

Ricoh Company, Ltd.

FLASH REPORT -Appendix- (Year ended March 31, 2000)

1. Performance Outline (Consolidated)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
Net sales (billions of yen).....	1,425.9	1,447.1	1,500.0	730.0
<i>(% change from the previous corresponding period)....</i>	<i>1.6</i>	<i>1.5</i>	<i>3.7</i>	<i>1.7</i>
Operating income (billions of yen).....	73.5	88.9	100.0	48.0
<i>(% change from the previous corresponding period)....</i>	<i>-18.0</i>	<i>20.9</i>	<i>12.5</i>	<i>9.0</i>
Income before income taxes (billions of yen).....	53.0	70.3	85.0	41.0
<i>(% change from the previous corresponding period)....</i>	<i>-22.5</i>	<i>32.7</i>	<i>20.8</i>	<i>21.1</i>
Net income (billions of yen).....	30.6	41.9	48.0	23.5
<i>(% change from the previous corresponding period)....</i>	<i>1.7</i>	<i>36.8</i>	<i>14.5</i>	<i>15.0</i>
Net income per share-basic(yen).....	44.33	60.61	69.36	-
Return on equity (%).....	6.4	8.1	-	-
Income before income taxes on total assets (%).....	3.2	4.4	-	-
Equity ratio (%).....	29.9	35.1	-	-
Interest income (expenses) net (billions of yen).....	-5.7	-4.1	-4.0	-
Exchange rate (US\$).....	127.98	111.52	105.00	-
Exchange rate (DM).....	73.49	-	-	-
Exchange rate (EUR).....	-	115.35	105.00	-
Number of employees (Japan) (thousand)	41.7	41.3	-	-
Number of employees (Overseas) (thousand).....	23.7	26.0	-	-

(Nonconsolidated)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
Net sales (billions of yen).....	720.5	777.5	810.0	390.0
<i>(% change from the previous corresponding period)....</i>	<i>-4.3</i>	<i>7.9</i>	<i>4.2</i>	<i>2.4</i>
Operating income (billions of yen).....	42.8	58.2	59.0	28.0
<i>(% change from the previous corresponding period)....</i>	<i>-8.2</i>	<i>35.9</i>	<i>1.3</i>	<i>-6.8</i>
Ordinary income (billions of yen).....	36.0	50.1	53.0	25.5
<i>(% change from the previous corresponding period)....</i>	<i>-16.1</i>	<i>39.1</i>	<i>5.8</i>	<i>5.9</i>
Net income (billions of yen).....	18.9	22.6	27.0	10.5
<i>(% change from the previous corresponding period)....</i>	<i>-15.7</i>	<i>19.2</i>	<i>19.4</i>	<i>-25.4</i>
Net income per share-basic (yen).....	27.44	32.69	39.01	-
Return on equity (%).....	4.5	5.1	-	-
Ordinary income on total assets (%).....	4.8	6.6	-	-
Equity ratio (%).....	56.6	60.0	-	-
Payout ratio (%).....	40.1	33.7	28.2	-
Interest income (expenses) net (billions of yen).....	4.0	4.8	5.2	-
Exchange rate (US\$).....	126.95	112.00	105.00	-
Exchange rate (DM).....	71.62	-	-	-
Exchange rate (EUR).....	-	113.86	105.00	-
Number of employees.....	12,622	12,392	-	-

2. Sales by Product Line

(Consolidated)

(Billions of yen)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
Copiers and Related Supplies:				
Domestic.....	450.7	453.6	457.0	225.0
<i>(% change from the previous corresponding period)..</i>		0.6	0.7	0.9
Overseas.....	456.1	416.6	420.0	207.0
<i>(% change from the previous corresponding period)..</i>		-8.6	0.8	-8.7
Total.....	906.9	870.2	877.0	432.0
<i>(% change from the previous corresponding period)..</i>		-4.0	0.8	-4.0
Communications and Information Systems:				
Domestic.....	237.3	262.1	290.0	142.0
<i>(% change from the previous corresponding period)..</i>		10.4	10.6	12.5
Overseas.....	106.6	120.5	120.0	55.0
<i>(% change from the previous corresponding period)..</i>		13.1	-0.5	6.8
Total.....	344.0	382.7	410.0	197.0
<i>(% change from the previous corresponding period)..</i>		11.3	7.1	10.9
Other Businesses:				
Domestic.....	132.7	157.3	173.0	83.0
<i>(% change from the previous corresponding period)..</i>		18.5	9.9	14.5
Overseas.....	42.2	36.7	40.0	18.0
<i>(% change from the previous corresponding period)..</i>		-13.2	9.0	4.0
Total.....	175.0	194.0	213.0	101.0
<i>(% change from the previous corresponding period)..</i>		10.9	9.7	12.3
Total:				
Domestic	820.9	873.1	920.0	450.0
<i>(% change from the previous corresponding period)..</i>		6.4	5.4	6.7
Overseas	605.0	573.9	580.0	280.0
<i>(% change from the previous corresponding period)..</i>		-5.1	1.0	-5.3
The Americas.....	239.6	231.1	230.0	115.0
<i>(% change from the previous corresponding period)</i>		-3.5	-0.5	-6.4
Europe.....	283.3	258.5	265.0	123.0
<i>(% change from the previous corresponding period)</i>		-8.8	2.5	-6.0
Other.....	82.0	84.2	85.0	42.0
<i>(% change from the previous corresponding period)</i>		2.8	0.8	0.5
Total.....	1,425.9	1,447.1	1,500.0	730.0
<i>(% change from the previous corresponding period...)</i>		1.5	3.6	1.7

