October 28, 2010 RICOH COMPANY, LTD. (Billions of yen)

Key Financial Figures(Consolidated)

	(Fiscal year	ended)				(Six months	ended)	
Operating Results	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10
Net sales	2,068.9	2,219.9	2,091.6	2,016.3	2,020.0	1,065.9	988.7	970.8
(change from the previous corresponding period)	8.4%	7.3%	-5.8%	-3.6%	0.2%	-2.1%	-7.2%	-1.8%
Domestic sales	1,002.2	1,016.0	938.3	876.5	920.0	483.8	421.6	439.0
(change from the previous corresponding period)	3.7%	1.4%	-7.6%	-6.6%	5.0%	-4.1%	-12.8%	4.1%
Overseas sales	1,066.6	1,203.9	1,153.3	1,139.7	1,100.0	582.1	567.1	531.7
(change from the previous corresponding period)	13.1%	12.9%	-4.2%	-1.2%	-3.5%	-0.3%	-2.6%	-6.2%
Overseas sales ratio	51.6%	54.2%	55.1%	56.5%	54.5%	54.6%	57.4%	54.8%
Gross profit	862.4	927.7	854.3	822.3	825.0	443.3	398.2	402.9
(change from the previous corresponding period)	8.5%	7.6%	-7.9%	-3.8%	0.3%	-1.8%	-10.2%	1.2%
Percentage of net sales	41.7%	41.8%	40.8%	40.8%	40.8%	41.6%	40.3%	41.5%
Selling, general and administrative expenses	688.0	746.2	779.8	756.3	740.0	378.2	384.2	364.9
(change from the previous corresponding period)	6.4%	8.5%	4.5%	-3.0%	-2.2%	3.2%	1.6%	-5.0%
Percentage of net sales	33.3%	33.6%	37.3%	37.5%	36.6%	35.5%	38.9%	37.6%
Operating income	174.3	181.5	74.5	65.9	85.0	65.0	13.9	38.0
(change from the previous corresponding period)	17.4%	4.1%	-58.9%	-11.5%	28.8%	-23.0%	-78.5%	171.6%
Percentage of net sales	8.4%	8.2%	3.6%	3.3%	4.2%	6.1%	1.4%	3.9%
Income before income taxes	174.5	174.6	30.9	57.5	75.0	58.8	6.7	28.0
(change from the previous corresponding period)	14.2%	0.1%	-82.3%	85.9%	30.4%	-30.8%	-88.5%	314.8%
Percentage of net sales	8.4%	7.9%	1.5%	2.9%	3.7%	5.5%	0.7%	2.9%
Net income attributable to Ricoh Company,Ltd.	111.7	106.4	6.5	27.8	35.0	34.3	1.8	12.5
(change from the previous corresponding period)	15.1%	-4.7%	-93.9%	326.8%	25.6%	-35.4%	-94.7%	592.0%
Percentage of net sales	5.4%	4.8%	0.3%	1.4%	1.7%	3.2%	0.2%	1.3%
Net income attributable to sharholders per share-basic [yen]	153.10	146.04	9.02	38.41	48.24	47.56	2.49	17.24
(change from the previous corresponding period)	15.7%	-4.6%	-93.8%	325.8%	25.6%	-34.7%	-94.8%	592.4%
Exchange rate [yen/US\$]	117.02	114.40	100.55	92.91	84.52	106.15	95.56	89.03
[yen/EURO]	150.08	161.69	143.74	131.21	112.07	162.69	133.24	114.14

2. Other ratios	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10
R&D Expenditure	114.9	126.0	124.4	109.8	112.0	63.2	55.9	53.9
R&D Expenditure / net sales	5.6%	5.7%	5.9%	5.4%	5.5%	5.9%	5.7%	5.6%
Interest and dividend income	5.5	6.3	5.2	3.4		3.0	1.7	1.3
Interest expense	7.3	4.8	5.8	8.1		2.4	4.0	3.9
Financial income(expenses)net	-1.8	1.5	-0.6	-4.6		0.6	-2.3	-2.5
Interest coverage ratio(※) [times]	24.5	38.9	13.6	8.5		27.8	3.9	10.1
Depreciation for tangible fixed assets	72.4	72.7	74.8	70.3	67.0	35.3	33.9	33.4
Expenditure for plant and equipment	85.8	85.2	96.9	66.9	72.0	46.9	38.4	39.5
Free Cash Flow	51.8	-3.9	-195.6	101.1		-44.5	29.7	17.8
Liquidity at hand	257.3	172.1	260.5	243.8		162.2	226.4	275.7
Liquidity at hand/Averaged sales [months]	1.5	0.9	1.5	1.5		0.9	1.4	1.7
Inventories	184.3	192.0	191.5	169.2		206.1	177.7	182.4
Inventories/Averaged cost of sales [months]	1.8	1.8	1.9	1.7		2.0	1.8	1.9
Debt	415.6	384.3	779.1	684.4		426.8	724.2	731.6
Debt on total assets	18.5%	17.4%	31.0%	28.7%		19.2%	30.5%	31.2%
Total assets	2,243.4	2,214.3	2,513.4	2,383.9		2,220.8	2,376.9	2,343.0
Income before income taxes on total assets	8.1%	7.8%	1.3%	2.3%		2.7%	0.3%	1.2%
Shareholders' equity	1,070.9	1,080.1	975.3	973.3		1,102.4	955.6	927.8
Equity ratio	47.7%	48.8%	38.8%	40.8%		49.6%	40.2%	39.6%
Return on equity	11.0%	9.9%	0.6%	2.9%		3.1%	0.2%	1.3%
Number of employees(Japan)(thousand of people)	40.3	40.3	40.8	41.1		41.2	41.6	40.8
Number of employees(Overseas)(thousand of people)	41.5	43.0	67.6	67.4		45.8	67.0	67.6
Number of employees (Total)(thousand of people)	81.9	83.4	108.4	108.5		87.0	108.7	108.5

