

Consolidated Results for the year ended March 31, 2012

RICOH
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April 26, 2012
Zenji Miura
Director, Deputy President & CFO
Ricoh Company, Ltd.



*Color MFP "MP C5002" with new design, new user interface and enhanced eco-efficiency



Forward-looking statements



The plans, prospects, strategies and other statements, except for the historical events, mentioned in this material are forward-looking statements with respect to future events and business results. Those statements were made based on the judge of RICOH's directors from the information that is now obtainable. Actual results may differ materially from those projected or implied in such forward-looking statements and from any historical trends. Please refrain from judging only from these forward-looking statements with respect to future events and business results. The following important factors, without limiting the generality of the foregoing, could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements:

- a. General economic conditions and business trend
- b. Exchange rates and their fluctuations
- c. Rapid technological innovation
- d. Uncertainty as to RICOH's ability to continue to design, develop, produce and market products and services that achieve market acceptance in hot competitive market

No company's name and/or organization's name used, quoted and/or referenced in this material shall be interpreted as a recommendation and/or endorsement by RICOH.

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FY2012/03 results overview

- *18.0 billion yen in operating loss. 44.5 billion yen in net loss for FY2012/03, which was above the Q3 forecast.*
- *55.0 billion yen profit by excluding the extraordinary factors such as restructuring charges, Japan earthquake & Thai flood impact and impairment losses. We increased profit without appreciation of the yen.*
- *In spite of the extraordinary factors and global economic uncertainty we achieved 1.2% sales increase without forex through expanding sales in emerging markets.*
- *Strategy execution for 17th MTP is on track with new products launched for emerging markets, MDS & IT service business expansion, and executing a restructuring program.*
- *We aim for a V-shaped recovery in FY2013/3 thanks to the expected effect of the restructuring program and no expectation of extraordinary factors like in the previous year. Considering uncertain economic situation we are making a conservative sales forecast.*
- *¥25 per share dividend for FY2012/03 and same level to be kept for FY2013/03. Dividend for FY2013/03 could be reviewed if conditions improve.*



Extraordinary factors of FY2012/03 results



Impact of newly consolidated company

- The impact of PENTAX Ricoh Imaging Co. for FY2012/03 was 15.0 billion in net sales and no impact in operating income.

Impact from Thai flood

- No direct impact for Ricoh Group production site in Thailand. Supply problem occurred due to the shortage of parts from suppliers from last half of Q3. As a results, 7.7 billion yen net sales and 3.8 billion yen operating income decrease for FY2012/03.

Impact of restructuring charge

- Restructuring charges in net were 21.0 billion expense (net of 34.1 billion yen expenses and 13.1 billion benefit). Both expenses and benefit increased from FY2012/03 3Q forecast due to accelerating our activities.

Impairment losses for goodwill and long-lived asset

- Booked impairment losses in total 37.0 billion yen for goodwill in amount of 27.5 billion yen and long-lived asset in amount of 9.5 billion yen for Production Printing business according to U.S. GAAP by annual impairment test.
- Impairment losses booked as SG&A.
- No cash payment for impairment losses for goodwill and long-lived asset.

Impairment losses for available-for-sales investment securities (impact on pre-tax profit)

- Booked impairment losses for the available-for-sales investment securities due to decline of price at stock market for other than temporary basis in amount of 5.0 billion yen

Recalculated deferred tax assets and liabilities due to the tax rate change (impact on net profit)

- Income taxes are increased by 7.2 billion yen in the Q3 by recalculating deferred tax assets and liabilities due to new laws proclaimed by Japanese government on December 2, 2011.

Changing the fiscal year-ends of our subsidiaries

- We have restated the previous year's consolidated financial statements due to changing the fiscal year-ends of our subsidiaries from FY2012/03.



FY2012/03 income statement

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(billions of yen)		FY2011/03 Results	FY2012/03 forecast (on Jan '12)	FY2012/03 Results	Y-o-Y Comparison		
					Change	Change(%)	Change(%) without Forex
Net sales	(Japan)	875.8	885.0	886.4	+10.6	+1.2%	+1.2%
	(Overseas)	1,065.5	1,015.0	1,017.0	-48.4	-4.5%	+1.2%
	Total	1,941.3	1,900.0	1,903.4	-37.8	-2.0%	+1.2%
Gross profit		788.9	759.0	752.6	-36.3	-4.6%	
net sales %		40.6%	39.9%	39.5%			
SG&A		730.8	777.0	770.6	+39.8	+5.4%	
net sales %		37.6%	40.9%	40.4%			
Operating income		58.0	-18.0	-18.0	-76.1	—	
net sales %		3.0%	-0.9%	-0.9%			
Income before income taxes		44.1	-33.0	-31.9	-76.1	—	
net sales %		2.3%	-1.7%	-1.7%			
Net income attribute to Ricoh Co.		18.6	-46.0	-44.5	-63.1	—	
net sales %		1.0%	-2.4%	-2.3%			
EPS (Yen)		25.68	-63.40	-61.42	-87.10		
Exchange rate	US \$1	85.77	78.01	79.08	-6.69		
	(Yen) Euro 1	113.28	109.29	109.05	-4.23		

Excluding restructuring charges, earthquake&flood impact and impairment

55.0 billion
(OP margin: 2.9%)

Investment

(billions of yen)	FY11/03	FY12/03
R&D	110.5	119.0
(% on sales)	5.7%	6.3%
CAPEX	66.8	73.2
Depreciation (tangible fixed assets)	67.2	64.9

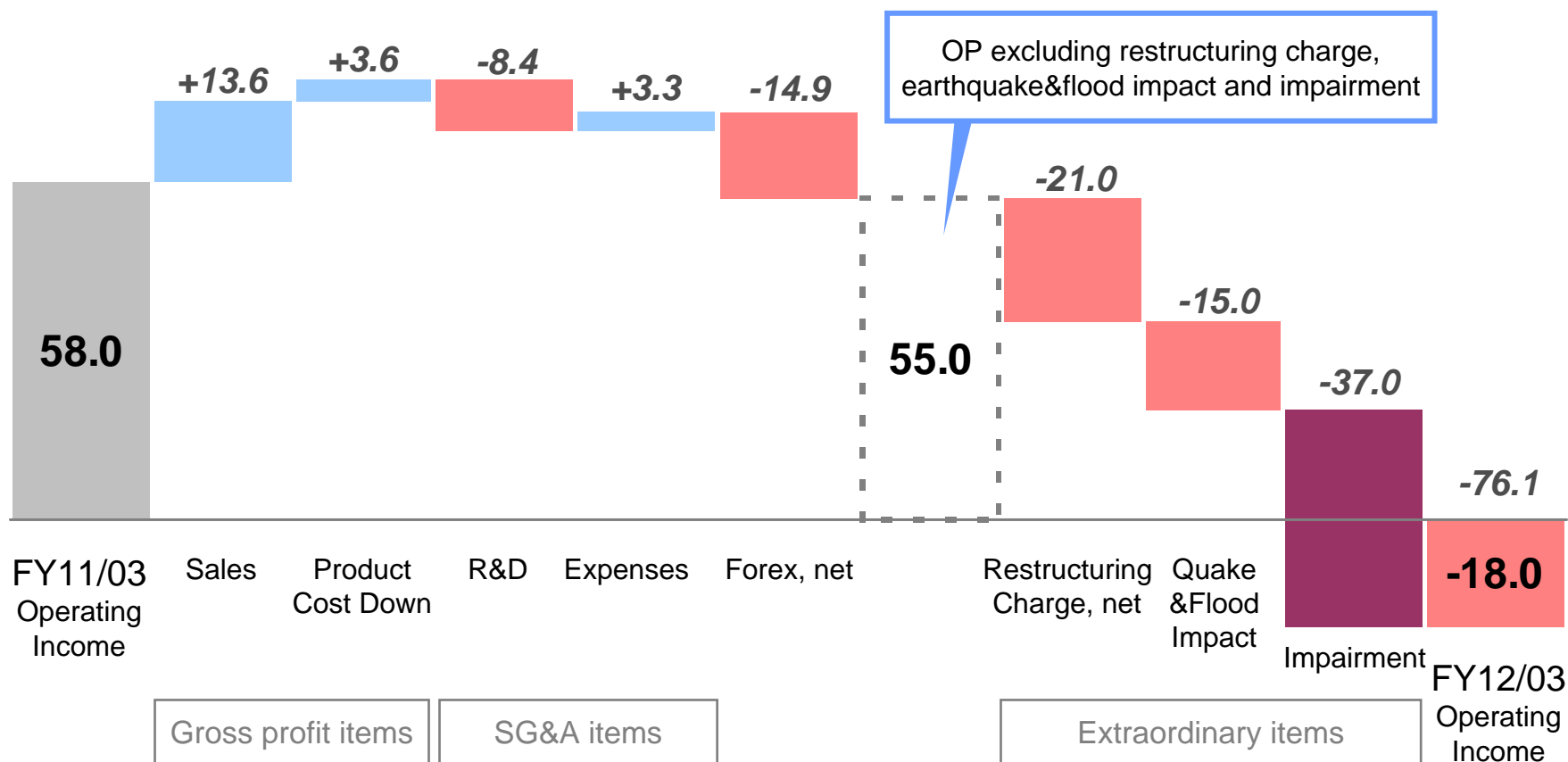
*We have restated the previous year's consolidated financial statements due to changing the fiscal year-ends of our subsidiaries from Jan. 2012.



