

QUARTERLY REPORT

Nine months ended December 31, 2009

Results for the Period from April 1, 2009 to December 31, 2009 Three months ended December 31, 2009

Results for the Period from October 1, 2009 to December 31, 2009

Performance Outline (Consolidated)

(1) Third Quarter ended December 31, 2008, 2009 and Year ending March 31, 2010 (Forecast)

			(Bill	ions of yen)	
	Third Quarter ended December 31, 2009 Results	Third Quarter ended December 31, 2008 Results	Change	Year ending March 31, 2010 Forecast	Change
Domestic sales	626.5	704.8	-11.1%	855.0	-8.9%
Overseas sales	848.2	863.1	-1.7%	1,145.0	-0.7%
Net sales	1,474.7	1,568.0	-5.9%	2,000.0	-4.4%
Gross profit	608.4	657.4	-7.5%	807.0	-5.5%
Operating income	37.7	86.3	-56.3%	45.0	-39.6%
Income before income taxes	30.8	60.0	-48.7%	35.0	13.1%
Net income attributable to Ricoh Company, Ltd.	14.4	29.5	-51.2%	15.0	129.7%
Exchange rate (Yen/US\$)	93.62	102.83	-9.21	92.72	-7.83
Exchange rate (Yen/EURO)	133.03	150.74	-17.71	132.27	-11.47
Net income attributable to Ricoh Company, Ltd.					
shareholders per share-basic (yen) Net income attributable to Ricoh Company, Ltd.	19.87	40.84	-20.97	20.67	11.65
shareholders per share-diluted (yen)	19.32	39.73	-20.41	20.09	11.34
Cash flows from operating activities	108.9	8.7	100.1	-	-
Cash flows from investing activities	-66.7	-250.7	184.0	-	-
Cash flows from financing activities	-81.9	244.1	-326.0	-	-
Cash and cash equivalents at end of period	217.1	155.1	61.9	-	-
Capital expenditures	48.3	72.3	-24.0	75.0	-21.9
Depreciation for tangible fixed assets	51.8	55.0	-3.2	70.0	-4.8
R&D expenditures	81.8	93.5	-11.6	112.0	-12.4

	December 31, 2009	March 31, 2009	Change
Total assets	2,382.4	2,513.4	-131.0
Shareholders' investment	962.2	975.3	-131.0
Interest-bearing debt	718.4	779.1	-60.7
Shareholders' investment ratio (%)	40.4	38.8	1.6
Shareholders' investment per share (yen)	1,326.17	1,344.08	-17.91

(2) Three months ended December 31, 2008 and 2009

	Three months ended December 31, 2009 Results	Three months ended December 31, 2008 Results	Change
Domestic sales	204.8	221.0	-7.3%
Overseas sales	281.1	281.0	0.0%
Net sales	485.9	502.0	-3.2%
Gross profit	210.2	214.1	-1.8%
Operating income	23.7	21.3	11.4%
Income before income taxes	24.0	1.1	-
Net income attributable to Ricoh Company, Ltd.	12.6	-4.8	
Exchange rate (Yen/US\$)	89.75	96.21	-6.46
Exchange rate (Yen/EURO)	132.60	126.97	5.63
Net income attributable to Ricoh Company, Ltd.			
shareholders per share-basic (yen) Net income attributable to Ricoh Company, Ltd.	17.38	-6.62	24.00
shareholders per share-diluted (yen)	16.91	-6.45	23.36
Capital expenditures	9.8	25.3	-15.5
Depreciation for tangible fixed assets	17.8	19.7	-1.8
R&D expenditures	25.8	30.2	-4.3

Ricoh Company, Ltd.

^{*} The Company bases the forecast estimates for the fiscal year ending March 31, 2010 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

Ricoh Company, Ltd. and Consolidated Subsidiaries

Financial Highlights for the Third Quarter Ended December 31, 2009 (U.S. GAAP Financial Information)

1. Results for the Period from April 1, 2009 to December 31, 2009

(1) Operating Results		(Millions of yen)
	Third Quarter ended	Third Quarter ended
	December 31, 2009	December 31, 2008
Net sales	1,474,731	1,568,018
(% change from the previous corresponding period)	-5.9	-4.4
Operating income	37,732	86,378
(% change from the previous corresponding period)	-56.3	-35.5
Income before income taxes	30,823	60,063
(% change from the previous corresponding period)	-48.7	-55.2
Net income attributable to Ricoh Company, Ltd.	14,416	29,540
(% change from the previous corresponding period)	-51.2	-65.4
Net income attributable to Ricoh Company, Ltd. shareholders		
per share-basic (yen)	19.87	40.84
Net income attributable to Ricoh Company, Ltd. shareholders		
per share-diluted (yen)	19.32	39.73

(2) Financial Position		(Millions of yen)
	December 31, 2009	March 31, 2008
Total assets	2,382,466	2,513,495
Shareholders' investment	962,264	975,373
Shareholders' investment ratio (%)	40.4	38.8
Shareholders' investment per share (yen)	1,326.17	1,344.08

2. Dividend information

	Year ended	Year ending	
	March 31, 2009	March 31, 2010	
	(Results)	(Forecast)	
Cash dividends, applicable to the year (yen)	33.00	33.00	
Interim (yen)	18.00	16.50	
Year-end (yen)	15.00	16.50	

Notes: Revision of expected dividends during this period: No

3. Forecast of Operating Results from April 1, 2009 to March 31, 2010	(Millions of yen)
	Year ending
	March 31, 2010
Net sales	2,000,000
Operating income	45,000
Income before income taxes	35,000
Net income attributable to Ricoh Company, Ltd.	15,000
Net income attributable to Ricoh Company, Ltd. shareholders	
per share (yen)	20.67

Notes: Revision of forecast of consolidated operating results during this period: Yes

4. Others

- (1) Changes in significant subsidiaries: No
- (2) Changes in accounting method: Yes
- * For details see "4.Others" on page 5.
- (3) Number of common stock outstanding (including treasury stock):

As of December 31, 2009 744,912,078 shares As of March 31, 2009 744,912,078 shares

(4) Number of treasury stock:

As of December 31, 2009 19,316,170 shares As of March 31, 2009 19,232,352 shares

(5) Average number of common stock:

As of December 31, 2009 725,624,044 shares As of December 31, 2008 723,338,893 shares

Consolidated Performance

1. Operating results

*Overview

Consolidated net sales of Ricoh Group for the 9months of fiscal year 2009 (9months period from April 1, 2009 to December 31, 2009) decreased by 5.9% as compared to the previous corresponding period, to \(\frac{\pma}{1}\),474.7 billion. During this period, the average yen exchange rates were \(\frac{\pma}{9}\)3.62 against the U.S. dollar (up \(\frac{\pma}{9}\).21) and \(\frac{\pma}{1}\)33.03 against the Euro (up \(\frac{\pma}{1}\)7.71). Net sales would have increased by 0.1% excluding impact of such foreign currency exchange fluctuation.

