February 1, 2016 RICOH COMPANY, LTD. (Billions of yen)

	(Fiscal year	ended)		IF	RS	(Nine months	IFF	RS
1.Operating Results	Mar.'12	Mar.'13	Mar.'14	Mar.'15	Mar.'16	Dec.'13	Dec.'14	Dec.'15
Sales	(*1) 1,903.4	1,924.4	2,236.9	(*2) 2,151.4	(Forecast) 2,250.0	1,611.5	1,571.5	1,643.8
(change from the previous corresponding period)	-2.0%	1.1%	16.2%	2.0%	4.6%	16.2%	3.4%	4.6%
Domestic sales	886.4	870.3	953.5	759.5	765.0	672.3	552.5	549.1
(change from the previous corresponding period)	1.2%	-1.8%	9.6%	-7.1%	0.7%	4.9%	-3.8%	-0.6%
Overseas sales	1,017.0	1,054.1	1,283.3	1,391.8	1,485.0	939.2	1,018.9	1,094.7
(change from the previous corresponding period)	-4.5%	3.6%	21.7%	7.9%	6.7%	25.9%	7.8%	7.4%
Overseas sales ratio	53.4%	54.8%	57.4%	64.7%	66.0%	58.3%	64.8%	66.6%
Gross profit	752.6	768.6	894.3	906.9	907.0	657.0	679.1	672.7
(change from the previous corresponding period)	-4.6%	2.1%	16.4%	3.9%	0.0%	16.6%	6.0%	-0.9%
Percentage of sales	39.5%	39.9%	40.0%	42.2%	40.3%	40.8%	43.2%	40.9%
Selling, general and administrative expenses	770.6	705.1	773.9	791.1	791.0	578.8		587.2
(change from the previous corresponding period)	5.4%	-8.5%	9.7%	5.1%	0.0%	10.7%	5.5%	-1.0%
Percentage of sales	40.4%	36.6%	34.6%	36.8%	35.2%	35.9%	37.7%	35.7%
Operating profit	-18.0	63.4	120.3	115.7	116.0	78.2	86.0	85.4
(change from the previous corresponding period)			89.8%	-3.8%	0.2%	93.2%	9.8%	-0.7%
Percentage of sales	-0.9%	3.3%	5.4%	5.4%	5.2%	4.9%	5.5%	5.2%
Profit before income tax expenses	-31.9	58.1	117.2	112.2	111.0	75.8	84.8	81.1
(change from the previous corresponding period)			101.5%	-4.9%	-1.2%	109.2%	11.8%	-4.4%
Percentage of sales	-1.7%	3.0%	5.2%	5.2%	4.9%	4.7%	5.4%	4.9%
Profit attributable to owners of the parent	-44.5	32.4	72.8	68.5	71.0	43.5	52.3	51.4
(change from the previous corresponding period)			124.3%	-5.8%	3.6%	151.8%	20.6%	-1.8%
Percentage of sales	-2.3%	1.7%	3.3%	3.2%	3.2%	2.7%	3.3%	3.1%
Earnings per share attributable to owners of the parent-basic[yer		44.78	100.46	94.58	97.94	60.09	72.22	70.93
(change from the previous corresponding period)			124.3%	-5.8%	3.6%	151.8%	20.6%	-1.8%
	70.09	02.04		-			106.84	
Exchange rate [ven/US\$]	/9.08	83.06	100.29	109.89	121.20	99.42	100.04	121.0/
Exchange rate [yen/US\$] [ven/EURO]	79.08 109.05	83.06 107.08	100.29 134.47	109.89 138.85	121.26 133.32	99.42 132.31		121.67 134.42
Exchange rate [yen/US\$] [yen/EURO]	109.05	83.06 107.08	100.29 134.47	109.89 138.85	133.32	132.31	140.26	134.42
• • •	109.05 Mar.'12			138.85 Mar.'15	133.32 Mar.'16			
[yen/EURO] 2. Other ratios	109.05 Mar.'12 (*1)	107.08 Mar.'13	134.47 Mar.'14	138.85 Mar.'15 (*2)	133.32 Mar.'16 (Forecast)	132.31 Dec.'13	140.26 Dec.'14	134.42 Dec.'15
[yen/EURO] 2. Other ratios R&D Expenditure	109.05 Mar.'12 (*1) 119.0	107.08 Mar.'13 112.0	134.47 Mar.'14 116.2	138.85 Mar.'15 (*2) 118.7	133.32 Mar.'16 (Forecast) 123.0	132.31 Dec.'13 85.9	140.26 Dec.'14 86.8	134.42 Dec.'15 86.5
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales	109.05 Mar.'12 (*1) 119.0 6.3%	107.08 Mar.'13 112.0 5.8%	134.47 Mar.'14 116.2 5.2%	138.85 Mar.'15 (*2) 118.7 5.5%	133.32 Mar.'16 (Forecast) 123.0 5.5%	132.31 Dec.'13 85.9 5.3%	140.26 Dec.'14 86.8 5.5%	134.42 Dec.'15 86.5 5.3%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income	109.05 Mar.'12 (*1) 119.0 6.3% 3.1	107.08 Mar.'13 112.0 5.8% 3.0	134.47 Mar.'14 116.2 5.2% 2.5	138.85 Mar.'15 (*2) 118.7 5.5% 3.9	133.32 Mar.'16 (Forecast) 123.0	132.31 Dec.'13 85.9 5.3% 1.5	140.26 Dec.'14 86.8 5.5% 4.4	134.42 Dec.'15 86.5 5.3% 3.7
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9	107.08 Mar.'13 112.0 5.8% 3.0 7.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3	133.32 Mar.'16 (Forecast) 123.0 5.5%	132.31 Dec.'13 85.9 5.3% 1.5 5.2	140.26 Dec.'14 86.8 5.5% 4.4 5.6	134.42 Dec.'15 86.5 5.3% 3.7 8.1
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4	133.32 Mar.'16 (Forecast) 123.0 5.5%	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times]	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2	133.32 Mar.'16 (Forecast) 123.0 5.5% – – –	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9	133.32 Mar.'16 (Forecast) 123.0 5.5% — — — — — — — — — — — — — — — — — — —	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9	133.32 Mar.'16 (Forecast) 123.0 5.5% — — — — — — — 70.0 80.0	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9	133.32 Mar.'16 (Forecast) 123.0 5.5% — — — — — — — — — — — — — — — — — — —	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6	133.32 Mar.'16 (Forecast) 123.0 5.5% - - - 70.0 80.0 - -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77	133.32 Mar.'16 (Forecast) 123.0 5.5% - - - - 70.0 80.0 - - - - - - - - - - - - -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 54.3 55.2 -26.4 147.8 0.83	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 61.6 -42.2 163.1 0.89
