Key Financial Figures(Consolidated)

April 28, 2017 RICOH COMPANY, LTD. (Billions of yen)

	(Fiscal year	ended)		IF	RS	
1.Operating Results	Mar.'13	Mar.'14	Mar.'15 (*1)	Mar.'16	Mar.'17	Mar.'18 (Forecast)
Sales	1,924.4	2,236.9	2,151.4	2,209.0	2,028.8	2,000.0
(change from the previous corresponding period)	1.1%	16.2%	2.0%	2.7%	-8.2%	-1.4%
Domestic sales	870.3	953.5	759.5	761.5	767.5	770.0
(change from the previous corresponding period)	-1.8%	9.6%	-7.1%	0.3%	0.8%	0.3%
Overseas sales	1,054.1	1,283.3	1,391.8	1,447.4	1,261.3	1,230.0
(change from the previous corresponding period)	3.6%	21.7%	7.9%	4.0%	-12.9%	-2.5%
Overseas sales ratio	54.8%	57.4%	64.7%	65.5%	62.2%	61.5%
Gross profit	768.6	894.3	906.9	881.9	788.6	750.0
(change from the previous corresponding period)	2.1%	16.4%	3.9%	-2.8%	-10.6%	-4.9%
Percentage of sales	39.9%	40.0%	42.2%	39.9%	38.9%	37.5%
Selling, general and administrative expenses	705.1	773.9	791.1	779.6	754.7	732.0
(change from the previous corresponding period)	-8.5%	9.7%	5.1%	-1.5%	-3.2%	-3.0%
Percentage of sales	36.6%	34.6%	36.8%	35.3%	37.2%	36.6%
Operating profit	63.4	120.3	115.7	102.2	33.8	18.0
(change from the previous corresponding period)		89.8%	-3.8%	-11.6%	-66.9%	-46.9%
Percentage of sales	3.3%	5.4%	5.4%	4.6%	1.7%	0.9%
Profit before income tax expenses	58.1	117.2	112.2	95.6	29.9	13.0
(change from the previous corresponding period)		101.5%	-4.9%	-14.8%	-68.7%	-56.6%
Percentage of sales	3.0%	5.2%	5.2%	4.3%	1.5%	0.7%
Profit attributable to owners of the parent	32.4	72.8	68.5	62.9	3.4	3.0
(change from the previous corresponding period)		124.3%	-5.8%	-8.1%	-94.5%	-14.0%
Percentage of sales	1.7%	3.3%	3.2%	2.8%	0.2%	0.2%
Earnings per share attributable to owners of the parent-basic[y		100.46	94.58	86.87	4.81	4.14
(change from the previous corresponding period)		124.3%	-5.8%	-8.2%	-94.5%	-13.9%
		124.5/0	5.070			
Exchange rate [yen/US\$]	83.06	100.29	109.89	120.12	108.39	105.00
Exchange rate [yen/US\$]	83.06	100.29	109.89	120.12	108.39	105.00
Exchange rate [yen/US\$] [yen/EURO]	83.06 107.08	100.29 134.47	109.89 138.85 Mar.'15	120.12 132.68	108.39 118.82	105.00 115.00 Mar.'18
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios	83.06 107.08 Mar.'13	100.29 134.47 Mar.'14	109.89 138.85 Mar.'15 (*1)	120.12 132.68 Mar.'16	108.39 118.82 Mar.'17	105.00 115.00 Mar.'18 (Forecast)
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure	83.06 107.08 Mar.'13	100.29 134.47 Mar.'14 116.2	109.89 138.85 Mar.'15 (*1) 118.7	120.12 132.68 Mar.'16	108.39 118.82 Mar.'17	105.00 115.00 Mar.'18 (Forecast) 117.0
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales	83.06 107.08 Mar.'13 112.0 5.8%	100.29 134.47 Mar.'14 116.2 5.2%	109.89 138.85 Mar.'15 (*1) 118.7 5.5%	120.12 132.68 Mar.'16 118.5 5.4%	108.39 118.82 Mar.'17 114.3 5.6%	105.00 115.00 Mar.'18 (Forecast) 117.0
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income	83.06 107.08 Mar.'13 112.0 5.8% 3.0	100.29 134.47 Mar.'14 116.2 5.2% 2.5	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9	120.12 132.68 Mar.'16 118.5 5.4% 5.0	108.39 118.82 Mar.'17 114.3 5.6% 4.6	105.00 115.00 Mar.'18 (Forecast) 117.0
