americas	256,049	310,028	53,979	21.1
Europe	314,815	326,824	12,009	3.8
Other	101,550	102,451	901	0.9
Eliminations	-179,468	-171,108	8,360	-
Corporate assets	468,375	374,063	-94,312	-20.1
Total	2,243,406	2,214,368	-29,038	-1.3

B) Fair Value of Marketable Securities

The securities and the respective cost, gross unrealized holding gains, gross unrealized holding losses and fair value as of March 31, 2007 and March 31, 2008 are as follows:

(Millions of yen)				
March 31, 2007				
	Cost	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Current:				
Corporate debt securities	176	-	-	176
Other	1	-	-	1
	177	-	-	177
Noncurrent:				
Equity securities	49,261	14,991	142	64,110
Corporate debt securities	6,000	10	-	6,010
Other	242	-	-	242
Nonmarketable securities (at cost)	4,474	-	-	4,474
	59,977	15,001	142	74,836

(Millions of yen)				
March 31, 2008				
	Cost	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Current:				
Corporate debt securities	-	-	-	-
Other	0	-	-	0
	0	-	-	0
Noncurrent:				
Equity securities	62,208	6,231	3,723	64,716
Corporate debt securities	6,000	-	754	5,246
Other	-	-	-	-
Nonmarketable securities (at cost)	1,290	-	8	1,282
	69,498	6,231	4,485	71,244

C) Derivatives

The Company and certain of its subsidiaries enter into various financial instrument contracts in the normal course of business and in connection with the management of their assets and liabilities. The outstanding agreements, carrying amount and estimated fair value of derivative financial instruments as of March 31, 2007 and March 31, 2008 are as follows:

(Millions of yen)		
March 31, 2007		
	Carrying amount	Estimated Fair value
Interest rate swap agreements, net	751	751
Foreign currency contracts-net credit	633	633
Currency options-net credit	-2	-2
Total	1,382	1,382

(Millions of yen)		
March 31, 2008		
	Carrying amount	Estimated Fair value
Interest rate swap agreements, net	-594	-594
Foreign currency contracts-net credit	1,349	1,349
Currency options	100	100
Total	855	855

D) Transactions of Ricoh with affiliates

(Millions of yen)		
	March 31, 2007	March 31, 2008
Account balances:		
Receivables	3,541	3,080
Payables	2,611	1,930
		(Millions of yen)
	Year ended March 31, 2007	Year ended March 31, 2008
Transactions:		
Sales	16,158	20,184
Purchases	28,993	21,274
Dividend income	828	625

E) Per Share Data

(Yen)

	March 31, 2007	March 31, 2008
Shareholders' equity per share	1,467.03	1,498.29
Net income per share-basic	153.10	146.04
Net income per share-diluted	151.89	142.15

A reconciliation of the numerator and the denominators of the basic and diluted per share computations for income is as follows:

(Millions of yen)

	March 31, 2007	March 31, 2008
Net income	111,724	106,463
Effect of dilutive securities	-8	-25
Diluted net income	111,716	106,438

(Shares)

	March 31, 2007	March 31, 2008
Weight average common shares outstanding	729,744,656	729,010,475
Effect of dilutive securities	5,757,813	19,741,071
Diluted common shares outstanding	735,502,469	748,751,546

5. Non-consolidated Performance
(1) Balance Sheets (Non-consolidated)

March 31, 2007 and 2008

Assets	(Millions of yen)		
	March 31, 2007	March 31, 2008	Change
Current Assets	548,362	481,437	-66,924
Cash on hand and in banks	23,602	15,563	-8,039
Notes receivable-trade	7,221	7,353	131
Accounts receivable-trade	244,754	234,545	-10,209
Marketable securities	118,046	23,396	-94,649
Finished goods	24,026	23,633	-393
Raw materials	3,146	3,422	275
Work-in-process	7,578	8,822	1,243
Supplies	7,248	7,993	745
Prepaid expenses	3,417	2,677	-740
Deferred tax assets	16,206	12,097	-4,109
Accounts receivable-other	16,678	14,817	-1,861
Short-term loans receivable	74,131	124,117	49,986
Other current assets	2,542	3,110	568
Allowance for doubtful accounts	-239	-112	127
Fixed Assets	527,927	586,438	58,510
Tangible Fixed Assets	132,457	134,024	1,566
Buildings	50,073	50,313	240
Structures	2,600	2,536	-63
Machinery and equipment	24,721	23,786	-935
Vehicles	13	16	2
Tools	20,689	18,745	-1,943
Land	29,274	29,030	-244
Construction in progress	5,085	9,596	4,511
Intangible Fixed Assets	31,764	43,405	11,641
Patent rights	3,078	3,209	131
Leased property rights	7,810	7,707	-103
Trademark rights	-	10,101	10,101
Software	20,484	22,028	1,543
Other intangible fixed assets	390	358	-31
Investments and Other Assets	363,705	409,008	45,302
Investment securities	26,995	26,356	-638
Affiliates' securities	189,463	251,990	62,527
Investment in affiliates	27,488	19,293	-8,195
Long-term loans receivable	20	26	6
Long-term loans to affiliates	106,838	96,851	-9,986
Bankruptcy and rehabilitation debts	158	229	70
Deferred tax assets	1,788	623	-1,165
Lease deposit	6,811	6,674	-137
Other investments	4,641	7,488	2,847
Allowance for doubtful accounts	-501	-526	-25
Total Assets	1,076,290	1,067,876	-8,413

