

**Consolidated
Results for the
3 months
ended
June 30, 2015**

RICOH
imagine. change.

August 6, 2015
Ricoh Company, Ltd.



* New lineup of A4 black and white MFPs and printers
boasting increased productivity, eco-mode and smaller footprint
(featured above: RICOH SP 4510SF)



Forward-looking statements

The plans, prospects, strategies and other statements, except for the historical events, mentioned in this material are forward-looking statements with respect to future events and business results. Those statements were made based on the judgment of RICOH's Directors from the information that is now obtainable. Actual results may differ materially from those projected or implied in such forward-looking statements and from any historical trends. Please refrain from judging only from these forward-looking statements with respect to future events and business results. The following important factors, without limiting the generality of the foregoing, could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements:

- a. General economic conditions and business trend
- b. Exchange rates and their fluctuations
- c. Rapid technological innovation
- d. Uncertainty as to RICOH's ability to continue to design, develop, produce and market products and services that achieve market acceptance in hot competitive market

No company's name and/or organization's name used, quoted and/or referenced in this material shall be interpreted as a recommendation and/or endorsement by RICOH.

This material is not an offer or a solicitation to make investments. Please do not rely on this material as your sole source of information for your actual investments, and be aware that decisions regarding investments are the responsibility of themselves.

We have adopted a net basis for reporting a portion of lease transactions from this fiscal year in place of gross basis. Past sales figures and related indicators have also been adjusted retroactively to conform to the current year.



- ✓ Net sales: ¥539.1 bil., a 6.4% increase y-o-y, thanks to increase in sales of color MFP and PP products as well as overseas IT services and Industrial business
- ✓ Operating profit was ¥20.6 bil., a 23.9% decrease, due to product sales promotion strategy and increased expense for reinforcement of sales and production structures
- ✓ Net profit: 12.9 bil., a 13.9% decrease y-o-y
- ✓ Annual income forecast unchanged
Machines in field (MIF) is increasing gradually resulting in improved non-hardware performance.
- ✓ Dividend for this fiscal year remains unchanged.

FY2016/03 Q1 Key Indicator

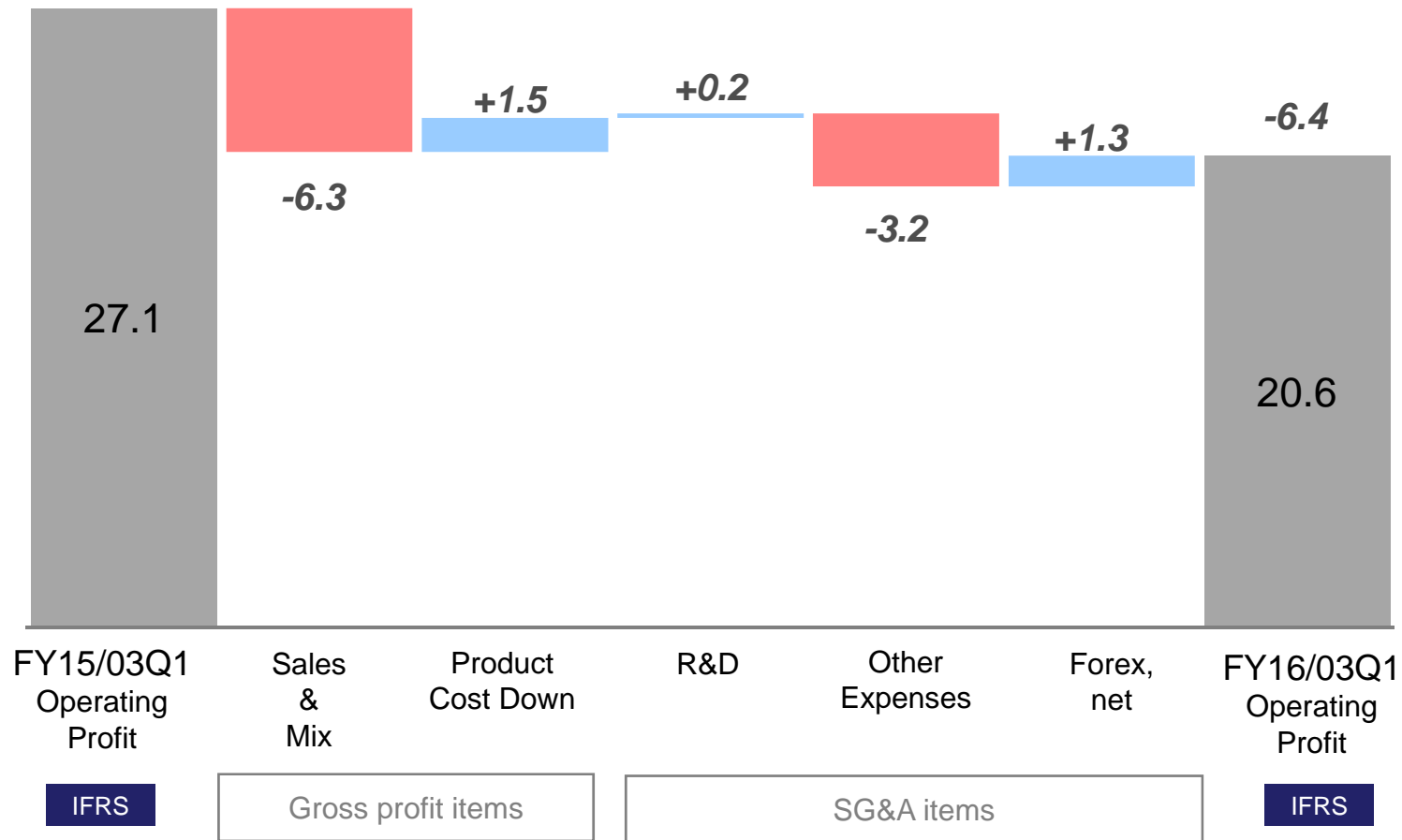


	FY16/03 Q1	Diff.	
Sales	539.1 bil.	+6.4%	Sales Change Ex. Forex
Operating profit	20.6 bil.	-23.9%	
OP margin	3.8%	-1.6pt	Japan -3.1%
Profit attributable to owners of the parent	12.9 bil.	-13.9%	The Americas -0.4%
			EMEA +5.7%
			Other +10.8%
			Consolidated +1.2%
EPS	17.91 yen	-2.89 yen	
FCEF *	1.1 bil.	-18.4 bil.	
R&D expenditures	27.0 bil.	-0.8 bil.	
Capital expenditures	20.5 bil.	+2.3 bil.	
Depreciation	17.3 bil.	-0.1 bil.	
Exchange rate Yen/US&	121.31 yen	+19.16 yen	
Yen/EURO	134.22 yen	-5.91 yen	

* FCEF : Free Cash flow Excluding Finance business

FY2016/03 Q1 operating profit y-o-y comparison

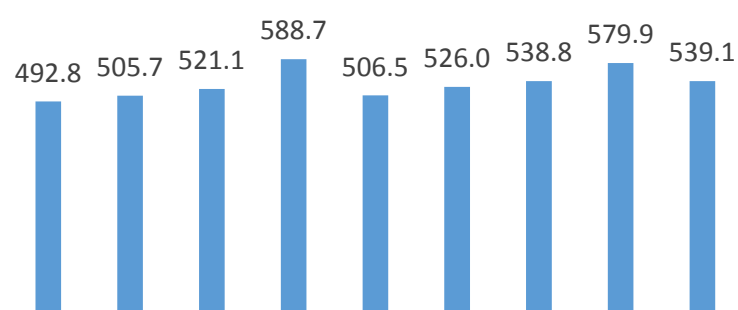
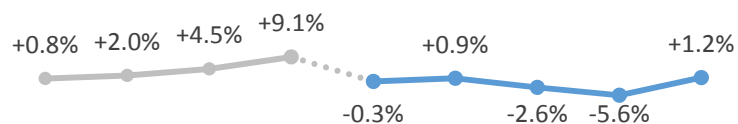
(billions of yen)





P/L by business segment (1)

