

Ricoh Company, Ltd. and Consolidated Subsidiaries

FLASH REPORT (Consolidated. Year ended March 31, 2001) –Translation–

Date of approval for the financial results for the year ended March 31, 2001,
at the Board of Directors' meeting: May 9, 2001

1. Results for the period from April 1, 2000 to March 31, 2001

(1) Operating Results			(Millions of yen)	
	Year ended March 31, 2001	Year ended March 31, 2000		
Net sales.....	1,538,262	1,447,157		
(% change from previous period).....	6.3	1.5		
Operating income.....	105,105	88,921		
(% change from previous period).....	18.2	20.9		
Income before income taxes.....	97,765	70,393		
(% change from previous period).....	38.9	32.7		
Net income.....	53,228	41,928		
(% change from previous period).....	27.0	36.8		
Net income per share-basic (yen).....	76.85	60.61		
Net income per share-diluted (yen).....	71.02	56.06		
Return on equity (%).....	9.7	8.1		
Income before income taxes on total assets (%).....	6.0	4.4		
Income before income taxes on net sales (%).....	6.4	4.9		

Note: i. Equity in earnings of affiliates: ¥2,098 million (¥2,497 million in previous period)
ii. Changes in accounting method, etc.: no change
iii. Average number of shares outstanding: 692,616,894 share (691,744,901 shares in previous period)

(2) Financial Position			(Millions of yen)	
	March 31, 2001	March 31, 2000		
Total assets.....	1,704,791	1,543,320		
Shareholders' equity.....	556,728	541,506		
Equity ratio (%).....	32.7	35.1		
Equity per share (yen).....	803.64	782.43		

(3) Cash Flows			(Millions of yen)	
	Year ended March 31, 2001	Year ended March 31, 2000		
Cash flows from operating activities.....	102,728	135,640		
Cash flows from investing activities.....	-62,728	-28,490		
Cash flows from financing activities.....	-88,382	-121,249		
Cash and cash equivalents at End of Year.....	64,457	111,838		

(4) Items relating to the scale of consolidation and the application of the equity method:
Number of consolidated subsidiaries: 318; nonconsolidated subsidiaries: 45; affiliated companies: 27

(5) Changes in accounting method, etc.:
Consolidated subsidiaries: 74 additions; 14 removals
Companies accounted for by the equity method: 11 additions; 8 removals

2. Forecast of operating results from April 1, 2001 to March 31, 2002

(Millions of yen)		
	Half year ended September 30, 2001	Year ended March 31, 2002
Net sales.....	830,000	1,705,000
Operating income.....	61,000	130,000
Income before income taxes.....	54,500	117,000
Net income.....	29,500	64,000

Notes: Net income per share (Consolidated) 92.38 yen

Group Position

The Ricoh Group comprises 363 subsidiaries and 27 affiliates. In this fiscal year, Ricoh acquired Lanier Worldwide, Inc., and its 64 subsidiaries as well as 3 affiliates, through a take over bit.

Their development, manufacturing, sales, and service activities center on office equipment (copiers and related supplies and communications and information systems), optical equipment, and other devices.

The parent company heads development. The parent company and subsidiaries and affiliates maintain an integrated domestic and international manufacturing structure. Below, we have listed our main product areas and the positions of key subsidiaries and affiliates.

<Office Equipment>

In this business category, the Company provides products and systems that help enhance the office productivity of customers. Major products include:

Digital/analog copiers, multifunctional printers(MFPs), laser printers, facsimile machines, digital duplicators, optical disks. Ricoh also provides solution systems including personal computers and servers, utilizing its information technology. The Company also provides support, service, and related supplies, as well as use ware including IT environment setup, network administration, and user support.

[Main Subsidiaries and Affiliates]

Production

Japan...Tohoku Ricoh Co., Ltd.; Ricoh Elemex Corporation, Ricoh Unitechno Co., Ltd.,

Hasama Ricoh Inc., Ricoh Microelectronics Co., Ltd., Ricoh Keiki Co., Ltd.

The Americas...Ricoh Electronics, Inc.

Europe...Ricoh UK Products Ltd. and Ricoh Industrie France S.A.

Other regions...Ricoh Asia Industry (Shenzhen) Ltd., Sindo Ricoh Co., Ltd., Shanghai Ricoh Facsimile Co., Ltd.

Sales and Service

Japan ...Tokyo Ricoh Co., Ltd. Osaka Ricoh Co., Ltd. and 44 other sales companies nationwide,

Ricoh Technosystems Co., Ltd.; NBS Ricoh Co., Ltd.

The Americas...Ricoh Corporation, Savin Corporation, Lanier Worldwide, Inc.

