

FINANCIAL HIGHLIGHTS

Ricoh Company, Ltd., and Consolidated Subsidiaries
For the Years Ended March 31, 1998 and 1999

	Millions of yen		Thousands of U.S. dollars	% change
	1998	1999	1999	1999/1998
For the Year:				
Net sales	¥1,403,348	¥1,425,999	\$11,785,116	1.6%
Domestic	831,339	820,975	6,784,918	-1.2
Overseas	572,009	605,024	5,000,198	5.8
Net income	30,131	30,655	253,347	1.7

Per Share Data (in yen and dollars):

Net income				
Basic	¥ 44.97	¥ 44.33	\$ 0.37	-1.4%
Diluted	41.35	40.94	0.34	-1.0
Cash dividends, applicable to the year				
	11.00	11.00	0.09	—

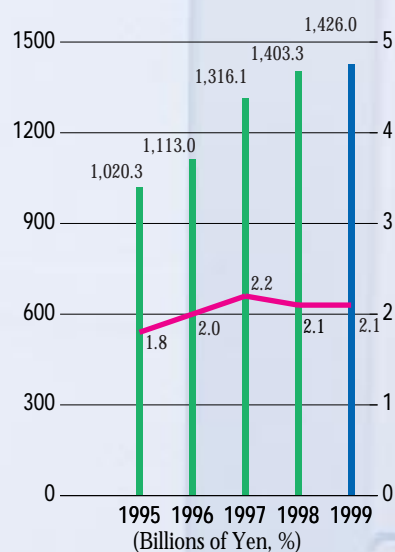
At Year-End:

Total assets	¥ 1,660,496	¥1,628,017	\$13,454,686	-2.0%
Shareholders' investment	475,005	487,459	4,028,587	2.6

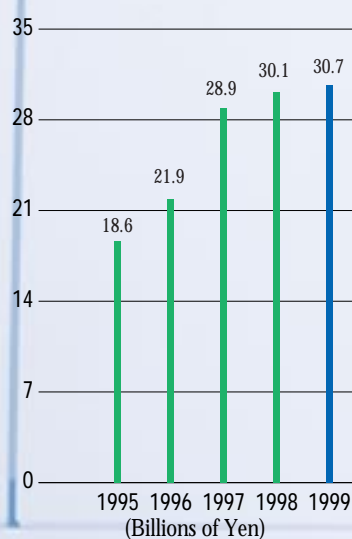
Notes: (1) Overseas sales include sales of foreign subsidiaries and export sales to unaffiliated foreign customers. See Note 17 to the consolidated financial statements.

(2) All dollar figures above and elsewhere in this report refer to U.S. currency. Yen amounts have been translated into U.S. dollars, for the convenience of the reader, at ¥121=\$1. Billion is used in the American sense of one thousand million.

NET SALES AND RETURN ON SALES



NET INCOME



NET INCOME PER SHARE OF COMMON STOCK