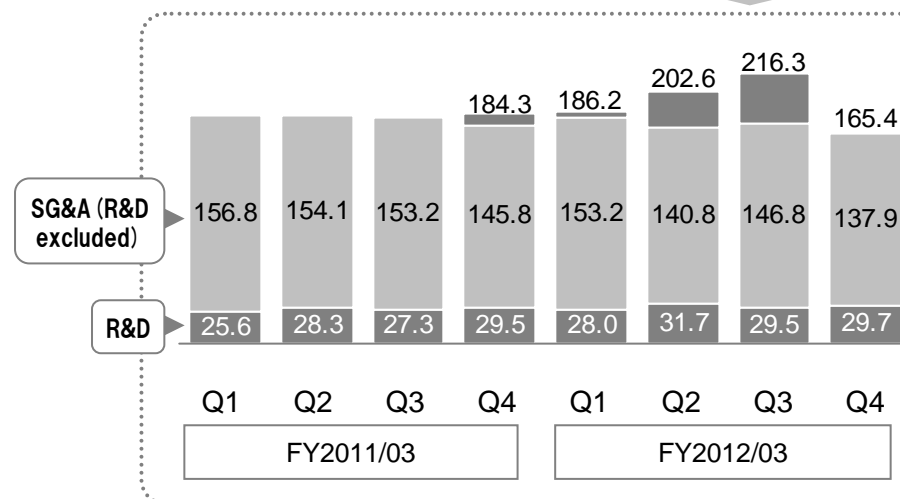
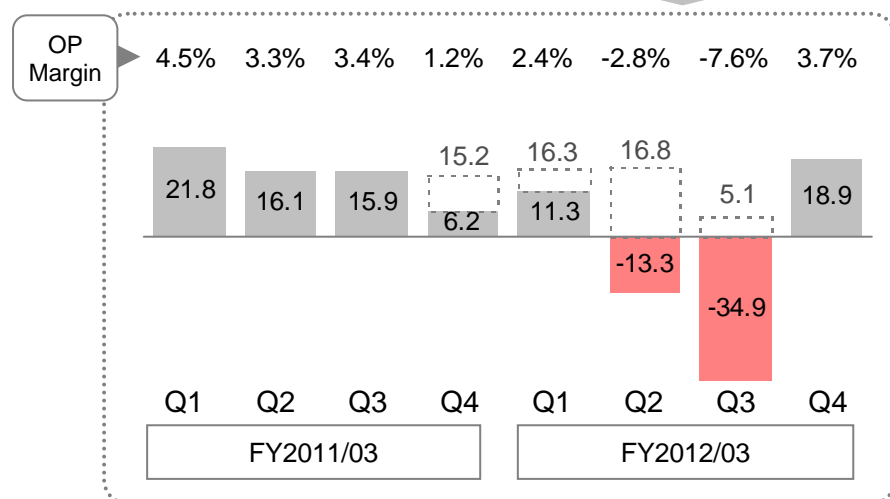
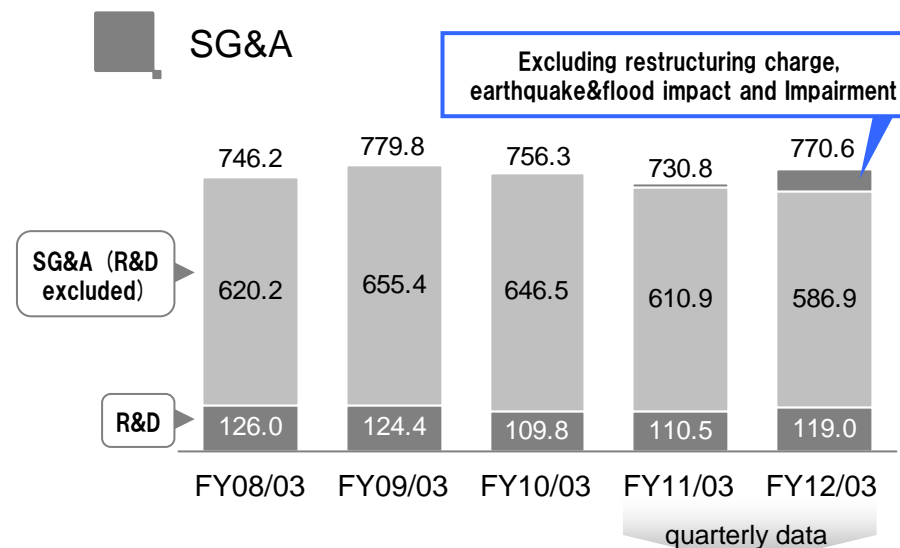
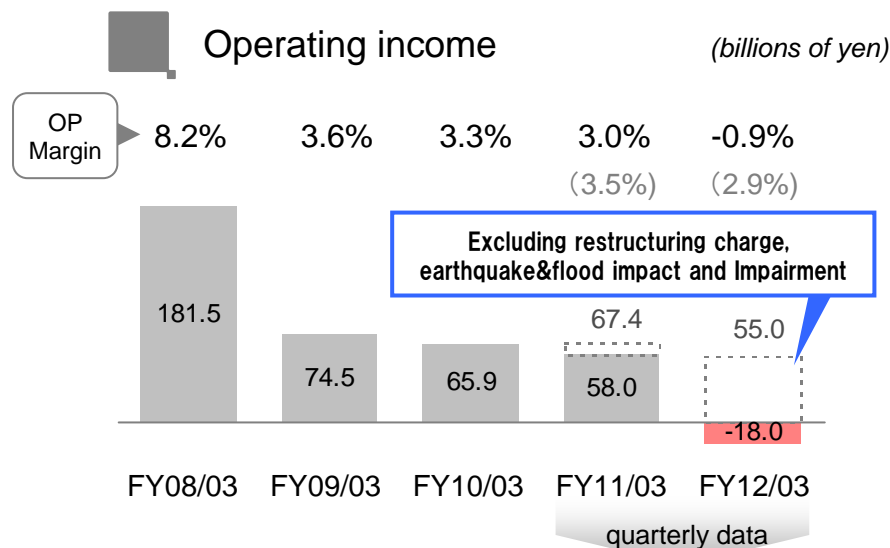
FY2012/03 operating income y-o-y comparison



(billions of yen)



FY2012/3 results supplement





FY2012/03 sales by product category

Sales by year

(billions of yen)

Y-o-Y (without forex)

-2.0%(+1.2%)

1,941.3

1,903.4

121.8

106.8

181.4

1,531.2

1,712.6

FY2011/03

136.1

96.5

198.9

1,471.8

1,670.7

FY2012/03

Other

+11.7%(+12.2%)

Industrial Products

-9.6%(-7.9%)

Network System Solutions

+9.7%(+10.2%)

Imaging Solutions

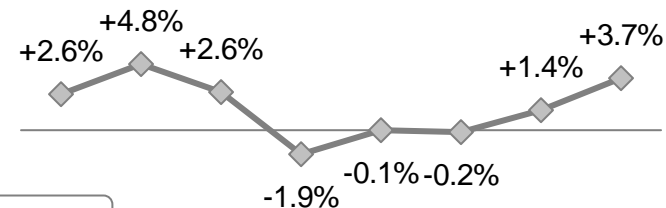
-3.9%(-0.1%)

Imaging & Solutions

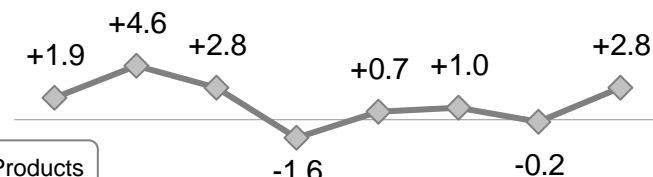
-2.4%(+1.0%)

Quarterly sales y-o-y excluding forex

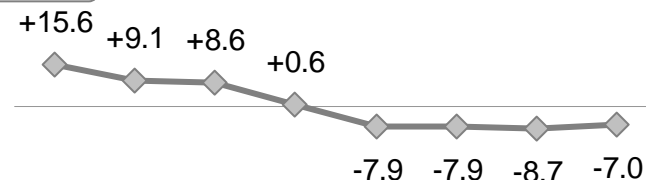
Total



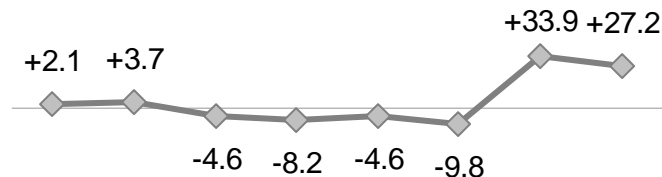
Imaging & Solutions



Industrial Products



Other



Q1

Q2

Q3

Q4

Q1

Q2

Q3

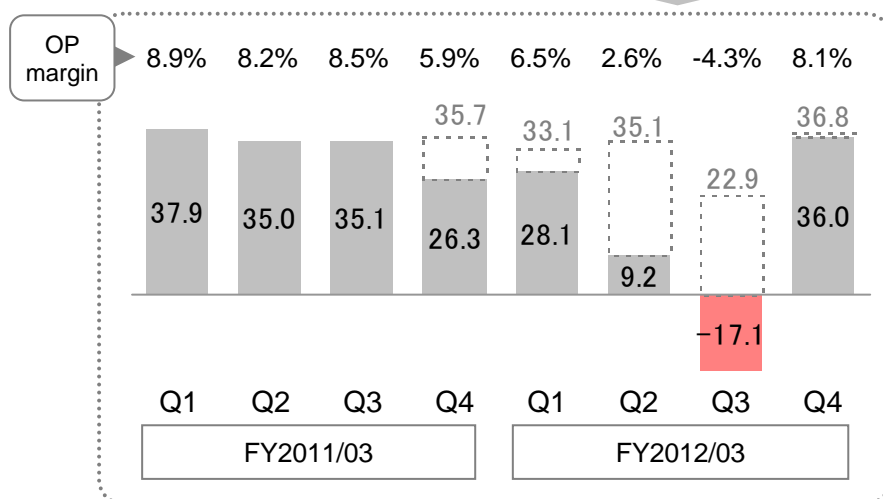
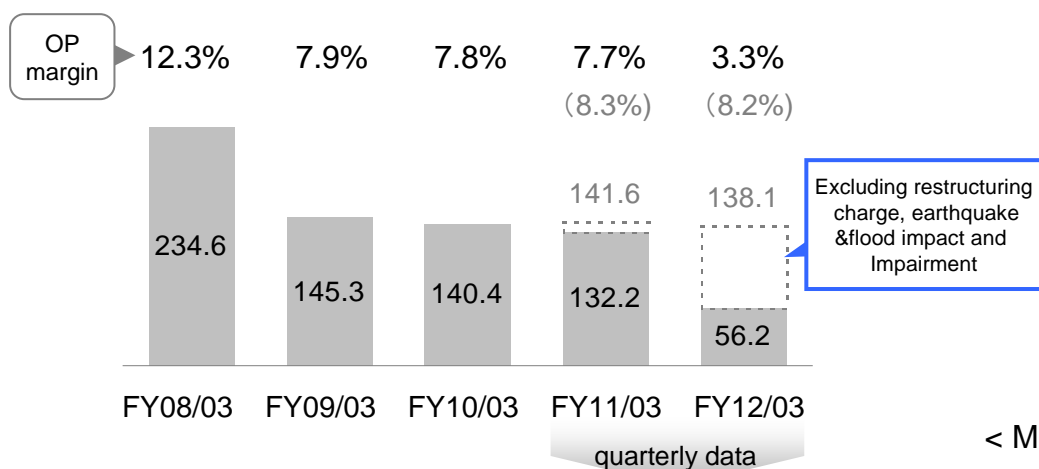
Q4

FY2011/03

FY2012/03

*We have restated the previous year's consolidated financial statements due to changing the fiscal year-ends of our subsidiaries from Jan. 2012.

