Key Financial Figures(Consolidated)

April 28, 2015 RICOH COMPANY, LTD. (Billions of yen)

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				IFRS	IFRS
1.Operating Results	Mar.'12	Mar.'13	Mar.'14	Mar.'15	Mar.'16
Sales	(*1) 1,903.4	1,924.4	2,236.9		(Forecast)
(change from the previous corresponding period)	-2.0%	1,924.4	16.2%	2,231.9 1.7%	2,400.0 7.5%
Domestic sales	886.4	870.3			
			953.5 9.6%	840.1	880.8
(change from the previous corresponding period)	1.2%	-1.8%		-7.2%	4.8%
Overseas sales	1,017.0	1,054.1	1,283.3	1,391.8	1,519.2
(change from the previous corresponding period)	-4.5%	3.6%	21.7%	7.9%	9.2%
Overseas sales ratio	53.4%	54.8%	57.4%	62.4%	63.3%
Gross profit	752.6	768.6	894.3	906.9	973.0
(change from the previous corresponding period)	-4.6%	2.1%	16.4%	3.9%	7.3%
Percentage of sales	39.5%	39.9%	40.0%	40.6%	40.5%
Selling, general and administrative expenses	770.6	705.1	773.9	791.1	827.0
(change from the previous corresponding period)	5.4%	-8.5%	9.7%	5.1%	4.5%
Percentage of sales	40.4%	36.6%	34.6%	35.4%	34.5%
Operating profit	-18.0	63.4	120.3	115.7	140.0
(change from the previous corresponding period)			89.8%	-3.8%	20.9%
Percentage of sales	-0.9%	3.3%	5.4%	5.2%	5.8%
Profit before income tax expenses	-31.9	58.1	117.2	112.2	135.0
(change from the previous corresponding period)			101.5%	-4.9%	20.2%
Percentage of sales	-1.7%	3.0%	5.2%	5.0%	5.6%
Profit attributable to owners of the parent	-44.5	32.4	72.8	68.5	83.0
(change from the previous corresponding period)			124.3%	-5.8%	21.1%
Percentage of sales	-2.3%	1.7%	3.3%	3.1%	3.5%
Earnings per share attributable to owners of the parent-basic[yei	-61.42	44.78	100.46	94.58	114.50
(change from the previous corresponding period)			124.3%	-5.8%	21.1%
Exchange rate [yen/US\$]	70.00	02.06	400.00		
Exchange rate [yell/054]	79.08	83.06	100.29	109.89	120.00
[yen/EURO]	109.05	83.06 107.08	100.29 134.47	109.89 138.85	120.00 125.00
[yen/EURO]		107.08	134.47	138.85	
[yen/EURO] 2. Other ratios	109.05 Mar.'12 (*1)	107.08 Mar.'13	134.47 Mar.'14		125.00 Mar.'16 (Forecast)
[yen/EURO] 2. Other ratios R&D Expenditure	109.05 Mar.'12	107.08	134.47	138.85	125.00 Mar.'16
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales	109.05 Mar.'12 (*1)	107.08 Mar.'13	134.47 Mar.'14	138.85 Mar.'15	125.00 Mar.'16 (Forecast)
[yen/EURO] 2. Other ratios R&D Expenditure	109.05 Mar.'12 (*1) 119.0	107.08 Mar.'13 112.0	134.47 Mar.'14 116.2	138.85 Mar.'15 118.7	125.00 Mar.'16 (Forecast) 128.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales	109.05 Mar.'12 (*1) 119.0 6.3%	107.08 Mar.'13 112.0 5.8%	134.47 Mar.'14 116.2 5.2%	138.85 Mar.'15 118.7 5.3%	125.00 Mar.'16 (Forecast) 128.0 5.3%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income	109.05 Mar.'12 (*1) 119.0 6.3% 3.1	107.08 Mar.'13 112.0 5.8% 3.0	134.47 Mar.'14 116.2 5.2% 2.5	138.85 Mar.'15 118.7 5.3% 3.9	125.00 Mar.'16 (Forecast) 128.0 5.3%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9	107.08 Mar.'13 112.0 5.8% 3.0 7.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5	138.85 Mar.'15 118.7 5.3% 3.9 7.3	125.00 Mar.'16 (Forecast) 128.0 5.3%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4	125.00 Mar.'16 (Forecast) 128.0 5.3%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times]	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2	125.00 Mar.'16 (Forecast) 128.0 5.3%
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3%	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0%	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8%	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2 4.2%	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2 4.2% 1,084.1	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8%	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7%	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5%	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity Number of employees(Japan)(thousand of people)	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1% 38.5	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8% 37.4	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6% 36.8	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5% 36.3	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0
[yen/EURO] 2. Other ratios R&D Expenditure R&D Expenditure / Sales Finance income Finance costs Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Profit before income tax expenses on total assets Equity attributable to owners of the parent Equity ratio Return on equity	109.05 Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	107.08 Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	134.47 Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	138.85 Mar.'15 118.7 5.3% 3.9 7.3 -3.4 16.2 70.9 75.9 -40.9 138.6 0.75 224.4 2.03 790.5 29.0% 2,730.2 4.2% 1,084.1 39.7% 6.5%	125.00 Mar.'16 (Forecast) 128.0 5.3% 74.0 90.0

