April 25, 2014 RICOH COMPANY, LTD. (Billions of yen)

Key Financial Figures(Consolidated)

Operating Results	Mar.'11 (*1)	Mar.'12 (*1)	Mar.'13	Mar.'14	Mar.'15 (Forecast)
Net sales	1,941.3	1,903.4	1,924.4	2,236.9	2,300.0
(change from the previous corresponding period)		-2.0%	1.1%	16.2%	2.8%
Domestic sales	875.8	886.4	870.3	953.5	955.0
(change from the previous corresponding period)		1.2%	-1.8%	9.6%	0.1%
Overseas sales	1,065.5	1,017.0	1,054.1	1,283.3	1,345.0
(change from the previous corresponding period)		-4.5%	3.6%	21.7%	4.8%
Overseas sales ratio	54.9%	53.4%	54.8%	57.4%	58.5%
Gross profit	788.9	752.6	768.6	894.3	936.0
(change from the previous corresponding period)		-4.6%	2.1%	16.4%	4.7%
Percentage of net sales	40.6%	39.5%	39.9%	40.0%	40.7%
Selling, general and administrative expenses	730.8	770.6	705.1	773.9	796.0
(change from the previous corresponding period)		5.4%	-8.5%	9.7%	2.9%
Percentage of net sales	37.6%	40.4%	36.6%	34.6%	34.6%
Operating income	58.0	-18.0	63.4	120.3	140.0
(change from the previous corresponding period)				89.8%	16.3%
Percentage of net sales	3.0%	-0.9%	3.3%	5.4%	6.1%
Income before income taxes	44.1	-31.9	58.1	117.2	135.0
(change from the previous corresponding period)				101.5%	15.2%
Percentage of net sales	2.3%	-1.7%	3.0%	5.2%	5.9%
Net income attributable to Ricoh Company,Ltd.	18.6	-44.5	32.4	72.8	80.0
(change from the previous corresponding period)				124.3%	9.8%
Percentage of net sales	1.0%	-2.3%	1.7%	3.3%	3.5%
Net income attributable to sharholders per share-basic [yen]	25.68	-61.42	44.78	100.46	110.35
(change from the previous corresponding period)				124.3%	9.8%
Exchange rate [yen/US\$]	85.77	79.08	83.06	100.29	100.00
[yen/EURO]	113.28	109.05	107.08	134.47	140.00
. Other ratios	Mar.'11	Mar.'12	Mar.'13	Mar.'14	Mar.'15
	(*1)	(*1)		Ivial. 14	(Forecast)
R&D Expenditure		110.0			
	110.5	119.0	112.0	116.2	121.0
R&D Expenditure / net sales	5.7%	6.3%	5.8%	5.2%	
R&D Expenditure / net sales Interest and dividend income			5.8% 3.0		
Interest and dividend income Interest expense	5.7%	6.3%	5.8%	5.2%	
Interest and dividend income	5.7% 2.9	6.3% 3.1	5.8% 3.0	5.2% 2.5	
Interest and dividend income Interest expense	5.7% 2.9 8.5 -5.5 7.2	6.3% 3.1 6.9 -3.8 -2.1	5.8% 3.0 7.3 -4.3 9.0	5.2% 2.5 7.5 -4.9 16.3	
Interest and dividend income Interest expense Financial income(expenses)net	5.7% 2.9 8.5 -5.5	6.3% 3.1 6.9 -3.8	5.8% 3.0 7.3 -4.3	5.2% 2.5 7.5 -4.9	
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times]	5.7% 2.9 8.5 -5.5 7.2	6.3% 3.1 6.9 -3.8 -2.1	5.8% 3.0 7.3 -4.3 9.0	5.2% 2.5 7.5 -4.9 16.3	<u>5.3%</u>
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets	5.7% 2.9 8.5 -5.5 7.2 67.2	6.3% 3.1 6.9 -3.8 -2.1 64.9	5.8% 3.0 7.3 -4.3 9.0 60.4	5.2% 2.5 7.5 -4.9 16.3 72.5	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Debt	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9%	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4%	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8%	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3%	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt Debt on total assets Total assets Income before income taxes on total assets	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4%	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8%	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories Inventories/Averaged cost of sales [months] Debt Debt Debt total assets Total assets Income before income taxes on total assets Shareholders' equity	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 2,556.9 4.8% 1,017.9	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0%	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9%	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0%	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 2,556.9 4.8% 1,017.9 39.8%	5.3% 74.0 89.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	5.7% 2.9 8.5 -5.5 7.2 67.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0% 2.0%	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9% -5.1%	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0% 3.8%	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 28.3% 2,556.9 4.8% 1,017.9 39.8% 7.6%	5.3% 74.0
Interest and dividend income Interest expense Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	5.7% 2.9 8.5 -5.5 7.2 67.2 66.8 38.0 174.2 1.08 171.8 1.79 629.6 27.9% 2,255.5 1.9% 925.2 41.0%	6.3% 3.1 6.9 -3.8 -2.1 64.9 73.2 -101.2 158.6 1.00 195.0 2.03 741.8 32.4% 2,289.3 -1.4% 822.7 35.9%	5.8% 3.0 7.3 -4.3 9.0 60.4 86.5 18.0 120.3 0.75 195.3 2.03 702.7 29.8% 2,360.6 2.5% 897.9 38.0%	5.2% 2.5 7.5 -4.9 16.3 72.5 78.7 24.7 144.1 0.77 194.7 1.74 724.4 2,556.9 4.8% 1,017.9 39.8%	5.3% 74.0 89.0

