## **Key Financial Figures(Consolidated)**

(Billions of yen)

	(Fiscal year				Mar.'05	(Nine month		
Operating Results	Mar.'01	Mar.'02	Mar.'03	Mar.'04	(Forecast)	Dec.'02	Dec.'03	Dec.'04
Net sales	1,538.2	1,672.3	1,738.3	1,780.2	1,815.0	1,277.5	1,308.9	1,319
(change from the previous corresponding period)	6.3%	8.7%	3.9%	2.4%	2.0%	4.6%	2.5%	0.8
Domestic sales	930.4	902.6	896.0	914.0	972.9	659.7	661.5	700
(change from the previous corresponding period)	6.6%	-3.0%	-0.7%	2.0%	6.4%	-0.7%	0.3%	5.9
Overseas sales	607.8	769.6	842.3	866.1	842.1	617.7	647.4	619
(change from the previous corresponding period)	5.9%	26.6%	9.4%	2.8%	-2.8%	10.9%	4.8%	-4.3
Overseas sales ratio	39.5%	46.0%	48.5%	48.7%	46.4%	48.4%	49.5%	46.9
Gross profit	613.3	699.9	745.3	765.6	764.0	545.5	573.8	555
(change from the previous corresponding period)	5.8%	14.1%	6.5%	2.7%	-0.2%	5.8%	5.2%	-3.1
Percentage of net sales	39.9%	41.9%	42.9%	43.0%	42.1%	42.7%	43.8%	42.1
Operating income	105.1	129.6	133.6	150.0	147.0	94.7	113.4	90
(change from the previous corresponding period)	18.2%	23.4%	3.1%	12.2%	-2.0%	5.7%	19.8%	-15.0
Percentage of net sales	6.8%	7.8%	7.7%	8.4%	8.1%	7.4%	8.7%	7.3
Income before income taxes	97.7	113.9	123.4	143.0	141.0	85.6	104.6	9.
(change from the previous corresponding period)	38.9%	16.6%	8.4%	15.9%	-1.4%	9.3%	22.2%	-9.5
Percentage of net sales	6.4%	6.8%	7.1%	8.0%	7.8%	6.7%	8.0%	7.2
Net income	53.2	61.6	72.5	91.7	85.0	51.3	61.9	58
(change from the previous corresponding period)	27.0%	15.8%	17.7%	26.6%	-7.4%	18.5%	20.7%	-6.3
Percentage of net sales	3.5%	3.7%	4.2%	5.2%	4.7%	4.0%	4.7%	4.4
Net income per share-basic [yen]	76.85	88.27	99.79	123.63	115.07	70.62	83.32	78
(change from the previous corresponding period)	26.8%	14.9%	13.1%	23.9%	-6.9%	13.2%	18.0%	-5.7
	110.60	125.10	121.96	113.09	107.67	122.92		108
Exchange rate [yen/US\$]	100.41						115.00	
[yen/EURO]	100.41	110.60	121.00	132.65	133.45	118.84	132.17	134
. Sales by Category	Mar.'01	Mar.'02	Mar.'03	Mar.'04	Mar.'05	Dec.'02	Dec.'03	Dec.'0
Imaging Solutions	867.0	934.1	859.7	803.5	(Forecast) 707.6	638.6	604.1	53
	261.8	344.2	463.3		693.9	336.3	401.1	48
Network input/output systems				558.2	198.6			14
Network system solutions Other Businesses	209.5 199.8	206.9 186.9	197.4 217.7	195.8 222.6	214.8	140.1 162.3	138.8 164.8	16
. Sales by Geographic Area	Mar.'01	Mar.'02	Mar.'03	Mar.'04	Mar.'05 (Forecast)	Dec.'02	Dec.'03	Dec.'0
Japan	930.4	902.6	896.0	914.0	972.9	659.7	661.5	700
The Americas	252.6	341.7	343.9	326.3	328.4	254.6	243.5	23
Europe Other	247.4 107.6	311.3 116.6	354.4 143.9	402.3 137.4	409.2 104.4	254.5 108.6	296.3 107.4	30 7
Oulci	107.0	110.0	143.9	137.4	104.4	100.0	107.4	
. Other ratios	Mar.'01	Mar.'02	Mar.'03	Mar.'04	Mar.'05 (Forecast)	Dec.'02	Dec.'03	Dec.'0
					(= 0= 0=0000)			
R&D Expenditure	78.2	80.7	83.5	92.5	107.0	61.0	68.5	7
R&D Expenditure R&D Expenditure / net sales	78.2 5.1%	80.7 4.8%	83.5 4.8%	92.5 5.2%		61.0 4.8%	68.5 5.2%	
R&D Expenditure / net sales					107.0			6.0
R&D Expenditure / net sales Interest and dividend income	5.1%	4.8%	4.8%	5.2%	107.0 5.9%	4.8%	5.2%	6.0
R&D Expenditure / net sales Interest and dividend income Interest expense	5.1% 8.0	4.8%	4.8% 3.7	5.2%	107.0 5.9% 2.0	4.8%	5.2%	6.0