Note:

From the period under review, Ricoh moved optical disc products from Other Businesses to the Communications and Information Systems category.

In accordance with it, optical disc products business in the fiscal year 1999, ended March 31, is included in the Communications and Information Systems category.

Fiscal year ended March 31, 1999: Domestic ¥3.3 billion; Overseas ¥13.1 billion;
Total ¥16.4 billion

2. Sales by Product Line

(Nonconsolidated)

(Billions of yen)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
Copiers and related supplies:				
Domestic.....	328.6	329.1	333.2	161.0
<i>(% change from the previous corresponding period).</i>		<i>0.1</i>	<i>1.2</i>	<i>0.7</i>
Export.....	189.0	207.6	198.1	97.5
<i>(% change from the previous corresponding period).</i>		<i>9.8</i>	<i>-4.6</i>	<i>-10.5</i>
Total.....	517.7	536.7	531.3	258.5
<i>(% change from the previous corresponding period).</i>		<i>3.7</i>	<i>-1.0</i>	<i>-3.8</i>
Communications and Information Systems:				
Domestic.....	119.9	147.8	167.8	80.6
<i>(% change from the previous corresponding period).</i>		<i>23.3</i>	<i>13.5</i>	<i>18.5</i>
Export.....	46.2	49.2	55.4	25.0
<i>(% change from the previous corresponding period).</i>		<i>6.7</i>	<i>12.4</i>	<i>0.8</i>
Total.....	166.1	197.1	223.2	105.6
<i>(% change from the previous corresponding period).</i>		<i>18.7</i>	<i>13.2</i>	<i>13.7</i>
Photographic Equipment:				
Domestic.....	4.9	4.7	6.0	3.0
<i>(% change from the previous corresponding period).</i>		<i>-3.7</i>	<i>25.0</i>	<i>11.1</i>
Export.....	4.0	3.2	4.5	1.8
<i>(% change from the previous corresponding period).</i>		<i>-19.5</i>	<i>40.6</i>	<i>20.0</i>
Total.....	8.9	8.0	10.5	4.8
<i>(% change from the previous corresponding period).</i>		<i>-10.8</i>	<i>31.3</i>	<i>14.3</i>
Other Businesses:				
Domestic.....	22.1	27.6	33.0	15.4
<i>(% change from the previous corresponding period).</i>		<i>24.6</i>	<i>19.6</i>	<i>40.0</i>
Export.....	5.4	7.9	12.0	5.7
<i>(% change from the previous corresponding period).</i>		<i>45.2</i>	<i>50.0</i>	<i>50.0</i>
Total.....	27.6	35.6	45.0	21.1
<i>(% change from the previous corresponding period).</i>		<i>28.7</i>	<i>26.4</i>	<i>41.6</i>
Total:				
Domestic	475.7	509.3	540.0	260.0
<i>(% change from the previous corresponding period).</i>		<i>7.1</i>	<i>6.0</i>	<i>7.6</i>
Export	244.7	268.1	270.0	130.0
<i>(% change from the previous corresponding period).</i>		<i>9.6</i>	<i>0.7</i>	<i>-6.6</i>
The Americas.....	101.2	115.3	110.0	53.0
<i>(% change from the previous corresponding period).</i>		<i>14.0</i>	<i>-4.7</i>	<i>-15.3</i>
Europe.....	112.8	115.4	120.0	55.0
<i>(% change from the previous corresponding period).</i>		<i>2.4</i>	<i>3.9</i>	<i>-5.7</i>
Other.....	30.6	37.2	40.0	22.0
<i>(% change from the previous corresponding period).</i>		<i>21.4</i>	<i>7.5</i>	<i>20.9</i>
Total.....	720.5	777.5	810.0	390.0
<i>(% change from the previous corresponding period) ..</i>		<i>7.9</i>	<i>4.2</i>	<i>2.4</i>

Note:

From the period under review, Ricoh moved optical disc products from Other Businesses to the Communications and Information Systems category.