< Business segment operating margin > (billions of yen)



* Excluding "Corporate and Eliminations"

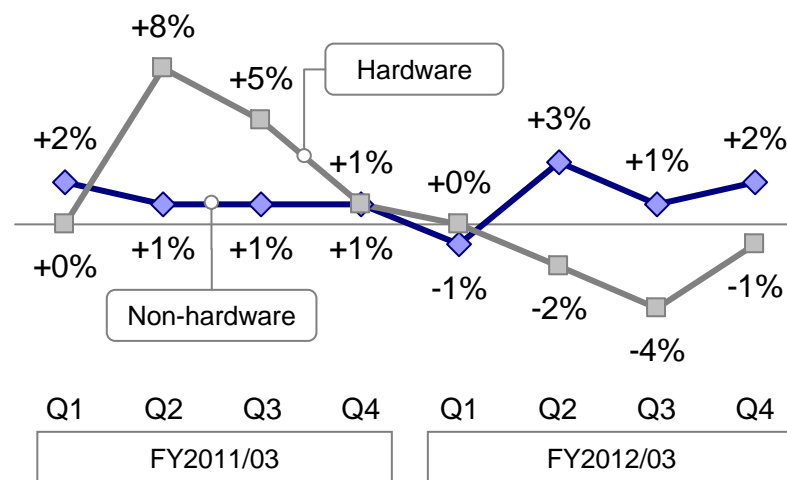
< Business structure change >

(sales portion on Imaging & Solutions category)

	FY2011/03	FY2012/03
MFP	59%	57%
Printer (office)	11%	10%
Production printer	8%	9%
MDS	8%	9%

(including hardware, non-hardware and labor charge)

< MFP & Printer combined y-o-y >



➡ See page 25 for more data



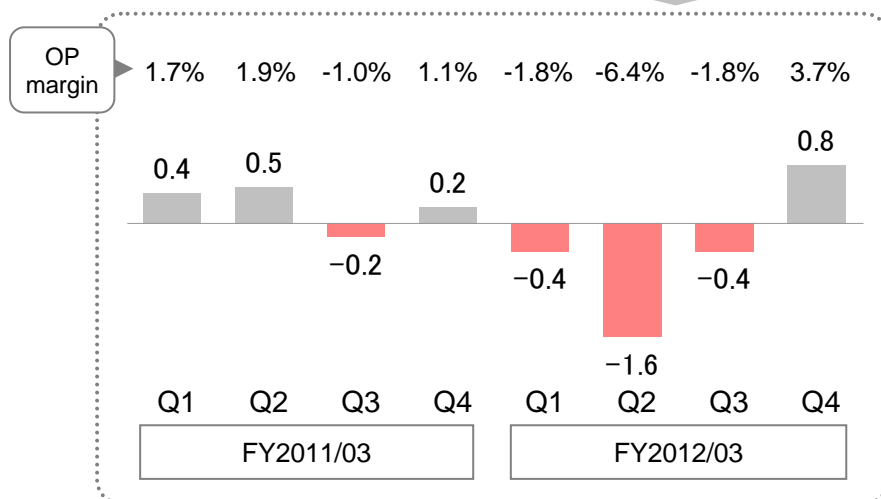
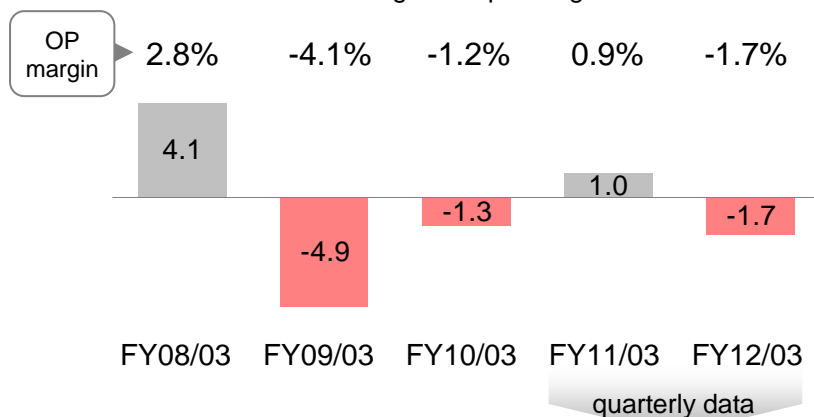
Industrial Products / Other



Industrial Products

(billions of yen)

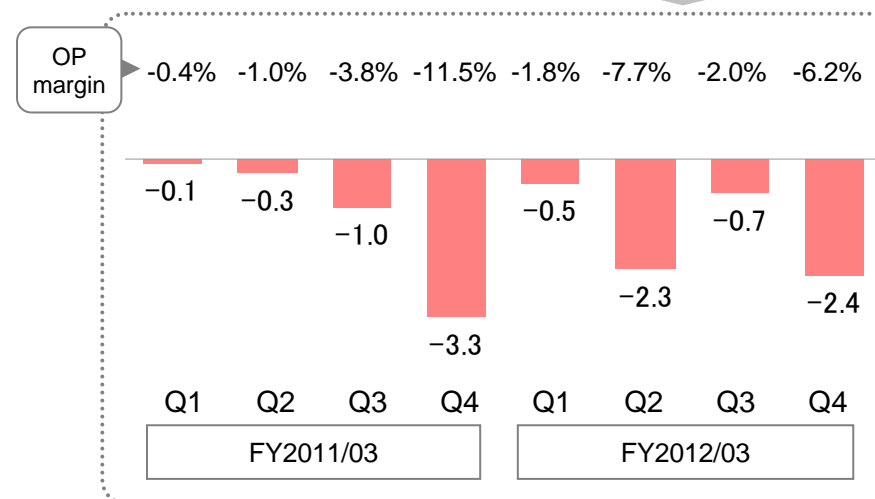
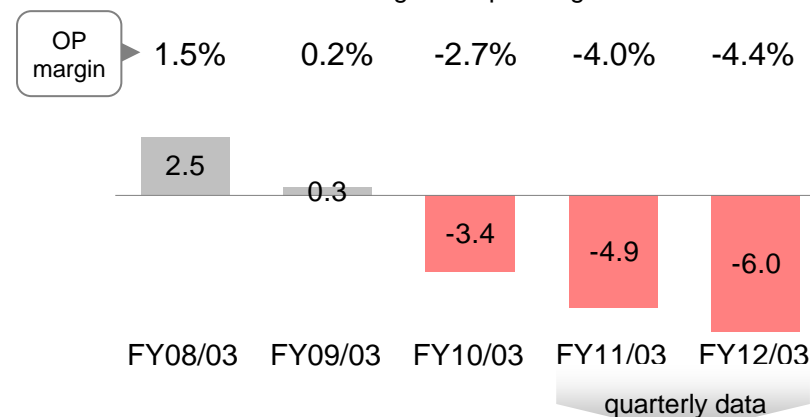
< business segment operating income >



Other

(billions of yen)

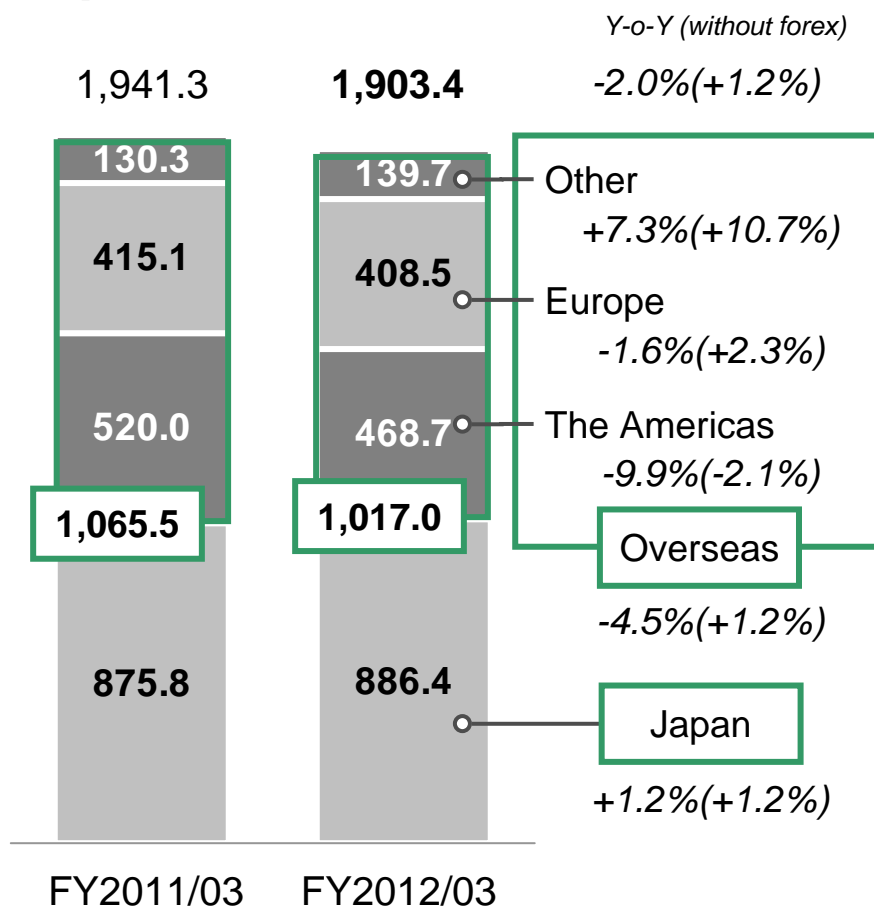
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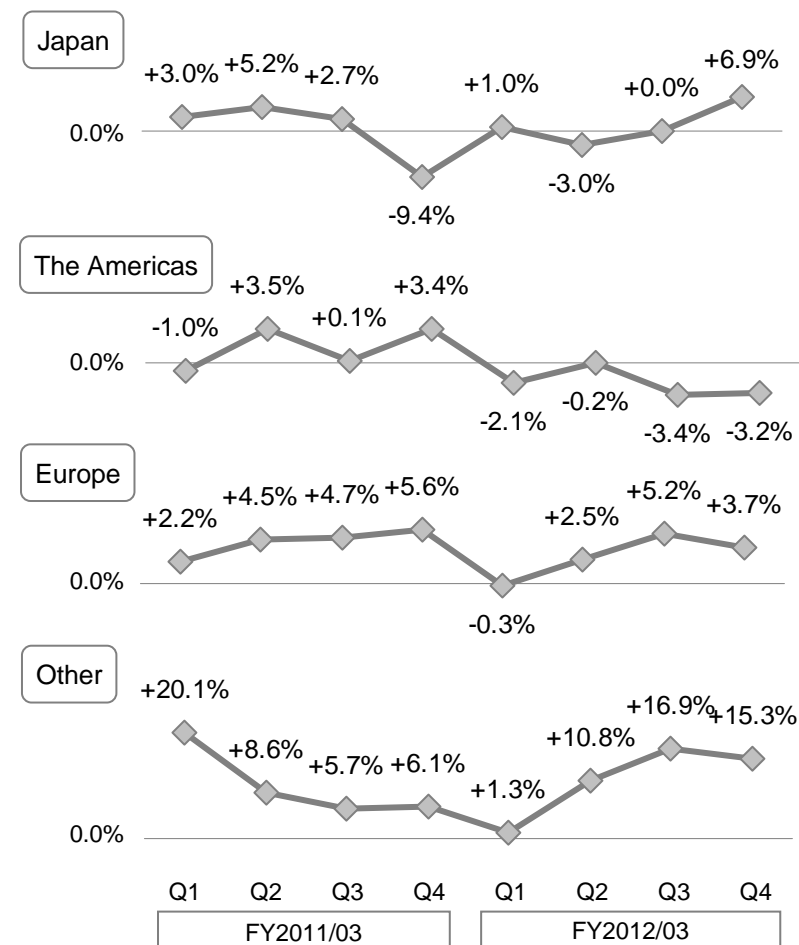
FY2012/03 sales by area

