

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Sep.'07	Sep.'08	Sep.'09 (Forecast)
Net sales	1,909.2	2,068.9	2,219.9	2,091.6	2,160.0	1,088.3	1,065.9	1,060.0
(change from the previous corresponding period)	5.6%	8.4%	7.3%	-5.8%	3.3%	10.3%	-2.1%	-0.6%
Domestic sales	966.2	1,002.2	1,016.0	938.3	940.0	504.4	483.8	464.0
(change from the previous corresponding period)	0.0%	3.7%	1.4%	-7.6%	0.2%	2.4%	-4.1%	-4.1%
Overseas sales	943.0	1,066.6	1,203.9	1,153.3	1,220.0	583.9	582.1	596.0
(change from the previous corresponding period)	12.1%	13.1%	12.9%	-4.2%	5.8%	18.1%	-0.3%	2.4%
Overseas sales ratio	49.4%	51.6%	54.2%	55.1%	56.5%	53.7%	54.6%	56.2%
Gross profit	795.0	862.4	927.7	854.3	880.0	451.2	443.3	432.0
(change from the previous corresponding period)	6.1%	8.5%	7.6%	-7.9%	3.0%	10.6%	-1.8%	-2.6%
Percentage of net sales	41.6%	41.7%	41.8%	40.8%	40.7%	41.5%	41.6%	40.8%
Operating income	148.5	174.3	181.5	74.5	65.0	84.5	65.0	15.0
(change from the previous corresponding period)	13.3%	17.4%	4.1%	-58.9%	-12.8%	15.6%	-23.0%	-77.0%
Percentage of net sales	7.8%	8.4%	8.2%	3.6%	3.0%	7.8%	6.1%	1.4%
Income before income taxes	152.7	174.5	174.6	30.9	55.0	85.0	58.8	10.0
(change from the previous corresponding period)	16.6%	14.2%	0.1%	-82.3%	77.8%	14.5%	-30.8%	-83.0%
Percentage of net sales	8.0%	8.4%	7.9%	1.5%	2.5%	7.8%	5.5%	0.9%
Net income	97.0	111.7	106.4	6.5	30.0	53.1	34.3	3.5
(change from the previous corresponding period)	16.7%	15.1%	-4.7%	-93.9%	359.4%	2.1%	-35.4%	-89.8%
Percentage of net sales	5.1%	5.4%	4.8%	0.3%	1.4%	4.9%	3.2%	0.3%
Net income per share-basic [yen]	132.33	153.10	146.04	9.02	41.44	72.83	47.56	4.83
(change from the previous corresponding period)	17.5%	15.7%	-4.6%	-93.8%	359.4%	2.1%	-34.7%	-89.8%
Exchange rate [yen/US\$]	113.26	117.02	114.40	100.55	95.00	119.37	106.15	95.00
[yen/EURO]	137.86	150.08	161.69	143.74	125.00	162.36	162.69	125.00
2. Sales by Category	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Sep.'07	Sep.'08	Sep.'09 (Forecast)
Imaging Solution Business	1,446.6	1,580.1	1,709.4	1,598.6	1,645.7	827.3	814.1	807.5
Network System Solution Business	190.5	194.3	200.0	234.4	270.2	97.2	105.6	132.6
Industry Business	120.6	133.3	144.3	115.5	104.1	77.4	67.8	48.6
Other Business	151.3	161.0	166.0	143.0	140.0	86.2	78.3	71.3
3. Sales by Geographic Area	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Sep.'07	Sep.'08	Sep.'09 (Forecast)
Japan	966.2	1,002.2	1,016.0	938.3	940.0	504.4	483.8	464.0
The Americas	387.4	426.4	434.7	502.8	609.6	215.7	217.5	299.6
Europe	434.8	507.1	603.2	523.4	494.5	289.1	288.7	240.8
Other	120.8	133.0	165.9	127.0	115.9	79.1	75.8	55.6
4. Other ratios	Mar.'06	Mar.'07	Mar.'08	Mar.'09	Mar.'10 (Forecast)	Sep.'07	Sep.'08	Sep.'09 (Forecast)
R&D Expenditure	110.3	114.9	126.0	124.4	120.0	61.5	63.2	59.0
R&D Expenditure / net sales	5.8%	5.6%	5.7%	5.9%	5.6%	5.7%	5.9%	5.6%
Interest and dividend income	2.8	5.5	6.3	5.2	---	3.1	3.0	---
Interest expense	5.2	7.3	4.8	5.8	---	2.7	2.4	---
Financial income(expenses)net	-2.3	-1.8	1.5	-0.6	---	0.4	0.6	---
Interest coverage ratio(✕) [times]	28.9	24.5	38.9	13.6	---	32.2	27.8	---
Depreciation for tangible fixed assets	67.4	72.4	72.7	74.8	77.0	35.6	35.3	37.0
Expenditure for plant and equipment	102.0	85.8	85.2	96.9	95.0	39.6	46.9	50.0
Free Cash Flow	53.4	51.8	-3.9	-195.6	---	-58.2	-44.5	---
Liquidity at hand	188.6	257.3	172.1	260.5	---	191.5	162.2	---
Liquidity at hand/Averaged sales [months]	1.2	1.5	0.9	1.5	---	1.1	0.9	---
Inventories	169.2	184.3	192.0	191.5	---	203.3	206.1	---
Inventories/Averaged cost of sales [months]	1.8	1.8	1.8	1.9	---	1.9	2.0	---
Debt	381.2	415.6	384.3	779.1	---	420.4	426.8	---
Debt on total assets	18.7%	18.5%	17.4%	31.0%	---	18.3%	19.2%	---
Total assets	2,041.1	2,243.4	2,214.3	2,513.4	---	2,299.8	2,220.8	---
Income before income taxes on total assets	7.6%	8.1%	7.8%	1.3%	---	3.7%	2.7%	---
Shareholders' equity	960.2	1,070.9	1,080.1	975.3	---	1,114.5	1,102.4	---
Equity ratio	47.0%	47.7%	48.8%	38.8%	---	48.5%	49.6%	---
Return on equity	10.6%	11.0%	9.9%	0.6%	---	4.9%	3.1%	---
Number of employees(Japan)(thousand of people)	39.9	40.3	40.3	40.8	---	40.7	41.2	---
Number of employees(Overseas)(thousand of people)	36.2	41.5	43.0	67.6	---	42.2	45.8	---
Number of employees (Total)(thousand of people)	76.1	81.9	83.4	108.4	---	83.0	87.0	---

