

Key Financial Figures(Consolidated)

1. Operating Results	(Fiscal year ended)					(Six months ended)		
	Mar.'00	Mar.'01	Mar.'02	Mar.'03	Mar.'04 (Forecast)	Sep.'01	Sep.'02	Sep.'03
Net sales	1,447.1	1,538.2	1,672.3	1,738.3	1,800.0	820.0	856.8	888.0
(change from the previous corresponding period)	1.5%	6.3%	8.7%	3.9%	3.5%	11.5%	4.5%	3.6%
Domestic sales	873.1	930.4	902.6	896.0	900.0	452.7	449.5	448.6
(change from the previous corresponding period)	6.4%	6.6%	-3.0%	-0.7%	0.4%	-0.7%	-0.7%	-0.2%
Overseas sales	573.9	607.8	769.6	842.3	900.0	367.3	407.2	439.4
(change from the previous corresponding period)	-5.1%	5.9%	26.6%	9.4%	6.8%	31.6%	10.9%	7.9%
Overseas sales ratio	39.7%	39.5%	46.0%	48.5%	50.0%	44.8%	47.5%	49.5%
Gross profit	580.0	613.3	699.9	745.3	783.6	341.8	360.6	388.1
(change from the previous corresponding period)	2.0%	5.8%	14.1%	6.5%	5.1%	16.3%	5.5%	7.6%
Percentage of net sales	40.1%	39.9%	41.9%	42.9%	43.5%	41.7%	42.1%	43.7%
Operating income	88.9	105.1	129.6	133.6	152.0	59.9	61.3	77.2
(change from the previous corresponding period)	20.9%	18.2%	23.4%	3.1%	13.7%	17.1%	2.4%	26.0%
Percentage of net sales	6.1%	6.8%	7.8%	7.7%	8.4%	7.3%	7.2%	8.7%
Income before income taxes	70.3	97.7	113.9	123.4	144.0	52.5	55.6	71.4
(change from the previous corresponding period)	32.7%	38.9%	16.6%	8.4%	16.6%	13.8%	6.0%	28.3%
Percentage of net sales	4.9%	6.4%	6.8%	7.1%	8.0%	6.4%	6.5%	8.0%
Net income	41.9	53.2	61.6	72.5	85.0	28.4	33.5	42.2
(change from the previous corresponding period)	36.8%	27.0%	15.8%	17.7%	17.2%	10.1%	18.0%	26.1%
Percentage of net sales	2.9%	3.5%	3.7%	4.2%	4.7%	3.5%	3.9%	4.8%
Net income per share-basic [yen]	60.61	76.85	88.27	99.79	114.42	40.97	46.11	56.79
(change from the previous corresponding period)	36.7%	26.8%	14.9%	13.1%	14.7%	9.9%	12.5%	23.2%
Exchange rate [yen/US\$]	111.52	110.60	125.10	121.96	113.03	122.16	123.08	118.06
[yen/EURO]	115.35	100.41	110.60	121.00	130.74	107.79	116.95	133.47
2 . Sales by Category	Mar.'00	Mar.'01	Mar.'02	Mar.'03	Mar.'04 (Forecast)	Sep.'01	Sep.'02	Sep.'02
Imaging Solutions	898.0	867.0	934.1	859.7	808.9	458.3	430.3	415.0
Network input/output systems	173.1	261.8	344.2	463.3	571.0	168.3	218.9	263.1
Network system solutions	181.9	209.5	206.9	197.4	192.9	102.9	100.0	97.2
Other Businesses	194.0	199.8	186.9	217.7	227.1	90.5	107.4	112.5
3 . Sales by Geographic Area	Mar.'00	Mar.'01	Mar.'02	Mar.'03	Mar.'04 (Forecast)	Sep.'01	Sep.'02	Sep.'02
Japan	873.1	930.4	902.6	896.0	900.0	452.7	449.5	448.6
The Americas	231.1	252.6	341.7	343.9	331.8	162.6	170.4	167.6
Europe	258.5	247.4	311.3	354.4	412.6	148.1	166.1	196.9
Other	84.2	107.6	116.6	143.9	155.5	56.5	70.6	74.8
4 . Other ratios	Mar.'00	Mar.'01	Mar.'02	Mar.'03	Mar.'04 (Forecast)	Sep.'01	Sep.'02	Sep.'02
R&D Expenditure	66.5	78.2	80.7	83.5	90.0	39.9	40.2	44.2
R&D Expenditure / net sales	4.6%	5.1%	4.8%	4.8%	5.0%	4.9%	4.7%	5.0%
Interest and dividend income	5.9	8.0	4.7	3.7	2.5	2.8	2.0	1.3
