	(Fiscal year	ended)			
Operating Results	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13 (Forecast)
Net sales	2,091.6	2,016.3	1,941.3	1,903.4	1,920.0
(change from the previous corresponding period)	-5.8%	-3.6%		-2.0%	0.9%
Domestic sales	938.3	876.5	875.8	886.4	901.0
(change from the previous corresponding period)	-7.6%	-6.6%		1.2%	1.6%
Overseas sales	1,153.3	1,139.7	1,065.5	1,017.0	1,019.0
(change from the previous corresponding period)	-4.2%	-1.2%		-4.5%	0.2%
Overseas sales ratio	55.1%	56.5%	54.9%	53.4%	53.1%
Gross profit	854.3	822.3	788.9	752.6	760.0
(change from the previous corresponding period)	-7.9%	-3.8%		-4.6%	1.0%
Percentage of net sales	40.8%	40.8%	40.6%	39.5%	39.6%
Selling, general and administrative expenses	779.8	756.3	730.8	770.6	690.0
(change from the previous corresponding period)	4.5%	-3.0%		5.4%	-10.5%
Percentage of net sales	37.3%	37.5%	37.6%	40.4%	35.9%
Operating income	74.5	65.9	58.0	-18.0	70.0
(change from the previous corresponding period)	-58.9%	-11.5%			
Percentage of net sales	3.6%	3.3%	3.0%	-0.9%	3.6%
Income before income taxes	30.9	57.5	44.1	-31.9	62.5
(change from the previous corresponding period)	-82.3%	85.9%	11.1	-31.7	02.0
Percentage of net sales	1.5%	2.9%	2.3%	-1.7%	3.3%
Net income attributable to Ricoh Company,Ltd.	6.5	27.8	18.6	-44.5	33.0
(change from the previous corresponding period)	-93.9%	326.8%	10.0	-44.5	
Percentage of net sales	0.3%	1.4%	1.0%	-2.3%	1.7%
Net income attributable to sharholders per share-basic [yen]		38.41	25.68	-61.42	45.49
(change from the previous corresponding period)	-93.8%	325.8%	25.00	-01.42	45,47
Exchange rate [yen/US\$]	100.55	92.91	85.77	79.08	75.00
[yen/EURO]	143.74	131.21	113.28	109.05	105.00
[jell Lere)	113.71	131.21	113.20	107100	100.00
2. Other ratios	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13 (Forecast)
R&D Expenditure	124.4	109.8	110.5	119.0	117.0
R&D Expenditure / net sales	5.9%	5.4%	5.7%	6.3%	6.1%
Interest and dividend income	5.2	3.4	2.9	3.1	
Interest expense	5.8	8.1	8.5	6.9	
Financial income(expenses)net	-0.6	-4.6	-5.5	-3.8	
Interest coverage ratio(**) [times]	13.6	8.5	7.2	-2.1	
Depreciation for tangible fixed assets	74.8	70.3	67.2	64.9	65.0
Expenditure for plant and equipment	96.9	66.9	66.8	73.2	83.0
Free Cash Flow	-195.6	101.1	38.0	-101.2	
Liquidity at hand	260.5	243.8	174.2	158.6	
Liquidity at hand/Averaged sales [months]	1.5	1.5	1.1	1.0	
Inventories	191.5	169.2	171.8	195.0	
Inventories/Averaged cost of sales [months]	171.5		1.8	2.0	
inventories/rectaged cost of sales [months]	1.9	1.7		2.0	
Deht	1.9 779.1	684.4		741 Q	
Debt Debt on total assets	779.1	684.4	629.6	741.8 32.4%	<b></b>
Debt on total assets	779.1 31.0%	684.4 28.7%	629.6 27.9%	32.4%	
Debt on total assets Total assets	779.1 31.0% 2,513.4	684.4 28.7% 2,383.9	629.6 27.9% 2,255.5	32.4% 2,289.3	
Debt on total assets  Total assets Income before income taxes on total assets	779.1 31.0% 2,513.4 1.3%	684.4 28.7% 2,383.9 2.3%	629.6 27.9% 2,255.5 1.9%	32.4% 2,289.3 -1.4%	
Debt on total assets  Total assets  Income before income taxes on total assets  Shareholders' equity	779.1 31.0% 2,513.4 1.3% 975.3	684.4 28.7% 2,383.9 2.3% 973.3	629.6 27.9% 2,255.5 1.9% 925.2	32.4% 2,289.3 -1.4% 822.7	
Debt on total assets  Total assets  Income before income taxes on total assets  Shareholders' equity Equity ratio	779.1 31.0% 2,513.4 1.3% 975.3 38.8%	684.4 28.7% 2,383.9 2.3% 973.3 40.8%	629.6 27.9% 2,255.5 1.9% 925.2 41.0%	32.4% 2,289.3 -1.4% 822.7 35.9%	  
Debt on total assets  Total assets Income before income taxes on total assets  Shareholders' equity Equity ratio Return on equity	779.1 31.0% 2,513.4 1.3% 975.3 38.8% 0.6%	684.4 28.7% 2,383.9 2.3% 973.3 40.8% 2.9%	629.6 27.9% 2,255.5 1.9% 925.2 41.0% 2.0%	32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	
Debt on total assets  Total assets  Income before income taxes on total assets  Shareholders' equity Equity ratio	779.1 31.0% 2,513.4 1.3% 975.3 38.8%	684.4 28.7% 2,383.9 2.3% 973.3 40.8%	629.6 27.9% 2,255.5 1.9% 925.2 41.0%	32.4% 2,289.3 -1.4% 822.7 35.9%	