Reference:

Exchange rate

	March 31, 2007	March 31, 2008
US\$ 1	118.05	100.19
EURO 1	157.33	158.19

March 31, 2007 and 2008

Liabilities	(Millions of yen)		
	March 31, 2007	March 31, 2008	Change
Current Liabilities	250,134	249,682	-452
Notes payable-trade	5,017	3,837	-1,180
Accounts payable-trade	146,776	142,479	-4,296
Bonds maturing within one year	-	25,000	25,000
Accounts payable-other	17,331	15,939	-1,391
Accrued expenses	35,954	35,375	-578
Accrued corporate tax	24,939	8,556	-16,383
Advances by customers	527	619	91
Deposits payable	2,816	2,159	-657
Accrued bonuses	14,154	13,129	-1,024
Accrued directors' bonuses	185	173	-11
Warranty reserve	612	774	161
Derivative liabilities, at fair value	52	-	-52
Other current liabilities	1,767	1,638	-129
Fixed Liabilities	81,339	56,978	-24,361
Bonds	25,000	-	-25,000
Convertible Bond	55,256	55,201	-55
Long accounts payable-other	-	498	498
Retirement benefit obligation	616	710	93
Reserve for directors' retirement allowances	466	-	-466
Other fixed liabilities	-	568	568
Total Liabilities	331,474	306,660	-24,813

Net assets	(Millions of yen)		
	March 31, 2007	March 31, 2008	Change
Stockholders' equity	738,727	755,191	16,463
Common Stock	135,364	135,364	-
Additional paid-in-capital	180,808	180,804	-3
Legal capital reserve	180,804	180,804	-
Other additional paid-in-capital	3	-	-3
Retained earnings	452,669	484,709	32,040
Legal reserve	14,955	14,955	-
Other retained earnings	437,714	469,754	32,040
Reserve for deferral of capital gain on property	506	486	-20
Reserve for special depreciation	1,147	691	-456
Reserve for warranty on computer programs	124	89	-35
Reserve for social contribution	104	103	-1
General reserve	362,350	411,350	49,000
Retained earnings brought forward	73,482	57,034	-16,447
Treasury stock	-30,114	-45,687	-15,572
Difference of appreciation and conversion	6,088	6,024	-63
Net unrealized holding gains on securities	6,088	6,024	-63
Total Net assets	744,815	761,216	16,400
Total Liabilities and Net assets	1,076,290	1,067,876	-8,413

(2) Statement of Income (Non-consolidated)

For the years ended March 31, 2007 and 2008.

