

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Nine months ended)		
	Mar.'03	Mar.'04	Mar.'05	Mar.'06	Mar.'07 (Forecast)	Dec.'04	Dec.'05	Dec.'06
Net sales	1,738.3	1,780.2	1,814.1	1,909.2	2,067.0	1,319.8	1,394.3	1,492.6
(change from the previous corresponding period)	3.9%	2.4%	1.9%	5.2%	8.3%	0.8%	5.6%	7.0%
Domestic sales	896.0	914.0	972.9	966.2	1,002.0	700.4	707.3	729.3
(change from the previous corresponding period)	-0.7%	2.0%	6.4%	-0.7%	3.7%	5.9%	1.0%	3.1%
Overseas sales	842.3	866.1	841.1	943.0	1,065.0	619.3	686.9	763.3
(change from the previous corresponding period)	9.4%	2.8%	-2.9%	12.1%	12.9%	-4.3%	10.9%	11.1%
Overseas sales ratio	48.5%	48.7%	46.4%	49.4%	51.5%	46.9%	49.3%	51.1%
Gross profit	745.3	765.6	754.5	795.0	858.3	555.9	585.8	627.2
(change from the previous corresponding period)	6.5%	2.7%	-1.4%	5.4%	8.0%	-3.1%	5.4%	7.1%
Percentage of net sales	42.9%	43.0%	41.6%	41.6%	41.5%	42.1%	42.0%	42.0%
Operating income	133.6	150.0	135.5	148.5	172.0	96.4	101.4	121.8
(change from the previous corresponding period)	3.1%	12.2%	-9.7%	9.7%	15.8%	-15.0%	5.1%	20.1%
Percentage of net sales	7.7%	8.4%	7.5%	7.8%	8.3%	7.3%	7.3%	8.2%
Income before income taxes	123.4	143.0	135.3	152.7	170.0	94.7	105.5	123.0
(change from the previous corresponding period)	8.4%	15.9%	-5.4%	12.8%	11.3%	-9.5%	11.4%	16.6%
Percentage of net sales	7.1%	8.0%	7.5%	8.0%	8.2%	7.2%	7.6%	8.2%
Net income	72.5	91.7	83.1	97.0	107.5	58.0	65.8	83.2
(change from the previous corresponding period)	17.7%	26.6%	-9.4%	16.7%	10.8%	-6.3%	13.5%	26.5%
Percentage of net sales	4.2%	5.2%	4.6%	5.1%	5.2%	4.4%	4.7%	5.6%
Net income per share-basic [yen]	99.79	123.63	112.64	132.33	147.36	78.56	89.74	114.18
(change from the previous corresponding period)	13.1%	23.9%	-8.9%	17.5%	11.4%	-5.7%	14.2%	27.2%
Exchange rate [yen/US\$]	121.96	113.09	107.58	113.26	115.91	108.55	112.04	116.21
[yen/EURO]	121.00	132.65	135.25	137.86	147.22	134.60	136.92	147.97
2 . Sales by Category	Mar.'03	Mar.'04	Mar.'05	Mar.'06	Mar.'07 (Forecast)	Dec.'04	Dec.'05	Dec.'06
Imaging Solution Business	---	---	1,332.2	1,446.6	1,585.4	977.1	1,060.3	1,138.0
Network System Solution Business	---	---	199.1	190.5	193.0	137.4	133.9	135.3
Industry Business	---	---	119.4	120.6	129.4	84.8	88.1	98.8
Other Business	---	---	163.2	151.3	159.0	120.3	111.9	120.4
3 . Sales by Geographic Area	Mar.'03	Mar.'04	Mar.'05	Mar.'06	Mar.'07 (Forecast)	Dec.'04	Dec.'05	Dec.'06
Japan	896.0	914.0	972.9	966.2	1,002.0	700.4	707.3	729.3
The Americas	343.9	326.3	325.5	387.4	430.6	239.5	282.0	309.3
Europe	354.4	402.3	408.9	434.8	501.9	300.5	316.5	356.3
Other	143.9	137.4	106.6	120.8	132.4	79.1	88.3	97.6
4 . Other ratios	Mar.'03	Mar.'04	Mar.'05	Mar.'06	Mar.'07 (Forecast)	Dec.'04	Dec.'05	Dec.'06
R&D Expenditure	83.5	92.5	110.4	110.3	120.0	79.5	82.1	84.4
R&D Expenditure / net sales	4.8%	5.2%	6.1%	5.8%	5.8%	6.0%	5.9%	5.7%
Interest and dividend income	3.7	1.9	2.2	2.8	4.6	1.4	2.2	3.4
Interest expense	6.8	5.2	4.6	5.2	6.7	3.5	3.6	5.1
Financial income(expenses)net	-3.0	-3.3	-2.4	-2.3	-2.1	-2.1	-1.3	-1.6
Interest coverage ratio() [times]	20.1	28.7	29.4	28.9	26.4	27.3	28.4	24.5
Depreciation for tangible fixed assets	69.5	67.6	66.7	67.4	72.0	47.9	48.7	52.0
Expenditure for plant and equipment	73.9	75.5	84.7	102.0	82.0	58.7	79.4	56.8
Free Cash Flow	87.5	91.5	36.5	53.4	---	-16.2	-0.3	12.9
Liquidity at hand	200.4	249.1	188.4	188.6	---	202.1	156.7	271.0
Liquidity at hand/Averaged sales [months]	1.4	1.7	1.2	1.2	---	1.4	1.0	1.6
Inventories	146.0	145.3	167.3	169.2	---	168.9	171.7	207.3
Inventories/Averaged cost of sales [months]	1.8	1.7	1.9	1.8	---	2.0	1.9	2.2
Debt	484.6	432.7	410.0	381.2	---	446.4	397.4	468.0
Debt on total assets	25.7%	23.4%	21.0%	18.7%	---	23.5%	20.0%	21.2%
Total assets	1,884.9	1,852.7	1,953.6	2,041.1	---	1,899.8	1,990.8	2,205.5
Income before income taxes on total assets	6.6%	7.7%	7.1%	7.6%	---	5.0%	5.4%	5.8%
Shareholders' equity	657.5	795.1	862.9	960.2	---	841.9	929.5	1,036.1
Equity ratio	34.9%	42.9%	44.2%	47.0%	---	44.3%	46.7%	47.0%
Return on equity	11.2%	12.6%	10.0%	10.6%	---	7.1%	7.3%	8.3%
Number of employees(Japan)(thousand of people)	39.5	38.8	40.1	39.9	---	40.3	40.4	40.3
Number of employees(Overseas)(thousand of people)	35.1	34.4	35.0	36.2	---	34.6	35.3	39.1
Number of employees (Total)(thousand of people)	74.6	73.2	75.1	76.1	---	74.9	75.8	79.4

Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense

*The amount of discontinued operation is excluded since March '06.

(Three months ended)								
1. Operating Results	Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07 (Forecast)
Net sales	451.4	468.4	474.4	514.8	484.5	502.3	505.7	574.3
(change from the previous corresponding period)	3.4%	6.6%	6.9%	4.2%	7.3%	7.2%	6.6%	11.6%
Domestic sales	232.4	245.2	229.5	258.8	240.4	252.0	236.8	272.6
(change from the previous corresponding period)	-0.4%	4.0%	-0.7%	-5.0%	3.4%	2.8%	3.1%	5.3%
Overseas sales	218.9	223.1	244.8	256.0	244.1	250.2	268.8	301.6
(change from the previous corresponding period)	7.8%	9.6%	15.3%	15.4%	11.5%	12.2%	9.8%	17.8%
Overseas sales ratio	48.5%	47.6%	51.6%	49.7%	50.4%	49.8%	53.2%	52.5%
Gross profit	193.5	192.2	200.1	209.1	202.5	205.3	219.3	231.0
(change from the previous corresponding period)	2.3%	10.0%	4.2%	5.3%	4.7%	6.8%	9.6%	10.5%
Percentage of net sales	42.9%	41.0%	42.2%	40.6%	41.8%	40.9%	43.4%	40.2%
Operating income	36.3	28.6	36.3	47.1	40.6	32.5	48.6	50.1
(change from the previous corresponding period)	-7.6%	55.8%	-6.0%	20.8%	11.7%	13.6%	33.7%	6.4%
Percentage of net sales	8.1%	6.1%	7.7%	9.2%	8.4%	6.5%	9.6%	8.7%
Income before income taxes	37.1	30.3	38.0	47.2	38.7	35.5	48.7	46.9
(change from the previous corresponding period)	-10.0%	61.7%	9.7%	16.2%	4.0%	17.3%	28.3%	-0.6%
Percentage of net sales	8.2%	6.5%	8.0%	9.2%	8.0%	7.1%	9.6%	8.2%
Net income	23.7	19.1	23.0	31.1	29.1	22.9	31.2	24.2
(change from the previous corresponding period)	-4.7%	75.2%	3.5%	24.3%	22.8%	19.7%	35.9%	-22.4%
Percentage of net sales	5.3%	4.1%	4.8%	6.1%	6.0%	4.6%	6.2%	4.2%
Net income per share-basic [yen]	32.32	26.08	31.34	42.59	39.92	31.43	42.83	33.18
(change from the previous corresponding period)	-4.1%	76.3%	4.2%	25.0%	23.5%	20.5%	36.7%	-22.1%
Exchange rate [yen/US\$]	107.60	111.22	117.24	117.01	114.53	116.26	117.82	115.00
[yen/EURO]	135.55	135.79	139.41	140.72	143.78	148.16	151.92	145.00