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5	105.00 115.00 Mar.'18 (Forecast) 117.0
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9	105.00 115.00 Mar.'18 (Forecast) 117.0
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(**) [times]	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9%
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9	120.12 132.68 Mar. 16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9%
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9%
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9%
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9%
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9% ————————————————————————————————————
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8 202.5	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9% ————————————————————————————————————
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9 207.0 1.9	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8 202.5 2.0	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9% ————————————————————————————————————
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Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5%	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8%	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2%	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9 207.0 1.9 852.8 30.7% 2,776.4 3.5%	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8 202.5 2.0 859.7 31.2% 2,759.2	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9% ————————————————————————————————————
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5%	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8%	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9 207.0 1.9 852.8 30.7% 2,776.4 3.5%	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8 202.5 2.0 859.7 31.2% 2,759.2 1.1%	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9% ————————————————————————————————————
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity Number of employees(Japan)(thousand of people)	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0%	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8% 1,017.9 39.8%	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7%	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9 207.0 1.9 852.8 30.7% 2,776.4 3.5% 1,077.8 38.8%	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8 202.5 2.0 859.7 31.2% 2,759.2 1.1% 1,042.1 37.8%	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9% ————————————————————————————————————
Exchange rate [yen/US\$] [yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	83.06 107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	100.29 134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	109.89 138.85 Mar.'15 (*1) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5%	120.12 132.68 Mar.'16 118.5 5.4% 5.0 11.7 -6.6 9.1 68.7 83.7 -4.2 168.5 0.9 207.0 1.9 852.8 30.7% 2,776.4 3.5% 1,077.8 38.8% 5.8%	108.39 118.82 Mar.'17 114.3 5.6% 4.6 8.5 -3.9 4.5 68.0 75.4 -18.4 135.0 0.8 202.5 2.0 859.7 31.2% 2,759.2 1.1% 1,042.1 37.8% 0.3%	105.00 115.00 Mar.'18 (Forecast) 117.0 5.9%