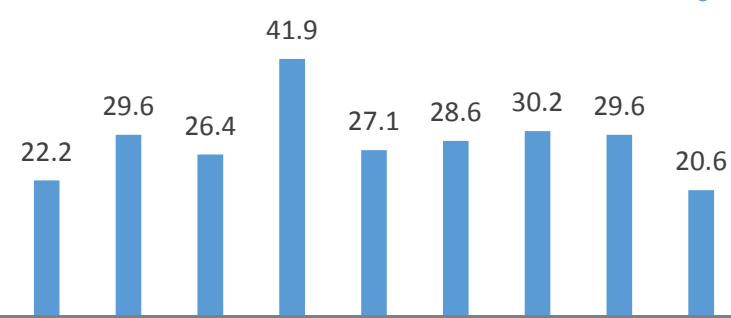
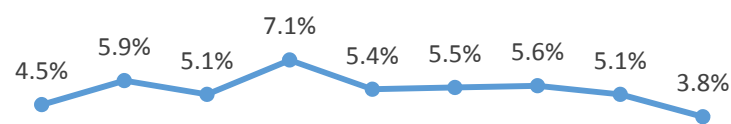
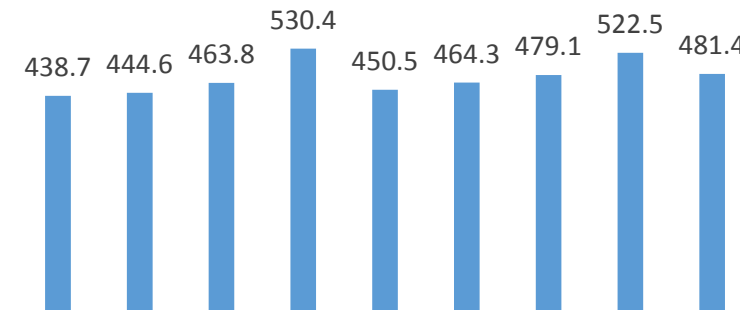
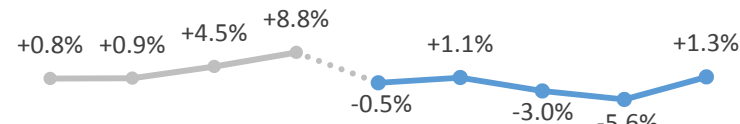
Consolidated



Sales

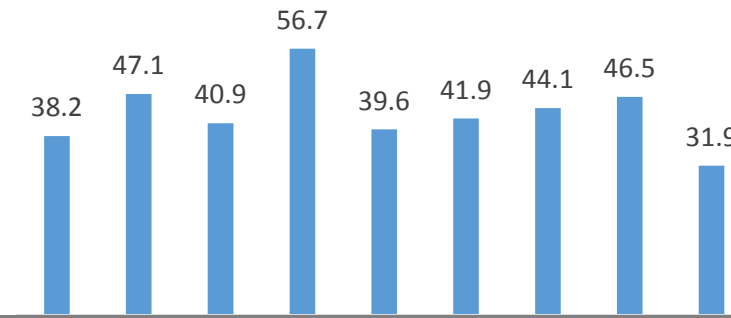
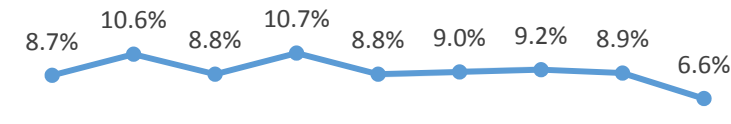
■ Sales(bil.)
● Change (ex. Forex)

Imaging & Solutions



Operating Profit

■ OP(bil.)
● OP margin



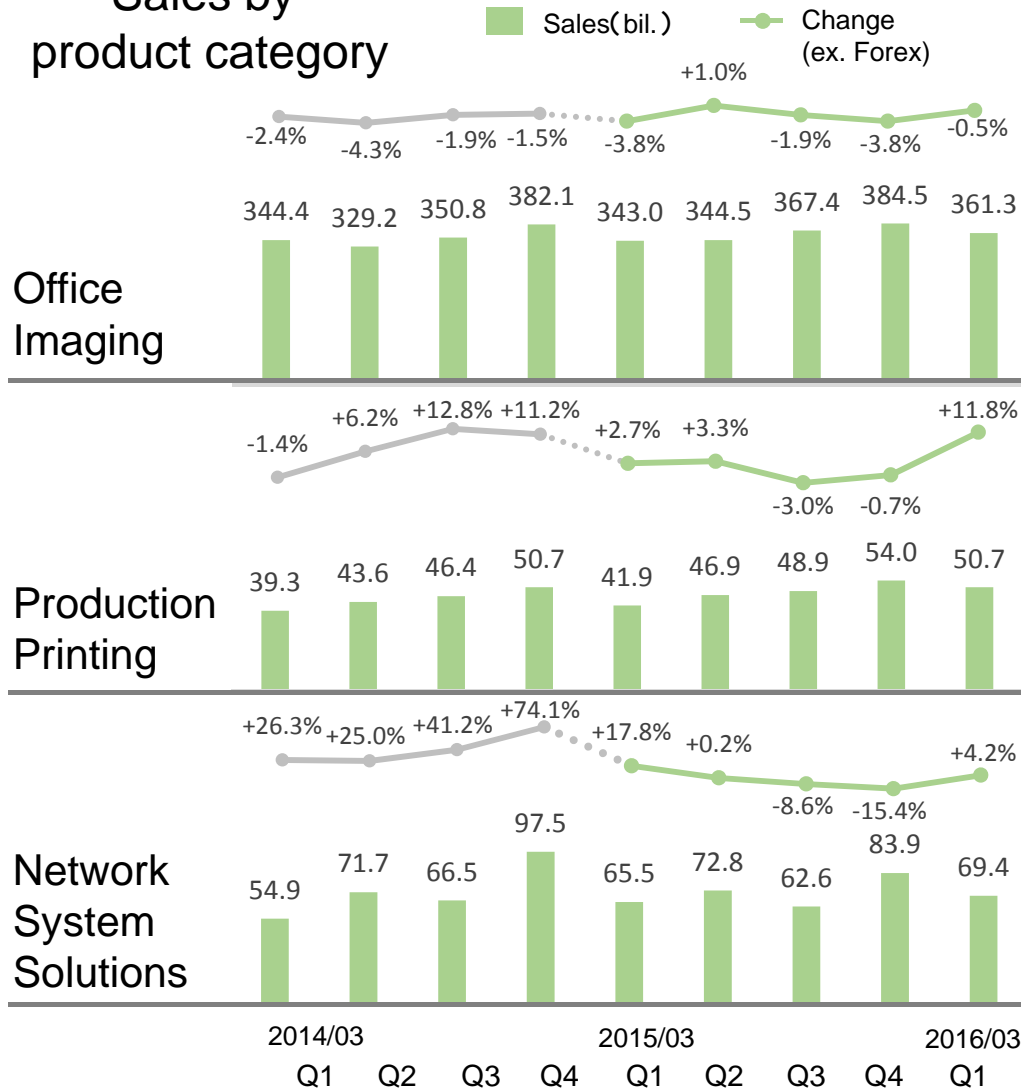
2014/03 Q1 Q2 Q3 Q4 2015/03 Q1 Q2 Q3 Q4 2016/03 Q1

2014/03 Q1 Q2 Q3 Q4 2015/03 Q1 Q2 Q3 Q4 2016/03 Q1



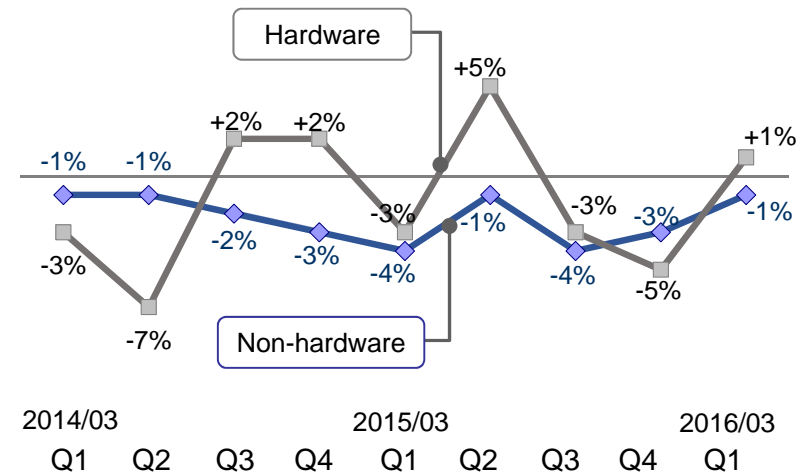
Imaging & Solutions supplement

Sales by product category



< MFP / Printer / PP combined y-o-y >

(Value, excluding Forex)



