

Imaging Solutions Segment

Outline of Business

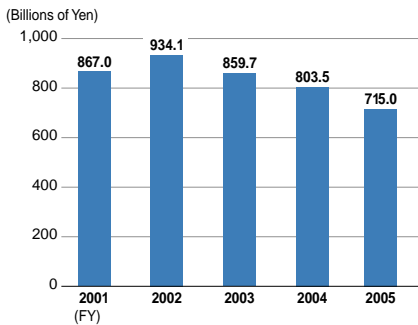
● Digital Imaging Systems:

Digital plain-paper copiers (PPCs), color PPCs, facsimiles, and related supplies and maintenance services, etc.

● Other Imaging Systems:

Analog PPCs, diazo copying machines, and related supplies and maintenance services, thermal paper, etc.

● Sales of Imaging Solutions



Performance

As for digital PPCs in the Digital Imaging Systems area, we have expanded our product line from standard models to high-speed models. We have continued to introduce new color PPC products, with excellent overseas sales. However, total sales of Digital Imaging Systems decreased 7.8% compared with the previous fiscal year due to a shift to printing systems.

In the Other Imaging Systems area, we are replacing analog machines with digital machines and multifunctional printers (MFPs), and sales decreased 20.9% compared with the previous year. Total sales for the Imaging Solutions segment decreased 11.0% compared with the previous fiscal year and stood at ¥715.0 billion (\$6,683 million), reflecting the strategy of the Ricoh Group.

imago Neo C600

High-speed digital color multifunction copier, capable of printing or copying 45 ppm in color and 60 ppm in black and white.



● Tulip Distribution International Holding B.V., another happy customer from NRG Benelux.



● Effekt Communications are very pleased with the maximum quality and color speed of their MFPs.



● High Volume System at work in the Central Document Center of the DFS.(German Air Traffic Control Authority)

Network Input/Output (I/O) Systems Segment

Outline of Business

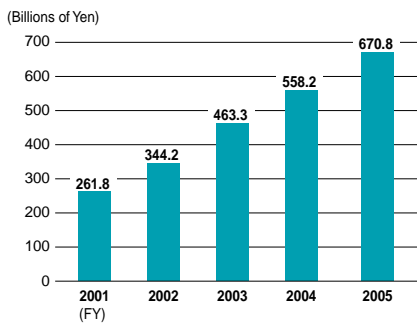
● Printing Systems:

Multifunctional printers (MFPs), laser printers, related supplies and maintenance services, related software, etc.

● Other I/O Systems:

Optical-disc products, scanners, etc.

● Sales of Network Input/Output Systems



Performance

Our sales promotions in the Printing Systems area, in response to customer needs, led to a 28.7% increase in total sales compared with the previous fiscal year.

In the Other Input/Output Systems area, however, total sales dropped 68.4% compared with the previous year due to our efforts to downsize operations for some products (other than media) in the optical disc business.

Accordingly, total sales for the entire Network Input/Output systems segment, a strategic field, increased 20.2% from the previous fiscal year, reaching ¥670.8 billion (\$6,269 million).

Highlights

We launched new products in the Printing Systems area to meet demand for higher speeds, networking, and color printing. The imagio Neo 752/602 series, imagio Neo C245 and imagio Neo C385 color MFPs were highly rated by customers in Japan, as were the Aficio 2035/2045 and Aficio 2232C/2238C series overseas.

As for laser printers, sales of both monochrome and color models increased worldwide. The new company acquired last year, Ricoh Printing Systems, Ltd., also contributed to business performance in this area.

In addition, sales of the GELJET low-cost business color printers continued to increase.



● Ferrero, the world's largest confectionery company, uses more than 100 networked Aficio MFPs, complete with software to control print and copy costs.



● Nomination, the Italian inventor of the classic COMPOSABLE bracelet, uses Aficio AP3800C and Aficio CL7000 in their Communication and Adv Dept. for perfect reproduction of their line of jewellery.

imagio Neo C455

Digital color multifunction copier, capable of printing or copying 35 ppm in color and 45 ppm in black and white.



IPSiO CX400

High-speed color laser printer, capable of printing 25 ppm in both color and black and white.

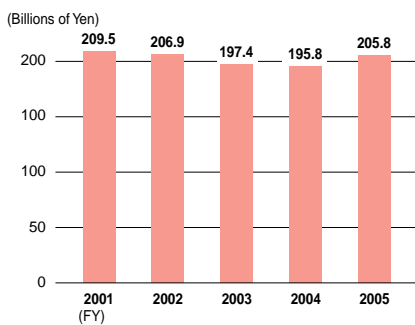


Network System Solutions Segment

Outline of Business

Personal computers, servers, network devices, software, support and services, etc.

● Sales of Network System Solutions



Performance

Sales of solutions business, such as support and service, continue to increase both in Japan and overseas. Additionally, demand for PCs and servers within Japan bounced back, and as a result total sales for the segment increased 5.1% from the previous fiscal year, to ¥205.8 billion (\$1,924 million).

Highlights

To assist customers in optimizing total printing costs, we further bolstered our solutions business with useware, document management and software. The solutions we proposed were accepted by customers in Japan and overseas and we saw sales rise in this area.



● Gestetner do Brazil is proud to salute GlaxoSmithKline of Rio de Janeiro, a major customer.

Other Businesses Segment

Outline of Business

Semiconductors, optical equipment, measuring equipment, leasing, logistic services, etc.

Performance

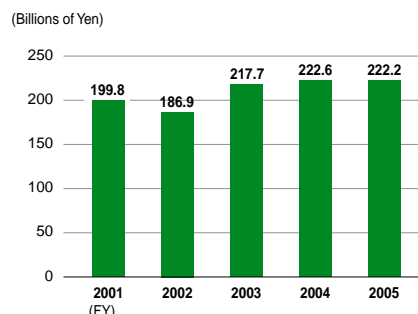
While the measuring equipment business was stagnant due to slack demand, and sales of semiconductors decreased, the optical equipment and leasing businesses performed favorably in Japan. Overseas, sales through a consolidated subsidiary in the optical (analog camera) related area declined. As a result, total sales in Other Businesses were down 0.1% from the previous fiscal year, and stood at ¥222.2 billion (\$2,077 million).

Highlights

Other Businesses segment consists of semiconductor-related areas (e.g., power supply ICs, PC interface ICs, and ICs for use in telecommunications and imaging); areas related to optical equipment (e.g., digital cameras); areas related to measuring equipment (e.g., gas and water measuring devices); areas related to leasing by affiliates; and others.

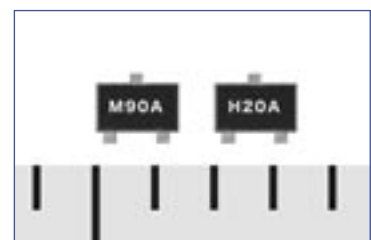
As for digital cameras, one standout model is the high-performance Caplio R2, featuring a large LCD and super zoom lens.

● Sales Made in Other Businesses



R1100D

Low voltage, ultra-small voltage regulator IC for hand-held phones and other communication equipment.



Caplio R2

Slim, 5 megapixel digital camera with a large, 2.5" LCD and a super 4.8x optical zoom.

