

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Sep.'03	Sep.'04	Sep.'05
Net sales	1,672.3	1,738.3	1,780.2	1,814.1	1,900.0	888.0	876.0	924.0
(change from the previous corresponding period)	8.7%	3.9%	2.4%	1.9%	4.7%	3.6%	-1.4%	5.5%
Domestic sales	902.6	896.0	914.0	972.9	1,018.5	448.6	469.1	499.5
(change from the previous corresponding period)	-3.0%	-0.7%	2.0%	6.4%	4.7%	-0.2%	4.6%	6.5%
Overseas sales	769.6	842.3	866.1	841.1	881.5	439.4	406.8	424.5
(change from the previous corresponding period)	26.6%	9.4%	2.8%	-2.9%	4.8%	7.9%	-7.4%	4.3%
Overseas sales ratio	46.0%	48.5%	48.7%	46.4%	46.4%	49.5%	46.4%	45.9%
Gross profit	699.9	745.3	765.6	754.5	815.0	388.1	363.8	396.0
(change from the previous corresponding period)	14.1%	6.5%	2.7%	-1.4%	8.0%	7.6%	-6.2%	8.8%
Percentage of net sales	41.9%	42.9%	43.0%	41.6%	42.9%	43.7%	41.5%	42.9%
Operating income	129.6	133.6	150.0	135.5	165.0	77.2	57.7	79.5
(change from the previous corresponding period)	23.4%	3.1%	12.2%	-9.7%	21.8%	26.0%	-25.2%	37.6%
Percentage of net sales	7.8%	7.7%	8.4%	7.5%	8.7%	8.7%	6.6%	8.6%
Income before income taxes	113.9	123.4	143.0	135.3	161.0	71.4	60.0	77.0
(change from the previous corresponding period)	16.6%	8.4%	15.9%	-5.4%	18.9%	28.3%	-15.9%	28.2%
Percentage of net sales	6.8%	7.1%	8.0%	7.5%	8.5%	8.0%	6.9%	8.3%
Net income	61.6	72.5	91.7	83.1	97.0	42.2	35.8	47.0
(change from the previous corresponding period)	15.8%	17.7%	26.6%	-9.4%	16.7%	26.1%	-15.2%	31.2%
Percentage of net sales	3.7%	4.2%	5.2%	4.6%	5.1%	4.8%	4.1%	5.1%
Net income per share-basic [yen]	88.27	99.79	123.63	112.64	132.14	56.79	48.48	64.03
(change from the previous corresponding period)	14.9%	13.1%	23.9%	-8.9%	17.3%	23.2%	-14.6%	32.1%
Exchange rate [yen/US\$]	125.10	121.96	113.09	107.58	105.00	118.06	109.83	105.00
[yen/EURO]	110.60	121.00	132.65	133.25	130.00	133.47	133.31	130.00
2 . Sales by Category	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Sep.'03	Sep.'04	Sep.'05
Imaging Solutions	934.1	859.7	803.5	715.0	623.6	415.0	356.6	310.2
Network input/output systems	344.2	463.3	558.2	670.8	839.7	263.1	310.3	401.0
Network system solutions	206.9	197.4	195.8	205.8	215.8	97.2	99.0	103.7
Other Businesses	186.9	217.7	222.6	222.2	220.9	112.5	110.0	109.1
3 . Sales by Geographic Area	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Sep.'03	Sep.'04	Sep.'05
Japan	902.6	896.0	914.0	972.9	1,018.5	448.6	469.1	499.5
The Americas	341.7	343.9	326.3	325.5	347.3	167.6	161.3	167.4
Europe	311.3	354.4	402.3	408.9	413.6	196.9	192.9	197.2
Other	116.6	143.9	137.4	106.6	120.6	74.8	52.5	59.9
4 . Other ratios	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Mar.'06 (Forecast)	Sep.'03	Sep.'04	Sep.'05
R&D Expenditure	80.7	83.5	92.5	110.4	120.0	44.2	53.4	60.0
R&D Expenditure / net sales	4.8%	4.8%	5.2%	6.1%	6.3%	5.0%	6.1%	6.5%
Interest and dividend income	4.7	3.7	1.9	2.2	2.0	1.3	1.0	1.0
Interest expense	8.2	6.8	5.2	4.6	4.5	2.8	2.3	2.0
Financial income(expenses)net	-3.4	-3.0	-3.3	-2.4	-2.5	-1.5	-1.2	-1.0
Interest coverage ratio() [times]	16.3	20.1	28.7	29.4	37.1	27.4	25.4	40.3