Sales by year (billions of yen)



*We have restated the previous year's consolidated financial statements due to changing the fiscal year-ends of our subsidiaries from Jan. 2012.

Quarterly sales y-o-y excluding forex



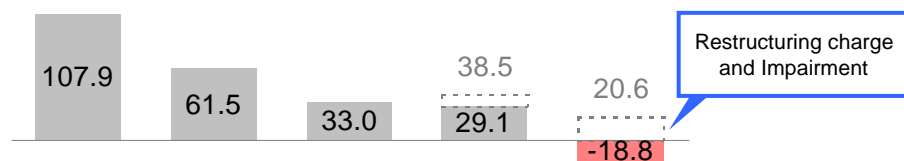
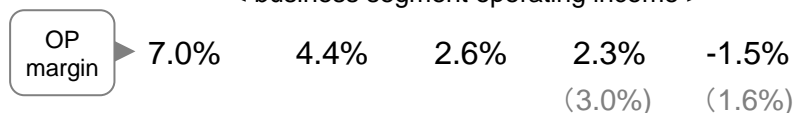


FY2012/03 geographic segment(1)

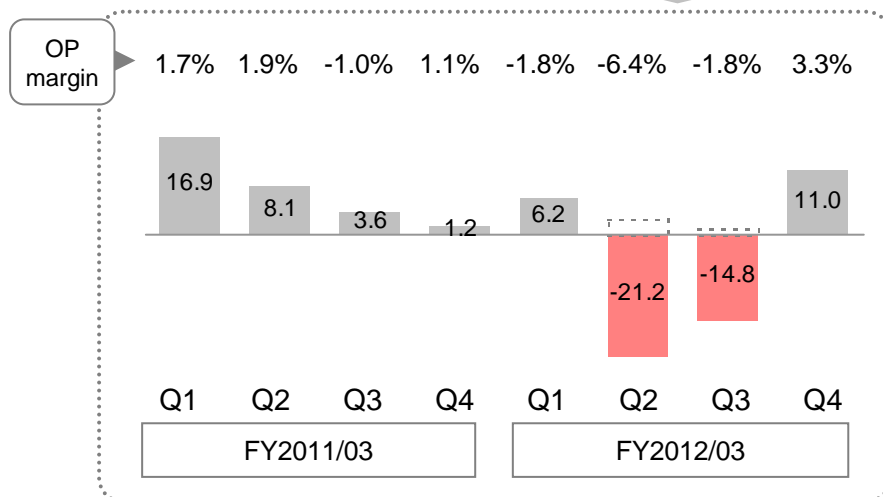


Japan

< business segment operating income >



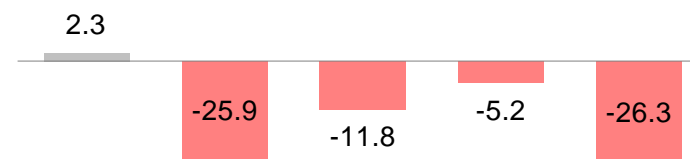
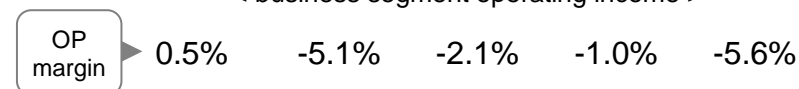
FY08/03 FY09/03 FY10/03 FY11/03 FY12/03
quarterly data



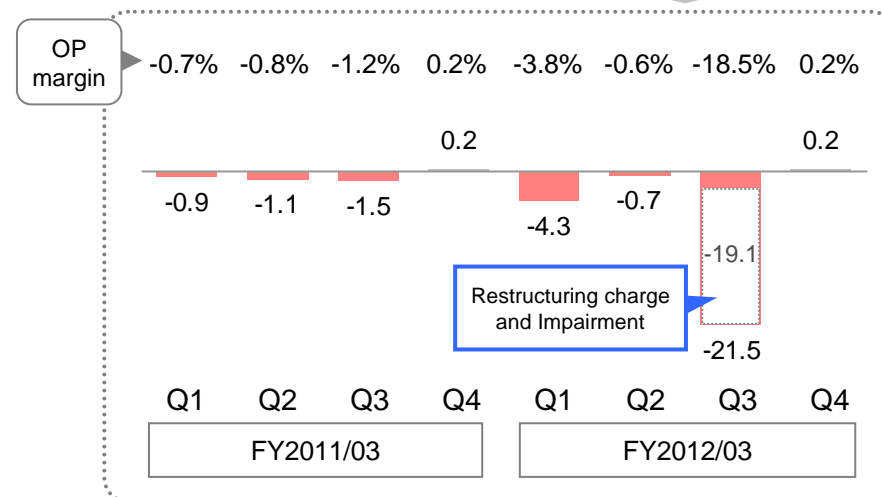
The Americas

(billions of yen)

< business segment operating income >



FY08/03 FY09/03 FY10/03 FY11/03 FY12/03
quarterly data



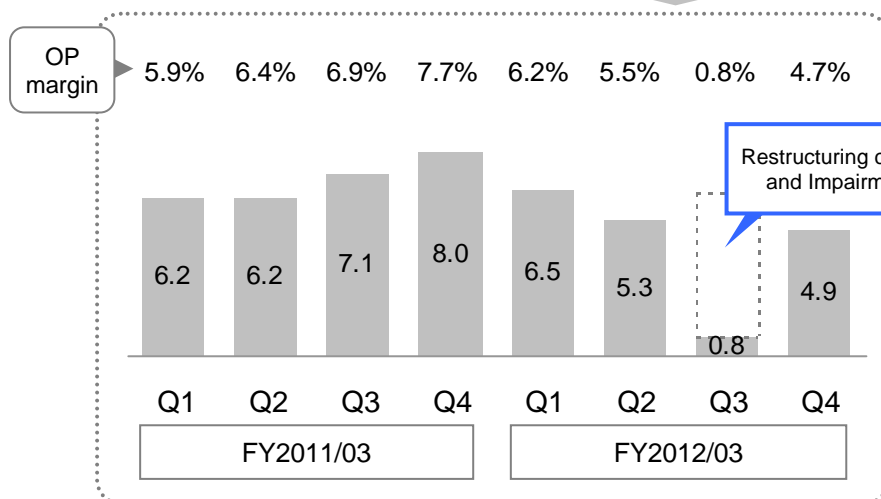
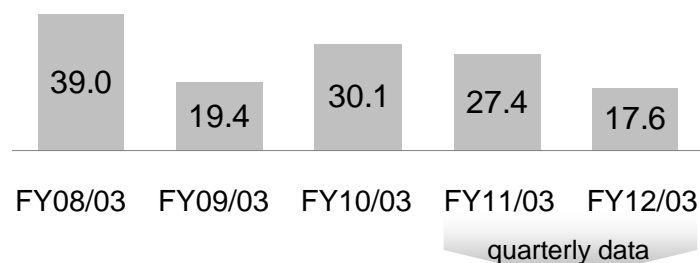
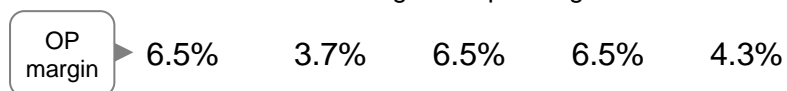


FY2012/03 geographic segment(2)



Europe

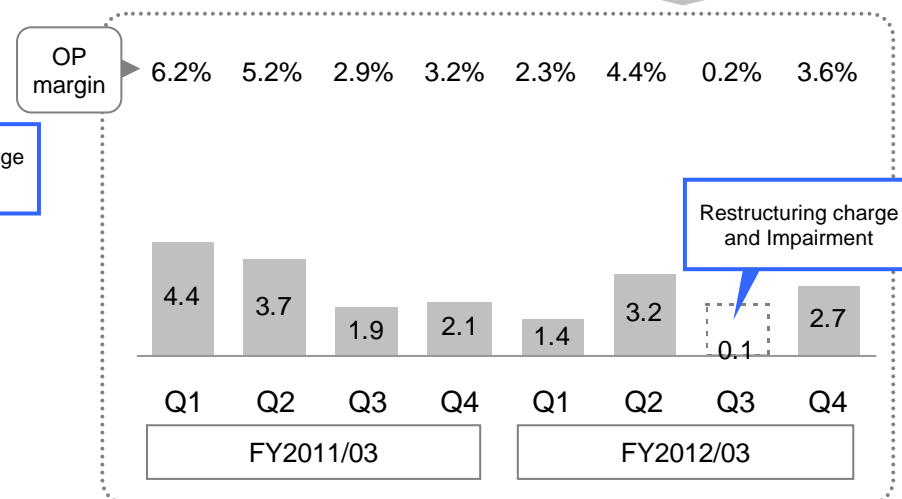
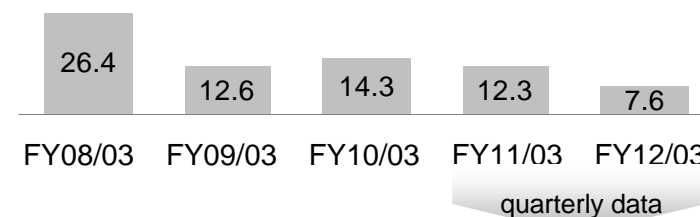
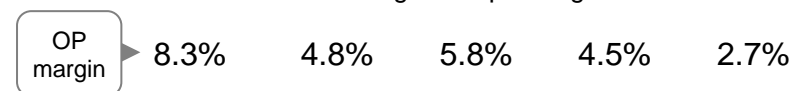
< business segment operating income >



