## Ricoh Company, Ltd. INTERIM REPORT (Nonconsolidated. Half year ended September 30, 1999)

\*Date of approval for the financial results for the half year ended September 30, 1999, at the Board of

Directors' meeting:November 17, 1999\*Start of cash dividends payment:December 10, 1999

1. Results for the Period from April 1 to September 30, 1999(Nonconsolidated)

(1) Operating Results

|   | Half Year ended<br>September 30, 1999 | Half Year ended<br>September 30, 1998 | Year ended<br>March 31, 1999 |
|---|---------------------------------------|---------------------------------------|------------------------------|
| Net sales   | 381,020                               | 355,212                               | 720,502                      |
| (% change from the previous corresponding period  | 7.3                                   | -3.6                                  | -4.3                         |
| Operating income                                  | 30,029                                | 20,718                                | 42,831                       |
| (% change from the previous corresponding period) | 44.9                                  | -10.0                                 | -8.2                         |
| Ordinary income                                   | 24,086                                | 19,632                                | 36,032                       |
| (% change from the previous corresponding period) | 22.7                                  | -6.8                                  | -16.1                        |
| Interim (net) income                              | 14,073                                | 9,052                                 | 18,977                       |
| (% change from the previous corresponding period) | 55.5                                  | -22.5                                 | -15.7                        |
| Net income per share (yen)                        | 20.35                                 | 13.09                                 | 27.44                        |

Hall year ended September 30, 1999 Half year ended September 30, 1998 Year ended March 31, 1999 ii. No changes in accounting and reporting policies. 691,650,395 shares 691,585,568 shares 691,591,721 shares

iii. The Company applied tax effect accounting in the first year ended September 30, 1999.

(2) Dividend Information

|   |                    |                    | · · · · · ·    |
|---|--------------------|--------------------|----------------|
|   | Half Year ended    | Half Year ended    | Year ended     |
|   | September 30, 1999 | September 30, 1998 | March 31, 1999 |
| Cash dividends, applicable to the half year | 5.50               | 5.50               | -              |
| Cash dividends, applicable to the year      |                    | -                  | 11.00          |

(3) Financial Position

|                                    | September 30, 1999 | September 30, 1998 | March 31, 1999 |
|------------------------------------|--------------------|--------------------|----------------|
| Total assets                       | 787,710            | 770,164            | 755,016        |
| Shareholders' equity               | 452,807            | 421,390            | 427,512        |
| Equity ratio (%)                   | 57.5               | 54.7               | 56.6           |
| Equity per share (yen)             | 654.61             | 609.30             | 618.15         |
| Notes: i. Number of shares issued: |                    |                    |                |
| Half year ended September 30, 1999 | 691,717,985 shares |                    |                |
| Half year ended September 30, 1998 | 691,597,805 shares |                    |                |
| Year ended March 31, 1999          | 691,598,631 shares |                    |                |

ii. Differences between market price of marketable securities and carrying amount: 141,193 million yen

iii. Differences between market prices and contract amount of derivative transaction: -39 million yen

| 4. Forecast of operating results from April 1, 1999 to March 31, 2000 | (Nonconsolidated) | (Millions of yen) |
|---|-------------------|-------------------|
| Net sales   | 760,000           |                   |
| Operating income  | 57,000            |                   |
| Ordinary income   | 49,000            |                   |
| Net income  | 28,500            |                   |
| Cash dividends, applicable to the year (yen)                          | 11.00             |                   |

Note: Net income per share ¥41.20

In accordance with Japanese regulations, Ricoh has issued forecast for its financial results for the fiscal year ending March 2000. These forecast are forward-looking statements based on a number of assumptions and beliefs in light of the information currently available to management and subject to significant risks and uncertainties.

