Mar.'15

Key Financial Figures(Consolidated)

.Operating Results	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13	Mar.'14	Mar.'15
Net sales	1,941.3	1,903.4	1,924.4	2,236.9	(Forecast) 2,300.0
(change from the previous corresponding period)	-,	-2.0%	1.1%	16.2%	2.8%
Domestic sales	875.8	886.4	870.3	953.5	955.0
(change from the previous corresponding period)		1.2%	-1.8%	9.6%	0.1%
Overseas sales	1,065.5	1,017.0	1,054.1	1,283.3	1,345.0
(change from the previous corresponding period)	1,000.0	-4.5%	3.6%	21.7%	4.8%
Overseas sales ratio	54.9%	53.4%	54.8%	57.4%	58.5%
Gross profit	788.9	752.6	768.6	894.3	936.0
(change from the previous corresponding period)	700.7	-4.6%	2.1%	16.4%	4.7%
Percentage of net sales	40.6%	39.5%	39.9%	40.0%	40.7%
Selling, general and administrative expenses	730.8	770.6	705.1	773.9	796.0
(change from the previous corresponding period)	750.0	5.4%	-8.5%	9.7%	2.9%
Percentage of net sales	37.6%	40.4%	36.6%	34.6%	
					34.6%
Operating income	58.0	-18.0	63.4	120.3	140.0
(change from the previous corresponding period)	2.00/	0.00/	2 20/	89.8%	16.3%
Percentage of net sales	3.0%	-0.9%	3.3%	5.4%	6.1%
Income before income taxes	44.1	-31.9	58.1	117.2	135.0
(change from the previous corresponding period)	2.20/	4.50	2.00/	101.5%	15.2%
Percentage of net sales	2.3%	-1.7%	3.0%	5.2%	5.9%
Net income attributable to Ricoh Company,Ltd.	18.6	-44.5	32.4	72.8	80.0
(change from the previous corresponding period)				124.3%	9.8%
Percentage of net sales	1.0%	-2.3%	1.7%	3.3%	3.5%
Net income attributable to sharholders per share-basic [yen]	25.68	-61.42	44.78	100.46	110.35
(change from the previous corresponding period)				124.3%	9.8%
Exchange rate [yen/US\$]	85.77	79.08	83.06	100.29	100.00
[yen/EURO]	113.28	109.05	107.08	134.47	140.00
[yen/EURO]			107.08	134.47	
-	Mar.'11	Mar.'12	107.08 Mar.'13	134.47 Mar.'14	Mar.'15
. Other ratios	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13	Mar.'14	Mar.'15 (Forecast)
R&D Expenditure	Mar.'11 (*1) 110.5	Mar.'12 (*1) 119.0	Mar.'13	Mar.'14 116.2	Mar.'15 (Forecast) 121.0
R&D Expenditure R&D Expenditure / net sales	Mar.'11 (*1) 110.5 5.7%	Mar.'12 (*1) 119.0 6.3%	Mar.'13 112.0 5.8%	Mar.'14 116.2 5.2%	Mar.'15 (Forecast) 121.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income	Mar.'11 (*1) 110.5 5.7% 2.9	Mar.'12 (*1) 119.0 6.3% 3.1	Mar.'13 112.0 5.8% 3.0	Mar.'14 116.2 5.2% 2.5	Mar.'15 (Forecast) 121.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense	Mar.'11 (*1) 110.5 5.7% 2.9 8.5	Mar.'12 (*1) 119.0 6.3% 3.1 6.9	Mar.'13 112.0 5.8% 3.0 7.3	Mar.'14 116.2 5.2% 2.5 7.5	Mar.'15 (Forecast) 121.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8	Mar.'13 112.0 5.8% 3.0 7.3 -4.3	Mar.'14 116.2 5.2% 2.5 7.5 -4.9	Mar.'15 (Forecast) 121.0 5.3%
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(**) [times]	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3	Mar.'15 (Forecast) 121.0 5.3%
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5	Mar.'15 (Forecast) 121.0 5.3% 74.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9%	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4%	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8%	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3%	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9%	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4%	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5%	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8%	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0%	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9%	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5%	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 28.3% 2,556.9 4.8%	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0% 2.0%	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0%	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9%	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0%	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8%	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0
R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	Mar.'11 (*1) 110.5 5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0% 2.0%	Mar.'12 (*1) 119.0 6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	Mar.'13 112.0 5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	Mar.'14 116.2 5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	Mar.'15 (Forecast) 121.0 5.3% 74.0 89.0

