

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Nine months ended)		
	Mar.'05	Mar.'06	Mar.'07	Mar.'08	Mar.'09 (Forecast)	Dec.'06	Dec.'07	Dec.'08
Net sales	1,807.4	1,909.2	2,068.9	2,219.9	2,150.0	1,492.6	1,640.4	1,568.0
(change from the previous corresponding period)	1.9%	5.6%	8.4%	7.3%	-3.2%	7.0%	9.9%	-4.4%
Domestic sales	966.2	966.2	1,002.2	1,016.0	959.0	729.3	749.0	704.8
(change from the previous corresponding period)	6.5%	0.0%	3.7%	1.4%	-5.6%	3.1%	2.7%	-5.9%
Overseas sales	841.1	943.0	1,066.6	1,203.9	1,191.0	763.3	891.3	863.1
(change from the previous corresponding period)	-2.9%	12.1%	13.1%	12.9%	-1.1%	11.1%	16.8%	-3.2%
Overseas sales ratio	46.5%	49.4%	51.6%	54.2%	55.4%	51.1%	54.3%	55.0%
Gross profit	749.1	795.0	862.4	927.7	879.0	627.2	688.6	657.4
(change from the previous corresponding period)	-1.4%	6.1%	8.5%	7.6%	-5.3%	7.1%	9.8%	-4.5%
Percentage of net sales	41.5%	41.6%	41.7%	41.8%	40.9%	42.0%	42.0%	41.9%
Operating income	131.1	148.5	174.3	181.5	100.0	121.8	134.0	86.3
(change from the previous corresponding period)	-9.8%	13.3%	17.4%	4.1%	-44.9%	20.1%	10.0%	-35.5%
Percentage of net sales	7.3%	7.8%	8.4%	8.2%	4.7%	8.2%	8.2%	5.5%
Income before income taxes	130.9	152.7	174.5	174.6	70.0	123.0	134.0	60.0
(change from the previous corresponding period)	-5.4%	16.6%	14.2%	0.1%	-59.9%	16.6%	9.0%	-55.2%
Percentage of net sales	7.2%	8.0%	8.4%	7.9%	3.3%	8.2%	8.2%	3.8%
Net income	83.1	97.0	111.7	106.4	35.0	83.2	85.2	29.5
(change from the previous corresponding period)	-9.4%	16.7%	15.1%	-4.7%	-67.1%	26.5%	2.4%	-65.4%
Percentage of net sales	4.6%	5.1%	5.4%	4.8%	1.6%	5.6%	5.2%	1.9%
Net income per share-basic [yen]	112.64	132.33	153.10	146.04	48.39	114.18	116.84	40.84
(change from the previous corresponding period)	-8.9%	17.5%	15.7%	-4.6%	-66.9%	27.2%	2.3%	-65.0%
Exchange rate [yen/US\$]	107.58	113.26	117.02	114.40	99.63	116.21	117.32	102.83
[yen/EURO]	135.25	137.86	150.08	161.69	143.09	147.97	162.89	150.74
2. Sales by Category	Mar.'05	Mar.'06	Mar.'07	Mar.'08	Mar.'09 (Forecast)	Dec.'06	Dec.'07	Dec.'08
Imaging Solution Business	1,332.2	1,446.6	1,580.1	1,709.4	1,647.9	1,138.0	1,261.7	1,198.1
Network System Solution Business	199.1	190.5	194.3	200.0	238.7	135.3	141.5	165.6
Industry Business	119.4	120.6	133.3	144.3	116.0	98.8	111.7	93.7
Other Business	156.5	151.3	161.0	166.0	147.2	120.4	125.3	110.4
3. Sales by Geographic Area	Mar.'05	Mar.'06	Mar.'07	Mar.'08	Mar.'09 (Forecast)	Dec.'06	Dec.'07	Dec.'08
Japan	966.2	966.2	1,002.2	1,016.0	959.0	729.3	749.0	704.8
The Americas	325.5	387.4	426.4	434.7	516.3	309.3	323.9	350.4
Europe	408.9	434.8	507.1	603.2	536.1	356.3	443.6	408.2
Other	106.6	120.8	133.0	165.9	138.4	97.6	123.7	104.4
4. Other ratios	Mar.'05	Mar.'06	Mar.'07	Mar.'08	Mar.'09 (Forecast)	Dec.'06	Dec.'07	Dec.'08
R&D Expenditure	110.4	110.3	114.9	126.0	126.0	84.4	93.6	93.5
R&D Expenditure / net sales	6.1%	5.8%	5.6%	5.7%	5.9%	5.7%	5.7%	6.0%
Interest and dividend income	2.2	2.8	5.5	6.3	---	3.4	4.5	3.8
Interest expense	4.6	5.2	7.3	4.8	---	5.1	3.4	4.3
Financial income(expenses)net	-2.4	-2.3	-1.8	1.5	---	-1.6	1.0	-0.4
Interest coverage ratio(✕) [times]	28.5	28.9	24.5	38.9	---	24.5	40.0	20.9
Depreciation for tangible fixed assets	66.7	67.4	72.4	72.7	76.0	52.0	54.1	55.0
Expenditure for plant and equipment	84.7	102.0	85.8	85.2	98.0	56.8	57.8	72.3
Free Cash Flow	33.0	53.4	51.8	-3.9	---	12.9	-56.0	-241.9
Liquidity at hand	188.4	188.6	257.3	172.1	---	271.0	190.3	157.1
Liquidity at hand/Averaged sales [months]	1.3	1.2	1.5	0.9	---	1.6	1.0	0.9
Inventories	167.3	169.2	184.3	192.0	---	207.3	214.3	224.1
Inventories/Averaged cost of sales [months]	1.9	1.8	1.8	1.8	---	2.2	2.0	2.2
Debt	410.0	381.2	415.6	384.3	---	468.0	428.7	717.2
Debt on total assets	21.0%	18.7%	18.5%	17.4%	---	21.2%	18.7%	29.8%
Total assets	1,953.6	2,041.1	2,243.4	2,214.3	---	2,205.5	2,294.9	2,405.1
Income before income taxes on total assets	6.9%	7.6%	8.1%	7.8%	---	5.8%	5.9%	2.6%
Shareholders' equity	862.9	960.2	1,070.9	1,080.1	---	1,036.1	1,132.3	984.8
Equity ratio	44.2%	47.0%	47.7%	48.8%	---	47.0%	49.3%	41.0%
Return on equity	10.0%	10.6%	11.0%	9.9%	---	8.3%	7.7%	2.9%
Number of employees(Japan)(thousand of people)	40.1	39.9	40.3	40.3	---	40.3	40.6	41.1
Number of employees(Overseas)(thousand of people)	34.9	36.2	41.5	43.0	---	39.1	42.4	68.7
Number of employees (Total)(thousand of people)	75.0	76.1	81.9	83.4	---	79.4	83.1	109.8

