

## Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10 (Forecast)
Net sales	2,068.9	2,219.9	2,091.6	2,016.3	<b>2,050.0</b>	1,065.9	988.7	<b>984.0</b>
(change from the previous corresponding period)	8.4%	7.3%	-5.8%	-3.6%	<b>1.7%</b>	-2.1%	-7.2%	<b>-0.5%</b>
Domestic sales	1,002.2	1,016.0	938.3	876.5	<b>914.0</b>	483.8	421.6	<b>438.0</b>
(change from the previous corresponding period)	3.7%	1.4%	-7.6%	-6.6%	<b>4.3%</b>	-4.1%	-12.8%	<b>3.9%</b>
Overseas sales	1,066.6	1,203.9	1,153.3	1,139.7	<b>1,136.0</b>	582.1	567.1	<b>546.0</b>
(change from the previous corresponding period)	13.1%	12.9%	-4.2%	-1.2%	<b>-0.3%</b>	-0.3%	-2.6%	<b>-3.7%</b>
Overseas sales ratio	51.6%	54.2%	55.1%	56.5%	<b>55.4%</b>	54.6%	57.4%	<b>55.5%</b>
Gross profit	862.4	927.7	854.3	822.3	<b>835.0</b>	443.3	398.2	<b>405.0</b>
(change from the previous corresponding period)	8.5%	7.6%	-7.9%	-3.8%	<b>1.5%</b>	-1.8%	-10.2%	<b>1.7%</b>
Percentage of net sales	41.7%	41.8%	40.8%	40.8%	<b>40.7%</b>	41.6%	40.3%	<b>41.2%</b>
Selling, general and administrative expenses	688.0	746.2	779.8	756.3	<b>750.0</b>	378.2	384.2	<b>370.0</b>
(change from the previous corresponding period)	6.4%	8.5%	4.5%	-3.0%	<b>-0.8%</b>	3.2%	1.6%	<b>-3.7%</b>
Percentage of net sales	33.3%	33.6%	37.3%	37.5%	<b>36.6%</b>	35.5%	38.9%	<b>37.6%</b>
Operating income	174.3	181.5	74.5	65.9	<b>85.0</b>	65.0	13.9	<b>35.0</b>
(change from the previous corresponding period)	17.4%	4.1%	-58.9%	-11.5%	<b>28.8%</b>	-23.0%	-78.5%	<b>150.1%</b>
Percentage of net sales	8.4%	8.2%	3.6%	3.3%	<b>4.1%</b>	6.1%	1.4%	<b>3.6%</b>
Income before income taxes	174.5	174.6	30.9	57.5	<b>75.0</b>	58.8	6.7	<b>28.0</b>
(change from the previous corresponding period)	14.2%	0.1%	-82.3%	85.9%	<b>30.4%</b>	-30.8%	-88.5%	<b>313.8%</b>
Percentage of net sales	8.4%	7.9%	1.5%	2.9%	<b>3.7%</b>	5.5%	0.7%	<b>2.8%</b>
Net income attributable to Ricoh Company, Ltd.	111.7	106.4	6.5	27.8	<b>35.0</b>	34.3	1.8	<b>12.5</b>
(change from the previous corresponding period)	15.1%	-4.7%	-93.9%	326.8%	<b>25.6%</b>	-35.4%	-94.7%	<b>591.4%</b>
Percentage of net sales	5.4%	4.8%	0.3%	1.4%	<b>1.7%</b>	3.2%	0.2%	<b>1.3%</b>
Net income attributable to shareholders per share-basic [yen]	153.10	146.04	9.02	38.41	<b>48.24</b>	47.56	2.49	<b>17.23</b>
(change from the previous corresponding period)	15.7%	-4.6%	-93.8%	325.8%	<b>25.6%</b>	-34.7%	-94.8%	<b>592.0%</b>
Exchange rate [yen/US\$]	117.02	114.40	100.55	92.91	<b>90.53</b>	106.15	95.56	<b>91.07</b>
[yen/EURO]	150.08	161.69	143.74	131.21	<b>111.88</b>	162.69	133.24	<b>113.76</b>
2. Other ratios	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10 (Forecast)
R&D Expenditure	114.9	126.0	124.4	109.8	<b>112.0</b>	63.2	55.9	<b>57.0</b>
R&D Expenditure / net sales	5.6%	5.7%	5.9%	5.4%	<b>5.5%</b>	5.9%	5.7%	<b>5.8%</b>
Interest and dividend income	5.5	6.3	5.2	3.4	---	3.0	1.7	---
Interest expense	7.3	4.8	5.8	8.1	---	2.4	4.0	---
Financial income(expenses)net	-1.8	1.5	-0.6	-4.6	---	0.6	-2.3	---
Interest coverage ratio(%) [times]	24.5	38.9	13.6	8.5	---	27.8	3.9	---
Depreciation for tangible fixed assets	72.4	72.7	74.8	70.3	<b>67.0</b>	35.3	33.9	<b>32.0</b>
Expenditure for plant and equipment	85.8	85.2	96.9	66.9	<b>72.0</b>	46.9	38.4	<b>42.0</b>
Free Cash Flow	51.8	-3.9	-195.6	101.1	---	-44.5	29.7	---
Liquidity at hand	257.3	172.1	260.5	243.8	---	162.2	226.4	---
Liquidity at hand/Averaged sales [months]	1.5	0.9	1.5	1.5	---	0.9	1.4	---
Inventories	184.3	192.0	191.5	169.2	---	206.1	177.7	---
Inventories/Averaged cost of sales [months]	1.8	1.8	1.9	1.7	---	2.0	1.8	---
Debt	415.6	384.3	779.1	684.4	---	426.8	724.2	---
Debt on total assets	18.5%	17.4%	31.0%	28.7%	---	19.2%	30.5%	---
Total assets	2,243.4	2,214.3	2,513.4	2,383.9	---	2,220.8	2,376.9	---
Income before income taxes on total assets	8.1%	7.8%	1.3%	2.3%	---	2.7%	0.3%	---
Shareholders' equity	1,070.9	1,080.1	975.3	973.3	---	1,102.4	955.6	---
Equity ratio	47.7%	48.8%	38.8%	40.8%	---	49.6%	40.2%	---
Return on equity	11.0%	9.9%	0.6%	2.9%	---	3.1%	0.2%	---
Number of employees(Japan)(thousand of people)	40.3	40.3	40.8	41.1	---	41.2	41.6	---
Number of employees(Overseas)(thousand of people)	41.5	43.0	67.6	67.4	---	45.8	67.0	---
Number of employees (Total)(thousand of people)	81.9	83.4	108.4	108.5	---	87.0	108.7	---

