

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13 (Forecast)	Sep.'10	Sep.'11 (*1)	Sep.'12
Net sales	2,091.6	2,016.3	1,941.3	1,903.4	1,900.0	970.8	939.0	917.4
(change from the previous corresponding period)	-5.8%	-3.6%		-2.0%	-0.2%	-1.8%	-3.3%	-2.3%
Domestic sales	938.3	876.5	875.8	886.4	887.0	439.0	434.5	430.7
(change from the previous corresponding period)	-7.6%	-6.6%		1.2%	0.1%	4.1%	-1.0%	-0.9%
Overseas sales	1,153.3	1,139.7	1,065.5	1,017.0	1,013.0	531.7	504.5	486.7
(change from the previous corresponding period)	-4.2%	-1.2%		-4.5%	-0.4%	-6.2%	-5.1%	-3.5%
Overseas sales ratio	55.1%	56.5%	54.9%	53.4%	53.3%	54.8%	53.7%	53.0%
Gross profit	854.3	822.3	788.9	752.6	755.0	402.9	386.8	374.4
(change from the previous corresponding period)	-7.9%	-3.8%		-4.6%	0.3%	1.2%	-4.0%	-3.2%
Percentage of net sales	40.8%	40.8%	40.6%	39.5%	39.7%	41.5%	41.2%	40.8%
Selling, general and administrative expenses	779.8	756.3	730.8	770.6	685.0	364.9	388.8	347.0
(change from the previous corresponding period)	4.5%	-3.0%		5.4%	-11.1%	-5.0%	6.6%	-10.8%
Percentage of net sales	37.3%	37.5%	37.6%	40.4%	36.1%	37.6%	41.4%	37.8%
Operating income	74.5	65.9	58.0	-18.0	70.0	38.0	-2.0	27.3
(change from the previous corresponding period)	-58.9%	-11.5%		---	---	171.6%	---	---
Percentage of net sales	3.6%	3.3%	3.0%	-0.9%	3.7%	3.9%	-0.2%	3.0%
Income before income taxes	30.9	57.5	44.1	-31.9	62.5	28.0	-9.7	24.4
(change from the previous corresponding period)	-82.3%	85.9%		---	---	314.8%	---	---
Percentage of net sales	1.5%	2.9%	2.3%	-1.7%	3.3%	2.9%	-1.0%	2.7%
Net income attributable to Ricoh Company, Ltd.	6.5	27.8	18.6	-44.5	33.0	12.5	-8.7	11.7
(change from the previous corresponding period)	-93.9%	326.8%		---	---	592.0%	---	---
Percentage of net sales	0.3%	1.4%	1.0%	-2.3%	1.7%	1.3%	-0.9%	1.3%
Net income attributable to shareholders per share-basic [yen]	9.02	38.41	25.68	-61.42	45.51	17.24	-12.12	16.15