Interest coverage ratio(\*\*)=(Interest and dividend income + Operating income) ÷ Interest expense

Number of employees(Overseas)(thousand of people)

Number of employees (Total)(thousand of people)

67.6

108.4

67.4

108.5

68.9

109.0

70.7

109.2

<sup>\*1</sup> The Company has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated prior-year consolidated financial statements.

The changes from the previous corresponding period is based on the figures retrospectively adjusted.

(Fiscal	l year	end	led)

3. Sales by Category	Mar.'09	Mar.'10	Mar.'11	Mar.'12	Mar.'13
5. Buies by Eurogory	iviai. 07	with 10	(*1)	(*1)	(Forecast)
Imaging & Solutions	1,833.0	1,790.2	1,712.6	1,670.7	1,666.7
(change from the previous corresponding period)	-4.0%	-2.3%		-2.4%	-0.2%
Percentage of net sales	87.6%	88.8%	88.2%	87.8%	86.8%
Imaging Solutions	1,598.6	1,516.1			
(change from the previous corresponding period)	-6.5%	-5.2%	*	*	*
Percentage of net sales	76.4%	75.2%			
Network System Solutions	234.4	274.0			
(change from the previous corresponding period)	17.2%	16.9%	*	*	*
Percentage of net sales	11.2%	13.6%			
Industrial Products	115.5	101.6	106.8	96.5	97.1
(change from the previous corresponding period)	-19.9%	-12.0%		-9.6%	0.5%
Percentage of net sales	5.5%	5.0%	5.5%	5.1%	5.1%
Other	143.0	124.4	121.8	136.1	156.2
(change from the previous corresponding period)	-13.9%	-13.0%		11.7%	14.8%
Percentage of net sales	6.8%	6.2%	6.3%	7.1%	8.1%

% Product lines included in Product Category was changed in this fiscal year.

 $Service \& Support, such as \ MDS (Managed\ Document\ Services)\ was\ changed\ from\ Network\ System\ Solutions.$ 

The reclassification was made to the prior year's figures to conform with the current year's presentation.

Imaging Solutions	1,531.2	1,471.8	1,457.0
(change from the previous corresponding period)		-3.9%	-1.0%
Percentage of net sales	78.9%	77.3%	75.9%
Network System Solutions	181.4	198.9	209.7
(change from the previous corresponding period)		9.7%	5.4%
Percentage of net sales	9.3%	10.5%	10.9%