(Millions of yen)

(Yen)

(Millions of yen)

#### I. Sales by Product Line (Nonconsolidated)

| For the half years ended September 30, 1998 and 19 | Half year ended   | Half Year ended   | Change(%)      | (Millions of year<br>Year ended |
|--|-------------------|-------------------|----------------|---------------------------------|
|  | •                 |                   | -              |                                 |
|  | September 30, '99 | September 30, '98 |                | March 31, '99                   |
| Copiers and related supplies:                      |                   |                   |                |                                 |
| Domestic   | 159,966           | 163,517           | -3,551 (-2.2)  | 328,682                         |
| Export   | 108,905           | 93,848            | +15,057 (16.0) | 189,042                         |
| Total  | /                 | 257,365           | +11,506 (4.5)  | 517,724                         |
| Percentage of net sales (%)                        | 70.6              | 72.5              |                | 71.9                            |
| Communications and Information Systems:            |                   |                   |                |                                 |
| Domestic   | 68,040            | 54,484            | +13,556 (24.9) | 117,367                         |
| Export   | 24,861            | 18,536            | +6,325 (34.1)  | 35,278                          |
| Total  | 92,901            | 73,021            | +19,880 (27.2) | 152,645                         |
| Percentage of net sales (%)                        | 24.4              | 20.6              |                | 21.2                            |
| Photographic Equipment:                            |                   |                   |                |                                 |
| Domestic   | 2,707             | 2,831             | -124 (-4.4)    | 4,982                           |
| Export   | 1,584             | 2,468             | -884 (-35.8)   | 4,013                           |
| Total  |                   | 5,299             | -1,008 (-19.0) | 8,996                           |
| Percentage of net sales (%)                        | 1.1               | 1.5               | · · · ·        | 1.2                             |
| Other Businesses:                                  |                   |                   |                |                                 |
| Domestic   | 11,083            | 12,148            | -1,065 (-8.8)  | 24,721                          |
| Export   | 3,873             | 7,377             | -3,504 (-47.5) | 16,415                          |
| Total  |                   | 19,525            | -4,569 (-23.4) | 41,136                          |
| Percentage of net sales (%)                        | 3.9               | 5.4               | , , ,          | 5.7                             |
| Total:   |                   |                   |                |                                 |
| Domestic   | 241,796           | 232,980           | +8,816 (3.8)   | 475,753                         |
| Percentage of net sale (%)                         | 63.5              | 65.6              |                | 66.0                            |
| Export   |                   | 122,231           | +16,993 (13.9) | 244,748                         |
| Percentage of net sales (%)                        | 36.5              | 34.4              |                | 34.0                            |
| The Americas                                       | 62,614            | 49.593            | +13,021 (26.3) | 101,227                         |
| Percentage of net sales (%)                        | 16.4              | 14.0              | -,(,-)         | 14.0                            |
| Europe   | 58,374            | 56,320            | +2,054 (3.6)   | 112,840                         |
| Percentage of net sales (%)                        | 15.3              | 15.9              | , ()           | 15.7                            |
| Other  | 18,234            | 16,317            | +1,917 (11.7)  | 30,681                          |
| Percentage of net sales (%)                        | 4.8               | 4.5               | .,             | 4.3                             |
| Total  | 381,020           | 355,212           | +25,808 (7.3)  | 720,502                         |
| Percentage of net sales(%)                         | 100.0             | 100.0             | , (,)          | 100.0                           |

Note: From the period under review, Ricoh moved optical disc products from Other Businesses to the Communications and Information Systems category. This change increased sales in the latter category by ¥9,195 million, representing ¥3,967 million domestically and ¥5,228 million overseas. Optical disk sales in the Other Businesses category in the previous corresponding period totaled ¥5,804 million, representing ¥1,819 million domestically and ¥3,984 million overseas. For fiscal 1999, these sales were ¥13,464 million—¥2,539 million in Japan and ¥10,924 million abroad.