Interest coverage ratio(✕)=(Interest and dividend income + Operating income) ÷ Interest expense

*As a result of the sale of a business in 1Q of FY07/3, the operating results from the discontinued operations have been reclassified.

Key Financial Figures(Consolidated)

		(Three months ended)							
1. Operating Results		Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09
Net sales		530.1	558.2	552.0	579.5	521.5	544.3	502.0	523.6
	(change from the previous corresponding period)	9.4%	11.1%	9.2%	0.6%	-1.6%	-2.5%	-9.0%	-9.6%
Domestic sales		244.7	259.7	244.6	266.9	233.8	249.9	221.0	233.4
	(change from the previous corresponding period)	1.8%	3.0%	3.3%	-2.2%	-4.4%	-3.8%	-9.6%	-12.5%
Overseas sales		285.3	298.5	307.3	312.6	287.7	294.4	281.0	290.2
	(change from the previous corresponding period)	16.9%	19.3%	14.3%	3.1%	0.8%	-1.4%	-8.6%	-7.2%
	Overseas sales ratio	53.8%	53.5%	55.7%	53.9%	55.2%	54.1%	56.0%	55.4%
Gross profit		228.7	222.4	237.4	239.0	228.3	214.9	214.1	196.8
	(change from the previous corresponding period)	12.9%	8.3%	8.2%	1.7%	-0.2%	-3.4%	-9.8%	-17.6%
	Percentage of net sales	43.2%	39.9%	43.0%	41.2%	43.8%	39.5%	42.7%	37.6%
Operating income		46.6	37.9	49.4	47.4	39.7	25.3	21.3	-11.8
	(change from the previous corresponding period)	14.7%	16.7%	1.6%	-9.7%	-14.7%	-33.3%	-56.9%	-
	Percentage of net sales	8.8%	6.8%	9.0%	8.2%	7.6%	4.7%	4.2%	-2.3%
Income before income taxes		53.2	31.7	49.0	40.5	43.7	15.1	1.1	-29.1
	(change from the previous corresponding period)	37.6%	-10.6%	0.5%	-21.1%	-17.9%	-52.4%	-97.6%	-
	Percentage of net sales	10.0%	5.7%	8.9%	7.0%	8.4%	2.8%	0.2%	-5.6%
Net income		33.8	19.3	32.1	21.1	25.7	8.6	-4.8	-23.0
	(change from the previous corresponding period)	16.2%	-15.8%	2.8%	-25.5%	-24.0%	-55.4%	-	-
	Percentage of net sales	6.4%	3.5%	5.8%	3.7%	4.9%	1.6%	-1.0%	-4.4%
Net income per share-basic	[yen]	46.38	26.45	44.01	29.20	35.71	11.85	-6.62	-31.92
	(change from the previous corresponding period)	16.2%	-15.8%	2.8%	-25.0%	-23.0%	-55.2%	-	-
Exchange rate	[yen/US\$]	120.77	117.98	113.24	105.60	104.66	107.63	96.21	93.61
	[yen/EURO]	162.72	162.00	163.96	158.06	163.48	161.92	126.97	122.35
2. Sales by Category		Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09
Imaging Solutions		412.1	415.2	434.3	447.7	410.1	403.9	383.9	400.5