See Appendix for more data

< Products & Services sales y-o-y >

(Value, excluding Forex)

	Black & White	Color
MFP	-15%	+3%
Office Printer	+17%	-5%
PP(Cut Sheet type)	-1%	+26%
.....		
Services*	+8%	

(*Document, IT services excluding hardware sales of PC)



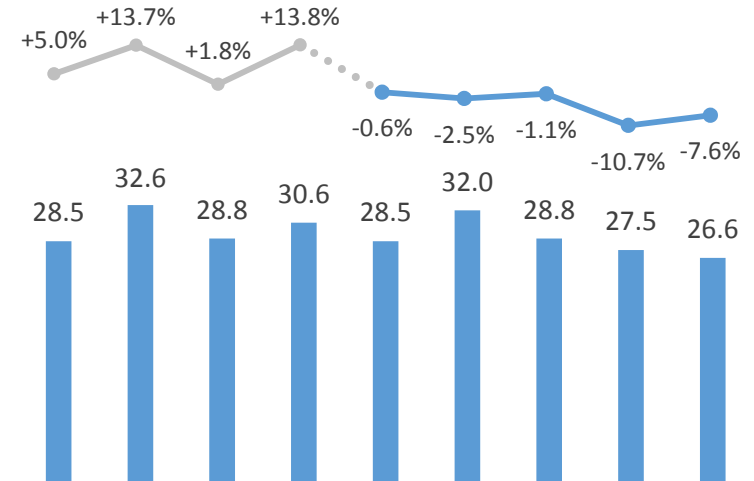
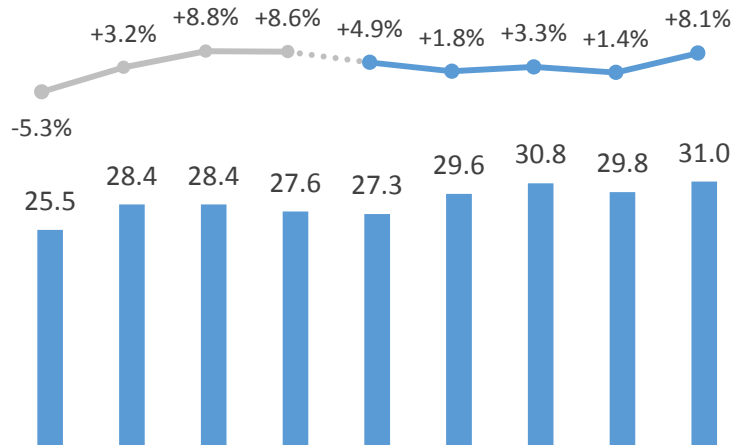
P/L by business segment (2)

Industrial Products

Other

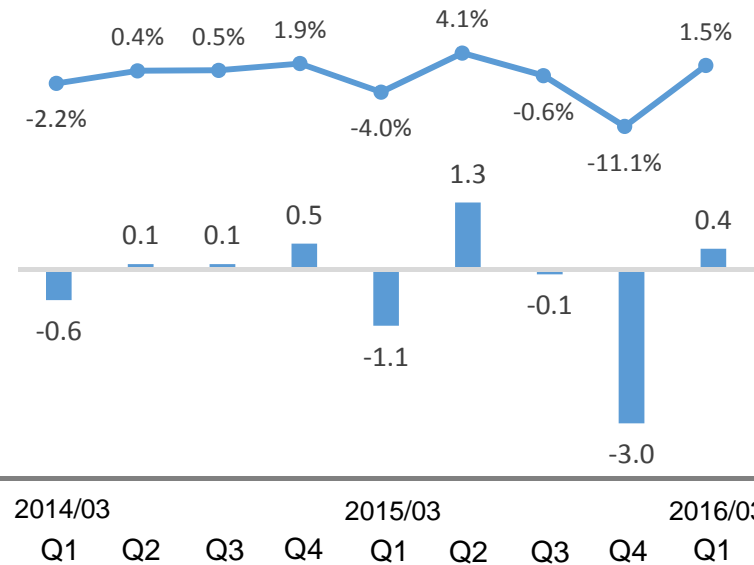
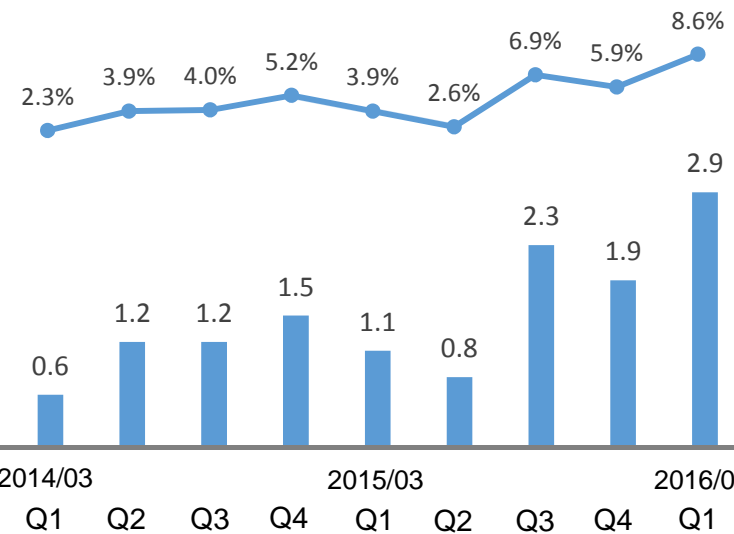
Sales

■ Sales(bil.)
● Change (ex. Forex)



Operating Profit

■ OP(bil.)
● OP margin



Statement of Financial Position as of June 30, 2015

Assets

(billions of yen)	As of Jun 30, 2015	Dif f. from Mar 31, '15
Current Assets	1,263.8	+47.4
Cash & time deposits	150.5	+11.9
Trade and other receivables	562.2	+8.6
Other current assets	268.6	+8.5
Inventories	232.3	+7.8
Other current assets	50.0	+10.4
Non-current assets	1,542.5	+28.7
Property, plant and equipment	280.4	+3.7
Goodwill and intangible assets	441.7	+5.9
Other financial assets	616.9	+15.1
Other non-current assets	203.5	+3.8
Total Assets	2,806.4	+76.2

Exchange rate as of Jun 30, '15 : (Diff. from Mar 31, '15)

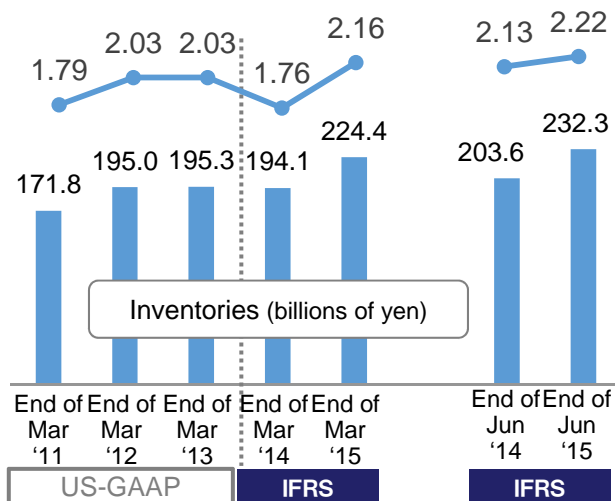
US\$ 1	= ¥ 122.45	(+2.28)
EURO 1	= ¥ 137.23	(+6.91)

Liabilities and Equity

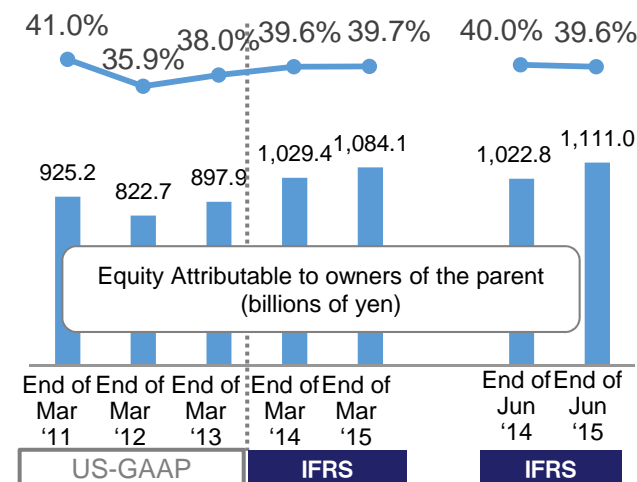
(billions of yen)	As of Jun 30, 2015	Dif f. from Mar 31, '15
Current Liabilities	773.2	+1.0
Bonds and borrowings	229.6	+7.5
Trade and other payables	255.5	-21.4
Other current liabilities	288.0	+14.9
Non-current liabilities	851.1	+47.3
Bonds and borrowings	614.5	+45.9
Accrued pension&retirement benefits	143.9	-0.2
Other non-current liabilities	92.6	+1.5
Total Liabilities	1,624.3	+48.4
Total equity attributable to owners of the parent	1,111.0	+26.8
Noncontrolling Interest	71.0	+0.9
Total Equity	1,182.0	+27.7
Total liabilities and Equity	2,806.4	+76.2
Total debt	844.1	+53.5

Statement of Financial Position as of June 30, 2015

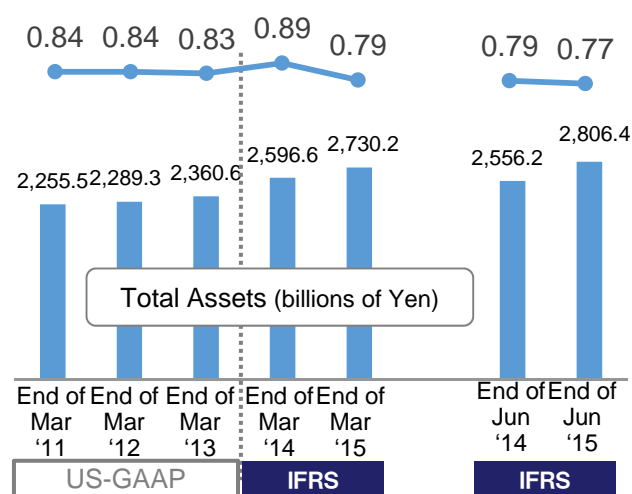
Inventories/Averaged cost of sales ratio(month)



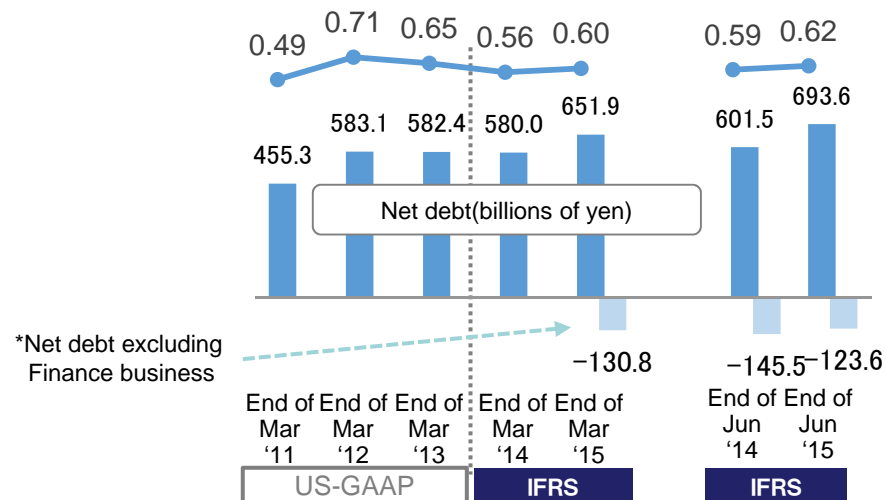
Equity attributable to owners of the parent ratio (Equity ratio)



Total assets turn over (per month)



Net debt/equity ratio (multiplies)



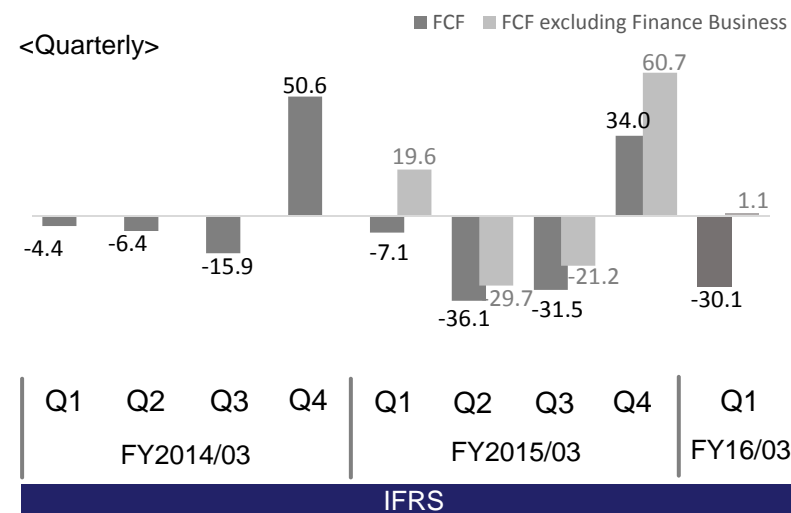
Due to the change in lease transaction reporting, Inventories/Averaged cost of sales ratio and Total assets turnover in end of June, 2014 and end of March, 2015 have been adjusted to conform to the current year figures.



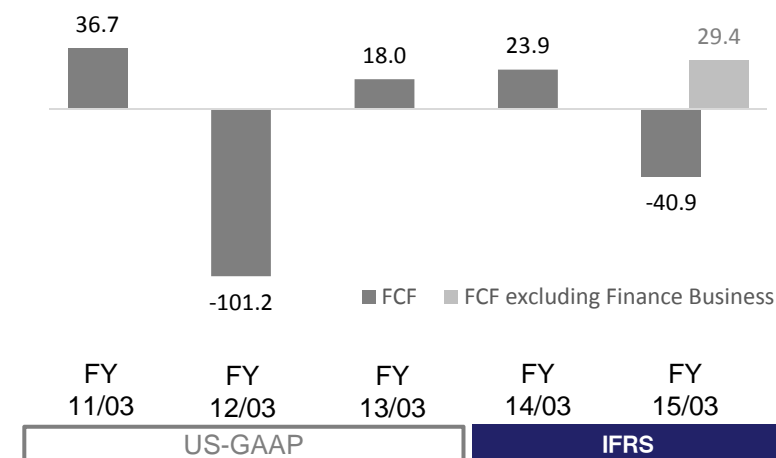
FY2016/03 Q1 statement of cash flow

(billions of yen)	IFRS	IFRS
	FY2015/03 Apr-Jun	FY2016/03 Apr-Jun
Profit	16.4	14.3
Depreciation and amortization	26.6	26.4
[Net profit + Depreciation and amortization]	[43.0]	[40.8]
Other operating activities	-22.8	-40.4
Net cash by operating activities	20.1	0.3
Plant and equipment	-18.0	-20.5
Purchase of business	-2.5	-0.3
Other investing activities	-6.7	-9.6
Net cash by investing activities	-27.3	-30.5
Increase (Decrease) of debt	-0.4	51.8
Dividend paid	-11.9	-12.3
Other financing activities	-0.3	-0.4
Net cash by financing activities	-12.7	39.1
Effect of exchange rate	-1.5	3.0
Net increase in cash and equivalents	-21.4	12.0
Cash and equivalents at end of period	118.5	149.7

Free cash flow (billions of yen)



<Annual Data>



<Appendix> Calculation information FY2016/03 Q1 Financial Statements excluding Finance Businesses



*Finance: Finance business Ricoh conducts globally

1.Profit Statement (billions of yen)

	Consolidated	Products & Services	Finance
Sales	539.1	524.2	33.0
Operating profit	20.6	13.3	7.3

2.Statement of Financial Position

	Consolidated	Products & Services	Finance
Assets	2,806.4	1,956.2	1,078.3
Financial Assets	879.1	-	879.1
Liabilities	1,624.3	939.9	912.5
Interest-bearing debt	844.1	186.6	834.4
Total Equity	1,182.0	1,016.3	165.7
Net debt	693.5	Δ123.6	828.6

3.Statement of Cash Flow

	Consolidated	Products & Services	Finance
Free cash flow	Δ30.1	1.1	Δ31.2

<Key Financial Ratios>

	Consolidated	Products & Services
Equity ratio	39.6%	51.9%
D/E ratio	76.0%	18.4%
Total assets turn over	0.77	1.08

This chart includes approximate calculations.