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4	133.32 Mar.'16 (Forecast) 123.0 5.5% - - - 70.0 80.0 - -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16	133.32 Mar.'16 (Forecast) 123.0 5.5% — — — — — 70.0 80.0 — — — — — — — — — — — — — — — — — —	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5	133.32 Mar.'16 (Forecast) 123.0 5.5% — — — — — 70.0 80.0 — — — — — — — — — — — — —	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Debt Debt on total assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3%	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0%	133.32 Mar.'16 (Forecast) 123.0 5.5% - - - - 70.0 80.0 - - - - - - - - - - - - -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4%	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8%	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Debt Debt on total assets Total assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2	133.32 Mar.'16 (Forecast) 123.0 5.5% 70.0 80.0 -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2,560.4	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Inventories Debt Debt on total assets Total assets Profit before income tax expenses on total assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8%	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2%	133.32 Mar.'16 (Forecast) 123.0 5.5% 70.0 80.0 -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2.560.4 3.1%	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8 3.2%	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 2.9%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2.360.6 2.5% 897.9	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1	133.32 Mar.'16 (Forecast) 123.0 5.5% 70.0 80.0 -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2,560.4 3.1% 1,003.4	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8 3.2% 1,109.3	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 2.9% 1,109.4
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt Debt Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2.360.6 2.5% 897.9 38.0%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8%	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7%	133.32 Mar.'16 (Forecast) 123.0 5.5% 70.0 80.0 -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2,560.4 3.1% 1,003.4 39.2%	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8 3.2% 1,109.3 40.4%	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 2.9% 1,109.4 39.7%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt Debt Debt Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5%	133.32 Mar.'16 (Forecast) 123.0 5.5% - - - - - - - - - - - - -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2,560.4 3.1% 1,003.4 39.2% 4.6%	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8 3.2% 1,109.3 40.4% 4.9%	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2.794.0 2.9% 1,109.4 39.7% 4.7%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories Inventories/Averaged cost of sales [months] Debt Debt Debt Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity Number of employees(Japan)(thousand of people)	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1% 38.5	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8% 37.4	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6% 36.8	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5% 36.3	133.32 Mar.'16 (Forecast) 123.0 5.5% 70.0 80.0 -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2,560.4 3.1% 1,003.4 39.2% 4.6% 37.0	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8 3.2% 1,109.3 40.4% 4.9% 36.7	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 2.9% 1,109.4 39.7% 4.7% 36.1
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Finance income (expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt Debt Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	138.85 Mar.'15 (*2) 118.7 5.5% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.77 224.4 2.16 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5%	133.32 Mar.'16 (Forecast) 123.0 5.5% - - - - - - - - - - - - -	132.31 Dec.'13 85.9 5.3% 1.5 5.2 -3.6 15.2 54.3 55.2 -26.4 147.8 0.83 228.4 2.15 778.1 30.4% 2,560.4 3.1% 1,003.4 39.2% 4.6%	140.26 Dec.'14 86.8 5.5% 4.4 5.6 -1.1 16.1 53.3 54.9 -74.9 140.2 0.80 240.5 2.43 819.8 29.8% 2,748.8 3.2% 1,109.3 40.4% 4.9%	134.42 Dec.'15 86.5 5.3% 3.7 8.1 -4.3 11.0 52.5 61.6 -42.2 163.1 0.89 234.8 2.18 885.4 31.7% 2.794.0 2.9% 1,109.4 39.7% 4.7%

