

## Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Nine months ended)		
	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Dec.'07	Dec.'08	Dec.'09
Net sales	1,909.2	2,068.9	2,219.9	2,091.6	<b>2,000.0</b>	1,640.4	1,568.0	<b>1,474.7</b>
(change from the previous corresponding period)	5.6%	8.4%	7.3%	-5.8%	<b>-4.4%</b>	9.9%	-4.4%	<b>-5.9%</b>
Domestic sales	966.2	1,002.2	1,016.0	938.3	<b>855.0</b>	749.0	704.8	<b>626.5</b>
(change from the previous corresponding period)	0.0%	3.7%	1.4%	-7.6%	<b>-8.9%</b>	2.7%	-5.9%	<b>-11.1%</b>
Overseas sales	943.0	1,066.6	1,203.9	1,153.3	<b>1,145.0</b>	891.3	863.1	<b>848.2</b>
(change from the previous corresponding period)	12.1%	13.1%	12.9%	-4.2%	<b>-0.7%</b>	16.8%	-3.2%	<b>-1.7%</b>
Overseas sales ratio	49.4%	51.6%	54.2%	55.1%	<b>57.3%</b>	54.3%	55.0%	<b>57.5%</b>
Gross profit	795.0	862.4	927.7	854.3	<b>807.0</b>	688.6	657.4	<b>608.4</b>
(change from the previous corresponding period)	6.1%	8.5%	7.6%	-7.9%	<b>-5.5%</b>	9.8%	-4.5%	<b>-7.5%</b>
Percentage of net sales	41.6%	41.7%	41.8%	40.8%	<b>40.4%</b>	42.0%	41.9%	<b>41.3%</b>
Selling, general and administrative expenses	646.4	688.0	746.2	779.8	<b>762.0</b>	554.6	571.1	<b>570.6</b>
(change from the previous corresponding period)	4.6%	6.4%	8.5%	4.5%	<b>-2.3%</b>	9.7%	3.0%	<b>-0.1%</b>
Percentage of net sales	33.8%	33.3%	33.6%	37.2%	<b>38.1%</b>	33.8%	36.4%	<b>38.7%</b>
Operating income	148.5	174.3	181.5	74.5	<b>45.0</b>	134.0	86.3	<b>37.7</b>
(change from the previous corresponding period)	13.3%	17.4%	4.1%	-58.9%	<b>-39.6%</b>	10.0%	-35.5%	<b>-56.3%</b>
Percentage of net sales	7.8%	8.4%	8.2%	3.6%	<b>2.3%</b>	8.2%	5.5%	<b>2.6%</b>
Income before income taxes	152.7	174.5	174.6	30.9	<b>35.0</b>	134.0	60.0	<b>30.8</b>
(change from the previous corresponding period)	16.6%	14.2%	0.1%	-82.3%	<b>13.1%</b>	9.0%	-55.2%	<b>-48.7%</b>
Percentage of net sales	8.0%	8.4%	7.9%	1.5%	<b>1.8%</b>	8.2%	3.8%	<b>2.1%</b>
Net income attributable to Ricoh Company, Ltd.	97.0	111.7	106.4	6.5	<b>15.0</b>	85.2	29.5	<b>14.4</b>
(change from the previous corresponding period)	16.7%	15.1%	-4.7%	-93.9%	<b>129.7%</b>	2.4%	-65.4%	<b>-51.2%</b>
Percentage of net sales	5.1%	5.4%	4.8%	0.3%	<b>0.8%</b>	5.2%	1.9%	<b>1.0%</b>
Net income per share-basic [yen]	132.33	153.10	146.04	9.02	<b>20.67</b>	116.84	40.84	<b>19.87</b>
(change from the previous corresponding period)	17.5%	15.7%	-4.6%	-93.8%	<b>129.2%</b>	2.3%	-65.0%	<b>-51.3%</b>
Exchange rate [yen/US\$]	113.26	117.02	114.40	100.55	<b>92.72</b>	117.32	102.83	<b>93.62</b>
[yen/EURO]	137.86	150.08	161.69	143.74	<b>132.27</b>	162.89	150.74	<b>133.03</b>
2. Other ratios	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Dec.'07	Dec.'08	Dec.'09
R&D Expenditure	110.3	114.9	126.0	124.4	<b>112.0</b>	93.6	93.5	<b>81.8</b>
R&D Expenditure / net sales	5.8%	5.6%	5.7%	5.9%	<b>5.6%</b>	5.7%	6.0%	<b>5.5%</b>
Interest and dividend income	2.8	5.5	6.3	5.2	---	4.5	3.8	<b>2.2</b>
Interest expense	5.2	7.3	4.8	5.8	---	3.4	4.3	<b>6.1</b>
Financial income(expenses)net	-2.3	-1.8	1.5	-0.6	---	1.0	-0.4	<b>-3.9</b>
Interest coverage ratio(※) [times]	28.9	24.5	38.9	13.6	---	40.0	20.9	<b>6.5</b>
Depreciation for tangible fixed assets	67.4	72.4	72.7	74.8	<b>70.0</b>	54.1	55.0	<b>51.8</b>
Expenditure for plant and equipment	102.0	85.8	85.2	96.9	<b>75.0</b>	57.8	72.3	<b>48.3</b>
Free Cash Flow	53.4	51.8	-3.9	-195.6	---	-56.0	-241.9	<b>42.2</b>
Liquidity at hand	188.6	257.3	172.1	260.5	---	190.3	157.1	<b>218.4</b>
Liquidity at hand/Averaged sales [months]	1.2	1.5	0.9	1.5	---	1.0	0.9	<b>1.3</b>
Inventories	169.2	184.3	192.0	191.5	---	214.3	224.1	<b>181.3</b>
Inventories/Averaged cost of sales [months]	1.8	1.8	1.8	1.9	---	2.0	2.2	<b>1.9</b>
Debt	381.2	415.6	384.3	779.1	---	428.7	717.2	<b>718.4</b>
Debt on total assets	18.7%	18.5%	17.4%	31.0%	---	18.7%	29.8%	<b>30.2%</b>
Total assets	2,041.1	2,243.4	2,214.3	2,513.4	---	2,294.9	2,405.1	<b>2,382.4</b>
Income before income taxes on total assets	7.6%	8.1%	7.8%	1.3%	---	5.9%	2.6%	<b>1.3%</b>
Shareholders' equity	960.2	1,070.9	1,080.1	975.3	---	1,132.3	984.8	<b>962.2</b>
Equity ratio	47.0%	47.7%	48.8%	38.8%	---	49.3%	41.0%	<b>40.4%</b>
Return on equity	10.6%	11.0%	9.9%	0.6%	---	7.7%	2.9%	<b>1.5%</b>
Number of employees(Japan)(thousand of people)	39.9	40.3	40.3	40.8	---	40.6	41.1	<b>41.3</b>
Number of employees(Overseas)(thousand of people)	36.2	41.5	43.0	67.6	---	42.4	68.7	<b>67.3</b>
Number of employees (Total)(thousand of people)	76.1	81.9	83.4	108.4	---	83.1	109.8	<b>108.7</b>