(change from the previous corresponding period)	-93.8%	325.8%		---	---	592.4%	---	---
Exchange rate [yen/US\$]	100.55	92.91	85.77	79.08	77.22	89.03	79.82	79.43
[yen/EURO]	143.74	131.21	113.28	109.05	100.33	114.14	113.94	100.66
2. Other ratios	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13 (Forecast)	Sep.'10	Sep.'11 (*1)	Sep.'12
R&D Expenditure	124.4	109.8	110.5	119.0	117.0	53.9	59.7	54.7
R&D Expenditure / net sales	5.9%	5.4%	5.7%	6.3%	6.2%	5.6%	6.4%	6.0%
Interest and dividend income	5.2	3.4	2.9	3.1	---	1.3	1.5	1.5
Interest expense	5.8	8.1	8.5	6.9	---	3.9	3.4	3.5
Financial income(expenses)net	-0.6	-4.6	-5.5	-3.8	---	-2.5	-1.9	-2.0
Interest coverage ratio(%) [times]	13.6	8.5	7.2	-2.1	---	10.1	-0.2	8.1
Depreciation for tangible fixed assets	74.8	70.3	67.2	64.9	64.0	33.4	30.8	30.6
Expenditure for plant and equipment	96.9	66.9	66.8	73.2	79.0	39.5	36.8	41.3
Free Cash Flow	-195.6	101.1	38.0	-101.2	---	17.8	-37.3	-24.1
Liquidity at hand	260.5	243.8	174.2	158.6	---	275.7	135.9	126.2
Liquidity at hand/Averaged sales [months]	1.49	1.45	1.08	1.00	---	1.70	0.87	0.83
Inventories	191.5	169.2	171.8	195.0	---	182.4	188.5	196.6
Inventories/Averaged cost of sales [months]	1.86	1.70	1.79	2.03	---	1.93	2.05	2.17
Debt	779.1	684.4	629.6	741.8	---	731.6	642.4	742.4
Debt on total assets	31.0%	28.7%	27.9%	32.4%	---	31.2%	29.5%	33.5%
Total assets	2,513.4	2,383.9	2,255.5	2,289.3	---	2,343.0	2,179.8	2,218.5
Income before income taxes on total assets	1.3%	2.3%	1.9%	-1.4%	---	1.2%	-0.4%	1.1%
Shareholders' equity	975.3	973.3	925.2	822.7	---	927.8	856.6	801.3
Equity ratio	38.8%	40.8%	41.0%	35.9%	---	39.6%	39.3%	36.1%
Return on equity	0.6%	2.9%	2.0%	-5.1%	---	1.3%	-1.0%	1.4%
Number of employees(Japan)(thousand of people)	40.8	41.1	40.1	38.5	---	40.8	40.5	38.3
Number of employees(Overseas)(thousand of people)	67.6	67.4	68.9	70.7	---	67.6	70.0	70.7
Number of employees (Total)(thousand of people)	108.4	108.5	109.0	109.2	---	108.5	110.6	109.0

