# Ricoh Company, Ltd.

Condensed Consolidated Financial Statements for the Three Months Ended June 30, 2017

This is an English translation of the Quarterly Securities Report (Shihanki Hokokusho) for the three months ended June 30, 2017 pursuant to the Japanese Financial Instrument and Exchange Law.

# **Condensed Consolidated Statement of Financial Position**

Ricoh Company, Ltd. and Consolidated Subsidiaries

	Millions of Yen			
	As of	As of		
ASSETS	March 31, 2017	June 30, 2017		
Current assets:				
Cash and cash equivalents	126,429	140,182		
Time deposits	8,662	642		
Trade and other receivables	566,315	562,278		
Other financial assets	276,575	281,311		
Inventories	202,551	213,601		
Other current assets	58,682	65,015		
Total current assets	1,239,214	1,263,029		
Non-current assets:				
Property, plant and equipment	271,257	264,442		
Goodwill and intangible assets	388,177	389,076		
Other financial assets	655,600	665,812		
Investments accounted for using the equity method	563	587		
Other investments	81,579	76,896		
Other non-current assets	39,210	40,146		
Deferred tax assets	83,687	80,849		
Total non-current assets	1,520,073	1,517,808		
Total assets	2,759,287	2,780,837		

	Millions	Millions of Yen			
	As of	As of			
LIABILITIES AND EQUITY	March 31, 2017	June 30, 2017			
Current liabilities:					
Bonds and borrowings (Note 5)	229,944	223,723			
Trade and other payables	295,788	278,223			
Other financial liabilities	2,227	1,718			
Income tax payables	15,149	21,287			
Provisions	9,127	10,745			
Other current liabilities	254,689	242,419			
Total current liabilities	806,924	778,115			
Non-current liabilities:					
Bonds and borrowings (Note 5)	629,799	653,328			
Other financial liabilities	2,178	2,850			
Accrued pension and retirement benefits	120,725	121,176			
Provisions	10,969	11,204			
Other non-current liabilities	61,701	73,407			
Deferred tax liabilities	10,114	6,560			
Total non-current liabilities	835,486	868,525			
Total liabilities	1,642,410	1,646,640			
Equity:					
Common stock	135,364	135,364			
Additional paid-in capital	186,423	186,423			
Treasury stock	(37,318)	(37,319)			
Other components of equity	100,194	114,789			
Retained earnings	657,443	659,178			
Equity attributable to owners of the parent	1,042,106	1,058,435			
Non-controlling interests	74,771	75,762			
Total equity	1,116,877	1,134,197			
Total liabilities and equity	2,759,287	2,780,837			

# **Condensed Consolidated Statement of Profit or Loss**

Ricoh Company, Ltd. and Consolidated Subsidiaries

	Millions of Yen		
	Three months ended	Three months ended	
	June 30, 2016	June 30, 2017	
Sales: (Note 4)			
Products	215,828	215,442	
Post sales and rentals	247,753	248,856	
Other revenue	24,125	28,242	
Total sales	487,706	492,540	
Cost of sales:			
Products	(161,331)	(160,333)	
Post sales and rentals	(114,000)	(115,217)	
Other revenue	(13,537)	(16,994)	
Total cost of sales	(288,868)	(292,544)	
Gross profit	198,838	199,996	
Selling, general and administrative expenses (Note 8)	(188,671)	(188,202)	
Other Income	703	7,136	
Operating profit	10,870	18,930	
Finance income	1,805	802	
Finance costs	(2,281)	(2,942)	
Share of profit (loss) of investments accounted for using the	_		
equity method	3	24	
Profit before income tax expenses	10,397	16,814	
Income tax expenses	(4,010)	(4,596)	
Profit for the period	6,387	12,218	
Profit attributable to:			
Owners of the parent	4,771	10,796	
Non-controlling interests	1,616	1,422	

	Yen		
	Three months ended	Three months ended	
	June 30, 2016	June 30, 2017	
Earnings per share attributable to owners of the parent:			
(Note 9)			
Basic	6.58	14.89	
Diluted	=	=	

<sup>\*</sup> Gain on sales of intangible assets and others are included in "other income".