Mar.'11

Mar.'12

Interest coverage ratio(**)=(Interest and dividend income + Operating income) ÷ Interest expense

^{*1} During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31: their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

Key Financial Figures(Consolidated)

3. Sales b	by Category	Mar.'11 (*1)	Mar.'12 (*1*2)	Mar.'13	Mar.'14	Mar.'15
Imaging	g & Solutions	1,712.6	(112)			(Forecast)
	(change from the previous corresponding period)	,,				
	Percentage of net sales	88.2%				
Ima	aging Solutions	1,531.2				
	(change from the previous corresponding period)					
	Percentage of net sales	78.9%				
Net	work System Solutions	181.4				
	(change from the previous corresponding period)					
	Percentage of net sales	9.3%				
Industri	al Products	106.8				
	(change from the previous corresponding period)					
	Percentage of net sales	5.5%				
Other		121.8				
	(change from the previous corresponding period)					
	Percentage of net sales	6.3%				
	Tereomage of net sales	0.570				
Imaging	g & Solutions		1,671.1	1,685.3	1,970.4	2,023.3
	(change from the previous corresponding period)			0.9%	16.9%	2.7%
	Percentage of net sales		87.8%	87.6%	88.1%	88.0%
Off	ice Imaging		1,323.2	1,329.6	1,477.4	1,528.1
	(change from the previous corresponding period)		,	0.5%	11.1%	3.4%
	Percentage of net sales		69.5%	69.1%	66.0%	66.4%
Pro	duction Printing		148.5	147.0	185.0	199.1
	(change from the previous corresponding period)			-1.0%	25.9%	7.6%
	Percentage of net sales		7.8%	7.6%	8.3%	8.7%
Net	work System Solutions		199.2	208.7	308.0	296.1
1101	(change from the previous corresponding period)		177.2	4.8%	47.5%	-3.9%
	Percentage of net sales		10.5%	10.8%	13.8%	12.9%
Industri	al Products		98.0	93.0	105.0	109.7
maasar	(change from the previous corresponding period)		70.0	-5.1%	12.8%	4.5%
	Percentage of net sales		5.2%	4.8%	4.7%	4.8%
Other	recentage of net sales		134.3	146.0	161.4	167.0
Other	(change from the previous corresponding period)		154.5	8.7%		3.5%
	Percentage of net sales		7.0%	7.7%	10.5%	
	rescentage of het sales		7.0%	7.7%	7.2%	7.3%
		Mar.'11	Mar.'12			Mar.'15
4. Sales b	by Geographic Area	(*1)	(*1*3)	Mar.'13	Mar.'14	(Forecast)
Japan		875.8	886.4	870.3	953.5	955.0
	(change from the previous corresponding period)		1.2%	-1.8%	9.6%	0.1%
	Percentage of net sales	45.1%	46.6%	45.2%	42.6%	41.5%
Oversea	as	1,065.5	1,017.0	1,054.1	1,283.3	1,345.0
	(change from the previous corresponding period)		-4.5%	3.6%	21.7%	4.8%
	Percentage of net sales	54.9%	53.4%	54.8%	57.4%	58.5%
The	Americas	520.0	468.7	496.6	591.2	614.0
	(change from the previous corresponding period)		-9.9%	5.9%	19.1%	3.8%
	Percentage of net sales	26.8%	24.6%	25.8%	26.4%	26.7%
Eur	rope, Middle East and Africa	415.1	421.3	421.7	519.4	549.0
	(change from the previous corresponding period)		1.5%	0.1%	23.2%	5.7%
	Percentage of net sales	21.4%	22.1%	21.9%	23.2%	23.9%
Oth		130.3	126.9	135.7	172.6	182.0
	(change from the previous corresponding period)		-2.6%	6.9%	27.2%	5.4%
	Percentage of net sales	6.7%	6.7%	7.1%	7.7%	7.9%
		0.,,0	3.7,0	7.1.70	7.70	1.0 /0

^{*1} During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

Middle East and Africa were reclassified from Other into Europe in this fiscal year. The reclassification was made to the prior year's

^{*2} Product Category and product lines included in Product Category was changed in this fiscal year.