Interest coverage ratio(※)=(Interest and dividend income + Operating income) ÷ Interest expense

\*As a result of the sale of a business in 1Q of FY07/3, the operating results from the discontinued operations have been reclassified.

## Key Financial Figures(Consolidated)

3. Sales by Category	(Fiscal year ended)					(Nine months ended)		
	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Dec.'07	Dec.'08	Dec.'09
Imaging & Solutions	1,637.2	1,774.4	1,909.5	1,833.0	<b>1,774.5</b>	1,403.2	1,363.7	<b>1,306.0</b>
(change from the previous corresponding period)	6.9%	8.4%	7.6%	-4.0%	<b>-3.2%</b>	10.2%	-2.8%	<b>-4.2%</b>
Percentage of net sales	85.8%	85.8%	86.0%	87.6%	<b>88.7%</b>	85.5%	87.0%	<b>88.6%</b>
Imaging Solutions	1,446.6	1,580.1	1,709.4	1,598.6	<b>1,511.5</b>	1,261.7	1,198.1	<b>1,113.2</b>
(change from the previous corresponding period)	8.6%	9.2%	8.2%	-6.5%	<b>-5.5%</b>	10.9%	-5.0%	<b>-7.1%</b>
Percentage of net sales	75.8%	76.4%	77.0%	76.4%	<b>75.6%</b>	76.9%	76.4%	<b>75.5%</b>
Network System Solutions	190.5	194.3	200.0	234.4	<b>263.0</b>	141.5	165.6	<b>192.8</b>
(change from the previous corresponding period)	-4.3%	2.0%	3.0%	17.2%	<b>12.2%</b>	4.6%	17.0%	<b>16.4%</b>
Percentage of net sales	10.0%	9.4%	9.0%	11.2%	<b>13.2%</b>	8.6%	10.6%	<b>13.1%</b>
Industrial Products	120.6	133.3	144.3	115.5	<b>102.0</b>	111.7	93.7	<b>76.3</b>
(change from the previous corresponding period)	1.0%	10.6%	8.2%	-19.9%	<b>-11.7%</b>	13.1%	-16.1%	<b>-18.6%</b>
Percentage of net sales	6.3%	6.4%	6.5%	5.5%	<b>5.1%</b>	6.8%	6.0%	<b>5.2%</b>
Other	151.3	161.0	166.0	143.0	<b>123.5</b>	125.3	110.4	<b>92.2</b>
(change from the previous corresponding period)	-3.3%	6.4%	3.1%	-13.9%	<b>-13.7%</b>	4.1%	-11.9%	<b>-16.5%</b>
Percentage of net sales	7.9%	7.8%	7.5%	6.8%	<b>6.2%</b>	7.6%	7.0%	<b>6.2%</b>