Europe...Ricoh Europe B.V., Ricoh Deutschland GmbH, Ricoh UK Ltd., Ricoh France S.A.,

Ricoh Espana S.A., Ricoh Italia S.p.A., Gestetner Holdings PLC

Other regions...Ricoh Hong Kong Ltd., Ricoh Asia Pacific Pte, Ltd., Ricoh Australia Pty, Ltd.,

Ricoh New Zealand Ltd.

<Other Businesses>

Manufacturing and marketing analog cameras and optical lenses, semiconductor devices, and measuring equipment, and providing leasing and logistics services

[Main Subsidiaries and Affiliates]

Production

Japan...Ricoh Optical Industries Co., Ltd., Ricoh Elemex Corporation

Overseas...Taiwan Ricoh Co., Ltd.

Sales

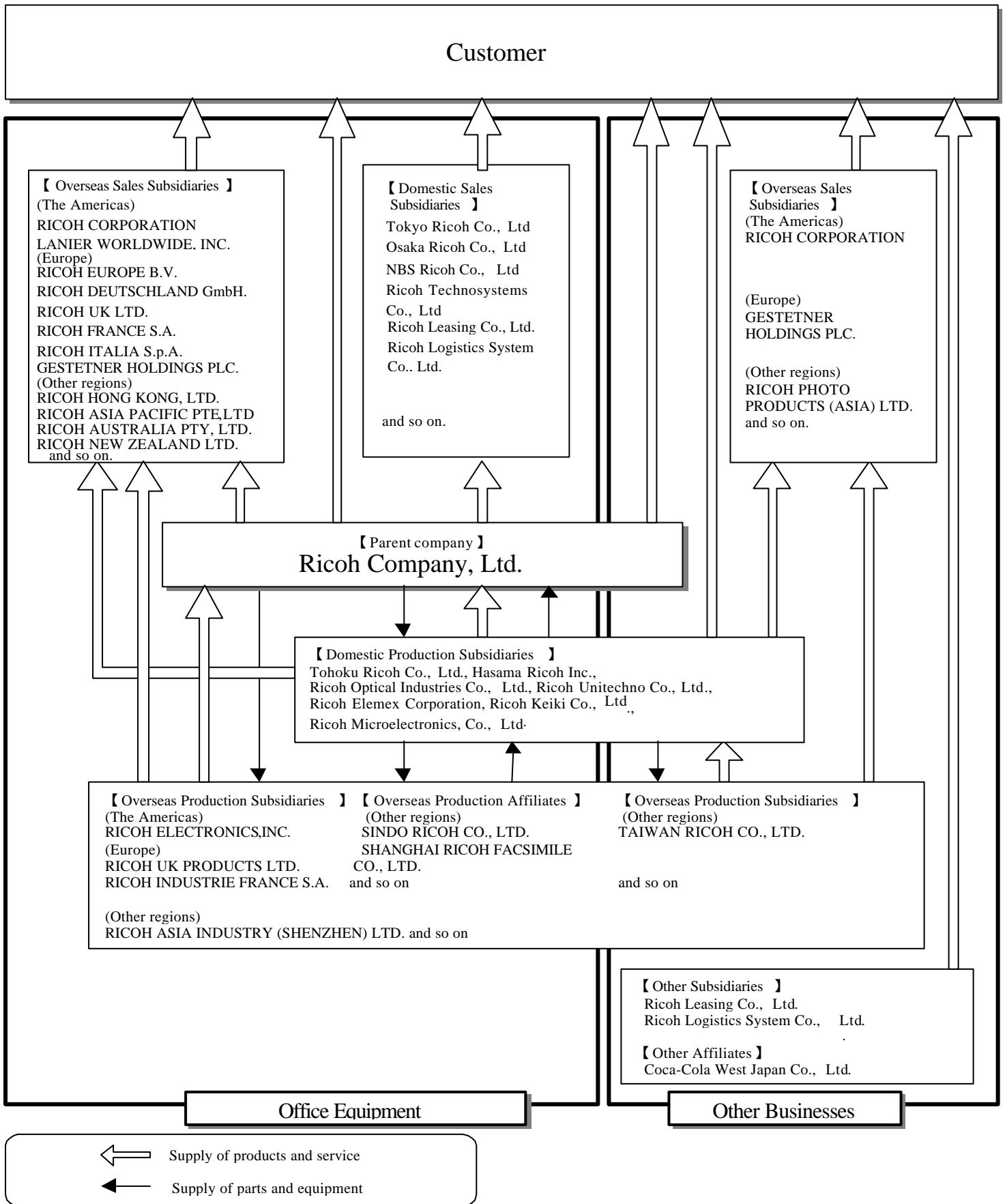
Ricoh Corporation, Ricoh Photo Products (Asia) Ltd., Gestetner Holdings PLC

Other areas

Ricoh Leasing Company, Ltd., Ricoh Logistics System Co., Ltd., Coca-Cola West Japan Co., Ltd.(affiliated company)

<Business System Chart>

This group position can be shown by the following chart.