Interest coverage ratio(✕)=(Interest and dividend income + Operating income) ÷ Interest expense

*As a result of the sale of a business in 1Q of FY07/3, the operating results from the discontinued operations have been reclassified.

Key Financial Figures(Consolidated)

(Three months ended)												
1. Operating Results					Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09 (Forecast)
Net sales		530.1	558.2	552.0	579.5	521.5	544.3	502.0	581.9			
(change from the previous corresponding period)		9.4%	11.1%	9.2%	0.6%	-1.6%	-2.5%	-9.0%	0.4%			
Domestic sales		244.7	259.7	244.6	266.9	233.8	249.9	221.0	254.1			
(change from the previous corresponding period)		1.8%	3.0%	3.3%	-2.2%	-4.4%	-3.8%	-9.6%	-4.8%			
Overseas sales		285.3	298.5	307.3	312.6	287.7	294.4	281.0	327.8			
(change from the previous corresponding period)		16.9%	19.3%	14.3%	3.1%	0.8%	-1.4%	-8.6%	4.9%			
Overseas sales ratio		53.8%	53.5%	55.7%	53.9%	55.2%	54.1%	56.0%	56.3%			
Gross profit		228.7	222.4	237.4	239.0	228.3	214.9	214.1	221.5			
(change from the previous corresponding period)		12.9%	8.3%	8.2%	1.7%	-0.2%	-3.4%	-9.8%	-7.3%			
Percentage of net sales		43.2%	39.9%	43.0%	41.2%	43.8%	39.5%	42.7%	38.1%			
Operating income		46.6	37.9	49.4	47.4	39.7	25.3	21.3	13.6			
(change from the previous corresponding period)		14.7%	16.7%	1.6%	-9.7%	-14.7%	-33.3%	-56.9%	-71.3%			
Percentage of net sales		8.8%	6.8%	9.0%	8.2%	7.6%	4.7%	4.2%	2.3%			
Income before income taxes		53.2	31.7	49.0	40.5	43.7	15.1	1.1	9.9			
(change from the previous corresponding period)		37.6%	-10.6%	0.5%	-21.1%	-17.9%	-52.4%	-97.6%	-75.5%			
Percentage of net sales		10.0%	5.7%	8.9%	7.0%	8.4%	2.8%	0.2%	1.7%			
Net income		33.8	19.3	32.1	21.1	25.7	8.6	-4.8	5.4			
(change from the previous corresponding period)		16.2%	-15.8%	2.8%	-25.5%	-24.0%	-55.4%	-	-74.2%			
Percentage of net sales		6.4%	3.5%	5.8%	3.7%	4.9%	1.6%	-1.0%	0.9%			
Net income per share-basic	[yen]	46.38	26.45	44.01	29.20	35.71	11.85	-6.62	7.55			
(change from the previous corresponding period)		16.2%	-15.8%	2.8%	-25.0%	-23.0%	-55.2%	-	-74.1%			
Exchange rate	[yen/US\$]	120.77	117.98	113.24	105.60	104.66	107.63	96.21	90.00			
	[yen/EURO]	162.72	162.00	163.96	158.06	163.48	161.92	126.97	120.00			
2. Sales by Category					Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09 (Forecast)
Imaging Solutions		412.1	415.2	434.3	447.7	410.1	403.9	383.9	449.8			