The Japanese economy was recovering partially by economic stimulus measures, but there was still no relief from continuing serious recession started in the second half of previous fiscal year. Under such a severe business environment, domestic sales in the Imaging & Solutions segment as well as Industrial Products segment and Other segment decreased from the previous corresponding period. Consequently, overall sales in Japan decreased by 11.1% as compared to the previous corresponding period.

As for overseas, Ricoh continued to be in the severe business environment due mainly to the mess in the overseas economy and the appreciation of the Yen against the U.S. dollar. Although sales in the Americas, despite economic downturns and the appreciation of the Yen against the U.S. dollar, increased by 18.8% (+30.7%, excluding foreign currency exchange fluctuation) because the advantage derived from the effort to enhance its sales structures and expand its sales channels such as through the acquisition of IKON Office Solutions, Inc. ("IKON") completed in the previous fiscal year offset the negative effect of depression of the market, sales in Europe decreased by 16.4% (-5.4%, excluding foreign currency exchange fluctuation) and sales in Other, comprised of China, South East Asia and Oceania, decreased by 13.5% (-4.6%, excluding foreign currency exchange fluctuation).

As a result, sales in the overseas market decreased by 1.7% as compared to the previous corresponding period. Excluding effects of foreign currency fluctuations, net sales in overseas would have increased by 9.3% as compared to the previous corresponding period.

Gross profit decreased by 7.5% as compared to the previous corresponding period, to ¥608.4 billion due mainly to decrease in sales and the appreciation of the Yen. Gross profit as a percentage of net sales also decreased by 0.6 percentage points as compared to the previous corresponding period, to 41.3% due primarily to the appreciation of the Yen.

While Ricoh incurred the expenses of IKON that was new consolidated subsidiaries acquired in the previous third quarter, group-wide structural improvement efforts contributed to a decline in selling, general and administrative expenses. Consequently, selling, general and administrative expenses decreased by 0.1% as compared to the previous corresponding period, to ¥570.6 billion.

As a result, operating income decreased by 56.3% as compared to the previous corresponding period, to \quantum 37.7 billion.

For other (income) expenses, foreign exchange loss decreased as compared to the previous corresponding period. As a result, income before income taxes decreased by 48.7% as compared to the previous corresponding period, to $\S 30.8$ billion.

As a result, net income attributable to Ricoh Company, Ltd. decreased by 51.2% as compared to the previous corresponding period, to ¥14.4 billion.

*Conditions by Product Line

Conditions by Product Line for the 9months ended December 31, 2009 are as follows; Imaging & Solutions (Sales down 4.2% to ¥1,306.0 billion)

Imaging Solutions (Sales down 7.1% to ¥1,113.2 billion)

While sales of PPCs, MFPs and other in the Americas increased due mainly to enhancing its sales structures through acquisition of IKON completed in previous fiscal period, sales of that in other regions decreased due mainly to the appreciation of the Yen and economic stagnation Sales in this category decreased by 7.1% as compared to the previous corresponding period, to ¥1,113.2 billion.

Excluding effects of foreign currency fluctuations, net sales in this category would have decreased by 0.1% as compared to the previous corresponding period.

Network System Solutions (Sales up 16.4% to ¥192.8 billion)

Sales in this category increased by 16.4% as compared to the previous corresponding period, to ¥192.8 billion due mainly to enhancing direct sales structure in the United States. The sales would have increased by 21.4% excluding the effects of foreign currency fluctuations.

As a result, sales in the Imaging & Solutions segment decreased by 4.2% as compared to the previous corresponding period, to ¥1,306.0 billion. Operating income decreased by 33.3% as compared to the previous corresponding period, to ¥92.9 billion due mainly to the decrease of sales as well as the appreciation of the Yen.

Industrial Products (Sales down 18.6% to ¥76.3 billion)

Sales in the Industrial Products segment decreased by 18.6% as compared to the previous corresponding period, to ¥76.3 billion. Sales of semiconductor devices, thermal media and electronic components decreased as compared to the previous corresponding period in Japan and overseas.

As a result, operating loss in the Industrial Products segment amounted to \$1.0 billion (operating loss \$0.9 billion for the previous corresponding period).

Other (Sales down 16.5% to ¥92.2 billion)

Sales in the Other segment decreased by 16.5% as compared to the previous corresponding period, to ¥ 92.2 billion. Sales of digital cameras decreased in Japan and overseas.

As a result operating loss in the Other segment amounted to ¥1.9 billion (operating income ¥0.5 billion for the previous corresponding period).

2. Financial Position

*Assets, Liabilities and Shareholders' Investment

Total Assets amounted to ¥2,382.4 billion as of December 31, 2009.

For assets, cash and time deposits decreased due to the reduction from high level of amount reflecting the severe financial conditions at the end of the previous period to normal level. Trade receivable also decreased from the end of the previous period due to the decrease of sales. As a result, total assets decreased from the end of the previous period by ¥131.0 billion, to ¥2,382.4 billion

For Liabilities, short-term borrowings and long-term indebtedness decreased due to the increase in free cash inflows and the reduction in cash and time deposits. As a result, total liabilities decreased from the end of the previous period by $\frac{118.8}{118.8}$ billion, to $\frac{118.8}{118.8}$ billion.

For shareholders' investment, the change in retained earnings resulted from payment of dividends and net income attributable to Ricoh Company, Ltd. Other comprehensive loss increased due mainly to the increase of cumulative translation adjustments (loss) reflecting exchange fluctuation from the end of the previous period. As a result, total shareholders' investment decreased by ¥13.1 billion from the end of the previous period, to ¥962.2 billion. In accordance with FASB Accounting Standards Codification (ASC) 810, "Consolidation" (former Statement of Financial Accounting Standards No.160 "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No.51" ("SFAS 160")), Ricoh reports the noncontrolling interest as equity. Total equity involving the noncontrolling interest decreased by ¥12.2 billion as compared to the reclassified total equity at the end of the previous period to conform with the presentation of this 9months, to ¥1,012.1 billion.

*Cash Flows (9months from April 1, 2009 to December 31, 2009)

Cash Flows results for the third quarter ended December 31, 2009 are as follows;

Net cash provided by operating activities in this period increased by ¥100.1 billion as compared to the previous corresponding period, to ¥108.9 billion. Inventories and so on decreased as compared to the previous corresponding period.

Net cash used in investing activities in this period decreased by ¥184.0 billion as compared to the previous corresponding period, to ¥66.7 billion. Net cash used in investing activities in the previous corresponding period consisted primarily of a payment in connection with the acquisition of IKON.

As a result, free cash inflows generated by operating and investing activities amounted to ± 42.2 billion while cash outflows amounted to ± 241.9 billion in the previous corresponding period.