Interest coverage ratio(%)=(Interest and dividend income + Operating income) ÷ Interest expense

\*As a result of the sale of a business in 1Q of FY07/3, the operating results from the discontinued operations have been reclassified.

## Key Financial Figures(Consolidated)

3. Sales by Category	(Fiscal year ended)					(Six months ended)		
	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10 (Forecast)
Imaging & Solutions	1,774.4	1,909.5	1,833.0	1,790.2	<b>1,808.3</b>	919.7	875.1	<b>864.5</b>
(change from the previous corresponding period)	8.4%	7.6%	-4.0%	-2.3%	<b>1.0%</b>	-0.5%	-4.9%	<b>-1.2%</b>
Percentage of net sales	85.8%	86.0%	87.6%	88.8%	<b>88.2%</b>	86.3%	88.5%	<b>87.9%</b>
Imaging Solutions	1,580.1	1,709.4	1,598.6	1,516.1	<b>1,524.6</b>	814.1	745.0	<b>727.9</b>
(change from the previous corresponding period)	9.2%	8.2%	-6.5%	-5.2%	<b>0.6%</b>	-1.6%	-8.5%	<b>-2.3%</b>
Percentage of net sales	76.4%	77.0%	76.4%	75.2%	<b>74.4%</b>	76.4%	75.4%	<b>74.0%</b>
Network System Solutions	194.3	200.0	234.4	274.0	<b>283.7</b>	105.6	130.0	<b>136.6</b>
(change from the previous corresponding period)	2.0%	3.0%	17.2%	16.9%	<b>3.5%</b>	8.7%	23.1%	<b>5.0%</b>
Percentage of net sales	9.4%	9.0%	11.2%	13.6%	<b>13.8%</b>	9.9%	13.2%	<b>13.9%</b>
Industrial Products	133.3	144.3	115.5	101.6	<b>111.2</b>	67.8	51.2	<b>54.8</b>
(change from the previous corresponding period)	10.6%	8.2%	-19.9%	-12.0%	<b>9.4%</b>	-12.4%	-24.5%	<b>7.0%</b>
Percentage of net sales	6.4%	6.5%	5.5%	5.0%	<b>5.4%</b>	6.4%	5.2%	<b>5.6%</b>
Other	161.0	166.0	143.0	124.4	<b>130.5</b>	78.3	62.4	<b>64.7</b>
(change from the previous corresponding period)	6.4%	3.1%	-13.9%	-13.0%	<b>4.9%</b>	-9.2%	-20.2%	<b>3.6%</b>
Percentage of net sales	7.8%	7.5%	6.8%	6.2%	<b>6.4%</b>	7.3%	6.3%	<b>6.6%</b>