 $Interest\ coverage\ ratio(\ref{eq:coverage}) = (Interest\ and\ dividend\ income + Operating\ profit) \div Interest\ expense$

^{*1} During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as it their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statement from FY March 31, 2015, instead of U.S. GAAP.

Key Financial Figures(Consolidated)

April 28, 2015 RICOH COMPANY, LTD. (Billions of yen)

		(Fiscal year ended)			IFRS	IFRS
3. Sales b	by Category	Mar.'12	Mar.'13	Mar.'14	Mar.'15	Mar.'16
	g & Solutions	(*1*2) 1,671.1	1,685.3	1,970.4	1,997.2	(Forecast) 2,155.2
magnig	(change from the previous corresponding period)	1,071.1	0.9%	16.9%	1.6%	7.9%
	Percentage of sales	87.8%	87.6%	88.1%	89.4%	89.8%
Off	ice Imaging	1,323.2	1,329.6	1,477.4		
OII	(change from the previous corresponding period)	1,323.2		*	1,509.7	1,585.1
		60.50/	0.5%	11.1%	2.2%	5.0%
	Percentage of sales	69.5% 148.5	69.1%	66.0%	67.6%	66.0%
PIO	duction Printing	148.3	147.0	185.0	191.9	221.4
	(change from the previous corresponding period)	7.00/	-1.0%	25.9%	6.6%	15.3%
	Percentage of sales	7.8%	7.6%	8.3%	8.6%	9.2%
Net	work System Solutions	199.2	208.7	308.0	295.4	348.7
	(change from the previous corresponding period)	10.50/	4.8%	47.5%	-4.1%	18.0%
	Percentage of sales	10.5%	10.8%	13.8%	13.2%	14.5%
Industri	al Products	98.0	93.0	105.0	117.7	130.9
	(change from the previous corresponding period)		-5.1%	12.8%	7.1%	11.2%
	Percentage of sales	5.2%	4.8%	4.7%	5.3%	5.5%
Other		134.3	146.0	161.4	116.9	113.8
	(change from the previous corresponding period)		8.7%	10.5%	-3.2%	-2.7%
	Percentage of sales	7.0%	7.7%	7.2%	5.3%	4.7%
4. Sales b	by Geographic Area	Mar.'12 (*1*3)	Mar.'13	Mar.'14	Mar.'15	Mar.'16 (Forecast)
Japan		886.4	870.3	953.5	840.1	880.8
	(change from the previous corresponding period)	1.2%	-1.8%	9.6%	-7.2%	4.8%
	Percentage of sales	46.6%	45.2%	42.6%	37.6%	36.7%
Oversea	as	1,017.0	1,054.1	1,283.3	1,391.8	1,519.2
	(change from the previous corresponding period)	-4.5%	3.6%	21.7%	7.9%	9.2%
	Percentage of sales	53.4%	54.8%	57.4%	62.4%	63.3%
The	e Americas	468.7	496.6	591.2	648.5	722.5
	(change from the previous corresponding period)	-9.9%	5.9%	19.1%	10.1%	11.4%
	Percentage of sales	24.6%	25.8%	26.4%	29.1%	30.1%
Eur	rope, Middle East and Africa	421.3	421.7	519.4	532.3	542.2
	(change from the previous corresponding period)	1.5%	0.1%	23.2%	2.6%	1.8%
	Percentage of sales	22.1%	21.9%	23.2%	23.9%	22.6%
Oth		126.9	135.7	172.6	210.9	254.5
	(change from the previous corresponding period)	-2.6%	6.9%	27.2%	15.7%	20.7%
	Percentage of sales	6.7%	7.1%	7.7%	9.4%	10.6%

^{*1} During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

Middle East and Africa were reclassified from Other into Europe in this fiscal year. The reclassification was made to the prior year's

^{*2} Product Category and product lines included in Product Category was changed in this fiscal year.