Other

(billions of yen)

< business segment operating income >





17th MTP milestones



Business Creation and Integration

17th MTP: 3 years business plan through April 1, 2011 to March 31, 2014
(Announced on May 26, 2011)

Maintain top market share in core business

- 4 models of A3 size color MFP, 5 of A3 size MFP and 2 of A4 size MFP launched

Reinforcing Production Printing Business structure

- Pro C751EX/C651EX for light production segment launched (Jun, 2011)
- Established Ricoh Production Print Solutions (Apr, 2011)

Growth in Emerging markets

- 6 models of A4 size MFP and 8 models of A4 size printer launched
- Ricoh Vietnam sales company established (Nov, 2011)

Expansion of new business

- eWriter solutions introduced (Jun, 2011)
- 1st product of Unified Communication System announced (Jul, 2011)
- LED lighting launched (Jul, 2011)
- 2 models of Ultra short focus projector, 2 standard models and 2 high-end models of projector launched

Establish highly efficient management

Create leaner organization through CRGP*

- Voluntary early retirement program in Japan

*CRGP=Corporate Restructuring & Growth Program



MP C5002



SP100SF



SP5100SF



SG3100



PJ WX4130



UCS S7000



Balance Sheet as of March 31, 2012



Assets

(billions of yen)	As of Mar 31, 2012	Dif. f. from Mar 31, '11
Current Assets	1,106.5	+38.6
Cash & time deposits	158.6	-15.5
Trade receivables	686.9	+29.1
Inventories	195.0	+23.1
Other current assets	65.8	+1.8
Fixed Assets	1,182.8	-4.8
Tangible fixed assets	268.5	+3.7
Finance receivable	468.0	+22.2
Other investments	446.3	-30.7
Total Assets	2,289.3	+33.7

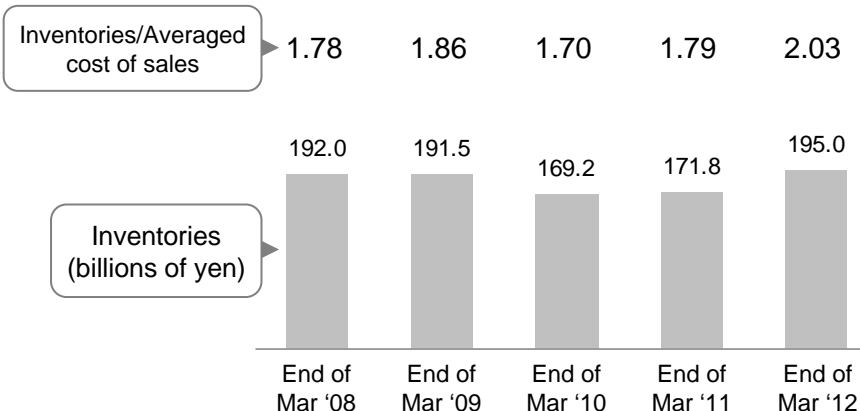
Exchange rate as of March 31, 2012:

US\$ 1 = ¥ 82.19 (-0.96)

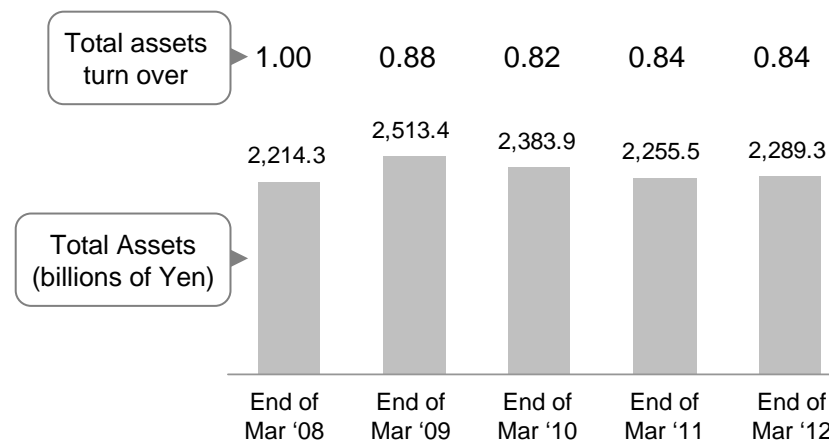
EURO 1 = ¥ 109.80 (-7.77)



Inventories/Averaged cost of sales (month)



Total assets turn over (per month)





Balance Sheet as of March 31, 2012



Liabilities and Equity

(billions of yen)	As of Mar 31, 2012	Dif f. from Mar 31, '11
Current Liabilities	673.0	+63.5
Trade payables	252.2	+4.8
Short-term borrowings	216.4	+66.2
Other current liabilities	204.3	-7.4
Fixed Liabilities	737.3	+69.3
Long-term indebtedness	525.4	+46.0
Accrued pension&severance costs	164.7	+23.9
Other fixed liabilities	47.1	-0.5
Total Liabilities	1,410.3	+132.9
Total Shareholders' Investment	822.7	-102.5
Noncontrolling Interest	56.3	+3.4
Total Equity	879.0	-99.1
Total liabilities and Equity	2,289.3	+33.7

Exchange rate as of March 31, 2012:

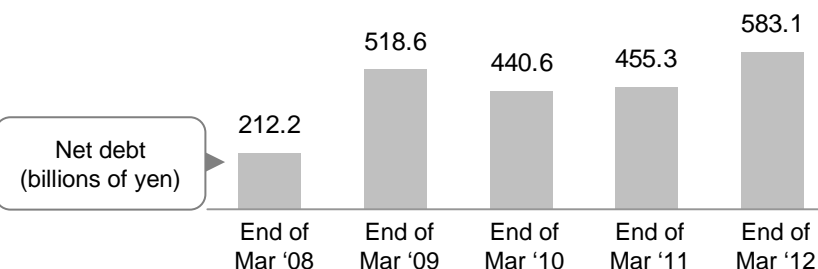
US\$ 1 = ¥ 82.19 (-0.96)

EURO 1 = ¥ 109.80 (-7.77)



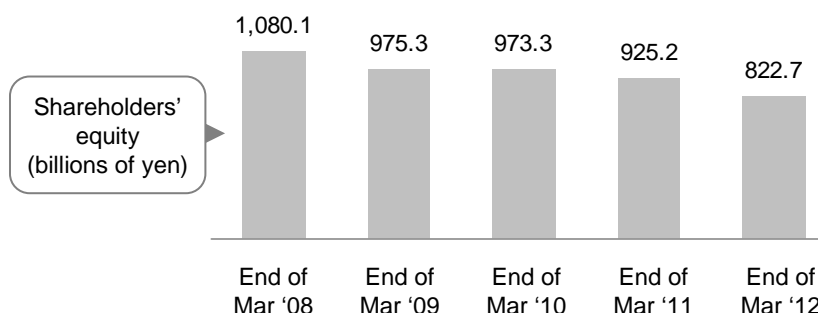
Net debt/equity ratio (multiplies)

Net D/E ratio → 0.20 0.53 0.45 0.49 0.71



Equity ratio

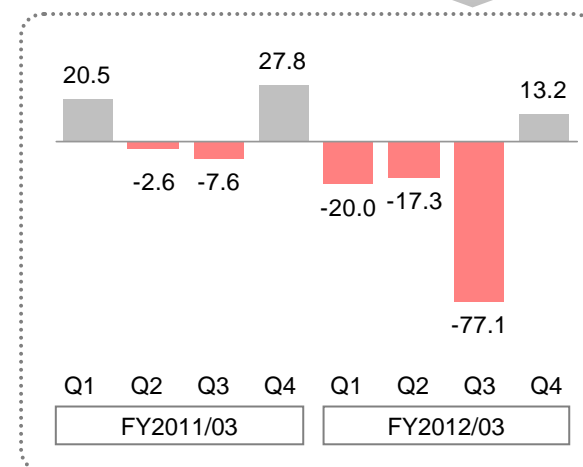
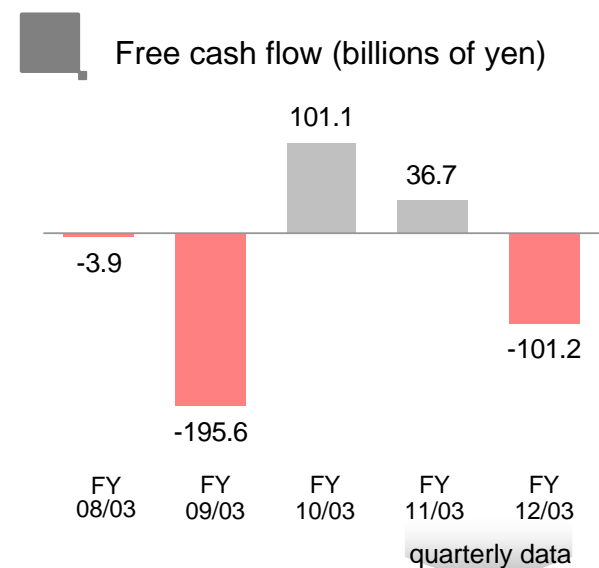
Equity ratio → 48.8% 38.8% 40.8% 41.0% 35.8%





FY2012/03 statement of cash flow

(billions of yen)	FY2011/03	FY2012/03
Consolidated net income	21.7	-40.1
Depreciation and amortization	93.6	91.1
[Net income + Depreciation and amortization]	[115.4]	[51.0]
Other operating activities	13.2	-39.8
Net cash by operating activities	128.6	11.2
Plant and equipment	-65.4	-71.7
Purchase of business	-1.4	-14.8
Other investing activities	-25.0	-25.8
Net cash by investing activities	-91.9	-112.4
Free cash flow (Operating + Investing net cash)	36.7	-101.2
Increase (Decrease) of debt	-68.3	112.3
Dividend paid	-23.9	-23.9
Other financing activities	-0.6	-0.6
Net cash by financing activities	-92.9	87.8
Effect of exchange rate	-8.6	-2.5
Net increase in cash and equivalents	-64.8	-16.0
Cash and equivalents at end of period	172.2	156.2