4. Sales by Geographic Area	(Fiscal year ended)					(Nine months ended)		
	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Dec.'07	Dec.'08	Dec.'09
Japan	966.2	1,002.2	1,016.0	938.3	<b>855.0</b>	749.0	704.8	<b>626.5</b>
(change from the previous corresponding period)	0.0%	3.7%	1.4%	-7.6%	<b>-8.9%</b>	2.7%	-5.9%	<b>-11.1%</b>
Percentage of net sales	50.6%	48.4%	45.8%	44.9%	<b>42.8%</b>	45.7%	45.0%	<b>42.5%</b>
Overseas	943.0	1,066.6	1,203.9	1,153.3	<b>1,145.0</b>	891.3	863.1	<b>848.2</b>
(change from the previous corresponding period)	12.1%	13.1%	12.9%	-4.2%	<b>-0.7%</b>	16.8%	-3.2%	<b>-1.7%</b>
Percentage of net sales	49.4%	51.6%	54.2%	55.1%	<b>57.3%</b>	54.3%	55.0%	<b>57.5%</b>
The Americas	387.4	426.4	434.7	502.8	<b>566.2</b>	323.9	350.4	<b>416.3</b>
(change from the previous corresponding period)	19.0%	10.1%	2.0%	15.7%	<b>12.6%</b>	4.7%	8.2%	<b>18.8%</b>
Percentage of net sales	20.3%	20.6%	19.6%	24.0%	<b>28.3%</b>	19.7%	22.4%	<b>28.2%</b>
Europe	434.8	507.1	603.2	523.4	<b>459.3</b>	443.6	408.2	<b>341.4</b>
(change from the previous corresponding period)	6.3%	16.6%	18.9%	-13.2%	<b>-12.3%</b>	24.5%	-8.0%	<b>-16.4%</b>
Percentage of net sales	22.8%	24.5%	27.2%	25.0%	<b>23.0%</b>	27.0%	26.0%	<b>23.2%</b>
Other	120.8	133.0	165.9	127.0	<b>119.5</b>	123.7	104.4	<b>90.3</b>
(change from the previous corresponding period)	13.3%	10.1%	24.7%	-23.4%	<b>-6.0%</b>	26.7%	-15.6%	<b>-13.5%</b>
Percentage of net sales	6.3%	6.4%	7.5%	6.1%	<b>6.0%</b>	7.5%	6.7%	<b>6.1%</b>

5. Products ratio on Imaging Solutions category (by sales)		Mar.'06	Mar.'07	Mar.'08	Mar.'09
Japan	Copier	---	76%	74%	72%
	Printer	---	19%	20%	23%
	Other	---	6%	6%	5%
Overseas	Copier	---	85%	80%	76%
	Printer	---	9%	15%	20%
	Other	---	6%	4%	4%
Total	Copier	81%	82%	78%	75%
	Printer	12%	13%	17%	21%
	Other	7%	6%	5%	4%

6. Color ratio (by sales value of machine)		Mar.'06	Mar.'07	Mar.'08	Mar.'09
Copier	Japan	44%	51%	59%	58%
	Overseas	32%	36%	44%	50%
	Total	36%	40%	48%	53%
Printer	Japan	24%	24%	26%	28%
	Overseas	53%	57%	36%	22%
	Total	34%	37%	31%	24%