FY2016/03 profit statement forecast

(billions of yen)	IFRS		Y-o-Y comparison			
	FY2015/03 Results	FY2016/03 Forecast	Change	Change(%)	Change(%) without Forex	
Sales	(Japan)	759.5	800.0	+40.5	+5.3%	+5.3%
	(Overseas)	1,391.8	1,520.0	+128.2	+9.2%	+5.9%
	Total	2,151.4	2,320.0	+168.6	+7.8%	+5.7%
Gross profit		906.9	973.0	+66.0	+7.3%	
	sales %	42.2%	41.9%			
SG&A		791.1	833.0	+41.8	+5.3%	
	sales %	36.8%	35.9%			
Operating profit		115.7	140.0	+24.2	+20.9%	
	sales %	5.4%	6.0%			
Profit before income tax expenses		112.2	135.0	+22.7	+20.2%	
	sales %	5.2%	5.8%			
Profit attribute to owners of the parent		68.5	83.0	+14.4	+21.1%	
	sales %	3.2%	3.6%			
EPS (Yen)		94.58	114.50	+19.92		
Exchange rate	US \$1	109.89	120.33	+10.44		
(Yen)	Euro 1	138.85	127.31	-11.54		

<Investment>

(billions of yen)	FY15/03 result	FY16/03 forecast
R&D	118.7	128.0
% on sales	5.5%	5.5%
CAPEX	75.9	90.0
Depreciation (tangible fixed assets)	70.9	74.0

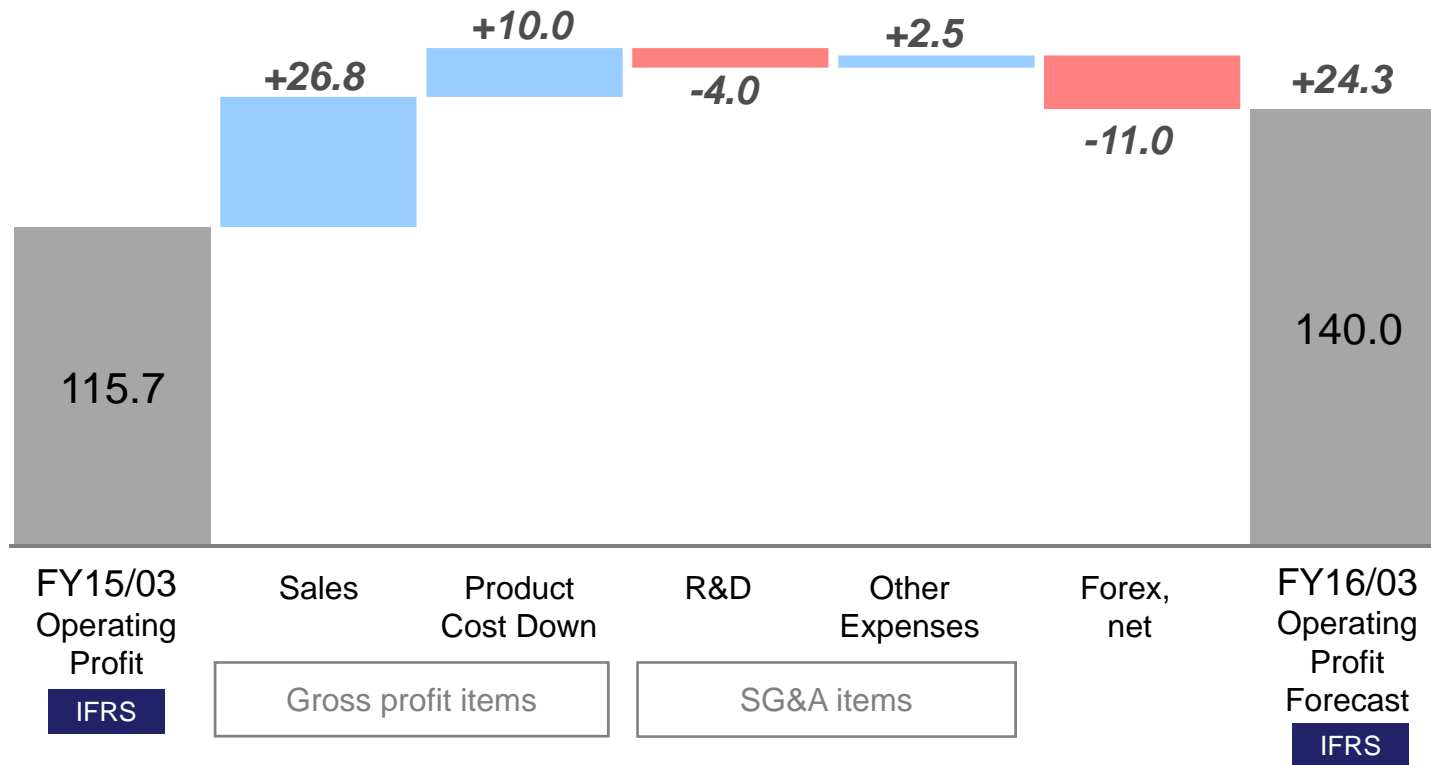
<FY2016/03 forex assumptions>

	Q2-Q4	Full year
1US\$	120.00JPY	120.33JPY
1Euro	125.00JPY	127.31JPY



FY2016/03 operating profit y-o-y comparison

(billions of yen)



Forex assumptions

(yen)	FY15/03 result	FY16/03 forecast	y-o-y
US\$	109.89	120.33	+10.44
Euro	138.85	127.31	- 11.54

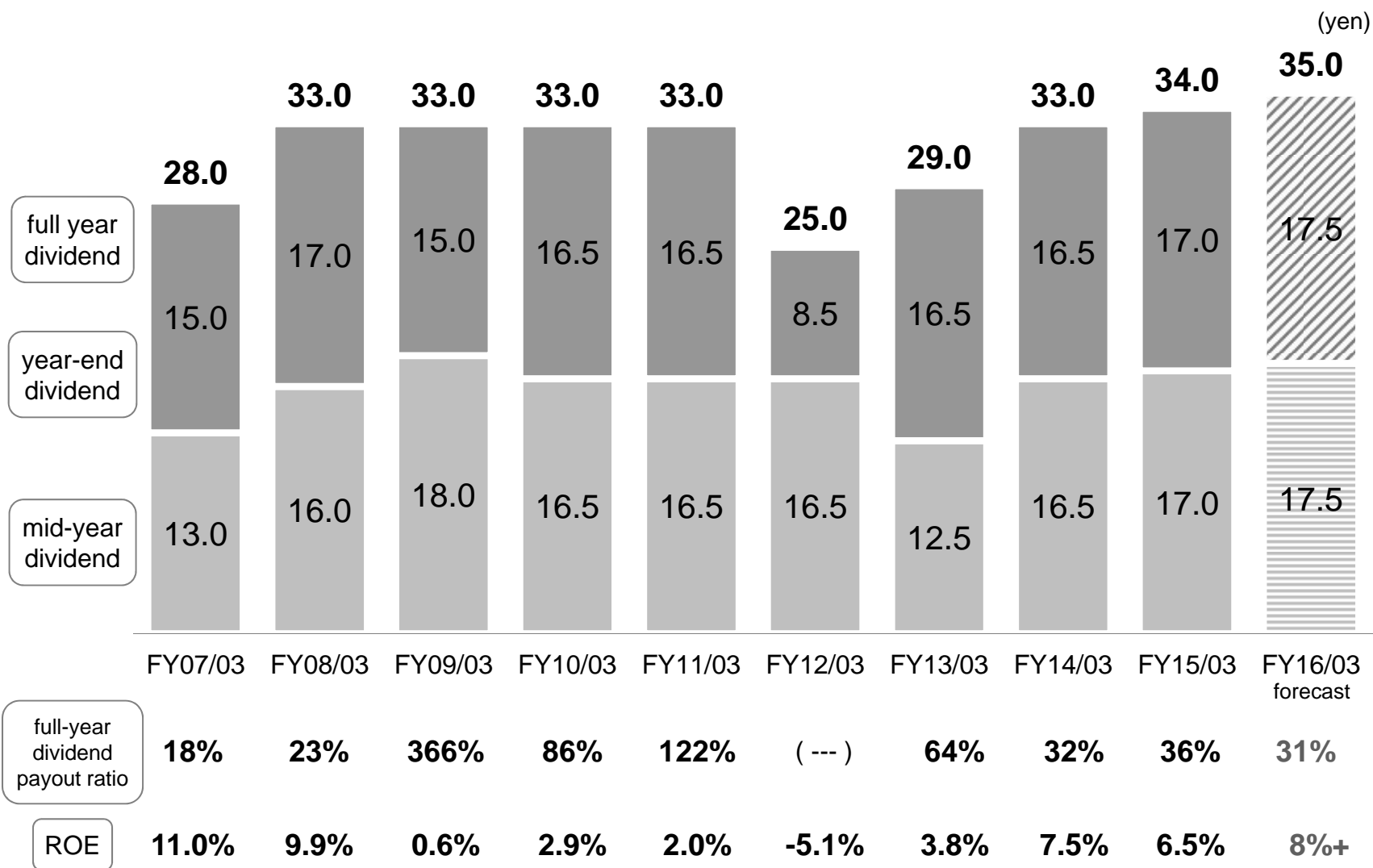
Forex impacts

Impacts of forex per yen annually

(billion yen)	sales	OP
US\$	6.0	0.8
Euro	3.8	1.4



Dividend and ROE





Appendix

New products (Imaging & Solutions - Document)