 $Interest \ coverage \ ratio(\ref{eq:linear}) = (Interest \ and \ dividend \ income + Operating \ income) \div Interest \ expense$

*1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March 31 a their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.

Key Financial Figures(Consolidated)

3. Sales by Category		Mar.'11 (*1)	Mar.'12 (*1*2)	Mar.'13	Mar.'14	Mar.'15 (Forecas
Imaging & Solutions		1,712.6				
(change from the previous corres	sponding period)					
Percentage of net sales		88.2%				
Imaging Solutions		1,531.2				
(change from the previous corres	sponding period)					
Percentage of net sales		78.9%				
Network System Solutions		181.4				
(change from the previous corres	sponding period)					
Percentage of net sales		9.3%				
Industrial Products		106.8				
(change from the previous corres	sponding period)					
Percentage of net sales		5.5%				
Other		121.8				
(change from the previous corres	sponding period)					
Percentage of net sales		6.3%				
0						_
Imaging & Solutions			1,671.1	1,685.3	1,970.4	2,023
(change from the previous corres	sponding period)			0.9%	16.9%	2.7
Percentage of net sales			87.8%	87.6%	88.1%	88.0
Office Imaging			1,323.2	1,329.6	1,477.4	1,528
(change from the previous corres	sponding period)		,	0.5%	11.1%	3.4
Percentage of net sales	1 01 /		69.5%	69.1%	66.0%	66.4
Production Printing			148.5	147.0	185.0	199
(change from the previous corres	sponding period)			-1.0%	25.9%	7.6
Percentage of net sales	.F8 F)		7.8%	7.6%	8.3%	8.7
Network System Solutions			199.2	208.7	308.0	296
(change from the previous corres	sponding period)		177712	4.8%	47.5%	-3.9
Percentage of net sales	ponding period)		10.5%	10.8%	13.8%	12.9
Industrial Products			98.0	93.0	105.0	109
(change from the previous corres	ponding pariod)		20.0	-5.1%	103.0	4.5
Percentage of net sales	sponding period)		5.2%	-3.1%		
Other			134.3		4.7%	4.8
(change from the previous corres	nonding paried		134.3	146.0 8 7%	101.4	167
Percentage of net sales	sponding period)		7.00/	8.7%		3.5
Percentage of net sales			7.0%	7.7%	7.2%	7.3
Salas has Casa analis d		Mar.'11	Mar.'12	Mag 112	May 114	Mar.'1
. Sales by Geographic Area		(*1)	(*1*3)	Mar.'13	Mar.'14	(Foreca
Japan		875.8	886.4	870.3	953.5	955
(change from the previous corres	sponding period)		1.2%	-1.8%	9.6%	0.1
Percentage of net sales		45.1%	46.6%	45.2%	42.6%	41.5
Overseas		1,065.5	1,017.0	1,054.1	1,283.3	1,345
(change from the previous corres	sponding period)		-4.5%	3.6%	21.7%	4.8
Percentage of net sales		54.9%	53.4%	54.8%	57.4%	58.5
The Americas		520.0	468.7	496.6	591.2	614
(change from the previous corres	ponding period)		-9.9%	5 9%	19.1%	38

