



Ricoh Company, Ltd.

FLASH REPORT -Financial Highlights- (Year ended March 31, 1998)

(1) Non Consolidated

	Year ended March 31, '98	Year ended March 31, '97
Net sales (millions of yen).....	752,630	698,836
<i>(% change from the previous period)</i>	<i>7.7</i>	<i>8.1</i>
Operating income (millions of yen).....	46,677	47,511
<i>(% change from the previous period)</i>	<i>-1.8</i>	<i>58.2</i>
Ordinary income (millions of yen).....	42,935	40,696
<i>(% change from the previous period)</i>	<i>5.5</i>	<i>27.6</i>
Net income (millions of yen).....	22,505	19,816
<i>(% change from the previous period)</i>	<i>13.6</i>	<i>16.2</i>
Net income per share (yen)	33.59	30.25
Cash dividends, applicable to the year (yen)	11.00	12.00
Return on equity (%).....	5.8	5.6

(2) Consolidated

	Year ended March 31, '98	Year ended March 31, '97
Net sales (millions of yen).....	1,403,348	1,316,072
<i>(% change from previous period)</i>	<i>6.6</i>	<i>18.2</i>
Operating income (millions of yen).....	89,707	83,363
<i>(% change from previous period)</i>	<i>7.6</i>	<i>50.5</i>
Income before income taxes (millions of yen).....	68,428	66,905
<i>(% change from previous period)</i>	<i>2.3</i>	<i>31.1</i>
Net income (millions of yen).....	30,131	28,922
<i>(% change from previous period)</i>	<i>4.2</i>	<i>32.3</i>
Net income per share (yen)	44.97	44.16
Return on equity (%).....	6.7	7.0

Notes:

- i. Consolidated financial statements of the Company and its consolidated subsidiaries have been prepared in conformity with accounting principles generally accepted in the United States of America.
- ii. The Company has 257 consolidated subsidiaries, and 76 affiliated companies which are accounted for by the equity method