4. Sales b	oy Geographic Area	Mar.'09	Mar.'10	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13 (Forecast)
Japan		938.3	876.5	875.8	886.4	901.0
	(change from the previous corresponding period)	-7.6%	-6.6%		1.2%	1.6%
	Percentage of net sales	44.9%	43.5%	45.1%	46.6%	46.9%
Oversea	ns	1,153.3	1,139.7	1,065.5	1,017.0	1,019.0
	(change from the previous corresponding period)	-4.2%	-1.2%		-4.5%	0.2%
	Percentage of net sales	55.1%	56.5%	54.9%	53.4%	53.1%
The	2 Americas	502.8	557.6	520.0	468.7	462.3
	(change from the previous corresponding period)	15.7%	10.9%		-9.9%	-1.4%
	Percentage of net sales	24.0%	27.7%	26.8%	24.6%	24.1%
Eur	rope	523.4	458.5	415.1	408.5	408.8
	(change from the previous corresponding period)	-13.2%	-12.4%		-1.6%	0.1%
	Percentage of net sales	25.0%	22.7%	21.4%	21.5%	21.3%
Oth	er	127.0	123.4	130.3	139.7	147.9
	(change from the previous corresponding period)	-23.4%	-2.8%		7.3%	5.8%
	Percentage of net sales	6.1%	6.1%	6.7%	7.3%	7.7%

<sup>\*1</sup> The Company has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated prior-year consolidated financial statements.

The changes from the previous corresponding period is based on the figures retrospectively adjusted.