(change from the previous corresponding period) -9.9% 5.9% 19.1% 3.8% Percentage of net sales 26.8% 24.6%25.8% 26.4% 26.7% Europe, Middle East and Africa 415.1 421.3 421.7 519.4 549.0 (change from the previous corresponding period) 1.5% 0.1% 23.2% 5.7% Percentage of net sales 21.4% 22.1% 21.9% 23.2% 23.9% Other 130.3 126.9 135.7 172.6 182.0 (change from the previous corresponding period) -2.6% 6.9% 27.2% 5.4% Percentage of net sales 6.7% 6.7% 7.1% 7.7% 7.9%

 *1 During the previous fiscal year end, Ricoh has accounted for subsidiaries that changed their fiscal year-ends from December 31 to March their fiscal year-ends in prior years were March 31 and has restated consolidated financial statements for the fiscal year 2012/3.
 *2 Product Category and product lines included in Product Category was changed in this fiscal year.

Product Category in Imaging & Solutions was reclassified as Office Imaging, Production Printing and Network System Solutions in this fiscal year (Imaging Solutions and Network System Solutions as previous category). Certain products were reclassified into Network System Solutions and Industrial Products from Other in this fiscal year. The above reclassification was made to the prior year's figures. *3 Geographic area was changed in this fiscal year.

Middle East and Africa were reclassified from Other into Europe in this fiscal year. The reclassification was made to the prior year's

Key Financial Figures(Consolidated)

		(Three mont	hs ended)						
Operating Results		Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
Net sales		459.3	458.0	469.6	537.3	521.7	533.8	555.9	625.3
(change from	n the previous corresponding period)	-1.7%	-2.9%	2.6%	6.1%	13.6%	16.5%	18.4%	16.4%
Domestic sales		215.4	215.3	210.1	229.4	217.7	226.0	228.5	281.2
(change from	n the previous corresponding period)	0.1%	-1.8%	-0.2%	-4.9%	1.1%	5.0%	8.7%	22.6%
Overseas sales		243.9	242.7	259.4	307.9	303.9	307.8	327.4	344.
(change from	n the previous corresponding period)	-3.2%	-3.8%	5.0%	16.1%	24.6%	26.8%	26.2%	11.8%
Overseas sale	es ratio	53.1%	53.0%	55.3%	57.3%	58.3%	57.7%	58.9%	55.0%
Gross profit		189.8	184.5	188.9	205.1	214.1	216.2	226.6	237.
(change from the	previous corresponding period)	-3.9%	-2.5%	4.2%	11.3%	12.8%	17.2%	19.9%	15.6%
Percentage of net	sales	41.3%	40.3%	40.2%	38.2%	41.0%	40.5%	40.8%	37.99
Selling, general and a	dministrative expenses	175.6	171.4	175.9	182.2	195.0	189.4	194.2	195.
(change from the	previous corresponding period)	-5.7%	-15.4%	-18.7%	10.2%	11.1%	10.5%	10.5%	7.1
Percentage of net	sales	38.2%	37.4%	37.4%	33.9%	37.3%	35.5%	35.0%	31.29
Operating income		14.2	13.1	13.0	22.9	19.0	26.7	32.3	42.
(change from the	previous corresponding period)	26.1%			21.2%	33.5%	104.4%	147.0%	83.89
Percentage of net	sales	3.1%	2.9%	2.8%	4.3%	3.7%	5.0%	5.8%	6.7
Income before income	e taxes	12.2	12.2	11.7	21.8	18.5	25.8	31.5	41.
(change from the	previous corresponding period)	32.2%			31.7%	51.0%	111.6%	167.4%	88.69
Percentage of net	sales	2.7%	2.7%	2.5%	4.1%	3.6%	4.8%	5.7%	6.69
Net income attributab	le to Ricoh Company,Ltd.	6.5	5.1	5.5	15.1	10.1	14.5	18.8	29.
(change from the	previous corresponding period)	32.5%			75.8%	55.4%	181.1%	237.3%	93.0%
Percentage of net	sales	1.4%	1.1%	1.2%	2.8%	1.9%	2.7%	3.4%	4.79
Net income attributable	le to sharholders per share-basic [yen]	9.0	7.1	7.7	20.9	14.0	20.1	26.0	40.4
(change from the	previous corresponding period)	32.6%			75.9%	55.3%	181.5%	237.2%	93.0%
Exchange rate	[yen/US\$]	80.23	78.64	81.27	92.28	98.79	99.01	100.46	102.94
	[yen/EURO]	103.06	98.29	105.43	121.81	129.04	131.15	136.70	141.0