Depreciation for tangible fixed assets	73.7	69.5	67.6	66.7	67.5	33.6	31.0	32.0
Expenditure for plant and equipment	75.6	73.9	75.5	84.7	114.0	36.3	38.2	58.5
Liquidity at hand	205.5	200.4	249.1	188.4	---	227.0	266.6	---
Liquidity at hand/Averaged sales [months]	1.5	1.4	1.7	1.2	---	1.5	1.8	---
Inventories	162.1	146.0	145.3	167.3	---	152.1	151.7	---
Inventories/Averaged cost of sales [months]	2.0	1.8	1.7	1.9	---	1.8	1.8	---
Debt	561.4	484.6	432.7	410.0	---	484.9	435.3	---
Debt on total assets	30.6%	25.7%	23.4%	21.0%	---	25.4%	23.2%	---
Total assets	1,832.9	1,884.9	1,852.7	1,953.6	---	1,912.1	1,877.4	---
Income before income taxes on total assets	6.4%	6.6%	7.7%	4010.0%	---	3.8%	3.2%	---
Shareholders' equity	633.0	657.5	795.1	862.9	---	703.0	830.2	---
Equity ratio	34.5%	34.9%	42.9%	44.2%	---	36.8%	44.2%	---
Return on equity	10.4%	11.2%	12.6%	10.0%	---	6.2%	4.4%	---
Number of employees(Japan)(thousand of people)	40.0	39.5	38.8	40.1	---	39.4	39.2	---
Number of employees(Overseas)(thousand of people)	34.2	35.1	34.4	35.0	---	34.6	33.7	---
Number of employees (Total)(thousand of people)	74.2	74.6	73.2	75.1	---	74.0	72.9	---
Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense								

Key Financial Figures(Consolidated)

(Three months ended)										
1. Operating Results	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05 (Forecast)	Sep.'05 (Forecast)
Net sales	437.4	450.6	420.9	471.2	436.5	439.4	443.7	494.3	461.0	463.0
(change from the previous corresponding period)	2.1%	5.2%	0.0%	2.3%	-0.2%	-2.5%	5.4%	4.9%	5.6%	5.4%
Domestic sales	224.3	224.3	212.9	252.5	233.3	235.8	231.3	272.4	248.2	251.3
(change from the previous corresponding period)	-0.2%	-0.2%	1.3%	6.9%	4.0%	5.2%	8.6%	7.9%	6.4%	6.5%
Overseas sales	213.1	226.3	207.9	218.7	203.2	203.5	212.4	221.8	212.8	211.7
(change from the previous corresponding period)	4.8%	11.0%	-1.2%	-2.6%	-4.6%	-10.1%	2.2%	1.4%	4.7%	4.0%
Overseas sales ratio	48.7%	50.2%	49.4%	46.4%	46.6%	46.3%	47.9%	44.9%	46.2%	45.7%
Gross profit	192.7	195.3	185.7	191.7	189.1	174.7	192.1	198.5	198.0	198.0
(change from the previous corresponding period)	3.4%	12.2%	0.5%	-4.0%	-1.9%	-10.6%	3.4%	3.6%	4.7%	13.3%
Percentage of net sales	44.1%	43.4%	44.1%	40.7%	43.3%	39.8%	43.3%	40.2%	43.0%	42.8%
Operating income	38.4	38.7	36.2	36.5	39.3	18.3	38.7	39.0	41.0	38.5
(change from the previous corresponding period)	7.1%	52.6%	8.4%	-6.2%	2.3%	-52.6%	6.9%	6.8%	4.1%	109.6%
Percentage of net sales	8.8%	8.6%	8.6%	7.8%	9.0%	4.2%	8.7%	7.9%	8.9%	8.3%
Income before income taxes	37.3	34.0	33.2	38.3	41.3	18.7	34.6	40.6	40.0	37.0
(change from the previous corresponding period)	15.6%	45.7%	10.9%	1.5%	10.7%	-45.0%	4.2%	5.9%	-3.2%	97.4%
Percentage of net sales	8.5%	7.6%	7.9%	8.1%	9.5%	4.3%	7.8%	8.2%	8.7%	8.0%
Net income	22.3	19.9	19.6	29.8	24.8	10.9	22.2	25.0	25.0	22.0
(change from the previous corresponding period)	14.5%	42.2%	10.5%	40.8%	11.4%	-45.1%	13.0%	-15.9%	0.4%	101.3%
Percentage of net sales	5.1%	4.4%	4.7%	6.3%	5.7%	2.5%	5.0%	5.1%	5.4%	4.8%
