

Consolidated Results for the 3 months ended June 30, 2005

**July 28, 2005
Ricoh Company, Ltd.**

*** The Company bases the estimates in this presentation on information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.**

I. FY06/3 Q1 Results

FY06/3 Q1 P/L : Comparison with FY05/3 Q1

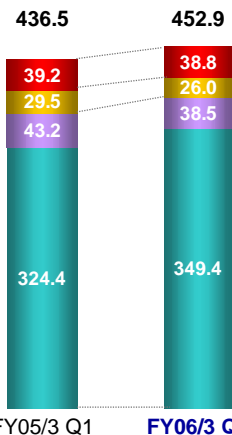
Increase of strategic expenses and decline of semiconductor business decreased profit.

(billions of Yen)	FY05/3 Q1	FY06/3 Q1 Latest('05/4) Forecast	FY06/3 Q1 Results	Comparison with latest forecast	Comparison with last year		Excluding Forex impact		
					Change	Change(%)			
Net sales	(Japan)	233.3	248.2	233.9	-14.2	+0.6	+0.3%	+0.3%	
	(Overseas)	203.2	212.8	218.9	+6.1	+15.7	+7.8%		+7.3%
	Total	436.5	461.0	452.9	-8.0	+16.4	+3.8%		+3.5%
Gross profit	189.1	198.0	194.7	-3.2	+5.5	+2.9%			
Percentage of net sales	43.3%	43.0%	43.0%	-	-	-			
Operating income	39.3	41.0	37.2	-3.7	-2.1	-5.3%			
Percentage of net sales	9.0%	8.9%	8.2%	-	-	-			
Income before income taxes	41.3	40.0	38.0	-1.9	-3.2	-7.8%			
Percentage of net sales	9.5%	8.7%	8.4%	-	-	-			
Net income	24.8	25.0	23.7	-1.2	-1.1	-4.7%			
Percentage of net sales	5.7%	5.4%	5.2%	-	-	-			
EPS (Yen)	33.69	34.06	32.32	-1.74	-1.37				
Exchange rate	US \$1	109.65	105.00	107.60	+2.60	-2.05			
	(Yen) Euro 1	132.17	130.00	135.55	+5.55	+3.38			

FY06/3 Q1 Sales by Category

Core business going steady by the growth of MFP & LP.

Sales (Billions of Yen)



Change(without forex)
Total + 3.8% (+ 3.5%)

Other Businesses
- 1.0%(- 1.0%)

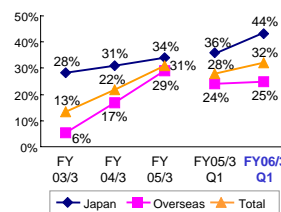
Industry Business
- 11.8%(- 11.9%)

Office Solution Business
+ 5.5%(+ 5.3%)

Network System Solution
- 10.8%(- 10.8%)

Imaging Solution
+ 7.7%(+ 7.4%)

- Color ratio



imagio Neo C200

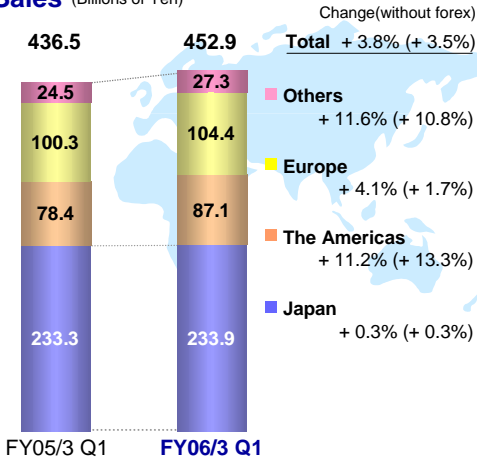
*by sales for machines of copier and multifunction copiers

Sales category have been changed from FY06/3. Please see #16 of this material for details and #17 for old category's results.

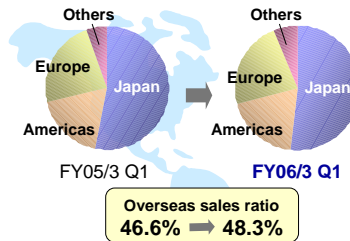
FY06/3 Q1 Sales by Geographic Area

All area increased, especially in Americas and Others.