 $Interest \ coverage \ ratio(\divideontimes) = (Interest \ and \ dividend \ income + Operating \ profit) \div Interest \ expense$

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

*2 Due to the change in lease transaction reporting from FY16/03, sales figures and related indicators of FY15/03 have also been adjusted retroactively to conform to the current year.

★ We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2015, instead of U.S. GAAP.

February 1, 2016 RICOH COMPANY, LTD. (Billions of yen)

							(Billions of yen)	
	(Fiscal year	ended)		IF	RS	(Nine months	IFF	RS
3 . Sales by Category	Mar.'12 (*1*2)	Mar.'13	Mar.'14	Mar.'15 (*4)	Mar.'16 (Forecast)	ended) Dec.'13	Dec.'14	Dec.'15
Imaging & Solutions	1,671.1	1,685.3	1,970.4	1,916.6	2,011.6	1,413.0	1,394.1	1,468.0
(change from the previous corresponding period)		0.9%	16.9%	-2.5%	5.0%	17.0%	3.5%	5.3%
Percentage of sales	87.8%	87.6%	88.1%	89.1%	89.4%	87.7%	88.7%	89.4%
Office Imaging	1,323.2	1,329.6	1,477.4	1,439.7	1,461.5	1,075.2	1,055.1	1,068.3
(change from the previous corresponding period)		0.5%	11.1%	-2.5%	1.5%	13.0%	3.0%	1.3%
Percentage of sales	69.5%	69.1%	66.0%	66.9%	65.0%	66.7%	67.1%	65.0%
Production Printing	148.5	147.0	185.0	191.9	227.0	132.9	137.9	165.4
(change from the previous corresponding period)		-1.0%	25.9%	6.6%	18.3%	26.9%	6.6%	20.0%
Percentage of sales	7.8%	7.6%	8.3%	8.9%	10.1%	8.3%	8.8%	10.1%
Network System Solutions	199.2	208.7	308.0	284.9	323.0	204.8	201.0	234.2
(change from the previous corresponding period)		4.8%	47.5%	-7.5%	13.4%	35.9%	4.0%	16.5%
Percentage of sales	10.5%	10.8%	13.8%	13.2%	14.4%	12.7%	12.8%	14.3%
Industrial Products	98.0	93.0	105.0	117.7	126.7	78.7	87.9	94.6
(change from the previous corresponding period)		-5.1%	12.8%	7.1%	7.6%	12.2%	6.8%	7.6%
Percentage of sales	5.2%	4.8%	4.7%	5.5%	5.6%	4.9%	5.6%	5.8%
Other	134.3	146.0	161.4	116.9	111.6	119.7	89.4	81.1
(change from the previous corresponding period)		8.7%	10.5%	-3.2%	-4.6%	9.2%	-0.7%	-9.3%
Percentage of sales	7.0%	7.7%	7.2%	5.4%	5.0%	7.4%	5.7%	4.8%
4. Sales by Geographic Area	Mar.'12 (*1*3)	Mar.'13	Mar.'14	Mar.'15 (*4)	Mar.'16 (Forecast)	Dec.'13	Dec.'14	Dec.'15
Japan	886.4	870.3	953.5	759.5	765.0	672.3	552.5	549.1
(change from the previous corresponding period)	1.2%	-1.8%	9.6%	-7.1%	0.7%	4.9%	-3.8%	-0.6%
Percentage of sales	46.6%	45.2%	42.6%	35.3%	34.0%	41.7%	35.2%	33.4%
Overseas	1,017.0	1,054.1	1,283.3	1,391.8	1,485.0	939.2	1,018.9	1,094.7
(change from the previous corresponding period)	-4.5%	3.6%	21.7%	7.9%	6.7%	25.9%	7.8%	7.4%
Percentage of sales	53.4%	54.8%	57.4%	64.7%	66.0%	58.3%	64.8%	66.6%
The Americas	468.7	496.6	591.2	648.5	713.6	433.6	473.3	524.7
(change from the previous corresponding period)	-9.9%	5.9%	19.1%	10.1%	10.0%	22.6%	9.5%	10.9%
Percentage of sales	24.6%	25.8%	26.4%	30.1%	31.7%	26.9%	30.1%	31.9%
Europe, Middle East and Africa	421.3	421.7	519.4	532.3	535.0	376.9	391.4	397.3
(change from the previous corresponding period)	1.5%	0.1%	23.2%	2.6%	0.5%	28.1%	3.9%	1.5%
Percentage of sales	22.1%	21.9%	23.2%	24.7%	23.8%	23.4%	24.9%	24.2%
0.1	10 4 0	1055	150 6	210.0		100 6		