.Operating Results	(Three month Jun.'10	ns ended) Sep.'10	Dec.'10	Mar.'11	Jun.'11	Sep.'11	Dec.'11	Mar.'12
Net sales					(*1)	(*1)	(*1)	
	482.9	487.9	468.1	502.9	467.3	471.6	457.7	506.
(change from the previous corresponding period)	-1.7%	-1.9%	-3.7%	-7.1%	215.2	210.2	210.5	241
Domestic sales	212.9	226.1	210.3	226.4	215.3	219.2	210.5	241.
(change from the previous corresponding period)	3.0% 270.0	5.2%	2.7%	-9.4%	252.0	252.4	247.1	265.
Overseas sales	-5.1%	261.7 -7.3%	257.8	276.5 5.20/	252.0	252.4	247.1	205.
(change from the previous corresponding period)  Overseas sales ratio			-8.3%	-5.2%	52 00/	52.50/	54.00/	52.40
Gross profit	55.9% 204.3	53.6%	55.1%	55.0% 190.5	53.9%	53.5%	54.0%	52.4% 184.
(change from the previous corresponding period)	2.0%	0.4%	-6.5%	-10.9%	197.3	109.2	101.4	104.
Percentage of net sales	42.3%	40.7%	42.0%	37.9%	42.3%	40.1%	39.6%	36.4%
Selling, general and administrative expenses	182.4	182.4	180.5	184.3	186.2	202.6	216.3	165.
(change from the previous corresponding period)		-4.0%	-3.2%	-0.7%	100.2	202.0	210.3	105.
Percentage of net sales	-6.1% 37.8%				39.9%	43.0%	47.20/	32.7%
Operating income	21.8	37.4%	38.6%	36.7% 6.2	11.3	-13.3	47.3% -34.9	18.
(change from the previous corresponding period)	259.6%	104.1%	-32.7%	-78.0%	11.3	-13.3	-34.9	10.
Percentage of net sales		3.3%			2.4%	-2.8%	-7.6%	3.7%
Income before income taxes	4.5%	12.5	3.4%	4.0	9.2	-2.8%	-7.0%	16.
	353.6%	275.2%	-44.8%	-84.8%	9.2	-19.0	-30.0	10.
(change from the previous corresponding period)  Percentage of net sales	3.2%	2.6%	2.8%	0.8%	2.0%	-4.0%	-8.5%	3.3%
Net income attributable to Ricoh Company,Ltd.	7.3	5.1	7.8	-0.6	4.9	-13.7	-44.3	8.
(change from the previous corresponding period)	7.3	472.3%	-37.9%	-0.0	4.9	-13.7	-44.3	0.
Percentage of net sales	1.5%	1.1%	1.7%	-0.1%	1.1%	-2.9%	-9.7%	1.7%
Net income attributable to sharholders per share-basic [yen]	10.11	7.13	10.79	-0.1%	6.80	-18.92	-61.19	11.8
(change from the previous corresponding period)	715.3%	470.4%	-37.9%	-0.93	0.80	-10.92	-01.17	11.0
Exchange rate [yen/US\$]	92.13	85.95	82.66	82.32	81.71	77.94	77.39	79.3
[yen/EURO]	117.52	110.80	112.30	112.51	117.62	110.31	104.29	104.0
	117,02	110.00	112.50	112.01	117102		1025	10.00
2. Other ratios	Jun.'10	Sep.'10	Dec.'10	Mar.'11	Jun.'11 (*1)	Sep.'11 (*1)	Dec.'11 (*1)	Mar.'12
R&D Expenditure	25.6	28.3	27.3	29.5	28.0	31.7	29.5	29.
R&D Expenditure / net sales	5.3%	5.8%	5.8%	5.9%	6.0%	6.7%	6.5%	5.9%
Interest and dividend income	0.5	0.7	0.7	0.8	0.6	0.8	0.5	1.
Interest expense	1.8	2.0	1.9	2.6	1.4	1.9	1.5	2.
Financial income(expenses)net	-1.2	-1.2	-1.1	-1.8	-0.8	-1.0	-1.0	-0.
Interest coverage ratio(X) [times]	12.1	8.2	8.8	2.6	8.2	-6.3	-22.4	10.0
Depreciation for tangible fixed assets	16.0	17.3	16.7	17.0	15.6	15.2	15.9	18.
Expenditure for plant and equipment	15.8	23.7	9.1	18.3	16.8	20.0	17.0	19.
Free Cash Flow	20.5	-2.6	-7.6	27.8	-20.0	-17.3	-77.1	13.
Liquidity at hand	288.1	275.7	149.5	181.1	164.9	135.9	154.4	158.
Liquidity at hand/Averaged sales [months]	1.8	1.7	1.0	1.1	1.1	0.9	1.0	0.9
Inventories	171.3	182.4	183.2	171.0	187.9	188.5	201.3	195.
Inventories/Averaged cost of sales [months]	1.8	1.9	2.0	1.6	2.1	2.0	2.2	1.8
Debt	743.7	731.6	627.8	630.4	653.5	642.4	752.4	741.
Debt on total assets	31.5%	31.2%	28.7%	27.9%	29.0%	29.5%	34.4%	32.49
Total assets	2,361.0	2,343.0	2,191.0	2,262.3	2,254.8	2,179.8	2,186.3	2,289.
Income before income taxes on total assets	0.7%	0.5%	0.6%	0.2%	0.4%	-0.9%	-1.8%	0.79
Shareholders' equity	925.8	927.8	907.5	929.8	911.4	856.6	798.9	822
Equity ratio	39.2%	39.6%	41.4%	41.1%	40.4%	39.3%	36.5%	35.99
Return on equity	0.8%	0.6%	0.9%	-0.1%	0.5%	-1.6%	-5.4%	1.19
Number of employees(Japan)(thousand of people)	41.5	40.8	40.3	40.0	40.9	40.5	38.8	38.
Number of employees(Overseas)(thousand of people)	67.0	67.6	67.9	68.9	69.0	70.0	71.4	70.

 $Interest\ coverage\ ratio(\ref{thm:equation:equ$ 

Number of employees (Total)(thousand of people)

108.5

108.3

109.0

109.9

110.6

110.2

109.2

108.6

<sup>\*1</sup> The Company has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated prior-year consolidated financial statements. The changes from the previous corresponding period is based on the figures retrospectively adjusted.