Net cash used in financing activities amounted to ¥81.9 billion due primarily to repayment of long-term debt and net decrease in short-term borrowings.

As a result, cash and cash equivalents as of December 31, 2009 decreased by ¥41.3 billion as compared to the end of the preceding fiscal year, to ¥217.1 billion.

3. Forecast for the entire fiscal year

The forecast of business results for the full fiscal year ending March 31, 2010 is as follows. While Ricoh has revised downward its forecast of sales, Ricoh has revised up that of operating income, income before income taxes and net income attributable to Ricoh Company, Ltd. from announced in October 2009. This revision reflects the business result for the nine months ended December 31, 2009 and current business environment

Ricoh assumes exchange rates of ¥90.00 against the U.S. dollar and of ¥130.00 against the Euro during the fourth quarter, which are the same forecast announced in October 2009. The actual exchange rates during the 9months ended December 31, 2009 are incorporated in annual exchange rates assumption.

Our performance forecast for fiscal year 2010 is as follows:

Exchange Rate Assumptions for the full year ending March 31, 2010

US\$ 1 = \$92.72 (\$100.55 in previous fiscal year) EURO 1 = \$132.27 (\$143.74 in previous fiscal year)

				(Billions of yen)
	Year ending	Year ended		
	March 31, 2010	March 31, 2009	Change	
	(Forecast)	(Results)		
Domestic sales	855.0	938.3	-8.9%	
Overseas sales	1,145.0	1,153.3	-0.7%	
Net sales	2,000.0	2,091.6	-4.4%	
Gross profit	807.0	854.3	-5.5%	
Operating income	45.0	74.5	-39.6%	
Income before income taxes	35.0	30.9	13.1%	
Net income attributable				
to Ricoh Company, Ltd.	15.0	6.5	129.7%	

^{*} Ricoh bases the forecast estimates for the year ending March 31, 2010 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

4. Others

(1) Changes in significant subsidiaries:

Not applicable

(2) Changes in accounting method:

Adoption of new accounting standards:

- i. Ricoh adopted FASB Accounting Standards Codification (ASC) 805, "Business Combinations" (former SFAS No.141 (revised 2007), "Business Combinations" ("SFAS 141R")) in this first half. FASB ASC 805 establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. FASB ASC 805 also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. The adoption of FASB ASC 805 did not have a material effect on Ricoh's consolidated financial position or results of operations.
- ii. Ricoh adopted FASB Accounting Standards Codification (ASC) 810, "Consolidation" (former SFAS No.160, "Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51" ("SFAS 160")) in this first half. In accordance with FASB ASC 810, noncontrolling interests which were previously referred to as minority interests and classified between total liabilities and shareholders' investment on the consolidated balance sheets, are now included as a separate component of total equity. In addition, consolidated net income on the consolidated statements of income now includes the net income (loss) attributable to noncontrolling interests. These financial statement presentation requirements have been adopted retrospectively and prior year amounts in the consolidated financial statements of cash flows have been reclassified or adjusted to conform to FASB ASC 810.
- iii. Ricoh adopted FASB Accounting Standards Codification (ASC) 105, "Generally Accepted Accounting Principles" (former SFAS No.168, "The FASB Accounting Standards CodificationTM and the Hierarchy of Generally Accepted Accounting Principles") in this first half. FASB ASC 105 reduced the hierarchy of generally accepted accounting principles from traditional four levels to two levels: authoritative (FASB ASC) and nonauthoritative. The adoption of FASB ASC 105 did not have a material effect on Ricoh's consolidated financial position or results of operations.

5. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(1) Consolidated Balance Sheets Assets			(Millions of yen)
	December 31, 2009	March 31, 2009	Change
Current Assets			
Cash and time deposits	218,420	260,527	-42,107
Trade receivables	645,006	680,384	-35,378
Inventories	181,379	191,570	-10,191
Other current assets	71,948	79,385	-7,437
Total Current Assets	1,116,753	1,211,866	-95,113
Fixed Assets			
Tangible fixed assets	259,928	269,336	-9,408
Finance receivables	456,359	465,262	-8,903
Other investments	549,426	567,031	-17,605
Total Fixed Assets	1,265,713	1,301,629	-35,916
Total Assets	2,382,466	2,513,495	-131,029
Note:			
Contents of cash and time deposits;			
Cash and cash equivalents	217,125	258,484	
Time deposits	1,295	2,043	
Liabilities and Equity			(Millions of yen)
	December 31, 2009	March 31, 2009	Change
Current Liabilities			
Trade payables	253,973	285,413	-31,440
Short-term borrowings	221,407	269,792	-48,385
Other current liabilities	199,104	218,286	-19,182
Total Current Liabilities	674,484	773,491	-99,007
Fixed Liabilities			
Long-term indebtedness	497,057	509,403	-12,346
Accrued pension and severance costs	155,940	156,625	-685
Other fixed liabilities	42,850	49,626	-6,776
Total Fixed Liabilities	695,847	715,654	-19,807
Total Liabilities	1,370,331	1,489,145	-118,814
Equity			
Common stock	135,364	135,364	-
Additional paid-in capital	186,083	186,083	-
Retained earnings	807,415	815,725	-8,310
Accumulated other comprehensive loss	-129,887	-125,121	-4,766
Treasury stock	-36,711	-36,678	-33
Total Shareholders' Investment	962,264	975,373	-13,109
Noncontrolling interests	49,871	48,977	894
Total Equity	1,012,135	1,024,350	-12,215
Total Liabilities and Equity	2,382,466	2,513,495	-131,029
Note:			
Other comprehensive loss;			
Net unrealized holding gains (losses) on available-for-sale securities	3,559	1,848	1,711
Pension liability adjustments	-53,298	-54,301	1,003
Net unrealized gains (losses) on derivative instruments	-1,523	-373	-1,150
Cumulative translation adjustments	-78,625	-72,295	-6,330
Reference: Exchange rate	December 31, 2009	March 31, 2009	
US\$ 1	¥92.10	¥98.23	
EURO 1	¥132.00	¥129.84	