Sales (Billions of Yen)



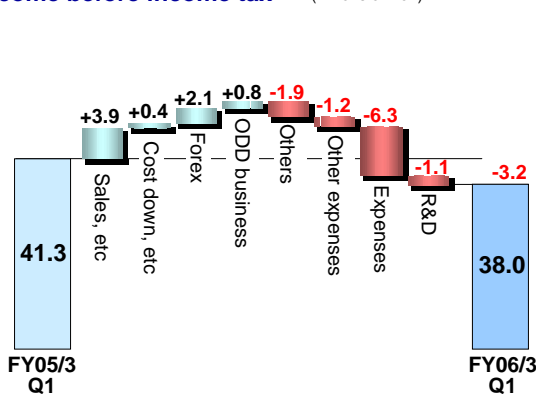
- Ratio of overseas on total sales



Comparison with FY05/3

Sales of value-added product increased, but strategic expenses also increased.

Income before income tax (Billions of Yen)



- Changes of Gross Profit

	(Billions of Yen)
Sales, etc	+ 3.9
Cost down, etc	+ 0.4
ODD business	+ 0.8
Others	- 1.9
Sub Total	+ 3.2
Forex	+ 2.3
Total	+ 5.5

- Changes of SG&A

	(Billions of Yen)
R&D	+ 1.1
Forex	+ 0.2
Others	+ 6.3
Total	+ 7.6

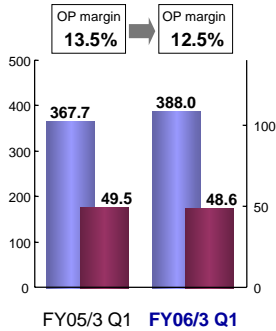
FY06/3 Q1 Business Segment

Office Solution : Increase of strategic expenses decreased profit.

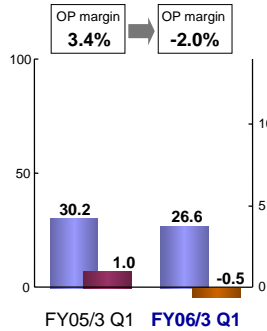
Industry : Semiconductor business profit down.

Other : Going steady and increased profit.

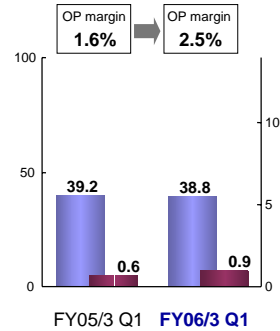
Office Solution Business



Industry Business



Other Businesses



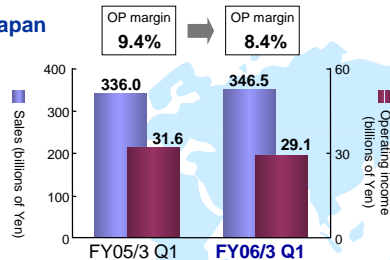
■ left: Sales (billions of yen) ■ right: Operating income (billions of yen)

Business segment have been changed from FY06/3. Please see #16 of this material for details.

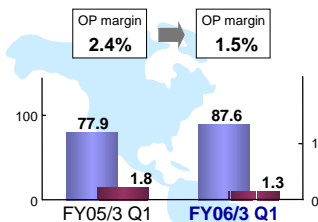
FY06/3 Q1 Geographic Segment

Margin decreased in Japan, Americas and Europe by the impact of strategic expenses. Value-added products increased margin in Others.