# **Condensed Consolidated Statement of Comprehensive Income**

Ricoh Company, Ltd. and Consolidated Subsidiaries

_	Millions of Yen		
	Three months ended June 30, 2016	Three months ended June 30, 2017	
Profit for the period	6,387	12,218	
Other comprehensive income (loss):			
Components that will not be reclassified subsequently to			
profit or loss:			
Remeasurement of defined benefit plan	-	-	
Total components that will not be reclassified	-	-	
subsequently to profit or loss			
Components that will be reclassified subsequently to			
profit or loss:			
Net gain (loss) on fair value of available-for-sale financial assets	4	(3,242)	
Net gain (loss) on fair value of cash flow hedges	(1,123)	53	
Exchange differences on translation of foreign operations	(70,153)	17,793	
Total components that will be reclassified subsequently to profit or loss	(71,272)	14,604	
Total other comprehensive income (loss)	(71,272)	14,604	
Comprehensive income (loss)	(64,885)	26,822	
Comprehensive income (loss) attributable to:			
Owners of the parent	(65,873)	25,391	
Non-controlling interests	988	1,431	

# **Condensed Consolidated Statement of Changes in Equity** *Ricoh Company, Ltd. and Consolidated Subsidiaries*

(Millions of Yen)

			Other components of equity			ity
	Common Stock	Additional paid-in capital	Treasury stock	Remeasurement of defined benefit plan	Net gain(loss) on fair value of available-for-sale financial assets	Net gain(loss) on fair value of cash flow hedges
Balance as of April 1, 2016	135,364	186,423	(37,312)	-	23,617	(267)
Profit for the period Other comprehensive income (loss)					42	(599)
Comprehensive income Net change in treasury stock Dividends declared and approved to owners (Note 6) Transfer from other components of equity to retained earnings	-	-	(1)	-	42	(599)
Total transactions with owners	-	-	(1)	-	-	-
Balance as of June 30, 2016	135,364	186,423	(37,313)	-	23,659	(866)

	Other compone	ents of equity				
	Exchange differences on translation of foreign operations	Total other components of equity	Retained earnings	Equity attributable to owners of the parent	Non-controlling interests	Total equity
Balance as of April 1, 2016	91,564	114,914	678,424	1,077,813	69,951	1,147,764
Profit for the period			4,771	4,771	1,616	6,387
Other comprehensive income (loss)	(70,087)	(70,644)		(70,644)	(628)	(71,272)
Comprehensive income	(70,087)	(70,644)	4,771	(65,873)	988	(64,885)
Net change in treasury stock				(1)		(1)
Dividends declared and approved to owners (Note 6)			(12,686)	(12,686)	(403)	(13,089)
Transfer from other components of equity to retained earnings				-		-
Total transactions with owners	-	-	(12,686)	(12,687)	(403)	(13,090)
Balance as of June 30, 2016	21,477	44,270	670,509	999,253	70,536	1,069,789

(Millions of Yen)

			Other compo			components of equity		
	Common Stock	Additional paid-in capital	Treasury stock	Remeasurement of defined benefit plan	Net gain(loss) on fair value of available-for-sale financial assets	Net gain(loss) on fair value of cash flow hedges		
Balance as of April 1, 2017	135,364	186,423	(37,318)	-	34,330	73		
Profit for the period								
Other comprehensive income (loss)					(3,234)	10		
Comprehensive income	-	-	-	-	(3,234)	10		
Net change in treasury stock			(1)					
Dividends declared and approved to								
owners (Note 6)  Transfer from other components of equity								
to retained earnings								
Total transactions with owners	-	-	(1)	-	-	-		
Balance as of June 30, 2017	135,364	186,423	(37,319)	-	31,096	83		

	Other components of equity					
	Exchange			Equity		
	differences	Total other	Retained	attributable to	Non-controlling	Total
	on translation	components	earnings	owners of the	interests	equity
	of foreign	of equity		parent		
	operations					
Balance as of April 1, 2017	65,791	100,194	657,443	1,042,106	74,771	1,116,877
Profit for the period			10,796	10,796	1,422	12,218
Other comprehensive	17,819	14,595		14,595	9	14,604
income (loss)	17,019	14,393		14,393	9	14,004
Comprehensive income	17,819	14,595	10,796	25,391	1,431	26,822
Net change in				(1)		(1)
treasury stock				(1)		(1)
Dividends declared						
and approved to			(9,061)	(9,061)	(440)	(9,501)
owners (Note 6)						
Transfer from other						
components of equity				-		-
to retained earnings						
Total transactions with	_	_	(9,061)	(9,062)	(440)	(9,502)
owners	_	_	(2,001)	(2,002)	(440)	(7,502)
Balance as of June 30, 2017	83,610	114,789	659,178	1,058,435	75,762	1,134,197

