(Billions of yen)

	(Fiscal year	ended)				
Operating Results	Mar.'08	Mar.'09	Mar.'10	Mar.'11	Mar.'12 (Forecast	
Net sales	2,219.9	2,091.6	2,016.3	1,942.0	2,090.0	
(change from the previous corresponding period)	7.3%	-5.8%	-3.6%	-3.7%	7.6%	
Domestic sales	1,016.0	938.3	876.5	875.8	900.0	
(change from the previous corresponding period)	1.4%	-7.6%	-6.6%	-0.1%	2.8%	
Overseas sales	1,203.9	1,153.3	1,139.7	1,066.1	1,190.0	
(change from the previous corresponding period)	12.9%	-4.2%	-1.2%	-6.5%	11.6%	
Overseas sales ratio	54.2%	55.1%	56.5%	54.9%	56.9%	
Gross profit	927.7	854.3	822.3	790.0	853.0	
(change from the previous corresponding period)	7.6%	-7.9%	-3.8%	-3.9%	8.0%	
Percentage of net sales	41.8%	40.8%	40.8%	40.7%	40.8%	
Selling, general and administrative expenses	746.2	779.8	756.3	729.8	783.	
(change from the previous corresponding period)	8.5%	4.5%	-3.0%	-3.5%	7.3%	
Percentage of net sales	33.6%	37.3%	37.5%	37.6%	37.5%	
Operating income	181.5	74.5	65.9	60.1	70.	
(change from the previous corresponding period)	4.1%	-58.9%	-11.5%	-8.8%	16.3%	
Percentage of net sales	8.2%	3.6%	3.3%	3.1%	3.3%	
Income before income taxes	174.6	30.9	57.5	45.4	63.	
(change from the previous corresponding period)	0.1%	-82.3%	85.9%	-21.1%	38.8%	
Percentage of net sales	7.9%	1.5%	2.9%	2.4%	3.0%	
Net income attributable to Ricoh Company,Ltd.	106.4	6.5	27.8	19.6	29.	
	-4.7%				47.6%	
(change from the previous corresponding period)		-93.9%	326.8%	-29.5%		
Percentage of net sales Net income attributable to sharholders per share-basic [yen]	4.8%	9.02	38.41	1.0%	39.9	
(change from the previous corresponding period)	-4.6%	-93.8%	325.8%	27.08		
		100.55		-29.5% 85.77	47.6%	
Exchange rate [yen/US\$]	114.40		92.91		85.0	
[yen/EURO]	161.69	143.74	131.21	113.28	120.00	
. Other ratios	Mar.'08	Mar.'09	Mar.'10	Mar.'11	Mar.'12	
					(Forecast	
R&D Expenditure	126.0	124.4	109.8	110.8	120.	
R&D Expenditure / net sales	5.7%	5.9%			_	
Interest and dividend income			5.4%	5.7%	5.7%	
	6.3	5.2	3.4	2.9		
Interest expense	6.3 4.8					
Interest expense Financial income(expenses)net	6.3 4.8 1.5	5.2 5.8 -0.6	3.4 8.1 -4.6	2.9 8.4 -5.5		
1	6.3 4.8	5.2 5.8	3.4 8.1	2.9 8.4	 	
Financial income(expenses)net	6.3 4.8 1.5	5.2 5.8 -0.6	3.4 8.1 -4.6	2.9 8.4 -5.5	 	
Financial income(expenses)net Interest coverage ratio(**) [times]	6.3 4.8 1.5 38.9	5.2 5.8 -0.6 13.6	3.4 8.1 -4.6 8.5	2.9 8.4 -5.5 7.4	 67.	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets	6.3 4.8 1.5 38.9 72.7	5.2 5.8 -0.6 13.6 74.8	3.4 8.1 -4.6 8.5 70.3	2.9 8.4 -5.5 7.4 67.2	 67.	
Financial income(expenses)net Interest coverage ratio(X) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	6.3 4.8 1.5 38.9 72.7 85.2	5.2 5.8 -0.6 13.6 74.8 96.9	3.4 8.1 -4.6 8.5 70.3 66.9	2.9 8.4 -5.5 7.4 67.2 66.9	 67. 67.	
Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	6.3 4.8 1.5 38.9 72.7 85.2 -3.9	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6	3.4 8.1 -4.6 8.5 70.3 66.9 101.1	2.9 8.4 -5.5 7.4 67.2 66.9 38.0	 67. 67.	
Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	6.3 4.8 1.5 38.9 72.7 85.2 -3.9	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8	2.9 8.4 -5.5 7.4 67.2 66.9 38.0	 67. 67. 	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1	67. 67.	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1	67. 67.	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0	67. 67.	
Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9%	67. 67.	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3	 67. 67. 	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3 7.8%	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4 1.3%	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9 2.3%	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3 2.0%	 67. 67. 	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3 7.8% 1,080.1	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4 1.3% 975.3	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9 973.3	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3 2.0% 929.8	 67. 67. 	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3 7.8% 1,080.1 48.8%	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4 1.3% 975.3 38.8%	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9 2.3% 973.3 40.8%	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3 2.0% 929.8 41.1%	 67. 67. 	
Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3 7.8% 1,080.1 48.8% 9.9%	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4 1.3% 975.3 38.8% 0.6%	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9 2.3% 973.3 40.8% 2.9%	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3 2.0% 929.8 41.1% 2.1%	67. 67.	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity Number of employees(Japan)(thousand of people)	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3 7.8% 1,080.1 48.8% 9.9% 40.3	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4 1.3% 975.3 38.8% 0.6% 40.8	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9 973.3 40.8% 2.9%	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3 2.0% 929.8 41.1% 40.0	67.4 67.4	
Financial income(expenses)net Interest coverage ratio(**) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	6.3 4.8 1.5 38.9 72.7 85.2 -3.9 172.1 0.9 192.0 1.8 384.3 17.4% 2,214.3 7.8% 1,080.1 48.8% 9.9%	5.2 5.8 -0.6 13.6 74.8 96.9 -195.6 260.5 1.5 191.5 1.9 779.1 31.0% 2,513.4 1.3% 975.3 38.8% 0.6%	3.4 8.1 -4.6 8.5 70.3 66.9 101.1 243.8 1.5 169.2 1.7 684.4 28.7% 2,383.9 2.3% 973.3 40.8% 2.9%	2.9 8.4 -5.5 7.4 67.2 66.9 38.0 181.1 1.1 171.0 1.8 630.4 27.9% 2,262.3 2.0% 929.8 41.1% 2.1%	5.7%	

Interest coverage ratio(**)=(Interest and dividend income + Operating income) ÷ Interest expense

^{*}As a result of the sale of a business in 1Q of FY07/3, the operating results from the discontinued operations have been reclassified.

(Billions of yen)

		(Fiscal year	ended)			
3. Sales by Ca		Mar.'08	Mar.'09	Mar.'10	Mar.'11	Mar.'12 (Forecas
Imaging & S		1,909.5	1,833.0	1,790.2	1,713.3	1,861
	ange from the previous corresponding period)	7.6%	-4.0%	-2.3%	-4.3%	8.6
	reentage of net sales	86.0%	87.6%	88.8%	88.2%	89.1