4. Sales by Geographic Area	(Fiscal year ended)					(Six months ended)		
	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10 (Forecast)
Japan	1,002.2	1,016.0	938.3	876.5	<b>914.0</b>	483.8	421.6	<b>438.0</b>
(change from the previous corresponding period)	3.7%	1.4%	-7.6%	-6.6%	<b>4.3%</b>	-4.1%	-12.8%	<b>3.9%</b>
Percentage of net sales	48.4%	45.8%	44.9%	43.5%	<b>44.6%</b>	45.4%	42.6%	<b>44.5%</b>
Overseas	1,066.6	1,203.9	1,153.3	1,139.7	<b>1,136.0</b>	582.1	567.1	<b>546.0</b>
(change from the previous corresponding period)	13.1%	12.9%	-4.2%	-1.2%	<b>-0.3%</b>	-0.3%	-2.6%	<b>-3.7%</b>
Percentage of net sales	51.6%	54.2%	55.1%	56.5%	<b>55.4%</b>	54.6%	57.4%	<b>55.5%</b>
The Americas	426.4	434.7	502.8	557.6	<b>568.8</b>	217.5	281.1	<b>271.6</b>
(change from the previous corresponding period)	10.1%	2.0%	15.7%	10.9%	<b>2.0%</b>	0.9%	29.2%	<b>-3.4%</b>
Percentage of net sales	20.6%	19.6%	24.0%	27.7%	<b>27.7%</b>	20.4%	28.4%	<b>27.6%</b>
Europe	507.1	603.2	523.4	458.5	<b>421.3</b>	288.7	226.1	<b>205.1</b>
(change from the previous corresponding period)	16.6%	18.9%	-13.2%	-12.4%	<b>-8.1%</b>	-0.1%	-21.7%	<b>-9.3%</b>
Percentage of net sales	24.5%	27.2%	25.0%	22.7%	<b>20.6%</b>	27.1%	22.9%	<b>20.8%</b>
Other	133.0	165.9	127.0	123.4	<b>145.9</b>	75.8	59.7	<b>69.3</b>
(change from the previous corresponding period)	10.1%	24.7%	-23.4%	-2.8%	<b>18.1%</b>	-4.2%	-21.1%	<b>15.9%</b>
Percentage of net sales	6.4%	7.5%	6.1%	6.1%	<b>7.1%</b>	7.1%	6.0%	<b>7.0%</b>

5. Products ratio on Imaging Solutions category (by sales)		Mar.'07	Mar.'08	Mar.'09	Mar.'10	Sep.'08	Sep.'09
Japan	Copier	76%	74%	72%	70%	73%	70%
	Printer	19%	20%	23%	22%	22%	21%
	Other	6%	6%	5%	8%	5%	8%
Overseas	Copier	85%	80%	76%	70%	76%	71%
	Printer	9%	15%	20%	22%	21%	20%
	Other	6%	4%	4%	8%	4%	8%
Total	Copier	82%	78%	75%	70%	75%	71%
	Printer	13%	17%	21%	22%	21%	21%
	Office	---	---	---	13%	---	---
	Production	---	---	---	9%	---	---
	Other	6%	5%	4%	8%	4%	8%

6. Color ratio (by sales value of machine)		Mar.'07	Mar.'08	Mar.'09	Mar.'10	Sep.'08	Sep.'09
Copier	Japan	51%	59%	58%	66%	58%	66%
	Overseas	36%	44%	50%	51%	50%	50%
	Total	40%	48%	53%	55%	52%	55%
Printer	Japan	24%	26%	28%	29%	23%	24%
	Overseas	57%	36%	22%	36%	26%	27%
	Total	37%	31%	24%	34%	25%	27%