1. Sales by Product Line (Consolidated)

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change(%)	Change excluding exchange rate effect(%)
Copiers and Related Supplies:				
Domestic	467,956	453,600	+14,356 (3.2)	+14,356 (3.2)
Overseas	447,377	416,691	+30,686 (7.4)	+61,118 (14.7)
Total.....	915,333	870,291	+45,042 (5.2)	+75,474 (8.7)
<i>Percentage of net sales (%).....</i>	<i>59.5</i>	<i>60.1</i>		
Communications and Information Systems :				
Domestic	300,682	262,186	+38,496 (14.7)	+38,496 (14.7)
Overseas	122,359	120,593	+1,766 (1.5)	+10,443 (8.7)
Total.....	423,041	382,779	+40,262 (10.5)	+48,939 (12.8)
<i>Percentage of net sales (%).....</i>	<i>27.5</i>	<i>26.5</i>		
Other Businesses:				
Domestic	161,795	157,384	+4,411 (2.8)	+4,411 (2.8)
Overseas	38,093	36,703	+1,390 (3.8)	+4,161 (11.3)
Total.....	199,888	194,087	+5,801 (3.0)	+8,572 (4.4)
<i>Percentage of net sales (%).....</i>	<i>13.0</i>	<i>13.4</i>		
Total:				
Domestic	930,433	873,170	+57,263 (6.6)	+57,263 (6.6)
<i>Percentage of net sales (%).....</i>	<i>60.5</i>	<i>60.3</i>		
Overseas	607,829	573,987	+33,842 (5.9)	+75,722 (13.2)
<i>Percentage of net sales (%).....</i>	<i>39.5</i>	<i>39.7</i>		
The Americas.....	252,698	231,181	+21,517 (9.3)	+23,498 (10.2)
<i>Percentage of net sales (%).....</i>	<i>16.4</i>	<i>16.0</i>		
Europe.....	247,449	258,515	-11,066 (-4.3)	+21,746 (8.4)
<i>Percentage of net sales (%).....</i>	<i>16.1</i>	<i>17.9</i>		
Other.....	107,682	84,291	+23,391 (27.8)	+30,478 (36.2)
<i>Percentage of net sales (%).....</i>	<i>7.0</i>	<i>5.8</i>		
Total.....	1,538,262	1,447,157	+91,105 (6.3)	+132,985 (9.2)
<i>Percentage of net sales (%).....</i>	<i>100.0</i>	<i>100.0</i>		

Reference:

Exchange rate (average rate for the corresponding periods)

	Year ended March 31, 2001	Year ended March 31, 2000
US\$ 1.....	¥110.60	¥111.52
EURO 1.....	¥100.41	¥115.35

2. Consolidated Sales by Category (Office equipment; other businesses)

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change(%)	Change excluding exchange rate effect(%)
<Office Equipment>				
Imaging Solutions:				
Digital Imaging Systems	574,161	546,206	+27,955 (5.1)	+44,830 (8.2)
<i>Percentage of net sales (%)</i>	37.3	37.7		
Domestic	313,805	299,709	+14,096 (4.7)	+14,096 (4.7)
Overseas	260,356	246,497	+13,859 (5.6)	+30,734 (12.5)
Other Imaging Systems	292,872	351,817	-58,945(-16.8)	-46,522(-13.2)
<i>Percentage of net sales (%)</i>	19.1	24.3		
Domestic	120,963	149,221	-28,258(-18.9)	-28,258(-18.9)
Overseas	171,909	202,596	-30,687(-15.1)	-18,264 (-9.0)
Total Imaging Solutions	867,033	898,023	-30,990 (-3.5)	-1,692 (-0.2)
<i>Percentage of net sales (%)</i>	56.4	62.1		
Domestic	434,768	448,930	-14,162 (-3.2)	-14,162 (-3.2)
Overseas	432,265	449,093	-16,828 (-3.7)	+12,470 (2.8)
Networking input/output systems:				
Printing Systems	217,308	141,098	+76,210 (54.0)	+84,271 (59.7)
<i>Percentage of net sales (%)</i>	14.1	9.8		
Domestic	109,824	77,649	+32,175 (41.4)	+32,175 (41.4)
Overseas	107,484	63,449	+44,035 (69.4)	+52,096 (82.1)
Other Input/Output Systems	44,530	32,010	+12,520 (39.1)	+14,144 (44.2)
<i>Percentage of net sales (%)</i>	2.9	2.2		
Domestic	19,336	9,521	+9,815(103.1)	+9,815(103.1)
Overseas	25,194	22,489	+2,705 (12.0)	+4,329 (19.2)
Total Networking input/output systems	261,838	173,108	+88,730 (51.3)	+98,415 (56.9)
<i>Percentage of net sales (%)</i>	17.0	12.0		
Domestic	129,160	87,170	+41,990 (48.2)	+41,990 (48.2)
Overseas	132,678	85,938	+46,740 (54.4)	+56,425 (65.7)
Network system solutions.....	209,503	181,939	+27,564 (15.2)	+27,690 (15.2)
<i>Percentage of net sales (%)</i>	13.6	12.6		
Domestic	204,710	179,686	+25,024 (13.9)	+25,024 (13.9)
Overseas	4,793	2,253	+2,540(112.7)	+2,666(118.3)
Office Equipment Total.....	1,338,374	1,253,070	+85,304 (6.8)	+124,413 (9.9)
<i>Percentage of net sales (%)</i>	87.0	86.6		
Domestic	768,638	715,786	+52,852 (7.4)	+52,852 (7.4)
Overseas	569,736	537,284	+32,452 (6.0)	+71,561 (13.3)