# **Condensed Consolidated Statement of Cash Flows**

Ricoh Company, Ltd. and Consolidated Subsidiaries

	Millions of Yen		
I. CASH FLOWS FROM OPERATING ACTIVITIES:  Profit for the period Adjustments to reconcile profit for the period to net cash provided by operating activities -  Depreciation and amortization Other Income Share of profit (loss) of investments accounted for using the equity method Finance income and costs Income tax expenses Decrease in trade and other receivables		Three months ended	
Profit for the period Adjustments to reconcile profit for the period to net cash provided by operating activities - Depreciation and amortization Other Income Share of profit (loss) of investments accounted for using the equity method Finance income and costs Income tax expenses Decrease in trade and other receivables	une 30, 2016	June 30, 2017	
Adjustments to reconcile profit for the period to net cash provided by operating activities - Depreciation and amortization Other Income Share of profit (loss) of investments accounted for using the equity method Finance income and costs Income tax expenses Decrease in trade and other receivables	4 <b>2</b> 0 <b>7</b>	12.210	
Depreciation and amortization Other Income Share of profit (loss) of investments accounted for using the equity method Finance income and costs Income tax expenses Decrease in trade and other receivables	6,387	12,218	
Other Income Share of profit (loss) of investments accounted for using the equity method Finance income and costs Income tax expenses Decrease in trade and other receivables	25,846	26,633	
equity method Finance income and costs Income tax expenses Decrease in trade and other receivables	(703)	(7,136)	
Income tax expenses  Decrease in trade and other receivables	(3)	(24)	
Decrease in trade and other receivables	476	2,140	
	4,010	4,596	
Increase in inventories	26,628	15,708	
	(11,696)	(8,620)	
Increase in lease receivables	(4,682)	(6,463)	
Decrease in trade and other payables	(13,099)	(19,333)	
Decrease in accrued pension and retirement benefits	(2,825)	(1,364)	
Other, net	6,470	15,827	
Interest and dividends received	1,032	791	
Interest paid	(1,728)	(1,647)	
Income taxes paid	(8,451)	(28,313)	
Net cash provided by operating activities	27,662	5,013	
II. CASH FLOWS FROM INVESTING ACTIVITIES:	,,,,,,	- 7	
Proceeds from sales of property, plant and equipment	1,036	12,158	
Expenditures for property, plant and equipment	(16,056)	(13,579)	
Proceeds from sales of intangible assets	(10,020)	1,876	
Expenditures for intangible assets	(5,279)	(7,172)	
Payments for purchases of available-for-sale securities	(100)	(231)	
Proceeds from sales of available-for-sale securities	436	32	
Decrease (increase) in time deposits	(3,588)	7,966	
Purchase of business, net of cash acquired	(287)		
Other, net	(2,108)	711	
Net cash provided by (used in) investing activities	(25,946)	1,761	
III. CASH FLOWS FROM FINANCING ACTIVITIES:	(20,5 10)	1,7,01	
Net proceeds of short-term debt	19,819	28,659	
Proceeds from long-term debt	48,707	23,972	
Repayments of long-term debt	(26,600)	(17,674)	
Repayments of bonds (Note 5)	(=0,000)	(20,000)	
Dividends paid (Note 6)	(12,686)	(9,061)	
Payments for purchase of treasury stock	(1)	(1)	
Other, net	(403)	(440)	
Net cash provided by financing activities	28,836	5,455	
IV. EFFECT OF EXCHANGE RATE CHANGE ON CASH AND CASH EQUIVALENTS	(11,142)	1,524	
V. NET INCREASE IN CASH AND CASH EQUIVALENTS	10.410		
VI. CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	19.410	13.753	
VII. CASH AND CASH EQUIVALENTS AT END OF PERIOD	19,410 167,547	13,753 126,429	