FY2013/03 income statement forecast



(billions of yen)		FY2012/03 Results	FY2013/03 Forecast	Y-o-Y comparison		
				Change	Change(%)	Change(%) without Forex
Net sales	(Japan)	886.4	901.0	+14.5	+1.6%	+1.6%
	(Overseas)	1,017.0	1,019.0	+1.9	+0.2%	+4.8%
	Total	1,903.4	1,920.0	+16.5	+0.9%	+3.4%
Gross profit		752.6	760.0	+7.3	+1.0%	
net sales %		39.5%	39.6%			
SG&A		770.6	690.0	-80.6	-10.5%	
net sales %		40.5%	35.9%			
Operating income		-18.0	70.0	+88.0	—	
net sales %		-0.9%	3.6%			
Income before income taxes		-31.9	62.5	+94.4	—	
net sales %		-1.7%	3.3%			
Net income attribute to Ricoh Co.		-44.5	33.0	+77.5	—	
net sales %		-2.3%	1.7%			
EPS (Yen)		-61.4	45.49	+106.91		
Exchange rate	US \$1	79.08	75.00	-4.08		
	(Yen) Euro 1	109.05	105.00	-4.05		

Investment

(billions of yen)	FY12/03 result	FY13/03 forecast
R&D	119.0	117.0
(% on sales)	6.3%	6.0%
CAPEX	73.2	83.0
Depreciation (tangible fixed assets)	64.9	65.0

FY13/03 forex assumption

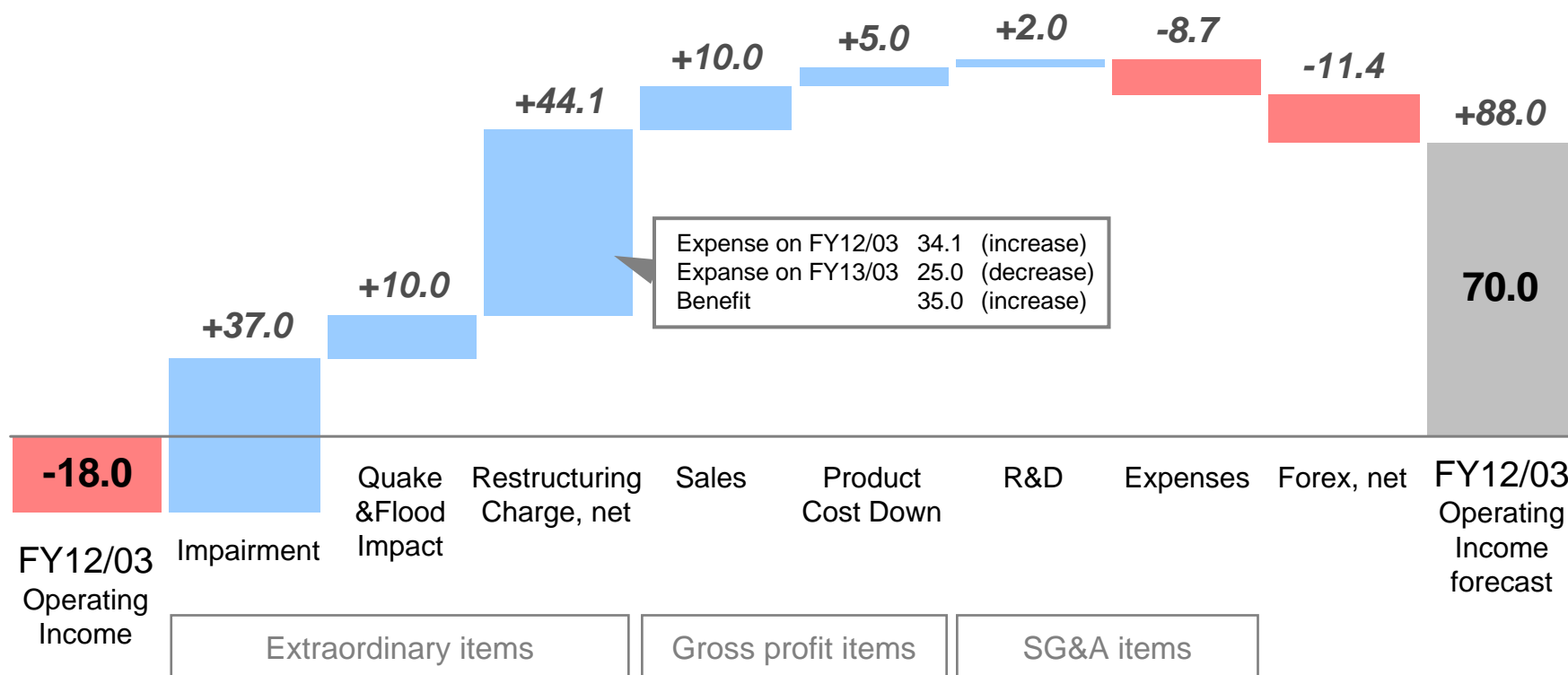
1US\$ =	75.00JPY
1Euro =	105.00JPY



FY2013/03 operating income y-o-y comparison



(billions of yen)



Forex assumptions

(yen)	FY2012/03 result	FY2013/03 forecast	y-o-y
US\$	79.08	75.00	-4.08
Euro	109.05	105.00	-4.05

Forex impacts

Impacts of forex
per yen annually

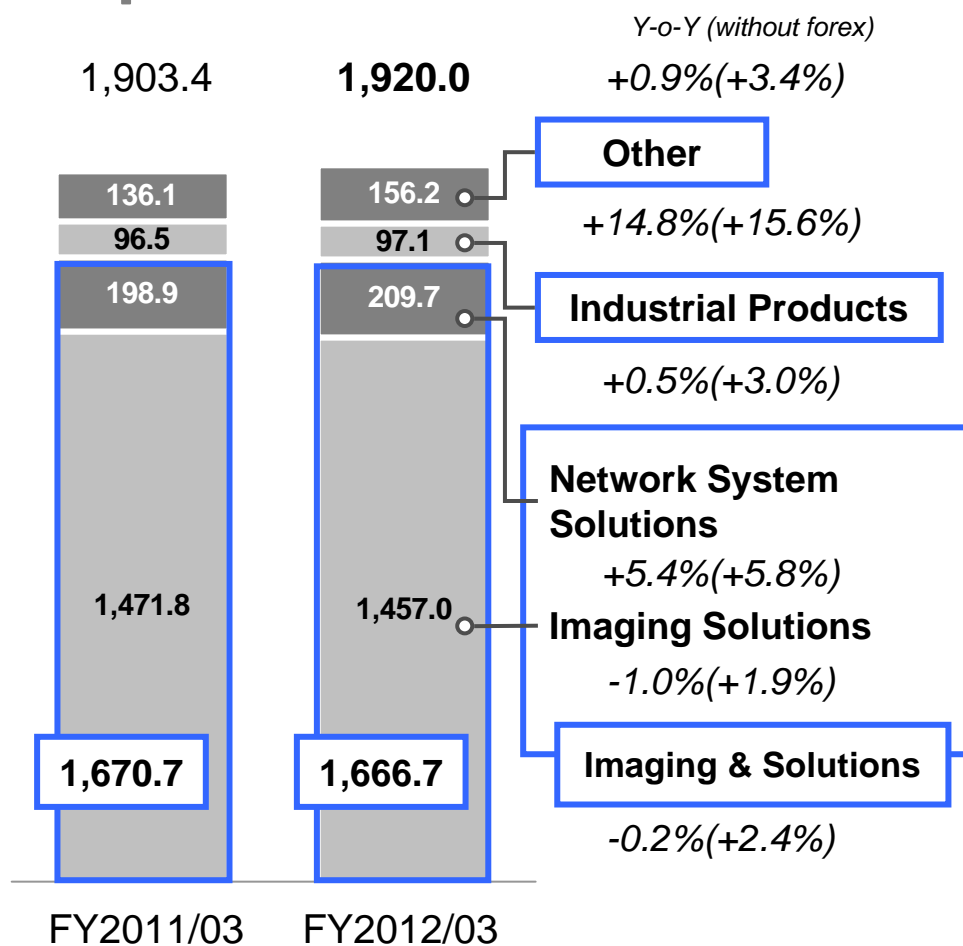
(billion yen)	sales	OP
US\$	6.5	1.3
Euro	3.5	1.5