2. Consolidated Sales by Category (Continued)

(Office equipment; other businesses)

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change(%)	Change excluding exchange rate effect(%)
< Other Businesses >				
Other Businesses	199,888	194,087	+5,801 (3.0)	+8,572 (4.4)
<i>Percentage of net sales (%)</i>	13.0	13.4		
Domestic	161,795	157,384	+4,411 (2.8)	+4,411 (2.8)
Overseas	38,093	36,703	+1,390 (3.8)	+4,161 (11.3)
Grand Total.....	1,538,262	1,447,157	+91,105 (6.3)	+132,985 (9.2)
<i>Percentage of net sales (%)</i>	100.0	100.0		
Domestic	930,433	873,170	+57,263 (6.6)	+57,263 (6.6)
<i>Percentage of net sales (%)</i>	60.5	60.3		
Overseas	607,829	573,987	+33,842 (5.9)	+75,722 (13.2)
<i>Percentage of net sales (%)</i>	39.5	39.7		
The Americas	252,698	231,181	+21,517 (9.3)	+23,498 (10.2)
<i>Percentage of net sales (%)</i>	16.4	16.0		
Europe	247,449	258,515	-11,066 (-4.3)	+21,746 (8.4)
<i>Percentage of net sales (%)</i>	16.1	17.9		
Other.....	107,682	84,291	+23,391 (27.8)	+30,478 (36.2)
<i>Percentage of net sales (%)</i>	7.0	5.8		

Each category includes the following products:

Digital Imaging Systems	Digital PPCs, color PPCs, digital duplicators, facsimile machines, related supplies and services
Other Imaging Systems	Analog PPCs, diazo copiers, and related supplies including thermal paper, and services
Printing Systems	Multifunctional printers(MFPs), laser printers, related supplies, services and software
Other Input/Output Systems	Optical discs and system scanners
Network System Solutions.....	Personal computers, PC servers, network systems, network related software, and service/support
Other Businesses	Digital cameras, analog cameras, semiconductors

Reference:

Exchange rate (average rate for the corresponding periods)

	Year ended March 31, 2001	Year ended March 31, 2000
US\$ 1.....	¥ 110.60	¥111.52
EURO 1.....	¥100.41	¥ 115.35

3. Statements of Income (Consolidated)

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change (%)	
Net sales	1,538,262	1,447,157	+91,105	(6.3)
Cost of sales	924,893	867,148	+57,745	(6.7)
<i>Percentage of net sales (%)</i>	60.1	59.9		
Gross profit	613,369	580,009	+33,360	(5.8)
<i>Percentage of net sales (%)</i>	39.9	40.1		
Selling, general and administrative expenses	508,264	491,088	+17,176	(3.5)
<i>Percentage of net sales (%)</i>	33.1	33.9		
Operating income	105,105	88,921	+16,184	(18.2)
<i>Percentage of net sales (%)</i>	6.8	6.2		
Other (income) expenses				
Interest and dividend income	8,045	5,997	+2,048	(34.2)
<i>Percentage of net sales (%)</i>	0.5	0.4		
Interest expense	7,787	10,181	-2,394	(-23.5)
<i>Percentage of net sales (%)</i>	0.5	0.7		
Other, net	7,598	14,344	-6,746	(-47.0)
<i>Percentage of net sales (%)</i>	0.4	1.0		
Income before income taxes, minority interests and equity in earnings of affiliates	97,765	70,393	+27,372	(38.9)
<i>Percentage of net sales (%)</i>	6.4	4.9		
Provision for income taxes	43,512	28,363	+15,149	(53.4)
<i>Percentage of net sales (%)</i>	2.8	2.0		
Minority interests	3,123	2,599	+524	(20.2)
<i>Percentage of net sales (%)</i>	0.2	0.2		
Equity in earnings of affiliates	2,098	2,497	-399	(-16.0)
<i>Percentage of net sales (%)</i>	0.1	0.2		
Net income	53,228	41,928	+11,300	(27.0)
<i>Percentage of net sales (%)</i>	3.5	2.9		