Net income per share-basic [yen]	30.04	26.75	26.53	40.31	33.69	14.79	30.08	34.08	34.06	29.97
(change from the previous corresponding period)	11.9%	38.9%	8.2%	38.2%	12.2%	-44.7%	13.4%	-15.5%	1.1%	102.6%
Exchange rate [yen/US\$]	118.52	117.61	108.92	107.31	109.65	110.01	106.01	104.60	105.00	105.00
[yen/EURO]	134.67	132.27	129.58	134.10	132.17	134.44	137.16	137.26	130.00	130.00
2 . Sales by Category	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05 (Forecast)	Sep.'05 (Forecast)
Imaging Solutions	212.7	202.3	189.0	199.4	181.6	174.9	178.3	180.1	---	---
Network input/output systems	127.5	135.6	137.9	157.1	157.3	152.9	171.3	189.1	---	---
Network system solutions	43.4	53.7	41.6	56.9	44.9	54.0	43.5	63.3	---	---
Other Businesses	53.7	58.8	52.3	57.7	52.5	57.4	50.6	61.6	---	---
3 . Sales by Geographic Area	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05 (Forecast)	Sep.'05 (Forecast)
Japan	224.3	224.3	212.9	252.5	233.3	235.8	231.3	272.4	---	---
The Americas	79.4	88.1	75.9	82.7	78.4	82.9	78.2	86.0	---	---
Europe	98.6	98.3	99.4	106.0	100.3	92.6	107.6	108.3	---	---
Other	35.0	39.8	32.6	29.9	24.5	27.9	26.6	27.4	---	---
4 . Other ratios	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	Mar.'05	Jun.'05 (Forecast)	Sep.'05 (Forecast)
R&D Expenditure	19.3	24.8	24.2	24.0	24.3	29.0	26.1	30.8	30.0	30.0
R&D Expenditure / net sales	4.4%	5.5%	5.8%	5.1%	5.6%	6.6%	5.9%	6.2%	6.5%	6.5%
Interest and dividend income	0.6	0.6	0.4	0.1	0.6	0.4	0.3	0.8	---	---
Interest expense	1.5	1.3	1.3	1.0	1.2	1.0	1.2	1.0	---	---
Financial income(expenses)net	-0.8	-0.7	-0.9	-0.9	-0.6	-0.6	-0.9	-0.2	---	---
Interest coverage ratio() [times]	25.7	29.4	27.4	33.7	32.5	17.3	30.6	36.5	---	---
Depreciation for tangible fixed assets	17.0	16.5	15.7	18.2	15.9	15.0	16.9	18.7	16.0	16.0
Expenditure for plant and equipment	18.6	17.6	15.5	23.6	18.6	19.5	20.5	25.9	31.5	27.0
Liquidity at hand	220.0	227.0	239.3	249.1	262.7	266.6	202.1	188.4	---	---
Liquidity at hand/Averaged sales [months]	1.5	1.5	1.7	1.6	1.8	1.8	1.4	1.1	---	---
Inventories	161.7	152.1	163.1	145.3	150.5	151.7	168.9	167.3	---	---
Inventories/Averaged cost of sales [months]	2.0	1.8	2.1	1.6	1.8	1.7	2.0	1.7	---	---
Debt	483.1	484.9	513.1	432.7	423.7	435.3	446.4	410.0	---	---
Debt on total assets	25.1%	25.4%	26.7%	23.4%	22.8%	23.2%	23.5%	21.0%	---	---
Total assets	1,924.6	1,912.1	1,922.1	1,852.7	1,855.7	1,877.4	1,899.8	1,953.6	---	---
Income before income taxes on total assets	2.0%	1.8%	1.7%	2.0%	2.2%	1.0%	1.8%	2.1%	---	---
Shareholders' equity	685.7	703.0	708.8	795.1	812.9	830.2	841.9	862.9	---	---
Equity ratio	35.6%	36.8%	36.9%	42.9%	43.8%	44.2%	44.3%	44.2%	---	---
Return on equity	3.3%	2.9%	2.8%	4.0%	3.1%	1.3%	2.7%	2.9%	---	---
Number of employees(Japan)(thousand of people)	39.9	39.4	39.3	38.8	39.2	39.2	40.3	40.1	---	---
Number of employees(Overseas)(thousand of people)	35.1	34.6	35.0	34.4	33.8	33.7	34.6	35.0	---	---
Number of employees (Total)(thousand of people)	75.0	74.0	74.3	73.2	73.0	72.9	74.9	75.1	---	---

Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense