

## Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'04	Mar.'05	Mar.'06	Mar.'07	Mar.'08 (Forecast)	Sep.'05	Sep.'06	Sep.'07 (Forecast)
Net sales	1,773.3	1,807.4	1,909.2	2,068.9	<b>2,250.0</b>	919.8	986.9	<b>1,067.7</b>
(change from the previous corresponding period)	2.4%	1.9%	5.6%	8.4%	<b>8.8%</b>	5.0%	7.3%	<b>8.2%</b>
Domestic sales	907.1	966.2	966.2	1,002.2	<b>1,040.0</b>	477.7	492.4	<b>504.7</b>
(change from the previous corresponding period)	2.0%	6.5%	0.0%	3.7%	<b>3.8%</b>	1.8%	3.1%	<b>2.5%</b>
Overseas sales	866.1	841.1	943.0	1,066.6	<b>1,210.0</b>	442.1	494.4	<b>563.0</b>
(change from the previous corresponding period)	2.8%	-2.9%	12.1%	13.1%	<b>13.4%</b>	8.7%	11.8%	<b>13.9%</b>
Overseas sales ratio	48.8%	46.5%	49.4%	51.6%	<b>53.8%</b>	48.1%	50.1%	<b>52.7%</b>
Gross profit	760.0	749.1	795.0	862.4	<b>940.0</b>	385.7	407.9	<b>451.2</b>
(change from the previous corresponding period)	2.7%	-1.4%	6.1%	8.5%	<b>9.0%</b>	6.0%	5.8%	<b>10.6%</b>
Percentage of net sales	42.9%	41.5%	41.6%	41.7%	<b>41.8%</b>	41.9%	41.3%	<b>42.3%</b>
Operating income	145.4	131.1	148.5	174.3	<b>195.0</b>	65.0	73.1	<b>83.0</b>
(change from the previous corresponding period)	12.1%	-9.8%	13.3%	17.4%	<b>11.8%</b>	12.6%	12.5%	<b>13.4%</b>
Percentage of net sales	8.2%	7.3%	7.8%	8.4%	<b>8.7%</b>	7.1%	7.4%	<b>7.8%</b>
Income before income taxes	138.4	130.9	152.7	174.5	<b>192.0</b>	67.5	74.2	<b>89.0</b>
(change from the previous corresponding period)	15.7%	-5.4%	16.6%	14.2%	<b>10.0%</b>	12.4%	10.0%	<b>19.8%</b>
Percentage of net sales	7.8%	7.2%	8.0%	8.4%	<b>8.5%</b>	7.3%	7.5%	<b>8.3%</b>
Net income	91.7	83.1	97.0	111.7	<b>117.0</b>	42.8	52.0	<b>56.0</b>
(change from the previous corresponding period)	26.6%	-9.4%	16.7%	15.1%	<b>4.7%</b>	19.7%	21.4%	<b>7.6%</b>
Percentage of net sales	5.2%	4.6%	5.1%	5.4%	<b>5.2%</b>	4.7%	5.3%	<b>5.2%</b>
Net income per share-basic [yen]	123.63	112.64	132.33	153.10	<b>160.28</b>	58.40	71.35	<b>76.72</b>
(change from the previous corresponding period)	23.9%	-8.9%	17.5%	15.7%	<b>4.7%</b>	20.5%	22.2%	<b>7.5%</b>
Exchange rate [yen/US\$]	113.09	107.58	113.26	117.02	<b>116.44</b>	109.42	115.40	<b>117.89</b>
[yen/EURO]	132.65	135.25	137.86	150.08	<b>156.93</b>	135.67	145.98	<b>158.86</b>
2 . Sales by Category	Mar.'04	Mar.'05	Mar.'06	Mar.'07	Mar.'08 (Forecast)	Sep.'05	Sep.'06	Sep.'07 (Forecast)
Imaging Solution Business	---	1,332.2	1,446.6	1,580.1	<b>1,735.2</b>	693.1	743.6	<b>813.0</b>
Network System Solution Business	---	199.1	190.5	194.3	<b>206.1</b>	93.1	94.4	<b>99.2</b>