Reference:

Exchange rate (average rate for the corresponding periods)

	Year ended March 31, 2001	Year ended March 31, 2000
US\$ 1	¥ 110.60	¥ 111.52
EURO 1	¥ 100.41	¥ 115.35

4. Net Income Per Share (Consolidated)

For the years ended March 31, 2001 and 2000

(Yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change
Net income per share-basic (yen)	76.85	60.61	+16.24
Net income per share- diluted (yen)	71.02	56.06	+14.96

5. Balance Sheets (Consolidated)

March 31, 2001 and 2000

Assets (Millions of yen)

	March 31, 2001	March 31, 2000	Change
Current Assets			
Cash and cash equivalents	75,644	128,914	-53,270
Trade receivables	410,861	341,246	+69,615
Marketable securities	62,213	128,768	-66,555
Inventories	176,383	143,161	+33,222
Other current assets	54,306	37,658	+16,648
Total Current Assets	779,407	779,747	-340
Fixed Assets			
Tangible fixed assets	267,249	243,514	+23,735
Finance receivable	428,790	372,861	+55,929
Other Investments and other assets	229,345	147,198	+82,147
Total Fixed Assets	925,384	763,573	+161,811
Total Assets	1,704,791	1,543,320	+161,471

Liabilities and Minority Interest (Millions of yen)

	March 31, 2001	March 31, 2000	Change
Current Liabilities			
Trade payable	291,791	261,100	+30,691
Short-term borrowings	321,185	207,162	+114,023
Other current liabilities	166,460	123,932	+42,528
Total Current Liabilities	779,436	592,194	+187,242
Fixed Liabilities			
Long-term indebtedness	217,743	307,962	-90,219
Retirement benefit obligation	82,828	37,837	+44,991
Other fixed liabilities	20,625	17,463	+3,162
Total Fixed Liabilities	321,196	363,262	-42,066
Total Liabilities	1,100,632	955,456	+145,176
Minority Interest	47,431	46,358	+1,073

Shareholders' Investment (Millions of yen)

	March 31, 2001	March 31, 2000	Change
Shareholders' Investment			
Common stock	103,434	103,112	+322
Additional paid-in capital	154,635	154,314	+321
Retained earnings	332,447	287,182	+45,265
Accumulated other comprehensive income	-33,788	-3,102	-30,686
Total Shareholders' Investment	556,728	541,506	+15,222
Total Liabilities and Shareholders' Investment	1,704,791	1,543,320	+161,471

Note: Accumulated other comprehensive income;

Net unrealized holding gains on available-for-sale securities	11,332	18,299	-6,967
Minimum pension liability adjustments	-23,579	-1,600	-21,979
Cumulative translation adjustments	-21,541	-19,801	-1,740

Exchange rate (end of year)	March 31, 2001	March 31, 2000
US\$ 1	¥ 123.90	¥ 106.15
EURO 1	¥ 109.33	¥ 102.14

6. Retained Earnings

For the years ended March 31, 2001 and 2000 (Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000
Retained earnings (beginning balance)	287,182	252,863
Net income	53,228	41,928
Cash dividends	7,963	7,609
Retained earnings (ending balance)	332,447	287,182