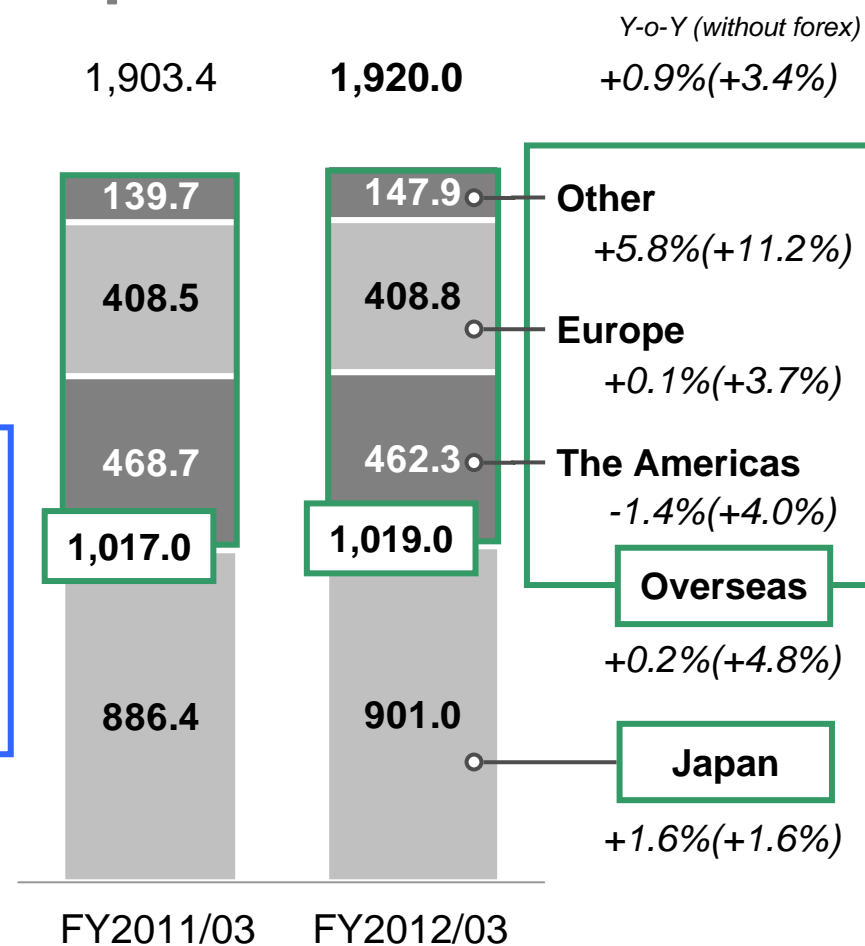
FY2013/3 sales forecast



By product category



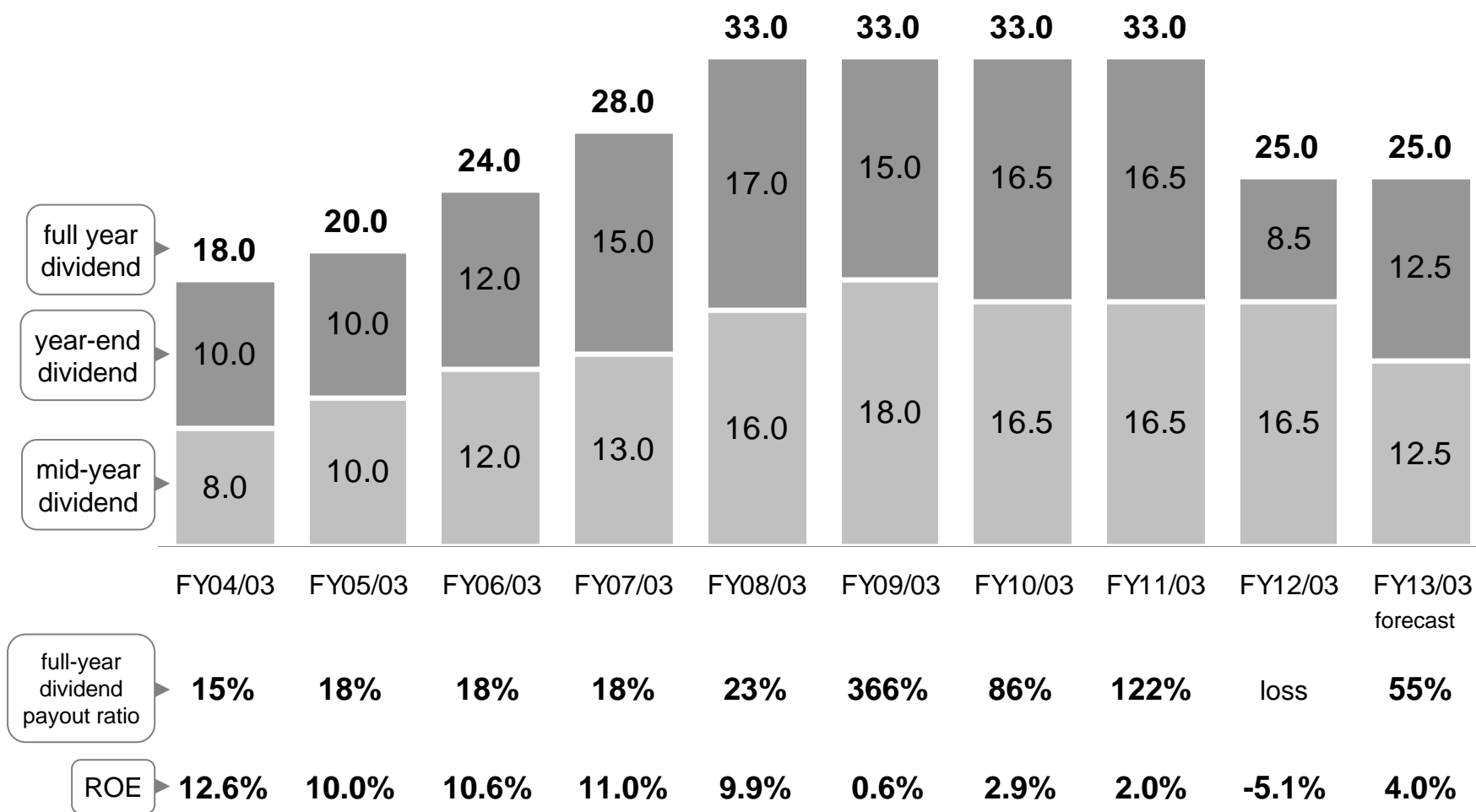
By area





Dividend and ROE

(yen)





FY2012/03 Q4 income statement



(billions of yen)		FY2011/03 Q4 result	FY2012/03 Q4 result	Y-o-Y Comparison		
				Change	Change(%)	Change(%) without Forex
Net sales	(Japan)	225.7	241.3	+15.5	+6.9%	+6.9%
	(Overseas)	274.0	265.2	-8.7	-3.2%	+1.1%
	Total	499.8	506.6	+6.7	+1.4%	+3.7%
Gross profit		189.2	184.3	-4.9	-2.6%	
net sales %		37.9%	36.4%			
SG&A		183.6	165.4	-18.2	-9.9%	
net sales %		36.7%	32.7%			
Operating income		5.6	18.9	+13.2	+235.2%	
net sales %		1.1%	3.7%			
Income before income taxes		3.9	16.6	+12.6	+316.9%	
net sales %		0.8%	3.3%			
Net income attribute to Ricoh Co.		-2.2	8.6	+9.1		—
net sales %		-0.5%	1.7%			
EPS (Yen)		-3.49	11.89	—		
Exchange rate	US \$1	82.32	79.32	-3.00		
	(Yen) Euro 1	112.51	104.04	-8.47		

Investment

(billions of yen)	FY11/03 Q4	FY12/03 Q4
R&D	29.5	29.7
(% on sales)	5.9%	6.5%
CAPEX	18.3	19.3
Depreciation (tangible fixed assets)	17.0	18.1

Q4 forex planned

1US\$ =	75.00JPY
1Euro =	105.00JPY

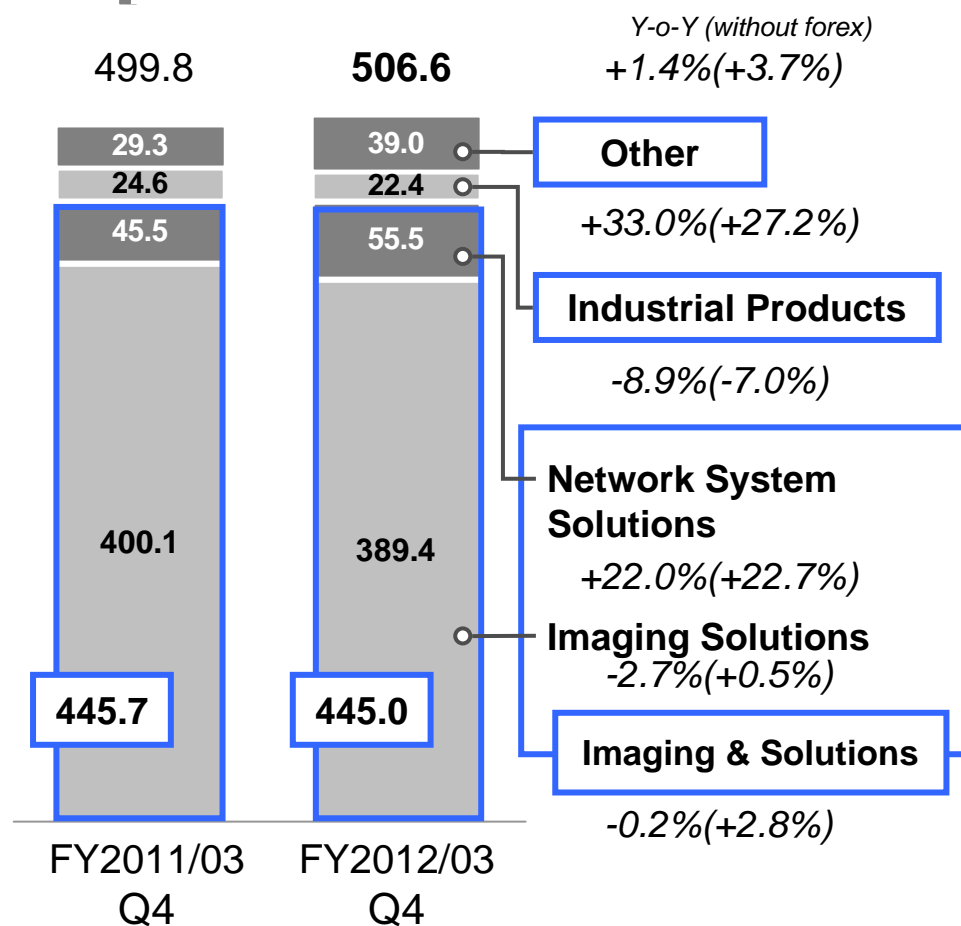


FY2013/3 Q4 sales

RICOH
imagine. change.