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

126.9

-2.6%

6.7%

172.6

27.2%

7.7%

210.9

15.7%

9.8%

236.4

12.1%

10.5%

128.6

31.2%

8.0%

154.1

13.0%

9.8%

172.6

12.0%

10.5%

135.7

6.9%

7.1%

*2 Product Category and product lines included in Product Category was changed in this fiscal year. Product Category in Imaging & Solutions was reclassified as Office Imaging, Production Printing and Network System Solutions in this fiscal year (Imaging Solutions and Network System Solutions as previous category). Certain products were reclassified into Network System Solutions and Industrial Products from Other in this fiscal year. The above reclassification was made to the prior year's figures.

*3 Geographic area was changed in this fiscal year.

Percentage of sales

(change from the previous corresponding period)

Other

Middle East and Africa were reclassified from Other into Europe in this fiscal year. The reclassification was made to the prior year's

*4 Due to the change in lease transaction reporting from FY16/03, sales figures and related indicators of FY15/03 have also been adjusted retroactively to conform to the current year.

★ We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2015, instead of U.S. GAAP.

					IFRS			
	Jun.'14		5.44			a 4.5		Mar.'16
.Operating Results	(*1)	Sep.'14	Dec.'14	Mar.'15	Jun.'15	Sep.'15	Dec.'15	(Forecast)
Sales	506.5	526.0	538.8	579.9	539.1	556.0	548.6	606.1
(change from the previous corresponding period)	2.8%	4.0%	3.4%	-1.5%	6.4%	5.7%	1.8%	4.5%
Domestic sales	185.5	189.1	177.8	206.9	179.8	187.1	182.1	215.
(change from the previous corresponding period)	0.6%	-3.5%	-8.3%	-15.0%	-3.1%	-1.1%	2.4%	4.3
Overseas sales	321.0	336.8	361.0	372.9	359.2	368.8	366.5	390.
(change from the previous corresponding period)	4.0%	8.8%	10.4%	8.0%	11.9%	9.5%	1.5%	4.7
Overseas sales ratio	63.4%	64.0%	67.0%	64.3%	66.6%	66.3%	66.8%	64.4
Gross profit	219.3	227.1	232.7	227.7	224.8	221.8	226.0	234.
(change from the previous corresponding period)	3.8%	8.8%	5.4%	-2.0%	2.5%	-2.3%	-2.9%	2.99
Percentage of sales	43.3%	43.2%	43.2%	39.3%	41.7%	39.9%	41.2%	38.69
Selling, general and administrative expenses	192.1	198.4	202.5	198.0	204.1	186.4	196.6	203.
(change from the previous corresponding period)	1.6%	10.8%	4.3%	4.0%	6.3%	-6.0%	-2.9%	2.99
Percentage of sales	37.9%	37.7%	37.6%	34.2%	37.9%	33.5%	35.8%	33.69
Operating profit	27.1	28.6	30.2	29.6	20.6	35.4	29.3	30.
(change from the previous corresponding period)	22.2%	-3.4%	14.2%	-29.2%	-23.9%	23.5%	-2.9%	2.99
Percentage of sales	5.4%	5.5%	5.6%	5.1%	3.8%	6.4%	5.3%	5.09
Profit before income tax expenses	25.8	29.7	29.2	27.4	19.4	34.1	27.6	29.
(change from the previous corresponding period)	24.1%	1.4%	13.8%	-35.0%	-24.6%	14.5%	-5.7%	8.89
Percentage of sales	5.1%	5.7%	5.4%	4.7%	3.6%	6.1%	5.0%	4.99
Profit attributable to owners of the parent	15.0	18.8	18.3	16.2	12.9	21.5	16.8	19.
(change from the previous corresponding period)	28.8%	15.3%	19.9%	-44.9%	-13.9%	14.1%	-8.2%	20.89
Percentage of sales	3.0%	3.6%	3.4%	2.8%	2.4%	3.9%	3.1%	3.29
Earnings per share attributable to owners of the parent-basic[yen]	20.80	26.07	25.34	22.36	17.91	29.74	23.28	27.0
(change from the previous corresponding period)	28.9%	15.4%	19.9%	-44.9%	-13.9%	14.1%	-8.1%	20.89