	(Three mont	iis ciidea)						
. Sales by Category	Jun.'10	Sep.'10	Dec.'10	Mar.'11	Jun.'11 (*1)	Sep.'11 (*1)	Dec.'11 (*1)	Mar.'12
Imaging & Solutions	424.6	426.2	413.4	448.9	413.3	415.9	396.4	445.0
(change from the previous corresponding period)	-2.8%	-2.7%	-4.1%	-7.3%				
Percentage of net sales	87.9%	87.4%	88.3%	89.3%	88.4%	88.2%	86.6%	87.9%
Imaging Solutions	359.9	346.7	346.1	376.9				
(change from the previous corresponding period)	-4.8%	-5.5%	-6.0%	-6.4%	*	*	*	*
Percentage of net sales	74.5%	71.1%	73.9%	74.9%				
Network System Solutions	64.7	79.5	67.2	71.9				
(change from the previous corresponding period)	10.3%	11.5%	7.1%	-11.4%	*	*	*	*
Percentage of net sales	13.4%	16.3%	14.4%	14.4%				
Industrial Products	27.9	27.8	26.3	24.6	25.1	25.3	23.6	22.4
(change from the previous corresponding period)	12.7%	5.3%	4.9%	-2.5%				
Percentage of net sales	5.8%	5.7%	5.6%	4.9%	5.4%	5.4%	5.2%	4.4%
Other	30.3	33.7	28.3	29.3	28.8	30.4	37.7	39.0
(change from the previous corresponding period)	1.8%	3.4%	-4.8%	-8.6%				
Percentage of net sales	6.3%	6.9%	6.1%	5.8%	6.2%	6.5%	8.2%	7.7%
The reclassification was made to the prior year's figures			• •		369.0	362.1	351.0	380
		1.1 .1						
• • •	to conform v	371.9	ent year's pro	esentation. 403.3	369.0	362.1	351.0	389.4
Imaging Solutions			• •		369.0	362.1	351.0	389.4
* * *			• •		369.0 79.0%	362.1 76.8%	351.0 76.7%	
Imaging Solutions (change from the previous corresponding period)	385.5	371.9	371.0	403.3				76.9%
Imaging Solutions (change from the previous corresponding period) Percentage of net sales	385.5 79.8%	371.9 76.2%	371.0 79.3%	403.3 80.2%	79.0%	76.8%	76.7%	76.9%
Imaging Solutions (change from the previous corresponding period) Percentage of net sales Network System Solutions	385.5 79.8%	371.9 76.2%	371.0 79.3%	403.3 80.2%	79.0%	76.8%	76.7%	76.9% 55.5
Imaging Solutions  (change from the previous corresponding period)  Percentage of net sales  Network System Solutions  (change from the previous corresponding period)  Percentage of net sales	385.5 79.8% 39.1	371.9 76.2% 54.3	371.0 79.3% 42.3	403.3 80.2% 45.5	79.0%	76.8% 53.7	76.7% 45.3	76.9% 55.5
Imaging Solutions (change from the previous corresponding period) Percentage of net sales Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area	385.5 79.8% 39.1 8.1%	371.9 76.2% 54.3 11.2%	371.0 79.3% 42.3 9.0%	403.3 80.2% 45.5 9.1%	79.0% 4.4 9.5% Jun.'11	76.8% 53.7 11.4% Sep.'11	76.7% 45.3 9.9%	76.9% 55.: 11.0% Mar.'12
Imaging Solutions (change from the previous corresponding period) Percentage of net sales Network System Solutions (change from the previous corresponding period) Percentage of net sales  . Sales by Geographic Area	385.5 79.8% 39.1 8.1% Jun.'10	371.9 76.2% 54.3 11.2% Sep.'10	371.0 79.3% 42.3 9.0% Dec.'10	403.3 80.2% 45.5 9.1% Mar.'11	79.0% 4.4 9.5% Jun.'11 (*1)	76.8% 53.7 11.4% Sep.'11 (*1)	76.7% 45.3 9.9% Dec.'11 (*1)	76.9% 55.: 11.0% Mar.'12
Imaging Solutions (change from the previous corresponding period) Percentage of net sales Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan	385.5 79.8% 39.1 8.1% Jun.'10 212.9	371.9 76.2% 54.3 11.2% Sep.'10 226.1	371.0 79.3% 42.3 9.0% Dec.'10 210.3	403.3 80.2% 45.5 9.1% Mar.'11	79.0% 4.4 9.5% Jun.'11 (*1)	76.8% 53.7 11.4% Sep.'11 (*1)	76.7% 45.3 9.9% Dec.'11 (*1)	76.9% 55.: 11.0% Mar.'12
Imaging Solutions  (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales	385.5 79.8% 39.1 8.1%  Jun.'10 212.9 3.0%	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2%	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4%	79.0% 4.4 9.5%  Jun.'11 (*1) 215.3	76.8% 53.7 11.4% Sep.'11 (*1) 219.2	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5	76.9% 55.5 11.0% Mar.'12 241.3