FY2013/03

FY2014/03

FY2015/03

Color
MFP



















Mono
MFP



A4
MFP



New products (Production Printing)

Color Continuous Form		 InfoPrint5000	 InfoPrint5000VP	 Pro VC60000
Color Cut Sheet	Heavy			 Pro C9110
	Mid	 Pro C900	 Pro C901	 Pro C9100
		 Pro C720		 Pro C7110S
		 Pro C751		 Pro C7100S
	Light	 Pro C651		 Pro C5110S
				 Pro C5100S
Color Wide Format Inkjet		 MP CW2200	 Pro L4000	
		FY09/03 - FY12/03	FY13/03	FY14/03
				FY15/03

FY2016/03 Q1 profit statement

(billions of yen)	IFRS		Y-o-Y Comparison			
	FY2015/03 Q1 result	FY2016/03 Q1 result	Change	Change(%)	Change(%) without Forex	
Sales						
	(Japan)	185.5	179.8	-5.6	-3.1%	-3.1%
	(Overseas)	321.0	359.2	+38.2	+11.9%	+3.7%
	Total	506.5	539.1	+32.6	+6.4%	+1.2%
Gross profit		219.3	224.8	+5.5	+2.5%	
	sales %	43.3%	41.7%			
SG&A		192.1	204.1	+12.0	+6.3%	
	sales %	37.9%	37.9%			
Operating profit		27.1	20.6	-6.4	-23.9%	
	sales %	5.4%	3.8%			
Profit before income tax expenses		25.8	19.4	-6.3	-24.6%	
	sales %	5.1%	3.6%			
Profit attribute to owners of the parent		15.0	12.9	-2.0	-13.9%	
	sales %	3.0%	2.4%			
EPS (Yen)		20.80	17.91	-2.89		
Exchange rate	US \$1	102.15	121.31	+19.16		
	(Yen) Euro 1	140.13	134.22	-5.91		

<Investment>

(billions of yen)	FY15/03	FY16/03
	Q1	Q1
R&D	27.9	27.0
% on sales	5.5%	5.0%
CAPEX	18.2	20.5
Depreciation (tangible fixed assets)	17.4	17.3

<FY2016/03 Q1 forex assumptions>

	Q1 (Actual)	Q1
1US\$	121.31JPY	120.00JPY
1Euro	134.22JPY	125.00JPY



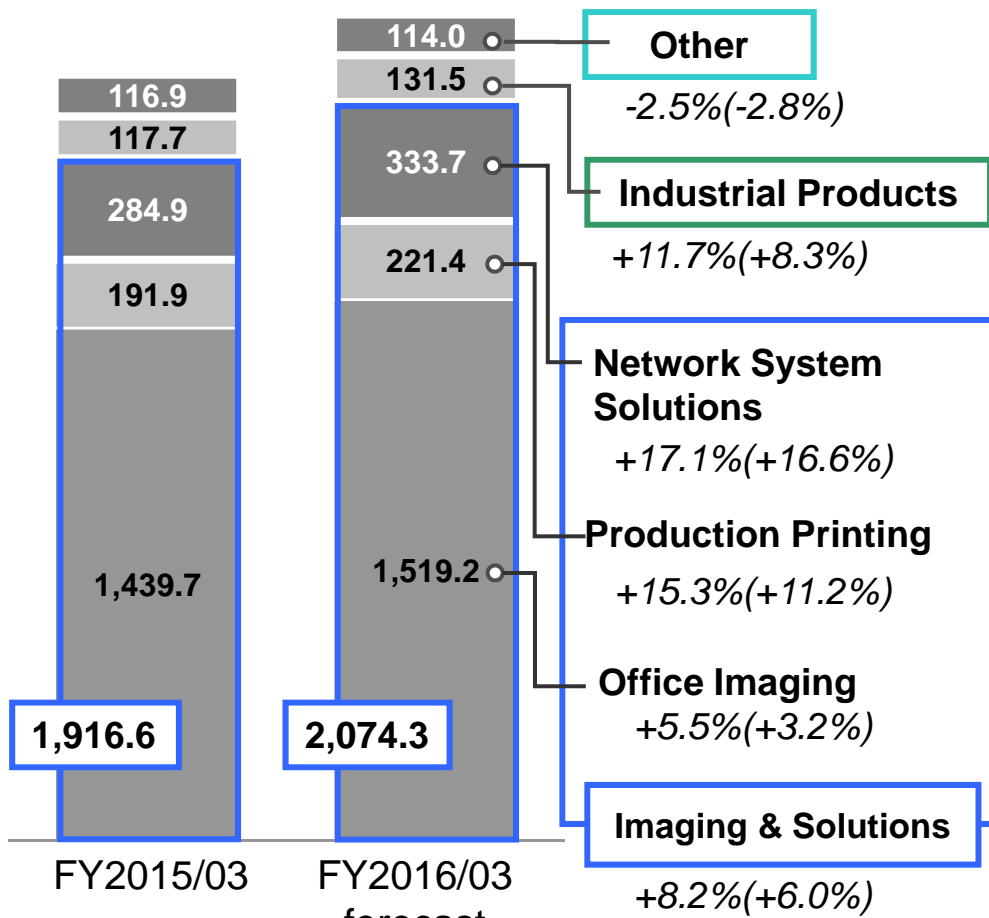
FY2016/3 sales forecast by category

By product category

2,151.4

2,320.0

Y-o-Y (excluding Forex)
+7.8%(+5.7%)