In accordance with it, optical disc products business in the fiscal year 1999, ended March 31, is included in the Communications and Information Systems category.

Fiscal year ended March 31, 1999: Domestic ¥2.5 billion; Overseas ¥10.9 billion;

Total ¥13.4 billion

3. Consolidated Sales by Product Category(Office equipment; other businesses)

(Billions of yen)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '00 (exc. Exchange rate effect)	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
<Office Equipment>					
Imaging Solutions:					
Digital Imaging Systems	486.3	546.2	588.4	609.0	294.0
(% change)		12.3	21.0	11.5	10.4
Domestic	266.6	299.7	299.7	325.0	157.0
(% change)		12.4	12.4	8.4	7.4
Overseas	219.6	246.4	288.7	284.0	137.0
(% change).....		12.2	31.5	15.2	14.0
Other Imaging Systems	467.9	351.8	387.0	278.0	140.0
(% change)		-24.8	-17.3	-21.0	-26.2
Domestic	191.4	149.2	149.2	118.0	60.0
(% change)		-22.1	-22.1	-20.9	-22.2
Overseas	276.5	202.5	237.8	160.0	80.0
(% change)		-26.7	-14.0	-21.0	-28.8
Total Imaging Solutions	954.3	898.0	975.5	887.0	434.0
(% change)		-5.9	2.2	-1.2	-4.8
Domestic	458.0	448.9	448.9	443.0	217.0
(% change)		-2.0	-2.0	-1.3	-2.9
Overseas	496.2	449.0	526.5	444.0	217.0
(% change)		-9.5	6.1	-1.1	-6.7
Networking input/output systems:					
Printing Systems	108.9	141.0	153.3	160.0	75.2
(% change)		29.6	40.8	13.4	11.0
Domestic	58.7	77.6	77.6	97.0	45.2
(% change)		32.2	32.2	24.9	34.9
Overseas	50.1	63.4	75.6	63.0	30.0
(% change)		26.5	50.9	-0.7	-12.5
Other Input/Output Systems	19.4	32.0	35.7	41.5	19.3
(% change)		64.5	83.8	29.6	34.3
Domestic	3.6	9.5	9.5	12.0	5.8
(% change)		163.8	163.7	26.0	60.3
Overseas	15.8	22.4	26.2	29.5	13.5
(% change)		41.9	65.6	31.2	25.6
Total Networking Input/Output Systems.	128.3	173.1	189.1	201.5	94.5
(% change)		34.9	47.3	16.4	15.1
Domestic	62.3	87.1	87.1	109.0	51.0
(% change)		39.8	39.8	25.0	37.4
Overseas	66.0	85.9	101.9	92.5	43.5
(% change)		30.2	54.4	7.6	-3.4
Network System Solutions.....	168.2	181.9	182.1	198.5	100.5
(% change)		8.1	8.2	9.1	12.4
Domestic	167.7	179.6	179.6	195.0	99.0
(% change)		7.1	7.1	8.5	11.5
Overseas	0.5	2.2	2.4	3.5	1.5
(% change)		336.6	370.3	55.3	137.3
Total Office Equipment	1,250.9	1,253.0	1,346.7	1,287.0	629.0
(% change)		0.2	7.7	2.7	0.2
Domestic	688.1	715.7	715.7	747.0	367.0
(% change)		4.0	4.0	4.4	5.1
Overseas	562.7	537.2	630.9	540.0	262.0
(% change)		-4.5	12.1	0.5	-5.8

3. Consolidated Sales by Product Category(Office equipment; Other Businesses)(continued)

(Billions of yen)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '00 (exc. Exchange rate effect)	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
<Other Businesses>					
Other Businesses	175.0	194.0	199.1	213.0	101.0
(% change)		10.9	13.8	9.7	12.3
Domestic	132.7	157.3	157.3	173.0	83.0
(% change)		18.5	18.5	9.9	14.4
Overseas	42.2	36.7	41.8	40.0	18.0
(% change)		-13.2	-1.1	9.0	3.5
Grand Total	1,425.9	1,447.1	1,545.9	1,500.0	730.0
(% change)		1.5	8.4	3.6	1.7
Domestic	820.9	873.1	873.1	920.0	450.0
(% change)		6.4	6.4	5.4	6.7
Overseas	605.0	573.9	672.7	580.0	280.0
(% change)		-5.1	11.2	1.0	-5.3
The Americas.....	239.6	231.1	265.2	230.0	115.0
(% change)		-3.5	10.7	-0.5	-6.4
Europe	283.3	258.5	312.9	265.0	123.0
(% change)		-8.8	10.4	2.5	-6.0
Other	82.0	84.2	94.5	85.0	42.0
(% change)		2.8	15.3	0.8	0.5