Interest coverage ratio(**)=(Interest and dividend income + Operating profit) ÷ Interest expense

^{*1} Due to the change in lease transaction reporting from FY16/03, sales figures and related indicators of FY15/03 have also been adjusted retroactively to conform to the current year.

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2014, instead of U.S. GAAP.

Key Financial Figures(Consolidated)

April 28, 2017 RICOH COMPANY, LTD. (Billions of yen)

	(Fiscal year	ended)	IFRS				
3. Sales by Category	Mar.'13	Mar.'14	Mar.'15 (*1)	Mar.'16	Mar.'17	Mar.'18 (Forecast)	
Imaging & Solutions	1,685.3	1,970.4	1,916.6	1,974.5	1,792.0	1,753.7	
(change from the previous corresponding period)	0.9%	16.9%	-2.5%	3.0%	-9.2%	-2.1%	
Percentage of sales	87.6%	88.1%	89.0%	89.3%	88.3%	87.7%	
Office Imaging	1,329.6	1,477.4	1,439.7	1,432.0	1,274.8	1,225.8	
(change from the previous corresponding period)	0.5%	11.1%	-2.5%	-0.5%	-11.0%	-3.9%	
Percentage of sales	69.1%	66.0%	66.9%	64.8%	62.8%	61.3%	
Production Printing	147.0	185.0	191.9	223.8	206.2	213.0	
(change from the previous corresponding period)	-1.0%	25.9%	6.6%	16.6%	-7.9%	3.3%	
Percentage of sales	7.6%	8.3%	8.9%	10.1%	10.2%	10.7%	
Network System Solutions	208.7	308.0	284.9	318.6	310.9	314.9	
(change from the previous corresponding period)	4.8%	47.5%	-7.5%	11.8%	-2.4%	1.3%	
Percentage of sales	10.8%	13.8%	13.2%	14.4%	15.3%	15.7%	
Industrial Products	93.0	105.0	117.7	125.4	124.8	135.9	
(change from the previous corresponding period)	-5.1%	12.8%	7.1%	6.5%	-0.5%	8.8%	
Percentage of sales	4.8%	4.7%	5.5%	5.7%	6.2%	6.8%	
Other	146.0	161.4	116.9	109.0	111.9	110.4	
(change from the previous corresponding period)	8.7%	10.5%	-3.2%	-6.8%	2.7%	-1.4%	
Percentage of sales	7.7%	7.2%	5.5%	5.0%	5.5%	5.5%	
4. Sales by Geographic Area	Mar.'13	Mar.'14	Mar.'15 (*1)	Mar.'16	Mar.'17	Mar.'18 (Forecast)	
Japan	870.3	953.5	759.5	761.5	767.5	770.0	
(change from the previous corresponding period)	-1.8%	9.6%	-7.1%	0.3%	0.8%	0.3%	
Percentage of sales	45.2%	42.6%	35.3%	34.5%	37.8%	38.5%	
Overseas	1,054.1	1,283.3	1,391.8	1,447.4	1,261.3	1,230.0	
(change from the previous corresponding period)	3.6%	21.7%	7.9%	4.0%	-12.9%	-2.5%	
Percentage of sales	54.8%	57.4%	64.7%	65.5%	62.2%	61.5%	
The Americas	496.6	591.2	648.5	693.7	609.0	583.6	
(change from the previous corresponding period)	5.9%	19.1%	10.1%	7.0%	-12.2%	-4.2%	
Percentage of sales	25.8%	26.4%	30.1%	31.4%	30.0%	29.2%	
Europe, Middle East and Africa	421.7	519.4	532.3	531.0	456.4	449.4	
(change from the previous corresponding period)	0.1%	23.2%	2.6%	-0.3%	-14.0%	-1.5%	
Percentage of sales	21.9%	23.2%	24.7%	24.0%	22.5%	22.5%	
Other	135.7	172.6	210.9	222.6	195.8	197.0	
(change from the previous corresponding period)	6.9%	27.2%	15.7%	5.6%	-12.1%	0.6%	
Percentage of sales	7.1%	7.7%	9.9%	10.1%	9.7%	9.9%	

^{*1} Due to the change in lease transaction reporting from FY16/03, sales figures and related indicators of FY15/03 have also been adjusted retroactively to conform to the current year.

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2014, instead of U.S. GAAP.

(Three months ended)