2 . Sales by Category	Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07 (Forecast)
Imaging Solutions	349.4	343.6	367.2	386.2	372.7	370.8	394.3	447.3
Network input/output systems	38.5	54.5	40.7	56.6	39.0	55.4	40.9	57.6
Network system solutions	26.0	32.3	29.7	32.4	34.7	33.5	30.5	30.5
Other Businesses	37.3	37.8	36.7	39.4	38.0	42.5	39.8	38.5

3 . Sales by Geographic Area	Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07 (Forecast)
Japan	232.4	245.2	229.5	258.8	240.4	252.0	236.8	272.6
The Americas	87.1	96.7	98.1	105.3	100.6	102.9	105.7	121.2
Europe	104.4	96.9	115.1	118.2	113.5	112.9	129.7	145.5
Other	27.3	29.4	31.6	32.4	30.0	34.3	33.3	34.7

4 . Other ratios	Jun.'05	Sep.'05	Dec.'05	Mar.'06	Jun.'06	Sep.'06	Dec.'06	Mar.'07 (Forecast)
R&D Expenditure	25.5	29.4	27.2	28.2	25.3	31.1	27.9	35.5
R&D Expenditure / net sales	5.7%	6.3%	5.7%	5.5%	5.2%	6.2%	5.5%	6.2%
Interest and dividend income	0.6	0.6	0.8	0.6	1.0	0.8	1.4	1.1
Interest expense	1.0	1.1	1.4	1.5	1.5	1.6	1.8	1.5
Financial income(expenses)net	-0.3	-0.4	-0.5	-0.9	-0.4	-0.7	-0.4	-0.4
Interest coverage ratio() [times]	36.7	24.7	25.7	29.9	26.4	20.2	26.6	32.6
Depreciation for tangible fixed assets	15.6	15.4	17.6	18.7	15.9	17.7	18.2	19.9
Expenditure for plant and equipment	34.7	23.4	21.2	22.6	15.9	23.2	17.6	25.1
Free Cash Flow	11.3	-1.5	-10.0	53.7	21.2	-8.8	0.5	---
Liquidity at hand	146.4	148.7	156.7	188.6	190.8	205.5	271.0	---
Liquidity at hand/Averaged sales [months]	1.0	1.0	1.0	1.1	1.2	1.2	1.6	---
Inventories	170.5	167.7	171.7	169.2	183.7	184.7	207.3	---
Inventories/Averaged cost of sales [months]	2.0	1.8	1.9	1.7	2.0	1.9	2.2	---
Debt	366.4	371.7	397.4	381.2	372.4	393.7	468.0	---
Debt on total assets	19.3%	19.1%	20.0%	18.7%	18.1%	18.8%	21.2%	---
Total assets	1,899.9	1,948.5	1,990.8	2,041.1	2,055.1	2,097.7	2,205.5	---
Income before income taxes on total assets	1.9%	1.6%	1.9%	2.3%	1.9%	1.7%	2.3%	---
Shareholders' equity	879.6	905.6	929.5	960.2	980.2	1,008.4	1,036.1	---
Equity ratio	46.3%	46.5%	46.7%	47.0%	47.7%	48.1%	47.0%	---
Return on equity	2.7%	2.1%	2.5%	3.3%	3.0%	2.3%	3.1%	---
Number of employees(Japan)(thousand of people)	40.7	40.8	40.4	39.9	40.6	40.6	40.3	---
Number of employees(Overseas)(thousand of people)	34.2	35.5	35.3	36.2	37.5	38.3	39.1	---
Number of employees (Total)(thousand of people)	74.9	76.3	75.8	76.1	78.2	78.9	79.4	---

Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense

*The amount of discontinued operation is excluded since March '06.