2. Other ratios	Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
R&D Expenditure	27.0	27.7	27.4	29.8	28.0	29.5	28.3	30.2
R&D Expenditure / net sales	5.9%	6.0%	5.8%	5.5%	5.4%	5.5%	5.1%	4.8%
Interest and dividend income	0.8	0.6	0.3	1.1	0.5	0.6	0.4	1.0
Interest expense	1.5	2.0	1.4	2.3	1.4	2.2	1.6	2.2
Financial income(expenses)net	-0.6	-1.3	-1.1	-1.1	-0.8	-1.6	-1.1	-1.2
Interest coverage ratio(X) [times]	9.9	6.8	9.0	10.3	13.8	12.4	20.4	18.9
Depreciation for tangible fixed assets	14.7	15.9	13.9	15.9	16.6	18.6	18.9	18.1
Expenditure for plant and equipment	19.1	22.1	19.7	25.4	18.7	19.4	17.0	23.4
Free Cash Flow	-15.3	-8.8	-23.7	66.0	-5.4	-6.0	-14.9	51.2
Liquidity at hand	152.8	126.2	138.4	120.3	128.0	128.8	147.8	144.1
Liquidity at hand/Averaged sales [months]	1.00	0.83	0.88	0.67	0.74	0.72	0.80	0.69
Inventories	199.4	196.6	212.1	195.3	205.4	209.7	228.4	194.7
Inventories/Averaged cost of sales [months]	2.22	2.16	2.27	1.76	2.00	1.98	2.08	1.51
Debt	758.8	742.4	789.1	702.7	724.6	735.0	778.1	724.4
Debt on total assets	33.8%	33.5%	33.7%	29.8%	29.9%	30.3%	30.4%	28.3%
Total assets	2,243.1	2,218.5	2,343.0	2,360.6	2,421.0	2,423.6	2,560.4	2,556.9
Income before income taxes on total assets	0.5%	0.5%	0.5%	0.9%	0.8%	1.1%	1.3%	1.6%
Shareholders' equity	792.4	801.3	845.6	897.9	918.7	947.4	1,003.4	1,017.9
Equity ratio	35.3%	36.1%	36.1%	38.0%	37.9%	39.1%	39.2%	39.8%
Return on equity	0.8%	0.6%	0.7%	1.7%	1.1%	1.6%	1.9%	2.9%
Number of employees(Japan)(thousand of people)	38.8	38.3	37.7	37.4	37.5	37.3	37.0	36.8
Number of employees(Overseas)(thousand of people)	70.1	70.7	70.3	70.0	70.5	71.3	71.2	71.3
Number of employees (Total)(thousand of people)	108.9	109.0	108.1	107.4	108.0	108.7	108.3	108.1

