

## Key Financial Figures(Non-consolidated)

(Billions of yen)

1.Operating Results	(Fiscal year ,end of)						(1st half,end of)		
	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)	
Net sales	698.8	752.6	720.5	777.5	855.4	880.0	413.8	420.0	
(change from the previous period)	8.1%	7.7%	-4.3%	7.9%	10.0%	2.9%	8.6%	1.5%	
Domestic sales	488.5	490.9	475.7	509.3	555.7	570.0	264.6	270.0	
(change from the previous period)	2.3%	0.5%	-3.1%	7.1%	9.1%	2.6%	9.5%	2.0%	
Export sales	210.3	261.6	244.7	268.1	299.7	310.0	149.2	150.0	
(change from the previous period)	24.5%	24.4%	-6.5%	9.6%	11.8%	3.4%	7.2%	0.5%	
Export Ratio	30.1%	34.8%	34.0%	34.5%	35.0%	35.2%	36.1%	35.7%	
Gross profit	214.0	221.9	205.4	228.2	247.1	260.0	120.7	126.0	
(change from the previous period)	13.1%	3.7%	-7.4%	11.1%	8.3%	5.2%	6.7%	4.4%	
Percentage of net sales	30.6%	29.5%	28.5%	29.4%	28.9%	29.5%	29.2%	30.0%	
Operating income	47.5	46.6	42.8	58.2	60.6	68.0	30.2	32.0	
(change from the previous period)	58.2%	-1.8%	-8.2%	35.9%	4.2%	12.1%	0.7%	5.8%	
Percentage of net sales	6.8%	6.2%	5.9%	7.5%	7.1%	7.7%	7.3%	7.6%	
Ordinary income	40.6	42.9	36.0	50.1	65.9	67.0	27.9	32.0	
(change from the previous period)	27.6%	5.5%	-16.1%	39.1%	31.6%	1.6%	16.0%	14.5%	
Percentage of net sales	5.8%	5.7%	5.0%	6.4%	7.7%	7.6%	6.8%	7.6%	
Net income	19.8	22.5	18.9	22.6	34.4	39.0	12.1	18.5	
(change from the previous period)	16.2%	13.6%	-15.7%	19.2%	52.1%	13.4%	-13.6%	52.1%	
Percentage of net sales	2.8%	3.0%	2.6%	2.9%	4.0%	4.4%	2.9%	4.4%	
Net income per share-basic	[yen]	30.25	33.59	27.44	32.69	49.67	53.62	17.56	26.70
(change from the previous period)		15.6%	11.0%	-18.3%	19.1%	51.9%	8.0%	-13.7%	52.1%
Exchange rate	[yen/US\$]	113.24	122.60	126.95	112.00	110.55	115.00	107.27	115.00
	[yen/EURO]	142.25	136.65	140.08	113.86	100.67	105.00	98.68	105.00

2 . Sales by Product Line	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
Imaging Solutions	-	-	545.6	560.4	548.8	552.8	284.5	275.4
Network input/output systems	-	-	67.9	90.4	136.4	162.0	53.2	69.0
Network system solutions	-	-	70.1	82.9	108.2	109.2	47.4	49.6
Other Businesses	-	-	36.6	43.6	61.9	56.0	28.6	26.0

3 . Sales by Geographic Area	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
Japan	488.5	490.9	475.7	509.3	555.7	570.0	264.6	270.0
The Americas	82.6	104.9	101.2	115.3	128.3	132.0	65.0	65.0
Europe	94.9	117.2	112.8	115.4	121.8	126.5	61.8	62.0
Other	32.7	39.4	30.6	37.2	49.5	51.5	22.3	23.0

4 . Other ratios	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
R&D Expenditure	61.6	67.3	64.0	64.3	72.5	73.0	35.8	36.0
R&D Expenditure / net sales	8.8%	9.0%	8.9%	8.3%	8.5%	8.3%	8.7%	8.6%
Interest and dividend income	6.2	7.8	7.4	6.5	9.3	7.7	5.2	4.1
Interest expence	3.2	2.8	3.3	1.6	1.4	1.5	0.7	0.7
Financial income(expences)net	2.9	4.9	4.0	4.8	7.9	6.2	4.4	3.4
Interest coverage ratio( ) [times]	16.3	19.1	14.9	38.6	47.8	50.5	48.5	51.6
Depreciation for tangible fixed assets	20.6	23.8	24.7	21.9	21.7	23.5	9.4	10.5
Expenditure for plant and equipment	27.3	32.4	21.6	17.8	26.6	28.7	14.4	15.0
Liquidity at hand	178.4	149.3	168.4	165.7	84.3		106.9	
Liquidity at hand/Averaged sales [months]	3.1	2.4	2.8	2.6	1.2		1.6	
Inventories	51.7	65.1	55.8	42.6	47.7		46.8	
Inventories/Averaged cost of sales [months]	1.3	1.5	1.3	0.9	0.9		1.0	
Debt	148.8	105.1	120.1	104.5	103.9		103.9	
Debt on total assets	20.0%	13.8%	15.9%	13.7%	12.6%		13.3%	
Total assets	742.4	760.4	755.0	763.0	824.1		7,842	
Ordinary income on total assets	5.7%	5.7%	4.8%	6.6%	8.3%		3.6%	
Shareholders' equity	359.9	416.2	427.5	457.9	489.1		471.6	
Equity ratio	48.5%	54.7%	56.6%	60.0%	59.4%		60.1%	
Return on equity	5.6%	5.8%	4.5%	5.1%	7.3%		2.6%	
Number of employees(thousand of people)	12.9	12.7	12.6	12.4	12.2		12.2	

Interest coverage ratio( ) = (Interest and dividend income + Operating income) ÷ Interest expence

## Shareholders' Equity

(thousand shares)

	Mar.97	Mar.98	Mar.99	Mar.00	Mar.01	Mar.02 (Forecast)	Sep.00	Sep.01 (Forecast)
Number of shares issued	657,375	691,546	691,598	692,082	692,755		692,710	
Effect of dilutive securities	96,256	60,480	60,427	59,943	59,271		59,316	
Diluted common shares	753,631	752,026	752,025	752,025	752,026		752,026	
Foreigner's holdings	19.3%	22.1%	20.9%	20.7%	18.9%		18.5%	