Interest coverage ratio(%)=(Interest and dividend income + Operating income) ÷ Interest expense

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

Key Financial Figures(Consolidated)

3. Sales by Category	(Fiscal year ended)					(Six months ended)		
	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1*2)	Mar.'13 (Forecast)	Sep.'10	Sep.'11 (*1*2)	Sep.'12
Imaging & Solutions	1,833.0	1,790.2	1,712.6			850.9		
(change from the previous corresponding period)	0.0%	-2.3%				-2.8%		
Percentage of net sales	87.6%	88.8%	88.2%			87.7%		
Imaging Solutions	1,598.6	1,516.1	1,531.2			706.6		
(change from the previous corresponding period)	-6.5%	-5.2%				-5.2%		
Percentage of net sales	76.4%	75.2%	78.9%			72.8%		
Network System Solutions	234.4	274.0	181.4			144.2		
(change from the previous corresponding period)	17.2%	16.9%				10.9%		
Percentage of net sales	11.2%	13.6%	9.3%			14.9%		
Industrial Products	115.5	101.6	106.8			55.7		
(change from the previous corresponding period)	-19.9%	-12.0%				8.9%		
Percentage of net sales	5.5%	5.0%	5.5%			5.7%		
Other	143.0	124.4	121.8			64.1		
(change from the previous corresponding period)	-13.9%	-13.0%				2.7%		
Percentage of net sales	6.8%	6.2%	6.3%			6.6%		
Imaging & Solutions				1,671.1	1,652.0		829.3	797.6
(change from the previous corresponding period)					-1.1%			-3.8%
Percentage of net sales				87.8%	86.9%		88.3%	87.0%
Office Imaging				1,323.2	1,294.3		658.4	626.2
(change from the previous corresponding period)					-2.2%			-4.9%
Percentage of net sales				69.5%	68.1%		70.1%	68.3%
Production Printing				148.5	146.8		72.7	69.4
(change from the previous corresponding period)					-1.2%			-4.6%
Percentage of net sales				7.8%	7.7%		7.7%	7.6%
Network System Solutions				199.2	210.8		98.0	101.9
(change from the previous corresponding period)					5.8%			3.9%
Percentage of net sales				10.5%	11.1%		10.4%	11.1%
Industrial Products				98.0	94.8		50.5	47.4
(change from the previous corresponding period)					-3.3%			-6.2%
Percentage of net sales				5.2%	5.0%		5.4%	5.2%
Other				134.3	153.2		59.1	72.3
(change from the previous corresponding period)					14.0%			22.3%
Percentage of net sales				7.1%	8.1%		6.3%	7.8%
4. Sales by Geographic Area	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1*3)	Mar.'13 (Forecast)	Sep.'10	Sep.'11 (*1*3)	Sep.'12
Japan	938.3	876.5	875.8	886.4	887.0	439.0	434.5	430.7
(change from the previous corresponding period)	-7.6%	-6.6%		1.2%	0.1%	4.1%	-1.0%	-0.9%
Percentage of net sales	44.9%	43.5%	45.1%	46.6%	46.7%	45.2%	46.3%	47.0%
Overseas	1,153.3	1,139.7	1,065.5	1,017.0	1,013.0	531.7	504.5	486.7
(change from the previous corresponding period)	-4.2%	-1.2%		-4.5%	-0.4%	-6.2%	-5.1%	-3.5%
Percentage of net sales	55.1%	56.5%	54.9%	53.4%	53.3%	54.8%	53.7%	53.0%
The Americas	502.8	557.6	520.0	468.7	472.3	264.8	234.3	234.3
(change from the previous corresponding period)	15.7%	10.9%		-9.9%	0.8%	-5.8%	-11.5%	0.0%
Percentage of net sales	24.0%	27.7%	26.8%	24.6%	24.9%	27.3%	25.0%	25.5%
Europe, Middle East and Africa	523.4	458.5	428.5	421.3	405.1	201.0	207.9	187.1
(change from the previous corresponding period)	-13.2%	-12.4%		-1.7%	-3.9%	-11.1%		-10.0%
Percentage of net sales	25.0%	22.7%	22.1%	22.1%	21.3%	20.7%	22.1%	20.4%
Other	127.0	123.4	116.9	126.9	135.6	65.8	62.2	65.2
(change from the previous corresponding period)	-23.4%	-2.8%		8.5%	6.8%	10.2%		4.8%
Percentage of net sales	6.1%	6.1%	6.0%	6.7%	7.1%	6.8%	6.6%	7.1%

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

*2 Product Category and product lines included in Product Category was changed in this fiscal year. Product Category in Imaging & Solutions was reclassified as Office Imaging, Production Printing and Network System Solutions in this fiscal year (Imaging Solution and Network System Solutions as previous category).

Certain products were reclassified into Network System Solutions and Industrial Products from Other in this fiscal year. The above reclassification was made to the prior year's figures.

*3 Geographic area was changed in this fiscal year. Middle East and Africa were reclassified from Other into Europe in this fiscal year. The reclassification was made to the prior year's figures.

Key Financial Figures(Consolidated)

I. Operating Results	(Three months ended)				Jun.'11 (*1)	Sep.'11 (*1)	Dec.'11 (*1)	Mar.'12	Jun.'12	Sep.'12
	Jun.'10	Sep.'10	Dec.'10	Mar.'11						
Net sales	482.9	487.9	468.1	502.9	467.3	471.6	457.7	506.6	459.3	458.0
(change from the previous corresponding period)	-1.7%	-1.9%	-3.7%	-7.1%					-1.7%	-2.9%
Domestic sales	212.9	226.1	210.3	226.4	215.3	219.2	210.5	241.3	215.4	215.3
(change from the previous corresponding period)	3.0%	5.2%	2.7%	-9.4%					0.1%	-1.8%
Overseas sales	270.0	261.7	257.8	276.5	252.0	252.4	247.1	265.2	243.9	242.7
(change from the previous corresponding period)	-5.1%	-7.3%	-8.3%	-5.2%					-3.2%	-3.8%
Overseas sales ratio	55.9%	53.6%	55.1%	55.0%	53.9%	53.5%	54.0%	52.4%	53.1%	53.0%
Gross profit	204.3	198.6	196.5	190.5	197.5	189.2	181.4	184.3	189.8	184.5
(change from the previous corresponding period)	2.0%	0.4%	-6.5%	-10.9%					-3.9%	-2.5%
Percentage of net sales	42.3%	40.7%	42.0%	37.9%	42.3%	40.1%	39.6%	36.4%	41.3%	40.3%
Selling, general and administrative expenses	182.4	182.4	180.5	184.3	186.2	202.6	216.3	165.4	175.6	171.4
(change from the previous corresponding period)	-6.1%	-4.0%	-3.2%	-0.7%					-5.7%	-15.4%
Percentage of net sales	37.8%	37.4%	38.6%	36.7%	39.9%	43.0%	47.3%	32.7%	38.2%	37.4%
Operating income	21.8	16.1	15.9	6.2	11.3	-13.3	-34.9	18.9	14.2	13.1
(change from the previous corresponding period)	259.6%	104.1%	-32.7%	-78.0%					26.1%	---
Percentage of net sales	4.5%	3.3%	3.4%	1.2%	2.4%	-2.8%	-7.6%	3.7%	3.1%	2.9%
Income before income taxes	15.4	12.5	13.2	4.0	9.2	-19.0	-38.8	16.6	12.2	12.2
(change from the previous corresponding period)	353.6%	275.2%	-44.8%	-84.8%					32.2%	---
Percentage of net sales	3.2%	2.6%	2.8%	0.8%	2.0%	-4.0%	-8.5%	3.3%	2.7%	2.7%
Net income attributable to Ricoh Company, Ltd.	7.3	5.1	7.8	-0.6	4.9	-13.7	-44.3	8.6	6.5	5.1
(change from the previous corresponding period)	712.1%	472.3%	-37.9%	---					32.5%	---
Percentage of net sales	1.5%	1.1%	1.7%	-0.1%	1.1%	-2.9%	-9.7%	1.7%	1.4%	1.1%
Net income attributable to shareholders per share-basic [yen]	10.11	7.13	10.79	-0.95	6.80	-18.92	-61.19	11.89	9.02	7.13