Interest coverage ratio(**X**)=(Interest and dividend income + Operating income) ÷ Interest expense

April 25, 2014 RICOH COMPANY, LTD. (Billions of yen)

Key Financial Figures(Consolidated)

3. Sales by Category	Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
Imaging & Solutions	400.5	397.0	409.6	478.1	459.5	463.6	489.8	557.4
(change from the previous corresponding period)	-3.1%	-4.5%	3.3%	7.4%	14.7%	16.8%	19.6%	16.6%
Percentage of net sales	87.2%	86.7%	87.2%	89.0%	88.1%	86.8%	88.1%	89.1%
Office Imaging	321.7	304.5	325.4	377.8	361.0	343.6	370.5	402.1
(change from the previous corresponding period)	-3.6%	-6.2%	3.9%	7.5%	12.2%	12.9%	13.8%	6.4%
Percentage of net sales	70.0%	66.5%	69.3%	70.3%	69.2%	64.4%	66.7%	64.3%
Production Printing	34.6	34.7	35.3	42.2	40.4	44.7	47.6	52.1
(change from the previous corresponding period)	-1.8%	-7.2%	-6.7%	11.5%	16.9%	28.7%	34.9%	23.3%
Percentage of net sales	7.5%	7.6%	7.5%	7.9%	7.8%	8.4%	8.6%	8.3%
Network System Solutions	44.1	57.7	48.7	58.0	58.0	75.2	71.5	103.1
(change from the previous corresponding period)	-0.3%	7.5%	7.7%	3.8%	31.5%	30.2%	46.7%	77.8%
Percentage of net sales	9.6%	12.6%	10.4%	10.8%	11.1%	14.0%	12.8%	16.5%
Industrial Products	23.5	23.9	22.7	22.8	24.3	27.2	27.1	26.2
(change from the previous corresponding period)	-6.7%	-5.8%	-6.4%	-1.1%	3.6%	13.9%	19.3%	14.7%
Percentage of net sales	5.1%	5.2%	4.8%	4.3%	4.7%	5.1%	4.9%	4.2%
Other	35.3	37.0	37.2	36.3	37.8	42.9	38.9	41.6
(change from the previous corresponding period)	22.4%	22.2%	0.5%	4.5%	7.0%	15.9%	4.5%	14.6%
Percentage of net sales	7.7%	8.1%	8.0%	6.7%	7.2%	8.1%	7.0%	6.7%
Percentage of net sales 4. Sales by Geographic Area	Jun.'12	Sep.'12	Dec.'12	Mar.'13	Jun.'13	Sep.'13	Dec.'13	Mar.'14
Percentage of net sales 4. Sales by Geographic Area Japan	Jun.'12 215.4	Sep.'12 215.3	Dec.'12 210.1	Mar.'13 229.4	Jun.'13 217.7	Sep.'13 226.0	Dec.'13 228.5	Mar.'14 281.2
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period)	Jun.'12 215.4 0.1%	Sep.'12 215.3 -1.8%	Dec.'12 210.1 -0.2%	Mar.'13 229.4 -4.9%	Jun.'13 217.7 1.1%	Sep.'13 226.0 5.0%	Dec.'13 228.5 8.7%	Mar.'14 281.2 22.6%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales	Jun.'12 215.4 0.1% 46.9%	Sep.'12 215.3 -1.8% 47.0%	Dec.'12 210.1 -0.2% 44.7%	Mar.'13 229.4 -4.9% 42.7%	Jun.'13 217.7 1.1% 41.7%	Sep.'13 226.0 5.0% 42.3%	Dec.'13 228.5 8.7% 41.1%	Mar.'14 281.2 22.6% 45.0%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas	Jun.'12 215.4 0.1% 46.9% 243.9	Sep.'12 215.3 -1.8% 47.0% 242.7	Dec.'12 210.1 -0.2%	Mar.'13 229.4 -4.9% 42.7% 307.9	Jun.'13 217.7 1.1%	Sep.'13 226.0 5.0% 42.3% 307.8	Dec.'13 228.5 8.7% 41.1% 327.4	Mar.'14 281.2 22.6% 45.0% 344.1
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period)	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0%	Dec.'12 210.1 -0.2% 44.7% 259.4	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5	Dec.'13 228.5 8.7% 41.1% 327.4 26.2%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period)	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4 2.8% 25.6%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0% 116.8 -2.7% 25.5%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3% 119.5	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7 17.4% 26.6%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5 21.3% 27.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5 22.9% 26.9%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9% 147.5	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6 10.4% 25.2%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period)	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4 2.8%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0% 116.8 -2.7%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3% 119.5 6.0%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7 17.4%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5 21.