7. Statements of Cash Flow (Consolidated)

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000
I. Cash Flows from Operating Activities:		
1. Net income	53,228	41,928
2. Adjustments to reconcile net income to net cash provided by operating activities—		
Depreciation and amortization.....	62,142	61,946
Equity in earnings of affiliates, net of dividends received.....	(1,056)	(846)
Estimated retirement allowances, net	1,667	8,618
Deferred income taxes.....	(9,994)	(18,053)
Loss on disposal and sales of plant and equipment.....	2,223	207
Changes in assets and liabilities, net of effects from acquisition—		
Decrease (increase) in trade receivables	(32,476)	(7,794)
Decrease (increase) in inventories.....	(7,167)	8,502
Decrease (increase) in finance receivables.....	(15,127)	(22,914)
(Decrease) increase in trade payables.....	16,235	23,852
(Decrease) increase in accrued income taxes and accrued expenses and other	27,310	27,620
Other, net.....	5,743	12,574
Net cash provided by operating activities.....	102,728	135,640
II. Cash Flows from Investing Activities:		
1. Proceeds from sales of plant and equipment	1,120	2,989
2. Expenditures for plant and equipment	(73,040)	(56,930)
3. Payments for purchases of available-for-sale securities	(52,853)	(54,194)
4. Proceeds from sales of available-for-sale securities	93,705	24,534
5. (Increase) decrease in investments in and advances to affiliates....	51	4,254
6. Decrease (increase) in time deposits	6,797	(1,571)
7. Decrease (increase) in cash deposits for assignment of debt securities*1	-	50,000
8. Decrease (increase) in intangible fixed assets	(11,227)	(1,766)
9. Acquisitions and others*2	(27,281)	4,194
Net cash used in investing activities.....	(62,728)	(28,490)
III. Cash Flows from Financing Activities:		
1. Proceeds from long-term indebtedness	33,183	8,362
2. Repayment of long-term indebtedness.....	(114,701)	(36,699)
3. (Decrease) increase in short-term borrowings, net	5,565	(56,529)
4. Proceeds from issuance of long-term debt securities	-	35,000
5. Repayment of long-term debt securities*1	(2,990)	(66,620)
6. Cash dividends paid	(7,964)	(7,595)
7. Other, net.....	(1,475)	2,832
Net cash provided by (used in) financing activities	(88,382)	(121,249)
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	1,001	(4,718)
V. Net Increase (Decrease) in Cash and Cash Equivalents	(47,381)	(18,817)
VI. Cash and Cash Equivalents at Beginning of Year.....	111,838	130,655
VII. Cash and Cash Equivalents at End of Year.....	64,457	111,838

Notes:

*1...Our cash flow for the year included additional deposits of ¥50.0 billion based on corporate bond underwriting contracts.

*2...The statements of cash flows exclude changes in assets and liabilities accompanying the acquisition of Lanier Worldwide, Inc. The acquisition cost after deducting cash and cash equivalents obtained at the time of acquisition is included in "9. Acquisitions and others, in Cash Flows from Investing Activities."

8. Significant Accounting Policies (Consolidated)

1. Items relating to the scale of consolidation and the application of the equity method

Consolidated subsidiaries:

73 additions including Lanier Worldwide, Inc. (from acquisition)

14 removals including Fujimex Ltd..(liquidation)

Companies accounted for by the equity method:

11 additions including Laikok Photographic Products (Hong Kong) Ltd. (from acquisition)

8 removals including Sanwa System Co., Ltd. (liquidation)

* Ricoh consolidated Lanier Worldwide, Inc., and that company's subsidiaries effective January 26, 2001, and included its operations from that date in the states of income, 2001, as well as on the balance sheets as of March 31, 2001. Ricoh computed the acquisition based on the purchase method.

2. Consolidated Accounting Policies

(1) Principles of Consolidation

The consolidated financial statements include the accounts of Ricoh. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in affiliated companies are accounted for on the equity basis.

(2) Securities

Ricoh conforms with SFAS No.115, "Accounting for Certain Investments in Debt and Equity Securities," which requires certain investments in debt and equity securities to be classified as either held-to-maturity, trading, or available-for-sale securities. Available-for-sale are reported at fair value with unrealized gains and losses, net of related taxes, excluded from earnings and reported in accumulated other comprehensive income (loss).

The cost of the securities sold was computed based on the average cost of each security held at the time of sale.

(3) Inventories

Inventories are stated at the lower of average cost or market. Inventory costs include raw materials, labor and manufacturing overheads.

(4) Plant and Equipment

Depreciation of plant and equipment is computed principally by using the declining-balance method over the estimated useful lives. Most of the foreign subsidiaries have adopted the straight-line method for computing depreciation. Certain leased buildings, machinery and equipment are accounted for as capital leases in conformity with SFAS No. 13, "Accounting for Leases."

(5) Goodwill

Ricoh has classified as goodwill the cost in excess of fair value of the net assets of major companies acquired in purchase transactions. Goodwill is being amortized on a straight-line method over the estimated periods benefited, not to exceed 20 years.

(6) Use of Estimates

Management of the Company has made a number of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities, to prepare these financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