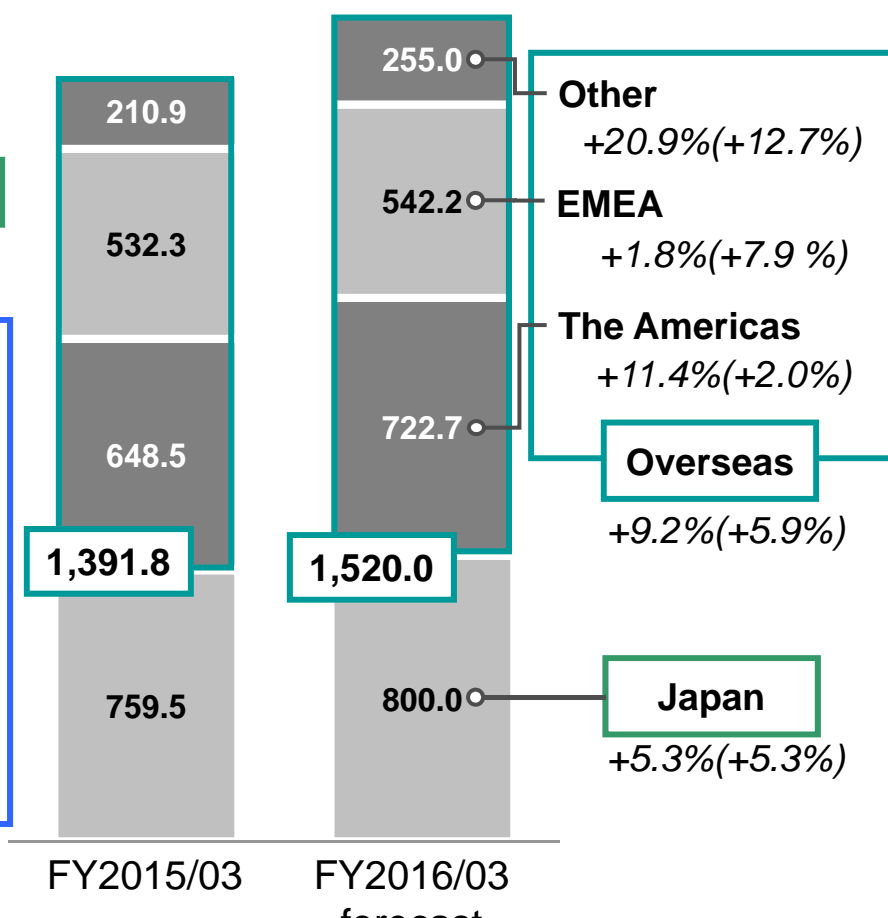


By area

2,151.4

2,320.0

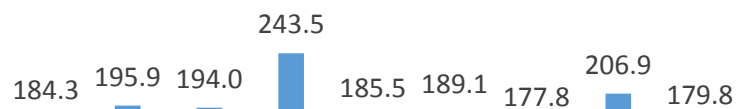
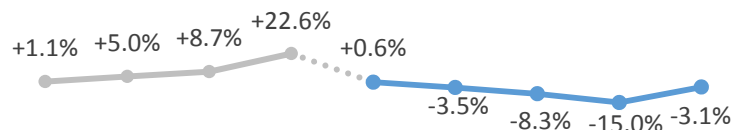
(billions of yen)
Y-o-Y (excluding Forex)
+7.8%(+5.7%)





P/L by geographic segment (1)

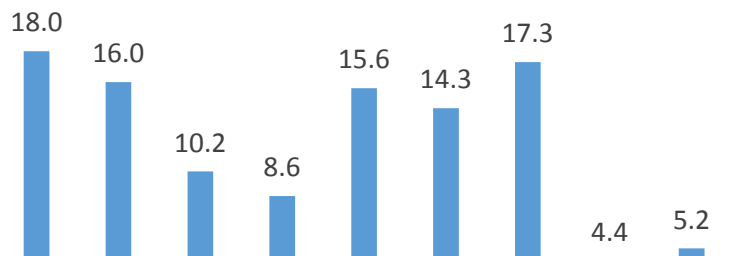
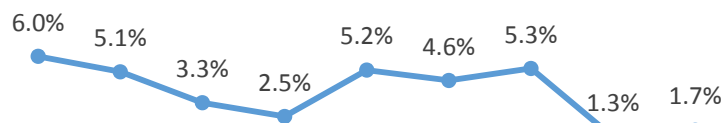
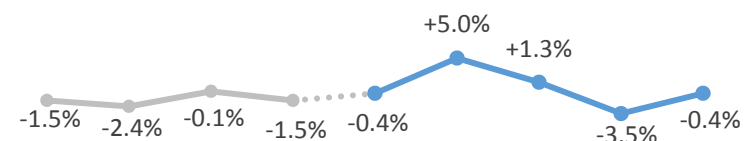
Japan



Sales

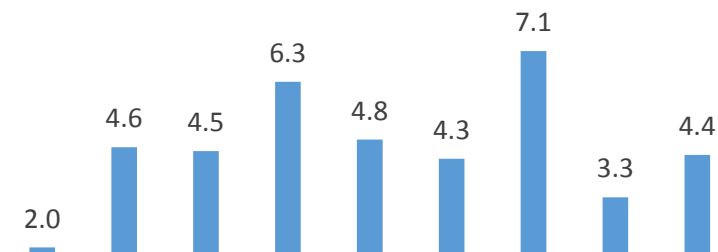
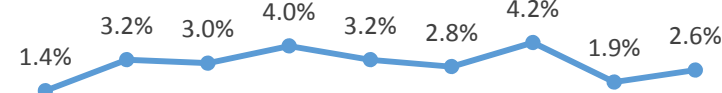
■ Sales (bil.)
● Change (ex. Forex)

The Americas



Operating Income

■ OP (bil.)
● OP margin



2014/03 Q1 Q2 Q3 Q4 2015/03 Q1 Q2 Q3 Q4 2016/03 Q1

2014/03 Q1 Q2 Q3 Q4 2015/03 Q1 Q2 Q3 Q4 2016/03 Q1



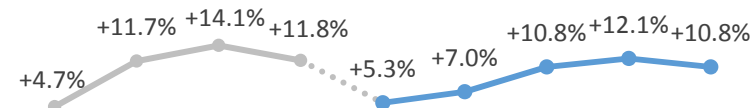
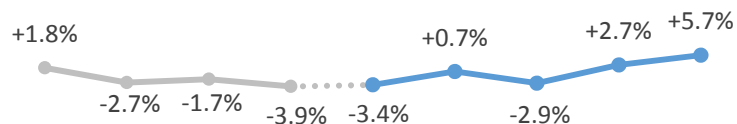
P/L by geographic segment (2)

Europe / Middle East / Africa

Other

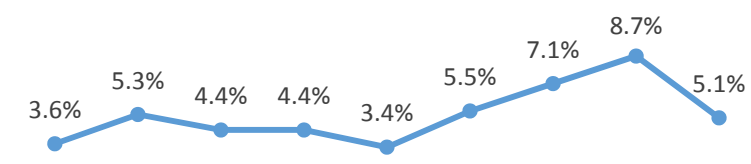
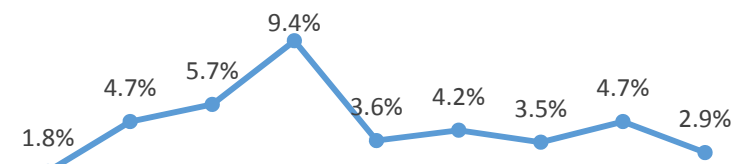
Sales

■ Sales(bil.)
● Change (ex. Forex)



Operating Income

■ OP(bil.)
● OP margin



2014/03 Q1 Q2 Q3 Q4 2015/03 Q1 Q2 Q3 Q4 2016/03 Q1

2014/03 Q1 Q2 Q3 Q4 2015/03 Q1 Q2 Q3 Q4 2016/03 Q1

Appendix: historical data (1)

Imaging & Solutions sales portion by products

*Value based ratio including forex

	FY2014/03				FY2015/03				FY2016/03	FY14/03	FY15/03
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP	57%	52%	54%	51%	55%	52%	54%	52%	52%	53%	53%
Office Printer	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
Production Printing(PP)	9%	10%	10%	9%	9%	10%	11%	10%	11%	9%	10%
Office Imaging, other	5%	5%	5%	6%	5%	6%	4%	6%	6%	6%	5%
MDS(Labor charge) & IT Services	11%	12%	12%	13%	12%	13%	13%	14%	14%	12%	13%
Network System Solutions, other	9%	11%	11%	12%	10%	10%	9%	10%	9%	11%	10%

MFP & printer Non-hardware ratio

		FY2014/03				FY2015/03				FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP	Japan	55%	60%	58%	48%	55%	58%	56%	46%	67%	54%	53%
	Overseas	56%	56%	56%	53%	56%	54%	55%	54%	56%	55%	55%
	Total	56%	57%	57%	51%	56%	55%	55%	51%	59%	55%	54%
Office Printer	Japan	88%	85%	87%	88%	89%	88%	91%	86%	90%	87%	88%
	Overseas	72%	71%	69%	71%	69%	70%	68%	66%	69%	70%	68%
	Total	80%	78%	78%	79%	78%	79%	78%	75%	79%	79%	77%
PP	Japan	71%	65%	61%	54%	63%	54%	61%	52%	58%	62%	57%
	Overseas	62%	54%	55%	50%	62%	59%	62%	57%	58%	55%	60%
	Total	63%	56%	56%	51%	62%	58%	62%	56%	58%	56%	59%

Appendix: historical data (2)