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5 22.9%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9% 147.5 23.5%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6 10.4%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe, Middle East and Africa (change from the previous corresponding period)	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4 2.8% 25.6%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0% 116.8 -2.7% 25.5%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3% 119.5 6.0% 25.4%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7 17.4% 26.6%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5 21.3% 27.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5 22.9% 26.9% 119.1 29.7%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9% 147.5 23.5% 26.5%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6 10.4% 25.2%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe, Middle East and Africa (change from the previous corresponding period) Percentage of net sales Europe, Middle East and Africa (change from the previous corresponding period) Percentage of net sales	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4 2.8% 25.6% 95.2 -11.6% 20.7%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0% 116.8 -2.7% 25.5% 91.9 -8.3% 20.1%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3% 119.5 6.0% 25.4% 107.1 3.6% 22.8%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7 17.4% 26.6% 127.4 15.8% 23.7%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5 21.3% 27.3% 121.3 27.4% 23.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5 22.9% 26.9% 119.1 29.7% 22.3%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9% 147.5 23.5% 26.5% 136.3 27.2% 24.5%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6 10.4% 25.2% 142.5 11.9% 22.8%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe, Middle East and Africa (change from the previous corresponding period)	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4 2.8% 25.6% 95.2 -11.6% 20.7% 31.2	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0% 116.8 -2.7% 25.5% 91.9 -8.3% 20.1% 34.0	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3% 119.5 6.0% 25.4% 107.1 3.6% 22.8% 32.8	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7 17.4% 26.6% 127.4 15.8% 23.7% 37.7	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5 21.3% 27.3% 121.3 27.4%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5 22.9% 26.9% 119.1 29.7%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9% 147.5 23.5% 26.5% 136.3 27.2%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6 10.4% 25.2% 142.5 11.9%
Percentage of net sales 4. Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe, Middle East and Africa (change from the previous corresponding period) Percentage of net sales Europe, Middle East and Africa (change from the previous corresponding period) Percentage of net sales	Jun.'12 215.4 0.1% 46.9% 243.9 -3.2% 53.1% 117.4 2.8% 25.6% 95.2 -11.6% 20.7%	Sep.'12 215.3 -1.8% 47.0% 242.7 -3.8% 53.0% 116.8 -2.7% 25.5% 91.9 -8.3% 20.1%	Dec.'12 210.1 -0.2% 44.7% 259.4 5.0% 55.3% 119.5 6.0% 25.4% 107.1 3.6% 22.8%	Mar.'13 229.4 -4.9% 42.7% 307.9 16.1% 57.3% 142.7 17.4% 26.6% 127.4 15.8% 23.7%	Jun.'13 217.7 1.1% 41.7% 303.9 24.6% 58.3% 142.5 21.3% 27.3% 121.3 27.4% 23.3%	Sep.'13 226.0 5.0% 42.3% 307.8 26.8% 57.7% 143.5 22.9% 26.9% 119.1 29.7% 22.3%	Dec.'13 228.5 8.7% 41.1% 327.4 26.2% 58.9% 147.5 23.5% 26.5% 136.3 27.2% 24.5%	Mar.'14 281.2 22.6% 45.0% 344.1 11.8% 55.0% 157.6 10.4% 25.2% 142.5 11.9% 22.8%