•	5.1% 8.0 7.7	4.8% 4.7 8.2	4.8% 3.7 6.8	5.2% 1.9 5.2	107.0 5.9% 2.0 5.0	2.6 5.3	5.2% 1.7 4.2	6.0
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net	5.1% 8.0 7.7 0.2	4.8% 4.7 8.2 -3.4	4.8% 3.7 6.8 -3.0	5.2% 1.9 5.2 -3.3	107.0 5.9% 2.0 5.0 -3.0	2.6 5.3 -2.6	5.2% 1.7 4.2 -2.4	6.0 - 27
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]	5.1% 8.0 7.7 0.2 14.5	4.8% 4.7 8.2 -3.4 16.3	4.8% 3.7 6.8 -3.0 20.1	5.2% 1.9 5.2 -3.3 28.7	107.0 5.9% 2.0 5.0 -3.0 29.8	4.8% 2.6 5.3 -2.6 18.3	5.2% 1.7 4.2 -2.4 27.4	7 6.0 - 27 4 5
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets	5.1% 8.0 7.7 0.2 14.5 62.1	4.8% 4.7 8.2 -3.4 16.3 73.7	4.8% 3.7 6.8 -3.0 20.1 69.5	5.2% 1.9 5.2 -3.3 28.7 67.6	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5	4.8% 2.6 5.3 -2.6 18.3 51.4	5.2% 1.7 4.2 -2.4 27.4 49.4	6.1 27 4
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand	5.1% 8.0 7.7 0.2 14.5 62.1 73.3	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3	6.1 27 4 5
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6	6.s 227 4 5 200
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand	5.1% 8.0 7.7 0.2 14.5 62.1 73.3	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3	6.0  27 4 5
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6 163.1 2.0	6. 22 4 5 20
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]  Debt	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1	6. 22' 44 55 20 16
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]  Debt  Debt on total assets	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6%	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6%	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7%	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4%	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9%	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7%	6. 22 5 20 10 44 23.
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]  Debt  Debt on total assets	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 1,884.9	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1	6. 22 26 20 16 44 23. 1,89
R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Income before income taxes on total assets	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7 6.0%	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9 6.4%	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 1,884.9 6.6%	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7 7.7%	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2 4.7%	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1 5.5%	6. 2 2 2 1 4 23. 1,89 5.
R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio() [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Fotal assets Income before income taxes on total assets Shareholders' equity	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7 6.0% 556.7	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9 6.4% 633.0	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 1,884.9 6.6% 657.5	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7 7.7% 795.1	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2 4.7% 671.1	5.2% 1.7 4.2 -2.4 27.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1 5.5% 708.8	6. 22 24 23. 1,85 5.