(2) Consolidated Statements of Income

Third Quarter ended December 31, 2008 and 2009

			(Millio	ons of yen)
	Third Quarter ended December 31, 2009	Third Quarter ended December 31, 2008	Change	%
Net sales	1,474,731	1,568,018	-93,287	-5.9
Cost of sales	866,325	910,529	-44,204	-4.9
Percentage of net sales (%)	58.7	58.1		
Gross Profit	608,406	657,489	-49,083	-7.5
Percentage of net sales (%)	41.3	41.9		
Selling, general and administrative expenses	570,674	571,111	-437	-0.1
Percentage of net sales (%)	38.7	36.4		
Operating income	37,732	86,378	-48,646	-56.3
Percentage of net sales (%)	2.6	5.5		
Other (income) expenses				
Interest and dividend income	2,216	3,828	-1,612	-42.1
Percentage of net sales (%)	0.2	0.2		
Interest expense	6,156	4,322	1,834	42.4
Percentage of net sales (%)	0.4	0.3		
Other, net	2,969	25,821	-22,852	-88.5
Percentage of net sales (%)	0.3	1.6		
Income before income taxes,				
equity income and minority interests	30,823	60,063	-29,240	-48.7
Percentage of net sales (%)	2.1	3.8		
Provision for income taxes	14,938	28,280	-13,342	-47.2
Percentage of net sales (%)	1.0	1.8		
Equity in earnings of affiliates	6	15	-9	-60.0
Percentage of net sales (%)	0.0	0.0		
Consolidated net income	15,891	31,798	-15,907	-50.0
Percentage of net sales (%)	1.1	2.0		
Net income attributable to noncontrolling interests	1,475	2,258	-783	-34.7
Percentage of net sales (%)	0.1	0.1		
Net income attributable to Ricoh Company, Ltd.	14,416	29,540	-15,124	-51.2
Percentage of net sales (%)	1.0	1.9		
Reference : Exchange rate				
US\$ 1	¥93.62	¥102.83		
EURO 1	¥133.03	¥150.74		

Three months ended December 31, 2008 and 2009

	Three months ended	Three months ended	(ons of yen)
	December 31, 2009	December 31, 2008	Change	%
Net sales	485,940	502,091	-16,151	-3.2
Cost of sales	275,736	287,946	-12,210	-4.2
Percentage of net sales (%)	56.7	57.3		
Gross Profit	210,204	214,145	-3,941	-1.8
Percentage of net sales (%)	43.3	42.7		
Selling, general and administrative expenses	186,467	192,843	-6,376	-3.3
Percentage of net sales (%)	38.4	38.5		
Operating income	23,737	21,302	2,435	11.4
Percentage of net sales (%)	4.9	4.2		
Other (income) expenses				
Interest and dividend income	474	750	-276	-36.8
Percentage of net sales (%)	0.1	0.1		
Interest expense	2,085	1,874	211	11.3
Percentage of net sales (%)	0.4	0.4		
Other, net	-1,931	18,990	-20,921	-
Percentage of net sales (%)	-0.4	3.7		
Income before income taxes,				
equity income and minority interests	24,057	1,188	22,869	-
Percentage of net sales (%)	5.0	0.2		
Provision for income taxes	11,064	5,698	5,366	94.2
Percentage of net sales (%)	2.3	1.1		
Equity in earnings of affiliates	-6	-7	1	-
Percentage of net sales (%)	0.0	0.0		
Consolidated net income	12,987	-4,517	17,504	-
Percentage of net sales (%)	2.7	-0.9		
Net income attributable to noncontrolling interests	379	288	91	31.6
Percentage of net sales (%)	0.1	0.1		
Net income attributable to Ricoh Company, Ltd.	12,608	-4,805	17,413	-
Percentage of net sales (%)	2.6	-1.0		

 Reference : Exchange rate

 US\$ 1
 \$\frac{\pmathbf{x}}{2}9.75\$
 \$\frac{\pmathbf{y}}{2}6.21\$

 EURO 1
 \$\frac{\pmathbf{x}}{1}32.60\$
 \$\frac{\pmathbf{x}}{1}26.97\$

Consolidated Sales by Product Category

Third Quarter ended December 31, 2008 and 2009	Third Quarter ended	Third Quarter ended	(IVIIII)	ons of yen
	December 31, 2009	December 31, 2008	Change	%
<imaging &="" solutions=""></imaging>	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,		
Imaging Solutions	1,113,261	1,198,102	-84,841	-7.1
Percentage of net sales (%)	75.5	76.4		
Network System Solutions	192,829	165,666	27,163	16.4
Percentage of net sales (%)	13.1	10.6		
Imaging & Solutions Total	1,306,090	1,363,768	-57,678	-4.2
Percentage of net sales (%)	88.6	87.0		
<industrial products=""></industrial>				
Industrial Products	76,357	93,754	-17,397	-18.6
Percentage of net sales (%)	5.2	6.0		
<other></other>				
Other	92,284	110,496	-18,212	-16.5
Percentage of net sales (%)	6.2	7.0		
Grand Total	1,474,731	1,568,018	-93,287	-5.9
Percentage of net sales (%)	100.0	100.0		
Reference: Exchange rate				
US\$ 1	¥93.62	¥102.83		
EURO 1	¥133.03	¥150.74		
Three months ended December 31, 2008 and 2009			(Millio	ons of yen
	Three months ended	Three months ended		
	December 31, 2009	December 31, 2008	Change	%
<imaging &="" solutions=""></imaging>				
Imaging Solutions	368,192	383,997	-15,805	-4.1
Percentage of net sales (%)	75.8	76.5		
Network System Solutions	62,769	59,999	2,770	4.6
Percentage of net sales (%)	12.9	11.9		
Imaging & Solutions Total	430,961	443,996	-13,035	-2.9
Percentage of net sales (%)	88.7	88.4		
<industrial products=""></industrial>				
Industrial Products	25,156	25,913	-757	-2.9
Percentage of net sales (%)	5.2	5.2		
<other></other>				
	29,823	32,182	-2,359	-7.3
Other				
Percentage of net sales (%)	6.1	6.4		
Percentage of net sales (%) Grand Total	485,940	502,091	-16,151	-3.2
Percentage of net sales (%)			-16,151	-3.2
Percentage of net sales (%) Grand Total	485,940	502,091	-16,151	-3.2
Percentage of net sales (%) Grand Total Percentage of net sales (%)	485,940	502,091	-16,151	-3.2

Consolidated Sales by Geographic AreaThird Quarter ended December 31, 2008 and 2009

US\$ 1

EURO 1

Third Quarter ended December 31, 2008 and 2009	Third Quarter ended	Third Quarter ended	(Millio	Ť
	December 31, 2009	December 31, 2008	Change	%
<domestic></domestic>	626,527	704,886	-78,359	-11.1
Percentage of net sales (%)	42.5	45.0	70,559	11
Overseas>	848,204	863,132	-14,928	-1.7
Percentage of net sales (%)	57.5	55.0	1 1,520	
The Americas	416,397	350,467	65,930	18.8
Percentage of net sales (%)	28.2	22.4	,	
Europe	341,467	408,263	-66,796	-16.4
Percentage of net sales (%)	23.2	26.0	,	
Other	90,340	104,402	-14,062	-13.5
Percentage of net sales (%)	6.1	6.6	,	
Grand Total	1,474,731	1,568,018	-93,287	-5.9
Percentage of net sales (%)	100.0	100.0	,	
Reference : Exchange rate	V02 <2	V102.02		
US\$ 1 EURO 1	¥93.62 ¥133.03	¥102.83 ¥150.74		
Three months ended December 31, 2008 and 2009			(Millio	one of ver
	Three months ended	701 J 1 1		ons or you
		Three months ended		ons or yen
	December 31, 2009	December 31, 2008	Change	%
<pre><domestic></domestic></pre>	December 31, 2009 204,838		Change -16,231	%
CDomestic> Percentage of net sales (%)		December 31, 2008		%
Percentage of net sales (%)	204,838	December 31, 2008 221,069		% -7.3
Percentage of net sales (%)	204,838 42.2	December 31, 2008 221,069 44.0	-16,231	% -7.3
Percentage of net sales (%) Overseas>	204,838 42.2 281,102	December 31, 2008 221,069 44.0 281,022	-16,231	% -7.: 0.:
Percentage of net sales (%) <overseas> Percentage of net sales (%)</overseas>	204,838 42.2 281,102 57.8	December 31, 2008 221,069 44.0 281,022 56.0	-16,231 80	% -7 0.0
Percentage of net sales (%) <overseas> Percentage of net sales (%) The Americas</overseas>	204,838 42.2 281,102 57.8 135,239	December 31, 2008 221,069 44.0 281,022 56.0 132,882	-16,231 80	% -7.3 0.0
Percentage of net sales (%) Overseas> Percentage of net sales (%) The Americas Percentage of net sales (%) Europe	204,838 42.2 281,102 57.8 135,239 27.8	December 31, 2008 221,069 44.0 281,022 56.0 132,882 26.5	-16,231 80 2,357	% -7.3 0.0
Percentage of net sales (%) <overseas> Percentage of net sales (%) The Americas Percentage of net sales (%)</overseas>	204,838 42.2 281,102 57.8 135,239 27.8 115,321	December 31, 2008 221,069 44.0 281,022 56.0 132,882 26.5 119,553	-16,231 80 2,357	% -7.3 0.0 1.3
Percentage of net sales (%) <overseas> Percentage of net sales (%) The Americas Percentage of net sales (%) Europe Percentage of net sales (%)</overseas>	204,838 42.2 281,102 57.8 135,239 27.8 115,321 23.7	December 31, 2008 221,069 44.0 281,022 56.0 132,882 26.5 119,553 23.8	-16,231 80 2,357 -4,232	% -7.3 0.0 1.8
Percentage of net sales (%) <overseas> Percentage of net sales (%) The Americas Percentage of net sales (%) Europe Percentage of net sales (%) Other Percentage of net sales (%)</overseas>	204,838 42.2 281,102 57.8 135,239 27.8 115,321 23.7 30,542	December 31, 2008 221,069 44.0 281,022 56.0 132,882 26.5 119,553 23.8 28,587	-16,231 80 2,357 -4,232	% -7.3 0.0 1.8 -3.5
<pre><overseas> Percentage of net sales (%) The Americas Percentage of net sales (%) Europe Percentage of net sales (%) Other</overseas></pre>	204,838 42.2 281,102 57.8 135,239 27.8 115,321 23.7 30,542 6.3	December 31, 2008 221,069 44.0 281,022 56.0 132,882 26.5 119,553 23.8 28,587 5.7	-16,231 80 2,357 -4,232 1,955	
Percentage of net sales (%) <overseas> Percentage of net sales (%) The Americas Percentage of net sales (%) Europe Percentage of net sales (%) Other Percentage of net sales (%) Grand Total</overseas>	204,838 42.2 281,102 57.8 135,239 27.8 115,321 23.7 30,542 6.3 485,940	December 31, 2008 221,069 44.0 281,022 56.0 132,882 26.5 119,553 23.8 28,587 5.7 502,091	-16,231 80 2,357 -4,232 1,955	% -7.: 0.: 1.: -3.: 6.:

¥89.75

¥132.60

¥96.21

¥126.97

(3) Consolidated Statements of Cash Flows

(-)	(Millions o		
	Third Quarter ended	Third Quarter ended	
	=	December 31, 2008	
I. Cash Flows from Operating Activities:			
Consolidated net income	15,891	31,798	
Adjustments to reconcile net income to net cash			
provided by operating activities—			
Depreciation and amortization	73,402	74,449	
Equity in earnings of affiliates, net of dividends received	-6	-15	
Deferred income taxes	-6,726	4,562	
Loss on disposals and sales of tangible fixed assets	606	1,170	
Pension and severance costs, less payments	2,890		
Changes in assets and liabilities—			
Decrease in trade receivables	27,035	15,315	
(Increase) Decrease in inventories	7,403	-30,936	
(Increase) Decrease in finance receivables	16,684	-11,509	
Decrease in trade payables	-31,160		
Decrease in accrued income taxes and	,	,	
accrued expenses and other	-15,453	-56,210	
Other, net	18,377	26,976	
Net cash provided by operating activities	108,943	8,765	
II. Cash Flows from Investing Activities:		·	
Proceeds from sales of property, plant and equipment	909	73	
Expenditures for property, plant and equipment	-48,338	-72,344	
Payments for purchases of available-for-sale securities	-695	-1,275	
Proceeds from sales of available-for-sale securities	938	243	
(Increase) Decrease in time deposits	665	-689	
Purchase of business, net of cash acquired	-4,760	-158,673	
Other, net	-15,421	-18,063	
Net cash used in investing activities	-66,702		
III. Cash Flows from Financing Activities:		·	
Proceeds from long-term indebtedness	35,055	54,355	
Repayment of long-term indebtedness	-60,825	-53,511	
Increase (Decrease) in short-term borrowings, net	-57,767		
Proceeds from issuance of long-term debt securities	35,000		
Repayment of long-term debt securities	-10,000	-26,143	
Dividends paid	-22,858	-25,320	
Payment for purchase of treasury stock	-127	-605	
Other, net	-393	-427	
Net cash provided by (used in) financing activities	-81,915		
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	-1,685		
V. Net Decrease in Cash and Cash Equivalents	-41,359		
VI. Cash and Cash Equivalents at Beginning of Year	258,484	170,607	
VII. Cash and Cash Equivalents at End of Period	217,125		