	Solutions	1,709.4	1,598.6	1,516.1	1,429.8	
	ange from the previous corresponding period)	8.2%	-6.5%	-5.2%	-5.7%	7.5
	reentage of net sales	77.0%	76.4%	75.2%	73.6%	73.6
	x System Solutions	200.0	234.4	274.0	283.4	323
	ange from the previous corresponding period)	3.0%	17.2%	16.9%	3.4%	14.2
	reentage of net sales	9.0%	11.2%	13.6%	14.6%	15.5
Industrial Pr		144.3	115.5	101.6	106.8	108
	ange from the previous corresponding period)	8.2%	-19.9%	-12.0%	5.1%	1.2
Per	centage of net sales	6.5%	5.5%	5.0%	5.5%	5.2
Other		166.0	143.0	124.4	121.8	120
(ch	ange from the previous corresponding period)	3.1%	-13.9%	-13.0%	-2.0%	-1.0
Per	reentage of net sales	7.5%	6.8%	6.2%	6.3%	5.8
						Mar.'1
. Sales by Go	eographic Area	Mar.'08	Mar.'09	Mar.'10	Mar.'11	(Forecas
Japan		1,016.0	938.3	876.5	875.8	900
(ch	ange from the previous corresponding period)	1.4%	-7.6%	-6.6%	-0.1%	2.8
Per	centage of net sales	45.8%	44.9%	43.5%	45.1%	43.1
Overseas		1,203.9	1,153.3	1,139.7	1,066.1	1,190
(ch	ange from the previous corresponding period)	12.9%	-4.2%	-1.2%	-6.5%	11.6
Per	centage of net sales	54.2%	55.1%	56.5%	54.9%	56.9
The Am	ericas	434.7	502.8	557.6	521.9	564
(ch	ange from the previous corresponding period)	2.0%	15.7%	10.9%	-6.4%	8.1
Per	centage of net sales	19.6%	24.0%	27.7%	26.9%	27.0
Europe		603.2	523.4	458.5	413.9	473
(ch	ange from the previous corresponding period)	18.9%	-13.2%	-12.4%	-9.7%	14.5
Per	centage of net sales	27.2%	25.0%	22.7%	21.3%	22.7
Other		165.9	127.0	123.4	130.2	152
(ch	ange from the previous corresponding period)	24.7%	-23.4%	-2.8%	5.5%	16.8
	reentage of net sales	7.5%	6.1%	6.1%	6.7%	7.3
. Products ra	tio on Imaging Solutions category (by sales)	Mar.'08	Mar.'09	Mar.'10	Mar.'11	
Japan	Copier	74%	72%	70%	69%	•
- ap	Printer	20%	23%	22%	22%	
	Other	6%	5%	8%	9%	
Oversea		80%	76%	70%	71%	=
Oversea	Printer	15%	20%	70% 22%	23%	
Tr-4 1	Other	4%	4%	8%	6%	
Total	Copier	78%	75%	70%	70%	
	Printer	17%	21%	22%	23%	
	Office			13%	13%	
	Production			9%	9%	
-	Other	5%	4%	8%	7%	
. Color ratio	(by sales value of machine)	Mar.'08	Mar.'09	Mar.'10	Mar.'11	
Copier	Japan	59%	58%	66%	72%	•
1	Overseas	44%	50%	51%	52%	
	Total	48%	53%	55%	58%	
Printer	Japan	26%	28%	29%	24%	-
	Overseas	36%	22%	36%	39%	
	Total	31%	24%	34%	35%	
	ı otal	3170	∠470	3470	35%	

Operating Paculto	(Three mont) Jun.'09	· · · · · ·	Dec.'09	Mar.'10	Jun.'10	Sep.'10	Dec.'10	Men !1
Operating Results Net sales	491.3	Sep.'09 497.4	485.9	541.6	482.9	487.9	468.1	Mar.'1
(change from the previous corresponding period)	-5.8%	-8.6%	-3.2%	3.4%	-1.7%	-1.9%	-3.7%	-7.1
Domestic sales	206.7	214.9	204.8	250.0	212.9	226.1	210.3	22
(change from the previous corresponding period)	-11.6%	-14.0%	-7.3%	7.1%	3.0%	5.2%	2.7%	-9.4
Overseas sales	284.6	282.4	281.1	291.5	270.0	261.7	257.8	27
(change from the previous corresponding period)	-1.1%	-4.1%	0.0%	0.5%	-5.1%	-7.3%	-8.3%	-5.2
Overseas sales ratio	57.9%	56.8%	57.8%	53.8%	55.9%	53.6%	55.1%	55.0
Gross profit	200.3	197.8	210.2	213.9	204.3	198.6	196.5	19
(change from the previous corresponding period)	-12.3%	-7.9%	-1.8%	8.7%	2.0%	0.4%	-6.5%	-10.9
Percentage of net sales	40.8%	39.8%	43.3%	39.5%	42.3%	40.7%	42.0%	
-	194.2	189.9	186.4	185.6	182.4	182.4		37.5
Selling, general and administrative expenses			-3.3%				180.5	
(change from the previous corresponding period)	3.0%	0.2%		-11.1%	-6.1%	-4.0%	-3.2%	-0.
Percentage of net sales	39.5%	38.2%	38.4%	34.3%	37.8%	37.4%	38.6%	36.
Operating income	6.0	7.9	23.7	28.2	21.8	16.1	15.9	70
(change from the previous corresponding period)	-84.7%	-68.7%	11.4%	 5 20/	259.6%	104.1%	-32.7%	-78.
Percentage of net sales	1.2%	1.6%	4.9%	5.2%	4.5%	3.3%	3.4%	1.
Income before income taxes	3.4	3.3	24.0	26.7	15.4	12.5	13.2	
(change from the previous corresponding period)	-92.2%	-77.9%	1,925.0%		353.6%	275.2%	-44.8%	-84.
Percentage of net sales	0.7%	0.7%	5.0%	4.9%	3.2%	2.6%	2.8%	0.
Net income attributable to Ricoh Company,Ltd.	0.9	0.9	12.6	13.4	7.3	5.1	7.8	
(change from the previous corresponding period)	-96.5%	-89.5%			712.1%	472.3%	-37.9%	
Percentage of net sales	0.2%	0.2%	2.6%	2.5%	1.5%	1.1%	1.7%	-0.
Net income attributable to sharholders per share-basic [yen]	1.24	1.25	17.38	18.54	10.11	7.13	10.79	-(
(change from the previous corresponding period)	-96.5%	-89.5%			715.3%	470.4%	-37.9%	
Exchange rate [yen/US\$] [yen/EURO]	97.51 132.69	93.64 133.79	89.75 132.60	90.76	92.13 117.52	85.95 110.80	82.66 112.30	82
Other ratios	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10	Dec.'10	Mar.'
R&D Expenditure	27.2	28.7	25.8	27.9	25.6	28.3	27.3	2
R&D Expenditure / net sales	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.
Interest and dividend income	0.5	1.1	0.4	1.2	0.5	0.7	0.7	
Interest expense	2.1	1.9	2.0	1.9	1.8	2.0	1.9	
Financial income(expenses)net		1.7	2.0		1.0			
	-1.5	-0.8	-1.6	-0.7	-1.2	-1.2	-1.1	
Interest coverage ratio(X) [times]	-1.5 3.2					-1.2 8.2	-1.1 8.8	
		-0.8	-1.6	-0.7	-1.2			
Depreciation for tangible fixed assets	3.2	-0.8 4.6	-1.6 11.6	-0.7 14.8	-1.2 12.1	8.2	8.8	
Depreciation for tangible fixed assets Expenditure for plant and equipment	3.2 16.6	-0.8 4.6 17.3	-1.6 11.6 17.8	-0.7 14.8 18.4	-1.2 12.1 16.0	8.2 17.3	8.8 16.7	
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	3.2 16.6 17.3	-0.8 4.6 17.3 21.0	-1.6 11.6 17.8 9.8	-0.7 14.8 18.4 18.6	-1.2 12.1 16.0 15.8	8.2 17.3 23.7	8.8 16.7 9.1	
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	3.2 16.6 17.3 5.9	-0.8 4.6 17.3 21.0 23.7	-1.6 11.6 17.8 9.8 12.4	-0.7 14.8 18.4 18.6 58.8	-1.2 12.1 16.0 15.8 20.5	8.2 17.3 23.7 -2.6	8.8 16.7 9.1 -7.6	1
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	3.2 16.6 17.3 5.9 197.9	-0.8 4.6 17.3 21.0 23.7 226.4	-1.6 11.6 17.8 9.8 12.4 218.4	-0.7 14.8 18.4 18.6 58.8 243.8	-1.2 12.1 16.0 15.8 20.5 288.1	8.2 17.3 23.7 -2.6 275.7	8.8 16.7 9.1 -7.6 149.5	1
Depreciation for tangible fixed assets Expenditure for plant and equipment Experiment Cash Flow Equipment	3.2 16.6 17.3 5.9 197.9 1.2	-0.8 4.6 17.3 21.0 23.7 226.4 1.4	-1.6 11.6 17.8 9.8 12.4 218.4 1.3	-0.7 14.8 18.4 18.6 58.8 243.8 1.4	-1.2 12.1 16.0 15.8 20.5 288.1 1.8	8.2 17.3 23.7 -2.6 275.7 1.7	8.8 16.7 9.1 -7.6 149.5 1.0	1
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	3.2 16.6 17.3 5.9 197.9 1.2 193.3	-0.8 4.6 17.3 21.0 23.7 226.4 1.4	-1.6 11.6 17.8 9.8 12.4 218.4 1.3	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3	8.2 17.3 23.7 -2.6 275.7 1.7 182.4	8.8 16.7 9.1 -7.6 149.5 1.0 183.2	11
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0	1 1 6
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8	1: 1: 6: 27:
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6 29.8%	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5%	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2%	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7%	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5%	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9 731.6 31.2%	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8 28.7%	11 1 6. 27 2,2
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Income before income taxes on total assets	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6 29.8% 2,424.3	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9 731.6 31.2% 2,343.0	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8 28.7% 2,191.0	1 1 6 27 2,2 0
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Income before income taxes on total assets	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6 29.8% 2,424.3 0.1%	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1%	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0%	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1%	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7%	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9 731.6 31.2% 2,343.0 0.5%	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8 28.7% 2,191.0 0.6%	1 6 27 2,2 0 9
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6 29.8% 2,424.3 0.1%	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1% 955.6	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0%	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1% 973.3	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7% 925.8	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9 731.6 31.2% 2,343.0 0.5% 927.8	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8 28.7% 2,191.0 0.6% 907.5	10 66 27 2,2 0 9 41
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6 29.8% 2,424.3 0.1% 977.0 40.3%	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1% 955.6 40.2%	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0% 962.2 40.4%	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1% 973.3 40.8%	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7% 925.8 39.2%	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9 731.6 31.2% 2,343.0 0.5% 927.8 39.6%	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8 28.7% 2,191.0 0.6% 907.5 41.4%	11 6. 27, 2,20 0. 92 410.
Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	3.2 16.6 17.3 5.9 197.9 1.2 193.3 2.0 721.6 29.8% 2,424.3 0.1% 977.0 40.3% 0.1%	-0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1% 955.6 40.2% 0.1%	-1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0% 962.2 40.4% 1.3%	-0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1% 973.3 40.8% 1.4%	-1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7% 925.8 39.2% 0.8%	8.2 17.3 23.7 -2.6 275.7 1.7 182.4 1.9 731.6 31.2% 2,343.0 0.5% 927.8 39.6% 0.6%	8.8 16.7 9.1 -7.6 149.5 1.0 183.2 2.0 627.8 28.7% 2,191.0 0.6% 907.5 41.4% 0.9%	11 12 18 17 63 27. 2,20 0. 92 41.

			(Three mont	hs ended)						
3. Sales b	y Categ	gory	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10	Dec.'10	Mar.'11
Imaging	g & Solu	ntions	436.8	438.3	430.9	484.1	424.6	426.2	413.4	448.9
	(chang	ge from the previous corresponding period)	-4.1%	-5.6%	-2.9%	3.2%	-2.8%	-2.7%	-4.1%	-7.3%
		tage of net sales	88.9%	88.1%	88.7%	89.4%	87.9%	87.4%	88.3%	89.3%
Ima	iging So		378.0	366.9	368.1	402.9	359.9	346.7	346.1	376.
	-	ge from the previous corresponding period)	-7.8%	-9.2%	-4.1%	0.6%	-4.8%	-5.5%	-6.0%	-6.4%
		tage of net sales	76.9%	73.8%	75.8%	74.4%	74.5%	71.1%	73.9%	74.9%
Net		ystem Solutions	58.7	71.3	62.7	81.2	64.7	79.5	67.2	71.
		ge from the previous corresponding period)	30.1%	17.9%	4.6%	18.1%	10.3%	11.5%	7.1%	-11.4%
		tage of net sales	12.0%	14.3%	12.9%	15.0%	13.4%	16.3%	14.4%	14.4%
Industria			24.7	26.4	25.1	25.3	27.9	27.8	26.3	24.0
	-	ge from the previous corresponding period)	-25.2%	-23.9%	-2.9%	16.2%	12.7%	5.3%	4.9%	-2.5%
	Percen	tage of net sales	5.0%	5.3%	5.2%	4.7%	5.8%	5.7%	5.6%	4.9%
Other			29.8	32.6	29.8	32.1	30.3	33.7	28.3	29
	•	ge from the previous corresponding period)	-10.3%	-27.6%	-7.3%	-1.3%	1.8%	3.4%	-4.8%	-8.6%
Per	Percen	atage of net sales	6.1%	6.6%	6.1%	5.9%	6.3%	6.9%	6.1%	5.8%
1 Sales b	w Geor	ranhic Area	Jun.'09	Sep.'09	Dec 100	Mar '10	Jun '10	Sep '10	Dec !10	Mar !11
_	y Geog	raphic Area	206.7	214.9	Dec.'09 204.8	Mar.'10 250.0	Jun.'10 212.9	Sep.'10 226.1	Dec.'10 210.3	Mar.'11 226.4
Japan	(ahana	te from the previous corresponding period)	-11.6%	-14.0%	-7.3%	7.1%	3.0%	5.2%	2.7%	-9.4%
	•	1 1 01	42.1%		42.2%					45.0%
Orransaa		tage of net sales		43.2%		46.2%	44.1%	46.4%	44.9%	
Oversea		6 4	284.6	282.4	281.1	291.5	270.0	261.7	257.8	276.5
	-	ge from the previous corresponding period)	-1.1%	-4.1%	0.0%	0.5%	-5.1%	-7.3%	-8.3%	-5.2%
		tage of net sales	57.9%	56.8%	57.8%	53.8%	55.9%	53.6%	55.1%	55.0%
The	Americ		142.7	138.3	135.2	141.2	133.4	131.4	124.5	132.5
	-	ge from the previous corresponding period)	40.4%	19.4%	1.8%	-7.3%	-6.6%	-5.0%	-7.9%	-6.2%
		tage of net sales	29.1%	27.8%	27.8%	26.1%	27.6%	26.9%	26.6%	26.4%
Eur	•	6 4 ' ' ' '	113.7	112.3	115.3	117.1	103.1	97.9	102.4	110.4
	-	ge from the previous corresponding period)	-23.5%	-19.7%	-3.5%	1.7%	-9.3%	-12.9%	-11.1%	-5.7%
		tage of net sales	23.1%	22.6%	23.7%	21.6%	21.4%	20.1%	21.9%	22.0%
Oth		f 41i 1ii 1)	28.1	31.6	30.5	33.1	33.5	32.3	30.7	33.5
		ge from the previous corresponding period)	-24.7% 5.7%	-17.6%	6.8% 6.3%	46.1%	19.1%	2.2%	0.8%	1.3% 6.6%
	Percei	atage of net sales	3.1%	6.4%	0.5%	6.1%	6.9%	6.6%	6.6%	0.070
5. Produc	ets ratio	on Imaging Solutions category (by sales)	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10	Dec.'10	Mar.'11
Japa	an	Copier	71%	69%	69%	70%	69%	69%	68%	68%
		Printer	22%	22%	23%	22%	22%	22%	23%	23%
		Other	7%	9%	8%	9%	9%	9%	9%	9%
Ove	erseas	Copier	72%	70%	71%	66%	71%	70%	72%	72%
		Printer	20%	21%	21%	26%	23%	23%	22%	22%
		Other	7%	9%	8%	8%	6%	6%	6%	6%
Tota	al	Copier	72%	70%	70%	67%	70%	70%	71%	70%
		Printer	21%	22%	22%	25%	23%	23%	22%	23%
		Office					14%	13%	13%	13%
		Production					9%	10%	9%	10%
		Other	7%	9%	8%	8%	7%	7%	7%	7%
6. Color r	ratio (by	sales value of machine)	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10	Dec.'10	Mar.'11
Cop	oier	Japan	64%	68%	70%	62%	67%	73%	76%	71%
		Overseas	49%	50%	52%	52%	50%	51%	53%	51%
		Total	54%	55%	57%	56%	56%	58%	60%	58%
		Japan	23%	25%	29%	37%	24%	22%	23%	28%
Prin	nter	•								
Prin	iter	Overseas Total	24% 24%	30% 29%	36% 34%	49% 47%	37% 34%	34% 31%	38% 34%	46% 41%