## Key Financial Figures(Consolidated)

		(Three months ended)							
1. Operating Results		Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10 (Forecast)
Net sales		521.5	544.3	502.0	523.6	491.3	497.4	<b>485.9</b>	<b>525.2</b>
	(change from the previous corresponding period)	-1.6%	-2.5%	-9.0%	-9.6%	-5.8%	-8.6%	<b>-3.2%</b>	<b>0.3%</b>
Domestic sales		233.8	249.9	221.0	233.4	206.7	214.9	<b>204.8</b>	<b>228.4</b>
	(change from the previous corresponding period)	-4.4%	-3.8%	-9.6%	-12.5%	-11.6%	-14.0%	<b>-7.3%</b>	<b>-2.1%</b>
Overseas sales		287.7	294.4	281.0	290.2	284.6	282.4	<b>281.1</b>	<b>296.7</b>
	(change from the previous corresponding period)	0.8%	-1.4%	-8.6%	-7.2%	-1.1%	-4.1%	<b>0.0%</b>	<b>2.3%</b>
	Overseas sales ratio	55.2%	54.1%	56.0%	55.4%	57.9%	56.8%	<b>57.8%</b>	<b>56.5%</b>
Gross profit		228.3	214.9	214.1	196.8	200.3	197.8	<b>210.2</b>	<b>198.5</b>
	(change from the previous corresponding period)	-0.2%	-3.4%	-9.8%	-17.6%	-12.3%	-7.9%	<b>-1.8%</b>	<b>0.9%</b>
	Percentage of net sales	43.8%	39.5%	42.7%	37.6%	40.8%	39.8%	<b>43.3%</b>	<b>37.8%</b>
Selling, general and administrative expenses		188.6	189.6	192.8	208.7	194.2	189.9	<b>186.4</b>	<b>191.3</b>
	(change from the previous corresponding period)	3.6%	2.8%	2.6%	9.0%	3.0%	0.2%	<b>-3.3%</b>	<b>-8.3%</b>
	Percentage of net sales	36.2%	34.8%	38.5%	39.9%	39.5%	38.2%	<b>38.4%</b>	<b>36.4%</b>
Operating income		39.7	25.3	21.3	-11.8	6.0	7.9	<b>23.7</b>	<b>7.2</b>
	(change from the previous corresponding period)	-14.7%	-33.3%	-56.9%	---	-84.7%	-68.7%	<b>11.4%</b>	---
	Percentage of net sales	7.6%	4.7%	4.2%	-2.3%	1.2%	1.6%	<b>4.9%</b>	<b>1.4%</b>
Income before income taxes		43.7	15.1	1.1	-29.1	3.4	3.3	<b>24.0</b>	<b>4.1</b>
	(change from the previous corresponding period)	-17.9%	-52.4%	-97.6%	---	-92.2%	-77.9%	<b>1,925.0%</b>	---
	Percentage of net sales	8.4%	2.8%	0.2%	-5.6%	0.7%	0.7%	<b>5.0%</b>	<b>0.8%</b>
Net income attributable to Ricoh Company, Ltd.		25.7	8.6	-4.8	-23.0	0.9	0.9	<b>12.6</b>	<b>0.5</b>
	(change from the previous corresponding period)	-24.0%	-55.4%	---	---	-96.5%	-89.5%	---	---
	Percentage of net sales	4.9%	1.6%	-1.0%	-4.4%	0.2%	0.2%	<b>2.6%</b>	<b>0.1%</b>
Net income per share-basic	[yen]	35.71	11.85	-6.62	-31.92	1.24	1.25	<b>17.38</b>	<b>0.80</b>
	(change from the previous corresponding period)	-23.0%	-55.2%	---	---	-96.5%	-89.5%	---	---
Exchange rate	[yen/US\$]	104.66	107.63	96.21	93.61	97.51	93.64	<b>89.75</b>	<b>90.00</b>
	[yen/EURO]	163.48	161.92	126.97	122.35	132.69	133.79	<b>132.60</b>	<b>130.00</b>
2. Other ratios		Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10 (Forecast)
R&D Expenditure		31.7	31.4	30.2	30.9	27.2	28.7	<b>25.8</b>	<b>30.3</b>
	R&D Expenditure / net sales	6.1%	5.8%	6.0%	5.9%	5.6%	5.8%	<b>5.3%</b>	<b>5.8%</b>
Interest and dividend income		1.2	1.7	0.7	1.3	0.5	1.1	<b>0.4</b>	---
Interest expense		1.0	1.3	1.8	1.5	2.1	1.9	<b>2.0</b>	---
Financial income(expenses)net		0.2	0.4	-1.1	-0.1	-1.5	-0.8	<b>-1.6</b>	---
	Interest coverage ratio(%) [times]	38.4	19.7	11.8	---	3.2	4.6	<b>11.6</b>	---
Depreciation for tangible fixed assets		17.7	17.6	19.7	19.8	16.6	17.3	<b>17.8</b>	<b>18.3</b>
Expenditure for plant and equipment		20.4	26.5	25.3	24.6	17.3	21.0	<b>9.8</b>	<b>26.8</b>
Free Cash Flow		-20.4	-24.1	-197.4	46.2	5.9	23.7	<b>12.4</b>	---
Liquidity at hand		176.2	162.2	157.1	260.5	197.9	226.4	<b>218.4</b>	---
	Liquidity at hand/Averaged sales [months]	1.0	0.9	0.9	1.5	1.2	1.4	<b>1.3</b>	---
Inventories		218.7	206.1	224.1	191.5	193.3	177.7	<b>181.3</b>	---
	Inventories/Averaged cost of sales [months]	2.2	1.9	2.3	1.8	2.0	1.8	<b>2.0</b>	---
Debt		420.1	426.8	717.2	779.1	721.6	724.2	<b>718.4</b>	---
	Debt on total assets	18.2%	19.2%	29.8%	31.0%	29.8%	30.5%	<b>30.2%</b>	---
Total assets		2,304.7	2,220.8	2,405.1	2,513.4	2,424.3	2,376.9	<b>2,382.4</b>	---
	Income before income taxes on total assets	1.9%	0.7%	0.1%	-1.2%	0.1%	0.1%	<b>1.0%</b>	---
Shareholders' equity		1,123.4	1,102.4	984.8	975.3	977.0	955.6	<b>962.2</b>	---
	Equity ratio	48.7%	49.6%	41.0%	38.8%	40.3%	40.2%	<b>40.4%</b>	---
	Return on equity	2.3%	0.8%	-0.5%	-2.3%	0.1%	0.1%	<b>1.3%</b>	---
	Number of employees(Japan)(thousand of people)	41.4	41.2	41.1	40.8	41.9	41.6	<b>41.3</b>	---
	Number of employees(Overseas)(thousand of people)	44.0	45.8	68.7	67.6	67.2	67.0	<b>67.3</b>	---
	Number of employees (Total)(thousand of people)	85.5	87.0	109.8	108.4	109.1	108.7	<b>108.7</b>	---
Interest coverage ratio(%)=(Interest and dividend income + Operating income) ÷ Interest expense									