# **Notes to Condensed Consolidated Financial Statements**

Ricoh Company, Ltd. and Consolidated Subsidiaries

## 1. REPORTING ENTITY

Ricoh Co., Ltd. (the "Company") is a company domiciled in Japan. The condensed consolidated financial statements of the Company as of and for the period ended June 30, 2017 comprise of the Company and its subsidiaries (the "Ricoh" as a consolidated group) and Ricoh's interest in associates. Ricoh's operating segments are composed of Office Printing, including MFPs & copiers, related parts & supplies, services & solutions, Office Service, including personal computers, servers, network related services, Commercial Printing, including cut sheet printers, Industrial Printing, including inkjet heads, Thermal Media, including thermal media and Other, including digital cameras (see Note 4 "Operating Segments").

Ricoh redefined business region from April 1, 2017 which 19th Mid-term Management Plan starts. Based on this redefinition, Ricoh has changed Operating Segment Information from this fiscal year. Prior year comparative figures have also been reclassified to conform to the current year's presentation.

## 2. BASIS OF PREPARATION

#### (1) Statements of Compliance

The condensed consolidated financial statements meets the requirements set out under Article 1-2, Paragraph 1, Item 2 of the Rules on Terminology, Formats and Compilation Methods of Quarterly Consolidated Financial Statements (Cabinet Office Ordinance No. 64 of 2007; hereinafter referred to as the "Rules on Quarterly Consolidated Financial Statements") under which the Company is qualified as a "specified company" and duly prepares such summary in accordance with IAS 34 "Interim Financial Reporting", under the provisions of Article 93 of the Rules on Quarterly Consolidated Financial Statements. As the condensed consolidated financial statements do not contain all the information required in annual consolidated financial statements, it should be read in combination with the consolidated financial statements for the fiscal year ended March 31, 2017, prepared in accordance with International Financial Reporting Standards ("IFRSs").

The condensed consolidated financial statements are presented in Japanese yen, which is also the Company's functional currency. All amounts presented in Japanese yen have been rounded to the nearest million.

# (2) Use of Estimates and Judgments

The preparation of condensed consolidated financial statements in accordance with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods in which the revision affects.

Estimates and judgments that have significant impact on the amounts in the condensed consolidated financial statements for the three months ended June 30, 2017 remain the same as those that had significant impact on the amounts in the consolidated financial statements for the previous fiscal year.

## 3. SIGNIFICANT ACCOUNTING POLICIES

Ricoh did not change the significant accounting policies from the previous fiscal year, with the exception of the following new IFRSs.

The adoption of the following IFRSs has no material impact on Ricoh's condensed consolidated financial statements.

IFRSs	Title	Summaries of new IFRSs/amendments
IAS 7	Statement of	Requirement for disclosure of changes in liabilities
	Cash Flow	arising from financing activities

# 4. OPERATING SEGMENTS

Ricoh redefined business region from April 1, 2017 which 19th Mid-term Management Plan starts. Based on this redefinition, Ricoh has changed Operating Segment Information from this fiscal year. Prior year comparative figures have also been reclassified to conform to the current year's presentation. Intersegment transactions increased due to subdivision of segment information. Intersegment transactions are mainly sales from Other segment to Office Printing.

The content of changes in Operating Segment Information is as follows;

Convention	onal Segment	Products & Services
Imaging & Solutions	Office Imaging	MFPs (multifunctional printers), copiers, laser printers, digital duplicators, facsimile, scanners, related parts & supplies, services, support and software
	Network System Solutions	Personal computers, servers, network equipment, related services, support and software
	Production Printing	Cut sheet printers, continuous feed printers, related parts & supplies, services, support and software
Industrial Products		Thermal media, optical equipment, electronic components, semiconductor devices and inkjet heads
Other		Digital cameras

New Segment	Products & Services
Office Printing	MFPs (multifunctional printers), copiers, laser printers, digital
	duplicators, wide format, facsimile, scanners, related parts &
	supplies, services, support and software
Office Service	Personal computers, servers, network equipment, related
	services, support, software and service & solutions related to
	document
Commercial Printing	Cut sheet printers, continuous feed printers, related parts &
	supplies, services, support and software
Industrial Printing	Inkjet heads, imaging systems and industrial printers
Thermal Media	Thermal media
Other	Optical equipment, electronic components, semiconductor
	devices, digital cameras, industrial cameras, 3D printing,
	environment and healthcare

Segment profit (loss) is based on operating profit, and is used by Ricoh's chief operating decision maker in deciding how to allocate resources and in assessing performance. Segment profit (loss) excludes certain corporate expenses, such as costs related to human resources, legal relations, investor relations, public relations, corporate planning and environmental activities.