R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio() [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Fotal assets Income before income taxes on total assets Shareholders' equity Equity ratio	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7 6.0% 556.7 32.7%	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9 6.4% 633.0 34.5%	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 1,884.9 6.6% 657.5 34.9%	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7 7.7% 795.1 42.9%	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2 4.7% 671.1 37.1%	5.2% 1.7 4.2 -2.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1 5.5% 708.8 36.9%	22 24 5 20 16 42 23. 1,89 5. 84 44.
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]  Debt  Debt on total assets  Total assets  Income before income taxes on total assets  Shareholders' equity  Equity ratio  Return on equity	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7 6.0% 556.7	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9 6.4% 633.0 34.5% 10.4%	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 6.6% 657.5 34.9% 11.2%	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7 7.7% 795.1 42.9% 12.6%	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2 4.7% 671.1 37.1% 7.9%	5.2% 1.7 4.2 -2.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1 5.5% 708.8 36.9% 9.1%	6.
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]  Debt  Debt on total assets  Total assets  Income before income taxes on total assets  Shareholders' equity  Equity ratio  Return on equity  Number of employees(Japan)(thousand of people)	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7 6.0% 556.7 32.7%	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9 6.4% 633.0 34.5%	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 1,884.9 6.6% 657.5 34.9%	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7 7.7% 795.1 42.9%	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2 4.7% 671.1 37.1%	5.2% 1.7 4.2 -2.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1 5.5% 708.8 36.9%	6.  22' 4 5 20 16 44 23. 1,89 5. 84 44.
R&D Expenditure / net sales  Interest and dividend income  Interest expense  Financial income(expenses)net  Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets  Expenditure for plant and equipment  Liquidity at hand  Liquidity at hand/Averaged sales [months]  Inventories  Inventories/Averaged cost of sales [months]  Debt  Debt on total assets  Total assets  Income before income taxes on total assets  Shareholders' equity  Equity ratio  Return on equity	5.1% 8.0 7.7 0.2 14.5 62.1 73.3 137.8 1.1 176.3 2.3 538.9 31.6% 1,704.7 6.0% 556.7 32.7% 9.7%	4.8% 4.7 8.2 -3.4 16.3 73.7 75.6 205.5 1.5 162.1 2.0 561.4 30.6% 1,832.9 6.4% 633.0 34.5% 10.4%	4.8% 3.7 6.8 -3.0 20.1 69.5 73.9 200.4 1.4 146.0 1.8 484.6 25.7% 6.6% 657.5 34.9% 11.2%	5.2% 1.9 5.2 -3.3 28.7 67.6 75.5 249.1 1.7 145.3 1.7 432.7 23.4% 1,852.7 7.7% 795.1 42.9% 12.6%	107.0 5.9% 2.0 5.0 -3.0 29.8 67.5 79.0	4.8% 2.6 5.3 -2.6 18.3 51.4 55.1 184.9 1.3 149.3 1.8 541.2 29.9% 1,807.2 4.7% 671.1 37.1% 7.9%	5.2% 1.7 4.2 -2.4 49.4 51.8 239.3 1.6 163.1 2.0 513.1 26.7% 1,922.1 5.5% 708.8 36.9% 9.1%	22 24 5 20 10 1,89 5,5 84 44.7.