## Key Financial Figures(Consolidated)

(Three months ended)

3. Sales by Category	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10 (Forecast)
Imaging & Solutions	455.2	464.5	443.9	469.3	436.8	438.3	<b>430.9</b>	<b>468.4</b>
(change from the previous corresponding period)	0.5%	-1.5%	-7.2%	-7.3%	-4.1%	-5.6%	<b>-2.9%</b>	<b>-0.2%</b>
Percentage of net sales	87.3%	85.3%	88.4%	89.6%	88.9%	88.1%	<b>88.7%</b>	<b>89.2%</b>
Imaging Solutions	410.1	403.9	383.9	400.5	378.0	366.9	<b>368.1</b>	<b>398.2</b>
(change from the previous corresponding period)	-0.5%	-2.7%	-11.6%	-10.6%	-7.8%	-9.2%	<b>-4.1%</b>	<b>-0.6%</b>
Percentage of net sales	78.6%	74.2%	76.5%	76.5%	76.9%	73.8%	<b>75.8%</b>	<b>75.8%</b>
Network System Solutions	45.1	60.5	59.9	68.8	58.7	71.3	<b>62.7</b>	<b>70.2</b>
(change from the previous corresponding period)	11.0%	7.0%	35.3%	17.6%	30.1%	17.9%	<b>4.6%</b>	<b>2.0%</b>
Percentage of net sales	8.7%	11.1%	11.9%	13.1%	12.0%	14.3%	<b>12.9%</b>	<b>13.4%</b>
Industrial Products	33.0	34.7	25.9	21.7	24.7	26.4	<b>25.1</b>	<b>25.7</b>
(change from the previous corresponding period)	-6.9%	-17.2%	-24.4%	-33.1%	-25.2%	-23.9%	<b>-2.9%</b>	<b>17.8%</b>
Percentage of net sales	6.3%	6.4%	5.2%	4.2%	5.0%	5.3%	<b>5.2%</b>	<b>4.9%</b>
Other	33.2	45.0	32.1	32.5	29.8	32.6	<b>29.8</b>	<b>31.2</b>
(change from the previous corresponding period)	-20.4%	1.3%	-17.7%	-20.0%	-10.3%	-27.6%	<b>-7.3%</b>	<b>-4.2%</b>
Percentage of net sales	6.4%	8.3%	6.4%	6.2%	6.1%	6.6%	<b>6.1%</b>	<b>5.9%</b>