(4) Notes on premise going concern

Not applicable

(5) Segment Information

(a) Operating Segments Information

Third Quarter ended December 31, 2008 and 2009

			(Million	s of yen)	
	Third Quarter ended	Third Quarter ended			
	December 31, 2009	December 31, 2008	Change	%	
Imaging & Solutions:					
Net sales:					
Unaffiliated customers	1,306,090	1,363,768	-57,678	-4.2	
Intersegment	-	-	-	-	
Total	1,306,090	1,363,768	-57,678	-4.2	
Operating expenses	1,213,105	1,224,350	-11,245	-0.9	
Operating income	92,985	139,418	-46,433	-33.3	
Operating income on sales in Imaging & Solutions (%)	7.1	10.2			
Industrial Products:					
Net sales:					
Unaffiliated customers	76,357	93,754	-17,397	-18.6	
Intersegment	3,153	3,472	-319	-9.2	
Total	79,510	97,226	-17,716	-18.2	
Operating expenses	80,544	98,194	-17,650	-18.0	
Operating income	-1,034	-968	-66	-	
Operating income on sales in Industrial Products (%)	-1.3	-1.0			
Other:					
Net sales:					
Unaffiliated customers	92,284	110,496	-18,212	-16.5	
Intersegment	-	-	-	-	
Total	92,284	110,496	-18,212	-16.5	
Operating expenses	94,270	109,917	-15,647	-14.2	
Operating income	-1,986	579	-2,565	-	
Operating income on sales in Other (%)	-2.2	0.5			
Corporate and Eliminations:					
Net sales:					
Intersegment	-3,153	-3,472	319	-	
Total	-3,153	-3,472	319	-	
Operating expenses:					
Intersegment	-3,135	-3,473	338	-	
Corporate	52,215	52,652	-437	-	
Total	49,080	49,179	-99	-	
Operating income	-52,233	-52,651	418	-	
Consolidated:	·	•			
Net sales:					
Unaffiliated customers	1,474,731	1,568,018	-93,287	-5.9	
Intersegment	-	-	-	-	
Total	1,474,731	1,568,018	-93,287	-5.9	
Operating expenses	1,436,999	1,481,640	-44,641	-3.0	
Operating income	37,732	86,378	-48,646	-56.3	
Operating income on consolidated net sales (%)	2.6	5.5	-,		
operating income on consolitation net saids (70)	2.0	5.5			

	(IVIIIIIOI	ns of yen)			
	Three months ended	Three months ended	Cl	0/	
Imaging & Solutions:	December 31, 2009	December 31, 2008	Change	%	
Net sales:					
Unaffiliated customers	420.061	442 006	12.025	-2.9	
	430,961	443,996	-13,035	-2.5	
Intersegment	420.061	442.006	12.025	2.0	
Total	430,961	443,996	-13,035	-2.9	
Operating expenses	389,529	402,781	-13,252	-3.3 0.5	
Operating income	41,432	41,215	217	0.5	
Operating income on sales in Imaging & Solutions (%)	9.6	9.3			
Industrial Products:					
Net sales:	25.156	25.012	252	2.0	
Unaffiliated customers	25,156	25,913	-757	-2.9	
Intersegment	1,112	1,179	-67	-5.7	
Total	26,268	27,092	-824	-3.0	
Operating expenses	26,535	28,836	-2,301	-8.0	
Operating income	-267	-1,744	1,477	•	
Operating income on sales in Industrial Products (%)	-1.0	-6.4			
Other:					
Net sales:					
Unaffiliated customers	29,823	32,182	-2,359	-7.3	
Intersegment	-	-	-	-	
Total	29,823	32,182	-2,359	-7.3	
Operating expenses	30,712	33,184	-2,472	-7.4	
Operating income	-889	-1,002	113	-	
Operating income on sales in Other (%)	-3.0	-3.1			
Corporate and Eliminations:					
Net sales:					
Intersegment	-1,112	-1,179	67	-	
Total	-1,112	-1,179	67	-	
Operating expenses:					
Intersegment	-1,105	-1,181	76	-	
Corporate	16,532	17,169	-637	-	
Total	15,427	15,988	-561	-	
Operating income	-16,539	-17,167	628	-	
Consolidated:					
Net sales:					
Unaffiliated customers	485,940	502,091	-16,151	-3.2	
Intersegment	, -	, -	, -	-	
Total	485,940	502,091	-16,151	-3.2	
Operating expenses	462,203	480,789	-18,586	-3.9	
Operating income	23,737	21,302	2,435	11.4	
Operating income on consolidated net sales (%)	4.9	4.2	, -		

(b) Geographic Segments Information

Third Quarter ended December 31, 2008 and 2009		(Millions	of yen)	
	Third Quarter ended	Third Quarter ended		
Tomoni	December 31, 2009	December 31, 2008	Change	%
Japan: Net sales:				
External customers	620.290	722 709	94.410	117
	639,289	723,708	-84,419	-11.7
Intersegment	288,956	346,985	-58,029	-16.7
Total	928,245	1,070,693	-142,448	-13.3
Operating expenses	907,251	1,010,551	-103,300	-10.2
Operating income	20,994	60,142	-39,148	-65.1
Operating income on sales in Japan (%)	2.3	5.6		
The Americas:				
Net sales:	415 474	251 451	64.022	10.2
External customers	415,474	351,451	64,023	18.2
Intersegment	2,710	3,172	-462	-14.6
Total	418,184	354,623	63,561	17.9
Operating expenses	429,945	367,286	62,659	17.1
Operating income	-11,761	-12,663	902	-
Operating income on sales in the Americas (%)	-2.8	-3.6		
Europe:				
Net sales:				
External customers	342,376	405,532	-63,156	-15.6
Intersegment	1,706	2,046	-340	-16.6
Total	344,082	407,578	-63,496	-15.6
Operating expenses	324,279	380,817	-56,538	-14.8
Operating income	19,803	26,761	-6,958	-26.0
Operating income on sales in Europe (%)	5.8	6.6		
Other:				
Net sales:				
External customers	77,592	87,327	-9,735	-11.1
Intersegment	103,913	126,922	-23,009	-18.1
Total	181,505	214,249	-32,744	-15.3
Operating expenses	171,502	204,186	-32,684	-16.0
Operating income	10,003	10,063	-60	-0.6
Operating income on sales in Other (%)	5.5	4.7		
Corporate and Eliminations:				
Net sales:				
Intersegment	-397,285	-479,125	81,840	-
Total	-397,285	-479,125	81,840	-
Operating expenses	-395,978	-481,200	85,222	-
Operating income	-1,307	2,075	-3,382	-
Consolidated:				
Net sales:				
External customers	1,474,731	1,568,018	-93,287	-5.9
Intersegment	-	-	-	-
Total	1,474,731	1,568,018	-93,287	-5.9
Operating expenses	1,436,999	1,481,640	-44,641	-3.0
Operating income	37,732	86,378	-48,646	-56.3
Operating income on consolidated net sales (%)	2.6	5.5		