Product Category in Imaging & Solutions was reclassified as Office Imaging, Production Printing and Network System Solutions in this fiscal year (Imaging Solutions and Network System Solutions as previous category). Certain products were reclassified into Network System Solutions and Industrial Products from Other in this fiscal year. The above reclassification was made to the prior year's figures.

 $[{]m *3}$ Geographic area was changed in this fiscal year.

Key Financial Figures(Consolidated)

(Three months ended)

Operating Results	Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
Net sales	459.3	458.0	469.6	537.3	521.7	533.8	555.9	625.3
(change from the previous corresponding period)	-1.7%	-2.9%	2.6%	6.1%	13.6%	16.5%	18.4%	16.49
Domestic sales	215.4	215.3	210.1	229.4	217.7	226.0	228.5	281.2
(change from the previous corresponding period)	0.1%	-1.8%	-0.2%	-4.9%	1.1%	5.0%	8.7%	22.69
Overseas sales	243.9	242.7	259.4	307.9	303.9	307.8	327.4	344.
(change from the previous corresponding period)	-3.2%	-3.8%	5.0%	16.1%	24.6%	26.8%	26.2%	11.89
Overseas sales ratio	53.1%	53.0%	55.3%	57.3%	58.3%	57.7%	58.9%	55.0%
Gross profit	189.8	184.5	188.9	205.1	214.1	216.2	226.6	237.2
(change from the previous corresponding period)	-3.9%	-2.5%	4.2%	11.3%	12.8%	17.2%	19.9%	15.6%
Percentage of net sales	41.3%	40.3%	40.2%	38.2%	41.0%	40.5%	40.8%	37.9%
Selling, general and administrative expenses	175.6	171.4	175.9	182.2	195.0	189.4	194.2	195.
(change from the previous corresponding period)	-5.7%	-15.4%	-18.7%	10.2%	11.1%	10.5%	10.5%	7.1%
Percentage of net sales	38.2%	37.4%	37.4%	33.9%	37.3%	35.5%	35.0%	31.29
Operating income	14.2	13.1	13.0	22.9	19.0	26.7	32.3	42.1
(change from the previous corresponding period)	26.1%			21.2%	33.5%	104.4%	147.0%	83.8%
Percentage of net sales	3.1%	2.9%	2.8%	4.3%	3.7%	5.0%	5.8%	6.79
Income before income taxes	12.2	12.2	11.7	21.8	18.5	25.8	31.5	41.
(change from the previous corresponding period)	32.2%			31.7%	51.0%	111.6%	167.4%	88.69
Percentage of net sales	2.7%	2.7%	2.5%	4.1%	3.6%	4.8%	5.7%	6.69
Net income attributable to Ricoh Company,Ltd.	6.5	5.1	5.5	15.1	10.1	14.5	18.8	29.2
(change from the previous corresponding period)	32.5%			75.8%	55.4%	181.1%	237.3%	93.0%
Percentage of net sales	1.4%	1.1%	1.2%	2.8%	1.9%	2.7%	3.4%	4.79
				20.9	14.0	20.1	26.0	40.4
	9.0	7.1	//					
Net income attributable to sharholders per share-basic [yen]	9.0 32.6%	7.1	7.7					93.09
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period)	32.6%			75.9%	55.3%	181.5%	237.2%	
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO]	32.6% 80.23 103.06	78.64 98.29	81.27 105.43	75.9% 92.28 121.81	55.3% 98.79 129.04	181.5% 99.01 131.15	237.2% 100.46 136.70	102.94 141.0
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO]	32.6% 80.23	78.64	81.27	75.9% 92.28	55.3% 98.79	181.5% 99.01	237.2% 100.46	102.94
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure	32.6% 80.23 103.06	78.64 98.29	81.27 105.43	75.9% 92.28 121.81	55.3% 98.79 129.04	181.5% 99.01 131.15	237.2% 100.46 136.70	102.94 141.0 Mar.'14
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales	32.6% 80.23 103.06 Jun.'12 27.0 5.9%	78.64 98.29 Sep.'12	81.27 105.43 Dec.'12	75.9% 92.28 121.81 Mar.'13	55.3% 98.79 129.04 Jun.'13 28.0 5.4%	181.5% 99.01 131.15 Sep.'13	237.2% 100.46 136.70 Dec.'13	102.94 141.0 Mar.'14
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure	32.6% 80.23 103.06 Jun.'12	78.64 98.29 Sep.'12 27.7 6.0% 0.6	81.27 105.43 Dec.'12	75.9% 92.28 121.81 Mar.'13 29.8 5.5%	55.3% 98.79 129.04 Jun.'13	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6	237.2% 100.46 136.70 Dec.'13	102.94 141.0 Mar.'14 30.3 4.8%
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales	32.6% 80.23 103.06 Jun.'12 27.0 5.9%	78.64 98.29 Sep.'12 27.7 6.0%	81.27 105.43 Dec.'12 27.4 5.8%	75.9% 92.28 121.81 Mar.'13 29.8 5.5%	55.3% 98.79 129.04 Jun.'13 28.0 5.4%	181.5% 99.01 131.15 Sep.'13 29.5 5.5%	237.2% 100.46 136.70 Dec.'13 28.3 5.1%	102.94 141.0 Mar.'14 30.4 4.89
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8	78.64 98.29 Sep.'12 27.7 6.0% 0.6	81.27 105.43 Dec.'12 27.4 5.8% 0.3	75.9% 92.28 121.81 Mar.'13 29.8 5.5%	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4	102.9- 141.0 Mar.'14 30 4.89
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(*) [times]	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6	102.94 141.0 Mar.'14 30.: 4.89 1.0 2.:
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9	102.9- 141.0 Mar.'14 30 4.8° 1.0 2 -1 18.3
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(*) [times]	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4	102.9- 141.0 Mar.'14 30 4.8° 1.0 2 -1 18.3
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(*) [times] Depreciation for tangible fixed assets	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9	102.9- 141.0 Mar.'14 30 4.89 1.1 2 -1 18
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1	Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0	102.9- 141.0 Mar.'14 30.3 4.89 1.0 2.3 -1.1 18.2 23
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0	102.9- 141.0 Mar.'14 30.3 4.89 1.0 2.3 -1.1 18. 23 51.1
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9	102.94 141.0 Mar.'14 30.3 4.89 1.0 2.3 -1.3 18.9 23.4 51.3
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80	102.94 141.0 Mar.'14 30.3 4.8% 1.0 2.3 -1.3 18.5 23.4 51.3 144.1 0.69 194.3
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4	102.94 141.0 Mar.'14 30.3 4.8% 1.0 2.3 -1.3 18.5 23.4 51.3 144.1 0.69 194.3
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08	102.9- 141.0 Mar.'14 30 4.8° 1 21 18 18 23 51 144 0.60 194 1.5
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1	102.9- 141.0 Mar.'14 30 4.89 1 21 18 23 51 144 0.69 194 1.5 724 28.39
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8 33.8%	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16 742.4 33.5%	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27 789.1 33.7%	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7 29.8%	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6 29.9%	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0 30.3%	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1 30.4%	102.9· 141.0 Mar.'14 30 4.89 1.1 2 18 18 23 51 144 0.66 194 1.5 724 28.39
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8 33.8% 2,243.1	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16 742.4 33.5% 2,218.5	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27 789.1 33.7% 2,343.0	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7 29.8% 2,360.6	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6 29.9% 2,421.0	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0 30.3% 2,423.6	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1 30.4% 2,560.4	102.9-141.0 Mar.'14 30.: 4.89 1.1 2.: -1.: 18.: 23.: 51.: 144.: 0.60 194.: 1.5 724.: 28.39 2,556.: 1.69