The following tables present certain information regarding Ricoh's operating segments and geographic areas for the three months ended June 30, 2016 and 2017. Intersegment transactions are made at arm's-length prices. No single customer accounted for 10% or more of the total sales for the three months ended June 30, 2016 and 2017.

# (a) Operating Segment Information

	Millions of Yen		
	Three months ended	Three months ended	
	June 30, 2016	June 30, 2017	
Segment sales:			
Office Printing	292,961	284,632	
Office Service	92,938	98,445	
Commercial Printing	42,765	45,698	
Industrial Printing	2,424	4,325	
Thermal Media	13,818	14,513	
Other	60,727	61,585	
Intersegment sales	(17,927)	(16,658)	
Total segment sales	487,706	492,540	
Segment profit (loss):			
Office Printing	28,325	31,399	
Office Service	(626)	(428)	
Commercial Printing	1,881	7,165	
Industrial Printing	(652)	(123)	
Thermal Media	1,605	1,751	
Other	2,511	(20)	
Total segment profit	33,044	39,744	
Reconciling items:			
Corporate expenses and elimination	(22,174)	(20,814)	
Finance income	1,805	802	
Finance costs	(2,281)	(2,942)	
Share of profit (loss) of investments accounted for using equity	2	2.4	
method	3	24	
Profit before income tax expenses	10,397	16,814	

# (b) Geographic Information

Sales based on the location of customers are as follows:

	Million	Millions of Yen		
	Three months ended	Three months ended		
	June 30, 2016	June 30, 2017		
Sales:				
Japan	179,101	186,714		
The Americas	145,609	146,162		
Europe, Middle East and Africa	116,538	110,917		
Other	46,458	48,747		
Consolidated	487,706	492,540		
The United States (included in The Americas)	122,257	122,692		

## 5. BONDS

No issuance or repayment of bonds was noted for the first quarter ended June 30, 2016.

During the three months ended June 30, 2017, there was a repayment of straight bonds of \(\xi\)20,000 million (0.88% per annum, due June 2017). No issuance of bonds was noted in the same period.

#### 6. DIVIDENDS

(a) Dividends paid during the three months ended June 30, 2016 and 2017 are as follows:

Resolution	Class of	Amount of dividends	Dividends per share	Record	Effective	Source of
Resolution	shares	(Millions of Yen)	(Yen)	date	date	dividends
Ordinary general meeting of shareholders held on June 17, 2016	Ordinary shares	12,686	17.5	March 31, 2016	June 20, 2016	Retained earnings
Ordinary general meeting of shareholders held on June 16, 2017	Ordinary shares	9,061	12.5	March 31, 2017	June 19, 2017	Retained earnings

<sup>(</sup>b) Dividends whose record date is in the current quarter but whose effective date is in the following quarter

No such dividend was noted for the first quarter ended June 30, 2016 and 2017.

#### 7. FINANCIAL INSTRUMENTS

# (1) Fair value of financial instruments by type

Carrying amounts and fair values of the major financial instruments are as follows:

	Millions of Yen				
	As of March	31, 2017	As of June 30, 2017		
	Carrying amount	Fair value	Carrying amount	Fair Value	
Assets:					
Trade receivables	94,964	99,231	95,742	100,044	
Lease receivables	810,191	835,283	823,193	848,418	
Installment loans	120,311	120,820	121,880	122,396	
Derivative assets	1,673	1,673	2,050	2,050	
Securities	80,141	80,141	75,497	75,497	
Bonds	1,438	1,438	1,399	1,399	
Total	1,108,718	1,138,586	1,119,761	1,149,804	
Liabilities:					
Derivative liabilities	(2,444)	(2,444)	(1,964)	(1,964)	
Loans and borrowings	(629,799)	(628,380)	(653,328)	(652,310)	
Lease liabilities	(1,961)	(2,026)	(2,604)	(2,691)	
Total	(634,204)	(632,850)	(657,896)	(656,965)	

#### Note:

# (i) Cash and cash equivalents, time deposits, and trade and other payables

These financial instruments are not included in the table above, as the carrying amounts approximate fair values due to the relatively short-term nature.

#### (ii) Trade and other receivables

The trade and other receivables settled in a short period and other receivables are not included in the table above because the carrying amounts approximate the fair values due to the short maturities of these instruments.

The fair value of the receivables expected not to be recovered or settled in a short period per each receivable classified per certain business type is calculated based on the present value of such receivable discounted by the interest rate which takes into account the period to maturity and the credit risk.

Trade and other receivables using inputs described above are classified as Level 3 under the fair value measurement and disclosure framework.

## (iii) Lease receivables and installment loans

The fair value of lease receivables and installment loans per each receivable classified per certain period is calculated based on the present value of such receivable discounted by the interest rate which takes into account the period to maturity and the credit risk. Lease receivables and installment loans using inputs described above are classified as Level 3 under the fair value measurement and disclosure framework.

#### (iv) Derivatives

Derivative instruments consist of foreign currency contracts and interest rate swap agreements. The fair values of these instruments are measured mainly by obtaining quotes from brokers or proper valuation method based on available information.

#### (v) Securities and bonds

Securities and bonds include marketable securities, bonds and unlisted securities. Marketable securities and bonds are held at fair value using quoted prices in an active market. The fair value of unlisted securities is measured using the comparable companies' analysis or other reasonable valuation methods.

# (vi) Loans, borrowings and lease liabilities

Loans and borrowings expected to be settled in less than 12 months are not included in the table above as the carrying amounts approximate fair values due to the short maturities of these instruments.

The fair value of loans, borrowings and lease liabilities are calculated from estimated present values using year-end borrowing rates derived from future cash flows on a per-loan basis as well as calculated based on market prices. Loans, borrowings and lease liabilities using inputs described above are classified as Level 2 under the fair value measurement and disclosure framework, since they are valued using observable market data.

# (2) Fair value hierarchy applied in condensed consolidated statement of financial position

The fair value hierarchy of financial instruments is categorized as follows from Level 1 to Level 3:

- Level 1: Quoted prices in active markets with respect to identical assets or liabilities
- Level 2: Inputs other than quoted prices that are observable, either directly or indirectly
- Level 3: Inputs not based on observable market data

The following tables present the fair value hierarchy of financial assets and liabilities that are measured at the fair values in the condensed consolidated statement of financial position.

_	Millions of Yen As of March 31, 2017			
	Level 1	Level 2	Level 3	Total
Derivative assets	-	1,673	-	1,673
Securities	76,943	-	3,198	80,141
Bonds	1,438	-	-	1,438
Total assets	78,381	1,673	3,198	83,252
Derivative liabilities	-	2,444	-	2,444
Total liabilities	-	2,444	-	2,444

_	Millions of Yen			
	As of June 30, 2017			
	Level 1	Level 2	Level 3	Total
Derivative assets	-	2,050	-	2,050
Securities	72,248	-	3,249	75,497
Bonds	1,399	-	-	1,399
Total assets	73,647	2,050	3,249	78,946
Derivative liabilities	=	1,964	-	1,964
Total liabilities	=	1,964	=	1,964

#### Note:

- (i) Derivative instruments consist of foreign currency contracts and interest rate swap agreements. These derivative instruments are classified as Level 2 in the fair value hierarchy, since they are valued using observable market data such as LIBOR-based yield curves.
- (ii) Securities and Bonds include marketable equity securities, bonds and unlisted securities. Marketable equity securities and bonds are observable and valued using a market approach based on the quoted market prices of identical instruments in active markets, and therefore marketable equity securities and bonds are classified as Level 1. As for unlisted securities, Ricoh determines the fair value based on an approach using observable inputs such as the comparable company's share prices and unobservable inputs, and therefore unlisted securities are classified as Level 3.

There were no significant changes in the nature of Level 3 securities during the period.

# 8. SUPPLEMENTARY INFORMATION TO THE CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

The following amounts were charged to selling, general and administrative expenses for the three months ended June 30, 2016 and 2017:

	Million	Millions of Yen		
	Three months ended Three months ende			
	June 30, 2016	June 30, 2017		
Research and development expenses	23,764	21,516		
Shipping and handling costs	6,473	6,782		
Advertising costs	1,912	1,555		

## 9. EARNINGS PER SHARE

Earnings per share are as follows.

Diluted net income per share for the three months ended June 30, 2016 and 2017 is omitted because the Company did not have potentially dilutive common shares that were outstanding for the period.

	Three months ended June 30, 2016	Three months ended June 30, 2017
Profit attributable to owners of the parent (millions of yen)	4,771	10,796
Weighted average number of issued and outstanding shares (thousands of shares)	724,888	724,880
Earnings per share attributable to owners of the parent-basic (yen)	6.58	14.89

## 10. CAPITAL COMMITMENTS AND CONTINGENCIES

As of March 31, 2017 and June 30, 2017, Ricoh had outstanding contractual commitments for acquisition of property, plant and equipment and other assets aggregating \mathbb{\cup}13,004 million and \mathbb{\cup}9,004 million.

As of March 31, 2017 and June 30, 2017, there were no significant contingent liabilities.

As of June 30, 2017, the Company and certain subsidiaries were parties to litigation involving routine matters, such as patent rights. In the opinion of management, the ultimate liability, if any, resulting from such litigation will not materially affect the financial position or the results of operations of Ricoh.

## 11. SUBSEQUENT EVENTS

The company has issued the 2nd series of unsecured straight bonds of EURO (with inter-bond pari passu clause and limited to qualified institutional investors) on July 27, 2017, based on the comprehensive resolution at the Board of Directors Meeting held on March 31, 2017.

2nd series of unsecured straight bonds of EURO (with inter-bond pari passu clause and limited to qualified institutional investors)

1. Total amount issued 100 million EURO

2. Issue price 100 EURO per face value of 100 EURO

3. Due date of payment July 27, 2017

4. Maturity date The principal of the bond will be redeemed in full on July 27, 2020.

5. Interest Rate 0.350% per year

6. Use of net proceeds Loan to subsidiaries (consolidated subsidiaries use for their business)

In addition, the company plans to issue unsecured straight bonds, based on the comprehensive resolution at the Board of Directors Meeting held on July 28, 2017. The company will issue the bonds of 20,000 million yen (7-year bond of 10,000 million yen and 10-year bond of 10,000 million yen) through public offering in Japan and its use of net proceeds is repayments of borrowings. The other details have not determined at this time.

Ricoh Leasing Co., Ltd. our consolidated subsidiary has issued the 26<sup>th</sup>, 27<sup>th</sup> and 28<sup>th</sup> series of unsecured straight bonds (with inter-bond pari passu clause) on July 20, 2017, based on the comprehensive resolution at its Board of Directors Meeting held on March 29, 2017.

26<sup>th</sup> series of unsecured straight bonds (with inter-bond pari passu clause)

1. Total amount issued 15,000 million yen

2. Issue price 100 yen per face value of 100 yen

3. Due date of payment July 20, 2017

4. Maturity date The principal of the bond will be redeemed in full on July 17, 2020.

5. Interest Rate 0.050% per year

6. Use of net proceeds Redemption of commercial paper

27<sup>th</sup> series of unsecured straight bonds (with inter-bond pari passu clause)

1. Total amount issued 10,000 million yen

2. Issue price 100 yen per face value of 100 yen

3. Due date of payment July 20, 2017

4. Maturity date The principal of the bond will be redeemed in full on July 20, 2022.

5. Interest Rate 0.160% per year

6. Use of net proceeds Redemption of commercial paper

28<sup>th</sup> series of unsecured straight bonds (with inter-bond pari passu clause)

1. Total amount issued 5,000 million yen

2. Issue price 100 yen per face value of 100 yen

3. Due date of payment July 20, 2017

4. Maturity date The principal of the bond will be redeemed in full on July 20, 2027.

5. Interest Rate 0.345% per year

6. Use of net proceeds Redemption of commercial paper

# 12. AUTHORIZATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements were authorized for issue by Yoshinori Yamashita, Representative Director and President, and Akira Oyama, Director and Corporate Executive Vice President, on August 9, 2017.