Exchange rate [yen/US\$]	102.15	103.95	114.37	119.21	121.31	122.29	121.42	120.0
[yen/EURO]	140.13	137.77	142.87	134.56	134.22	136.03	133.01	130.0
. Other ratios	Jun.'14 (*1)	Sep.'14	Dec.'14	Mar.'15	Jun.'15	Sep.'15	Dec.'15	Mar.'16 (Forecast)
R&D Expenditure	27.9	30.2						
R&D Expenditure / Sales		50.2	28.6	31.9	27.0	30.2	28.7	36.
Red Experiment / Sales	5.5%	5.7%	28.6 5.3%	31.9 5.5%	27.0 5.0%	30.2 5.7%	28.7 5.2%	
Finance income	5.5% 0.7		5.3%	5.5%	5.0%	5.7%	5.2%	
Finance income	0.7	5.7% 2.6	5.3% 1.0	5.5%	5.0%	5.7% 2.6	5.2% 0.3	
Finance income Finance costs	0.7 2.1	5.7% 2.6 1.6	5.3% 1.0 1.9	5.5% -0.5 1.7	5.0% 0.6 1.8	5.7% 2.6 1.6	5.2% 0.3 2.0	
Finance income Finance costs Financial income(expenses)net	0.7 2.1 -1.3	5.7% 2.6 1.6 1.0	5.3% 1.0 1.9 -0.8	5.5% -0.5 1.7 -2.2	5.0% 0.6 1.8 -1.2	5.7% 2.6 1.6 1.0	5.2% 0.3 2.0 -1.7	
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(X) [times]	0.7 2.1 -1.3 13.2	5.7% 2.6 1.6 1.0 19.4	5.3% 1.0 1.9 -0.8 16.4	5.5% -0.5 1.7 -2.2 16.6	5.0% 0.6 1.8 -1.2 11.3	5.7% 2.6 1.6 1.0 19.4	5.2% 0.3 2.0 -1.7 14.2	6.0° - - -
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets	0.7 2.1 -1.3 13.2 17.4	5.7% 2.6 1.6 1.0 19.4 18.3	5.3% 1.0 1.9 -0.8 16.4 17.5	5.5% -0.5 1.7 -2.2 16.6 17.5	5.0% 0.6 1.8 -1.2 11.3 17.3	5.7% 2.6 1.6 1.0 19.4 18.3	5.2% 0.3 2.0 -1.7 14.2 17.9	6.0° - - - - - - - - - - - - - - - - - - -
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	0.7 2.1 -1.3 13.2 17.4 18.2	5.7% 2.6 1.6 1.0 19.4 18.3 20.4	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0	5.0% 0.6 1.8 -1.2 11.3 17.3 20.5	5.7% 2.6 1.6 1.0 19.4 18.3 20.4	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7	6.0° - - - - - - - - - - - - - - - - - - -
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0	5.0% 0.6 1.8 -1.2 11.3 17.3 20.5 -30.1	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7	6.0° - - - 17.
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6	5.0% 0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1	6.0° - - - 17.
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72	5.0% 0.6 1.8 -1.2 11.3 17.3 20.5 -30.1 150.5 0.84	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89	6.09 - - - 17.
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4	$ \begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ \end{array} $	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8	6.0° - - - 17.
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91	$ \begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ \end{array} $	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18	6.0 ⁴
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13 723.2	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5	$\begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ 844.1 \end{array}$	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4	6.0 ⁴
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13 723.2 28.3%	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4%	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8%	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0%	$\begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ 844.1 \\ 30.1\% \end{array}$	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4%	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7%	6.0°