				IFR	S			
Operating Results	Jun.'15	Sep.'15	Dec.'15	Mar.'16	Jun.'16	Sep.'16	Dec.'16	Mar.'17
Sales	539.1	556.0	548.6	565.1	487.7	483.7	497.9	559.4
(change from the previous corresponding period)	6.4%	5.7%	1.8%	-2.5%	-9.5%	-13.0%	-9.2%	-1.0%
Domestic sales	179.8	187.1	182.1	212.4	179.1	185.6	182.2	220.5
(change from the previous corresponding period)	-3.1%	-1.1%	2.4%	2.6%	-0.4%	-0.8%	0.0%	3.8%
Overseas sales	359.2	368.8	366.5	352.7	308.6	298.0	315.7	338.9
(change from the previous corresponding period)	11.9%	9.5%	1.5%	-5.4%	-14.1%	-19.2%	-13.9%	-3.9%
Overseas sales ratio	66.6%	66.3%	66.8%	62.4%	63.3%	61.6%	63.4%	60.6%
Gross profit	224.8	221.8	226.0	209.2	198.8	188.3	198.2	203.1
(change from the previous corresponding period)	2.5%	-2.3%	-2.9%	-8.1%	-11.6%	-15.1%	-12.3%	-2.9%
Percentage of sales	41.7%	39.9%	41.2%	37.0%	40.8%	38.9%	39.8%	36.3%
Selling, general and administrative expenses	204.1	186.4	196.6	192.3	187.9	182.7	186.2	197.8
(change from the previous corresponding period)	6.3%	-6.0%	-2.9%	-2.9%	-7.9%	-2.0%	-5.3%	2.8%
Percentage of sales	37.9%	33.5%	35.8%	34.0%	38.6%	37.8%	37.4%	35.4%
Operating profit	20.6	35.4	29.3	16.8	10.8	5.6	12.0	5.3
(change from the previous corresponding period)	-23.9%	23.5%	-2.9%	-43.3%	-47.4%	-84.0%	-59.0%	-68.5%
Percentage of sales	3.8%	6.4%	5.3%	3.0%	2.2%	1.2%	2.4%	0.9%
Profit before income tax expenses	19.4	34.1	27.6	14.5	10.3	4.8	10.8	3.7
(change from the previous corresponding period)	-24.6%	14.5%	-5.7%	-47.1%	-46.6%	-85.6%	-60.7%	-73.8%
Percentage of sales	3.6%	6.1%	5.0%	2.6%	2.1%	1.0%	2.2%	0.7%
Profit attributable to owners of the parent	12.9	21.5	16.8	11.5	4.7	0.2	-0.8	-0.0
(change from the previous corresponding period)	-13.9%	14.1%	-8.2%	-28.7%	-63.3%	-98.9%	_	•
Percentage of sales	2.4%	3.9%	3.1%	2.0%	1.0%	0.0%	-0.2%	-0.1%
Earnings per share attributable to owners of the parent-basic[yen]	17.91	29.74	23.28	15.95	6.58	0.32	-1.23	-0.80
(change from the previous corresponding period)	-13.9%	14.1%	-8.1%	-28.7%	-63.3%	-98.9%		0.00
Exchange rate [yen/US\$]	121.31	122.29	121.42	115.44	108.08	102.45	109.33	113.82
[yen/EURO]	134.22	136.03	133.01	127.40	121.97	114.35	117.81	121.23
Other ratios	Jun.'15	Sep.'15	Dec.'15	Mar.'16	Jun.'16	Sep.'16	Dec.'16	Mar.'17
DAD F. W.			20.7		250			20.4
R&D Expenditure	27.0	30.2		32.0		30.2	26.6	30.6
R&D Expenditure / Sales			28.7		26.8			
	5.0%	5.7%	5.2%	5.7%	5.5%	6.3%	5.4%	
	0.6	2.6	5.2% 0.3	5.7%	5.5%	6.3%	5.4%	1.0
Finance costs	0.6 1.8	2.6 1.6	5.2% 0.3 2.0	5.7% 1.3 3.6	5.5% 1.8 2.2	6.3% 1.6 2.4	5.4% 0.1 1.2	1.0 2.5
Finance costs Financial income(expenses)net	0.6 1.8 -1.2	2.6 1.6 1.0	5.2% 0.3 2.0 -1.7	5.7% 1.3 3.6 -2.3	5.5% 1.8 2.2 -0.4	6.3% 1.6 2.4 -0.8	5.4% 0.1 1.2 -1.1	1.0 2.5 -1.5
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times]	0.6 1.8 -1.2 11.3	2.6 1.6 1.0 19.4	5.2% 0.3 2.0 -1.7 14.2	5.7% 1.3 3.6 -2.3 5.0	5.5% 1.8 2.2 -0.4 5.6	6.3% 1.6 2.4 -0.8 3.0	5.4% 0.1 1.2 -1.1 9.5	1.0 2.3 -1.3 2.3
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets	0.6 1.8 -1.2 11.3 17.3	2.6 1.6 1.0 19.4 18.3	5.2% 0.3 2.0 -1.7 14.2 17.9	5.7% 1.3 3.6 -2.3 5.0 16.2	5.5% 1.8 2.2 -0.4 5.6 16.3	6.3% 1.6 2.4 -0.8 3.0 16.7	5.4% 0.1 1.2 -1.1 9.5 17.0	1.0 2.3 -1.3 2.3
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	0.6 1.8 -1.2 11.3 17.3 20.5	2.6 1.6 1.0 19.4 18.3 20.4	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1	1.4 2.3 -1.4 2.4 17.4 22.1
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1	2.6 1.6 1.0 19.4 18.3 20.4 -36.1	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4	1.0 2.3 -1.3 2.3 17.3 22.3 20.3
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	0.6 1.8 -1.2 11.3 17.3 20.5	2.6 1.6 1.0 19.4 18.3 20.4	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1	1.0 2.3 -1.3 2.3 17.3 22.3 20.3
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1	2.6 1.6 1.0 19.4 18.3 20.4 -36.1	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4	1.0 2.3 -1.3 2.3 17.3 22.3 20.3
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8	1.0 2.5 -1.5 2.5 17.3 22.3 20.5 135.0
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17	1.0 2.5 -1.5 2.5 17.3 22 20.5 135.0 0.72 202.5
Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7	1.0 2.8 -1.5 17.8 22.3 20.3 135.0 0.77 202.3
Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35	1.0 2.4 -1.3 2.2 17.3 20.3 135.0 0.77 202.4 1.77 859.7
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35	1.0 2.4 -1.3 2.2 17.3 22.3 135.0 0.77 202.4 1.77 859.3
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1 30.1%	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4%	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7%	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8 30.7%	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4 32.9%	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8 33.8%	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35 944.9 33.3%	1.0 2.5 17.4 22.3 20.3 135.0 0.77 202.2 1.77 859.3 31.29 2,759.3
Finance costs Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1 30.1% 2,806.4	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8 30.7% 2,776.4	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4 32.9% 2,682.1	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8 33.8% 2,678.4	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35 944.9 33.3% 2,834.9	1.0 2.5 -1.1 2.5 17.4 22.3 135.0 0.7 202.5 1.7 859.3 31.29 2,759.3
Finance costs Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1 30.1% 2,806.4 0.7%	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5 1.1%	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0%	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8 30.7% 2,776.4 0.5%	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4 32.9% 2,682.1 0.4%	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8 33.8% 2,678.4 0.2%	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35 944.9 33.3% 2.834.9 0.4%	1.0 2.5 17.8 22.3 20.5 135.0 0.72 202.5 1.71 859.3 31.29 2,759.3 0.19
Finance costs Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Fotal assets Profit before income tax expenses on total assets Equity attributable to owners of the parent	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1 30.1% 2,806.4 0.7% 1,111.0	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5 1.1%	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0%	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8 30.7% 2,776.4 0.5% 1,077.8	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4 32.9% 2,682.1 0.4% 999.2	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8 33.8% 2,678.4 0.2% 988.3	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35 944.9 33.3% 2,834.9 0,4% 1,056.4	1.0 2.5 17.8 22.3 20.5 135.0 0.72 202.5 1.71 859.7 31.2° 2,759.2 0.1° 1,042.1 37.8°
Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1 30.1% 2,806.4 0.7% 1,111.0 39.6%	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2.632.5 1.1% 1,064.4 40.4%	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0% 1,109.4 39.7%	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8 30.7% 2,776.4 0.5% 1,077.8 38.8%	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4 32.9% 2,682.1 0.4% 999.2 37.3%	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8 33.8% 2.678.4 0.2% 988.3 36.9%	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35 944.9 33.3% 2,834.9 0.4% 1,056.4 37.3%	1.0 2.5 -1.5 2.5 17.8 22.3 20.5 135.0 0.72 202.5 1.71 859.7 31.2° 2,759.2 0.1° 1,042.1 37.8° -0.1°
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio	0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84 232.3 2.22 844.1 30.1% 2,806.4 0.7% 1,111.0 39.6% 1.2%	2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5 1.1% 1,064.4 40.4% 1.8%	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0% 1,109.4 39.7% 1.5%	5.7% 1.3 3.6 -2.3 5.0 16.2 22.1 37.9 168.5 0.89 207.0 1.75 852.8 30.7% 2,776.4 0.5% 1,077.8 38.8% 1.1%	5.5% 1.8 2.2 -0.4 5.6 16.3 16.0 1.7 191.4 1.18 206.1 2.14 881.4 32.9% 2,682.1 0.4% 999.2 37.3% 0.5%	6.3% 1.6 2.4 -0.8 3.0 16.7 19.8 -27.2 184.8 1.15 206.8 2.10 905.8 33.8% 2,678.4 0.2% 988.3 36.9% 0.0%	5.4% 0.1 1.2 -1.1 9.5 17.0 17.1 -13.4 193.8 1.17 234.7 2.35 944.9 33.3% 2,834.9 0.4% 1,056.4 37.3% -0.1%	5.5% 1.0 2.5 -1.5 2.5 17.8 22.3 20.5 135.0 0.72 202.5 1.71 859.7 31.2% 2,759.2 0.1% 1,042.1 37.8% -0.1% 35.4