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] . Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8 33.8% 2,243.1 0.5%	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16 742.4 33.5% 2,218.5 0.5%	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27 789.1 33.7% 2,343.0 0.5%	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7 29.8% 2,360.6 0.9%	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6 29.9% 2,421.0 0.8%	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0 30.3% 2,423.6 1.1%	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1 30.4% 2,560.4 1.3%	102.94 141.0 Mar.'14 30.3 4.89 1.0 2.3 -1.3 18.9 23.4 51.2 144.1 0.69 194.3 2,556.9 2,556.9
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] Cother ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(**) Interest coverage ratio(**) Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales Inventories Inventories Inventories Joebt on total assets Total assets Income before income taxes on total assets Shareholders' equity	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8 33.8% 2,243.1 0.5% 792.4	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16 742.4 33.5% 2,218.5 0.5% 801.3	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27 789.1 33.7% 2,343.0 0.5%	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7 29.8% 2,360.6 0.9% 897.9	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6 29.9% 2,421.0 0.8% 918.7	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0 30.3% 2,423.6 1.1% 947.4	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1 30.4% 2,560.4 1.3% 1,003.4	102.94 141.0 Mar.'14 30.2 4.8% 1.0 2.2 -1.2 18.5 18.1 23.4 51.2 144.1 0.69 194.2 1.51 724.4 28.3% 2,556.9 1,017.9 39.8%
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] C. Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8 33.8% 2,243.1 0.5% 792.4 35.3%	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16 742.4 33.5% 2,218.5 0.5% 801.3 36.1%	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27 789.1 33.7% 2,343.0 0.5% 845.6 36.1%	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7 29.8% 2,360.6 0.9% 897.9 38.0%	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6 29.9% 2,421.0 0.8% 918.7 37.9%	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0 30.3% 2,423.6 1.1% 947.4 39.1%	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1 30.4% 2,560.4 1.3% 1,003.4 39.2%	102.94 141.0 Mar.'14 30.2 4.8% 1.0 2.2 -1.2 18.5 18.1 23.4 51.2 144.1 0.69 194.7 1.51 724.4 28.3% 2,556.9 1,017.9 39.8% 2.9%
Net income attributable to sharholders per share-basic [yen] (change from the previous corresponding period) Exchange rate [yen/US\$] [yen/EURO] C. Other ratios R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	32.6% 80.23 103.06 Jun.'12 27.0 5.9% 0.8 1.5 -0.6 9.9 14.7 19.1 -15.3 152.8 1.00 199.4 2.22 758.8 33.8% 2,243.1 0.5% 792.4 35.3% 0.8%	78.64 98.29 Sep.'12 27.7 6.0% 0.6 2.0 -1.3 6.8 15.9 22.1 -8.8 126.2 0.83 196.6 2.16 742.4 33.5% 2,218.5 0.5% 801.3 36.1% 0.6%	81.27 105.43 Dec.'12 27.4 5.8% 0.3 1.4 -1.1 9.0 13.9 19.7 -23.7 138.4 0.88 212.1 2.27 789.1 33.7% 2,343.0 0.5% 845.6 36.1% 0.7%	75.9% 92.28 121.81 Mar.'13 29.8 5.5% 1.1 2.3 -1.1 10.3 15.9 25.4 66.0 120.3 0.67 195.3 1.76 702.7 29.8% 2,360.6 0.9% 897.9 38.0% 1.7%	55.3% 98.79 129.04 Jun.'13 28.0 5.4% 0.5 1.4 -0.8 13.8 16.6 18.7 -5.4 128.0 0.74 205.4 2.00 724.6 29.9% 2,421.0 0.8% 918.7 37.9% 1.1%	181.5% 99.01 131.15 Sep.'13 29.5 5.5% 0.6 2.2 -1.6 12.4 18.6 19.4 -6.0 128.8 0.72 209.7 1.98 735.0 30.3% 2,423.6 1.1% 947.4 39.1% 1.6%	237.2% 100.46 136.70 Dec.'13 28.3 5.1% 0.4 1.6 -1.1 20.4 18.9 17.0 -14.9 147.8 0.80 228.4 2.08 778.1 30.4% 2,560.4 1.3% 1,003.4 39.2% 1.9%	93.0% 102.94 141.03 Mar.'14 30.2 4.8% 1.0 2.2 -1.2 18.9 18.1 23.4 51.2 144.1 0.69 194.7 1.51 724.4 28.3% 2,556.9 1,017.9 39.8% 2.9% 36.8 71.3