Product Category in Imaging & Solutions was reclassified as Office Imaging, Production Printing and Network System Solutions in this fiscal year (Imaging Solutions and Network System Solutions as previous category). Certain products were reclassified into Network System Solutions and Industrial Products from Other in this fiscal year. The above reclassification was made to the prior year's figures.

^{*3} Geographic area was changed in this fiscal year.

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2015, instead of U.S. GAAP.

	(Three mont	hs ended)			IFRS			
Operating Results	Jun.'13	Sep.'13	Dec.'13	Mar.'14	Jun.'14	Sep.'14	Dec.'14	Mar.'14
Sales	521.7	533.8	555.9	625.3	526.4	546.3	557.0	602.1
(change from the previous corresponding period)	13.6%	16.5%	18.4%	16.4%	2.3%	4.2%	2.6%	-1.9%
Domestic sales	217.7	226.0	228.5	281.2	205.4	209.4	196.0	229.2
(change from the previous corresponding period)	1.1%	5.0%	8.7%	22.6%	-0.4%	-2.5%	-9.2%	-14.6%
Overseas sales	303.9	307.8	327.4	344.1	321.0	336.8	361.0	372.9
(change from the previous corresponding period)	24.6%	26.8%	26.2%	11.8%	4.0%	8.8%	10.4%	8.0%
Overseas sales ratio	58.3%	57.7%	58.9%	55.0%	61.0%	61.7%	64.8%	61.9%
Gross profit	214.1	216.2	226.6	237.2	219.3	227.1	232.7	227.7
(change from the previous corresponding period)	12.8%	17.2%	19.9%	15.6%	3.8%	8.8%	5.4%	-2.0%
Percentage of sales	41.0%	40.5%	40.8%	37.9%	41.7%	41.6%	41.8%	37.8%
Selling, general and administrative expenses	195.0	189.4	194.2	195.1	192.1	198.4	202.5	198.0
(change from the previous corresponding period)	11.1%	10.5%	10.5%	7.1%	1.6%	10.8%	4.3%	4.0%
Percentage of sales	37.4%	35.5%	35.0%	31.2%	36.5%	36.3%	36.4%	32.9%
Operating profit	19.0	26.7	32.3	42.1	27.1	28.6	30.2	29.0
(change from the previous corresponding period)	33.5%	104.4%	147.0%	83.8%	22.2%	-3.4%	14.2%	-29.2%
Percentage of sales	3.7%	5.0%	5.8%	6.7%	5.2%	5.3%	5.4%	4.9%
Profit before income tax expenses	18.5	25.8	31.5	41.3	25.8	29.7	29.2	27.4
(change from the previous corresponding period)	51.0%	111.6%	167.4%	88.6%	24.1%	1.4%	13.8%	-35.0%
Percentage of sales	3.6%	4.8%	5.7%	6.6%	4.9%	5.5%	5.3%	4.6%
Profit attributable to owners of the parent	10.1	14.5	18.8	29.2	15.0	18.8	18.3	16.2
(change from the previous corresponding period)	55.4%	181.1%	237.3%	93.0%	28.8%	15.3%	19.9%	-44.9%
Percentage of sales	1.9%	2.7%	3.4%	4.7%	2.9%	3.4%	3.3%	2.79
Earnings per share attributable to owners of the parent-basic[yes		20.07	26.00	40.38	20.80	26.07	25.34	22.30
(change from the previous corresponding period)	55.3%	181.5%	237.2%	93.0%	28.9%	15.4%	19.9%	-44.9%
Exchange rate [yen/US\$]	98.79	99.01	100.46	102.94	102.15	103.95	114.37	119.2
[yen/EURO]	129.04	131.15	136.70	141.08	140.13	137.77	142.87	134.5
. Other ratios	Jun.'13	Sep.'13	Dec.'13	Mar.'14	Jun.'14	Sep.'14	Dec.'14	Mar.'14
R&D Expenditure	28.0	29.5	28.3	30.2	27.9	30.2	28.6	31.9
R&D Expenditure / Sales	5.4%	5.5%	5.1%	4.8%	5.3%	5.5%	5.1%	5.3%
Finance income	0.5	0.6	0.4	1.0	0.7	2.6	1.0	-0.:
Finance costs	1.4	2.2	1.6	2.2	2.1	1.6	1.9	1.
Financial income(expenses)net	-0.8	-1.6	-1.1	-1.2	-1.3	1.0	-0.8	-2.
Interest coverage ratio(*) [times]	13.8	12.4	20.4	18.9	13.2	19.4	16.4	16.
Depreciation for tangible fixed assets	16.6	18.6	18.9	18.1	17.4	18.3	17.5	17.
Expenditure for plant and equipment	18.7	19.4	17.0	23.4	18.2	20.4	16.2	21.
Free Cash Flow	-5.4	-6.0	-14.9	51.2	-7.1	-36.1	-31.5	34.0
Liquidity at hand	128.0	128.8	147.8	144.1	121.7	137.9	140.2	138.
Liquidity at hand/Averaged sales [months]	0.74	0.72	0.80	0.69	0.69	0.76	0.76	0.69
Inventories	205.4	209.7	228.4	194.7	203.6	211.8	240.5	224.
Inventories/Averaged cost of sales [months]	2.00	1.98	2.08	1.51	1.99	1.99	2.22	1.80
Debt	724.6	735.0	778.1	724.4	723.2	773.6	819.8	790.
Debt on total assets	29.9%	30.3%	30.4%	28.3%	28.3%	29.4%	29.8%	29.09
Total assets	2,421.0	2,423.6	2,560.4	2,556.9	2,556.2	2,632.5	2,748.8	2,730.
Profit before income tax expenses on total assets	0.8%	1.1%	1.3%	1.6%	1.0%	1.1%	1.1%	1.0%
Equity attributable to owners of the parent	918.7	947.4	1,003.4	1,017.9	1,022.8	1,064.4		1,084.
	37.9%				40.0%		1,109.3	39.79
Equity ratio		39.1%	39.2%	39.8%		40.4%	40.4%	
Return on equity	1.1%	1.6%	1.9%	2.9%	1.5%	1.8%	1.7%	1.5%
Number of employees(Japan)(thousand of people)	37.5 70.5	37.3	37.0	36.8	37.2	36.9	36.7	36
Number of employees(Overseas)(thousand of people)	70.5	71.3	71.2	71.3	72.0	73.0	73.4	73.5
Number of employees (Total)(thousand of people)	108.0	108.7	108.3	108.1	109.3	109.9	110.2	109.9