Each category includes the following products:

Digital Imaging Systems	Digital PPCs, color PPCs, stencil duplicators, facsimile machines, related supplies and services
Other Imaging Systems	Analog PPCs, diazo copiers, and related supplies including thermal paper, and services
Printing Systems	Multifunctional printers(MFPs), laser printers, related supplies, services and software
Other Input/Output Systems	Optical discs and system scanners
Network System Solutions.....	Personal computers, PC servers, network systems, network related software, And service/support
Other Businesses	Digital cameras, analog cameras, semiconductors

4. Nonconsolidated Sales by Product Category(Office equipment; other businesses)

(Billions of yen)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '00 (exc. Exchange rate effect)	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
<Office Equipment>					
Imaging Solutions:					
Digital Imaging Systems	349.6	407.2	432.4	413.4	198.9
(% change)		16.5	23.7	1.5	-1.6
Domestic	188.7	211.0	211.0	225.9	106.7
(% change)		11.8	11.8	7.0	6.9
Export	160.8	196.2	221.3	187.5	92.2
(% change).....		22.0	37.6	-4.4	-9.9
Other Imaging Systems	196.0	153.1	157.5	130.7	67.4
(% change)		-21.9	-19.7	-14.7	-13.6
Domestic	147.1	120.9	120.9	100.3	52.3
(% change)		-17.8	-17.8	-17.1	-16.0
Export	48.8	32.2	36.5	30.4	15.1
(% change)		-34.0	-25.2	-5.7	-4.1
Total Imaging Solutions	545.6	560.4	589.9	544.1	266.3
(% change)		2.7	8.1	-2.9	-4.9
Domestic	335.9	331.9	331.9	326.2	159.0
(% change)		-1.2	-1.2	-1.7	-1.9
Export	209.6	228.4	257.9	217.9	107.3
(% change)		8.9	23.0	-4.6	-9.1
Networking Input/Output systems:					
Printing Systems	54.0	68.0	69.9	79.7	36.5
(% change)		25.8	29.5	17.2	7.4
Domestic	39.9	51.5	51.5	64.5	30.2
(% change)		29.1	29.1	25.2	28.2
Export	14.1	16.4	18.4	15.2	6.3
(% change)		16.7	30.8	-7.7	-39.6
Other Input/Output Systems	13.9	22.4	24.7	31.8	14.4
(% change)		61.6	78.1	41.5	52.0
Domestic	2.7	10.5	10.5	11.4	5.5
(% change)		280.8	280.8	8.5	29.6
Export	11.1	11.9	14.2	20.4	8.9
(% change)		7.3	28.0	70.4	70.1
Total Networking Input/Output Systems.	67.9	90.4	94.7	111.5	50.9
(% change)		33.1	39.5	23.2	17.1
Domestic	42.6	62.0	62.0	75.9	35.7
(% change)		45.3	45.3	22.3	28.4
Export	25.2	28.4	32.7	35.6	15.2
(% change)		12.6	29.5	25.2	-2.9
Network System Solutions.....	70.1	82.9	82.9	98.9	46.9
(% change)		18.2	18.2	19.2	22.8
Domestic	69.9	82.9	82.9	98.9	46.9
(% change)		18.2	18.2	19.2	22.8
Export	0.2	-	-	-	-
(% change)		-	-	-	-
Total Office Equipment	683.8	733.8	767.6	754.5	364.1
(% change)		7.3	12.3	2.8	0.6
Domestic	448.5	476.9	476.9	501.0	241.6
(% change)		6.3	6.3	5.0	6.0
Export	235.2	256.9	290.7	253.5	122.5
(% change)		9.2	23.6	-1.3	-8.4