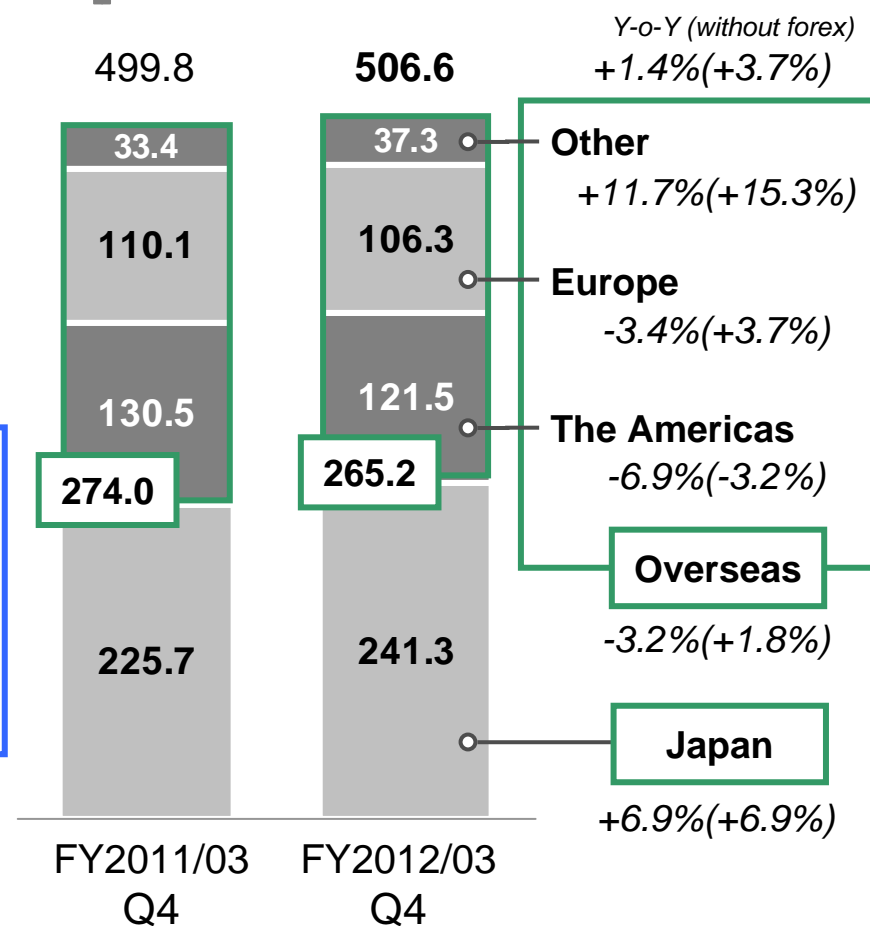


By product category



By area

(billions of yen)



*Sales category of MDS (Managed Document Services) was changed from Network System Solutions to Imaging Solutions.
The reclassification was made to the prior year's figures to conform with the current year's presentation.

*We have restated the previous year's consolidated financial statements due to changing the fiscal year-ends of our subsidiaries from Jan. 2012.

April 26, 2012

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Other milestones



- Recognized by FTSE4Good Index for 9 years (April, 2012)



- Start using electric furnace steel of 100% steel scrap to products in FY2013/03 (March, 2012)



- Recognized by World' most ethical companies for 6 years (March, 2012)



- Adds new polymerized toner production lines at Tohoku Ricoh (April, 2012)

Investment: approx. 11.0 billion yen
Product item: PxP-EQ toner (polymerized toner)
Capacity: approx. 1,800 tones/year (as of FY2014/03)
Construction start: May, 2012
Production start: June, 2013 (plan)



Appendix: historical data

Imaging & Solutions sales portion by products

		FY2011/03				FY2012/03				FY11/03	FY12/03	FY11/03	FY12/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1H	1H	Total	Total
MFP		59%	57%	59%	59%	59%	56%	57%	57%	58%	57%	59%	57%
Printer		19%	19%	19%	19%	19%	19%	20%	19%	19%	19%	19%	19%
	Office	12%	11%	11%	11%	11%	10%	10%	10%	12%	10%	11%	10%
	Production	8%	8%	7%	8%	8%	9%	10%	9%	8%	9%	8%	9%
Imaging Solutions, other		6%	5%	6%	6%	6%	6%	6%	6%	6%	7%	6%	6%
MDS(Labor charge) & IT Services		9%	10%	10%	10%	9%	10%	10%	11%	9%	9%	9%	10%
Network System Solutions, other		7%	9%	7%	6%	8%	9%	8%	7%	8%	8%	7%	8%

MFP & printer Non-hardware ratio

*Value based ratio including forex

		FY2011/03				FY2012/03				FY11/03	FY12/03	FY11/03	FY12/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1H	1H	Total	Total
MFP	Japan	62%	61%	63%	54%	56%	61%	64%	52%	61%	59%	60%	58%
	Overseas	53%	50%	52%	49%	56%	51%	54%	52%	52%	53%	51%	53%
	Total	56%	54%	56%	51%	56%	55%	57%	52%	55%	55%	54%	55%
Printer	Japan	82%	79%	80%	80%	81%	82%	82%	78%	81%	81%	80%	81%
	Overseas	70%	67%	68%	66%	67%	63%	64%	61%	68%	65%	68%	64%
	Total	74%	71%	73%	71%	72%	71%	71%	68%	73%	72%	72%	71%



Appendix: historical data



MFP & printer y-o-y

*By value

< Hardware >		FY2011/03				FY2012/03				FY11/03	FY12/03	FY11/03	FY12/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1H	1H	Total	Total
MFP&Printer	Japan	-4%	+4%	+2%	-10%	+18%	-2%	-4%	+10%	+0%	+8%	-3%	+6%
	Overseas	-6%	-4%	-5%	-3%	-13%	-7%	-11%	-11%	-5%	-10%	-4%	-11%
	(Forex excluded)	+1%	+9%	+6%	+7%	-8%	-1%	-5%	-6%	+5%	-5%	+6%	-5%
	Total	-5%	-2%	-3%	-5%	-4%	-5%	-9%	-4%	-4%	-5%	-4%	-6%
	(Forex excluded)	+0%	+8%	+5%	+1%	+0%	-2%	-4%	-1%	+4%	-1%	+3%	-2%
MFP	Japan	-4%	+4%	+1%	-12%	+18%	-4%	-5%	+7%	+0%	+7%	-4%	+5%
	Overseas	-9%	-4%	-5%	+0%	-14%	-6%	-14%	-15%	-7%	-10%	-5%	-12%
	(Forex excluded)	-2%	+9%	+6%	+11%	-8%	-1%	-8%	-10%	+3%	-5%	+6%	-7%
	Total	-8%	-2%	-3%	-4%	-4%	-5%	-11%	-7%	-5%	-5%	-4%	-7%
	(Forex excluded)	-3%	+7%	+5%	+2%	+0%	-2%	-7%	-4%	+2%	-1%	+3%	-3%
Printer	Japan	+2%	+1%	+7%	+9%	+12%	+13%	+4%	+28%	+2%	+13%	+5%	+14%
	Overseas	+15%	-1%	-5%	-16%	-11%	-9%	+4%	+13%	+6%	-10%	-4%	-4%
	(Forex excluded)	+20%	+11%	+6%	-7%	-5%	-3%	+12%	+18%	+15%	-4%	+6%	+2%
	Total	+11%	-1%	-2%	-11%	-6%	-4%	+4%	+17%	+5%	-5%	-2%	+1%
	(Forex excluded)	+15%	+8%	+6%	-4%	-1%	+1%	+10%	+21%	+11%	+0%	+6%	+5%



Appendix: historical data



MFP & printer y-o-y

*By value

< Non-hardware >		FY2011/03				FY2012/03				FY11/03	FY12/03	FY11/03	FY12/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1H	1H	Total	Total
MFP&Printer	Japan	-1%	-2%	-1%	-2%	-5%	+4%	-2%	+0%	-2%	+0%	-2%	-1%
	Overseas	-3%	-8%	-9%	-7%	-4%	-2%	-4%	-1%	-6%	-3%	-7%	-3%
	(Forex excluded)	+3%	+4%	+2%	+3%	+2%	+3%	+2%	+4%	+4%	+2%	+3%	+3%
	Total	-3%	-6%	-6%	-5%	-4%	+1%	-3%	-1%	-4%	-2%	-5%	-2%
	(Forex excluded)	+2%	+1%	+1%	+1%	-1%	+3%	+1%	+2%	+2%	+1%	+1%	+1%
MFP	Japan	-2%	-3%	-1%	-3%	-5%	-3%	-4%	-1%	-3%	-4%	-2%	-3%
	Overseas	-9%	-11%	-11%	-6%	-4%	-3%	-7%	-4%	-10%	-3%	-9%	-4%
	(Forex excluded)	-1%	+1%	+0%	+4%	+1%	+2%	-1%	+2%	+0%	+1%	+1%	+1%
	Total	-6%	-8%	-7%	-5%	-5%	-3%	-6%	-3%	-7%	-4%	-7%	-4%
	(Forex excluded)	-2%	-1%	+0%	+1%	-2%	+0%	-2%	+0%	-1%	-1%	+0%	-1%
Printer	Japan	+1%	+0%	-2%	+1%	-4%	+24%	+4%	+2%	+1%	+10%	+0%	+6%
	Overseas	+12%	-1%	-2%	-10%	-2%	-1%	+7%	+7%	+5%	-2%	-1%	+3%
	(Forex excluded)	+17%	+11%	+9%	+0%	+4%	+5%	+13%	+13%	+14%	+5%	+9%	+9%
	Total	+8%	-1%	-2%	-5%	-3%	+10%	+5%	+5%	+4%	+3%	+0%	+4%
	(Forex excluded)	+10%	+7%	+4%	+1%	+1%	+14%	+9%	+8%	+9%	+7%	+5%	+8%



Appendix: historical data



MFP & printer color ratio

*For hardware shipment, by value

		FY2011/03				FY2012/03				FY11/03 FY12/03		FY11/03 FY12/03	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1H	1H	Total	Total
MFP	Japan	67%	73%	76%	71%	76%	77%	78%	68%	70%	77%	72%	74%
	Overseas	50%	51%	53%	51%	56%	56%	58%	53%	51%	56%	52%	56%
	Total	56%	58%	60%	58%	64%	62%	64%	59%	57%	63%	58%	62%
Printer	Japan	24%	22%	23%	28%	25%	27%	30%	35%	23%	26%	24%	30%
	Overseas	37%	34%	38%	46%	41%	49%	52%	47%	36%	45%	39%	48%
	Total	34%	31%	34%	41%	36%	43%	46%	43%	32%	40%	35%	43%



Number of employees

*As of end of fiscal year (March 31)

		FY09/03	FY11/03	FY12/03
Japan		41,118	40,072	38,519
Overseas	Americas	35,000	34,139	33,262
	Europe	17,239	17,350	17,637
	China	10,143	11,808	11,960
	AsiaPacific	5,025	5,645	7,864
	sub total	67,407	68,942	70,723
Total		108,525	109,014	109,242

FY2012/03 new products launched for Imaging & Solutions

RICOH
imagine. change.

* New : Released between Feb 1, 2012 to Mar 31, 2012

MFP



Printer





FY2012/03 new products launched for Imaging & Solutions

RICOH
imagine. change.

* New : Released between Feb 1, 2012 to Mar 31, 2012



PP

PP: Production Printing



Pro C751



Pro C651



PJS

PJS: Projection system



PJ WX3231N



PJ WX3131



PJ X3241N



PJ X3241N



PJ X3131



PJ WX2130



PJ X2130



PJ WX4130N



PJ WX4130



PJ WX5350N



PJ WX5360N



PJ WX6170N



PJ WX6180N



UCS

UCS: Unified
Communication
System



P3000



S7000

RICOH
imagine. change.