Imaging Solutions	385.5 79.8% 39.1 8.1% Jun.'10 212.9 3.0% 44.1%	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4%	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7% 44.9%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0%	79.0% 4.4 9.5%  Jun.'11 (*1) 215.3 46.1%	76.8% 53.7 11.4% Sep.'11 (*1) 219.2 46.5%	76.7% 45.3 9.9% Dec.'11 (*1) 210.5 46.0%	76.9% 55.5 11.0% Mar.'12 241.3
Imaging Solutions	385.5 79.8% 39.1 8.1% Jun.'10 212.9 3.0% 44.1% 270.0	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7% 44.9% 257.8	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5	79.0% 4.4 9.5%  Jun.'11 (*1) 215.3 46.1%	76.8% 53.7 11.4% Sep.'11 (*1) 219.2 46.5%	76.7% 45.3 9.9% Dec.'11 (*1) 210.5 46.0%	76.9% 55.5 11.0% Mar.'12 241.3 47.6% 265.2
Imaging Solutions	385.5 79.8% 39.1 8.1% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1%	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7 -7.3%	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7% 44.9% 257.8 -8.3%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2%	79.0% 4.4 9.5%  Jun.'11 (*1) 215.3 46.1% 252.0	76.8% 53.7 11.4% Sep.'11 (*1) 219.2 46.5% 252.4	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1	76.9% 55.5 11.0% Mar.'12 241.3 47.6% 265.3
Imaging Solutions (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales	385.5 79.8% 39.1 8.1% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9%	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6%	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7% 44.9% 257.8 -8.3% 55.1%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0%	79.0% 4.4  9.5%  Jun.'11 (*1) 215.3  46.1% 252.0  53.9%	76.8% 53.7 11.4%  Sep.'11 (*1) 219.2 46.5% 252.4 53.5%	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0%	76.9% 55.5 11.0% Mar.'12 241.3 47.6% 265.2
Imaging Solutions (change from the previous corresponding period) Percentage of net sales Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales  The Americas	385.5 79.8% 39.1 8.1%  Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6% 131.4	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7% 44.9% 257.8 -8.3% 55.1% 124.5	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0% 132.5	79.0% 4.4  9.5%  Jun.'11 (*1) 215.3  46.1% 252.0  53.9%	76.8% 53.7 11.4%  Sep.'11 (*1) 219.2 46.5% 252.4 53.5%	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0%	76.9% 55.5 11.0% Mar.'12 241.3 47.6% 265.2 52.4% 121.5
Imaging Solutions (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales  The Americas (change from the previous corresponding period)	385.5 79.8% 39.1 8.1%  Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6%	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6% 131.4 -5.0%	371.0 79.3% 42.3 9.0% Dec.'10 210.3 2.7% 44.9% 257.8 -8.3% 55.1% 124.5 -7.9%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0% 132.5 -6.2%	79.0% 4.4 9.5%  Jun.'11 (*1) 215.3 46.1% 252.0 53.9% 114.2	76.8% 53.7 11.4% Sep.'11 (*1) 219.2 46.5% 252.4 53.5% 120.1	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0% 112.7	76.9% 55.: 11.0%  Mar.'12 241.: 47.6% 265.: 52.4% 121.: 24.0%
Imaging Solutions  (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales  The Americas (change from the previous corresponding period) Percentage of net sales	385.5  79.8%  39.1  8.1%  Jun.'10  212.9  3.0%  44.1%  270.0  -5.1%  55.9%  133.4  -6.6%  27.6%	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6% 131.4 -5.0% 26.9%	371.0  79.3% 42.3  9.0%  Dec.'10  210.3 2.7% 44.9% 257.8 -8.3% 55.1% 124.5 -7.9% 26.6%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0% 132.5 -6.2% 26.4%	79.0% 4.4  9.5%  Jun.'11 (*1) 215.3  46.1% 252.0  53.9% 114.2  24.4%	76.8% 53.7 11.4%  Sep.'11 (*1) 219.2 46.5% 252.4 53.5% 120.1 25.5%	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0% 112.7 24.6%	76.9% 55.5 11.0% Mar.'12 241.3 47.6% 265.2 52.4% 121.5
