

Imaging Solutions Segment

Outline of Business

• Digital Imaging Systems area

Digital plain-paper copiers (PPCs), color PPCs, facsimiles, etc., and related supplies, services, etc.

• Other Imaging Systems areas

Analog PPCs, diazo copying machines, etc., and related supplies, services, thermal paper, etc.

Performance

In the Digital Imaging Systems area, total sales decreased 3.3% compared with the previous fiscal year due to a shift to printing systems.

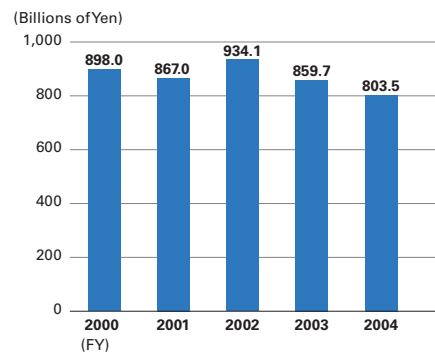
In the Other Imaging Systems area, we are replacing analog machines with digital ones or multifunctional printers (MFPs), and sales decreased 15.2% compared with the previous fiscal year.

Total sales of the Imaging Solutions segment decreased 6.5% compared with the previous fiscal year and stood at ¥803.5 billion (\$7,727 million).

Highlights

In Japan, we introduced the new imagio Neo 752, adopting a hybrid QSU (quick start-up) technology that uses a capacitor, next-generation electricity storage device. We further strengthened digital copier lineups ranged from popular series to high-speed machines, and launched new color copiers as well. Sales of the high-speed Aficio 2105 and other digital copiers showed a steady growth outside Japan and color copiers increased sales both in and outside Japan.

● Sales of Imaging Solutions



imagio Neo 752 series

High-speed, digital multifunctional copier with an output of 75 pages per minute. The product features the best energy consumption efficiency in this class as well as high-level security guards, including an illegal copy prevention function.



The University of Hong Kong, which has the longest and most distinguished history among universities in Hong Kong, is one of the top ten customers of Ricoh HK. The University uses over 379 units of Ricoh products including copiers and color multifunction printers.

Network Input/Output Systems Segment

Outline of Business

• Printing Systems area

MFPs, laser printers, etc., and related supplies, services, related software, etc.

• Other Input/Output Systems area

Optical disc drives and media, scanners, etc.

Performance

Our sales promotions in the Printing Systems area, in response to customer needs, led to a 24.6% increase in total sales compared to the previous fiscal year.

In the Other Input/Output Systems area, however, sales in the optical disc drive business were stagnant, resulting in a 10.1% drop from the previous fiscal year.

Accordingly, the total sales of the entire Network Input/Output Systems segment increased 20.5% from the previous fiscal year, reaching ¥558.2 billion (\$5,368 million).

In the California office of the Anaheim Angels baseball team, which won the 2002 World Series Championship, Aficio and color multifunction printers are used by the staff of each section of the stadium.



Highlights

We launched new MFPs products that meet the demand for higher speeds, networking, and color printing. The imagio Neo 352/452 and imagio Neo C385/C325 MFPs were highly rated by customers in Japan, as were the Aficio 2035/2045 and Aficio 1224C/1232C overseas. Sales of the IPSiO NX85S and IPSiO CX7200 laser printers increased in Japan, and those of the AP400/400N and Aficio CL3000 increased overseas.

The IPSiO G707/G505 low-end business color printers, which use a new GELJET technology (a technology that outstrips inkjet) were also put on the market. Lineups of color products were also upgraded to meet the needs of a wider range of customers.

imagio Neo C385it

A digital, multifunctional color printing machine that enables electronic filing of color documents and other applications. Simply by reading documents the machine can automatically create PDF files with clear and easy to read text images, and in a size compressed to just one tenth of the usual volume, thanks to the addition of the new ClearWrite PDF function.

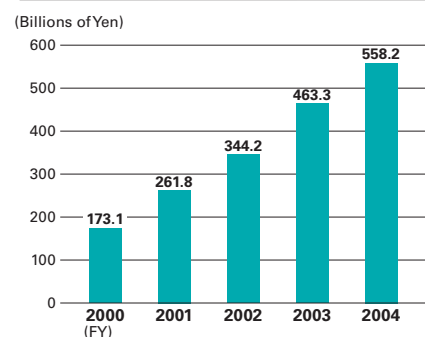


IPSiO CX9000

The first color laser printer in the industry that can cope with secure printing of data transferred through SSL (Secure Sockets Layer) encryption. The product features high-speed printing with an output of 35 color pages (A4 size by horizontal line) per minute, the highest in this class, promising high production efficiency in the mass printing of color documents, such as leaflets, catalogues, and reports.