Industry Business	---	119.4	120.6	133.3	<b>141.5</b>	58.4	68.2	<b>71.8</b>
Other Business	---	156.5	151.3	161.0	<b>167.0</b>	75.1	80.5	<b>83.5</b>
3 . Sales by Geographic Area	Mar.'04	Mar.'05	Mar.'06	Mar.'07	Mar.'08 (Forecast)	Sep.'05	Sep.'06	Sep.'07 (Forecast)
Japan	907.1	966.2	966.2	1,002.2	<b>1,040.0</b>	477.7	492.4	<b>504.7</b>
The Americas	326.3	325.5	387.4	426.4	<b>477.7</b>	183.9	203.5	<b>214.0</b>
Europe	402.3	408.9	434.8	507.1	<b>587.1</b>	201.3	226.5	<b>277.8</b>
Other	137.4	106.6	120.8	133.0	<b>145.1</b>	56.7	64.3	<b>71.0</b>
4 . Other ratios	Mar.'04	Mar.'05	Mar.'06	Mar.'07	Mar.'08 (Forecast)	Sep.'05	Sep.'06	Sep.'07 (Forecast)
R&D Expenditure	92.5	110.4	110.3	114.9	<b>128.0</b>	54.9	56.5	<b>61.0</b>
R&D Expenditure / net sales	5.2%	6.1%	5.8%	5.6%	<b>5.7%</b>	6.0%	5.7%	<b>5.7%</b>
Interest and dividend income	1.9	2.2	2.8	5.5	---	1.3	1.9	---
Interest expense	5.2	4.6	5.2	7.3	---	2.1	3.2	---
Financial income(expenses)net	-3.3	-2.4	-2.3	-1.8	---	-0.8	-1.2	---
Interest coverage ratio( ) [times]	27.8	28.5	28.9	24.5	---	30.2	23.2	---
Depreciation for tangible fixed assets	67.6	66.7	67.4	72.4	<b>76.0</b>	31.1	33.7	<b>36.0</b>
Expenditure for plant and equipment	75.5	84.7	102.0	85.8	<b>90.0</b>	58.1	39.1	<b>40.0</b>
Free Cash Flow	87.6	33.0	53.4	51.8	---	9.7	12.3	---
Liquidity at hand	249.1	188.4	188.6	257.3	---	148.7	205.5	---
Liquidity at hand/Averaged sales [months]	1.7	1.3	1.2	1.5	---	1.0	1.2	---
Inventories	145.3	167.3	169.2	184.3	---	167.7	184.7	---
Inventories/Averaged cost of sales [months]	1.7	1.9	1.8	1.8	---	1.9	1.9	---
Debt	432.7	410.0	381.2	415.6	---	371.7	393.7	---
Debt on total assets	23.4%	21.0%	18.7%	18.5%	---	19.1%	18.8%	---
Total assets	1,852.7	1,953.6	2,041.1	2,243.4	---	1,948.5	2,097.7	---
Income before income taxes on total assets	7.4%	6.9%	7.6%	8.1%	---	3.5%	3.6%	---
Shareholders' equity	795.1	862.9	960.2	1,070.9	---	905.6	1,008.4	---
Equity ratio	42.9%	44.2%	47.0%	47.7%	---	46.5%	48.1%	---
Return on equity	12.6%	10.0%	10.6%	11.0%	---	4.8%	5.3%	---
Number of employees(Japan)(thousand of people)	38.8	40.1	39.9	40.3	---	40.8	40.6	---
Number of employees(Overseas)(thousand of people)	34.4	35.0	36.2	41.5	---	35.5	38.3	---
Number of employees (Total)(thousand of people)	73.2	75.1	76.1	81.9	---	76.3	78.9	---

Interest coverage ratio( ) = (Interest and dividend income + Operating income) ÷ Interest expense

\*As a result of the sale of a business in 1Q of FY2007, the operating results from the discontinued operations have been reclassified.