Interest coverage ratio(**※**)=(Interest and dividend income + Operating income) ÷ Interest expense

*As a result of the sale of a business in 1Q of FY07/3, the operating results from the discontinued operations have been reclassified.

October 28, 2010 RICOH COMPANY, LTD. (Billions of yen)

Key Financial Figures(Consolidated)

	(Fiscal year	ended)				(Six months	ended)	
3. Sales by Category	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10
Imaging & Solutions	1,774.4	1,909.5	1,833.0	1,790.2	1,780.6	919.7	875.1	850.9
(change from the previous corresponding period)	8.4%	7.6%	-4.0%	-2.3%	-0.5%	-0.5%	-4.9%	-2.8%
Percentage of net sales	85.8%	86.0%	87.6%	88.8%	88.1%	86.3%	88.5%	87.7%
Imaging Solutions	1,580.1	1,709.4	1,598.6	1,516.1	1,472.8	814.1	745.0	706.6
(change from the previous corresponding period)	9.2%	8.2%	-6.5%	-5.2%	-2.9%	-1.6%	-8.5%	-5.2%
Percentage of net sales	76.4%	77.0%	76.4%	75.2%	72.9%	76.4%	75.4%	72.8%
Network System Solutions	194.3	200.0	234.4	274.0	307.8	105.6	130.0	144.2
(change from the previous corresponding period)	2.0%	3.0%	17.2%	16.9%	12.3%	8.7%	23.1%	10.9%
Percentage of net sales	9.4%	9.0%	11.2%	13.6%	15.2%	9.9%	13.2%	14.9%
Industrial Products	133.3	144.3	115.5	101.6	110.5	67.8	51.2	55.7
(change from the previous corresponding period)	10.6%	8.2%	-19.9%	-12.0%	8.6%	-12.4%	-24.5%	8.9%
Percentage of net sales	6.4%	6.5%	5.5%	5.0%	5.5%	6.4%	5.2%	5.7%
Other	161.0	166.0	143.0	124.4	129.0	78.3	62.4	64.1
(change from the previous corresponding period)	6.4%	3.1%	-13.9%	-13.0%	3.7%	-9.2%	-20.2%	2.7%
Percentage of net sales	7.8%	7.5%	6.8%	6.2%	6.4%	7.3%	6.3%	6.6%
4. Sales by Geographic Area	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Mar.'11 (Forecast)	Sep.'08	Sep.'09	Sep.'10
Japan	1,002.2	1,016.0	938.3	876.5	920.0	483.8	421.6	439.0
(change from the previous corresponding period)	3.7%	1.4%	-7.6%	-6.6%	5.0%	-4.1%	-12.8%	4.1%
Percentage of net sales	48.4%	45.8%	44.9%	43.5%	45.5%	45.4%	42.6%	45.2%
Overseas	1,066.6	1,203.9	1,153.3	1,139.7	1,100.0	582.1	567.1	531.7
(change from the previous corresponding period)	13.1%	12.9%	-4.2%	-1.2%	-3.5%	-0.3%	-2.6%	-6.2%
Percentage of net sales	51.6%	54.2%	55.1%	56.5%	54.5%	54.6%	57.4%	54.8%
The Americas	10 (1	434.7	502.8	557.6	534.4	217.5	281.1	264.8
I ne Americas	426.4	434.7	502.8	337.0				204.8
(change from the previous corresponding period)	426.4 10.1%	434.7 2.0%	502.8 15.7%	10.9%	-4.2%	0.9%	29.2%	-5.8%
						0.9% 20.4%		
(change from the previous corresponding period)	10.1%	2.0%	15.7%	10.9%	-4.2%		29.2%	-5.8%