9. Segment Information

(1) Industry Segment Information

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change (%)	
Net sales:				
Office Equipment	1,338,374	1,253,070	+85,304	(6.8)
Other Businesses	205,095	197,490	+7,605	(3.9)
Intersegment	-5,207	-3,403	-1,804	(53.0)
Total	1,538,262	1,447,157	+91,105	(6.3)
Operating expenses:				
Office Equipment	1,195,834	1,124,675	+71,159	(6.3)
Other Businesses	191,909	191,447	+462	(0.2)
Intersegment	-5,218	-3,410	-1,808	(53.0)
Corporate and eliminations	50,632	45,524	+5,108	(11.2)
Total	1,433,157	1,358,236	+74,921	(5.5)
Operating income:				
Office Equipment	142,540	128,395	+14,145	(11.0)
Other Businesses	13,186	6,043	+7,143	(118.2)
Intersegment	11	7	+4	(57.1)
Corporate and eliminations	-50,632	-45,524	-5,108	(11.2)
Consolidated operating income	105,105	88,921	+16,184	(18.2)
Other income(expenses)	-7,340	-18,528	+11,188	(-60.4)
Consolidated pretax profit	97,765	70,393	+27,372	(38.9)
Identifiable assets:				
Office Equipment	1,179,499	965,316	+214,183	(22.2)
Other Businesses	180,164	161,017	+19,147	(11.9)
Intersegment	-9,116	-7,509	-1,607	(21.4)
Corporate and eliminations	354,244	424,496	-70,252	(-16.5)
Total	1,704,791	1,543,320	+161,471	(10.5)
Capital expenditure:				
Office Equipment	61,836	51,817	+10,019	(19.3)
Other Businesses	10,235	5,561	+4,674	(84.0)
Corporate	1,258	978	+280	(28.6)
Total	73,329	58,356	+14,973	(25.7)
Depreciation and Amortization:				
Office Equipment	52,908	54,046	-1,138	(-2.1)
Other Businesses	7,598	6,838	+760	(11.1)
Corporate	1,636	1,062	+574	(54.0)
Total	62,142	61,946	+196	(0.3)

(2) Geographic Segment Information

For the years ended March 31, 2001 and 2000

(Millions of yen)

	Year ended March 31, 2001	Year ended March 31, 2000	Change (%)
Net sales:			
Japan			
Unaffiliated Customers	954,125	885,998	+68,127 (7.7)
Intersegment	279,802	259,792	+20,010 (7.7)
Total	1,233,927	1,145,790	+88,137 (7.7)
The Americas			
Unaffiliated Customers	252,029	230,496	+21,533 (9.3)
Intersegment	4,470	5,988	-1,518 (-25.4)
Total	256,499	236,484	+20,015 (8.5)
Europe			
Unaffiliated Customers	254,548	265,621	-11,073 (-4.2)
Intersegment	3,246	3,355	-109 (-3.2)
Total	257,794	268,976	-11,182 (-4.2)
Other			
Unaffiliated Customers	77,560	65,042	+12,518 (19.2)
Intersegment	39,571	36,026	+3,545 (9.8)
Total	117,131	101,068	+16,063 (15.9)
Intersegment	-327,089	-305,161	-21,928 (7.2)
Total	1,538,262	1,447,157	+91,105 (6.3)
Operating expenses:			
Japan	1,150,353	1,083,227	+67,126 (6.2)
The Americas	247,521	226,210	+21,311 (9.4)
Europe	246,498	255,698	-9,200 (-3.6)
Other.....	110,937	95,802	+15,135 (15.8)
Corporate and eliminations	-322,152	-302,701	-19,451 (6.4)
Total	1,433,157	1,358,236	+74,921 (5.5)
Operating income:			
Japan	83,574	62,563	+21,011 (33.6)
The Americas	8,978	10,274	-1,296 (-12.6)
Europe	11,296	13,278	-1,982 (-14.9)
Other.....	6,194	5,266	+928 (17.6)
Corporate and eliminations	-4,937	-2,460	-2,477 (100.7)
Consolidated operating income	105,105	88,921	+16,184 (18.2)
Other income(expenses)	-7,340	-18,528	+11,188 (-60.4)
Consolidated pretax profit	97,765	70,393	+27,372 (38.9)
Identifiable assets:			
Japan	1,042,557	956,670	+85,887 (9.0)
The Americas	209,638	93,191	+116,447 (125.0)
Europe	163,542	120,587	+42,955 (35.6)
Other.....	63,438	52,791	+10,647 (20.2)
Corporate and eliminations	-128,628	-104,415	-24,213 (23.2)
Corporate	354,244	424,496	-70,252 (-16.5)
Consolidated	1,704,791	1,543,320	+161,471 (10.5)

10. Notes to Consolidated Financial Statements

(1) Fair Market Value of Marketable Securities

The non-marketable securities as of March 31, 2001 and 2000 primarily relate to less than 20%-owned companies.