		(Three months ended)									
		Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07	Jun.'07	Sep.'07 (Forecast)
<b>1. Operating Results</b>											
Net sales		451.4	468.4	474.4	514.8	484.5	502.3	505.7	576.2	530.1	537.5
	(change from the previous corresponding period)	3.4%	6.6%	6.9%	4.2%	7.3%	7.2%	6.6%	11.9%	9.4%	7.0%
Domestic sales		232.4	245.2	229.5	258.8	240.4	252.0	236.8	272.9	244.7	259.9
	(change from the previous corresponding period)	-0.4%	4.0%	-0.7%	-5.0%	3.4%	2.8%	3.1%	5.4%	1.8%	3.1%
Overseas sales		218.9	223.1	244.8	256.0	244.1	250.2	268.8	303.3	285.3	277.6
	(change from the previous corresponding period)	7.8%	9.6%	15.3%	15.4%	11.5%	12.2%	9.8%	18.5%	16.9%	10.9%
	Overseas sales ratio	48.5%	47.6%	51.6%	49.7%	50.4%	49.8%	53.2%	52.6%	53.8%	51.6%
Gross profit		193.5	192.2	200.1	209.1	202.5	205.3	219.3	235.1	228.7	222.4
	(change from the previous corresponding period)	2.3%	10.0%	4.2%	5.3%	4.7%	6.8%	9.6%	12.4%	12.9%	8.3%
	Percentage of net sales	42.9%	41.0%	42.2%	40.6%	41.8%	40.9%	43.4%	40.8%	43.2%	41.4%
Operating income		36.3	28.6	36.3	47.1	40.6	32.5	48.6	52.5	46.6	36.3
	(change from the previous corresponding period)	-7.6%	55.8%	-6.0%	20.8%	11.7%	13.6%	33.7%	11.4%	14.7%	11.9%
	Percentage of net sales	8.1%	6.1%	7.7%	9.2%	8.4%	6.5%	9.6%	9.1%	8.8%	6.8%
Income before income taxes		37.1	30.3	38.0	47.2	38.7	35.5	48.7	51.4	53.2	35.7
	(change from the previous corresponding period)	-10.0%	61.7%	9.7%	16.2%	4.0%	17.3%	28.3%	8.9%	37.6%	0.5%
	Percentage of net sales	8.2%	6.5%	8.0%	9.2%	8.0%	7.1%	9.6%	8.9%	10.0%	6.6%
Net income		23.7	19.1	23.0	31.1	29.1	22.9	31.2	28.4	33.8	22.1
	(change from the previous corresponding period)	-4.7%	75.2%	3.5%	24.3%	22.8%	19.7%	35.9%	-8.9%	16.2%	-3.4%
	Percentage of net sales	5.3%	4.1%	4.8%	6.1%	6.0%	4.6%	6.2%	4.9%	6.4%	4.1%
Net income per share-basic	[yen]	32.32	26.08	31.34	42.59	39.92	31.43	42.83	38.92	46.38	30.34
	(change from the previous corresponding period)	-4.1%	76.3%	4.2%	25.0%	23.5%	20.5%	36.7%	-8.6%	16.2%	-3.5%
Exchange rate	[yen/US\$]	107.60	111.22	117.24	117.01	114.53	116.26	117.82	119.48	120.77	115.00
	[yen/EURO]	135.55	135.79	139.41	140.72	143.78	148.16	151.92	156.52	162.72	155.00
<b>2. Sales by Category</b>											
		Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07	Jun.'07	Sep.'07 (Forecast)
Imaging Solutions		349.4	343.6	367.2	386.2	372.7	370.8	394.3	442.1	412.1	400.8
Network input/output systems		38.5	54.5	40.7	56.6	39.0	55.4	40.9	58.9	40.6	58.5
Network system solutions		26.0	32.3	29.7	32.4	34.7	33.5	30.5	34.5	35.5	36.2
Other Businesses		37.3	37.8	36.7	39.4	38.0	42.5	39.8	40.6	41.7	41.7