**Key Financial Figures(Consolidated)**

1. Operating Results	(Three months ended)				Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10 (Forecast)
	Jun.'08	Sep.'08	Dec.'08	Mar.'09						
Net sales	521.5	544.3	502.0	523.6	491.3	497.4	485.9	541.6	482.9	501.0
(change from the previous corresponding period)	-1.6%	-2.5%	-9.0%	-9.6%	-5.8%	-8.6%	-3.2%	3.4%	-1.7%	0.7%
Domestic sales	233.8	249.9	221.0	233.4	206.7	214.9	204.8	250.0	212.9	225.1
(change from the previous corresponding period)	-4.4%	-3.8%	-9.6%	-12.5%	-11.6%	-14.0%	-7.3%	7.1%	3.0%	4.7%
Overseas sales	287.7	294.4	281.0	290.2	284.6	282.4	281.1	291.5	270.0	276.0
(change from the previous corresponding period)	0.8%	-1.4%	-8.6%	-7.2%	-1.1%	-4.1%	0.0%	0.5%	-5.1%	-2.3%
Overseas sales ratio	55.2%	54.1%	56.0%	55.4%	57.9%	56.8%	57.8%	53.8%	55.9%	55.1%
Gross profit	228.3	214.9	214.1	196.8	200.3	197.8	210.2	213.9	204.3	200.6
(change from the previous corresponding period)	-0.2%	-3.4%	-9.8%	-17.6%	-12.3%	-7.9%	-1.8%	8.7%	2.0%	1.4%
Percentage of net sales	43.8%	39.5%	42.7%	37.6%	40.8%	39.8%	43.3%	39.5%	42.3%	40.1%
Selling, general and administrative expenses	188.6	189.6	192.8	208.7	194.2	189.9	186.4	185.6	182.4	187.5
(change from the previous corresponding period)	3.6%	2.8%	2.6%	9.0%	3.0%	0.2%	-3.3%	-11.1%	-6.1%	-1.3%
Percentage of net sales	36.2%	34.8%	38.5%	39.9%	39.5%	38.2%	38.4%	34.3%	37.8%	37.4%
Operating income	39.7	25.3	21.3	-11.8	6.0	7.9	23.7	28.2	21.8	13.1
(change from the previous corresponding period)	-14.7%	-33.3%	-56.9%	---	-84.7%	-68.7%	11.4%	---	259.6%	66.1%
Percentage of net sales	7.6%	4.7%	4.2%	-2.3%	1.2%	1.6%	4.9%	5.2%	4.5%	2.6%
Income before income taxes	43.7	15.1	1.1	-29.1	3.4	3.3	24.0	26.7	15.4	12.5
(change from the previous corresponding period)	-17.9%	-52.4%	-97.6%	---	-92.2%	-77.9%	1,925.0%	---	353.6%	273.3%
Percentage of net sales	8.4%	2.8%	0.2%	-5.6%	0.7%	0.7%	5.0%	4.9%	3.2%	2.5%
Net income attributable to Ricoh Company, Ltd.	25.7	8.6	-4.8	-23.0	0.9	0.9	12.6	13.4	7.3	5.1
(change from the previous corresponding period)	-24.0%	-55.4%	---	---	-96.5%	-89.5%	---	---	712.1%	470.9%
Percentage of net sales	4.9%	1.6%	-1.0%	-4.4%	0.2%	0.2%	2.6%	2.5%	1.5%	1.0%
Net income attributable to shareholders per share-basic [yen]	35.71	11.85	-6.62	-31.92	1.24	1.25	17.38	18.54	10.11	7.12
(change from the previous corresponding period)	-23.0%	-55.2%	---	---	-96.5%	-89.5%	---	---	715.3%	469.6%
Exchange rate [yen/US\$]	104.66	107.63	96.21	93.61	97.51	93.64	89.75	90.76	92.13	90.00
[yen/EURO]	163.48	161.92	126.97	122.35	132.69	133.79	132.60	125.64	117.52	110.00
2. Other ratios	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10 (Forecast)
R&D Expenditure	31.7	31.4	30.2	30.9	27.2	28.7	25.8	27.9	25.6	31.4
R&D Expenditure / net sales	6.1%	5.8%	6.0%	5.9%	5.6%	5.8%	5.3%	5.2%	5.3%	6.3%
Interest and dividend income	1.2	1.7	0.7	1.3	0.5	1.1	0.4	1.2	0.5	---
Interest expense	1.0	1.3	1.8	1.5	2.1	1.9	2.0	1.9	1.8	---
Financial income(expenses)net	0.2	0.4	-1.1	-0.1	-1.5	-0.8	-1.6	-0.7	-1.2	---
Interest coverage ratio(✕) [times]	38.4	19.7	11.8	---	3.2	4.6	11.6	14.8	12.1	---
Depreciation for tangible fixed assets	17.7	17.6	19.7	19.8	16.6	17.3	17.8	18.4	16.0	16.0
Expenditure for plant and equipment	20.4	26.5	25.3	24.6	17.3	21.0	9.8	18.6	15.8	26.2
Free Cash Flow	-20.4	-24.1	-197.4	46.2	5.9	23.7	12.4	58.8	20.5	---
Liquidity at hand	176.2	162.2	157.1	260.5	197.9	226.4	218.4	243.8	288.1	---
Liquidity at hand/Averaged sales [months]	1.0	0.9	0.9	1.5	1.2	1.4	1.3	1.4	1.8	---
Inventories	218.7	206.1	224.1	191.5	193.3	177.7	181.3	169.2	171.3	---
Inventories/Averaged cost of sales [months]	2.2	1.9	2.3	1.8	2.0	1.8	2.0	1.5	1.8	---
Debt	420.1	426.8	717.2	779.1	721.6	724.2	718.4	684.4	743.7	---
Debt on total assets	18.2%	19.2%	29.8%	31.0%	29.8%	30.5%	30.2%	28.7%	31.5%	---
Total assets	2,304.7	2,220.8	2,405.1	2,513.4	2,424.3	2,376.9	2,382.4	2,383.9	2,361.0	---
Income before income taxes on total assets	1.9%	0.7%	0.1%	-1.2%	0.1%	0.1%	1.0%	1.1%	0.7%	---
Shareholders' equity	1,123.4	1,102.4	984.8	975.3	977.0	955.6	962.2	973.3	925.8	---
Equity ratio	48.7%	49.6%	41.0%	38.8%	40.3%	40.2%	40.4%	40.8%	39.2%	---
Return on equity	2.3%	0.8%	-0.5%	-2.3%	0.1%	0.1%	1.3%	1.4%	0.8%	---
Number of employees(Japan)(thousand of people)	41.4	41.2	41.1	40.8	41.9	41.6	41.3	41.1	41.5	---
Number of employees(Overseas)(thousand of people)	44.0	45.8	68.7	67.6	67.2	67.0	67.3	67.4	67.0	---
Number of employees (Total)(thousand of people)	85.5	87.0	109.8	108.4	109.1	108.7	108.7	108.5	108.6	---

Interest coverage ratio(✕) = (Interest and dividend income + Operating income) ÷ Interest expense

## Key Financial Figures(Consolidated)

(Three months ended)

3. Sales by Category	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10 (Forecast)
Imaging & Solutions	455.2	464.5	443.9	469.3	436.8	438.3	430.9	484.1	424.6	439.8
(change from the previous corresponding period)	0.5%	-1.5%	-7.2%	-7.3%	-4.1%	-5.6%	-2.9%	3.2%	-2.8%	0.3%
Percentage of net sales	87.3%	85.3%	88.4%	89.6%	88.9%	88.1%	88.7%	89.4%	87.9%	87.8%
Imaging Solutions	410.1	403.9	383.9	400.5	378.0	366.9	368.1	402.9	359.9	368.0
(change from the previous corresponding period)	-0.5%	-2.7%	-11.6%	-10.6%	-7.8%	-9.2%	-4.1%	0.6%	-4.8%	0.3%
Percentage of net sales	78.6%	74.2%	76.5%	76.5%	76.9%	73.8%	75.8%	74.4%	74.5%	73.4%
Network System Solutions	45.1	60.5	59.9	68.8	58.7	71.3	62.7	81.2	64.7	71.8
(change from the previous corresponding period)	11.0%	7.0%	35.3%	17.6%	30.1%	17.9%	4.6%	18.1%	10.3%	0.6%
Percentage of net sales	8.7%	11.1%	11.9%	13.1%	12.0%	14.3%	12.9%	15.0%	13.4%	14.3%
Industrial Products	33.0	34.7	25.9	21.7	24.7	26.4	25.1	25.3	27.9	26.9
(change from the previous corresponding period)	-6.9%	-17.2%	-24.4%	-33.1%	-25.2%	-23.9%	-2.9%	16.2%	12.7%	1.6%
Percentage of net sales	6.3%	6.4%	5.2%	4.2%	5.0%	5.3%	5.2%	4.7%	5.8%	5.4%
Other	33.2	45.0	32.1	32.5	29.8	32.6	29.8	32.1	30.3	34.4
(change from the previous corresponding period)	-20.4%	1.3%	-17.7%	-20.0%	-10.3%	-27.6%	-7.3%	-1.3%	1.8%	5.3%
Percentage of net sales	6.4%	8.3%	6.4%	6.2%	6.1%	6.6%	6.1%	5.9%	6.3%	6.9%