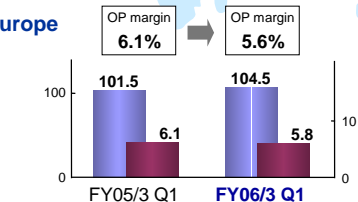
Japan



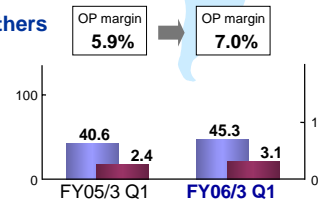
The Americas



Europe



Others



Balance Sheet <as of June 30, 2005>

Assets

	As of Jun 30, 2005	Dif. from Mar 31, '05
Current Assets	960.7	-69.0
Cash & time deposits	146.3	-41.9
Trade receivables	589.9	-30.5
Marketable securities	0.1	-0.0
Inventories	170.5	+3.1
Other current assets	53.7	+0.4
Fixed Assets	939.2	+15.3
Tangible fixed assets	262.2	+14.7
Finance receivable	395.2	+3.3
Other investments	281.7	-2.8
Total Assets	1,899.9	-53.6

Liabilities and Shareholders' Investment

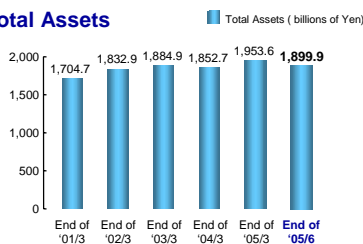
	As of Jun 30, 2005	Dif. from Mar 31, '05
Current Liabilities	620.0	-51.4
Trade payables	302.1	-34.3
Short-term borrowings	158.9	-24.5
Other current liabilities	158.9	+7.4
Fixed Liabilities	348.0	-19.9
Long-term indebtedness	207.4	-19.0
Retirement benefit obligation	93.5	+0.9
Other fixed liabilities	46.9	-1.7
Total Liabilities	968.1	-71.3
Minority Interest	52.1	+1.0
Total Shareholders' Investment	879.6	+16.6
Total liabilities and shareholders' Investment	1,899.9	-53.6
Total debt	366.4	-43.6

Exchange rate as of June.30, 2005 :
 US\$ 1 = ¥ 110.62 (+ 3.23)
 EURO 1 = ¥ 133.63 (- 5.24)

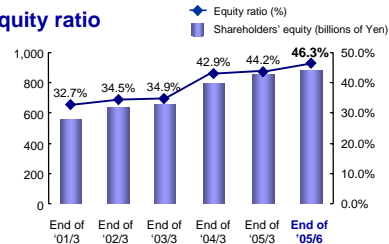
(billions of Yen)

Balance Sheet : Indexes <as of June 30, 2005>

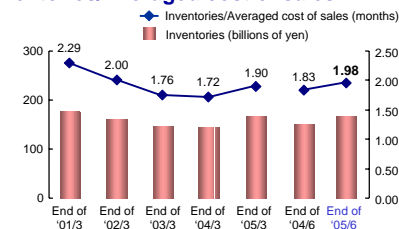
Total Assets



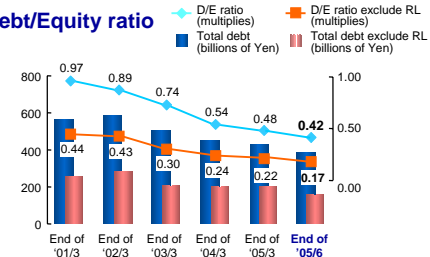
Equity ratio



Inventories/Averaged cost of sales



Debt/Equity ratio



FY06/3 Q1 Statement of Cash Flow < 3 months >

(Billions of Yen)	FY05/3 Q1	FY05/3	FY06/3 Q1
Net income	24.8	83.1	23.7
Depreciation and amortization	18.7	78.2	19.6
[Cash profit (Net income + Depreciation and amortization)]	[43.6]	[161.3]	[43.3]
Other operating activities	-1.3	-28.6	5.0
Net cash by operating activities	42.2	132.7	48.3
Plant and equipment	-18.1	-83.3	-34.6
Other investing activities	7.3	-12.8	-1.4
Net cash by investing activities	-10.8	-96.1	-36.0
[Free cash flow (operating net cash + investing net cash)]	[31.3]	[36.5]	[12.3]
Net cash by financing activities	-21.2	-56.4	-52.4
Effect of exchange rate	-0.1	1.2	-2.1
Net increase in cash and equivalents	9.9	-18.6	-42.2
Cash and equivalents at end of period	215.4	186.8	144.6

II. FY06/3 Forecast

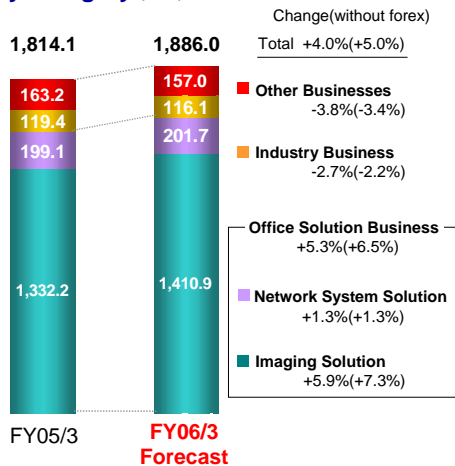
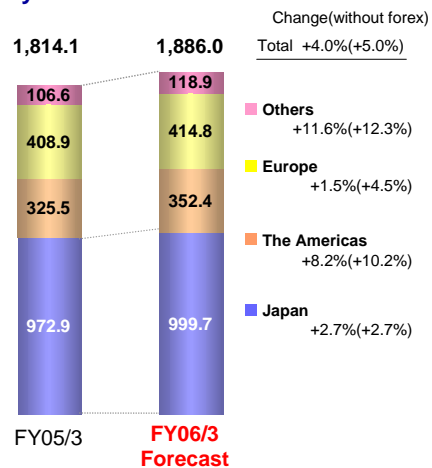
FY06/3 Performance Forecast

Increase of value-added product increase profit

(Billions of Yen)		FY05/3	FY06/3 Latest('05/4) Forecast	FY06/3 Forecast	Comparison with latest forecast	Comparison with last year		Excluding Forex impact	
						Change	Change(%)		
Net sales	(Japan)	972.9	1,018.5	999.7	-18.8	+26.7	+2.7%	+2.7%	
	(Overseas)	841.1	881.5	886.3	+4.8	+45.1	+5.4%		+7.7%
	Total	1,814.1	1,900.0	1,886.0	-14.0	+71.8	+4.0%		+5.0%
Gross profit		754.5	815.0	800.0	-15.0	+45.4	+6.0%		
	Percentage of net sales	41.6%	42.9%	42.4%	-	-	-		
Operating income		135.5	165.0	160.0	-5.0	+24.4	+18.1%		
	Percentage of net sales	7.5%	8.7%	8.5%	-	-	-		
Income before income taxes		135.3	161.0	160.0	-1.0	+24.6	+18.2%		
	Percentage of net sales	7.5%	8.5%	8.5%	-	-	-		
Net income		83.1	97.0	97.0	+0.0	+13.8	+16.7%		
	Percentage of net sales	4.6%	5.1%	5.1%	-	-	-		
EPS (Yen)		112.64	132.14	132.16	+0.02	+19.52			
Exchange rate	US \$1	107.58	105.00	105.65	+0.65	-1.93			
	(Yen) Euro 1	135.25	130.00	131.39	+1.39	-3.86			

FY06/3 Sales forecast

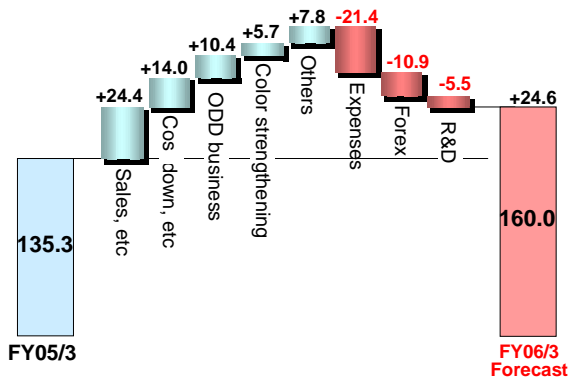
MFP and LP expansion leads the growth in all areas

By Category (New) (Billions of Yen)

By Area (Billions of Yen)


Comparison with FY05/3

Value-added product increase boost up profit

Income before income tax (Billions of Yen)



- Changes of Gross Profit

	(Billions of Yen)
Sales, etc	+ 24.4
Cost down, etc	+ 14.0
ODD business	+ 10.4
Color strengthening	+ 5.7
Others	+ 7.8
Sub Total	+ 62.3
Forex	- 16.9
Total	+ 45.4