<b>3. Sales by Geographic Area</b>											
		Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07	Jun.'07	Sep.'07 (Forecast)
Japan		232.4	245.2	229.5	258.8	240.4	252.0	236.8	272.9	244.7	259.9
The Americas		87.1	96.7	98.1	105.3	100.6	102.9	105.7	117.0	103.1	110.8
Europe		104.4	96.9	115.1	118.2	113.5	112.9	129.7	150.8	146.8	130.9
Other		27.3	29.4	31.6	32.4	30.0	34.3	33.3	35.4	35.3	35.6
<b>4. Other ratios</b>											
		Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07	Jun.'07	Sep.'07 (Forecast)
R&D Expenditure		25.5	29.4	27.2	28.2	25.3	31.1	27.9	30.5	27.2	33.7
	R&D Expenditure / net sales	5.7%	6.3%	5.7%	5.5%	5.2%	6.2%	5.5%	5.3%	5.1%	6.3%
Interest and dividend income		0.6	0.6	0.8	0.6	1.0	0.8	1.4	2.0	1.3	---
Interest expense		1.0	1.1	1.4	1.5	1.5	1.6	1.8	2.2	1.1	---
Financial income(expenses)net		-0.3	-0.4	-0.5	-0.9	-0.4	-0.7	-0.4	-0.1	0.1	---
	Interest coverage ratio( ) [times]	36.7	24.7	25.7	29.9	26.4	20.2	26.6	24.5	41.7	---
Depreciation for tangible fixed assets		15.6	15.4	17.6	18.7	15.9	17.7	18.2	20.4	16.8	19.1
Expenditure for plant and equipment		34.7	23.4	21.2	22.6	15.9	23.2	17.6	28.9	17.1	22.8
Free Cash Flow		11.3	-1.5	-10.0	53.7	21.2	-8.8	0.5	38.9	-85.8	---
Liquidity at hand		146.4	148.7	156.7	188.6	190.8	205.5	271.0	257.3	173.4	---
	Liquidity at hand/Averaged sales [months]	1.0	1.0	1.0	1.1	1.2	1.2	1.6	1.3	1.0	---
Inventories		170.5	167.7	171.7	169.2	183.7	184.7	207.3	184.3	203.5	---
	Inventories/Averaged cost of sales [months]	2.0	1.8	1.9	1.7	2.0	1.9	2.2	1.6	2.0	---
Debt		366.4	371.7	397.4	381.2	372.4	393.7	468.0	415.6	429.0	---
	Debt on total assets	19.3%	19.1%	20.0%	18.7%	18.1%	18.8%	21.2%	18.5%	18.5%	---
Total assets		1,899.9	1,948.5	1,990.8	2,041.1	2,055.1	2,097.7	2,205.5	2,243.4	2,313.5	---
	Income before income taxes on total assets	1.9%	1.6%	1.9%	2.3%	1.9%	1.7%	2.3%	2.3%	2.3%	---
Shareholders' equity		879.6	905.6	929.5	960.2	980.2	1,008.4	1,036.1	1,070.9	1,111.0	---
	Equity ratio	46.3%	46.5%	46.7%	47.0%	47.7%	48.1%	47.0%	47.7%	48.0%	---
	Return on equity	2.7%	2.1%	2.5%	3.3%	3.0%	2.3%	3.1%	2.7%	3.1%	---
	Number of employees(Japan)(thousand of people)	40.7	40.8	40.4	39.9	40.6	40.6	40.3	40.3	41.0	---
	Number of employees(Overseas)(thousand of people)	34.2	35.5	35.3	36.2	37.5	38.3	39.1	41.5	40.9	---
	Number of employees (Total)(thousand of people)	74.9	76.3	75.8	76.1	78.2	78.9	79.4	81.9	81.9	---

Interest coverage ratio( ) = (Interest and dividend income + Operating income) ÷ Interest expense

\*As a result of the sale of a business in 1Q of FY2007, the operating results from the discontinued operations have been reclassified.