

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Nine months ended)		
	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Dec.'03	Dec.'04	Dec.'05
Net sales	1,672.3	1,738.3	1,780.2	1,814.1	1,910.0	1,308.9	1,319.8	1,398.7
(change from the previous corresponding period)	8.7%	3.9%	2.4%	1.9%	5.3%	2.5%	0.8%	6.0%
Domestic sales	902.6	896.0	914.0	972.9	990.0	661.5	700.4	711.8
(change from the previous corresponding period)	-3.0%	-0.7%	2.0%	6.4%	1.7%	0.3%	5.9%	1.6%
Overseas sales	769.6	842.3	866.1	841.1	920.0	647.4	619.3	686.9
(change from the previous corresponding period)	26.6%	9.4%	2.8%	-2.9%	9.4%	4.8%	-4.3%	10.9%
Overseas sales ratio	46.0%	48.5%	48.7%	46.4%	48.2%	49.5%	46.9%	49.1%
Gross profit	699.9	745.3	765.6	754.5	802.0	573.8	555.9	589.4
(change from the previous corresponding period)	14.1%	6.5%	2.7%	-1.4%	6.3%	5.2%	-3.1%	6.0%
Percentage of net sales	41.9%	42.9%	43.0%	41.6%	42.0%	43.8%	42.1%	42.1%
Operating income	129.6	133.6	150.0	135.5	153.0	113.4	96.4	103.9
(change from the previous corresponding period)	23.4%	3.1%	12.2%	-9.7%	12.9%	19.8%	-15.0%	7.8%
Percentage of net sales	7.8%	7.7%	8.4%	7.5%	8.0%	8.7%	7.3%	7.4%
Income before income taxes	113.9	123.4	143.0	135.3	157.5	104.6	94.7	108.1
(change from the previous corresponding period)	16.6%	8.4%	15.9%	-5.4%	16.3%	22.2%	-9.5%	14.1%
Percentage of net sales	6.8%	7.1%	8.0%	7.5%	8.2%	8.0%	7.2%	7.7%
Net income	61.6	72.5	91.7	83.1	97.0	61.9	58.0	65.8
(change from the previous corresponding period)	15.8%	17.7%	26.6%	-9.4%	16.7%	20.7%	-6.3%	13.5%
Percentage of net sales	3.7%	4.2%	5.2%	4.6%	5.1%	4.7%	4.4%	4.7%
Net income per share-basic [yen]	88.27	99.79	123.63	112.64	132.10	83.32	78.56	89.74
(change from the previous corresponding period)	14.9%	13.1%	23.9%	-8.9%	17.3%	18.0%	-5.7%	14.2%
Exchange rate [yen/US\$]	125.10	121.96	113.09	107.58	111.52	115.00	108.55	112.04
[yen/EURO]	110.60	121.00	132.65	133.25	136.44	132.17	134.60	136.92
2. Sales by Category	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Dec.'03	Dec.'04	Dec.'05
Imaging Solutions	934.1	859.7	803.5	715.0	---	604.1	534.9	529.8
Network input/output systems	344.2	463.3	558.2	670.8	---	401.1	481.6	569.6
Network system solutions	206.9	197.4	195.8	205.8	---	138.8	142.5	138.6
Other Businesses	186.9	217.7	222.6	222.2	---	164.8	160.6	160.5
3. Sales by Geographic Area	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Dec.'03	Dec.'04	Dec.'05
Japan	902.6	896.0	914.0	972.9	990.0	661.5	700.4	711.8
The Americas	341.7	343.9	326.3	325.5	376.2	243.5	239.5	282.0
Europe	311.3	354.4	402.3	408.9	427.5	296.3	300.5	316.5
Other	116.6	143.9	137.4	106.6	116.2	107.4	79.1	88.3
4. Other ratios	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Dec.'03	Dec.'04	Dec.'05
R&D Expenditure	80.7	83.5	92.5	110.4	116.0	68.5	79.5	82.1
R&D Expenditure / net sales	4.8%	4.8%	5.2%	6.1%	6.1%	5.2%	6.0%	5.9%