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13 723.2 28.3% 2,556.2	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2,748.8	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2	$\begin{array}{r c} 5.0\% \\ \hline 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ \hline 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ \hline 844.1 \\ 30.1\% \\ \hline 2,806.4 \\ \end{array}$	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0	6.09
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets	$\begin{array}{c} 0.7\\ 2.1\\ -1.3\\ 13.2\\ 17.4\\ 18.2\\ -7.1\\ 121.7\\ 0.72\\ 203.6\\ 2.13\\ 723.2\\ 28.3\%\\ 2.556.2\\ 1.0\%\\ \end{array}$	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2,632.5 1.1%	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2,748.8 1.1%	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2 1.0%	$\begin{array}{r} 5.0\% \\ \hline 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ 844.1 \\ 30.1\% \\ \hline 2,806.4 \\ 0.7\% \end{array}$	$\begin{array}{r} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ 18.3 \\ 20.4 \\ -36.1 \\ 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ 1.1\% \end{array}$	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0%	6.0'
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Equity attributable to owners of the parent	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13 723.2 28.3% 2,556.2 1.0% 1,022.8	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2.632.5 1.1% 1,064.4	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2,748.8 1.1% 1,109.3	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2 1.0% 1,084.1	$\begin{array}{r c} 5.0\% \\ \hline 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ \hline 17.3 \\ 20.5 \\ -30.1 \\ \hline 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ \hline 844.1 \\ 30.1\% \\ \hline 2,806.4 \\ 0.7\% \\ \hline 1,111.0 \\ \hline \end{array}$	$\begin{array}{r} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ \hline 18.3 \\ 20.4 \\ -36.1 \\ \hline 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ \hline 1.1\% \\ 1,064.4 \\ \end{array}$	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0% 1,109.4	6.0°
Finance income Finance costs Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Inventories/Averaged cost of sales [months] Debt Debt 0 total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13 723.2 28.3% 2,556.2 1.0% 1,022.8 40.0%	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2.632.5 1.1% 1,064.4 40.4%	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2.748.8 1.1% 1,109.3 40.4%	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2 1.0% 1,084.1 39.7%	$\begin{array}{r} 5.0\% \\ \hline 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ \hline 17.3 \\ 20.5 \\ -30.1 \\ \hline 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ \hline 844.1 \\ 30.1\% \\ \hline 2.806.4 \\ 0.7\% \\ \hline 1,111.0 \\ 39.6\% \\ \end{array}$	$\begin{array}{r} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ \hline 18.3 \\ 20.4 \\ -36.1 \\ \hline 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ \hline 1.1\% \\ 1.064.4 \\ 40.4\% \\ \end{array}$	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2,794.0 1.0% 1,109.4 39.7%	6.0'