## **Key Financial Figures(Consolidated)**

	(Three mon	ilis elided)						
1.Operating Results	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	Mar.'05 (Forecast)
Net sales	437.4	450.6	420.9	471.2	436.5	439.4	443.7	495.1
(change from the previous corresponding period)	2.1%	5.2%	0.0%	2.3%	-0.2%	-2.5%	5.4%	5.1%
Domestic sales	224.3	224.3	212.9	252.5	233.3	235.8	231.3	272.4
(change from the previous corresponding period)	-0.2%	-0.2%	1.3%	6.9%	4.0%	5.2%	8.6%	7.9%
Overseas sales	213.1	226.3	207.9	218.7	203.2	203.5	212.4	222.7
(change from the previous corresponding period)	4.8%	11.0%	-1.2%	-2.6%	-4.6%	-10.1%	2.2%	1.8%
Overseas sales ratio	48.7%	50.2%	49.4%	46.4%	46.6%	46.3%	47.9%	45.0%
Gross profit	192.7	195.3	185.7	191.7	189.1	174.7	192.1 3.4%	208.0
(change from the previous corresponding period)  Percentage of net sales	3.4% 44.1%	12.2% 43.4%	0.5% 44.1%	-4.0% 40.7%	-1.9% 43.3%	-10.6% 39.8%	43.3%	8.5% 42.0%
Operating income	38.4	38.7	36.2	36.5	39.3	18.3	38.7	50.5
(change from the previous corresponding period)	7.1%	52.6%	8.4%	-6.2%	2.3%	-52.6%	6.9%	38.3%
Percentage of net sales	8.8%	8.6%	8.6%	7.8%	9.0%	4.2%	8.7%	10.2%
Income before income taxes	37.3	34.0	33.2	38.3	41.3	18.7	34.6	46.2
(change from the previous corresponding period)	15.6%	45.7%	10.9%	1.5%	10.7%	-45.0%	4.2%	20.6%
Percentage of net sales	8.5%	7.6%	7.9%	8.1%	9.5%	4.3%	7.8%	9.3%
Net income	22.3	19.9	19.6	29.8	24.8	10.9	22.2	26.9
(change from the previous corresponding period)	14.5%	42.2%	10.5%	40.8%	11.4%	-45.1%	13.0%	-9.7%
Percentage of net sales	5.1%	4.4%	4.7%	6.3%	5.7%	2.5%	5.0%	5.4%
Net income per share-basic [yen]	30.04	26.75	26.53	40.31	33.69	14.79	30.08	36.51
(change from the previous corresponding period)	11.9%	38.9%	8.2%	38.2%	12.2%	-44.7%	13.4%	-9.4%
Exchange rate [yen/US\$]	118.52	117.61	108.92	107.31	109.65	110.01	106.01	105.00
[yen/EURO]	134.67	132.27	129.58	134.10	132.17	134.44	137.16	130.00
2.01.1.0	T 102	g 102	D 102	3.6 10.4	T 10.4	a 10.4	D 104	Mar.'05
2 . Sales by Category	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	(Forecast)
Imaging Solutions	212.7	202.3	189.0	199.4	181.6	174.9	178.3	172.7
Network input/output systems	127.5	135.6	137.9	157.1	157.3	152.9	171.3	212.2
Network system solutions	43.4	53.7	41.6	56.9	44.9	54.0	43.5	56.1
Other Businesses	53.7	58.8	52.3	57.7	52.5	57.4	50.6	54.0
3 . Sales by Geographic Area	Jun.'03	Sep.'03	Dec.'03	Mar.'04	Jun.'04	Sep.'04	Dec.'04	Mar.'05
3 . Sales by Geographic Area	Jun.'03	Sep.'03	Dec.'03		Jun.'04	Sep.'04		(Forecast)
Japan	224.3	224.3	212.9	252.5	233.3	235.8	231.3	(Forecast) 272.4
Japan The Americas	224.3 79.4	224.3 88.1	212.9 75.9	252.5 82.7	233.3 78.4	235.8 82.9	231.3 78.2	(Forecast) 272.4 88.8
Japan The Americas Europe	224.3 79.4 98.6	224.3 88.1 98.3	212.9 75.9 99.4	252.5 82.7 106.0	233.3 78.4 100.3	235.8 82.9 92.6	231.3 78.2 107.6	(Forecast) 272.4 88.8 108.6
Japan The Americas	224.3 79.4	224.3 88.1	212.9 75.9	252.5 82.7	233.3 78.4	235.8 82.9	231.3 78.2	(Forecast) 272.4 88.8
Japan The Americas Europe Other	224.3 79.4 98.6 35.0	224.3 88.1 98.3 39.8	212.9 75.9 99.4 32.6	252.5 82.7 106.0 29.9	233.3 78.4 100.3 24.5	235.8 82.9 92.6 27.9	231.3 78.2 107.6 26.6	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05
Japan The Americas Europe Other  4 . Other ratios	224.3 79.4 98.6 35.0 Jun.'03	224.3 88.1 98.3 39.8 Sep.'03	212.9 75.9 99.4 32.6 Dec.'03	252.5 82.7 106.0 29.9 Mar.'04	233.3 78.4 100.3 24.5 Jun.'04	235.8 82.9 92.6 27.9 Sep.'04	231.3 78.2 107.6 26.6 Dec.'04	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast)