Interest and dividend income	4.7	3.7	1.9	2.2	2.8	1.7	1.4	2.2
Interest expense	8.2	6.8	5.2	4.6	4.6	4.2	3.5	3.6
Financial income(expenses)net	-3.4	-3.0	-3.3	-2.4	-1.8	-2.4	-2.1	-1.3
Interest coverage ratio() [times]	16.3	20.1	28.7	29.4	33.9	27.4	27.3	29.2
Depreciation for tangible fixed assets	73.7	69.5	67.6	66.7	67.0	49.4	47.9	48.7
Expenditure for plant and equipment	75.6	73.9	75.5	84.7	110.0	51.8	58.7	79.4
Liquidity at hand	205.5	200.4	249.1	188.4	---	239.3	202.1	156.7
Liquidity at hand/Averaged sales [months]	1.5	1.4	1.7	1.2	---	1.6	1.4	1.0
Inventories	162.1	146.0	145.3	167.3	---	163.1	168.9	171.7
Inventories/Averaged cost of sales [months]	2.0	1.8	1.7	1.9	---	2.0	2.0	1.9
Debt	561.4	484.6	432.7	410.0	---	513.1	446.4	397.4
Debt on total assets	30.6%	25.7%	23.4%	21.0%	---	26.7%	23.5%	20.0%
Total assets	1,832.9	1,884.9	1,852.7	1,953.6	---	1,922.1	1,899.8	1,990.8
Income before income taxes on total assets	6.4%	6.6%	7.7%	7.1%	---	5.5%	5.0%	5.5%
Shareholders' equity	633.0	657.5	795.1	862.9	---	708.8	841.9	929.5
Equity ratio	34.5%	34.9%	42.9%	44.2%	---	36.9%	44.3%	46.7%
Return on equity	10.4%	11.2%	12.6%	10.0%	---	9.1%	7.1%	7.3%
Number of employees(Japan)(thousand of people)	40.0	39.5	38.8	40.1	---	39.3	40.3	40.4
Number of employees(Overseas)(thousand of people)	34.2	35.1	34.4	35.0	---	35.0	34.6	35.3
Number of employees (Total)(thousand of people)	74.2	74.6	73.2	75.1	---	74.3	74.9	75.8
Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense								

(Three months ended)								
1. Operating Results	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05	Sep.'05	Dec.'05	Mar.'06 (Forecast)
Net sales	436.5	439.4	443.7	494.3	452.9	470.0	475.7	511.2
(change from the previous corresponding period)	-0.2%	-2.5%	5.4%	4.9%	3.8%	7.0%	7.2%	3.4%
Domestic sales	233.3	235.8	231.3	272.4	233.9	246.9	230.8	278.1
(change from the previous corresponding period)	4.0%	5.2%	8.6%	7.9%	0.3%	4.7%	-0.2%	2.1%
Overseas sales	203.2	203.5	212.4	221.8	218.9	223.1	244.8	233.0
(change from the previous corresponding period)	-4.6%	-10.1%	2.2%	1.4%	7.8%	9.6%	15.3%	5.0%
Overseas sales ratio	46.6%	46.3%	47.9%	44.9%	48.3%	47.5%	51.5%	45.6%
Gross profit	189.1	174.7	192.1	198.5	194.7	193.5	201.1	212.5
(change from the previous corresponding period)	-1.9%	-10.6%	3.4%	3.6%	2.9%	10.8%	4.7%	7.0%
Percentage of net sales	43.3%	39.8%	43.3%	40.2%	43.0%	41.2%	42.3%	41.6%
Operating income	39.3	18.3	38.7	39.0	37.2	29.6	37.0	49.0
(change from the previous corresponding period)	2.3%	-52.6%	6.9%	6.8%	-5.3%	61.3%	-4.2%	25.5%
Percentage of net sales	9.0%	4.2%	8.7%	7.9%	8.2%	6.3%	7.8%	9.6%
Income before income taxes	41.3	18.7	34.6	40.6	38.0	31.3	38.7	49.3
(change from the previous corresponding period)	10.7%	-45.0%	4.2%	5.9%	-7.8%	67.0%	11.7%	21.5%
Percentage of net sales	9.5%	4.3%	7.8%	8.2%	8.4%	6.7%	8.1%	9.7%
Net income	24.8	10.9	22.2	25.0	23.7	19.1	23.0	31.1