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	$\begin{array}{c} 0.7\\ 2.1\\ -1.3\\ 13.2\\ 17.4\\ 18.2\\ -7.1\\ 121.7\\ 0.72\\ 203.6\\ 2.13\\ 723.2\\ 28.3\%\\ 2.556.2\\ 1.0\%\\ 1.022.8\\ 40.0\%\\ 1.5\%\\ \end{array}$	$\begin{array}{c} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ 18.3 \\ 20.4 \\ -36.1 \\ 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ 1.1\% \\ 1,064.4 \\ 40.4\% \\ 1.8\% \\ \end{array}$	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2,748.8 1.1% 1,109.3 40.4% 1.7%	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2 1.0% 1,084.1 39.7% 1.5%	$\begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ 844.1 \\ 30.1\% \\ 2.806.4 \\ 0.7\% \\ 1,111.0 \\ 39.6\% \\ 1.2\% \end{array}$	$\begin{array}{r} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ \hline 18.3 \\ 20.4 \\ -36.1 \\ \hline 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ \hline 1.1\% \\ 1.064.4 \\ 40.4\% \\ 1.8\% \\ \end{array}$	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 1,00% 1,109.4 39.7% 1.5%	6.0°
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity Number of employees(Japan)(thousand of people)	0.7 2.1 -1.3 13.2 17.4 18.2 -7.1 121.7 0.72 203.6 2.13 723.2 28.3% 2,556.2 1.0% 1,022.8 40.0% 1.5% 37.2	5.7% 2.6 1.6 1.0 19.4 18.3 20.4 -36.1 137.9 0.79 211.8 2.13 773.6 29.4% 2.632.5 1.1% 1,064.4 40.4% 1.8% 36.9	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2,748.8 1.1% 1,109.3 40.4% 1.7% 36.7	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2 1.0% 1,084.1 39.7% 1.5% 36.3	$\begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ 844.1 \\ 30.1\% \\ 2.806.4 \\ 0.7\% \\ 1.111.0 \\ 39.6\% \\ 1.2\% \\ 36.6 \end{array}$	$\begin{array}{r} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ \hline 18.3 \\ 20.4 \\ \hline -36.1 \\ 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ \hline 773.6 \\ 29.4\% \\ 2.632.5 \\ 1.1\% \\ \hline 1.064.4 \\ 40.4\% \\ 1.8\% \\ \hline 36.9 \\ \end{array}$	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 2.794.0 1.0% 1,109.4 39.7% 1.5% 36.1	6.09
Finance income Finance costs Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	$\begin{array}{c} 0.7\\ 2.1\\ -1.3\\ 13.2\\ 17.4\\ 18.2\\ -7.1\\ 121.7\\ 0.72\\ 203.6\\ 2.13\\ 723.2\\ 28.3\%\\ 2.556.2\\ 1.0\%\\ 1.022.8\\ 40.0\%\\ 1.5\%\\ \end{array}$	$\begin{array}{c} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ 18.3 \\ 20.4 \\ -36.1 \\ 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ 1.1\% \\ 1,064.4 \\ 40.4\% \\ 1.8\% \\ \end{array}$	5.3% 1.0 1.9 -0.8 16.4 17.5 16.2 -31.5 140.2 0.78 240.5 2.36 819.8 29.8% 2,748.8 1.1% 1,109.3 40.4% 1.7%	5.5% -0.5 1.7 -2.2 16.6 17.5 21.0 34.0 138.6 0.72 224.4 1.91 790.5 29.0% 2,730.2 1.0% 1,084.1 39.7% 1.5%	$\begin{array}{r} 5.0\% \\ 0.6 \\ 1.8 \\ -1.2 \\ 11.3 \\ 17.3 \\ 20.5 \\ -30.1 \\ 150.5 \\ 0.84 \\ 232.3 \\ 2.22 \\ 844.1 \\ 30.1\% \\ 2.806.4 \\ 0.7\% \\ 1,111.0 \\ 39.6\% \\ 1.2\% \end{array}$	$\begin{array}{r} 5.7\% \\ 2.6 \\ 1.6 \\ 1.0 \\ 19.4 \\ \hline 18.3 \\ 20.4 \\ -36.1 \\ \hline 137.9 \\ 0.79 \\ 211.8 \\ 2.13 \\ 773.6 \\ 29.4\% \\ 2.632.5 \\ \hline 1.1\% \\ 1.064.4 \\ 40.4\% \\ 1.8\% \\ \end{array}$	5.2% 0.3 2.0 -1.7 14.2 17.9 20.7 -51.7 163.1 0.89 234.8 2.18 885.4 31.7% 1,00% 1,109.4 39.7% 1.5%	36.4 6.09