	(Millions of yen)			
	Three months ended	Three months ended		
	December 31, 2009	December 31, 2008	Change	%
Japan:				
Net sales:				
External customers	208,970	224,054	-15,084	-6.7
Intersegment	109,347	110,052	-705	-0.6
Total	318,317	334,106	-15,789	-4.7
Operating expenses	305,295	321,681	-16,386	-5.1
Operating income	13,022	12,425	597	4.8
Operating income on sales in Japan (%)	4.1	3.7		
The Americas:				
Net sales:				
External customers	135,064	134,803	261	0.2
Intersegment	966	916	50	5.5
Total	136,030	135,719	311	0.2
Operating expenses	139,411	143,103	-3,692	-2.6
Operating income	-3,381	-7,384	4,003	-
Operating income on sales in the Americas (%)	-2.5	-5.4		
Europe:				
Net sales:				
External customers	115,117	118,625	-3,508	-3.0
Intersegment	578	560	18	3.2
Total	115,695	119,185	-3,490	-2.9
Operating expenses	107,581	112,577	-4,996	-4.4
Operating income	8,114	6,608	1,506	22.8
Operating income on sales in Europe (%)	7.0	5.5	1,000	
Other:	,,,			
Net sales:				
External customers	26,789	24,609	2,180	8.9
Intersegment	35,721	41,757	-6,036	-14.5
Total	62,510	66,366	-3,856	-5.8
Operating expenses	58,443	64,601	-6,158	-9.5
Operating income	4,067	1,765	2,302	130.4
Operating income on sales in Other (%)	6.5	2.7	2,302	130.4
Corporate and Eliminations:	0.5	2.7		
Net sales:				
Intersegment	-146,612	-153,285	6,673	
9	-146,612	-153,285	6,673	-
Total Operating symposes		-161,173	12,646	
Operating expenses	-148,527	,	•	
Operating income	1,915	7,888	-5,973	
Consolidated:				
Net sales:	405.040	502.001	16 151	2.0
External customers	485,940	502,091	-16,151	-3.2
Intersegment	405.040	- 503.001	-	-
Total	485,940	502,091	-16,151	-3.2
Operating expenses	462,203	480,789	-18,586	-3.9
Operating income	23,737	21,302	2,435	11.4
Operating income on consolidated net sales (%)	4.9	4.2		

(6) Notes on significant changes in shareholders' investment

Not applicable

-APPENDIX-

1. Consolidated Sales by Product Category

Third Quarter ended December 31, 20	Third Quarter ended	Third Quarter ended			(Millions Change excluding	J
	December 31, 2009	December 31, 2008	Change	%	exchange impact	%
<imaging &="" solutions=""></imaging>						
Imaging Solutions	1,113,261	1,198,102	-84,841	-7.1	-816	-0.
Percentage of net sales (%)	75.5	76.4				
Domestic	381,593	423,032	-41,439	-9.8	-41,439	-9.8
Overseas	731,668	775,070	-43,402	-5.6	40,623	5.2
Network System Solutions	192,829	165,666	27,163	16.4	35,394	21.4
Percentage of net sales (%)	13.1	10.6				
Domestic	115,660	127,327	-11,667	-9.2	-11,667	-9.2
Overseas	77,169	38,339	38,830	101.3	47,061	122.7
Imaging & Solutions Total	1,306,090	1,363,768	-57,678	-4.2	34,578	2.5
Percentage of net sales (%)	88.6	87.0				
Domestic	497,253	550,359	-53,106	-9.6	-53,106	-9.6
Overseas	808,837	813,409	-4,572	-0.6	87,684	10.8
The Americas	405,807	337,955	67,852	20.1	108,474	32.1
Europe	328,687	391,209	-62,522	-16.0	-19,332	-4.9
Other	74,343	84,245	-9,902	-11.8	-1,458	-1.7
<industrial products=""></industrial>	,	,	Í		,	
Industrial Products	76,357	93,754	-17,397	-18.6	-14,609	-15.6
Percentage of net sales (%)	5.2	6.0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,	
Domestic	41,592	52,904	-11,312	-21.4	-11,312	-21.4
Overseas	34,765	40,850	-6,085	-14.9	-3,297	-8.1
The Americas	10,052	11,101	-1,049	-9.4	-96	-0.9
Europe	11,402	14,162	-2,760	-19.5	-1,495	-10.6
Other	13,311	15,587	-2,276	-14.6	-1,706	-10.9
<other></other>	,	*			,	
Other	92,284	110,496	-18,212	-16.5	-17,747	-16.1
Percentage of net sales (%)	6.3	7.0	- ,		.,,	
Domestic	87,682	101,623	-13,941	-13.7	-13,941	-13.7
Overseas	4,602	8,873	-4,271	-48.1	-3,806	-42.9
The Americas	538	1,411	-873	-61.9	-830	-58.8
Europe	1,378	2,892	-1,514	-52.4	-1,352	-46.7
Other	2,686	4,570	-1,884	-41.2	-1,624	-35.5
Grand Total	1,474,731	1,568,018	-93,287	-5.9	2,222	0.1
Percentage of net sales (%)	100.0	100.0	,		_,	-
Domestic Domestic	626,527	704,886	-78,359	-11.1	-78,359	-11.1
Percentage of net sales (%)	42.5	45.0	,		,	
Overseas	848,204	863,132	-14,928	-1.7	80,581	9.3
Percentage of net sales (%)	57.5	55.0	11,,,20	1.7	00,501	<i>,</i>
The Americas	416,397	350,467	65,930	18.8	107,548	30.
Percentage of net sales (%)	28.2	22.4	05,750	10.0	107,540	50.
Europe	341,467	408,263	-66,796	-16.4	-22,179	-5.4
Percentage of net sales (%)	23.2	26.0	00,770	10.7	-22,179	
Other	90,340	104,402	-14,062	-13.5	-4,788	-4.0
Percentage of net sales (%)	6.1	6.6	-14,002	-13.3	-4,700	-4.0
Reference: Exchange rate	0.1	0.0				
US\$ 1	¥93.62	¥102.83	¥-9.21			
EURO 1	¥133.03	¥150.74	¥-17.71			

^{*}Each category includes the following product line:

Imaging Solutions Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners,

MFPs(multifunctional printers), laser printers and software

Network System Solutions Personal computers, servers, network systems and network related software

Industrial Products Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment

Other Digital cameras

	Three months ended	Three months ended			Change excluding	
	December 31, 2009	December 31, 2008	Change	%	exchange impact	%
<imaging &="" solutions=""></imaging>						
Imaging Solutions	368,192	383,997	-15,805	-4.1	-11,398	-3.0
Percentage of net sales (%)	75.8	76.5				
Domestic	125,664	136,870	-11,206	-8.2	-11,206	-8.2
Overseas	242,528	247,127	-4,599	-1.9	-192	-0.1
Network System Solutions	62,769	59,999	2,770	4.6	4,048	6.7
Percentage of net sales (%)	12.9	11.9				
Domestic	36,844	38,611	-1,767	-4.6	-1,767	-4.6
Overseas	25,925	21,388	4,537	21.2	5,815	27.2
Imaging & Solutions Total	430,961	443,996	-13,035	-2.9	-7,350	-1.7
Percentage of net sales (%)	88.7	88.4				
Domestic	162,508	175,481	-12,973	-7.4	-12,973	-7.4
Overseas	268,453	268,515	-62	0.0	5,623	2.1
The Americas	132,137	129,546	2,591	2.0	12,954	10.0
Europe	111,198	115,587	-4,389	-3.8	-8,095	-7.0
Other	25,118	23,382	1,736	7.4	764	3.3
<industrial products=""></industrial>						
Industrial Products	25,156	25,913	-757	-2.9	-531	-2.0
Percentage of net sales (%)	5.2	5.2				
Domestic	14,107	15,590	-1,483	-9.5	-1,483	-9.5
Overseas	11,049	10,323	726	7.0	952	9.2
The Americas	2,960	2,983	-23	-0.8	168	5.6
Europe	3,665	3,283	382	11.6	244	7.4
Other	4,424	4,057	367	9.0	540	13.3
<other></other>						
Other	29,823	32,182	-2,359	-7.3	-2,294	-7.1
Percentage of net sales (%)	6.1	6.4				
Domestic	28,223	29,998	-1,775	-5.9	-1,775	-5.9
Overseas	1,600	2,184	-584	-26.7	-519	-23.8
The Americas	142	353	-211	-59.8	-206	-58.4
Europe	458	683	-225	-32.9	-244	-35.7
Other	1,000	1,148	-148	-12.9	-69	-6.0
Grand Total	485,940	502,091	-16,151	-3.2	-10,175	-2.0