- Changes of SG&A

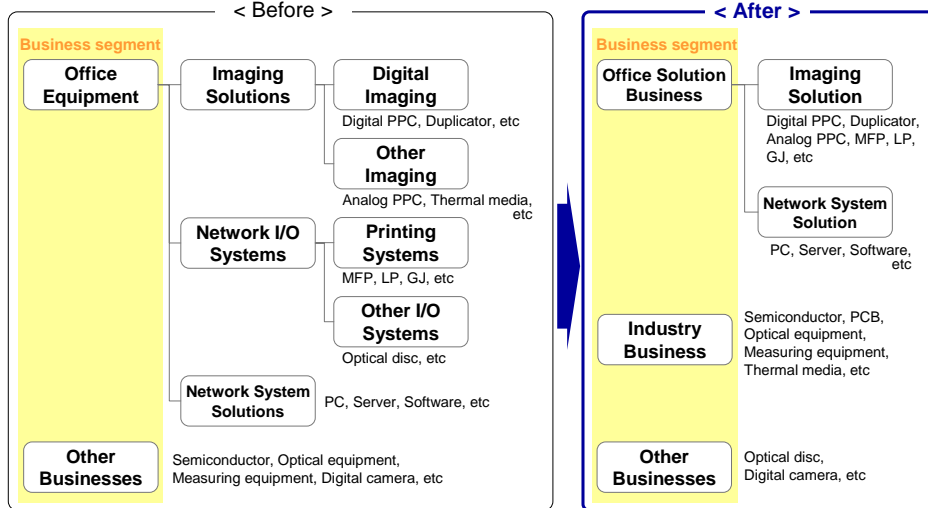
	(Billions of Yen)
R&D	+ 5.5
Others	+ 21.4
Forex	- 6.0
Total	+ 20.9

*ODD : Optical Disc Drive

III. Appendix

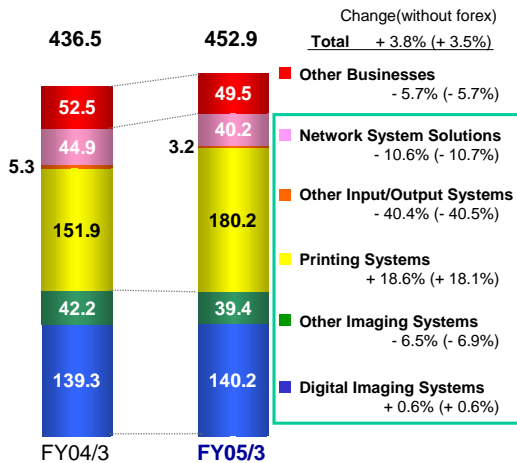
New Business Segments & Categories

Business segments & categories changed from FY06/3

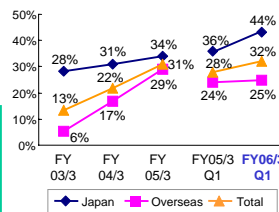


FY06/3 Q1 Sales by Old Category

Sales (Billions of Yen)



- Color ratio



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*by sales for machines of copier and multifunctional copiers

Business equipment +5.1%(+4.8%)

Appendix of FY06/3 Q1 Results

Impact of foreign exchange rates

		On Sales	On Income before income taxes
Impact of foreign exchange rates per yen	US\$	3.2 billion yen / year	1.0 billion yen / year
	EURO	3.0 billion yen / year	1.2 billion yen / year

Overseas production ratio (by units)

	FY05/3 Q1	FY06/3 Q1
Copier+MFP	70%	60%
LP	50%	60%

Color ratio (by sales of machine)

		FY05/3 Q1	FY06/3 Q1
Copier +MFP	Japan	36%	44%
	Overseas	24%	25%
	Total	28%	32%
LP	Japan	34%	19%
	Overseas	54%	67%
	Total	43%	36%

CAPEX, Depreciation & Amortization, R&D

	FY05/3 Q1	FY06/3 Q1
CAPEX	18.6	34.7
Depreciation & Amortization	15.9	15.6
R&D	24.3	25.5

(Billions of Yen)

	FY05/3 Result	FY06/3 (forecast)
CAPEX	84.7	114.0
Depreciation & Amortization	66.7	69.0
R&D	110.4	116.0

FY06/3 Q2 Performance Forecast

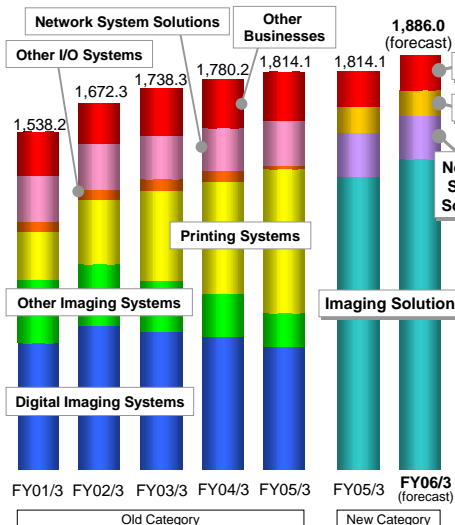
(Billions of Yen)	FY05/3 Q2	FY06/3 Q2 Latest('05/4) Forecast	FY06/3 Q2 Forecast	Comparison with latest forecast	Comparison with last year		Excluding Forex impact
					Change	Change(%)	
Net sales	(Japan)	235.8	251.3	246.4	-4.8	+10.5	+4.5%
	(Overseas)	203.5	211.7	218.6	+6.9	+15.0	+11.2%
	Total	439.4	463.0	465.0	+2.0	+25.5	+7.6%
Gross profit	174.7	198.0	192.6	-5.3	+17.9	+10.3%	
Percentage of net sales	39.8%	42.8%	41.4%	-	-	-	
Operating income	18.3	38.5	33.5	-4.9	+15.1	+82.5%	
Percentage of net sales	4.2%	8.3%	7.2%	-	-	-	
Income before income taxes	18.7	37.0	33.2	-3.7	+14.4	+77.1%	
Percentage of net sales	4.3%	8.0%	7.1%	-	-	-	
Net income	10.9	22.0	19.2	-2.7	+8.3	+76.4%	
Percentage of net sales	2.5%	4.8%	4.1%	-	-	-	
EPS (Yen)	14.79	29.97	26.26	-3.71	+11.47		
Exchange rate	US \$1	110.01	105.00	105.00	+0.00	-5.01	
	(Yen) Euro 1	134.44	130.00	130.00	+0.00	-4.44	

FY06/3 1H Performance Forecast

(Billions of Yen)	FY05/3 1H	FY06/3 1H Latest('05/4) Forecast	FY06/3 1H Forecast	Comparison with latest forecast	Comparison with last year		Excluding Forex impact	
					Change	Change(%)		
Net sales	(Japan)	469.1	499.5	480.4	-19.1	+11.2	+2.4%	+2.4%
	(Overseas)	406.8	424.5	437.6	+13.1	+30.7	+7.6%	+9.2%
	Total	876.0	924.0	918.0	-6.0	+41.9	+4.8%	+5.6%
Gross profit	363.8	396.0	387.4	-8.6	+23.5	+6.5%		
Percentage of net sales	41.5%	42.9%	42.2%	-	-	-		
Operating income	57.7	79.5	70.8	-8.7	+13.0	+22.6%		
Percentage of net sales	6.6%	8.6%	7.7%	-	-	-		
Income before income taxes	60.0	77.0	71.3	-5.7	+11.2	+18.7%		
Percentage of net sales	6.9%	8.3%	7.8%	-	-	-		
Net income	35.8	47.0	43.0	-4.0	+7.1	+20.0%		
Percentage of net sales	4.1%	5.1%	4.7%	-	-	-		
EPS (Yen)	48.48	64.03	58.58	-5.45	+10.10			
Exchange rate	US \$1	109.83	105.00	106.30	+1.30	-3.53		
(Yen)	Euro 1	133.31	130.00	132.78	+2.78	-0.53		

Financial Indexes

Sales by Category (Billions of Yen)



Financial Indexes