(Three months ended)

Interest coverage ratio(*)=(Interest and dividend income + Operating profit) - Interest expense

*1 Due to the change in lease transaction reporting from FY16/03, sales figures and related indicators of FY15/03 have also been adjusted retroactively to conform to the current year.

* We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2015, instead of U.S. GAAP.

(Three months ended)

	IFRS							
3. Sales by Category	Jun.'14 (*1)	Sep.'14	Dec.'14	Mar.'15	Jun.'15	Sep.'15	Dec.'15	Mar.'16 (Forecast)
Imaging & Solutions	450.5	464.3	479.1	522.5	481.4	496.5	490.0	543.6
(change from the previous corresponding period)	2.7%	4.4%	3.3%	-15.4%	6.9%	6.9%	2.3%	4.0%
Percentage of sales	89.0%	88.2%	88.9%	90.1%	89.3%	89.3%	89.3%	89.7%
Office Imaging	343.0	344.5	367.4	384.5	361.3	350.0	357.0	393.2
(change from the previous corresponding period)	-0.4%	4.7%	4.7%	-15.0%	5.3%	1.6%	-2.9%	2.2%
Percentage of sales	67.7%	65.5%	68.2%	66.3%	67.0%	63.0%	65.1%	64.9%
Production Printing	41.9	46.9	48.9	54.0	50.7	57.4	57.3	61.6
(change from the previous corresponding period)	6.8%	7.6%	5.6%	6.6%	20.8%	22.4%	17.0%	13.9%
Percentage of sales	8.3%	8.9%	9.1%	9.3%	9.4%	10.3%	10.4%	10.2%
Network System Solutions	65.5	72.8	62.6	83.9	69.4	89.1	75.6	88.8
(change from the previous corresponding period)	19.2%	1.5%	-5.9%	-26.8%	6.0%	22.4%	20.7%	5.8%
Percentage of sales	12.9%	13.8%	11.6%	14.5%	12.9%	16.0%	13.8%	14.6%
Industrial Products	27.3	29.6	30.8	29.8	31.0	32.3	31.2	32.0
(change from the previous corresponding period)	7.4%	4.5%	8.6%	7.9%	13.5%	8.9%	1.2%	7.4%
Percentage of sales	5.4%	5.6%	5.7%	5.1%	5.8%	5.8%	5.7%	5.3%
Other	28.5	32.0	28.8	30.5	26.6	27.0	27.4	30.5
(change from the previous corresponding period)	-0.1%	-2.0%	0.0%	-0.6%	-6.9%	-15.5%	-4.9%	0.0%
Percentage of sales	5.6%	6.2%	5.3%	4.5%	4.9%	4.9%	5.0%	5.0%
4. Sales by Geographic Area	Jun.'14 (*1)	Sep.'14	Dec.'14	Mar.'15	Jun.'15	Sep.'15	Dec.'15	Mar.'16 (Forecast)
Japan	185.5	189.1	177.8	206.9	179.8	187.1	182.1	215.8
(change from the previous corresponding period)	0.6%	-3.5%	-8.3%	-15.0%	-3.1%	-1.1%	2.4%	4.3%
Percentage of sales	36.6%	36.0%	33.0%	35.7%	33.4%	33.7%	33.2%	35.6%
Overseas	321.0	336.8	361.0	372.9	359.2	368.8	366.5	390.3
(change from the previous corresponding period)	4.0%	8.8%	10.4%	8.0%	11.9%	9.5%	1.5%	4.7%
Percentage of sales	63.4%	64.0%	67.0%	64.3%	66.6%	66.3%	66.8%	64.4%
The Americas	147.3	156.9	169.0	175.2	174.2	178.6	171.8	188.8
(change from the previous corresponding period)	2.9%	10.2%	15.3%	11.6%	18.3%	13.8%	1.7%	7.8%
Percentage of sales	29.1%	29.8%	31.4%	30.2%	32.3%	32.1%	31.3%	31.2%
Europe, Middle East and Africa	128.0	126.3	136.9	140.9	129.8	130.1	137.3	137.7
(change from the previous corresponding period)	4.9%	5.7%	1.5%	-1.0%	1.3%	3.0%	0.3%	-2.3%
Percentage of sales	25.3%	24.0%	25.4%	24.3%	24.1%	23.4%	25.0%	22.7%
Other	45.5	53.6	54.9	56.7	55.2	60.0	57.3	63.8
(change from the previous corresponding period)	5.5%	12.3%	20.8%	24.0%	21.2%	12.0%	4.3%	12.5%
Percentage of sales	9.0%	10.2%	10.2%	9.8%	10.2%	10.8%	10.5%	10.5%

*1 Due to the change in lease transaction reporting from FY16/03, sales figures and related indicators of FY15/03 have also been adjusted retroactively to conform to the

* We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2015, instead of U.S. GAA