

# Ricoh Company, Ltd.

FLASH REPORT -Financial Highlights- (Year ended March 31, 1999)

## (1) Consolidated

	Year ended March 31, '99	Year ended March 31, '98	
Net sales (millions of yen)	1,425,999	1,403,348	
(% change from previous period)	1.6	6.6	
Operating income (millions of yen)	73,547	89,707	
(% change from previous period)	-18.0	7.6	
Income before income taxes (millions of yen)	53,054	68,428	
(% change from previous period)	-22.5	2.3	
Net income (millions of yen)	30,655	30,131	
(% change from previous period)	1.7	4.2	
Net income per share (yen)	44.33	44.97	
Return on equity (%)	6.4	6.7	

### Notes:

- i Consolidated financial statements of the Company and its consolidated subsidiaries have been prepared in conformity with accounting principles generally accepted in the United States of America.
- ii. The Company has 246 consolidated subsidiaries, and 82 affiliated companies which are accounted for by the equity method.

#### (2)Non-Consolidated

	Year ended March 31, '99	Year ended March 31, '98	
Net sales (millions of yen)	720,502	752,630	
(% change from the previous period)	-4.3	7.7	
Operating income (millions of yen)	42,831	46,677	
(% change from the previous period)	-8.2	-1.8	
Ordinary income (millions of yen)	36,032	42,935	
(% change from the previous period)	-16.1	5.5	
Net income (millions of yen)	18,977	22,505	
(% change from the previous period)	-15.7	13.6	
Net income per share (yen)	27.44	33.59	
Cash dividends, applicable to the year (yen)	11.00	11.00	
Return on equity (%)	4.5	5.8	

## Note:

By changing the inclusion method of enterprise taxes, operating income and ordinary income increased by \$2.3 billion respectively, compared to the previous period. There is no influence for the net income.