(change from the previous corresponding period)	11.4%	-45.1%	13.0%	-15.9%	-4.7%	75.2%	3.5%	24.0%
Percentage of net sales	5.7%	2.5%	5.0%	5.1%	5.2%	4.1%	4.8%	6.1%
Net income per share-basic [yen]	33.69	14.79	30.08	34.08	32.32	26.08	31.34	42.36
(change from the previous corresponding period)	12.2%	-44.7%	13.4%	-15.5%	-4.1%	76.3%	4.2%	24.3%
Exchange rate [yen/US\$]	109.65	110.01	106.01	104.60	107.60	111.22	117.24	110.00
[yen/EURO]	132.17	134.44	137.16	137.26	135.55	135.79	139.41	135.00
2. Sales by Category	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05	Sep.'05	Dec.'05	Mar.'06 (Forecast)
Imaging Solutions	181.6	174.9	178.3	180.1	179.7	172.0	178.0	---
Network input/output systems	157.3	152.9	171.3	189.1	183.4	184.1	202.1	---
Network system solutions	44.9	54.0	43.5	63.3	40.2	56.1	42.3	---
Other Businesses	52.5	57.4	50.6	61.6	49.5	57.7	53.2	---
3. Sales by Geographic Area	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05	Sep.'05	Dec.'05	Mar.'06 (Forecast)
Japan	233.3	235.8	231.3	272.4	233.9	246.9	230.8	278.1
The Americas	78.4	82.9	78.2	86.0	87.1	96.7	98.1	94.2
Europe	100.3	92.6	107.6	108.3	104.4	96.9	115.1	111.0
Other	24.5	27.9	26.6	27.4	27.3	29.4	31.6	27.8
4. Other ratios	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05	Sep.'05	Dec.'05	Mar.'06 (Forecast)
R&D Expenditure	24.3	29.0	26.1	30.8	25.5	29.4	27.2	33.8
R&D Expenditure / net sales	5.6%	6.6%	5.9%	6.2%	5.6%	6.3%	5.7%	6.6%
Interest and dividend income	0.6	0.4	0.3	0.8	0.6	0.6	0.8	0.5
Interest expense	1.2	1.0	1.2	1.0	1.0	1.1	1.4	0.9
Financial income(expenses)net	-0.6	-0.6	-0.9	-0.2	-0.3	-0.4	-0.5	-0.4
Interest coverage ratio() [times]	32.5	17.3	30.6	36.5	37.6	25.6	26.2	51.9
Depreciation for tangible fixed assets	15.9	15.0	16.9	18.7	15.6	15.4	17.6	18.2
Expenditure for plant and equipment	18.6	19.5	20.5	25.9	34.7	23.4	21.2	30.5
Liquidity at hand	262.7	266.6	202.1	188.4	146.4	148.7	156.7	---
Liquidity at hand/Averaged sales [months]	1.8	1.8	1.4	1.1	1.0	0.9	1.0	---
Inventories	150.5	151.7	168.9	167.3	170.5	167.7	171.7	---
Inventories/Averaged cost of sales [months]	1.8	1.7	2.0	1.7	2.0	1.8	1.9	---
Debt	423.7	435.3	446.4	410.0	366.4	371.7	397.4	---
Debt on total assets	22.8%	23.2%	23.5%	21.0%	19.3%	19.1%	20.0%	---
Total assets	1,855.7	1,877.4	1,899.8	1,953.6	1,899.9	1,948.5	1,990.8	---
Income before income taxes on total assets	2.2%	1.0%	1.8%	2.1%	2.0%	1.6%	2.0%	---
Shareholders' equity	812.9	830.2	841.9	862.9	879.6	905.6	929.5	---
Equity ratio	43.8%	44.2%	44.3%	44.2%	46.3%	46.5%	46.7%	---
Return on equity	3.1%	1.3%	2.7%	2.9%	2.7%	2.1%	2.5%	---
Number of employees(Japan)(thousand of people)	39.2	39.2	40.3	40.1	40.7	40.8	40.4	---
Number of employees(Overseas)(thousand of people)	33.8	33.7	34.6	35.0	34.2	35.5	35.3	---
Number of employees (Total)(thousand of people)	73.0	72.9	74.9	75.1	74.9	76.3	75.8	---

Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense