

FINANCIAL HIGHLIGHTS

Ricoh Company, Ltd., and Consolidated Subsidiaries
For the Years Ended March 31, 1997 and 1998

	Millions of yen		Thousands of U.S. dollars	% Change
	1997	1998	1998	1998/1997
For the Year:				
Net sales	¥1,316,072	¥ 1,403,348	\$10,631,424	6.6%
Domestic	821,004	831,339	6,298,023	1.3
Overseas	495,068	572,009	4,333,402	15.5
Net income	28,922	30,131	228,265	4.2

Per Share Data (in yen and dollars):

Net income				
Basic	¥ 44.16	¥ 44.97	\$ 0.34	1.8%
Diluted	38.95	41.35	0.31	6.2
Cash dividends, applicable to the year				
	12.00	11.00	0.08	-8.3

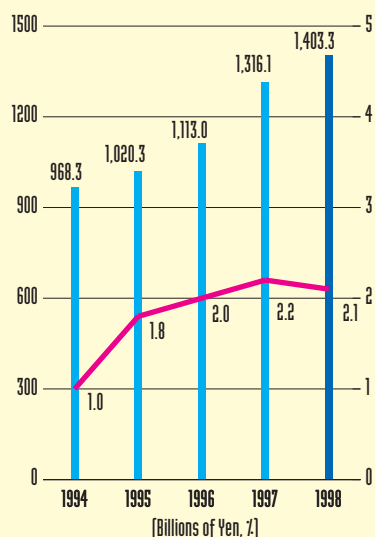
At Year-End:

Total assets	¥ 1,644,896	¥ 1,660,496	\$12,579,515	0.9%
Shareholders' investment	422,923	475,005	3,598,523	12.3

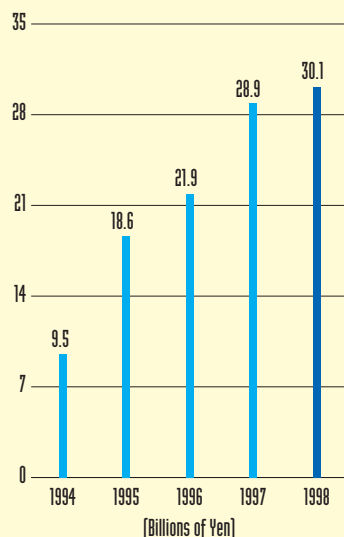
Notes: (1) Overseas sales include sales of foreign subsidiaries and export sales to unaffiliated foreign customers. See Note 17 to the consolidated financial statements.

(2) All dollar figures above and elsewhere in this report refer to U.S. currency. Yen amounts have been translated into U.S. dollars, for the convenience of the reader, at ¥132=\$1. Billion is used in the American sense of one thousand million.

NET SALES AND RETURN ON SALES



NET INCOME



NET INCOME PER SHARE OF COMMON STOCK