16.6%	18.9%	-13.2%	-12.4%	-6.9%	-0.1%	-21.7%	-11.1%
24.5%	27.2%	25.0%	22.7%	21.1%	27.1%	22.9%	20.7%
133.0	165.9	127.0	123.4	138.8	75.8	59.7	65.8
10.1%	24.7%	-23.4%	-2.8%	12.4%	-4.2%	-21.1%	10.2%
6.4%	7.5%	6.1%	6.1%	6.9%	7.1%	6.0%	6.8%
	24.5% 133.0 10.1%	24.5% 27.2% 133.0 165.9 10.1% 24.7%	24.5% 27.2% 25.0% 133.0 165.9 127.0 10.1% 24.7% -23.4%	24.5% 27.2% 25.0% 22.7% 133.0 165.9 127.0 123.4 10.1% 24.7% -23.4% -2.8%	24.5% 27.2% 25.0% 22.7% 21.1% 133.0 165.9 127.0 123.4 138.8 10.1% 24.7% -23.4% -2.8% 12.4%	24.5% 27.2% 25.0% 22.7% 21.1% 27.1% 133.0 165.9 127.0 123.4 138.8 75.8 10.1% 24.7% -23.4% -2.8% 12.4% -4.2%	24.5% 27.2% 25.0% 22.7% 21.1% 27.1% 22.9% 133.0 165.9 127.0 123.4 138.8 75.8 59.7 10.1% 24.7% -23.4% -2.8% 12.4% -4.2% -21.1%

ducts ratio	on Imaging Solutions category (by sales)	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Sep.'08	Sep.'09	Sep.'10
Japan	Copier	76%	74%	72%	70%	73%	70%	69%
	Printer	19%	20%	23%	22%	22%	21%	22%
	Other	6%	6%	5%	8%	5%	8%	9%
Overseas	Copier	85%	80%	76%	70%	76%	71%	71%
	Printer	9%	15%	20%	22%	21%	20%	23%
	Other	6%	4%	4%	8%	4%	8%	6%
Total	Copier	82%	78%	75%	70%	75%	71%	70%
	Printer	13%	17%	21%	22%	21%	21%	23%
	Office				13%			13%
	Production				9%			9%
	Other	6%	5%	4%	8%	4%	8%	7%

lor ratio (b	by sales value of machine)	Mar.'07	Mar.'08	Mar.'09	Mar.'10	Sep.'08	Sep.'09	Sep.'10
Copier	Japan	51%	59%	58%	66%	58%	66%	70%
	Overseas	36%	44%	50%	51%	50%	50%	51%
	Total	40%	48%	53%	55%	52%	55%	57%
Printer	Japan	24%	26%	28%	29%	23%	24%	23%
	Overseas	57%	36%	22%	36%	26%	27%	36%
	Total	37%	31%	24%	34%	25%	27%	32%

Key Financial Figures(Consolidated)