4. Nonconsolidated Sales by Product Category(Office equipment; other businesses) (continued)

(Billions of yen)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '00 (exc. Exchange rate effect)	Year ended March 31, '01 (Forecast)	Half year ended September 30 '00 (Forecast)
<Other Businesses>					
Other Businesses	36.6	43.6	44.5	55.5	25.9
(% change)		19.0	21.6	27.2	34.6
Domestic	27.1	32.4	32.4	39.0	18.4
(% change)		19.4	19.4	20.2	33.4
Export	9.5	11.2	12.1	16.5	7.5
(% change)		17.9	27.9	47.3	37.4
Grand Total	720.5	777.5	812.2	810.0	390.0
(% change)		7.9	12.7	4.2	2.4
Domestic	475.7	509.3	509.3	540.0	260.0
(% change)		7.1	7.1	6.0	7.6
Export	244.7	268.1	302.8	270.0	130.0
(% change)		9.6	23.7	0.7	-6.6
The Americas.....	101.2	115.3	129.4	110.0	53.0
(% change)		14.0	27.9	-4.7	-15.3
Europe	112.8	115.4	135.1	120.0	55.0
(% change)		2.4	19.8	3.9	-5.7
Other	30.6	37.2	38.3	40.0	22.0
(% change)		21.4	25.2	7.5	20.9

Each category includes the following products:

Digital Imaging Systems	Digital PPCs, color PPCs, stencil duplicators, facsimile machines, related supplies and services
Other Imaging Systems	Analog PPCs, diazo copiers, and related supplies including thermal paper, and services
Printing Systems	Multifunctional printers(MFPs), laser printers, related supplies, services and software
Other Input/Output Systems	Optical discs and system scanners
Network System Solutions.....	Personal computers, PC servers, network systems, network related software, And service/support
Other Businesses	Digital cameras, analog cameras, semiconductors

5. Expenditure for Plant and Equipment/Depreciation

(Consolidated)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)
Expenditure for plant and equipment (billions of yen).....	70.4	58.3	76.0
<i>(% change from the previous period).....</i>	<i>-25.1</i>	<i>-17.2</i>	<i>30.2</i>
Depreciation for tangible fixed assets (billions of yen).....	67.4	61.9	67.5
<i>(% change from the previous period).....</i>	<i>8.9</i>	<i>-8.2</i>	<i>9.0</i>

(Nonconsolidated)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)
Expenditure for plant and equipment (billions of yen).....	21.6	17.8	32.0
<i>(% change from the previous period).....</i>	<i>-33.4</i>	<i>-17.3</i>	<i>79.1</i>
Depreciation for tangible fixed assets (billions of yen).....	24.7	21.9	24.5
<i>(% change from the previous period).....</i>	<i>3.8</i>	<i>-11.4</i>	<i>11.7</i>

6. R&D Expenditure

(Consolidated)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)
R&D Expenditure (billions of yen).....	66.7	66.5	70.0
<i>(% change from the previous period).....</i>	<i>-4.6</i>	<i>-0.4</i>	<i>5.2</i>
Percent of net sales (%).....	4.7	4.6	4.7

(Nonconsolidated)

	Year ended March 31, '99	Year ended March 31, '00	Year ended March 31, '01 (Forecast)
R&D Expenditure (billions of yen).....	64.0	64.3	64.0
<i>(% change from the previous period).....</i>	<i>-5.0</i>	<i>0.5</i>	<i>-0.6</i>
Percent of net sales (%).....	8.9	8.3	7.9

7. Calculation Information Where the Equity Method Is Applied to Ricoh's Leasing Subsidiary

The statements of income and the balance sheets below reflect the application of the equity method where Ricoh Leasing Company, Ltd., is excluded from the consolidated accounts.

Statements of Income (Year ended March 31, 2000) (Billions of yen)

	Consolidated	Equity Method
Net sales.....	1,447.1	1,336.7
Gross profit	580.0	569.5
Operating income.....	88.9	84.5
Income before income taxes.....	70.3	67.7
Net income.....	41.9	41.9

Balance Sheets (Year ended March 31, 2000) (Billions of yen)

	Consolidated	Equity Method		Consolidated	Equity Method
Current assets	779.7	901.2	Short-term borrowings	207.1	65.2
Fixed assets	763.5	407.6	Other current liabilities	385.0	475.0
			Current liabilities	592.1	540.2
			Long-term indebtedness	307.9	144.7
			Other fixed liabilities	101.6	82.4
			Fixed liabilities	409.6	227.1
			Shareholders' investment	541.5	541.5
Assets	1,543.3	1,308.9	Liabilities and shareholders' investment	1,543.3	1,308.9

Key Financial Ratios (Year ended March 31, 2000) (%)

	Consolidated	Change from previous period	Equity Method	Change from previous period
Return on assets.....	4.4	1.2	5.0	1.3
Return on equity.....	8.1	1.7	8.1	1.7
Equity ratio.....	35.1	5.2	41.4	6.2
Debt/Total assets.....	33.4	-6.7	16.0	-6.6
Debt/Equity.....	95.1	-38.9	38.8	-25.5
Total assets turnover.....	0.91	-	0.99	-