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change (%)	
Net sales	1,033,302	1,036,228	2,926	(0.3)
Cost of sales	712,757	722,865	10,108	(1.4)
<i>Percentage of net sales (%)</i>	69.0	69.8		
Gross profit	320,545	313,362	-7,183	(-2.2)
<i>Percentage of net sales (%)</i>	31.0	30.2		
Selling, general and administrative expenses	233,571	242,862	9,291	(4.0)
<i>Percentage of net sales (%)</i>	22.6	23.4		
Selling expenses	51,372	52,462	1,090	
General and administrative expenses	182,198	190,399	8,201	
Operating income	86,974	70,500	-16,474	(-18.9)
<i>Percentage of net sales (%)</i>	8.4	6.8		
Non-operating income	24,707	26,054	1,347	(5.5)
<i>Percentage of net sales (%)</i>	2.4	2.5		
Interest	4,970	8,225	3,255	
Interest on securities	309	418	109	
Dividends	14,893	11,964	-2,929	
Miscellaneous income	4,534	5,447	913	
Non-operating expenses	6,450	16,969	10,519	(163.1)
<i>Percentage of net sales (%)</i>	0.6	1.6		
Interest	16	8	-8	
Interest on bonds	619	487	-132	
Exchange loss	1,550	14,649	13,099	
Loss on disposition of fixed assets	2,904	1,418	-1,486	
Miscellaneous expenses	1,358	404	-954	
Ordinary income	105,231	79,585	-25,646	(-24.4)
<i>Percentage of net sales (%)</i>	10.2	7.7		
Extraordinary income	3,632	-	-3,632	(-)
<i>Percentage of net sales (%)</i>	0.4			
Reversal of allowance for doubtful accounts	3,632	-	-3,632	
Income before income taxes	108,864	79,585	-29,279	(-26.9)
<i>Percentage of net sales (%)</i>	10.5	7.7		
Provision for income taxes	38,800	19,600	-19,200	(-49.5)
<i>Percentage of net sales (%)</i>	3.8	1.9		
Corporate and other tax adjustments	-1,844	5,316	7,160	(-)
<i>Percentage of net sales (%)</i>	-0.2	0.5		
Net income	71,908	54,669	-17,239	(-24.0)
<i>Percentage of net sales (%)</i>	7.0	5.3		

Reference:

Exchange rate

	Year ended	Year ended
US\$ 1	117.08	115.04
EURO 1	150.12	161.54

(3) Statements of Changes in Stockholders' equity (Non-consolidated)

Results for the Period from April 1, 2006 to March 31, 2007

(Millions of yen)

	Stockholders' equity							Difference of appreciation and conversion	Total Net assets
	Common stock	Additional paid-in-capital		Retained earnings		Treasury stock	Total stockholders' equity	Net unrealized holding gains on securities	
		Legal capital reserve	Other additional paid-in-capital	Legal reserve	Other retained earnings(*1)				
Balance of March 31,2006	135,364	180,804	-	14,955	384,198	-29,339	685,982	8,769	694,752
Changes in the term									
Dividends from surplus(*2)					-8,763		-8,763		-8,763
Dividends from surplus					-9,492		-9,492		-9,492
Bonus of directors(*2)					-135		-135		-135
Net income					71,908		71,908		71,908
Purchase of treasury stock						-798	-798		-798
Disposal of treasury stock			3			23	27		27
Net change of items other than stockholders' equity								-2,681	-2,681
Total changes in the term	-	-	3	-	53,516	-775	52,744	-2,681	50,063
Balance of March 31,2007	135,364	180,804	3	14,955	437,714	-30,114	738,727	6,088	744,815

(*1) Other retained earnings

(Millions of yen)

	Reserve for deferral of capital gain on property	Reserve for special depreciation	Reserve for warranty on computer programs	Reserve for social contribution	General reserve	Retained earnings brought forward	Total Other retained earnings
Balance of March 31,2006	550	1,272	167	117	326,350	55,740	384,198
Changes in the term							
Dividends from surplus(*2)						-8,763	-8,763
Dividends from surplus						-9,492	-9,492
Reversal of reserve for deferral of capital gain on property(*2)	-22					22	-
Reversal of reserve for deferral of capital gain on property	-21					21	-
Transfer to reserve for special depreciation(*2)		736				-736	-
Reversal of reserve for special depreciation(*2)		-393				393	-
Transfer to reserve for special depreciation		52				-52	-
Reversal of reserve for special depreciation		-521				521	-
Reversal of reserve for warranty on computer programs(*2)			-28			28	-
Reversal of reserve for warranty on computer programs			-14			14	-
Transfer to reserve for social contribution(*2)				83		-83	-
Reversal of reserve for social contribution				-95		95	-
Transfer to general reserve(*2)					36,000	-36,000	-
Bonus of directors (*2)						-135	-135
Net income						71,908	71,908
Total changes in the term	-44	-125	-43	-12	36,000	17,741	53,516
Balance of March 31,2007	506	1,147	124	104	362,350	73,482	437,714

(*2) Earnings appropriation items from Ordinary General Meeting of Shareholders in June 2006.