EURO 1 $$\pm 132.60$ $$\pm 126.97$ *Each category includes the following product line:

Imaging Solutions

Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners,

100.0

204,838

281,102

135,239

115,321

23.7

30,542

6.3

¥89.75

57.8

27.8

42.2

100.0

221,069

281,022

132,882

119,553

23.8

28,587

5.7

¥96.21

44.0

56.0

26.5

-16,231

80

2,357

-4,232

1,955

¥-6.46

¥5.63

-7.3

0.0

1.8

-3.5

6.8

-16,231

6,056

12,916

-8,095

1,235

-7.3

2.2

9.7

-6.8

4.3

MFPs(multifunctional printers), laser printers and software

Network System Solutions Personal computers, servers, network systems and network related software

Industrial Products Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment

Other Digital cameras

Percentage of net sales (%)

Reference: Exchange rate US\$ 1

The Americas

Domestic

Overseas

Europe

Other

2. Forecast of Consolidated Performance

					(Billions	s of yen)
	Third Quarter ended		Fourth Quarter ending		Year ending	
	December 31, 2009	Change	March 31, 2010	Change	March 31, 2010	Change
	Forecast	%	Forecast	%	Forecast	%
Net sales	1,474.7	-5.9	525.2	0.3	2,000.0	-4.4
Gross profit	608.4	-7.5	198.5	0.9	807.0	-5.5
Operating income	37.7	-56.3	7.2	-	45.0	-39.6
Income before income taxes	30.8	-48.7	4.1	-	35.0	13.1
Net income attributable to						
Ricoh Company, Ltd.	14.4	-51.2	0.5	_	15.0	129.7
Net income attributable to Ricoh Company, Ltd.						
shareholders per share-basic (yen)	19.87	-	0.80	-	20.67	-
Net income attributable to Ricoh Company, Ltd.						
shareholders per share-diluted (yen)	19.32	-	0.77	-	20.09	_
Capital expenditures	48.3	-	26.8	-	75.0	-
Depreciation for tangible fixed assets	51.8	-	18.3	-	70.0	-
R&D expenditures	81.8	-	30.3	-	112.0	-
Exchange rate (Yen/US\$)	93.62	-	90.00	-	92.72	-
Exchange rate (Yen/EURO)	133.03	_	130.00	-	132.27	_

3. Forecast of Consolidated Sales by Product Category

(Bil	ions	of	ven)

-	Fourth	Quarter endir	g March 31, 2010		Ye	ear ending	March 31, 2010	ons or yen,
	Forecast	Change %	Forecast(*)	Change %	Forecast	Change %	Forecast(*)	Change %
<imaging &="" solutions=""></imaging>								
Imaging Solutions	398.2	-0.6	398.0	-0.6	1,511.5	-5.5	1,595.3	-0.2
Domestic	142.4	-1.3	142.4	-1.3	524.0	-7.6	524.0	-7.6
Overseas	255.8	-0.2	255.6	-0.3	987.5	-4.3	1,071.3	3.9
Network System Solutions	70.2	2.0	70.6	2.6	263.0	12.2	271.7	15.9
Domestic	42.5	-6.8	42.5	-6.8	158.2	-8.5	158.2	-8.5
Overseas	27.7	19.3	28.1	21.1	104.9	70.4	113.5	84.4
Imaging & Solutions Total	468.4	-0.2	468.6	-0.2	1,774.5	-3.2	1,866.9	1.8
Domestic	184.9	-2.6	184.9	-2.6	682.1	-7.8	682.1	-7.8
Overseas	283.5	1.4	283.7	1.5	1,092.4	-0.1	1,184.8	8.4
The Americas	146.4	-2.1	152.2	1.8	552.3	13.3	598.7	22.8
Europe	113.5	2.5	106.8	-3.5	442.2	-11.9	478.7	-4.6
Other	23.6	22.6	24.6	27.8	97.9	-5.4	107.4	3.8
<industrial products=""></industrial>								,
Industrial Products	25.7	17.8	25.6	17.6	102.0	-11.7	104.8	-9.3
Domestic	14.4	21.1	14.4	21.1	56.0	-13.6	56.0	-13.6
Overseas	11.3	13.7	11.2	13.3	46.0	-9.3	48.8	-3.9
The Americas	3.3	25.8	3.4	30.7	13.4	-2.7	14.4	5.2
Europe	3.6	-11.6	3.4	-15.8	15.0	-17.7	16.1	-11.7
Other	4.4	36.1	4.4	36.1	17.7	-5.9	18.3	-2.9
<other></other>								
Other	31.2	-4.2	31.2	-4.2	123.5	-13.7	123.9	-13.4
Domestic	29.2	-8.1	29.2	-8.1	116.9	-12.4	116.9	-12.4
Overseas	2.0	150.6	2.0	153.2	6.6	-31.9	7.1	-26.9
The Americas	0.1	-38.7	0.1	-26.4	0.6	-59.5	0.7	-55.5
Europe	0.7	78.1	0.7	78.1	2.1	-36.7	2.2	-31.8
Other	1.2	404.3	1.2	404.3	3.9	-19.5	4.1	-14.1
Grand Total	525.3	0.3	525.4	0.3	2,000.0	-4.4	2,095.6	0.2
Domestic	228.5	-2.1	228.5	-2.1	855.0	-8.9	855.0	-8.9
Overseas	296.8	2.3	296.9	2.3	1,145.0	-0.7	1,240.6	7.6
The Americas	149.8	-1.7	155.8	2.2	566.2	12.6	613.8	22.1
Europe	117.8	2.3	111.0	-3.6	459.3	-12.3	497.1	-5.0
Other	29.2	28.4	30.2	32.9	119.5	-6.0	129.8	2.1

^{*} Excluding foreign exchange impact