4. Sales by Geographic Area	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10 (Forecast)
Japan	233.8	249.9	221.0	233.4	206.7	214.9	<b>204.8</b>	<b>228.5</b>
(change from the previous corresponding period)	-4.4%	-3.8%	-9.6%	-12.5%	-11.6%	-14.0%	<b>-7.3%</b>	<b>-2.1%</b>
Percentage of net sales	44.8%	45.9%	44.0%	44.6%	42.1%	43.2%	<b>42.2%</b>	<b>43.5%</b>
Overseas	287.7	294.4	281.0	290.2	284.6	282.4	<b>281.1</b>	<b>296.8</b>
(change from the previous corresponding period)	0.8%	-1.4%	-8.6%	-7.2%	-1.1%	-4.1%	<b>0.0%</b>	<b>2.3%</b>
Percentage of net sales	55.2%	54.1%	56.0%	55.4%	57.9%	56.8%	<b>57.8%</b>	<b>56.5%</b>
The Americas	101.6	115.9	132.8	152.3	142.7	138.3	<b>135.2</b>	<b>149.8</b>
(change from the previous corresponding period)	-1.5%	3.0%	22.8%	37.5%	40.4%	19.4%	<b>1.8%</b>	<b>-1.7%</b>
Percentage of net sales	19.5%	21.3%	26.5%	29.1%	29.1%	27.8%	<b>27.8%</b>	<b>28.5%</b>
Europe	148.6	140.0	119.5	115.1	113.7	112.3	<b>115.3</b>	<b>117.8</b>
(change from the previous corresponding period)	1.2%	-1.6%	-22.6%	-27.8%	-23.5%	-19.7%	<b>-3.5%</b>	<b>2.3%</b>
Percentage of net sales	28.5%	25.7%	23.8%	22.0%	23.1%	22.6%	<b>23.7%</b>	<b>22.4%</b>
Other	37.3	38.4	28.5	22.6	28.1	31.6	<b>30.5</b>	<b>29.2</b>
(change from the previous corresponding period)	5.7%	-12.1%	-35.9%	-46.2%	-24.7%	-17.6%	<b>6.8%</b>	<b>28.4%</b>
Percentage of net sales	7.2%	7.1%	5.7%	4.3%	5.7%	6.4%	<b>6.3%</b>	<b>5.6%</b>

5. Products ratio on Imaging Solutions category (by sales)	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09
Japan Copier	72%	74%	73%	68%	71%	69%	<b>69%</b>
Printer	23%	20%	22%	26%	22%	22%	<b>23%</b>
Other	4%	6%	6%	5%	7%	9%	<b>8%</b>
Overseas Copier	76%	75%	76%	78%	72%	70%	<b>71%</b>
Printer	21%	21%	19%	18%	20%	21%	<b>21%</b>
Other	3%	4%	4%	4%	7%	9%	<b>8%</b>
Total Copier	75%	75%	75%	75%	72%	70%	<b>70%</b>
Printer	22%	21%	20%	21%	21%	22%	<b>22%</b>
Other	3%	5%	5%	4%	7%	9%	<b>8%</b>

6. Color ratio (by sales value of machine)	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09
Copier Japan	59%	57%	59%	59%	64%	68%	<b>70%</b>
Overseas	48%	52%	50%	53%	49%	50%	<b>52%</b>
Total	51%	53%	52%	54%	54%	55%	<b>57%</b>
Printer Japan	27%	19%	36%	31%	23%	25%	<b>29%</b>
Overseas	32%	20%	20%	17%	24%	30%	<b>36%</b>
Total	29%	20%	26%	23%	24%	29%	<b>34%</b>