#### II. Statement of Income (Nonconsolidated)

For the half years ended September 30, 1998 and 1999, and year ended March 31, 1999

(Millions of yen) Half year ended Half Year ended Change(%) Year ended September 30, '99 September 30, '98 March 31, '99 355,212 720.502 Net sales 381,020 +25,808(7.3)+17,548Cost of sales 267,895 250.347 (7.0)515.062 Percentage of net sales (%)..... 70.3 70.5 71.5 Selling, general and administrative expenses ..... 83,094 162,607 84,146 -1,052 (-1.3) Percentage of net sales (%)..... 21.8 23.722.6 Operating income ..... 30.029 20.718 +9,311 (44.9) 42,831 Percentage of net sales (%)..... 7.9 5.8 5.9 Non-operating income Interest and dividends..... 3,612 4,624 -1,012 (-21.9) 7,444 Percentage of net sales (%)..... 0.9 1.3 1.0 1.439 1.166 2.505 Other income..... +273 (23.4) Percentage of net sales (%)..... 0.4 0.3 0.4 Non-operating expenses 3,373 Interest ..... 898 1.655 -757 (-45.7) Percentage of net sales (%)..... 0.2 0.5 0.4 10,097 5,221 +4,876 (93.4) 13,376 Other expenses ..... Percentage of net sales (%)..... 2.71.4 1.9 24,086 19,632 36,032 Ordinary income..... +4,454 (22.7) Percentage of net sales (%)..... 6.3 5.5 5.0 2,501 Extraordinary income..... \_ Percentage of net sales (%)..... 0.3 Extraordinary expenses..... 3,880 -3,880(-100.0) 8,757 \_ Percentage of net sales (%)..... 1.1 1.2 Income before income taxes..... 24.086 15.752 +8,334 (52.9) 29.777 Percentage of net sales (%)..... 6.3 4.14.4 Provision for income taxes excluding enterprise tax 6,700 -6,700(-100.0) -Percentage of net sales (%)..... 1.9 Provision for income taxes including enterprise tax 15,500 +15,500(-) 10,800 \_ Percentage of net sales (%)..... 4.01.5 Corporate and other tax adjustments ..... -5,487 -5,487 (-) Percentage of net sales (%)..... -1.4 Interim (net) income..... 14.073 9.052 18.977 +5,021 (55.5) Percentage of net sales (%)..... 3.7 2.5 2.6 Retained earnings at beginning of year 4.466 4.405 4.405 Beginning balance..... +61(1.4)1.2 Percentage of net sales (%)..... 1.2 0.6 Reversal of reserve for social contribution...... 8 -+8(-) 28 Percentage of net sales (%)..... 0.0 0.0 Tax effect accounting adjustment for previous term 15,067 +15,067(-) \_ Percentage of net sales (%)..... 3.9 Reversal provision for application of 1.134 tax effect accounting..... +1.134(-) Percentage of net sales (%)..... 0.3 Interim dividends..... 3,803 -Percentage of net sales (%)..... 0.5 Transfer to legal reserve..... 380 Percentage of net sales (%)..... 0.1 Retained earnings at end of half year (year) ...... 34,750 13,457 +21,293(158.2)19,226 Percentage of net sales (%)..... 9.1 3.8 2.7