 $Interest\ coverage\ ratio(\ref{thm:equation:equ$

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2014, instead of U.S. GAAP.

(Three months ended)

3. Sales by Category	IFRS								
	Jun.'15	Sep.'15	Dec.'15	Mar.'16	Jun.'16	Sep.'16	Dec.'16	Mar.'17	
Imaging & Solutions	481.4	496.5	490.0	506.4	430.4	424.8	439.1	497.5	
(change from the previous corresponding period)	6.9%	6.9%	2.3%	-3.1%	-10.6%	-14.4%	-10.4%	-1.7%	
Percentage of sales	89.3%	89.3%	89.3%	89.6%	88.3%	87.8%	88.2%	88.9%	
Office Imaging	361.3	350.0	357.0	363.7	316.5	298.5	313.9	345.8	
(change from the previous corresponding period)	5.3%	1.6%	-2.9%	-5.4%	-12.4%	-14.7%	-12.1%	-4.9%	
Percentage of sales	67.0%	63.0%	65.1%	64.4%	64.9%	61.7%	63.0%	61.8%	
Production Printing	50.7	57.4	57.3	58.3	47.5	47.7	52.5	58.2	
(change from the previous corresponding period)	20.8%	22.4%	17.0%	7.9%	-6.2%	-16.8%	-8.3%	-0.1%	
Percentage of sales	9.4%	10.3%	10.4%	10.3%	9.8%	9.9%	10.6%	10.4%	
Network System Solutions	69.4	89.1	75.6	84.3	66.3	78.5	72.5	93.4	
(change from the previous corresponding period)	6.0%	22.4%	20.7%	0.6%	-4.5%	-11.9%	-4.1%	10.8%	
Percentage of sales	12.9%	16.0%	13.8%	14.9%	13.6%	16.2%	14.6%	16.7%	
Industrial Products	31.0	32.3	31.2	30.7	28.8	30.3	32.1	33.5	
(change from the previous corresponding period)	13.5%	8.9%	1.2%	3.3%	-7.3%	-6.1%	2.9%	9.0%	
Percentage of sales	5.8%	5.8%	5.7%	5.4%	5.9%	6.3%	6.4%	6.0%	
Other	26.6	27.0	27.4	27.9	28.4	28.5	26.7	28.3	
(change from the previous corresponding period)	-6.9%	-15.5%	-4.9%	1.6%	6.7%	5.2%	-2.6%	1.4%	
Percentage of sales	4.9%	4.9%	5.0%	5.0%	5.8%	5.9%	5.4%	5.1%	
4. Sales by Geographic Area	Jun.'15	Sep.'15	Dec.'15	Mar.'16	Jun.'16	Sep.'16	Dec.'16	Mar.'17	
Japan	179.8	187.1	182.1	212.4	179.1	185.6	182.2	220.5	
(change from the previous corresponding period)	-3.1%	-1.1%	2.4%	2.6%	-0.4%	-0.8%	0.0%	3.8%	
Percentage of sales	33.4%	33.7%	33.2%	37.6%	36.7%	38.4%	36.6%	39.4%	
0				37.070	30.7%				
Overseas	359.2	368.8	366.5	352.7	308.6	298.0	315.7	338.9	
(change from the previous corresponding period)	359.2 11.9%							338.9 -3.9%	
		368.8	366.5	352.7	308.6	298.0	315.7	-3.9%	
(change from the previous corresponding period) Percentage of sales	11.9%	368.8 9.5%	366.5 1.5%	352.7 -5.4%	308.6 -14.1%	298.0 -19.2%	315.7 -13.9%		
(change from the previous corresponding period)	11.9% 66.6%	368.8 9.5% 66.3%	366.5 1.5% 66.8%	352.7 -5.4% 62.4%	308.6 -14.1% 63.3%	298.0 -19.2% 61.6%	315.7 -13.9% 63.4%	-3.9% 60.6%	
(change from the previous corresponding period) Percentage of sales The Americas	11.9% 66.6% 174.2	368.8 9.5% 66.3% 178.6	366.5 1.5% 66.8% 171.8	352.7 -5.4% 62.4% 169.0	308.6 -14.1% 63.3% 145.6	298.0 -19.2% 61.6% 147.2	315.7 -13.9% 63.4% 150.8	-3.9% 60.6% 165.3 -2.1%	