Japan The Americas Europe Other  4 . Other ratios R&D Expenditure	224.3 79.4 98.6 35.0 Jun.'03	224.3 88.1 98.3 39.8 Sep.'03	212.9 75.9 99.4 32.6 Dec.'03	252.5 82.7 106.0 29.9 Mar.'04	233.3 78.4 100.3 24.5 Jun.'04	235.8 82.9 92.6 27.9 Sep.'04	231.3 78.2 107.6 26.6 Dec.'04	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales	224.3 79.4 98.6 35.0 Jun.'03 19.3 4.4%	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5%	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8%	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1%	233.3 78.4 100.3 24.5 Jun.'04 24.3 5.6%	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6%	231.3 78.2 107.6 26.6 Dec.'04	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5%
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income	224.3 79.4 98.6 35.0 Jun.'03 19.3 4.4%	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8%	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1	233.3 78.4 100.3 24.5  Jun.'04 24.3 5.6% 0.6	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9%	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense	224.3 79.4 98.6 35.0 Jun.'03 19.3 4.4% 0.6 1.5	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0	233.3 78.4 100.3 24.5  Jun.'04 24.3 5.6% 0.6 1.2	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net	224.3 79.4 98.6 35.0 Jun.'03 19.3 4.4% 0.6 1.5 -0.8	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9	233.3 78.4 100.3 24.5  Jun.'04 24.3 5.6% 0.6 1.2 -0.6	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times]	224.3 79.4 98.6 35.0 Jun.'03 19.3 4.4% 0.6 1.5	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0	233.3 78.4 100.3 24.5  Jun.'04 24.3 5.6% 0.6 1.2	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net	224.3 79.4 98.6 35.0  Jun.'03 19.3 4.4% 0.6 1.5 -0.8 25.7	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months]	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5	212.9 75.9 99.4 32.6 Dec.'03 24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 145.3 1.6	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1	224.3 88.1 98.3 39.8 Sep.'03 24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 145.3 1.6 432.7	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8 423.7	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 1.7	231.3 78.2 107.6 26.6 Dec.'04 26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1 25.1%	224.3 88.1 98.3 39.8  Sep.'03  24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8 484.9 25.4%	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 145.3 1.6 432.7 23.4%	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8 423.7 22.8%	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 1.7 435.3 23.2%	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4 23.5%	(Forecast) 272.4 88.8 108.6 25.2 Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1 25.1% 1,924.6	224.3 88.1 98.3 39.8  Sep.'03  24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8 484.9 25.4% 1,912.1	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1 26.7% 1,922.1	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 145.3 1.6 432.7 23.4% 1,852.7	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8 423.7 22.8% 1,855.7	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 1.7 435.3 23.2%	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4 23.5% 1,899.8	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1 25.1% 1,924.6 2.0% 685.7 35.6%	224.3 88.1 98.3 39.8  Sep.'03  