**III. Balance Sheets (Nonconsolidated)** September 30, 1999 and March 31, 1999 (1)Assets

| (1)Assets  |                    | (Millions of yen) |         |  |
|--|--------------------|-------------------|---------|--|
| S  | September 30, 1999 | March 31, 1999    | Change  |  |
| Current Assets                                     |                    |                   |         |  |
| Cash on hand and in banks                          | 55,939             | 60,124            | -4,185  |  |
| Notes receivable-trade                             | 10,490             | 8,787             | +1,703  |  |
| Accounts receivable-trade                          | 128,770            | 149,037           | -20,267 |  |
| Marketable securities                              | 141,642            | 108,315           | +33,327 |  |
| Treasury stock                                     | 28                 | 10                | +18     |  |
| Finished goods                                     | 33,867             | 32,840            | +1,027  |  |
| Raw materials                                      | 3,992              | 4,704             | -712    |  |
| Work-in-process                                    | 5,904              | 7,778             | -1,874  |  |
| Supplies   | 11,255             | 10,499            | +756    |  |
| Short-term loans receivable                        |                    | 91                | +3,087  |  |
| Accounts receivable-other                          |                    | 109,534           | +3,967  |  |
| Tax assets brought forward                         |                    | -                 | +11,009 |  |
| Other current assets                               |                    | 6,303             | -2,752  |  |
| Allowance for doubtful accounts                    |                    | -1,941            | -951    |  |
| Total Current Assets                               |                    | 496,087           | +24,152 |  |
| Fixed Assets<br>Tangible Fixed Assets<br>Buildings | 48,331             | 49,883            | -1,552  |  |
| Machinery and equipment                            |                    | 19,987            | -1,654  |  |
| Tools  |                    | 21,410            | -783    |  |
| Land   |                    | 24,953            | -43     |  |
| Construction in progress                           |                    | 2,461             | +998    |  |
| Total Tangible Fixed Assets                        |                    | 118,697           | -3,035  |  |
|  | 115,002            | 110,077           | -3,055  |  |
| Intangible Fixed Assets                            | 2,684              | 663               | +2,021  |  |
| Investments and Other Assets                       |                    |                   |         |  |
| Investment securities                              |                    | 16,359            | +94     |  |
| Investment in subsidiaries                         | 104,663            | 104,685           | -22     |  |
| Long-term loans receivable                         | 11,638             | 11,207            | +431    |  |
| Tax assets brought forward                         | 9,545              | -                 | +9,545  |  |
| Other investments                                  | 10,378             | 10,443            | -65     |  |
| Allowance for doubtful accounts                    | 3,556              | -3,130            | -426    |  |
| Total Investments and Other Assets                 | 149,124            | 139,567           | +9,557  |  |
| Total Fixed Assets                                 | 267,471            | 258,928           | +8,543  |  |
| Total Assets                                       | 787,710            | 755,016           | +32,694 |  |

# September 30, 1999 and March 31, 1999 (2)Liabilities

| (2)Liabilities                  |                    |                | (Millions of yen) |
|---------------------------------|--------------------|----------------|-------------------|
| :                               | September 30, 1999 | March 31, 1999 | Change            |
| Current Liabilities             |                    |                |                   |
| Notes payable-trade             | 6,063              | 5,605          | +458              |
| Accounts payable-trade          | 76,761             | 89,861         | -13,100           |
| Bonds maturing within one year  | 15,000             | 15,000         | -                 |
| Accounts payable-other          | 56,261             | 55,849         | +412              |
| Accrued corporate tax           | 15,771             | 1,272          | +14,499           |
| Accrued expenses                |                    | 20,801         | +3,093            |
| Accrued bonus                   | 14,239             | 12,462         | +1,777            |
| Warranty reserve                | 582                | 545            | +37               |
| Notes payable-construction      | 413                | 845            | -432              |
| Other current Liabilities       | 4,103              | 3,583          | +520              |
| Total Current Liabilities       | 213,091            | 205,826        | +7,265            |
| Fixed Liabilities               |                    |                |                   |
| Bonds                           | 40,000             | 40,000         | -                 |
| Convertible bonds               | 65,012             | 65,120         | -108              |
| Estimated retirement allowances | 15,171             | 14,501         | +670              |
| Long-term accrued expenses      | 1,627              | 2,054          | -427              |
| Total Fixed Liabilities         |                    | 121,676        | +135              |
| Total Liabilities               | 334,902            | 327,503        | +7,399            |

| (3)Shareholders' Equity  |                |                | (Millions of yen) |
|--|----------------|----------------|-------------------|
| Septe  | ember 30, 1999 | March 31, 1999 | Change            |
| Common Stock   | 102,902        | 102,848        | +54               |
| Additional paid-in-capital   | 143,705        | 143,651        | +54               |
| Legal reserve  | 13,330         | 12,935         | +395              |
| Retained earnings  |                |                |                   |
| Reserve for deferral of capital gain on property   | 617            | 1,113          | -496              |
| Reserve for special depreciation   | 157            | 383            | -226              |
| Reserve for warranty on computer programs  | 801            | 1,881          | -1,080            |
| Reserve for social contribution  | 192            | 121            | +71               |
| General reserve  | 156,350        | 145,350        | +11,000           |
| Unappropriated retained earnings   | 34,750         | 19,226         | +15,524           |
| [Net income for the period]  | [14,073]       | [18,977]       | [-4,904]          |
| Total Retained earnings  | 192,868        | 168,077        | +24,791           |
| Total Shareholders' Equity   | 452,807        | 427,512        | +25,295           |
| Total Liabilities and Shareholders' Equity   | 787,710        | 755,016        | +32,694           |
| Notes:   |                |                |                   |
| i. Accumulated depreciation on tangible fixed assets   | 292,239        | 288,187        |                   |
| ii. Trade notes receivable discounted with banks   | 111            | 134            |                   |
| iii. Treasury stock (shares)   | 15,328         | 9,232          |                   |
| iv. Guarantee obligation   | 17,795         | 19,522         |                   |
| v. Issuance of new shares during the year  | 110.254        | 52 200         |                   |
| Conversion of convertible bonds (shares)   | 119,354        | 52,209         |                   |
| [Amount transferred to common stock (millions of yen)].<br>vi. Contingent liabilities related to | [54]           | [29]           |                   |
| debt assumption agreements for bonds   | 50,000         | 50,000         |                   |