The securities and the respective cost, gross unrealized holding gains, gross unrealized holding losses and fair value as of March 31, 2001 and 2000 are as follows:

	Year ended March 31, 2001			(Millions of yen)
	Cost	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Current:				
Equity securities	-	-	-	-
Japanese and foreign governmental bond securities	997	10	-	1,007
Corporate debt securities	7,062	2	12	7,052
Bank debt securities	-	-	-	-
Other	54,168	5	19	54,154
	62,227	17	31	62,213
Noncurrent:				
Equity securities	7,700	8,791	453	16,038
Corporate debt securities	21,587	2,656	53	24,190
Other	7,639	6	1,642	6,003
Non-marketable securities	2,831	14	-	2,845
	39,757	11,467	2,148	49,076

	Year ended March 31, 2000			(Millions of yen)
	Cost	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Current:				
Equity securities	2,993	238	480	2,751
Japanese and foreign governmental bond securities	1,012	43	2	1,053
Corporate debt securities	33,640	602	10	34,232
Bank debt securities	158	-	5	153
Other	90,508	106	35	90,579
	128,311	989	532	128,768
Noncurrent:				
Equity securities	6,791	15,441	221	22,011
Corporate debt securities	4,147	-	34	4,113
Other	40	-	-	40
Non-marketable securities	2,621	-	-	2,621
	13,599	15,441	255	28,785

Other includes money management funds of 38,868 million yen and 38,665 million yen as of March 31, 2000 and 2001, respectively, and investment trusts consisting of investments in marketable debt and equity securities.

(2) Pension and Retirement Allowances Plans

The Company and certain of its subsidiaries have various trustee contributory and noncontributory employees pension fund ("EPF") plans covering substantially all of their employees.

Under the plans, employees are entitled to lump-sum payments at the time of termination or retirement, or to pension payments. Under the terms of the domestic EPF plan, the Government welfare pension insurance benefit is substituted and commingled with the primary benefit provided by the plan.

The amounts of lump-sum or pension payments under the plans are generally determined on the basis of length of service and remuneration at the time of termination.

It is the Company's policy to fund amounts required to maintain sufficient plan assets to provide for accrued benefits based on a certain percentage of wage and salary costs. The plan assets consist principally of interest-bearing bonds and listed equity securities.

The discount rates, rate of increase in compensation, and the expected long-term rate of return on plan assets of the domestic pension plans in fiscal 2000 and 2001 were as follows:

	(%)	
	Year ended March 31, 2001	Year ended March 31, 2000
Actuarial assumptions:		
Discount rate	3.0	3.0
Rate of increase in compensation	3.7	3.7
Expected long-term rate of return on plan assets	4.5	4.5

(3) Derivative

The Company and certain of its subsidiaries enter into various financial instrument contracts in the normal course of business and in connection with the management of its assets and liabilities.

The Company and certain of its subsidiaries enter into foreign currency contracts and currency options to hedge assets and liabilities denominated in foreign currencies.

The outstanding contracted amounts of foreign currency as of March 31, 2000, and March 31, 2001, were 91,627 million yen and 73,722 million yen, respectively.

The outstanding contracted amounts of currency options as of March 31, 2001, was 25,820 million yen.

Gains or losses on those contracts used to hedge existing assets and liabilities are recognized in income currently.

In connection with short-term borrowings and long-term indebtedness, the Company and certain of its subsidiaries have used interest rate swap agreements as a means of managing its interest exposure; at March 31, 2000, and March 31, 2001, they had 378,010 million yen and 287,161 million yen of contractual amounts under interest rate swap agreements.

Interest rate swap transactions generally involve the exchange of floating rate for fixed rate interest payment obligations without an exchange of underlying principal amounts. The differentials to be paid or received under the interest rate swap agreements are accrued.

The counterparties to the above financial instrument contracts are major financial institutions and, therefore, the Company and certain of its subsidiaries are exposed to credit risk in the event of nonperformance by counterparties. However, the Company does not anticipate nonperformance by them.

The carrying amount and estimated fair value of derivative financial instruments as of March 31, 2000, and March 31, 2001 are as follows:

	Year ended March 31, 2001		(Millions of yen)
	Carrying amount	Estimated Fair value	Profit/loss
Interest rate swap agreements, net	189	4,480	4,291
Foreign currency contracts-net credit	-386	-3,068	-2,682
Currency options.....	0	-292	-292
Total.....	-197	1,120	1,317

	Year ended March 31, 2000		(Millions of yen)
	Carrying amount	Estimated Fair value	Profit/loss
Interest rate swap agreements, net	-47	2,685	2,732
Foreign currency contracts-net credit	2,314	2,102	-212
Total.....	2,267	4,787	2,520

(4) Transactions of Ricoh with affiliates

	(Millions of yen)	
	March 31, 2001	March 31, 2000
Account balances:		
Receivables	4,601	4,406
Payables.....	1,979	3,030

	(Millions of yen)	
	Year ended March 31, 2001	Year ended March 31, 2000
Transactions:		
Sales	20,952	23,231
Purchases	13,673	13,412
Dividend income.....	1,008	1,651