24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8 484.9 25.4% 1,912.1 1.8% 703.0 36.8%	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1 26.7% 1,922.1 1.7% 708.8 36.9%	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 145.3 1.6 432.7 23.4% 1,852.7 2.0% 795.1 42.9%	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8 423.7 22.8% 1,855.7 2.2% 812.9 43.8%	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 1.7 435.3 23.2% 1,877.4 1.0%	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4 23.5% 1,899.8 1.8% 841.9 44.3%	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1 25.1% 1,924.6 2.0% 685.7 35.6% 3.3%	224.3 88.1 98.3 39.8  Sep.'03  24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8 484.9 25.4% 1,912.1 1.8% 703.0 36.8% 2.9%	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1 26.7% 1,922.1 1.7% 708.8 36.9% 2.8%	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 432.7 23.4% 1,852.7 2.0% 795.1 42.9% 4.0%	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8 423.7 22.8% 1,855.7 2.2% 812.9 43.8% 3.1%	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 435.3 23.2% 1,877.4 1.0% 830.2 44.2% 1.3%	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4 23.5% 1,899.8 1.8% 841.9 44.3% 2.7%	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity Number of employees(Japan)(thousand of people)	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1 25.1% 1,924.6 2.0% 685.7 35.6% 3.3%	224.3 88.1 98.3 39.8  Sep.'03  24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8 484.9 25.4% 1,912.1 1.8% 703.0 36.8% 2.9% 39.4	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1 26.7% 1,922.1 1.7% 708.8 36.9% 2.8% 39.3	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 145.3 1.6 432.7 23.4% 1,852.7 2.0% 795.1 42.9% 4.0%	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 423.7 22.8% 1,855.7 2.2% 812.9 43.8% 3.1% 39.2	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 435.3 23.2% 1,877.4 1.0% 830.2 44.2% 1.3%	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4 23.5% 1,899.8 1.8% 841.9 44.3% 2.7% 40.3	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2
Japan The Americas Europe Other  4 . Other ratios  R&D Expenditure R&D Expenditure / net sales Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio( ) [times]  Depreciation for tangible fixed assets Expenditure for plant and equipment Liquidity at hand Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	224.3 79.4 98.6 35.0  Jun.'03  19.3 4.4% 0.6 1.5 -0.8 25.7 17.0 18.6 220.0 1.5 161.7 2.0 483.1 25.1% 1,924.6 2.0% 685.7 35.6% 3.3%	224.3 88.1 98.3 39.8  Sep.'03  24.8 5.5% 0.6 1.3 -0.7 29.4 16.5 17.6 227.0 1.5 152.1 1.8 484.9 25.4% 1,912.1 1.8% 703.0 36.8% 2.9%	212.9 75.9 99.4 32.6  Dec.'03  24.2 5.8% 0.4 1.3 -0.9 27.4 15.7 15.5 239.3 1.7 163.1 2.1 513.1 26.7% 1,922.1 1.7% 708.8 36.9% 2.8%	252.5 82.7 106.0 29.9 Mar.'04 24.0 5.1% 0.1 1.0 -0.9 33.7 18.2 23.6 249.1 1.6 432.7 23.4% 1,852.7 2.0% 795.1 42.9% 4.0%	233.3 78.4 100.3 24.5  Jun.'04  24.3 5.6% 0.6 1.2 -0.6 32.5 15.9 18.6 262.7 1.8 150.5 1.8 423.7 22.8% 1,855.7 2.2% 812.9 43.8% 3.1%	235.8 82.9 92.6 27.9 Sep.'04 29.0 6.6% 0.4 1.0 -0.6 17.3 15.0 19.5 266.6 1.8 151.7 435.3 23.2% 1,877.4 1.0% 830.2 44.2% 1.3%	231.3 78.2 107.6 26.6  Dec.'04  26.1 5.9% 0.3 1.2 -0.9 30.6 16.9 20.5 202.1 1.4 168.9 2.0 446.4 23.5% 1,899.8 1.8% 841.9 44.3% 2.7%	(Forecast) 272.4 88.8 108.6 25.2  Mar.'05 (Forecast) 27.3 5.5% 0.5 1.4 -0.8 36.3 19.4 20.2

Interest coverage ratio( ) = (Interest and dividend income + Operating income) ÷ Interest expense