Results for the Period from April 1, 2007 to March 31, 2008

(Millions of yen)

	Stockholders' equity							Difference of appreciation and conversion	Total Net assets
	Common stock	Additional paid-in-capital		Retained earnings		Treasury stock	Total stockholders' equity	Net unrealized holding gains on securities	
		Legal capital reserve	Other additional paid-in-capital	Legal reserve	Other retained earnings (*)				
Balance of March 31,2007	135,364	180,804	3	14,955	437,714	-30,114	738,727	6,088	744,815
Changes in the term									
Dividends from surplus					-22,627		-22,627		-22,627
Net income					54,669		54,669		54,669
Purchase of treasury stock						-15,769	-15,769		-15,769
Disposal of treasury stock			-3		-2	197	191		191
Net change of items other than stockholders' equity								-63	-63
Total changes in the term	-	-	-3	-	32,040	-15,572	16,463	-63	16,400
Balance of March 31,2008	135,364	180,804	-	14,955	469,754	-45,687	755,191	6,024	761,216

(*) Other retained earnings

(Millions of yen)

	Reserve for deferral of capital gain on property	Reserve for special depreciation	Reserve for warranty on computer programs	Reserve for social contribution	General reserve	Retained earnings brought forward	Total Other retained earnings
Balance of March 31,2007	506	1,147	124	104	362,350	73,482	437,714
Changes in the term							
Dividends from surplus						-22,627	-22,627
Reversal of reserve for deferral of capital gain on property	-20					20	-
Transfer to reserve for special depreciation		20				-20	-
Reversal of reserve for special depreciation		-476				476	-
Reversal of reserve for warranty on computer programs			-35			35	-
Transfer of reserve for social contribution				95		-95	-
Reversal of reserve for social contribution				-96		96	-
Transfer to general reserve					49,000	-49,000	-
Disposal of Treasury stock						-2	-2
Net income						54,669	54,669
Total changes in the term	-20	-456	-35	-1	49,000	-16,447	32,040
Balance of March 31,2008	486	691	89	103	411,350	57,034	469,754

Significant Accounting Policies (Non-consolidated)

1. Accounting policy for assets

(1) Inventories are stated at the lower of average cost.

(2) Securities

Securities of subsidiaries and affiliates are stated at moving average cost.

Other securities:

Marketable securities are marked to market based on the market price at the end of the term and other factors (accounting for all valuation differences with the full capital injection method; the cost of securities sold is valued at moving average cost.)

Non-marketable securities are stated at cost based on the moving average method.

(3) Derivatives are stated at market value.

2. Depreciation of fixed assets

(1) Tangible fixed assets

Tangible fixed assets are depreciated using the declining balance method.

For buildings (excluding fixtures) secured on and after April 1, 1998, however, Ricoh uses straight-line depreciation.

(2) Intangible fixed assets

Ricoh uses straight-line depreciation for intangible fixed assets.

With software for sale in the marketplace, however, the Company records the larger of a depreciation based on projected sales profits or a uniform depreciation based on a projected effective sales period for the balance. The initially projected effective sale term is three years. With software for internal use, the company uses straight-line depreciation on a usable period of five years.

3. Accounting for deferred assets

Expenses of new stock issued are accounted for as the full amount at the time of the expenditure.

Expenses of new stock issued at the end of the year is included in "Miscellaneous expenses".

Discounts on bond issues are deferred and amortized uniformly over a period(5years) up to the maturity of the relevant bond.

4. Basis for provision of reserves

(1) Allowance for Doubtful Accounts

The allowance for doubtful accounts is provided to cover possible losses from bad debts and represents possible individual doubtful accounts based on historical default rates and the potential for irrecoverableness.

(2) Reserve for Accrued Bonuses

The reserve for accrued bonuses is provided by estimating the amount of bonuses payable to employees for the current financial year under our corporate rules for calculating such bonus payment.

(3) Reserve for Accrued Directors' Bonuses

The reserve for accrued bonuses is provided by estimating the amount of bonuses payable to Directors for the current of financial year.

(4) Warranty reserve

To cover product after-sales service expenses, the Company calculates the product warranty reserve based on projected service costs during warranty terms.

(5) Reserve for Retirement Benefit Obligations

To cover projected employee benefits, the Company records the estimated obligations at the end of current fiscal year based on projected year-end benefit obligations and plan assets. The company uses straight-line depreciation for actuarial gains or losses and for prior service costs over averaged remaining employment term. (15years)

5. Leasing

Finance leases for which ownership does not transfer to lessees are accounted for as operating leases.

6. Hedge accounting

(1) Hedge Accounting Methods

With currency swaps, the Company hedges by assigning transactions that meet assignment requirements.

(2) Hedging Instruments and Targets

There is no Hedging Instrument or Hedging Target at the end of current fiscal year.

(3) Hedging policies

In keeping with its internal Market Risk Management Rules, Ricoh uses derivatives to manage the exposure of its assets and liabilities to market fluctuations.

(4) Hedge Effectiveness

Ricoh assesses the effectiveness of hedges by analyzing the ratios of the total market fluctuations of hedged targets and instruments.

7. Others

Consumption taxes

Consumption taxes are excluded from revenues and expenses. The refundable consumption tax at the end of the year is included in "Other current assets", after offsetting suspense payments and receipt of consumption taxes and etc.

Notes to Changes in Significant Accounting Policies (Non-consolidated)

(Change of Depreciation Method for fixed assets)

Effective as of April 1, 2007, in accordance with the revised Japanese Corporate Tax Law in 2007, Ricoh changed method of depreciation of tangible fixed assets acquired on or after April 1, 2007.

The change in method of depreciation caused an increase in depreciation expense by ¥2,778 million for the fiscal year ended March 31, 2008

Additional Information

(Change of Depreciation Method for fixed assets)

Effective as of April 1, 2007, in accordance with the revised Japanese Corporate Tax Law in 2007, Ricoh changed method of depreciation of tangible fixed assets acquired on or before March 31, 2007.

Attributable to this change, its fixed assets are further depreciable up to JPY 1yen over five years after they have been depreciated up to the depreciable limit(95% of the acquisition price).

The change in method of depreciation caused an increase in depreciation expense by ¥1,603 million for the fiscal year ended March 31, 2008

Notes to Non-consolidated Financial Statements

(Balance Sheets)

	March 31, 2007	March 31, 2008
1. Accumulated depreciation on tangible fixed assets	363,469	383,853
2. Trade notes receivable discounted with banks	2	5
3. Guarantee obligations	85	108

(Lease Transaction)

Ricoh left note for lease transaction out because the Company discloses financial statements on the electronic disclosure system, regulate in paragraph 30-6 of the Financial Instruments and Exchange Law No. 27.

(Securities)

Fair values of subsidiaries and affiliates

1. Year ended March 31, 2007

(Millions of yen)	Balance Sheets	Fair value	Difference
Securities of consolidated companies	7,229	58,406	51,177
Securities of affiliated companies	6,935	55,898	48,962
Total	14,165	114,304	100,139

2. Year ended March 31, 2008

(Millions of yen)	Balance Sheets	Fair value	Difference
Securities of consolidated companies	7,229	41,761	34,531
Securities of affiliated companies	4,927	40,302	35,375
Total	12,156	82,063	69,907

(Statements of Changes in Stockholders' equity)

Treasury stock

1. March 31, 2007

Class of shares	Number of shares held at March 31, 2006	Increase	Decrease	Number of shares held at March 31, 2007
Common shares (shares)	14,579,522	336,711	11,838	14,904,395

Reason for the Changes

Increase: Purchase of odd lot shares of common stock 336,711 shares

Decrease: Release of treasury stock to allow shareholders with less than a full lot to complete their holdings 11,838 shares

Treasury stock

2. March 31, 2008

Class of shares	Number of shares held at March 31, 2007	Increase	Decrease	Number of shares held at March 31, 2008
Common shares (shares)	14,904,395	9,153,830	97,397	23,960,828

Reason for the Changes

Increase: Purchase of odd lot shares of common stock 315,830 shares

Purchase of treasury stock 8,838,000 shares as a result of an action by the directors

Decrease: Release of treasury stock to allow shareholders with less than a full lot to complete their holdings 97,397 shares

(Tax Effect Accounting)

1. The prime components of deferred tax assets and liabilities are as follows:

(Millions of yen)

	March 31, 2007	March 31, 2008
Deferred tax assets:		
Retirement benefit obligation	8,957	7,885
Accrued bonuses	5,733	5,322
Accrued enterprise tax	4,150	1,133
Loss on valuation of securities	2,093	2,128
Depreciation and amortization	2,016	1,547
Inventory revaluation	1,225	1,142
Other	5,919	5,272
Total deferred tax assets	30,093	24,429
Deferred tax liabilities:		
Retirement benefit trust establishment	-6,745	-6,745
Net unrealized holding gains on securities	-4,144	-4,102
Reserve for special depreciation	-781	-470
Reserve for deferral of capital gain on property	-345	-331
Reserve for warranty on computer programs	-84	-61
Total deferred tax liabilities	-12,099	-11,709
Net deferred tax assets		
	17,994	12,720
Included in current assets	16,206	12,097
Included in investment and other assets	1,788	623

2. Difference in normal effective statutory tax rate and effective tax rate after applying tax effective accounting

Normal effective statutory tax rate	40.5 %
(Reconciliation)	
Permanently non-deductible expenses	0.4
Permanently non-taxable income	-1.6
Tax credit for foreign taxes	-1.8
Tax credit for research and development expenses	-5.1
Other	-1.1
Effective tax rate	31.3 %

-APPENDIX- Year ended March 31, 2008)

1. Consolidated Quarterly Performance Outline

(1) Financial Statements Summary (Quarterly)									(Billions of yen)
	1Q	Change(%)	2Q	Change(%)	3Q	Change(%)	4Q	Change(%)	
Net sales	530.1	9.4	558.2	11.1	552.0	9.2	579.5	0.6	
Gross profit	228.7	12.9	222.4	8.3	237.4	8.2	239.0	1.7	
Operating income	46.6	14.7	37.9	16.7	49.4	1.6	47.4	-9.7	
Income before income taxes	53.2	37.6	31.7	-10.6	49.0	0.5	40.5	-21.1	
Net income	33.8	16.2	19.3	-15.8	32.1	2.8	21.1	-25.5	
Net income per share (yen)	46.38	-	26.45	-	44.01	-	29.20	-	
Net income per share-diluted (yen)	45.15	-	25.75	-	42.84	-	28.41	-	
Total assets	2,313.5	-	2,299.8	-	2,294.9	-	2,214.3	-	
Shareholders' investment	1,111.0	-	1,114.5	-	1,132.3	-	1,080.1	-	
Shareholders' investment per share (yen)	1,522.12	-	1,527.18	-	1,551.72	-	1,498.29	-	
Cash flows from operating activities	21.4	-	57.4	-	26.0	-	89.5	-	
Cash flows from investing activities	-107.2	-	-29.8	-	-23.8	-	-37.4	-	
Cash flows from financing activities	-2.8	-	-4.3	-	-3.2	-	-61.6	-	
Cash and cash equivalents at end of period	171.6	-	190.1	-	189.4	-	170.6	-	

(2) Capital expenditures and Depreciation					(Billions of yen)
	1Q	2Q	3Q	4Q	
Capital expenditures	17.1	22.5	18.1	27.3	
Depreciation for tangible fixed assets	16.8	18.8	18.4	18.6	

(3) R&D Expenditures					(Billions of yen)
	1Q	2Q	3Q	4Q	
R&D expenditures	27.2	34.3	32.0	32.4	
R&D expenditures / Total Sales (%)	5.1	6.1	5.8	5.6	

(4) Interest income (expenses) net					(Billions of yen)
	1Q	2Q	3Q	4Q	
Interest income (expenses) net	0.1	0.2	0.6	0.4	

(5) Exchange Rate				
	1Q	2Q	3Q	4Q
Exchange rate (Yen/US\$)	120.77	117.98	113.24	105.60
Exchange rate (Yen/EURO)	162.72	162.00	163.96	158.06

2. Consolidated Sales by Product Category

(Three months ended March 31, 2007 and 2008)

(Millions of yen)

	Three months ended March 31, 2007	Three months ended March 31, 2008	Change	%	Change excluding exchange impact	%
<Office Solutions>						
Imaging Solutions	442,138	447,786	5,648	1.3	17,184	3.9
<i>Percentage of net sales (%)</i>	76.7	77.3				
Domestic	162,197	159,312	-2,885	-1.8	-2,885	-1.8
Overseas	279,941	288,474	8,533	3.0	20,069	7.2
Network System Solutions	58,924	58,512	-412	-0.7	-412	-0.7
<i>Percentage of net sales (%)</i>	10.2	10.1				
Domestic	56,344	55,168	-1,176	-2.1	-1,176	-2.1
Overseas	2,580	3,344	764	29.6	764	29.6
Office Solutions Total	501,062	506,298	5,236	1.0	16,772	3.3
<i>Percentage of net sales (%)</i>	86.9	87.4				
Domestic	218,541	214,480	-4,061	-1.9	-4,061	-1.9
Overseas	282,521	291,818	9,297	3.3	20,833	7.4
The Americas	112,411	105,750	-6,661	-5.9	5,771	5.1
Europe	142,930	152,773	9,843	6.9	8,110	5.7
Other	27,180	33,295	6,115	22.5	6,952	25.6
<Industrial Products>						
Industrial Products	34,561	32,591	-1,970	-5.7	-1,458	-4.2
<i>Percentage of net sales (%)</i>	6.0	5.6				
Domestic	20,218	16,822	-3,396	-16.8	-3,396	-16.8
Overseas	14,343	15,769	1,426	9.9	1,938	13.5
The Americas	4,160	4,663	503	12.1	972	23.4
Europe	5,347	5,442	95	1.8	49	0.9
Other	4,836	5,664	828	17.1	917	19.0
<Other>						
Other	40,668	40,688	20	0.0	419	1.0
<i>Percentage of net sales (%)</i>	7.1	7.0				
Domestic	34,184	35,641	1,457	4.3	1,457	4.3
Overseas	6,484	5,047	-1,437	-22.2	-1,038	-16.0
The Americas	513	433	-80	-15.6	-37	-7.2
Europe	2,579	1,359	-1,220	-47.3	-1,165	-45.2
Other	3,392	3,255	-137	-4.0	164	4.8
Grand Total	576,291	579,577	3,286	0.6	15,733	2.7
<i>Percentage of net sales (%)</i>	100.0	100.0				
Domestic	272,943	266,943	-6,000	-2.2	-6,000	-2.2
<i>Percentage of net sales (%)</i>	47.4	46.1				
Overseas	303,348	312,634	9,286	3.1	21,733	7.2
<i>Percentage of net sales (%)</i>	52.6	53.9				
The Americas	117,084	110,846	-6,238	-5.3	6,706	5.7
<i>Percentage of net sales (%)</i>	20.3	19.1				
Europe	150,856	159,574	8,718	5.8	6,994	4.6
<i>Percentage of net sales (%)</i>	26.2	27.5				
Other	35,408	42,214	6,806	19.2	8,033	22.7
<i>Percentage of net sales (%)</i>	6.1	7.3				
Reference: Exchange rate						
US\$ 1	¥119.48	¥105.60	¥-13.88			
EURO 1	¥156.52	¥158.06	¥1.54			

Each category includes the following product line:

Imaging Solutions	Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
Network System Solutions	Personal computers, PC servers, network systems and network related software
Industrial Products	Thermal media, optical equipments, semiconductors, electronic component and measuring equipments
Other	Optical discs and digital camera

(Year ended March 31, 2007 and 2008)

(Millions of yen)

	Year ended March 31, 2007	Year ended March 31, 2008	Change	%	Change excluding exchange impact	%
<Office Solutions>						
Imaging Solutions	1,580,155	1,709,491	129,336	8.2	93,238	5.9
<i>Percentage of net sales (%)</i>	76.4	77.0				
Domestic	604,059	608,913	4,854	0.8	4,854	0.8
Overseas	976,096	1,100,578	124,482	12.8	88,384	9.1
Network System Solutions	194,312	200,082	5,770	3.0	4,925	2.5
<i>Percentage of net sales (%)</i>	9.4	9.0				
Domestic	184,672	188,141	3,469	1.9	3,469	1.9
Overseas	9,640	11,941	2,301	23.9	1,456	15.1
Office Solutions Total	1,774,467	1,909,573	135,106	7.6	98,163	5.5
<i>Percentage of net sales (%)</i>	85.8	86.0				
Domestic	788,731	797,054	8,323	1.1	8,323	1.1
Overseas	985,736	1,112,519	126,783	12.9	89,840	9.1
The Americas	405,457	416,446	10,989	2.7	20,498	5.1
Europe	479,859	571,481	91,622	19.1	52,147	10.9
Other	100,420	124,592	24,172	24.1	17,195	17.1
<Industrial Products>						
Industrial Products	133,387	144,340	10,953	8.2	9,822	7.4
<i>Percentage of net sales (%)</i>	6.4	6.5				
Domestic	76,202	78,212	2,010	2.6	2,010	2.6
Overseas	57,185	66,128	8,943	15.6	7,812	13.7
The Americas	19,388	16,159	-3,229	-16.7	-2,867	-14.8
Europe	19,378	22,425	3,047	15.7	1,780	9.2
Other	18,419	27,544	9,125	49.5	8,899	48.3
<Other>						
Other	161,071	166,076	5,005	3.1	4,469	2.8
<i>Percentage of net sales (%)</i>	7.8	7.5				
Domestic	137,318	140,768	3,450	2.5	3,450	2.5
Overseas	23,753	25,308	1,555	6.5	1,019	4.3
The Americas	1,608	2,194	586	36.4	619	38.5
Europe	7,921	9,313	1,392	17.6	760	9.6
Other	14,224	13,801	-423	-3.0	-360	-2.5
Grand Total	2,068,925	2,219,989	151,064	7.3	112,454	5.4
<i>Percentage of net sales (%)</i>	100.0	100.0				
Domestic	1,002,251	1,016,034	13,783	1.4	13,783	1.4
<i>Percentage of net sales (%)</i>	48.4	45.8				
Overseas	1,066,674	1,203,955	137,281	12.9	98,671	9.3
<i>Percentage of net sales (%)</i>	51.6	54.2				
The Americas	426,453	434,799	8,346	2.0	18,250	4.3
<i>Percentage of net sales (%)</i>	20.6	19.6				
Europe	507,158	603,219	96,061	18.9	54,687	10.8
<i>Percentage of net sales (%)</i>	24.5	27.2				
Other	133,063	165,937	32,874	24.7	25,734	19.3
<i>Percentage of net sales (%)</i>	6.5	7.4				
Reference: Exchange rate						
US\$ 1	¥117.02	¥114.40	¥-2.62			
EURO 1	¥150.08	¥161.69	¥11.61			

Each category includes the following product line:

Imaging Solutions	Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
Network System Solutions	Personal computers, PC servers, network systems and network related software
Industrial Products	Thermal media, optical equipments, semiconductors, electronic component and measuring equipments
Other	Optical discs and digital camera

3. Forecast of Consolidated Sales by Product Category

(Billions of yen)

	Year ending March 31, 2009				Half year ending September 30, 2008			
	Forecast	Change %	Forecast(*)	Change %	Forecast	Change %	Forecast(*)	Change %
<Office Solutions>								
Imaging Solutions	1,751.5	2.5	1,813.5	6.1	847.9	2.5	889.3	7.5
Domestic	627.6	3.1	627.6	3.1	308.3	3.9	308.3	3.9
Overseas	1,123.9	2.1	1,185.9	7.8	539.6	1.7	581.0	9.5
Network System Solutions	205.0	2.5	205.1	2.5	100.4	3.3	100.5	3.4
Domestic	192.6	2.4	192.6	2.4	94.6	3.2	94.6	3.2
Overseas	12.4	3.8	12.5	4.7	5.8	3.5	5.9	5.3
Office Solutions Total	1,956.5	2.5	2,018.6	5.7	948.3	2.6	989.8	7.0
Domestic	820.2	2.9	820.2	2.9	402.9	3.8	402.9	3.8
Overseas	1,136.3	2.1	1,198.4	7.7	545.4	1.7	586.9	9.4
The Americas	395.9	-4.9	452.2	8.6	195.3	-5.3	232.9	12.9
Europe	600.5	5.1	606.3	6.1	282.9	4.2	286.8	5.6
Other	139.9	12.3	139.9	12.3	67.2	15.0	67.2	15.0
<Industrial Products>								
Industrial Products	143.5	-0.6	145.7	0.9	70.4	-9.1	71.9	-7.2
Domestic	79.8	2.0	79.8	2.0	39.8	-10.1	39.8	-10.1
Overseas	63.7	-3.7	65.9	-0.3	30.6	-7.9	32.1	-3.4
The Americas	13.9	-14.0	15.9	-1.6	6.9	-13.9	8.2	2.3
Europe	20.3	-9.5	20.5	-8.6	10.0	-13.2	10.2	-11.5
Other	29.5	7.1	29.5	7.1	13.7	0.1	13.7	0.1
<Other>								
Other	160.0	-3.7	160.0	-3.7	81.3	-5.8	81.3	-5.8
Domestic	138.0	-2.0	138.0	-2.0	70.3	-2.2	70.3	-2.2
Overseas	22.0	-13.1	22.0	-13.1	11.0	-23.4	11.0	-23.4
The Americas	1.2	-45.3	1.2	-45.3	0.6	-57.0	0.6	-57.0
Europe	7.2	-22.7	7.2	-22.7	3.7	-38.1	3.7	-38.1
Other	13.6	-1.5	13.6	-1.5	6.7	-4.1	6.7	-4.1
Grand Total	2,260.0	1.8	2,324.3	4.7	1,100.0	1.1	1,143.0	5.0
Domestic	1,038.0	2.2	1,038.0	2.2	513.0	1.7	513.0	1.7
Overseas	1,222.0	1.5	1,286.3	6.8	587.0	0.5	630.0	7.9
The Americas	411.0	-5.5	469.3	7.9	202.8	-6.0	241.7	12.1
Europe	628.0	4.1	634.0	5.1	296.6	2.6	300.7	4.0
Other	183.0	10.3	183.0	10.3	87.6	10.7	87.6	10.7

* Excluding foreign exchange impact

Reference:	Year ending Mar. 31, '09	Half year ending Sept. 30, '08
Exchange rate	(Forecast)	(Forecast)
US\$ 1	¥100.00	¥100.00
EURO 1	¥160.00	¥160.00

Each category includes the following product line:

Imaging Solutions	Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, MFPs(multifunctional printers), laser printers and software
Network System Solutions	Personal computers, PC servers, network systems and network related software
Industrial Products	Thermal media, optical equipments, semiconductors, electronic component and measuring equipments
Other	Optical discs and digital camera