● Sales of Network Input/Output Systems



Network System Solutions Segment

Outline of Business

• Personal computers, servers, network systems, network-related software, application software, services, support, etc.

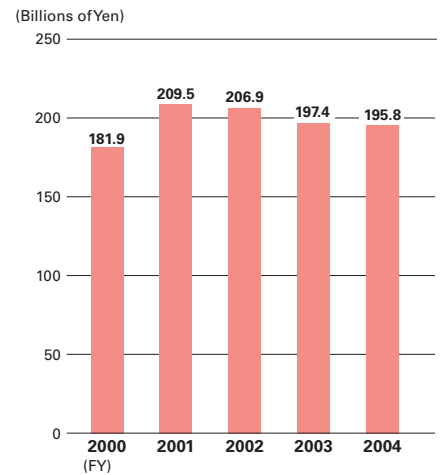
Performance

Despite the increased sales of useware and software both in Japan and overseas, sales of PCs and servers within Japan were on the decline, and as a result total sales in the segment slipped 0.8% from the previous fiscal year, to ¥195.8 billion (\$1,883 million).

Highlights

To assist customers in achieving optimal total printing costs, we further bolstered our solution business by using useware, document management and software, and saw sales rise in this area both in Japan and overseas. New products released during this fiscal year in Japan include Ridoc IO Account Pro, a print management and analysis utility software that enables the integrated management of document printing for all offices. DocumentMall, a document management solution for overseas customers, also had its functions upgraded, and is proving to be popular.

● Sales of Network System Solutions



Aficio 1075 is used in the Office of Research at Macquarie University in Australia.

Other Businesses Segment

Outline of Business

• Semiconductors, photographic equipment, measuring equipment, leasing, and logistics services, etc.

Performance

While the measuring equipment business was stagnant due to slack demand, the optical and leasing businesses performed favorably. As a result, total sales in Other Businesses was up 2.2% from the previous fiscal year, reaching ¥222.6 billion (\$2,141 million).

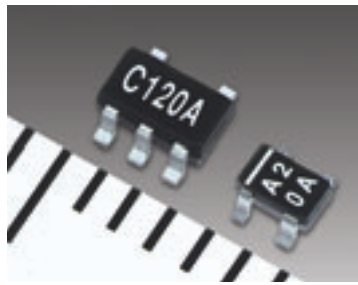
Highlights

Other Businesses consist of semiconductor-related areas, (e.g., power supply ICs, PC interface ICs, and ICs for use in telecommunications and images); the area related to photographic equipment; the area related to measuring equipment (e.g., gas and water measuring devices); the area related to leasing by affiliates; and others.

The R1180D series, new semiconductor products for mobile phones and other information technology devices, are in line with the demand for compact and energy-efficient equipment. The Caplio RX digital camera is another new model that features the world's highest-speed* shutter release time lag.

R1180D series

A power supply IC that realizes 40% reductions in size compared with the previous products (left in the photo below). By using a strengthened heat sink package, maximum power dissipation in actual use is improved by more than twice as much as before.

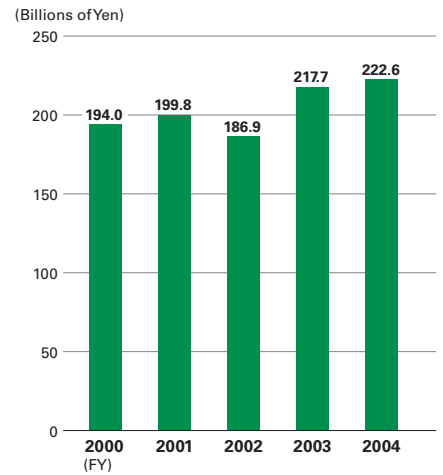


Caplio RX

A digital camera with a 3.6 wide zoom lens, 28mm -100mm lens focal length, and 3.24 million pixels. Shutter release time lag (time delay from the moment at which the shutter button is pressed until the moment at which exposure begins) is minimized to 0.12 seconds, the fastest shutter speed in the world*. Time for both start-up and capture intervals is also shortened to about 0.9 seconds, respectively.



● Sales Made in Other Businesses



* In-house comparison of time-lag, from the time the shutter button is pressed to the start of exposure, between digital cameras equipped with AF (focus-lock not engaged) (as of March 4, 2004)