Network input/output systems		40.6	56.5	44.3	58.5	45.1	60.5	59.9	73.1			
Network system solutions		35.5	41.9	34.2	32.5	33.0	34.7	25.9	22.3			
Other Businesses		41.7	44.5	39.1	40.6	33.2	45.0	32.1	36.7			
3. Sales by Geographic Area					Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09 (Forecast)
Japan		244.7	259.7	244.6	266.9	233.8	249.9	221.0	254.1			
The Americas		103.1	112.5	108.2	110.8	101.6	115.9	132.8	165.9			
Europe		146.8	142.2	154.5	159.5	148.6	140.0	119.5	127.9			
Other		35.3	43.7	44.6	42.2	37.3	38.4	28.5	34.0			
4. Other ratios					Jun.'07	Sep.'07	Dec.'07	Mar.'08	Jun.'08	Sep.'08	Dec.'08	Mar.'09 (Forecast)
R&D Expenditure		27.2	34.3	32.0	32.4	31.7	31.4	30.2	32.6			
R&D Expenditure / net sales		5.1%	6.1%	5.8%	5.6%	6.1%	5.8%	6.0%	5.6%			
Interest and dividend income		1.3	1.8	1.3	1.7	1.2	1.7	0.7	---			
Interest expense		1.1	1.5	0.7	1.3	1.0	1.3	1.8	---			
Financial income(expenses)net		0.1	0.2	0.6	0.4	0.2	0.4	-1.1	---			
Interest coverage ratio(※) [times]		41.7	25.3	68.2	36.0	38.4	19.7	11.8	---			
Depreciation for tangible fixed assets		16.8	18.8	18.4	18.6	17.7	17.6	19.7	21.0			
Expenditure for plant and equipment		17.1	22.5	18.1	27.3	20.4	26.5	25.3	25.8			
Free Cash Flow		-85.8	27.5	2.2	52.0	-20.4	-24.1	-197.4	---			
Liquidity at hand		173.4	191.5	190.3	172.1	176.2	162.2	157.1	---			
Liquidity at hand/Averaged sales [months]		1.0	1.0	1.0	0.9	1.0	0.9	0.9	---			
Inventories		203.5	203.3	214.3	192.0	218.7	206.1	224.1	---			
Inventories/Averaged cost of sales [months]		2.0	1.8	2.0	1.7	2.2	1.9	2.3	---			
Debt		429.0	420.4	428.7	384.3	420.1	426.8	717.2	---			
Debt on total assets		18.5%	18.3%	18.7%	17.4%	18.2%	19.2%	29.8%	---			
Total assets		2,313.5	2,299.8	2,294.9	2,214.3	2,304.7	2,220.8	2,405.1	---			
Income before income taxes on total assets		2.3%	1.4%	2.1%	1.8%	1.9%	0.7%	0.1%	---			
Shareholders' equity		1,111.0	1,114.5	1,132.3	1,080.1	1,123.4	1,102.4	984.8	---			
Equity ratio		48.0%	48.5%	49.3%	48.8%	48.7%	49.6%	41.0%	---			
Return on equity		3.1%	1.7%	2.9%	1.9%	2.3%	0.8%	-0.5%	---			
Number of employees(Japan)(thousand of people)		41.0	40.7	40.6	40.3	41.4	41.2	41.1	---			
Number of employees(Overseas)(thousand of people)		40.9	42.2	42.4	43.0	44.0	45.8	68.7	---			
Number of employees (Total)(thousand of people)		81.9	83.0	83.1	83.4	85.5	87.0	109.8	---			

Interest coverage ratio(※)=(Interest and dividend income + Operating income) ÷ Interest expense