 $Interest\ coverage\ ratio(\ref{eq:coverage}) = (Interest\ and\ dividend\ income + Operating\ profit) + Interest\ expense$

[★] We have started to adopt International Financial Reporting Standards (IFRS) for the consolidated financial statements from FY March 31, 2015, instead of U.S. GAAP.

	(Three mont	hs ended)			IFRS			
3. Sales by Category	Jun.'13	Sep.'13	Dec.'13	Mar.'14	Jun.'14	Sep.'14	Dec.'14	Mar.'14
Imaging & Solutions	459.5	463.6	489.8	557.4	470.4	484.6	497.3	544.7
(change from the previous corresponding period)	14.7%	16.8%	19.6%	16.6%	2.1%	4.6%	2.4%	-1.9%
Percentage of sales	88.1%	86.8%	88.1%	89.1%	89.4%	88.7%	89.3%	90.5%
Office Imaging	361.0	343.6	370.5	402.1	359.7	362.2	383.7	404.0
(change from the previous corresponding period)	12.2%	12.9%	13.8%	6.4%	-1.0%	5.1%	4.4%	0.7%
Percentage of sales	69.2%	64.4%	66.7%	64.3%	68.3%	66.3%	68.9%	67.19
Production Printing	40.4	44.7	47.6	52.1	41.9	46.9	48.9	54.
(change from the previous corresponding period)	16.9%	28.7%	34.9%	23.3%	6.8%	7.6%	5.6%	6.69
Percentage of sales	7.8%	8.4%	8.6%	8.3%	8.0%	8.6%	8.8%	9.09
Network System Solutions	58.0	75.2	71.5	103.1	68.7	75.4	64.6	86.
(change from the previous corresponding period)	31.5%	30.2%	46.7%	77.8%	18.5%	0.3%	-9.8%	-16.09
Percentage of sales	11.1%	14.1%	12.8%	16.5%	13.1%	13.8%	11.6%	14.49
Industrial Products	24.3	27.2	27.1	26.2	27.3	29.6	30.8	29.
(change from the previous corresponding period)	3.6%	13.9%	19.3%	14.7%	7.4%	4.5%	8.6%	7.99
Percentage of sales	4.7%	5.1%	4.9%	4.2%	5.2%	5.4%	5.5%	5.0
Other	37.8	42.9	38.9	41.6	28.5	32.0	28.8	27.
(change from the previous corresponding period)	7.0%	15.9%	4.5%	14.6%	-0.1%	-2.0%	0.0%	-10.4
Percentage of sales	7.2%	8.0%	7.0%	6.7%	5.4%	5.9%	5.2%	4.59
1. Sales by Geographic Area	Jun.'13	Sep.'13	Dec.'13	Mar.'14	Jun.'14	Sep.'14	Dec.'14	Mar.'14
Japan	217.7	226.0	228.5	281.2	205.4	209.4	196.0	229.
(change from the previous corresponding period)	1.1%	5.0%	8.7%	22.6%	-0.4%	-2.5%	-9.2%	-14.69
Percentage of sales	41.7%	42.3%	41.1%	45.0%	39.0%	38.3%	35.2%	20 1
Overseas								36.1
	303.9	307.8	327.4	344.1	321.0	336.8	361.0	
(change from the previous corresponding period)	303.9 24.6%	307.8 26.8%	327.4 26.2%	344.1 11.8%	321.0 4.0%	336.8 8.8%	361.0 10.4%	372
(change from the previous corresponding period) Percentage of sales								372. 8.0
	24.6%	26.8%	26.2%	11.8%	4.0%	8.8%	10.4%	372. 8.0° 61.9°