(change from the previous corresponding period) Percentage of sales The Americas (change from the previous corresponding period)	11.9% 66.6% 174.2 18.3%	368.8 9.5% 66.3% 178.6 13.8%	366.5 1.5% 66.8% 171.8 1.7%	352.7 -5.4% 62.4% 169.0 -3.5%	308.6 -14.1% 63.3% 145.6 -16.4%	298.0 -19.2% 61.6% 147.2 -17.6%	315.7 -13.9% 63.4% 150.8 -12.2%	-3.9% 60.6% 165.3 -2.1% 29.6%	
(change from the previous corresponding period) Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales	11.9% 66.6% 174.2 18.3% 32.3%	368.8 9.5% 66.3% 178.6 13.8% 32.1%	366.5 1.5% 66.8% 171.8 1.7% 31.3%	352.7 -5.4% 62.4% 169.0 -3.5% 29.9%	308.6 -14.1% 63.3% 145.6 -16.4% 29.9%	298.0 -19.2% 61.6% 147.2 -17.6% 30.4%	315.7 -13.9% 63.4% 150.8 -12.2% 30.3%	-3.9% 60.6% 165.3 -2.1% 29.6% 121.8	
(change from the previous corresponding period) Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales Europe, Middle East and Africa	11.9% 66.6% 174.2 18.3% 32.3% 129.8	368.8 9.5% 66.3% 178.6 13.8% 32.1%	366.5 1.5% 66.8% 171.8 1.7% 31.3%	352.7 -5.4% 62.4% 169.0 -3.5% 29.9% 133.6	308.6 -14.1% 63.3% 145.6 -16.4% 29.9% 116.5	298.0 -19.2% 61.6% 147.2 -17.6% 30.4% 104.3	315.7 -13.9% 63.4% 150.8 -12.2% 30.3% 113.7	-3.9% 60.6% 165.3 -2.1% 29.6% 121.8 -8.9%	
(change from the previous corresponding period) Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales Europe, Middle East and Africa (change from the previous corresponding period)	11.9% 66.6% 174.2 18.3% 32.3% 129.8 1.3%	368.8 9.5% 66.3% 178.6 13.8% 32.1% 130.1 3.0%	366.5 1.5% 66.8% 171.8 1.7% 31.3% 137.3 0.3%	352.7 -5.4% 62.4% 169.0 -3.5% 29.9% 133.6 -5.2%	308.6 -14.1% 63.3% 145.6 -16.4% 29.9% 116.5 -10.2%	298.0 -19.2% 61.6% 147.2 -17.6% 30.4% 104.3 -19.8%	315.7 -13.9% 63.4% 150.8 -12.2% 30.3% 113.7 -17.2%	-3.9% 60.6% 165.3 -2.1% 29.6% 121.8 -8.9%	
(change from the previous corresponding period) Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales Europe, Middle East and Africa (change from the previous corresponding period) Percentage of sales	11.9% 66.6% 174.2 18.3% 32.3% 129.8 1.3% 24.1%	368.8 9.5% 66.3% 178.6 13.8% 32.1% 130.1 3.0% 23.4%	366.5 1.5% 66.8% 171.8 1.7% 31.3% 137.3 0.3% 25.0%	352.7 -5.4% 62.4% 169.0 -3.5% 29.9% 133.6 -5.2% 23.7%	308.6 -14.1% 63.3% 145.6 -16.4% 29.9% 116.5 -10.2% 23.9%	298.0 -19.2% 61.6% 147.2 -17.6% 30.4% 104.3 -19.8% 21.6%	315.7 -13.9% 63.4% 150.8 -12.2% 30.3% 113.7 -17.2% 22.8%	-3.9% 60.6% 165.3 -2.1% 29.6% 121.8 -8.9% 21.8%	

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2014, instead of U.S. GAAP.