MFP & printer y-o-y (Office Imaging and Production Printing) *By value

< Hardware >		FY2014/03				FY2015/03				FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP&Printer	Japan	-3%	-7%	+3%	+10%	-2%	+7%	+0%	-6%	+4%	+1%	-1%
(Office+PP)	Overseas	+20%	+19%	+27%	+11%	+1%	+9%	+6%	+2%	+9%	+19%	+4%
	(Forex excluded)	-3%	-7%	+1%	-2%	-4%	+4%	-4%	-5%	+0%	-3%	-2%
	Total	+13%	+11%	+19%	+11%	+0%	+9%	+4%	-1%	+8%	+13%	+3%
	(Forex excluded)	-3%	-7%	+2%	+2%	-3%	+5%	-3%	-5%	+1%	-1%	-2%
< Non-hardware >												
MFP&Printer	Japan	-4%	-3%	-3%	+2%	-6%	-1%	-5%	-8%	+0%	-2%	-5%
(Office+PP)	Overseas	+24%	+29%	+24%	+6%	+2%	+5%	+6%	+5%	+4%	+20%	+4%
	(Forex excluded)	+0%	+1%	-2%	-6%	-3%	-0%	-3%	-1%	-2%	-2%	-2%
	Total	+13%	+16%	+13%	+5%	-0%	+3%	+2%	+1%	+3%	+11%	+1%
	(Forex excluded)	-1%	-1%	-2%	-3%	-4%	-1%	-4%	-3%	-1%	-2%	-3%

* Total hardware and non-hardware sales of MFP, Office printer, PP (excluding sales of solutions and third party products)

Appendix: historical data (3)

MFP & printer y-o-y (Office Imaging) *By value

< Hardware >		FY2014/03				FY2015/03				FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP&Printer (Office Imaging)	Japan	-2%	-6%	+3%	+10%	-3%	+6%	+1%	-6%	+2%	+2%	-1%
	Overseas	+21%	+15%	+22%	+5%	-0%	+11%	+8%	+4%	+6%	+15%	+6%
	(Forex excluded)	-2%	-10%	-3%	-7%	-5%	+6%	-2%	-3%	-2%	-6%	-1%
	Total	+13%	+8%	+15%	+7%	-1%	+10%	+6%	+0%	+5%	+10%	+3%
	(Forex excluded)	-2%	-9%	-1%	-1%	-4%	+6%	-1%	-4%	-1%	-3%	-1%
MFP	Japan	-1%	-8%	+2%	+11%	-3%	+9%	+4%	-5%	+2%	+2%	+0%
	Overseas	+22%	+15%	+21%	+5%	-1%	+11%	+7%	+2%	+6%	+15%	+5%
	(Forex excluded)	-2%	-11%	-4%	-7%	-6%	+6%	-3%	-5%	-2%	-6%	-2%
	Total	+13%	+7%	+15%	+7%	-2%	+10%	+6%	-1%	+5%	+10%	+3%
	(Forex excluded)	-1%	-10%	-2%	-1%	-5%	+6%	-0%	-5%	-1%	-3%	-1%
Office Printer	Japan	-13%	+15%	+8%	+3%	-14%	-13%	-36%	-16%	+4%	+4%	-20%
	Overseas	+15%	+18%	+28%	+2%	+15%	+11%	+16%	+25%	+6%	+15%	+17%
	(Forex excluded)	-7%	-7%	+2%	-9%	+10%	+6%	+6%	+16%	-2%	-6%	+10%
	Total	+5%	+17%	+21%	+3%	+7%	+3%	+1%	+11%	+6%	+11%	+5%
	(Forex excluded)	-9%	+0%	+4%	-5%	+3%	-1%	-6%	+5%	-1%	-3%	+0%
PP *	Japan	-29%	-22%	+2%	+7%	+21%	+23%	-23%	-12%	+20%	-9%	-2%
	Overseas	+11%	+46%	+67%	+59%	+13%	-2%	-8%	-9%	+26%	+46%	-3%
	(Forex excluded)	-10%	+15%	+34%	+39%	+8%	-7%	-17%	-17%	+16%	+20%	-10%
	Total	+4%	+32%	+54%	+48%	+14%	+1%	-10%	-10%	+25%	+35%	-3%
	(Forex excluded)	-14%	+8%	+27%	+32%	+10%	-3%	-18%	-16%	+17%	+14%	-9%

* Cut sheet PP, Continuous form PP, Wide format (excluding sales of solutions and third party products)

Appendix: historical data (4)

MFP & printer y-o-y (Office Imaging)

*By value

< Non-hardware >		FY2014/03				FY2015/03				FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP&Printer (Office Imaging)	Japan	-4%	-3%	-3%	+2%	-5%	-0%	-5%	-7%	+0%	-2%	-4%
	Overseas	+22%	+29%	+22%	+5%	+1%	+3%	+3%	+3%	+4%	+19%	+2%
	(Forex excluded)	-2%	+0%	-3%	-6%	-5%	-2%	-5%	-2%	-2%	-3%	-4%
	Total	+11%	+15%	+12%	+4%	-2%	+2%	+0%	-1%	+3%	+10%	-0%
	(Forex excluded)	-2%	-1%	-3%	-3%	-5%	-1%	-5%	-4%	-1%	-3%	-4%
MFP	Japan	-4%	-2%	-3%	-2%	-3%	-3%	-4%	-3%	-3%	-3%	-3%
	Overseas	+24%	+29%	+24%	+9%	-0%	+2%	+2%	+3%	+3%	+21%	+2%
	(Forex excluded)	+0%	+1%	-2%	-3%	-5%	-3%	-6%	-2%	-3%	-1%	-4%
	Total	+14%	+17%	+14%	+6%	-1%	+1%	+0%	+1%	+1%	+12%	+0%
	(Forex excluded)	-1%	+0%	-2%	-3%	-5%	-3%	-5%	-2%	-3%	-2%	-4%
Office Printer	Japan	-4%	-5%	-3%	+10%	-11%	+7%	-7%	-14%	+11%	-0%	-7%
	Overseas	+11%	+25%	+13%	-14%	+6%	+6%	+7%	-0%	+8%	+6%	+5%
	(Forex excluded)	-11%	-3%	-10%	-24%	+0%	+2%	-1%	-4%	+2%	-13%	-1%
	Total	+2%	+7%	+4%	-1%	-3%	+7%	-0%	-8%	+9%	+3%	-2%
	(Forex excluded)	-7%	-4%	-6%	-6%	-6%	+4%	-4%	-10%	+6%	-6%	-4%
PP *	Japan	-1%	+4%	+2%	+4%	-15%	-20%	-20%	-18%	+1%	+2%	-18%
	Overseas	+38%	+31%	+36%	+10%	+16%	+19%	+22%	+19%	+8%	+27%	+19%
	(Forex excluded)	+12%	+3%	+8%	-3%	+10%	+13%	+11%	+10%	-1%	+4%	+11%
	Total	+29%	+25%	+29%	+9%	+10%	+12%	+15%	+13%	+7%	+22%	+13%
	(Forex excluded)	+9%	+3%	+7%	-2%	+6%	+7%	+6%	+5%	-1%	+4%	+6%

* Cut sheet PP, Continuous form PP, Wide format (excluding sales of solutions and third party products)

Appendix: historical data (5)

MFP & printer color ratio

		FY2014/03				FY2015/03				FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP	Japan	76%	80%	85%	80%	85%	85%	87%	85%	90%	80%	86%
	Overseas	54%	52%	58%	61%	62%	61%	63%	64%	65%	57%	62%
	Total	61%	60%	67%	68%	70%	68%	70%	71%	70%	64%	70%
Office Printer	Japan	47%	41%	42%	44%	49%	47%	36%	45%	45%	43%	45%
	Overseas	32%	33%	31%	34%	31%	39%	38%	38%	37%	33%	36%
	Total	36%	36%	34%	38%	35%	41%	37%	40%	39%	36%	38%
PP	Japan	31%	29%	27%	32%	32%	34%	27%	25%	42%	30%	29%
	Overseas	56%	62%	66%	69%	65%	63%	67%	69%	68%	64%	66%
	Total	53%	58%	60%	64%	60%	59%	62%	63%	64%	59%	61%

*For hardware shipment, by value

Number of employees

		FY12/03	FY13/03	FY14/03	FY15/03	FY16/03
		Q1				
Japan		38,519	37,401	36,873	36,371	36,698
Overseas	Americas	33,262	31,475	31,853	31,766	31,384
	EMEA	17,637	18,229	18,422	18,525	18,535
	China	11,960	12,094	11,932	12,856	12,727
	AsiaPacific	7,864	8,232	9,115	10,433	10,407
	Sub total	70,723	70,030	71,322	73,580	73,053
Total		109,242	107,431	108,195	109,951	109,751

*As of end of each period



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