Imaging Solutions (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  . Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales  The Americas (change from the previous corresponding period) Percentage of net sales  Europe	385.5 79.8% 39.1 8.1% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1	371.9 76.2% 54.3 11.2% Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6% 131.4 -5.0% 26.9% 97.9	371.0  79.3% 42.3  9.0%  Dec.'10  210.3 2.7% 44.9% 257.8 -8.3% 55.1% 124.5 -7.9% 26.6% 102.4	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0% 132.5 -6.2% 26.4% 110.4	79.0% 4.4  9.5%  Jun.'11 (*1) 215.3  46.1% 252.0  53.9% 114.2  24.4%	76.8% 53.7 11.4%  Sep.'11 (*1) 219.2 46.5% 252.4 53.5% 120.1 25.5%	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0% 112.7 24.6%	76.9% 55.5 11.0%  Mar.'12 241.3 47.6% 265.2 52.4% 121.5 24.0% 106.3
Imaging Solutions (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales  The Americas (change from the previous corresponding period) Percentage of net sales  Europe (change from the previous corresponding period)	385.5 79.8% 39.1 8.1% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1 -9.3%	371.9 76.2% 54.3 11.2%  Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6% 131.4 -5.0% 26.9% 97.9 -12.9%	371.0 79.3% 42.3 9.0%  Dec.'10 210.3 2.7% 44.9% 257.8 -8.3% 55.1% 124.5 -7.9% 26.6% 102.4 -11.1%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0% 132.5 -6.2% 26.4% 110.4 -5.7%	79.0% 4.4  9.5%  Jun.'11 (*1) 215.3  46.1% 252.0  53.9% 114.2  24.4% 104.8	76.8% 53.7 11.4%  Sep.'11 (*1) 219.2 46.5% 252.4 53.5% 120.1 25.5% 97.0	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0% 112.7 24.6% 100.2	76.9% 55.5 11.0%  Mar.'12 241.3 47.6% 265.2 52.4% 121.5 24.0% 106.3
Imaging Solutions (change from the previous corresponding period) Percentage of net sales  Network System Solutions (change from the previous corresponding period) Percentage of net sales  Sales by Geographic Area  Japan (change from the previous corresponding period) Percentage of net sales  Overseas (change from the previous corresponding period) Percentage of net sales  The Americas (change from the previous corresponding period) Percentage of net sales  Europe (change from the previous corresponding period) Percentage of net sales	385.5 79.8% 39.1 8.1%  Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1 -9.3% 21.4%	371.9 76.2% 54.3 11.2%  Sep.'10 226.1 5.2% 46.4% 261.7 -7.3% 53.6% 131.4 -5.0% 26.9% 97.9 -12.9% 20.1%	371.0 79.3% 42.3 9.0%  Dec.'10 210.3 2.7% 44.9% 257.8 -8.3% 55.1% 124.5 -7.9% 26.6% 102.4 -11.1% 21.9%	403.3 80.2% 45.5 9.1% Mar.'11 226.4 -9.4% 45.0% 276.5 -5.2% 55.0% 132.5 -6.2% 26.4% 110.4 -5.7% 22.0%	79.0% 4.4 9.5%  Jun.'11 (*1) 215.3 46.1% 252.0 53.9% 114.2 24.4% 104.8	76.8% 53.7 11.4%  Sep.'11 (*1) 219.2 46.5% 252.4 53.5% 120.1 25.5% 97.0 20.6%	76.7% 45.3 9.9%  Dec.'11 (*1) 210.5 46.0% 247.1 54.0% 112.7 24.6% 100.2 21.9%	389.4 76.9% 55.5 11.0% Mar.'12 241.3 47.6% 265.2 52.4% 121.5 24.0% 37.3

<sup>\*1</sup> The Company has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 as if their fiscal year-ends in prior years were March 31 and has restated prior-year consolidated financial statements.

The changes from the previous corresponding period is based on the figures retrospectively adjusted.