4. Sales by Geographic Area	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10 (Forecast)
Japan	233.8	249.9	221.0	233.4	206.7	214.9	204.8	250.0	212.9	225.1
(change from the previous corresponding period)	-4.4%	-3.8%	-9.6%	-12.5%	-11.6%	-14.0%	-7.3%	7.1%	3.0%	4.7%
Percentage of net sales	44.8%	45.9%	44.0%	44.6%	42.1%	43.2%	42.2%	46.2%	44.1%	44.9%
Overseas	287.7	294.4	281.0	290.2	284.6	282.4	281.1	291.5	270.0	276.0
(change from the previous corresponding period)	0.8%	-1.4%	-8.6%	-7.2%	-1.1%	-4.1%	0.0%	0.5%	-5.1%	-2.3%
Percentage of net sales	55.2%	54.1%	56.0%	55.4%	57.9%	56.8%	57.8%	53.8%	55.9%	55.1%
The Americas	101.6	115.9	132.8	152.3	142.7	138.3	135.2	141.2	133.4	138.2
(change from the previous corresponding period)	-1.5%	3.0%	22.8%	37.5%	40.4%	19.4%	1.8%	-7.3%	-6.6%	-0.1%
Percentage of net sales	19.5%	21.3%	26.5%	29.1%	29.1%	27.8%	27.8%	26.1%	27.6%	27.6%
Europe	148.6	140.0	119.5	115.1	113.7	112.3	115.3	117.1	103.1	102.0
(change from the previous corresponding period)	1.2%	-1.6%	-22.6%	-27.8%	-23.5%	-19.7%	-3.5%	1.7%	-9.3%	-9.2%
Percentage of net sales	28.5%	25.7%	23.8%	22.0%	23.1%	22.6%	23.7%	21.6%	21.4%	20.4%
Other	37.3	38.4	28.5	22.6	28.1	31.6	30.5	33.1	33.5	35.8
(change from the previous corresponding period)	5.7%	-12.1%	-35.9%	-46.2%	-24.7%	-17.6%	6.8%	46.1%	19.1%	13.0%
Percentage of net sales	7.2%	7.1%	5.7%	4.3%	5.7%	6.4%	6.3%	6.1%	6.9%	7.1%

5. Products ratio on Imaging Solutions category (by sales)	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10
Japan Copier	72%	74%	73%	68%	71%	69%	69%	70%	69%
Printer	23%	20%	22%	26%	22%	22%	23%	22%	22%
Other	4%	6%	6%	5%	7%	9%	8%	9%	9%
Overseas Copier	76%	75%	76%	78%	72%	70%	71%	66%	71%
Printer	21%	21%	19%	18%	20%	21%	21%	26%	23%
Other	3%	4%	4%	4%	7%	9%	8%	8%	6%
Total Copier	75%	75%	75%	75%	72%	70%	70%	67%	70%
Printer	22%	21%	20%	21%	21%	22%	22%	25%	23%
Office	---	---	---	---	---	---	---	---	14%
Production	---	---	---	---	---	---	---	---	9%
Other	3%	5%	5%	4%	7%	9%	8%	8%	7%

6. Color ratio (by sales value of machine)	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10
Copier Japan	59%	57%	59%	59%	64%	68%	70%	62%	67%
Overseas	48%	52%	50%	53%	49%	50%	52%	52%	50%
Total	51%	53%	52%	54%	54%	55%	57%	56%	56%
Printer Japan	27%	19%	36%	31%	23%	25%	29%	37%	24%
Overseas	32%	20%	20%	17%	24%	30%	36%	49%	37%
Total	29%	20%	26%	23%	24%	29%	34%	47%	34%