Interest expense	10.1	7.7	8.2	6.8	5.7	4.5	4.0	2.8
Financial income(expenses)net	-4.1	0.2	-3.4	-3.0	-3.2	-1.6	-1.9	-1.5
Interest coverage ratio() [times]	9.3	14.5	16.3	20.1	27.1	13.8	15.7	27.4
Depreciation for tangible fixed assets	61.9	62.1	73.7	69.5	70.0	33.1	33.8	33.6
Expenditure for plant and equipment	58.3	73.3	75.6	73.9	75.0	39.8	38.4	36.3
Liquidity at hand	257.6	137.8	205.5	200.4	---	155.0	227.5	227.0
Liquidity at hand/Averaged sales [months]	2.1	1.1	1.5	1.4	---	1.1	1.6	1.5
Inventories	143.1	176.3	162.1	146.0	---	163.7	148.9	152.1
Inventories/Averaged cost of sales [months]	2.0	2.3	2.0	1.8	---	2.1	1.8	1.8
Debt	515.1	538.9	561.4	484.6	---	548.6	543.2	484.9
Debt on total assets	33.4%	31.6%	30.6%	25.7%	---	32.0%	29.7%	25.4%
Total assets	1,543.3	1,704.7	1,832.9	1,884.9	---	1,713.0	1,826.3	1,912.1
Income before income taxes on total assets	4.4%	6.0%	6.4%	6.6%	---	3.1%	3.0%	3.8%
Shareholders' equity	541.5	556.7	633.0	657.5	---	581.3	663.6	703.0
Equity ratio	35.1%	32.7%	34.5%	34.9%	---	33.9%	36.3%	36.8%
Return on equity	8.1%	9.7%	10.4%	11.2%	---	5.0%	5.2%	6.2%
Number of employees(Japan)(thousand of people)	41.3	40.5	40.0	39.5	---	40.0	39.8	39.4
Number of employees(Overseas)(thousand of people)	26.0	33.8	34.2	35.1	---	34.4	34.8	34.6
Number of employees (Total)(thousand of people)	67.3	74.2	74.2	74.6	---	74.4	74.6	74.0
Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense								

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		(Three months ended)							
		'02 1Q	'02 2Q	'02 3Q	'02 4Q	'03 1Q	'03 2Q	'03 3Q	'03 4Q
								(Forecast)	(Forecast)
1. Operating Results									
Net sales		428.2	428.5	420.7	460.7	437.4	450.6	436.5	475.3
	(change from the previous corresponding period)	4.0%	5.0%	4.8%	2.2%	2.1%	5.2%	3.8%	3.2%
Domestic sales		224.8	224.7	210.1	236.2	224.3	224.3	214.0	237.3
	(change from the previous corresponding period)	-1.7%	0.3%	-0.8%	-0.8%	-0.2%	-0.2%	1.8%	0.5%
Overseas sales		203.4	203.8	210.5	224.5	213.1	226.3	222.5	238.0
	(change from the previous corresponding period)	11.0%	10.7%	11.1%	5.5%	4.8%	11.0%	5.7%	6.0%
Overseas sales ratio		47.5%	47.6%	50.0%	48.7%	48.7%	50.2%	51.0%	50.1%
Gross profit		186.4	174.1	184.9	199.7	192.7	195.3	189.7	205.7
	(change from the previous corresponding period)	7.2%	3.7%	6.5%	8.3%	3.4%	12.2%	2.6%	3.0%
Percentage of net sales		43.5%	40.6%	44.0%	43.4%	44.1%	43.4%	43.5%	43.3%
Operating income		35.9	25.4	33.3	38.9	38.4	38.7	35.7	39.0
	(change from the previous corresponding period)	13.6%	-10.2%	12.3%	-2.8%	7.1%	52.6%	6.9%	0.3%
Percentage of net sales		8.4%	5.9%	7.9%	8.4%	8.8%	8.6%	8.2%	8.2%
Income before income taxes		32.2	23.4	29.9	37.8	37.3	34.0	34.7	37.8
	(change from the previous corresponding period)	18.7%	-7.7%	15.9%	6.3%	15.6%	45.7%	15.7%	0.2%
Percentage of net sales		7.5%	5.5%	7.1%	8.2%	8.5%	7.6%	7.9%	8.0%
Net income		19.5	14.0	17.8	21.1	22.3	19.9	20.0	22.7