Network input/output systems		40.6	56.5	44.3	58.5	45.1	60.5	59.9	68.8
Network system solutions		35.5	41.9	34.2	32.5	33.0	34.7	25.9	21.7
Other Businesses		41.7	44.5	39.1	40.6	33.2	45.0	32.1	32.5
3. Sales by Geographic Area		Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09
Japan		244.7	259.7	244.6	266.9	233.8	249.9	221.0	233.4
The Americas		103.1	112.5	108.2	110.8	101.6	115.9	132.8	152.3
Europe		146.8	142.2	154.5	159.5	148.6	140.0	119.5	115.1
Other		35.3	43.7	44.6	42.2	37.3	38.4	28.5	22.6
4. Other ratios		Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09
R&D Expenditure		27.2	34.3	32.0	32.4	31.7	31.4	30.2	30.9
	R&D Expenditure / net sales	5.1%	6.1%	5.8%	5.6%	6.1%	5.8%	6.0%	5.9%
Interest and dividend income		1.3	1.8	1.3	1.7	1.2	1.7	0.7	1.3
Interest expense		1.1	1.5	0.7	1.3	1.0	1.3	1.8	1.5
Financial income(expenses)net		0.1	0.2	0.6	0.4	0.2	0.4	-1.1	-0.1
	Interest coverage ratio(※) [times]	41.7	25.3	68.2	36.0	38.4	19.7	11.8	-
Depreciation for tangible fixed assets		16.8	18.8	18.4	18.6	17.7	17.6	19.7	19.8
Expenditure for plant and equipment		17.1	22.5	18.1	27.3	20.4	26.5	25.3	24.6
Free Cash Flow		-85.8	27.5	2.2	52.0	-20.4	-24.1	-197.4	46.2
Liquidity at hand		173.4	191.5	190.3	172.1	176.2	162.2	157.1	260.5
	Liquidity at hand/Averaged sales [months]	1.0	1.0	1.0	0.9	1.0	0.9	0.9	1.5
Inventories		203.5	203.3	214.3	192.0	218.7	206.1	224.1	191.5
	Inventories/Averaged cost of sales [months]	2.0	1.8	2.0	1.7	2.2	1.9	2.3	1.8
Debt		429.0	420.4	428.7	384.3	420.1	426.8	717.2	779.1
	Debt on total assets	18.5%	18.3%	18.7%	17.4%	18.2%	19.2%	29.8%	31.0%
Total assets		2,313.5	2,299.8	2,294.9	2,214.3	2,304.7	2,220.8	2,405.1	2,513.4
	Income before income taxes on total assets	2.3%	1.4%	2.1%	1.8%	1.9%	0.7%	0.1%	-1.2%
Shareholders' equity		1,111.0	1,114.5	1,132.3	1,080.1	1,123.4	1,102.4	984.8	975.3
	Equity ratio	48.0%	48.5%	49.3%	48.8%	48.7%	49.6%	41.0%	38.8%
	Return on equity	3.1%	1.7%	2.9%	1.9%	2.3%	0.8%	-0.5%	-2.3%
	Number of employees(Japan)(thousand of people)	41.0	40.7	40.6	40.3	41.4	41.2	41.1	40.8
	Number of employees(Overseas)(thousand of people)	40.9	42.2	42.4	43.0	44.0	45.8	68.7	67.6
	Number of employees (Total)(thousand of people)	81.9	83.0	83.1	83.4	85.5	87.0	109.8	108.4

Interest coverage ratio(※)=(Interest and dividend income + Operating income) ÷ Interest expense