Interest coverage ratio(X)=(Interest and dividend income + Operating income) ÷ Interest expense

Key Financial Figures(Consolidated)

3. Sales by Category	Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
Imaging & Solutions	400.5	397.0	409.6	478.1	459.5	463.6	489.8	557.4
(change from the previous corresponding period	od) -3.1%	-4.5%	3.3%	7.4%	14.7%	16.8%	19.6%	16.6%
Percentage of net sales	87.2%	86.7%	87.2%	89.0%	88.1%	86.8%	88.1%	89.1%
Office Imaging	321.7	304.5	325.4	377.8	361.0	343.6	370.5	402.1
(change from the previous corresponding period	od) -3.6%	-6.2%	3.9%	7.5%	12.2%	12.9%	13.8%	6.4%
Percentage of net sales	70.0%	66.5%	69.3%	70.3%	69.2%	64.4%	66.7%	64.3%
Production Printing	34.6	34.7	35.3	42.2	40.4	44.7	47.6	52.1
(change from the previous corresponding period	od) -1.8%	-7.2%	-6.7%	11.5%	16.9%	28.7%	34.9%	23.3%
Percentage of net sales	7.5%	7.6%	7.5%	7.9%	7.8%	8.4%	8.6%	8.3%
Network System Solutions	44.1	57.7	48.7	58.0	58.0	75.2	71.5	103.1
(change from the previous corresponding period	od) -0.3%	7.5%	7.7%	3.8%	31.5%	30.2%	46.7%	77.8%
Percentage of net sales	9.6%	12.6%	10.4%	10.8%	11.1%	14.0%	12.8%	16.5%
Industrial Products	23.5	23.9	22.7	22.8	24.3	27.2	27.1	26.2
(change from the previous corresponding period	od) -6.7%	-5.8%	-6.4%	-1.1%	3.6%	13.9%	19.3%	14.7%
Percentage of net sales	5.1%	5.2%	4.8%	4.3%	4.7%	5.1%	4.9%	4.2%
Other	35.3	37.0	37.2	36.3	37.8	42.9	38.9	41.6
(change from the previous corresponding period	od) 22.4%	22.2%	0.5%	4.5%	7.0%	15.9%	4.5%	14.6%
Percentage of net sales	7.7%	8.1%	8.0%	6.7%	7.2%	8.1%	7.0%	6.7%
4. Sales by Geographic Area	Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
Japan	215.4	215.3	210.1	229.4	217.7	226.0	228.5	281.2
(change from the previous corresponding period	od) 0.1%	-1.8%	-0.2%	-4.9%	1.1%	5.0%	8.7%	22.6%
Percentage of net sales	46.9%	47.0%	44.7%	42.7%	41.7%	42.3%	41.1%	45.0%
Overseas	243.9	242.7	259.4	307.9	303.9	307.8	327.4	344.1
(change from the previous corresponding period	od) -3.2%	-3.8%	5.0%	16.1%	24.6%	26.8%	26.2%	11.8%
Percentage of net sales	53.1%	53.0%	55.3%	57.3%	58.3%	57.7%	58.9%	55.0%
The Americas	117.4	116.8	119.5	142.7	142.5	143.5	147.5	157.6
(change from the previous corresponding period	od) 2.8%	-2.7%	6.0%	17.4%	21.3%	22.9%	23.5%	10.4%
Percentage of net sales	25.6%	25.5%	25.4%	26.6%	27.3%	26.9%	26.5%	25.2%
Europe, Middle East and Africa	95.2	91.9	107.1	127.4	121.3	119.1	136.3	142.5
(change from the previous corresponding period	od) -11.6%	-8.3%	3.6%	15.8%	27.4%	29.7%	27.2%	11.9%
Percentage of net sales	20.7%	20.1%	22.8%	23.7%	23.3%	22.3%	24.5%	22.8%
Other	31.2	34.0	32.8	37.7	40.0	45.1	43.5	43.9
(change from the previous corresponding period	od) 3.6%	5.9%	5.8%	11.9%	28.2%	32.6%	32.6%	16.6%
Percentage of net sales	6.8%	7.4%	7.1%	7.0%	7.7%	8.5%	7.9%	7.0%