Percentage of sales	24.6% 58.3%	26.8% 57.7%	26.2% 58.9%	11.8% 55.0%	4.0% 61.0%	8.8% 61.7%	10.4% 64.8%	372 8.0 61.9 175
Percentage of sales The Americas	24.6% 58.3% 142.5	26.8% 57.7% 143.5	26.2% 58.9% 147.5	11.8% 55.0% 157.6	4.0% 61.0% 147.3	8.8% 61.7% 156.9	10.4% 64.8% 169.0	372 8.0 61.9 175 11.6
Percentage of sales The Americas (change from the previous corresponding period)	24.6% 58.3% 142.5 21.3%	26.8% 57.7% 143.5 22.9%	26.2% 58.9% 147.5 23.5%	11.8% 55.0% 157.6 10.4%	4.0% 61.0% 147.3 2.9%	8.8% 61.7% 156.9 10.2%	10.4% 64.8% 169.0 15.3%	372 8.0 61.9 175 11.6 29.1
Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales	24.6% 58.3% 142.5 21.3% 27.3%	26.8% 57.7% 143.5 22.9% 26.9%	26.2% 58.9% 147.5 23.5% 26.5%	11.8% 55.0% 157.6 10.4% 25.2%	4.0% 61.0% 147.3 2.9% 28.0%	8.8% 61.7% 156.9 10.2% 28.7%	10.4% 64.8% 169.0 15.3% 30.4%	372 8.0 61.9 175 11.6 29.1
Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales Europe, Middle East and Africa	24.6% 58.3% 142.5 21.3% 27.3% 121.3	26.8% 57.7% 143.5 22.9% 26.9% 119.1	26.2% 58.9% 147.5 23.5% 26.5% 136.3	11.8% 55.0% 157.6 10.4% 25.2% 142.5	4.0% 61.0% 147.3 2.9% 28.0% 128.0	8.8% 61.7% 156.9 10.2% 28.7% 126.3	10.4% 64.8% 169.0 15.3% 30.4% 136.9	372 8.0° 61.9° 175 11.6° 29.1° 140.
Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales Europe, Middle East and Africa (change from the previous corresponding period)	24.6% 58.3% 142.5 21.3% 27.3% 121.3 27.4%	26.8% 57.7% 143.5 22.9% 26.9% 119.1 29.7%	26.2% 58.9% 147.5 23.5% 26.5% 136.3 27.2%	11.8% 55.0% 157.6 10.4% 25.2% 142.5 11.9%	4.0% 61.0% 147.3 2.9% 28.0% 128.0 4.9%	8.8% 61.7% 156.9 10.2% 28.7% 126.3 5.7%	10.4% 64.8% 169.0 15.3% 30.4% 136.9 1.5%	372. 8.0° 61.9° 175. 11.6° 29.1° 140. -1.0° 23.4°
Percentage of sales The Americas (change from the previous corresponding period) Percentage of sales Europe, Middle East and Africa (change from the previous corresponding period) Percentage of sales	24.6% 58.3% 142.5 21.3% 27.3% 121.3 27.4% 23.3%	26.8% 57.7% 143.5 22.9% 26.9% 119.1 29.7% 22.3%	26.2% 58.9% 147.5 23.5% 26.5% 136.3 27.2% 24.5%	11.8% 55.0% 157.6 10.4% 25.2% 142.5 11.9% 22.8%	4.0% 61.0% 147.3 2.9% 28.0% 128.0 4.9% 24.3%	8.8% 61.7% 156.9 10.2% 28.7% 126.3 5.7% 23.1%	10.4% 64.8% 169.0 15.3% 30.4% 136.9 1.5% 24.6%	38.1° 372. 8.0° 61.9° 175. 11.6° 29.1° 1401.0° 23.4° 56.

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