	(change from the previous corresponding period)	31.2%	3.5%	19.5%	15.7%	14.5%	42.2%	12.4%	7.3%
Percentage of net sales		4.6%	3.3%	4.2%	4.6%	5.1%	4.4%	4.6%	4.8%
Net income per share-basic	[yen]	26.85	19.26	24.51	29.17	30.04	26.75	26.92	30.71
	(change from the previous corresponding period)	25.1%	-1.2%	14.5%	12.7%	11.9%	38.9%	9.8%	5.3%
Exchange rate	[yen/US\$]	127.01	119.19	122.59	119.04	118.52	117.61	108.00	108.00
	[yen/EURO]	116.56	117.34	122.59	127.63	134.67	132.27	128.00	128.00
2 . Sales by Category									
		'02 1Q	'02 2Q	'02 3Q	'02 4Q	'03 1Q	'03 2Q	'03 3Q	'03 4Q
								(Forecast)	(Forecast)
Imaging Solutions		219.9	210.4	208.3	221.0	212.7	202.3	---	---
Network input/output systems		110.5	108.4	117.4	127.0	127.5	135.6	---	---
Network system solutions		46.9	53.1	40.0	57.3	43.4	53.7	---	---
Other Businesses		50.9	56.5	54.9	55.3	53.7	58.8	---	---
3 . Sales by Geographic Area									
		'02 1Q	'02 2Q	'02 3Q	'02 4Q	'03 1Q	'03 2Q	'03 3Q	'03 4Q
								(Forecast)	(Forecast)
Japan		224.8	224.7	210.1	236.2	224.3	224.3	---	---
The Americas		84.1	86.2	84.1	89.3	79.4	88.1	---	---
Europe		83.2	82.9	88.3	99.9	98.6	98.3	---	---
Other		35.9	34.6	37.9	35.2	35.0	39.8	---	---
4 . Other ratios									
		'02 1Q	'02 2Q	'02 3Q	'02 4Q	'03 1Q	'03 2Q	'03 3Q	'03 4Q
								(Forecast)	(Forecast)
R&D Expenditure		18.4	21.7	20.8	22.4	19.3	24.8	22.0	23.7
R&D Expenditure / net sales		4.3%	5.1%	5.0%	4.9%	4.4%	5.5%	5.0%	5.0%
Interest and dividend income		0.9	1.0	0.6	1.1	0.6	0.6	---	---
Interest expense		1.7	2.2	1.2	1.5	1.5	1.3	---	---
Financial income(expenses)net		-0.7	-1.2	-0.6	-0.3	-0.8	-0.7	---	---
Interest coverage ratio() [times]		21.2	11.6	26.2	26.3	25.7	29.4	---	---
Depreciation for tangible fixed assets		16.9	16.9	17.5	18.1	17.0	16.5	18.0	18.3
Expenditure for plant and equipment		17.6	20.8	16.7	18.8	18.6	17.6	19.0	19.6
Liquidity at hand		215.3	227.5	184.9	200.4	220.0	227.0	---	---
Liquidity at hand/Averaged sales [months]		1.5	1.6	1.3	1.3	1.5	1.5	---	---
Inventories		157.1	148.9	149.3	146.0	161.7	152.1	---	---
Inventories/Averaged cost of sales [months]		1.9	1.8	1.9	1.7	2.0	1.8	---	---
Debt		554.8	543.2	541.2	484.6	483.1	484.9	---	---
Debt on total assets		30.5%	29.7%	29.9%	25.7%	25.1%	25.4%	---	---
Total assets		1,821.9	1,826.3	1,807.2	1,884.9	1,924.6	1,912.1	---	---
Income before income taxes on total assets		1.8%	1.3%	1.7%	2.0%	2.0%	1.8%	---	---
Shareholders' equity		648.3	663.6	671.1	657.5	685.7	703.0	---	---
Equity ratio		35.6%	36.3%	37.1%	34.9%	35.6%	36.8%	---	---
Return on equity		3.0%	2.1%	2.7%	3.2%	3.3%	2.9%	---	---
Number of employees(Japan)(thousand of people)		39.9	39.8	39.8	39.5	39.9	39.4	---	---
Number of employees(Overseas)(thousand of people)		34.5	34.8	34.4	35.1	35.1	34.6	---	---
Number of employees (Total)(thousand of people)		74.4	74.6	74.2	74.6	75.0	74.0	---	---
Interest coverage ratio() = (Interest and dividend income + Operating income) ÷ Interest expense									