#### **Standard Account Policies For Preparing Financial Statements**

1. Accounting policies for fiscal statements for the six month ended September 30, 1999, are identical to those used in the annual financial statements, besides the following.

- i. Deferral and Accrual of Operating Expenses
  - (a) Reserve for Retirement Allowances

One half of necessary provision for the fiscal year is provided under unfunded retirement plans for both eligible employees and executives.

(b) Accumulated Depreciation

Depreciation is computed by allocating estimated depreciation of fixed assets in use as of September 30, 1999, for the fiscal year in proportion to the period in use.

ii. Corporate Tax and Inhabitants Tax

Provision is made for income taxes applicable to taxable income for the period.

2. Accounting Policies for Inventories

Finished goods, raw materials, work-in-process and supplies are stated at the lower of the average cost or market.

- 3. Accounting Policies for Assets except Inventories and Cost Method Assets Stock exchange-listed securities are stated at the lower of moving cost or markets.
- 4. Depreciation of Fixed Assets

Depreciation is mainly computed based on the declining balance method which is the same method as those required under the provision of Japanese income tax laws. However, regarding buildings (excluding fixtures) secured after April 1, 1998, Ricoh uses straight-line

However, regarding buildings (excluding fixtures) secured after April 1, 1998, Ricoh uses straight-line depreciation for as governed by that law.

5. Accounting for Leases

Finance lease where the title of ownership is not transferred to the lessee is treated as operating lease.

6. Consumption taxes

Consumption taxes are excluded from income and expenses. The refundable consumption taxes as of September 30, 1999 is included in "Other Current Assets" in the balance sheet.

#### (Additional information)

#### 1. Application of Tax Effect Accounting

Ricoh started applying tax effect accounting in the first half of fiscal 2000 in line with a revision on interim financial reporting regulations.

Without this change, current and fixed assets would have risen another \$11,009 million and \$9,545 million, respectively. Net income would have been \$5,487 million higher, while unappropriated retained earnings at the end of the term would have gained an additional \$21,688 million.

2. Software

To date, Ricoh has classified the master production costs of for-sale software as finished goods and supplies. From the first half of fiscal 2000, however, the Company has reclassified software as an intangible fixed asset in line with new accounting standards for research and development-related expenses. Ricoh has previously included software for internal uses in selling, general and administrative expenses at the time of purchase. We now treat such software as an asset, including it in intangible fixed assets.

3. Reclassification of Business Taxes

Business taxes were included in selling, general and administrative taxes in the previous corresponding term. These taxes totaled \$3,200 million in the year under review. In line with a change in interim financial reporting regulations, we included these taxes in Corporate and residents taxes in the first half of fiscal 2000, which totaled \$12,300 million. The new line item is called Corporate, residents, and business taxes.

#### (Change in Presentation of Accrued Enterprise and Business Taxes)

To date, Ricoh has presented accrued enterprise and business taxes as "Accrued enterprise tax." However, in this interim term, the Company made accrued enterprise taxes part of "Accrued corporate tax" and accrued business taxes part of "Accounts payable-other."

#### (Lease Transactions)

Finance lease transactions outside those for which the transfer of ownership of leases to lessees is recognized.

|             |             |                |          |             |                |          |             | (Millions      | s of yen) |
|-------------|-------------|----------------|----------|-------------|----------------|----------|-------------|----------------|-----------|
|             | Н           | Ialf Year ende | d        | Н           | lalf Year ende | d        |             | Year ended     |           |
|             | Ser         | otember 30, 19 | 999      | Sep         | tember 30, 19  | 98       | Ν           | March 31, 1999 | )         |
|             | lease       | accumulated    | year-end | lease       | accumulated    | year-end | lease       | accumulated    | year-end  |
|             | acquisition | depreciation   | balance  | acquisition | depreciation   | balance  | acquisition | depreciation   | balance   |
|             | price       |                |          | price       |                |          | price       |                |           |
| Machinery & | 10,584      | 6,570          | 4,014    | 12,208      | 5,439          | 6,769    | 12,420      | 6,983          | 5,437     |
| equipment   |             |                |          |             |                |          |             |                |           |
| Others      | 4,039       | 2,157          | 1,882    | 4,727       | 2,283          | 2,443    | 4,225       | 2,251          | 1,974     |
| Total       | 14,624      | 8,727          | 5,896    | 16,936      | 7,723          | 9,212    | 16,646      | 9,235          | 7,411     |

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1. Lease acquisition price, accumulated depreciation, and year-end balance

2. Year-end balance of current leasing charges

|                    |                    |                    | (Millions of yen) |
|--------------------|--------------------|--------------------|-------------------|
|                    | Half Year ended    | Half Year ended    | Year ended        |
|                    | September 30, 1999 | September 30, 1998 | March 31, 1999    |
| Less than one year | 3,472              | 4,011              | 3,705             |
| More than one year | 2,704              | 5,645              | 4,025             |
| Total              | 6,177              | 9,657              | 7,731             |

3. Lease payment charges, depreciation, and interest paid

|                       |                    |                    | (Millions of yen) |
|-----------------------|--------------------|--------------------|-------------------|
|                       | Half Year ended    | Half Year ended    | Year ended        |
|                       | September 30, 1999 | September 30, 1998 | March 31, 1999    |
| Lease payment charges | 2,503              | 2,348              | 4,479             |
| Depreciation          | 2,272              | 2,058              | 4,063             |
| Interest paid         | 179                | 334                | 435               |

4. Depreciation calculation method

The lease period is the number of durable years; straight line depreciation is used so that the remaining value is zero.

#### 5. Interest calculation method

Interest is the difference between the overall value of a lease charge and the value of a leased item. Allocation for each period is based on the interest method.

#### **IV. Fair Value of Marketable Securities**

| Half Year ended September 30, 1999 |                             |                     |                        |  |  |
|------------------------------------|-----------------------------|---------------------|------------------------|--|--|
|                                    | Carrying value<br>evaluated | Fair value<br>value | Evaluated gains/losses |  |  |
| 1. Current assets                  |                             |                     |                        |  |  |
| Equities                           | 8,464                       | 27,210              | 18,746                 |  |  |
| Bonds                              | 6,521                       | 6,609               | 87                     |  |  |
| Others                             | 41,570                      | 41,728              | 157                    |  |  |
| Subtotal                           | . 56,556                    | 75,548              | 18,992                 |  |  |
| 2. Fixed assets                    |                             |                     |                        |  |  |
| Equities                           | 16,389                      | 138,590             | 122,200                |  |  |
| Bonds                              | -                           | -                   | -                      |  |  |
| Others                             | -                           | -                   | -                      |  |  |
| Subtotal                           | . 16,389                    | 138,590             | 122,200                |  |  |
| Totals                             | 72,945                      | 214,138             | 141,193                |  |  |

(Millions of yen)

|                   |                             |                   | (Millions of yen)      |
|-------------------|-----------------------------|-------------------|------------------------|
| Year ended Ma     | arch 31, 1999               |                   |                        |
|                   | Carrying value<br>evaluated | Fair market value | Evaluated gains/losses |
| 1. Current assets |                             |                   |                        |
| Equities          | 8,137                       | 22,693            | 14,555                 |
| Bonds             | 6,521                       | 6,637             | 116                    |
| Others            | 33,990                      | 34,055            | 65                     |
| Subtotal          | . 48,649                    | 63,387            | 14,737                 |
| 2. Fixed assets   |                             |                   |                        |
| Equities          | 16,513                      | 125,638           | 109,124                |
| Bonds             | -                           | -                 | -                      |
| Others            | -                           | -                 | -                      |
| Subtotal          | . 16,513                    | 125,638           | 109,124                |
| Totals            | 65,163                      | 189,025           | 123,861                |

|                     |                             |            | (Millions of yen)      |
|---------------------|-----------------------------|------------|------------------------|
| Half Year ended Sej | ptember 30, 1998            |            |                        |
|                     | Carrying value<br>evaluated | Fair value | Evaluated gains/losses |
| 1. Current assets   |                             |            |                        |
| Equities            | 5,577                       | 12,596     | 7,018                  |
| Bonds               | 9,966                       | 10,291     | 324                    |
| Others              |                             | 38,448     | -0                     |
| Subtotal            |                             | 61,336     | 7,342                  |
| 2. Fixed assets     |                             |            |                        |
| Equities            | 16,155                      | 85,531     | 69,376                 |
| Bonds               | . –                         | -          | -                      |
| Others              | -                           | -          | -                      |
| Subtotal            | . 16,155                    | 85,531     | 69,376                 |
| Totals              | 70,149                      | 146,868    | 76,718                 |

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#### Notes:

i. Basis for fair value calculations

- (1) Listed securities; Final quoted prices mainly from Tokyo Stock Exchange
- (2) Over-the-counter securities; Trading prices announced by the Securities Dealers Association of Japan
- (3) Unlisted securities investment trusts; Standard price
- (4) The calculation of the fair values and equivalents of unlisted bonds is based on the yields and remaining maturity periods of representative public and corporate bonds announced by the Securities Dealers Association of Japan.
- ii. Equities holdings include the treasury stock. The realized losses were as follows. Half year ended September 30, 1999.....0 yen Year ended March 31, 1999......1 million yen Half year ended September 30, 1998.....0 yen

#### iii. Carrying values of marketable securities excluded from fair value calculation.

| (1) Current assets                                  |                    |                | (Millions of yen)  |
|---|--------------------|----------------|--------------------|
|   | Half Year ended    | Year ended     | Half Year ended    |
|   | September 30, 1999 | March 31, 1999 | September 30, 1998 |
| a. Money management fund                            | 29,099             | 25,633         | 42,253             |
| b. Commercial paper                                 | 39,992             | 17,988         | 17,980             |
| c. Unlisted foreign bonds                           | 16,133             | 14,035         | 17,031             |
| d. Medium-term government securities fund           | -                  | -              | 5,009              |
| e. Unlisted domestic bonds with remaining           |                    |                |                    |
| redemption periods of less than one year            |                    | 2,019          | 2,038              |
| f. Securities investment trust under closing period | -                  | -              | 200                |
| (2) Fixed assets                                    |                    |                | (Millions of yen)  |
|   | Half Year ended    | Year ended     | Half Year ended    |
|   | September 30, 1999 | March 31, 1999 | September 30, 1998 |
| Unlisted equities and investments excluding         |                    |                |                    |
| securities traded over-the-counter                  | 101,352            | 101,156        | 100,890            |

### V. Derivative Transaction Contract Amounts, etc., and Market Price and Appraisal Losses

| 1. C                    | Currencies       |                    |           |            |                              |          |           | (Millio    | ons of yen) |
|-------------------------|------------------|--------------------|-----------|------------|------------------------------|----------|-----------|------------|-------------|
|                         | Туре             | Half Year ended    |           |            | Year ended<br>March 31, 1999 |          |           |            |             |
|                         |                  | September 30, 1999 |           |            |                              |          |           |            |             |
|                         |                  | Contract           |           | Fair value | Evaluated                    | Contract |           | Fair value | Evaluated   |
|                         |                  | amounts,           |           |            | gains/                       | amounts, |           |            | gains/      |
|                         |                  | etc.               |           |            | losses                       | etc.     |           |            | losses      |
|                         |                  |                    | More than |            |                              |          | More than |            |             |
|                         |                  |                    | one year  |            |                              |          | one year  |            |             |
|                         | Forward exchange |                    |           |            |                              |          |           |            |             |
|                         | transactions     |                    |           |            |                              |          |           |            |             |
|                         | sales of US\$    | -                  | -         | -          | -                            | -        | -         | -          | -           |
|                         |                  |                    |           |            |                              |          |           |            |             |
|                         | Currency options |                    |           |            |                              |          |           |            |             |
| suc                     | transactions     |                    |           |            |                              |          |           |            |             |
| ctic                    | Sales            |                    |           |            |                              |          |           |            |             |
| nsa                     | *Call            |                    |           |            |                              |          |           |            |             |
| tra                     | DFL              | -                  | -         | -          | -                            | -        | -         | -          | -           |
| rket                    | US\$             | -                  | -         | -          | -                            | -        | -         | -          | -           |
| Non-market transactions | <b>D</b>         |                    |           |            |                              |          |           |            |             |
| -uo                     | Purchase         |                    |           |            |                              |          |           |            |             |
| Z                       | *Put             |                    |           |            |                              |          |           |            |             |
|                         | DFL              | -                  | -         | -          | -                            | -        | -         | -          | -           |
| Ter                     | US\$             | -                  | -         | -          | -                            | -        | -         | -          | -           |
| Tota                    | al               | -                  | -         |            |                              | -        | -         | -          | -           |

Notes:

i. Market value calculation

a. Forward exchange transactions

We used future currency markets.

b. Currency options transactions

Our market price is based on that provided by major financial institutions.

- ii. Since foreign exchange contracts are added to foreign currency financial credits and debts, we have excluded the disclosure of foreign currency financial credits and debts that have established yen rates at settlement times, and have recorded on the corresponding yen rates on the balance sheets.
- iii. The amounts in parentheses represent options fee totals on the balance sheets.

| 2. Interest |  |
|-------------|--|
|-------------|--|

|            | Туре                       | Half Year ended    |           |            |           | Year ended     |           |            |           |
|------------|----------------------------|--------------------|-----------|------------|-----------|----------------|-----------|------------|-----------|
|            |                            | September 30, 1999 |           |            |           | March 31, 1999 |           |            |           |
|            |                            | Contract           |           | Fair value | Evaluated | Contract       |           | Fair value | Evaluated |
|            |                            | amounts,           |           |            | gains/    | amounts,       |           |            | gains/    |
|            |                            | etc.               |           |            | losses    | etc.           |           |            | losses    |
|            |                            |                    | More than |            |           |                | More than |            |           |
|            |                            |                    | one year  |            |           |                | one year  |            |           |
|            | Interest swap transactions |                    |           |            |           |                |           |            |           |
|            | *Fixed receivable/         |                    |           |            |           |                |           |            |           |
|            | fluctuating payment        | -                  | -         | -          | -         | 9,000          | -         | 159        | 159       |
| <b></b>    | *Fixed payment/            |                    |           |            |           |                |           |            |           |
| ket        | fluctuating receivable     | 1,500              | -         | -39        | -39       | 5,500          | -         | -63        | -63       |
| naı        | *Fluctuating receivable    |                    |           |            |           |                |           |            |           |
| Non-market | and payment                | -                  | -         | -          | -         | 10,000         | -         | 78         | 78        |
| ñ          | 1 5                        |                    |           |            |           | ,              |           |            |           |
|            | Interest options           |                    |           |            |           |                |           |            |           |
|            | transactions               | -                  | -         | -          | -         | 5,000          | -         | 0          | -13       |
|            | *Call                      |                    |           |            |           | (13)           |           |            |           |
| Tota       | al                         | 1,500              | -         | -39        | -39       | -              | -         | 174        | 160       |

Notes:

i. The amounts in parentheses represent options fee totals on the balance sheets.

ii. Fair value is computed on the basis of the price provided by major financial institutions.