(change from the previous corresponding period)	715.3%	470.4%	-37.9%	---					32.6%	---
Exchange rate [yen/US\$]	92.13	85.95	82.66	82.32	81.71	77.94	77.39	79.32	80.23	78.64
[yen/EURO]	117.52	110.80	112.30	112.51	117.62	110.31	104.29	104.04	103.06	98.29
2. Other ratios										
R&D Expenditure	25.6	28.3	27.3	29.5	28.0	31.7	29.5	29.7	27.0	27.7
R&D Expenditure / net sales	5.3%	5.8%	5.8%	5.9%	6.0%	6.7%	6.5%	5.9%	5.9%	6.0%
Interest and dividend income	0.5	0.7	0.7	0.8	0.6	0.8	0.5	1.1	0.8	0.6
Interest expense	1.8	2.0	1.9	2.6	1.4	1.9	1.5	2.0	1.5	2.0
Financial income(expenses)net	-1.2	-1.2	-1.1	-1.8	-0.8	-1.0	-1.0	-0.8	-0.6	-1.3
Interest coverage ratio(%) [times]	12.1	8.2	8.8	2.6	8.2	-6.3	-22.4	10.0	9.9	6.8
Depreciation for tangible fixed assets	16.0	17.3	16.7	17.0	15.6	15.2	15.9	18.1	14.7	15.9
Expenditure for plant and equipment	15.8	23.7	9.1	18.3	16.8	20.0	17.0	19.3	19.1	22.1
Free Cash Flow	20.5	-2.6	-7.6	27.8	-20.0	-17.3	-77.1	13.2	-15.3	-8.8
Liquidity at hand	288.1	275.7	149.5	181.1	164.9	135.9	154.4	158.6	152.8	126.2
Liquidity at hand/Averaged sales [months]	1.79	1.70	0.96	1.08	1.06	0.86	1.01	0.94	1.00	0.83
Inventories	171.3	182.4	183.2	171.0	187.9	188.5	201.3	195.0	199.4	196.6
Inventories/Averaged cost of sales [months]	1.85	1.89	2.02	1.64	2.09	2.00	2.19	1.82	2.22	2.16
Debt	743.7	731.6	627.8	630.4	653.5	642.4	752.4	741.8	758.8	742.4
Debt on total assets	31.5%	31.2%	28.7%	27.9%	29.0%	29.5%	34.4%	32.4%	33.8%	33.5%
Total assets	2,361.0	2,343.0	2,191.0	2,262.3	2,254.8	2,179.8	2,186.3	2,289.3	2,243.1	2,218.5
Income before income taxes on total assets	0.7%	0.5%	0.6%	0.2%	0.4%	-0.9%	-1.8%	0.7%	0.5%	0.5%
Shareholders' equity	925.8	927.8	907.5	929.8	911.4	856.6	798.9	822.7	792.4	801.3
Equity ratio	39.2%	39.6%	41.4%	41.1%	40.4%	39.3%	36.5%	35.9%	35.3%	36.1%
Return on equity	0.8%	0.6%	0.9%	-0.1%	0.5%	-1.6%	-5.4%	1.1%	0.8%	0.6%
Number of employees(Japan)(thousand of people)	41.5	40.8	40.3	40.0	40.9	40.5	38.8	38.5	38.8	38.3
Number of employees(Overseas)(thousand of people)	67.0	67.6	67.9	68.9	69.0	70.0	71.4	70.7	70.1	70.7
Number of employees (Total)(thousand of people)	108.6	108.5	108.3	109.0	109.9	110.6	110.2	109.2	108.9	109.0