Operating Results	(Three mont Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10
Net sales	521.5	544.3	502.0	523.6	491.3	497.4	485.9	541.6	482.9	487.
(change from the previous corresponding period)	-1.6%	-2.5%	-9.0%	-9.6%	-5.8%	-8.6%	-3.2%	3.4%	-1.7%	-1.99
Domestic sales	233.8	249.9	221.0	233.4	206.7	214.9	204.8	250.0	212.9	226
(change from the previous corresponding period)	-4.4%	-3.8%	-9.6%	-12.5%	-11.6%	-14.0%	-7.3%	7.1%	3.0%	5.29
Overseas sales	287.7	294.4	281.0	290.2	284.6	282.4	281.1	291.5	270.0	261
(change from the previous corresponding period)	0.8%	-1.4%	-8.6%	-7.2%	-1.1%	-4.1%	0.0%	0.5%	-5.1%	-7.39
Overseas sales ratio	55.2%	54.1%	56.0%	55.4%	57.9%	56.8%	57.8%	53.8%	55.9%	53.6
Gross profit	228.3	214.9	214.1	196.8	200.3	197.8	210.2	213.9	204.3	198
(change from the previous corresponding period)	-0.2%	-3.4%	-9.8%	-17.6%	-12.3%	-7.9%	-1.8%	8.7%	2.0%	0.4
Percentage of net sales	43.8%	39.5%	42.7%	37.6%	40.8%	39.8%	43.3%	39.5%	42.3%	40.7
Selling, general and administrative expenses	188.6	189.6	192.8	208.7	194.2	189.9	186.4	185.6	182.4	182
(change from the previous corresponding period)	3.6%	2.8%	2.6%	9.0%	3.0%	0.2%	-3.3%	-11.1%	-6.1%	-4.0
Percentage of net sales	36.2%	34.8%	38.5%	39.9%	39.5%	38.2%	38.4%	34.3%	37.8%	37.4
Operating income	39.7	25.3	21.3	-11.8	6.0	7.9	23.7	28.2	21.8	10
(change from the previous corresponding period)	-14.7%	-33.3%	-56.9%		-84.7%	-68.7%	11.4%		259.6%	104.1
Percentage of net sales	7.6%	4.7%	4.2%	-2.3%	1.2%	1.6%	4.9%	5.2%	4.5%	3.3
Income before income taxes	43.7	15.1	1.1	-29.1	3.4	3.3	24.0	26.7	15.4	12
(change from the previous corresponding period)	-17.9%	-52.4%	-97.6%		-92.2%	-77.9%	1,925.0%		353.6%	275.2
Percentage of net sales	8.4%	2.8%	0.2%	-5.6%	0.7%	0.7%	5.0%	4.9%	3.2%	2.6
Net income attributable to Ricoh Company,Ltd.	25.7	8.6	-4.8	-23.0	0.9	0.9	12.6	13.4	7.3	
(change from the previous corresponding period)	-24.0%	-55.4%			-96.5%	-89.5%			712.1%	472.3
Percentage of net sales	4.9%	1.6%	-1.0%	-4.4%	0.2%	0.2%	2.6%	2.5%	1.5%	1.1
Net income attributable to sharholders per share-basic [yen]	35.71	11.85	-6.62	-31.92	1.24	1.25	17.38	18.54	10.11	7.
(change from the previous corresponding period)	-23.0%	-55.2%			-96.5%	-89.5%			715.3%	470.4
Exchange rate [yen/US\$]	104.66	107.63	96.21	93.61	97.51	93.64	89.75	90.76	92.13	85.
[yen/EURO]	163.48	161.92	126.97	122.35	132.69	133.79	132.60	125.64	117.52	110.
. Other ratios	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10
R&D Expenditure	31.7	31.4	30.2	30.9	27.2	28.7	25.8	27.9	25.6	28
R&D Expenditure / net sales	6.1%	5.8%	6.0%	5.9%	5.6%	5.8%	5.3%	5.2%	5.3%	5.8
Interest and dividend income	1.0			5.770	-			5.270	5.570	
	1.2	1.7	0.7	1.3	0.5	1.1	0.4	1.2	0.5	(
Interest expense	1.2	1.7 1.3	0.7 1.8		0.5	1.1 1.9				
Interest expense Financial income(expenses)net				1.3			0.4	1.2	0.5	(
•	1.0	1.3	1.8	1.3 1.5	2.1	1.9	0.4 2.0	1.2 1.9	0.5 1.8	-
Financial income(expenses)net	1.0 0.2	1.3 0.4	1.8 -1.1	1.3 1.5 -0.1	2.1 -1.5	1.9 -0.8	0.4 2.0 -1.6	1.2 1.9 -0.7	0.5 1.8 -1.2	
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment	1.0 0.2 38.4	1.3 0.4 19.7 17.6 26.5	1.8 -1.1 11.8	1.3 1.5 -0.1 19.8 24.6	2.1 -1.5 3.2	1.9 -0.8 4.6	0.4 2.0 -1.6 11.6 17.8 9.8	1.2 1.9 -0.7 14.8 18.4 18.6	0.5 1.8 -1.2 12.1 16.0 15.8	-: -: 8 11
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow	1.0 0.2 38.4 17.7 20.4 -20.4	1.3 0.4 19.7 17.6 26.5 -24.1	1.8 -1.1 11.8 19.7 25.3 -197.4	1.3 1.5 -0.1 19.8 24.6 46.2	2.1 -1.5 3.2 16.6 17.3 5.9	1.9 -0.8 4.6 17.3 21.0 23.7	0.4 2.0 -1.6 11.6 17.8 9.8 12.4	1.2 1.9 -0.7 14.8 18.4 18.6 58.8	0.5 1.8 -1.2 12.1 16.0 15.8 20.5	
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand	1.0 0.2 38.4 17.7 20.4 -20.4 176.2	1.3 0.4 19.7 17.6 26.5 -24.1 162.2	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1	1.3 1.5 -0.1 19.8 24.6	2.1 -1.5 3.2 16.6 17.3 5.9 197.9	1.9 -0.8 4.6 17.3 21.0	0.4 2.0 -1.6 11.6 17.8 9.8	1.2 1.9 -0.7 14.8 18.4 18.6	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1	
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5	$ \begin{array}{r} 2.1 \\ -1.5 \\ 3.2 \\ 16.6 \\ 17.3 \\ \hline 5.9 \\ 197.9 \\ 1.2 \\ \end{array} $	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8	
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months]	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1	1.3 1.5 -0.1 19.8 24.6 46.2 260.5	2.1 -1.5 3.2 16.6 17.3 5.9 197.9 1.2 193.3	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3	
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8	$\begin{array}{r} 2.1 \\ -1.5 \\ 3.2 \\ \hline 16.6 \\ 17.3 \\ \hline 5.9 \\ 197.9 \\ \hline 1.2 \\ 193.3 \\ 2.0 \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8	
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1	$\begin{array}{r} 2.1 \\ -1.5 \\ 3.2 \\ \hline 16.6 \\ 17.3 \\ \hline 5.9 \\ \hline 197.9 \\ 1.2 \\ \hline 193.3 \\ 2.0 \\ \hline 721.6 \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3	11'
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months]	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8	$\begin{array}{r} 2.1 \\ -1.5 \\ 3.2 \\ \hline 16.6 \\ 17.3 \\ \hline 5.9 \\ 197.9 \\ \hline 1.2 \\ 193.3 \\ 2.0 \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7%	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8	8 8 1' 2:
Financial income(expenses)net Interest coverage ratio(%) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1	$\begin{array}{r} 2.1 \\ -1.5 \\ 3.2 \\ \hline 16.6 \\ 17.3 \\ \hline 5.9 \\ \hline 197.9 \\ 1.2 \\ \hline 193.3 \\ 2.0 \\ \hline 721.6 \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1 18.2%	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8 19.2%	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2 29.8%	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1 31.0%	$\begin{array}{c} 2.1\\ -1.5\\ 3.2\\ \hline 16.6\\ 17.3\\ \hline 5.9\\ 197.9\\ \hline 1.2\\ 193.3\\ \hline 2.0\\ \hline 721.6\\ 29.8\% \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5%	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2%	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7%	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5%	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1 18.2% 2,304.7	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8 19.2% 2,220.8	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2 29.8% 2,405.1	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1 31.0% 2,513.4	$\begin{array}{c} 2.1\\ -1.5\\ 3.2\\ \hline 16.6\\ 17.3\\ \hline 5.9\\ \hline 197.9\\ 1.2\\ \hline 193.3\\ 2.0\\ \hline 721.6\\ 29.8\%\\ \hline 2,424.3\\ \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9	$\begin{array}{c} 0.5\\ 1.8\\ -1.2\\ 12.1\\ \hline 16.0\\ 15.8\\ 20.5\\ \hline 288.1\\ 1.8\\ \hline 171.3\\ 1.8\\ \hline 743.7\\ 31.5\%\\ \hline 2,361.0\\ \hline \end{array}$	
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1 18.2% 2,304.7 1.9%	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8 19.2% 2,220.8 0.7%	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2 29.8% 2,405.1 0.1%	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1 31.0% 2,513.4 -1.2%	$\begin{array}{c} 2.1 \\ -1.5 \\ 3.2 \\ \hline 16.6 \\ 17.3 \\ \hline 5.9 \\ 197.9 \\ 1.2 \\ \hline 193.3 \\ 2.0 \\ \hline 721.6 \\ 29.8\% \\ \hline 2,424.3 \\ 0.1\% \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1%	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0%	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1%	$\begin{array}{c} 0.5\\ 1.8\\ -1.2\\ 12.1\\ \hline 16.0\\ 15.8\\ 20.5\\ \hline 288.1\\ 1.8\\ \hline 171.3\\ 1.8\\ \hline 743.7\\ 31.5\%\\ \hline 2,361.0\\ 0.7\%\\ \end{array}$	1 27 27 18 18 31.2 2,34 0.5 92
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1 18.2% 2,304.7 1.9% 1,123.4	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8 19.2% 2,220.8 0.7% 1,102.4	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2 29.8% 2,405.1 0.1% 984.8	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1 31.0% 2,513.4 -1.2% 975.3	$\begin{array}{c} 2.1\\ -1.5\\ 3.2\\ \hline 16.6\\ 17.3\\ \hline 5.9\\ 197.9\\ \hline 1.2\\ 193.3\\ \hline 2.0\\ \hline 721.6\\ \hline 29.8\%\\ \hline 2,424.3\\ \hline 0.1\%\\ \hline 977.0\\ \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1% 955.6	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0% 962.2	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1% 973.3	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7% 925.8	1 27 27 1 18 18 31 2,34 0.5 92 39.0
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1 18.2% 2,304.7 1.9% 1,123.4 48.7%	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8 19.2% 2,220.8 0.7% 1,102.4 49.6%	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2 29.8% 2,405.1 0.1% 984.8 41.0%	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1 31.0% 2,513.4 -1.2% 975.3 38.8%	$\begin{array}{c} 2.1\\ -1.5\\ 3.2\\ \hline 16.6\\ 17.3\\ \hline 5.9\\ 197.9\\ 1.2\\ \hline 193.3\\ 2.0\\ \hline 721.6\\ 29.8\%\\ \hline 2,424.3\\ 0.1\%\\ \hline 977.0\\ 40.3\%\\ \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1% 955.6 40.2%	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0% 962.2 40.4%	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1% 973.3 40.8%	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7% 925.8 39.2%	8 8 11' 2: 27: 11 18: 11 73: 31.2 2,34: 0.5 92' 39.6 0.6
Financial income(expenses)net Interest coverage ratio(※) [times] Depreciation for tangible fixed assets Expenditure for plant and equipment Free Cash Flow Liquidity at hand Liquidity at hand/Averaged sales [months] Inventories Inventories/Averaged cost of sales [months] Debt Debt on total assets Total assets Income before income taxes on total assets Shareholders' equity Equity ratio Return on equity	1.0 0.2 38.4 17.7 20.4 -20.4 176.2 1.0 218.7 2.2 420.1 18.2% 2,304.7 1.9% 1,123.4 48.7% 2,3%	1.3 0.4 19.7 17.6 26.5 -24.1 162.2 0.9 206.1 1.9 426.8 19.2% 2,220.8 0.7% 1,102.4 49.6% 0.8%	1.8 -1.1 11.8 19.7 25.3 -197.4 157.1 0.9 224.1 2.3 717.2 29.8% 2,405.1 0.1% 984.8 41.0% -0.5%	1.3 1.5 -0.1 19.8 24.6 46.2 260.5 1.5 191.5 1.8 779.1 31.0% 2,513.4 -1.2% 975.3 38.8% -2.3%	$\begin{array}{c} 2.1\\ -1.5\\ 3.2\\ \hline 16.6\\ 17.3\\ \hline 5.9\\ 197.9\\ \hline 1.2\\ \hline 193.3\\ 2.0\\ \hline 721.6\\ 29.8\%\\ \hline 2,424.3\\ 0.1\%\\ \hline 977.0\\ 40.3\%\\ 0.1\%\\ \end{array}$	1.9 -0.8 4.6 17.3 21.0 23.7 226.4 1.4 177.7 1.8 724.2 30.5% 2,376.9 0.1% 955.6 40.2% 0.1%	0.4 2.0 -1.6 11.6 17.8 9.8 12.4 218.4 1.3 181.3 2.0 718.4 30.2% 2,382.4 1.0% 962.2 40.4% 1.3%	1.2 1.9 -0.7 14.8 18.4 18.6 58.8 243.8 1.4 169.2 1.5 684.4 28.7% 2,383.9 1.1% 973.3 40.8% 1.4%	0.5 1.8 -1.2 12.1 16.0 15.8 20.5 288.1 1.8 171.3 1.8 743.7 31.5% 2,361.0 0.7% 925.8 39.2% 0.8%	8 8 11 22 27 27 1 18 18 1 17 3 31.2

Key Financial Figures(Consolidated)

. Sales by Category	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10
Imaging & Solutions	455.2	464.5	443.9	469.3	436.8	438.3	430.9	484.1	424.6	426.
(change from the previous corresponding period)	0.5%	-1.5%	-7.2%	-7.3%	-4.1%	-5.6%	-2.9%	3.2%	-2.8%	-2.7%
Percentage of net sales	87.3%	85.3%	88.4%	89.6%	88.9%	88.1%	88.7%	89.4%	87.9%	87.4%
Imaging Solutions	410.1	403.9	383.9	400.5	378.0	366.9	368.1	402.9	359.9	346
(change from the previous corresponding period)	-0.5%	-2.7%	-11.6%	-10.6%	-7.8%	-9.2%	-4.1%	0.6%	-4.8%	-5.59
Percentage of net sales	78.6%	74.2%	76.5%	76.5%	76.9%	73.8%	75.8%	74.4%	74.5%	71.19
Network System Solutions	45.1	60.5	59.9	68.8	58.7	71.3	62.7	81.2	64.7	79
(change from the previous corresponding period)	11.0%	7.0%	35.3%	17.6%	30.1%	17.9%	4.6%	18.1%	10.3%	11.59
Percentage of net sales	8.7%	11.1%	11.9%	13.1%	12.0%	14.3%	12.9%	15.0%	13.4%	16.39
Industrial Products	33.0	34.7	25.9	21.7	24.7	26.4	25.1	25.3	27.9	27
(change from the previous corresponding period)	-6.9%	-17.2%	-24.4%	-33.1%	-25.2%	-23.9%	-2.9%	16.2%	12.7%	5.39
Percentage of net sales	6.3%	6.4%	5.2%	4.2%	5.0%	5.3%	5.2%	4.7%	5.8%	5.79
Other	33.2	45.0	32.1	32.5	29.8	32.6	29.8	32.1	30.3	33
(change from the previous corresponding period)	-20.4%	1.3%	-17.7%	-20.0%	-10.3%	-27.6%	-7.3%	-1.3%	1.8%	3.4
(change from the previous corresponding period) Percentage of net sales	6.4%	8.3%	6.4%	6.2%	6.1%	6.6%	6.1%	5.9%	6.3%	6.9
Percentage of net sales . Sales by Geographic Area	6.4% Jun.'08	8.3% Sep.'08	6.4% Dec.'08	6.2% Mar.'09	6.1% Jun.'09	6.6% Sep.'09	6.1% Dec.'09	5.9% Mar.'10	6.3% Jun.'10	3.4° 6.9° Sep.'10
Percentage of net sales . Sales by Geographic Area Japan	6.4% Jun.'08 233.8	8.3% Sep.'08 249.9	6.4% Dec.'08 221.0	6.2% Mar.'09 233.4	6.1% Jun.'09 206.7	6.6% Sep.'09 214.9	6.1% Dec.'09 204.8	5.9% Mar.'10 250.0	6.3% Jun.'10 212.9	6.9 Sep.'10 226
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period)	6.4% Jun.'08 233.8 -4.4%	8.3% Sep.'08 249.9 -3.8%	6.4% Dec.'08 221.0 -9.6%	6.2% Mar.'09 233.4 -12.5%	6.1% Jun.'09 206.7 -11.6%	6.6% Sep.'09 214.9 -14.0%	6.1% Dec.'09 204.8 -7.3%	5.9% Mar.'10 250.0 7.1%	6.3% Jun.'10 212.9 3.0%	6.99 Sep.'10 226 5.29
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales	6.4% Jun.'08 233.8 -4.4% 44.8%	8.3% Sep.'08 249.9 -3.8% 45.9%	6.4% Dec.'08 221.0 -9.6% 44.0%	6.2% Mar.'09 233.4 -12.5% 44.6%	6.1% Jun.'09 206.7 -11.6% 42.1%	6.6% Sep.'09 214.9 -14.0% 43.2%	6.1% Dec.'09 204.8 -7.3% 42.2%	5.9% Mar.'10 250.0 7.1% 46.2%	6.3% Jun.'10 212.9 3.0% 44.1%	6.99 Sep.'10 226 5.29 46.49
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7	8.3% Sep.'08 249.9 -3.8% 45.9% 294.4	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1	5.9% Mar.'10 250.0 7.1% 46.2% 291.5	6.3% Jun.'10 212.9 3.0% 44.1% 270.0	6.94 Sep.'10 226 5.24 46.44 261
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period)	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8%	8.3% Sep.'08 249.9 -3.8% 45.9% 294.4 -1.4%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1%	6.1% 6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1%	6.99 Sep.'10 226 5.29 46.49 261 -7.39
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2%	8.3% Sep.'08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8%	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9%	6.9° Sep.'10 226 5.2° 46.4° 261 -7.3° 53.6°
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6	8.3% Sep.'08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4	6.9" Sep.'10 226 5.2" 46.4" 261 -7.3" 53.6" 131
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period)	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6 -1.5%	8.3% Sep.08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9 3.0%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8 22.8%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3 37.5%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7 40.4%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3 19.4%	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2 1.8%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2 -7.3%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6%	6.9° Sep.'10 226 5.2° 46.4° 261 -7.3° 53.6° 131 -5.0°
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6 -1.5% 19.5%	8.3% Sep.08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9 3.0% 21.3%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8 22.8% 26.5%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3 37.5% 29.1%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7 40.4% 29.1%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3 19.4% 27.8%	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2 1.8% 27.8%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2 -7.3% 26.1%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6%	6.9" Sep.'10 226 5.2" 46.4" 261 -7.3" 53.6" 131 -5.0" 26.9"
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6 -1.5% 19.5% 148.6	8.3% Sep.08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9 3.0% 21.3% 140.0	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8 22.8% 26.5% 119.5	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3 37.5% 29.1% 115.1	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7 40.4% 29.1% 113.7	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3 19.4% 27.8% 112.3	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2 1.8% 27.8% 115.3	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2 -7.3% 26.1% 117.1	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1	6.9' Sep.'10 226 5.2' 46.4' 261 -7.3' 53.6' 131 -5.0' 26.9' 97
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe (change from the previous corresponding period)	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6 -1.5% 19.5% 148.6 1.2%	8.3% Sep.08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9 3.0% 21.3% 140.0 -1.6%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8 22.8% 26.5% 119.5 -22.6%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3 37.5% 29.1% 115.1 -27.8%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7 40.4% 29.1% 113.7 -23.5%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3 19.4% 27.8% 112.3 -19.7%	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2 1.8% 27.8% 115.3 -3.5%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2 -7.3% 26.1% 117.1 1.7%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1 -9.3%	6.9 Sep.'10 226 5.2 46.4 261 -7.3 53.6 131 -5.0 26.9 97 -12.9
Percentage of net sales Percentage of net sales Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe (change from the previous corresponding period) Percentage of net sales	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6 -1.5% 19.5% 148.6 1.2% 28.5%	8.3% Sep.08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9 3.0% 21.3% 140.0 -1.6% 25.7%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8 22.8% 26.5% 119.5 -22.6% 23.8%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3 37.5% 29.1% 115.1 -27.8% 22.0%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7 40.4% 29.1% 113.7 -23.5% 23.1%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3 19.4% 27.8% 112.3 -19.7% 22.6%	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2 1.8% 27.8% 115.3 -3.5% 23.7%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2 -7.3% 26.1% 117.1 1.7% 21.6%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1 -9.3% 21.4%	6.9 Sep.'1(226 5.2 46.4 261 -7.3 53.6 131 -5.0 26.9 97 -12.9 20.1
Percentage of net sales . Sales by Geographic Area Japan (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales Overseas (change from the previous corresponding period) Percentage of net sales The Americas (change from the previous corresponding period) Percentage of net sales Europe (change from the previous corresponding period)	6.4% Jun.'08 233.8 -4.4% 44.8% 287.7 0.8% 55.2% 101.6 -1.5% 19.5% 148.6 1.2%	8.3% Sep.08 249.9 -3.8% 45.9% 294.4 -1.4% 54.1% 115.9 3.0% 21.3% 140.0 -1.6%	6.4% Dec.'08 221.0 -9.6% 44.0% 281.0 -8.6% 56.0% 132.8 22.8% 26.5% 119.5 -22.6%	6.2% Mar.'09 233.4 -12.5% 44.6% 290.2 -7.2% 55.4% 152.3 37.5% 29.1% 115.1 -27.8%	6.1% Jun.'09 206.7 -11.6% 42.1% 284.6 -1.1% 57.9% 142.7 40.4% 29.1% 113.7 -23.5%	6.6% Sep.'09 214.9 -14.0% 43.2% 282.4 -4.1% 56.8% 138.3 19.4% 27.8% 112.3 -19.7%	6.1% Dec.'09 204.8 -7.3% 42.2% 281.1 0.0% 57.8% 135.2 1.8% 27.8% 115.3 -3.5%	5.9% Mar.'10 250.0 7.1% 46.2% 291.5 0.5% 53.8% 141.2 -7.3% 26.1% 117.1 1.7%	6.3% Jun.'10 212.9 3.0% 44.1% 270.0 -5.1% 55.9% 133.4 -6.6% 27.6% 103.1 -9.3%	6.9 ^{,1} Sep.'10 226 5.2 ^{,2} 46.4 ^{,1} -7.3 53.6 131 -5.0 26.9 ^{,1}

oducts ratio	on Imaging Solutions category (by sales)	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10
Japan	Copier	72%	74%	73%	68%	71%	69%	69%	70%	69%	69%
	Printer	23%	20%	22%	26%	22%	22%	23%	22%	22%	22%
	Other	4%	6%	6%	5%	7%	9%	8%	9%	9%	9%
Overseas	Copier	76%	75%	76%	78%	72%	70%	71%	66%	71%	70%
	Printer	21%	21%	19%	18%	20%	21%	21%	26%	23%	23%
	Other	3%	4%	4%	4%	7%	9%	8%	8%	6%	6%
Total	Copier	75%	75%	75%	75%	72%	70%	70%	67%	70%	70%
	Printer	22%	21%	20%	21%	21%	22%	22%	25%	23%	23%
	Office									14%	13%
	Production									9%	10%
	Other	3%	5%	5%	4%	7%	9%	8%	8%	7%	7%

olor ratio (b	y sales value of machine)	Jun.'08	Sep.'08	Dec.'08	Mar.'09	Jun.'09	Sep.'09	Dec.'09	Mar.'10	Jun.'10	Sep.'10
Copier	Japan	59%	57%	59%	59%	64%	68%	70%	62%	67%	73%
	Overseas	48%	52%	50%	53%	49%	50%	52%	52%	50%	51%
	Total	51%	53%	52%	54%	54%	55%	57%	56%	56%	58%
Printer	Japan	27%	19%	36%	31%	23%	25%	29%	37%	24%	22%
	Overseas	32%	20%	20%	17%	24%	30%	36%	49%	37%	34%
	Total	29%	20%	26%	23%	24%	29%	34%	47%	34%	31%