Interest coverage ratio(%)=(Interest and dividend income + Operating income) ÷ Interest expense

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

Key Financial Figures(Consolidated)

3. Sales by Category	(Three months ended)				Jun.'11 (*1*2)	Sep.'11 (*1*2)	Dec.'11 (*1*2)	Mar.'12 (*2)	Jun.'12	Sep.'12
	Jun.'10	Sep.'10	Dec.'10	Mar.'11						
Imaging & Solutions	424.6	426.2	413.4	448.9						
(change from the previous corresponding period)	-2.8%	-2.7%	-4.1%	-7.3%						
Percentage of net sales	87.9%	87.4%	88.3%	89.3%						
Imaging Solutions	385.5	371.9	371.0	403.3						
(change from the previous corresponding period)										
Percentage of net sales	79.8%	76.2%	79.3%	80.2%						
Network System Solutions	39.1	54.3	42.3	45.5						
(change from the previous corresponding period)										
Percentage of net sales	8.1%	11.2%	9.0%	9.1%						
Industrial Products	27.9	27.8	26.3	24.6						
(change from the previous corresponding period)	12.7%	5.3%	4.9%	-2.5%						
Percentage of net sales	5.8%	5.7%	5.6%	4.9%						
Other	30.3	33.7	28.3	29.3						
(change from the previous corresponding period)	1.8%	3.4%	-4.8%	-8.6%						
Percentage of net sales	6.3%	6.9%	6.1%	5.8%						
Imaging & Solutions					413.3	415.9	396.4	445.3	400.5	397.0
(change from the previous corresponding period)									-3.1%	-4.5%
Percentage of net sales					88.4%	88.2%	86.6%	87.9%	87.2%	86.7%
Office Imaging					333.7	324.7	313.2	351.5	321.7	304.5
(change from the previous corresponding period)									-3.6%	-6.2%
Percentage of net sales					71.4%	68.8%	68.4%	69.4%	70.0%	66.5%
Production Printing					35.2	37.4	37.8	37.9	34.6	34.7
(change from the previous corresponding period)									-1.8%	-7.2%
Percentage of net sales					7.5%	7.9%	8.3%	7.5%	7.5%	7.6%
Network System Solutions					44.2	53.7	45.3	55.9	44.1	57.7
(change from the previous corresponding period)									-0.3%	7.5%
Percentage of net sales					9.5%	11.4%	9.9%	11.0%	9.6%	12.6%
Industrial Products					25.1	25.3	24.3	23.1	23.5	23.9
(change from the previous corresponding period)									-6.7%	-5.8%
Percentage of net sales					5.4%	5.4%	5.3%	4.6%	5.1%	5.2%
Other					28.8	30.3	37.0	38.0	35.3	37.0
(change from the previous corresponding period)									22.4%	22.2%
Percentage of net sales					6.2%	6.4%	8.1%	7.5%	7.7%	8.1%
4. Sales by Geographic Area	Jun.'10	Sep.'10	Dec.'10	Mar.'11	Jun.'11 (*1*3)	Sep.'11 (*1*3)	Dec.'11 (*1*3)	Mar.'12 (*3)	Jun.'12	Sep.'12
Japan	212.9	226.1	210.3	226.4	215.3	219.2	210.5	241.3	215.4	215.3
(change from the previous corresponding period)	3.0%	5.2%	2.7%	-9.4%	1.1%	-3.1%	0.1%	6.6%	0.1%	-1.8%
Percentage of net sales	44.1%	46.4%	44.9%	45.0%	46.1%	46.5%	46.0%	47.6%	46.9%	47.0%
Overseas	270.0	261.7	257.8	276.5	252.0	252.4	247.1	265.2	243.9	242.7
(change from the previous corresponding period)	-5.1%	-7.3%	-8.3%	-5.2%	-6.6%	-3.5%	-4.1%	-4.1%	-3.2%	-3.8%
Percentage of net sales	55.9%	53.6%	55.1%	55.0%	53.9%	53.5%	54.0%	52.4%	53.1%	53.0%
The Americas	133.4	131.4	124.5	132.5	114.2	120.1	112.7	121.5	117.4	116.8
(change from the previous corresponding period)	-6.6%	-5.0%	-7.9%	-6.2%	-14.4%	-8.6%	-9.5%	-8.3%	2.8%	-2.7%
Percentage of net sales	27.6%	26.9%	26.6%	26.4%	24.4%	25.5%	24.6%	24.0%	25.6%	25.5%
Europe, Middle East and Africa	103.1	97.9	102.4	110.4	107.7	100.2	103.4	110.0	95.2	91.9
(change from the previous corresponding period)	-9.3%	-12.9%	-11.1%	-5.7%					-11.6%	-8.3%
Percentage of net sales	21.4%	20.1%	21.9%	22.0%	23.0%	21.2%	22.6%	21.7%	20.7%	20.1%
Other	33.5	32.3	30.7	33.5	30.1	32.1	31.0	33.7	31.2	34.0
(change from the previous corresponding period)	19.1%	2.2%	0.8%	1.3%					3.6%	5.9%
Percentage of net sales	6.9%	6.6%	6.6%	6.6%	6.4%	6.8%	6.8%	6.7%	6.8%	7.4%

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

*2 Product Category and product lines included in Product Category was changed in this fiscal year.

Product Category in Imaging & Solutions was reclassified as Office Imaging, Production Printing and Network System Solutions in this fiscal year (Imaging Solutions and Network System Solutions as previous category).

Certain products were reclassified into Network System Solutions and Industrial Products from Other in this fiscal year.

The above reclassification was made to the prior year's figures.

*3 Geographic area was changed in this fiscal year.

Middle East and Africa were reclassified from Other into Europe in this fiscal year.

The reclassification was made to the prior year's figures.